

Massachusetts Division of Insurance  
Quarterly Report of Health Maintenance Organization Membership in Closed Network Health Plans  
as of December 31, 2010 <sup>1</sup>

MEDICARE ADVANTAGE MEMBERSHIP BY COUNTY

	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at
MEDICARE ADVANTAGE MEMBERS BY COUNTY <sup>2,3</sup>	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. <sup>4</sup>	614	0	888	0	1,176	780	2,860	766	1,646	0	1,479	982	338	3,708	15,237
Fallon Community Health Plan, Inc.	17	2	5	0	11	398	821	48	1,703	0	370	3	8	26,887	30,273
Harvard Pilgrim Health Care, Inc. <sup>5</sup>	937	33	1,140	15	5,964	54	100	75	9,675	9	2,987	1,214	2,226	839	25,268
Health New England, Inc.	1	1	0	0	0	696	2,195	1,195	0	0	0	0	0	2	4,090
Tufts Associated HMO, Inc. <sup>6</sup>	2,777	0	6,070	0	7,860	0	5,922	438	30,979	0	12,480	6,408	3,863	5,229	82,026
Total Medicare Advantage Members	4,346	36	8,103	15	15,011	1,928	11,898	2,522	44,003	9	17,316	8,607	6,435	36,665	156,894

<sup>1</sup> Information reported by HMOs as of the end of the fourth quarter of 2010 based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 6.0" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk. Beginning January 1, 2004, membership reflects those persons enrolled only in closed network plans; so-called "dual certificate option" plan (POS) members and insured preferred provider plan members are not included in this report.

<sup>2</sup> Includes all members enrolled in the HMO under a Medicare Advantage contract with the Centers for Medicare and Medicaid Services as defined in the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 6.0."

<sup>3</sup> Carriers that do not have any "Medicare Advantage" business are not reflected on this report.

<sup>4</sup> Formerly a line of business of Blue Cross and Blue Shield of Massachusetts, Inc. ("BCBSMA"). Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. was created as a separate corporate entity for BCBSMA's HMO line of business effective January 1, 2005.

<sup>5</sup> Harvard Pilgrim Health Care, Inc. ("HPHC") terminated its First Seniority HMO product as of December 31, 2006 and began offering First Seniority Freedom, a Medicare Advantage fee-for-service product, effective January 1, 2007.

<sup>6</sup> Doing business as Tufts Associated Health Plan ("TAHMO") and as Tufts Health Plan (THP).