

Massachusetts Division of Insurance  
Quarterly Report of Health Maintenance Organization Membership in Closed Network Health Plans  
as of December 31, 2010 <sup>1</sup>

TOTAL MEMBERSHIP BY COUNTY

	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter
TOTAL MEMBERSHIP BY COUNTY															
Aetna Health Inc.	43	21	95	0	422	1	93	29	787	0	186	177	145	290	2,289
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. <sup>2</sup>	17,196	10,653	40,757	1,295	76,252	5,943	27,889	12,132	146,297	1,081	68,621	52,334	41,731	72,552	574,733
Boston Medical Center Health Plan, Inc. <sup>3</sup>	13,992	19,221	46,669	12	14,823	7,074	69,209	10,748	11,363	5	7,989	17,991	26,711	11,434	257,241
CeltiCare Health Plan of Massachusetts, Inc.	1,060	247	1,995	218	4,390	359	1,823	488	7,928	144	3,408	2,206	8,747	3,110	36,123
CIGNA HealthCare of Massachusetts, Inc. <sup>4</sup>	0	0	0	0	2	0	0	3	16	0	2	0	1	92	116
ConnectiCare of Massachusetts, Inc.	0	56	0	0	1	197	2,061	693	0	0	0	2	1	39	3,050
Fallon Community Health Plan, Inc.	139	1,242	2,031	1	6,679	2,484	9,348	3,949	19,037	0	3,703	2,098	900	111,790	163,401
Harvard Pilgrim Health Care, Inc.	17,822	249	22,515	1,902	40,176	618	1,495	2,220	88,810	388	49,148	30,461	46,851	34,726	337,381
Health New England, Inc.	12	11,925	6	0	9	9,202	46,088	18,884	25	0	8	1	32	1,036	87,228
Neighborhood Health Plan, Inc.	3,328	52	18,760	614	43,901	119	4,669	221	48,482	419	22,097	17,235	55,737	13,557	229,191
Tufts Associated HMO, Inc. <sup>5</sup>	9,785	3,775	25,175	23	40,203	1,955	12,857	3,710	103,643	19	42,793	31,151	22,581	35,942	333,612
UnitedHealthcare of New England, Inc.	2	0	74	0	1	0	1	2	5	0	11	2	4	17	119
Total HMO Members	63,379	47,441	158,077	4,065	226,859	27,952	175,533	53,079	426,393	2,056	197,966	153,658	203,441	284,585	2,024,484
2010 Massachusetts Population <sup>6</sup>	220,593	129,026	548,395	16,144	749,560	71,579	470,018	155,861	1,516,942	11,245	672,873	500,810	759,925	808,309	6,631,280
Market Penetration Rate <sup>7</sup>	28.73%	36.77%	28.83%	25.18%	30.27%	39.05%	37.35%	34.06%	28.11%	18.28%	29.42%	30.68%	26.77%	35.21%	30.53%

<sup>1</sup> Information reported by HMOs as of the end of the fourth quarter of 2010 based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 6.0" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk. Beginning January 1, 2004, membership reflects those persons enrolled only in closed network plans; so-called "dual certificate option" plan (POS) members and insured preferred provider plan members are not included in this report.

<sup>2</sup> Formerly a line of business of Blue Cross and Blue Shield of Massachusetts, Inc. ("BCBSMA"). Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. was created as a separate corporate entity for BCBSMA's HMO line of business effective January 1, 2005.

<sup>3</sup> This carrier currently only offers coverage to enrollees of the Medicaid and Commonwealth Care programs.

<sup>4</sup> CIGNA HealthCare of Massachusetts, Inc. intends to surrender its HMO license in 2011.

<sup>5</sup> Doing business as Tufts Associated Health Plan ("TAHMO") and as Tufts Health Plan (THP).

<sup>6</sup> 2010 Population Source: Table 1: Annual Estimates of the Resident Population for Counties of Massachusetts: April 1, 2000 to July 1, 2010 (CO-PEST2010-totals). Source: Population Division, U.S. Census Bureau. Release Date: March 2011.

<sup>7</sup> Total HMO members in each county divided by the 2010 population in each county.

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