

Massachusetts Division of Insurance
Quarterly Report of Membership in Health Maintenance Organizations
as of December 31, 2007¹

COMPARISON OF 4th QUARTER MEMBERSHIP TO LAST THREE QUARTERS

	1st Quarter 2007 Members at End of Quarter	2nd Quarter 2007 Members at End of Quarter	3rd Quarter 2007 Members at End of Quarter	4th Quarter 2007 Members at End of Quarter	Member Change 3rd Qtr. 07 to 4th Qtr. 07	Percent Change 3rd Qtr. 07 to 4th Qtr. 07	4th Quarter 2007 Share of Massachusetts HMO Market
Aetna Health Inc.	4,154	3,884	4,122	3,888	(234)	-5.68%	0.2%
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. ²	854,182	849,880	857,518	864,819	7,301	0.85%	44.1%
CIGNA HealthCare of Massachusetts, Inc. ³	4,625	4,059	2,966	2,638	(328)	-11.06%	0.1%
ConnectiCare of Massachusetts, Inc.	5,678	6,071	6,131	6,141	10	0.16%	0.3%
Fallon Community Health Plan, Inc.	153,234	154,283	153,094	158,224	5,130	3.35%	8.1%
Harvard Pilgrim Health Care, Inc.	368,349	363,696	365,107	362,963	(2,144)	-0.59%	18.5%
Health New England, Inc.	66,096	66,338	66,850	67,205	355	0.53%	3.4%
Neighborhood Health Plan, Inc.	144,020	147,946	159,767	172,864	13,097	8.20%	8.8%
Tufts Associated HMO, Inc. ⁴	301,766	310,204	314,996	321,325	6,329	2.01%	16.4%
UnitedHealthcare of New England, Inc.	943	984	711	701	(10)	-1.41%	0.0%
Totals	1,903,047	1,907,345	1,931,262	1,960,768	29,506	1.53%	100.0%

¹ Information reported by HMOs as of the end of the fourth quarter of 2007 based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 3.0" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk. **Beginning January 1, 2004, membership reflects those persons enrolled only in closed network plans; so-called "dual certificate option" plan (POS) members and insured preferred provider plan members are not included in this report.**

² Formerly a line of business of Blue Cross and Blue Shield of Massachusetts, Inc. ("BCBSMA"). Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. was created as a separate corporate entity for BCBSMA's HMO line of business effective January 1, 2005.

³ The carrier notified the Division on May 14, 2004 that it would discontinue marketing all small group and nongroup health benefit plans on June 23, 2004 and begin nonrenewing business as of December 1, 2004.

⁴ Doing business as Tufts Associated Health Plan ("TAHMO") and as Tufts Health Plan (THP").