

Massachusetts Division of Insurance  
Quarterly Report of Health Maintenance Organization Membership in Closed Network Health Plans  
as of December 31, 2010 <sup>1</sup>

COMPARISON OF 4th QUARTER MEMBERSHIP TO LAST THREE QUARTERS

	1st Quarter 2010 Members at End of Quarter	2nd Quarter 2010 Members at End of Quarter	3rd Quarter 2010 Members at End of Quarter	4th Quarter 2010 Members at End of Quarter	Member Change 3rd Qtr. 10 to 4th Qtr. 10	Percent Change 3rd Qtr. 10 to 4th Qtr. 10	4th Quarter 2010 Share of Massachusetts HMO Market
COMPARISON OF 3RD QUARTER MEMBERSHIP TO LAST THREE QUARTERS							
Aetna Health Inc.	2,728	2,446	2,475	2,289	(186)	-7.52%	0.1%
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. <sup>2</sup>	630,147	612,658	584,576	574,733	(9,843)	-1.68%	28.4%
Boston Medical Center Health Plan, Inc.	242,636	242,143	248,734	257,241	8,507	3.42%	12.7%
CeltiCare Health Plan of Massachusetts, Inc.	26,914	30,070	34,397	36,123	1,726	5.02%	1.8%
CIGNA HealthCare of Massachusetts, Inc. <sup>3</sup>	467	377	170	116	(54)	-31.76%	0.0%
ConnectiCare of Massachusetts, Inc.	3,511	3,396	3,161	3,050	(111)	-3.51%	0.2%
Fallon Community Health Plan, Inc.	174,971	170,511	166,120	163,401	(2,719)	-1.64%	8.1%
Harvard Pilgrim Health Care, Inc.	330,551	338,326	337,576	337,381	(195)	-0.06%	16.7%
Health New England, Inc.	75,719	77,394	83,214	87,228	4,014	4.82%	4.3%
Neighborhood Health Plan, Inc.	294,816	211,051	206,250	229,191	22,941	11.12%	11.3%
Tufts Associated HMO, Inc. <sup>4</sup>	336,141	334,426	333,301	333,612	311	0.09%	16.5%
UnitedHealthcare of New England, Inc.	147	120	230	119	(111)	-48.26%	0.0%
Totals	2,027,748	2,022,918	2,000,204	2,024,484	24,280	1.21%	100.0%

<sup>1</sup> Information reported by HMOs as of the end of the fourth quarter of 2010 based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 6.0"

that instructs HMOs to exclude members for whom the HMO did not bear any financial risk. **Beginning January 1, 2004, membership reflects those persons enrolled only in closed network plans;**

**so-called "dual certificate option" plan (POS) members and insured preferred provider plan members are not included in this report.**

<sup>2</sup> Formerly a line of business of Blue Cross and Blue Shield of Massachusetts, Inc. ("BCBSMA"). Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. was created as a separate corporate entity for BCBSMA's

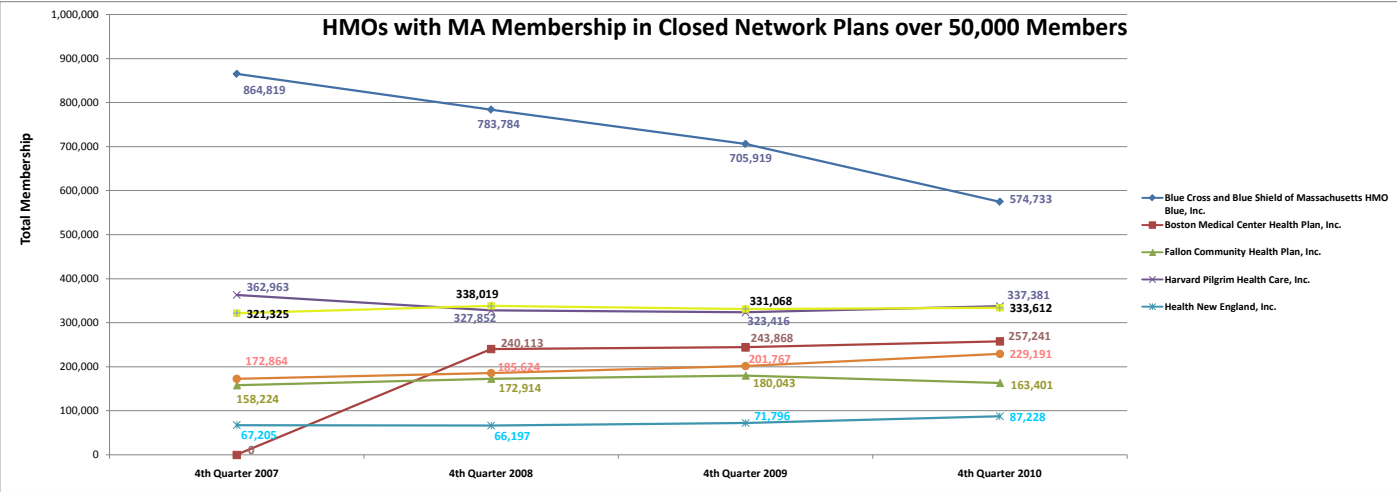
HMO line of business effective January 1, 2005.

<sup>3</sup> CIGNA HealthCare of Massachusetts, Inc. intends to surrender its HMO license in 2011.

<sup>4</sup> Doing business as Tufts Associated Health Plan ("TAHMO") and as Tufts Health Plan (THP).

Massachusetts Division of Insurance  
Quarterly Report of Health Maintenance Organization Membership in Closed Network Health Plans  
as of December 31, 2010<sup>1</sup>

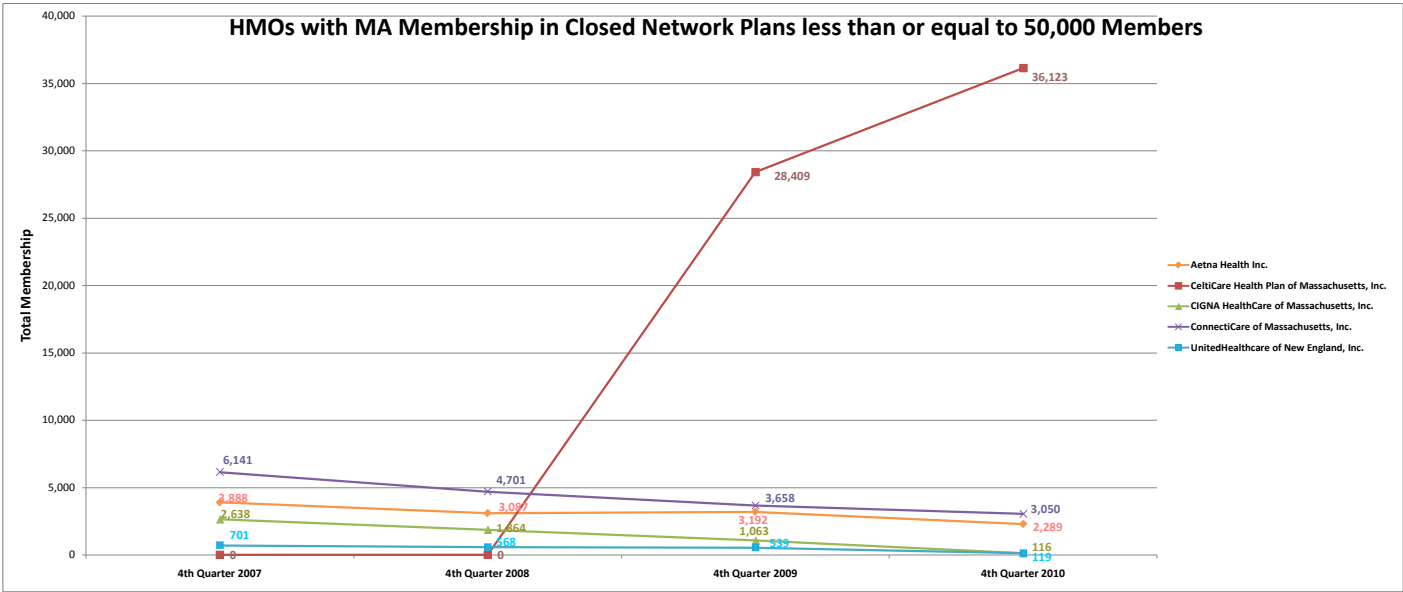
COMPARISON OF 4th QUARTER MEMBERSHIP TO LAST THREE QUARTERS



<sup>1</sup> Under Massachusetts law, Boston Medical Center Health Plan, Inc. was not required to be licensed until 2008, even though the carrier may have had members prior to that time. The 4th quarter 2008 membership report includes Boston Medicare Center Health Plan, Inc. for the first time.

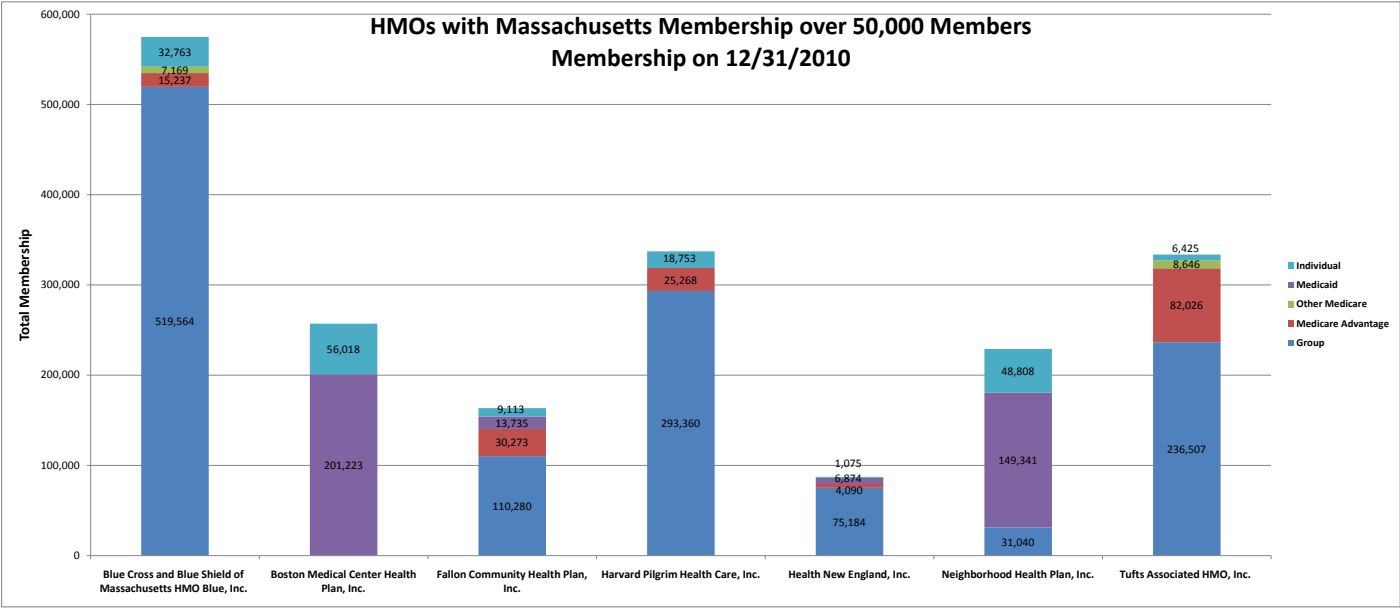
Massachusetts Division of Insurance  
Quarterly Report of Health Maintenance Organization Membership in Closed Network Health Plans  
as of December 31, 2010<sup>1</sup>

COMPARISON OF 4th QUARTER MEMBERSHIP TO LAST THREE QUARTERS



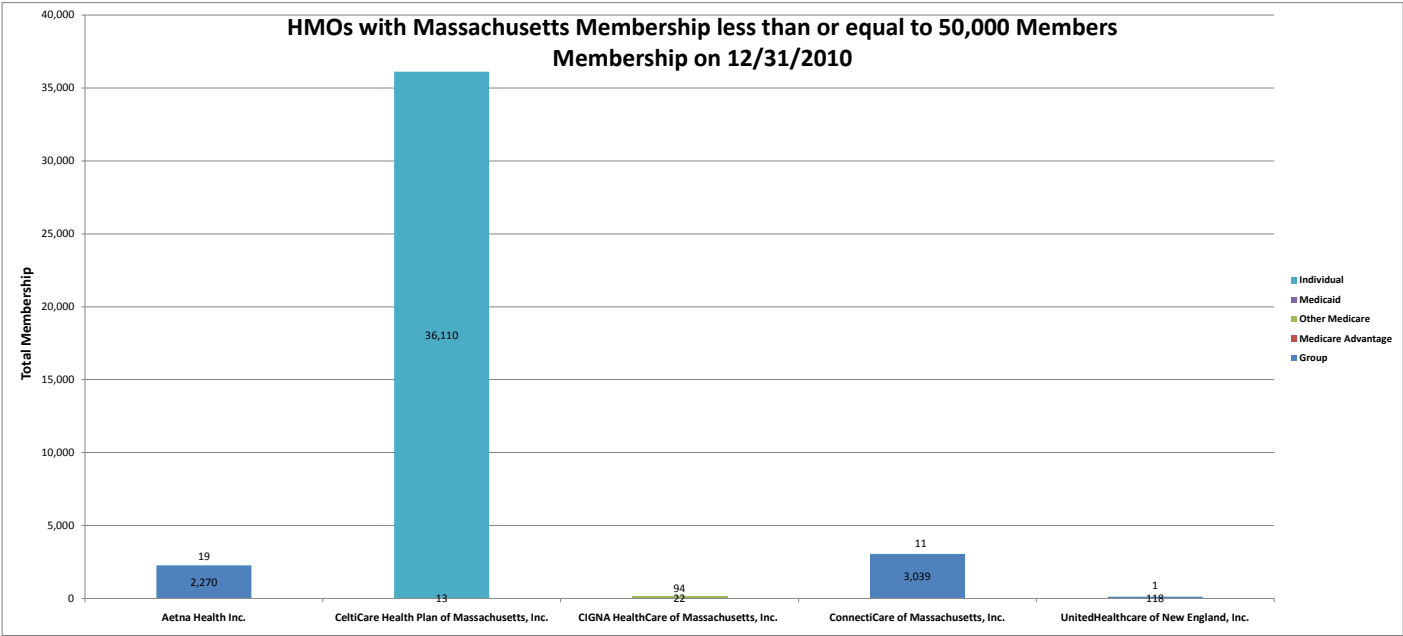
<sup>1</sup> CeltiCare Health Plan of Massachusetts, Inc. was not licensed until 2009. The 4th quarter 2009 membership report includes CeltiCare Health Plan of Massachusetts, Inc. for the first time.

COMPARISON OF 4th QUARTER MEMBERSHIP TO LAST THREE QUARTERS



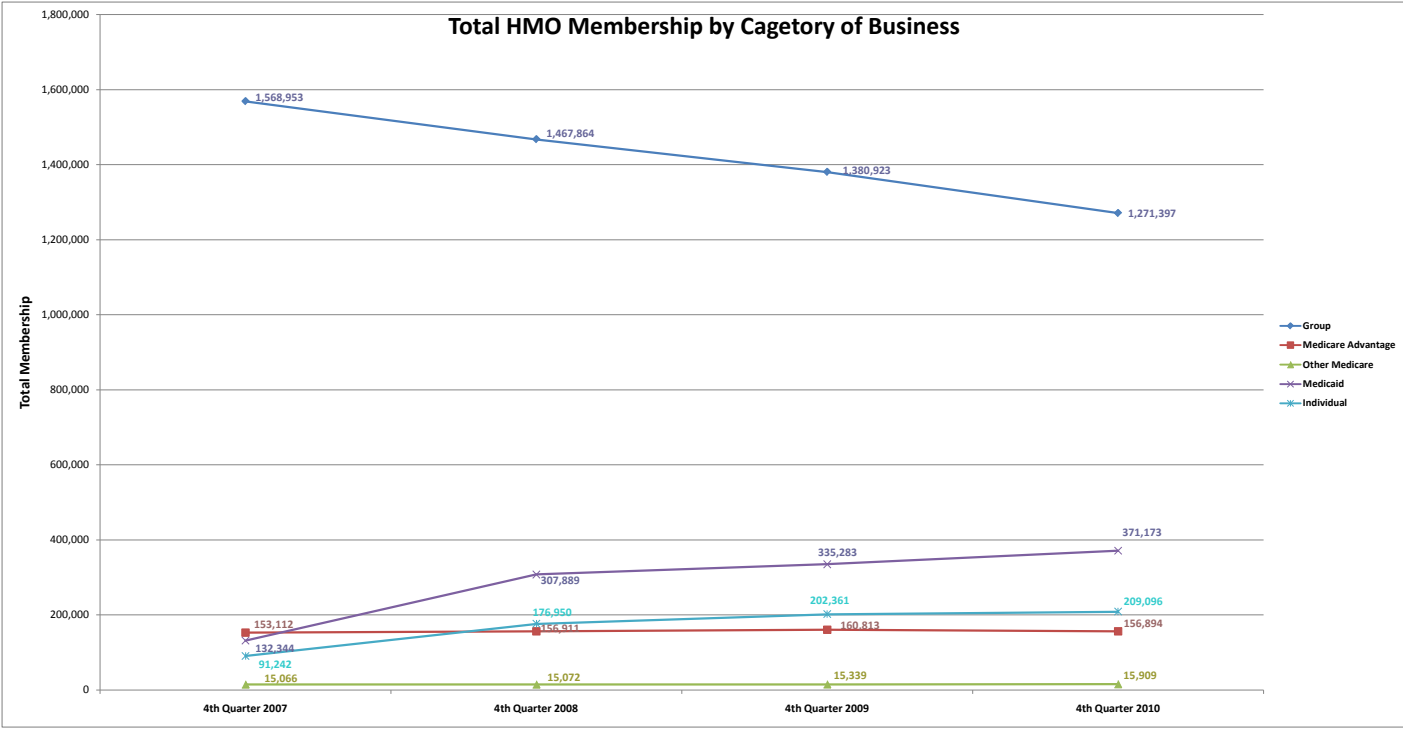
<sup>1</sup> Individual membership includes enrollment in Commonwealth Care for Boston Medical Center Health Plan, Inc., Fallon Community Health Plan, Inc., and Neighborhood Health Plan, Inc.

COMPARISON OF 4th QUARTER MEMBERSHIP TO LAST THREE QUARTERS



<sup>1</sup> Individual membership includes enrollment in Commonwealth Care for CeliCare Health Plan of Massachusetts, Inc.  
<sup>2</sup> CeliCare Health Plan of Massachusetts, Inc. has 13 "Group" members, CIGNA HealthCare of Massachusetts, Inc. has 94 "Other Medicare" members and 22 "Group" members, and UnitedHealthcare of New England, Inc. has 1 "Individual" member and 118 "Group" members.

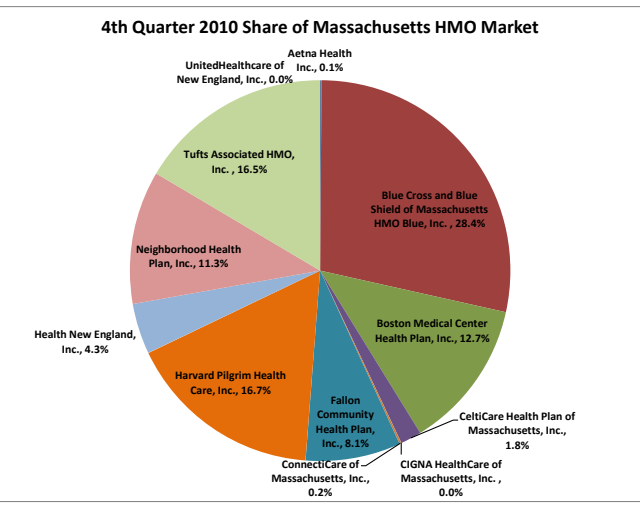
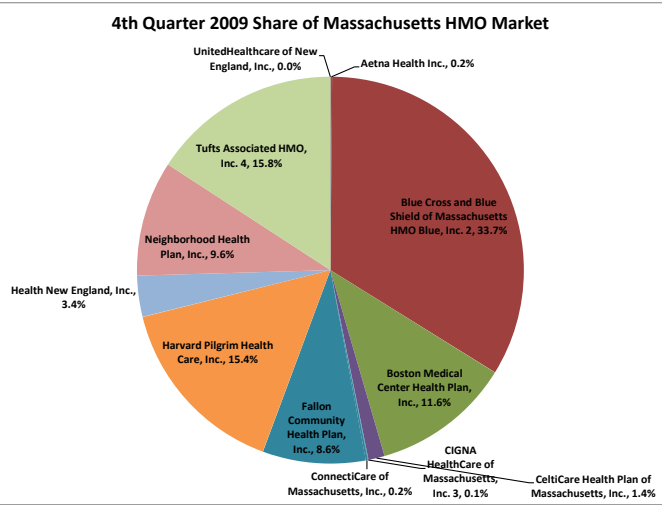
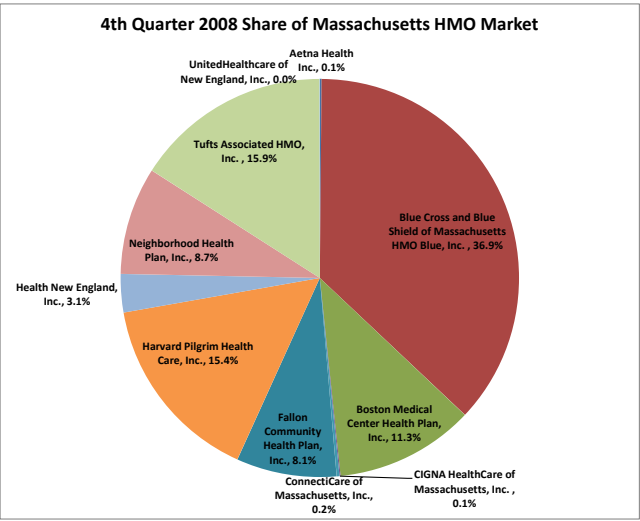
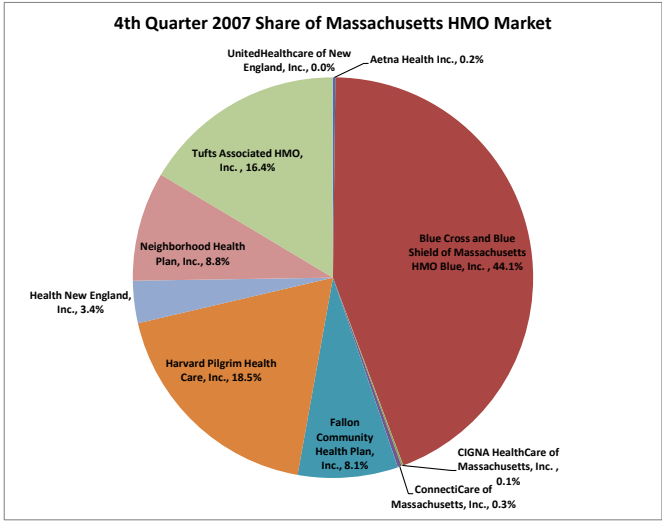
Massachusetts Division of Insurance  
Quarterly Report of Health Maintenance Organization Membership in Closed Network Health Plans  
as of December 31, 2010<sup>1</sup>  
COMPARISON OF 4th QUARTER MEMBERSHIP TO LAST THREE QUARTERS



<sup>1</sup> Individual membership includes enrollment in Commonwealth Care for Boston Medical Center Health Plan, Inc., Fallon Community Health Plan, Inc., Neighborhood Health Plan, Inc., and CelliCare Health Plan of Massachusetts, Inc.

Massachusetts Division of Insurance  
Quarterly Report of Health Maintenance Organization Membership in Closed Network Health Plans  
as of December 31, 2010 <sup>1</sup>

COMPARISON OF 4th QUARTER MEMBERSHIP TO LAST THREE QUARTERS



<sup>1</sup> Membership reflects those persons enrolled only in closed network plans; so-called "dual certificate option" plan (POS) members and insured preferred provider plan members are not included in this report.  
<sup>2</sup> Under Massachusetts law, Boston Medical Center Health Plan, Inc. was not required to be licensed until 2008, even though the carrier may have had members prior to that time. The 4th quarter 2008 membership report includes Boston Medicare Center Health Plan, Inc. for the first time.  
<sup>3</sup> CeltiCare Health Plan of Massachusetts, Inc. was not licensed until 2009. The 4th quarter 2009 membership report includes CeltiCare Health Plan of Massachusetts, Inc. for the first time.