Massachusetts Division of Insurance Quarterly Report of Health Maintenance Organzation Membership in Closed Network Health Plans as of December 31, 2010 ¹

OTHER MEDICARE MEMBERSHIP BY COUNTY

	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
	Members at														
OTHER MEDICARE MEMBERS BY COUNTY 2,3	End of Quarter														
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. 4,5	323	68	870	14	817	9	374	93	2,476	0	785	590	453	297	7,169
CIGNA HealthCare of Massachusetts, Inc. 6,7	0	0	0	0	0	0	0	3	3	0	1	0	0	87	94
Tufts Associated HMO, Inc. 8	520	223	583	3	772	73	337	153	2,246	0	1,135	526	591	1,484	8,646
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Total Other Medicare Members	843	291	1,453	17	1,589	82	711	249	4,725	0	1,921	1,116	1,044	1,868	15,909

¹ Information reported by HMOs as of the end of the fourth quarter of 2010 based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 6.0" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk. Beginning January 1, 2004, membership reflects those persons enrolled only in closed network plans; so-called "dual certificate option" plan (POS) members and insured preferred provider plan members are not included in this report.

² Includes all members enrolled in other Medicare plans including, for example, so-called "Medicare Wrap-Around" policies as defined in the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 6.0."

³ Carriers that do not have any "Other Medicare" business are not reflected on this report.

⁴ Formerly a line of business of Blue Cross and Blue Shield of Massachusetts, Inc. ("BCBSMA"). Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. was created as a separate corporate entity for BCBSMA's HMO line of business effective January 1, 2005.

⁵ Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. offers a group "Medicare Wrap-Around" product under the name "Managed Blue for Seniors."

⁶ CIGNA HealthCare of Massachusetts, Inc. members are enrolled in a closed nongroup "Medicare Wrap-Around" product under the name "Central Care."

⁷ CIGNA HealthCare of Massachusetts, Inc. intends to surrender its HMO license in 2011.

⁸ Doing business as Tufts Associated Health Plan ("TAHMO") and as Tufts Health Plan (THP"). TAHMO offers a group "Medicare Wrap-Around" product under the name "Tufts Medicare Complement" (TMC).