

Massachusetts Division of Insurance
Quarterly Report of Health Maintenance Organization Membership in Closed Network Health Plans
as of December 31, 2012¹

TOTAL MEMBERSHIP BY COUNTY

Closed Network

	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter
TOTAL MEMBERSHIP BY COUNTY															
Aetna Health Inc. ²	38	10	85	0	100	3	66	11	512	0	136	89	90	250	1,390
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. ³	14,020	9,786	36,214	930	62,498	4,984	22,890	10,378	131,448	893	57,888	44,507	37,290	64,950	498,676
Boston Medical Center Health Plan, Inc. ⁴	14,679	17,907	45,993	12	15,632	7,013	70,577	10,556	12,323	3	9,324	18,329	29,110	12,665	264,123
CeltiCare Health Plan of Massachusetts, Inc.	998	71	1,066	171	3,199	507	1,414	514	3,573	106	1,734	908	5,370	1,417	21,048
ConnectiCare of Massachusetts, Inc.	0	3	0	0	0	158	1,838	580	0	0	0	5	1	8	2,593
Fallon Community Health Plan, Inc.	176	1,453	3,208	0	6,420	1,901	9,064	3,458	17,391	1	3,726	3,331	765	100,741	151,635
Harvard Pilgrim Health Care, Inc.	15,908	156	19,201	1,579	31,593	586	1,275	2,136	74,847	541	36,985	26,091	23,750	32,635	267,283
Health New England, Inc.	8	12,498	13	2	4	10,473	54,510	20,897	24	0	12	4	19	1,264	99,728
Neighborhood Health Plan, Inc.	4,372	121	18,418	1,258	50,831	116	3,291	195	56,321	903	25,811	18,415	56,371	14,865	251,288
Network Health, LLC ⁴	4,165	1,741	10,233	1,646	31,910	830	10,444	1,207	56,131	705	13,663	11,466	26,152	48,374	218,667
Tufts Associated HMO, Inc. ⁵	9,614	3,035	24,906	51	42,601	1,596	11,964	3,824	103,196	18	41,852	28,981	22,058	34,970	328,666
UnitedHealthcare of New England, Inc. ⁶	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Total HMO Members	63,978	46,781	159,337	5,649	244,788	28,167	187,333	53,756	455,766	3,170	191,131	152,126	200,976	312,139	2,105,097
2011 Massachusetts Population ⁷	215,769	130,458	548,922	16,766	748,930	71,599	463,783	157,822	1,518,171	10,142	675,436	497,579	730,932	801,227	6,587,536
Market Penetration Rate ⁸	29.65%	35.86%	29.03%	33.69%	32.69%	39.34%	40.39%	34.06%	30.02%	31.26%	28.30%	30.57%	27.50%	38.96%	31.96%

PPO

	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter
Aetna Health Inc. ²	37	17	39	0	353	12	138	21	269	0	122	133	69	98	1,308
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. ³	3,744	1,243	5,758	563	12,421	936	4,252	1,900	31,767	1,075	13,767	6,613	8,771	9,926	102,736
Boston Medical Center Health Plan, Inc. ⁴	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
CeltiCare Health Plan of Massachusetts, Inc.	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
ConnectiCare of Massachusetts, Inc.	0	7	0	0	0	8	204	72	0	0	0	0	0	0	291
Fallon Community Health Plan, Inc.	1	0	0	0	0	0	0	10	0	2	0	0	197	1	211
Harvard Pilgrim Health Care, Inc.	543	15	1,086	156	3,560	57	92	220	9,895	65	3,964	1,584	2,463	2,240	25,940
Health New England, Inc.	36	327	21	0	30	199	1,175	660	33	0	30	8	10	114	2,643
Neighborhood Health Plan, Inc.	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Network Health, LLC ⁴	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Tufts Associated HMO, Inc. ⁵	36	13	79	1	288	13	48	58	1,261	3	418	132	288	160	2,798
UnitedHealthcare of New England, Inc. ⁶	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Total HMO Members	4,397	1,622	6,983	720	16,652	1,225	5,909	2,941	43,225	1,145	18,301	8,470	11,798	12,539	135,927
2011 Massachusetts Population ⁷	215,769	130,458	548,922	16,766	748,930	71,599	463,783	157,822	1,518,171	10,142	675,436	497,579	730,932	801,227	6,587,536
Market Penetration Rate ⁸	2.04%	1.24%	1.27%	4.29%	2.22%	1.71%	1.27%	1.86%	2.85%	11.29%	2.71%	1.70%	1.61%	1.56%	2.06%

¹ Information reported by HMOs as of the end of the fourth quarter of 2012 based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 6.0" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk.

² Effective September 1, 2010, Aetna Health Inc. ceased offering small group health plans in Massachusetts and will begin nonrenewing all small group health business as of April 1, 2011.

³ Formerly a line of business of Blue Cross and Blue Shield of Massachusetts, Inc. ("BCBSMA"). Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. was created as a separate corporate entity for BCBSMA's HMO line of business effective January 1, 2005.

⁴ Network Health, LLC only offered coverage to enrollees of the Medicaid and Commonwealth Care programs.

⁵ Doing business as Tufts Associated Health Plan ("TAHMO") and as Tufts Health Plan (THP").

⁶ Effective December 1, 2011, UnitedHealthcare of New England, Inc. ceased offering small group health plans in Massachusetts and began nonrenewing all small group health business as of January 1, 2012.

⁷ 2011 Population Source: Table 1: Annual Estimates of the Resident Population for Counties of Massachusetts: April 1, 2000 to July 1, 2010 (CO-PEST2010-totals). Source: Population Division, U.S. Census Bureau. Release Date: March 2011.

⁸ Total HMO members in each county divided by the 2011 population in each county.

TOTAL MEMBERSHIP BY COUNTY

