Massachusetts Division of Insurance Quarterly Report of Membership in Health Maintenance Organizations as of December 31, 2008 ¹

MEDICARE ADVANTAGE MEMBERSHIP BY COUNTY

	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
	Members at														
MEDICARE ADVANTAGE MEMBERS BY COUNTY 2,3	End of Quarter														
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. 4	1,218	0	3,020	0	2,304	1,877	6,472	2,098	3,029	0	2,578	1,891	580	6,904	31,971
Fallon Community Health Plan, Inc.	20	2	0	0	8	387	163	45	1,639	0	371	4	5	26,890	29,534
Harvard Pilgrim Health Care, Inc. ⁵	343	28	641	14	5,630	22	53	38	9,282	3	2,493	605	2,207	629	21,988
Tufts Associated HMO, Inc. ⁶	2,541	31	4,296	3	6,386	17	6,220	255	28,276	0	11,686	5,439	3,580	4,688	73,418
Total Medicare Advantage Members	4,122	61	7,957	17	14,328	2,303	12,908	2,436	42,226	3	17,128	7,939	6,372	39,111	156,911

¹ Information reported by HMOs as of the end of the fourth quarter of 2008 based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 4.0" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk. Beginning January 1, 2004, membership reflects those persons enrolled only in closed network plans; so-called "dual certificate option" plan (POS) members and insured preferred provider plan members are not included in this report.

² Includes all members enrolled in the HMO under a Medicare Advantage contract with the Centers for Medicare and Medicaid Services as defined in the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 4.0."

 $^{^{3}}$ Carriers that do not have any "Medicare Advantage" business are not reflected on this report.

⁴ Formerly a line of business of Blue Cross and Blue Shield of Massachusetts, Inc. ("BCBSMA"). Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. was created as a separate corporate entity for BCBSMA's HMO line of business effective January 1, 2005.

⁵ Harvard Pilgrim Health Care, Inc. ("HPHC") terminated its First Seniority HMO product as of December 31, 2006 and began offering First Seniority Freedom, a Medicare Advantage fee-for-service product, effective January 1, 2007.

⁶ Doing business as Tufts Associated Health Plan ("TAHMO") and as Tufts Health Plan (THP").