Massachusetts Division of Insurance Quarterly Report of Health Maintenance Organization Membership in Closed Network Health Plans as of December 31. 2011 1

INDIVIDUAL MEMBERSHIP BY COUNTY

Closed Network

	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
	Members at														
INDIVIDUAL MEMBERS BY COUNTY ^{2,3}	End of Quarter														
Aetna Health Inc.4	0	1	0	0	5	0	0	1	9	0	0	2	1	0	19
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. 5	1,321	497	1,370	167	3,173	286	786	610	7,885	159	3,483	2,124	2,227	2,307	26,395
Boston Medical Center Health Plan, Inc. ⁶	4,649	4,237	7,043	4	2,091	1,782	5,757	2,841	1,840	0	1,793	3,156	3,014	1,504	39,711
CeltiCare Health Plan of Massachusetts, Inc. ⁷	1,440	237	2,097	236	4,843	792	2,286	939	6,578	126	3,080	1,901	8,515	2,629	35,699
ConnectiCare of Massachusetts, Inc.	0	0	0	0	0	0	2	1	0	0	0	0	0	0	3
Fallon Community Health Plan, Inc.8	7	93	298	0	714	115	395	304	1,604	0	422	455	92	2,151	6,650
Harvard Pilgrim Health Care, Inc.	1,495	28	927	186	1,443	39	38	50	5,186	97	2,443	1,455	1,321	1,240	15,948
Health New England, Inc.	0	244	0	0	0	169	623	360	0	0	0	0	0	35	1,431
Neighborhood Health Plan, Inc.9	1,685	4	3,916	441	9,118	39	759	45	12,615	397	6,326	4,294	8,451	3,068	51,158
Network Health, LLC	1,554	1,220	3,539	919	7,174	221	4,225	353	13,715	279	4,815	3,356	5,395	9,731	56,496
Tufts Associated HMO, Inc. 10	214	64	403	2	641	49	80	107	2,322	0	902	597	453	728	6,562
UnitedHealthcare of New England, Inc.	0	0	0	0	0	0	0	0	0	0	1	0	0	0	1
Total Individual Members	12,365	6,625	19,593	1,955	29.202	3,492	14,951	5,611	51,754	1.058	23.265	17,340	29,469	23,393	240,073
Total individual Wembers	12,365	6,625	19,593	1,955	29,202	3,492	14,951	5,611	51,754	1,058	23,265	17,340	29,469	23,393	240,073

PPO

	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
	Members at														
Individual Members ^{2,3}	End of Quarter														
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. 5	512	197	425	139	991	88	229	215	2,984	167	1,224	573	822	542	9,108
ConnectiCare of Massachusetts, Inc.	0	0	0	0	0	0	1	0	0	0	0	0	0	0	1
Harvard Pilgrim Health Care, Inc.	85	7	30	21	105	3	6	3	422	4	141	69	108	70	1,074
Tufts Associated HMO, Inc. 10	0	0	1	0	2	0	0	2	13	1	3	1	6	0	29
Total Individual Members	597	204	456	160	1,098	91	236	220	3,419	172	1,368	643	936	612	10,212

¹ Information reported by HMOs as of the end of the fourth quarter of 2011 based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 6.0" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk.

² Includes all members who do not belong to a group and contract directly with the HMO as defined in the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 6.0."

This includes persons enrolled in closed guaranteed issue managed care plans offered between October 1, 1997 and July 1, 2007, and persons covered under so-called closed health plans offered prior to October 1, 1997.

³ Carriers that do not show any "Individual" members are not reflected on this report.

⁴ Effective September 1, 2010, Aetna Health Inc. ceased offering small group health plans in Massachusetts and will begin nonrenewing all small group health business as of April 1, 2011.

⁵ Formerly a line of business of Blue Cross and Blue Shield of Massachusetts, Inc. ("BCBSMA"). Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. was created as a separate corporate entity for BCBSMA's HMO line of business effective January 1, 2005.

⁶ Boston Medical Center Health Plan, Inc.'s figure includes 39,711 individuals enrolled through the Connector Commonwealth Care plan through December 31, 2011.

CeltiCare Health Plan of Massachusetts, Inc.'s figure includes 21,891 individuals enrolled through the Connector Commonwealth Care plan and 13,428 individuals enrolled through the Connector Commonwealth Care Bridge plan through December 31, 2011.

⁸ Fallon Community Health Plan, Inc.'s figure includes 4,981 individuals enrolled through the Connector Commonwealth Care plan through December 31, 2011.

⁹ Neighborhood Health Plan, Inc.'s figure includes 36,614 individuals enrolled through the Connector Commonwealth Care plan through December 31, 2011.

Doing business as Tufts Associated Health Plan ("TAHMO") and as Tufts Health Plan (THP").