

Massachusetts Division of Insurance
Quarterly Report of Health Maintenance Organization Membership in Closed Network Health Plans
as of December 31, 2011¹

TOTAL MEMBERSHIP BY COUNTY

Closed Network

	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter
TOTAL MEMBERSHIP BY COUNTY															
Aetna Health Inc. ²	46	22	114	0	223	10	70	14	700	0	162	148	142	226	1,877
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. 3	14,280	10,003	36,324	956	64,332	5,484	25,122	11,137	135,815	949	61,457	48,077	38,327	70,383	522,646
Boston Medical Center Health Plan, Inc. 4	12,980	17,236	42,790	7	10,615	6,371	66,139	10,016	8,093	2	6,703	15,748	22,724	9,602	229,026
CelliCare Health Plan of Massachusetts, Inc.	1,440	237	2,097	236	4,843	792	2,296	939	6,579	126	3,083	1,901	8,531	2,629	35,719
ConnectiCare of Massachusetts, Inc.	0	14	0	0	1	153	2,099	671	0	0	2	0	0	0	2,657
Fallon Community Health Plan, Inc.	135	1,371	2,215	1	5,880	1,949	8,785	3,694	16,681	0	3,321	2,182	651	104,508	151,374
Harvard Pilgrim Health Care, Inc.	17,130	168	21,072	1,796	33,465	570	1,365	2,141	78,731	509	45,554	29,574	44,650	30,366	307,091
Health New England, Inc.	14	11,502	9	0	5	9,744	47,925	19,642	30	0	10	4	22	1,248	90,155
Neighborhood Health Plan, Inc.	3,828	75	18,594	993	47,467	120	3,733	208	52,119	694	24,428	18,360	56,586	14,611	241,806
Network Health, LLC 5	2,549	1,233	6,971	1,185	27,032	702	9,691	664	46,903	392	9,317	8,657	20,033	43,962	178,901
Tufts Associated HMO, Inc. 6	9,565	3,824	25,874	74	42,420	1,938	12,820	4,035	105,698	23	42,843	29,879	22,059	35,128	336,180
UnitedHealthcare of New England, Inc.	0	0	0	0	0	0	0	0	8	0	2	2	3	15	30
Total HMO Members	61,967	45,685	156,050	5,248	236,283	27,833	179,855	53,161	461,057	2,696	196,880	154,534	213,728	312,685	2,097,652
2010 Massachusetts Population 8	220,593	129,026	548,395	16,144	749,560	71,579	470,018	155,861	1,516,942	11,245	672,873	500,810	759,925	808,309	6,631,280
Market Penetration Rate 7	28.09%	35.41%	28.46%	32.51%	31.52%	38.88%	38.27%	34.11%	29.73%	23.98%	29.26%	30.86%	28.12%	38.68%	31.63%

PPO

	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter
TOTAL MEMBERSHIP BY COUNTY															
Aetna Health Inc. ²	24	21	32	0	350	12	202	28	340	0	134	46	106	134	1,429
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. 3	3,866	1,337	5,913	559	12,575	1,070	4,692	1,942	31,638	1,118	12,812	6,381	8,186	9,659	101,748
Boston Medical Center Health Plan, Inc. 4	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
CelliCare Health Plan of Massachusetts, Inc.	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
ConnectiCare of Massachusetts, Inc.	0	6	0	0	0	8	243	67	0	0	1	0	0	1	326
Fallon Community Health Plan, Inc.	1	0	0	0	0	0	0	0	9	0	2	0	0	232	244
Harvard Pilgrim Health Care, Inc.	608	24	1,502	154	3,148	41	74	222	10,260	66	4,963	2,236	4,297	2,047	29,642
Health New England, Inc.	35	166	3	0	11	156	821	362	25	0	8	5	7	48	1,647
Neighborhood Health Plan, Inc.	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Network Health, LLC 5	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Tufts Associated HMO, Inc. 6	27	14	110	1	429	25	89	76	1,672	4	461	154	368	223	3,653
UnitedHealthcare of New England, Inc.	10	0	1,050	0	0	0	0	0	3	0	28	65	0	12	1,168
Total HMO Members	4,571	1,568	8,610	714	16,513	1,312	6,121	2,697	43,947	1,188	18,409	8,887	12,964	12,356	139,857
2011 Massachusetts Population 8	220,593	129,026	548,395	16,144	749,560	71,579	470,018	155,861	1,516,942	11,245	672,873	500,810	759,925	808,309	6,631,280
Market Penetration Rate 7	2.07%	1.22%	1.57%	4.42%	2.20%	1.80%	1.30%	0.91%	1.51%	10.56%	2.74%	1.77%	1.71%	1.53%	2.11%

¹ Information reported by HMOs as of the end of the fourth quarter of 2011 based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 6.0" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk.

² Effective September 1, 2010, Aetna Health Inc. ceased offering small group health plans in Massachusetts and will begin nonrenewing all small group health business as of April 1, 2011.

³ Formerly a line of business of Blue Cross and Blue Shield of Massachusetts, Inc. ("BCBSMA"). Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. was created as a separate corporate entity for BCBSMA's HMO line of business effective January 1, 2005.

⁴ This carrier currently only offers coverage to enrollees of the Medicaid and Commonwealth Care programs.

⁵ Doing business as Tufts Associated Health Plan ("TAHMO") and as Tufts Health Plan (THP).

⁶ 2011 Population Source: Table 1: Annual Estimates of the Resident Population for Counties of Massachusetts: April 1, 2000 to July 1, 2010 (CO-PEST2010-totals). Source: Population Division, U.S. Census Bureau. Release Date: March 2011.

⁷ Total HMO members in each county divided by the 2011 population in each county.

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