Massachusetts Division of Insurance Quarterly Report of Health Maintenance Organzation Membership in Closed Network Health Plans as of December 31, 2011 ¹

OTHER MEDICARE MEMBERSHIP BY COUNTY

Closed Network

| | 0.000a .101.10.11 | | | | | | | | | | | | | | | |
|---|--|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| ١ | | Barnstable | Berkshire | Bristol | Dukes | Essex | Franklin | Hampden | Hampshire | Middlesex | Nantucket | Norfolk | Plymouth | Suffolk | Worcester | Massachusetts |
| | | Members at |
| | OTHER MEDICARE MEMBERS BY COUNTY 2,3 | End of Quarter |
| ١ | Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. 4,5 | 330 | 59 | 919 | 13 | 845 | 13 | 376 | 101 | 2,578 | 0 | 838 | 630 | 440 | 334 | 7,476 |
| ١ | Tufts Associated HMO, Inc. ⁶ | 481 | 226 | 316 | 4 | 837 | 87 | 342 | 165 | 2,336 | 0 | 1,082 | 477 | 670 | 1,514 | 8,537 |
| ١ | | | | | | | | | | | | | | | 1 | |
| ١ | Total Other Medicare Members | 811 | 285 | 1,235 | 17 | 1,682 | 100 | 718 | 266 | 4,914 | 0 | 1,920 | 1,107 | 1,110 | 1,848 | 16,013 |

PPO

| | Barnstable | Berkshire | Bristol | Dukes | Essex | Franklin | Hampden | Hampshire | Middlesex | Nantucket | Norfolk | Plymouth | Suffolk | Worcester | Massachusetts |
|------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| | Members at |
| Other Medicare Members 2,3 | End of Quarter |
| N/A | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| | | | | | | | | | | | | | | | |
| Total Other Medicare Members | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

¹ Information reported by HMOs as of the end of the fourth quarter of 2011 based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 6.0" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk.

² Includes all members enrolled in other Medicare plans including, for example, so-called "Medicare Wrap-Around" policies as defined in the Massachusetts Division of Insurance's

[&]quot;Guidelines for Reporting Membership & Utilization Statistics - Version 6.0."

³ Carriers that do not have any "Other Medicare" business are not reflected on this report.

⁴ Formerly a line of business of Blue Cross and Blue Shield of Massachusetts, Inc. ("BCBSMA"). Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. was created as a separate corporate entity for BCBSMA's HMO line of business effective January 1, 2005.

⁵ Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. offers a group "Medicare Wrap-Around" product under the name "Managed Blue for Seniors."

⁶ Doing business as Tufts Associated Health Plan ("TAHMO") and as Tufts Health Plan (THP"). TAHMO offers a group "Medicare Wrap-Around" product under the name "Tufts Medicare Complement" (TMC).