

Massachusetts Division of Insurance
Quarterly Report of Health Maintenance Organization Membership in Closed Network Health Plans
as of December 31, 2012 ¹

COMPARISON OF 4th QUARTER MEMBERSHIP TO LAST THREE QUARTERS

Closed Network

	1st Quarter 2012 Members at End of Quarter	2nd Quarter 2012 Members at End of Quarter	3rd Quarter 2012 Members at End of Quarter	4th Quarter 2012 Members at End of Quarter	Member Change 3rd Qtr. 12 to 4th Qtr. 12	Percent Change 3rd Qtr. 12 to 4th Qtr. 12	4th Quarter 2012 Share of Massachusetts Closed Network Market
COMPARISON OF 4TH QUARTER MEMBERSHIP TO LAST THREE QUARTERS							
Aetna Health Inc. ²	1,507	1,409	1,336	1,390	54	4.04%	0.07%
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. ³	509,901	505,503	496,733	498,676	1,943	0.39%	23.69%
Boston Medical Center Health Plan, Inc.	227,268	223,383	251,544	264,123	12,579	5.00%	12.55%
CeltiCare Health Plan of Massachusetts, Inc.	35,925	40,282	27,596	21,048	(6,548)	-23.73%	1.00%
ConnectiCare of Massachusetts, Inc.	2,739	2,725	2,656	2,593	(63)	-2.37%	0.12%
Fallon Community Health Plan, Inc.	147,515	145,838	149,108	151,635	2,527	1.69%	7.20%
Harvard Pilgrim Health Care, Inc.	301,265	302,930	271,202	267,283	(3,919)	-1.45%	12.70%
Health New England, Inc.	93,071	94,232	95,128	99,728	4,600	4.84%	4.74%
Neighborhood Health Plan, Inc.	245,887	246,152	251,574	251,288	(286)	-0.11%	11.94%
Network Health, LLC	207,632	219,186	211,414	218,667	7,253	3.43%	10.39%
Tufts Associated HMO, Inc. ⁴	334,144	329,298	329,634	328,666	(968)	-0.29%	15.61%
UnitedHealthcare of New England, Inc. ⁵	29	1	1	0	(1)	-100.0%	0.00%
Totals	2,106,883	2,110,939	2,087,926	2,105,097	17,171	0.82%	100.00%

PPO

	1st Quarter 2012 Members at End of Quarter	2nd Quarter 2012 Members at End of Quarter	3rd Quarter 2012 Members at End of Quarter	4th Quarter 2012 Members at End of Quarter	Member Change 3rd Qtr. 12 to 4th Qtr. 12	Percent Change 3rd Qtr. 12 to 4th Qtr. 12	4th Quarter 2012 Share of Massachusetts PPO Market
COMPARISON OF 4TH QUARTER MEMBERSHIP TO LAST THREE QUARTERS							
Aetna Health Inc. ²	1,331	1,399	1,334	1,308	(26)	-1.95%	1.0%
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. ³	97,857	99,396	100,914	102,736	1,822	1.81%	75.6%
Boston Medical Center Health Plan, Inc.	0	0	0	0	0	0.00%	0.0%
CeltiCare Health Plan of Massachusetts, Inc.	0	0	0	0	0	0.00%	0.0%
ConnectiCare of Massachusetts, Inc.	314	314	297	291	(6)	-2.02%	0.2%
Fallon Community Health Plan, Inc.	222	213	214	211	(3)	-1.40%	0.2%
Harvard Pilgrim Health Care, Inc.	28,247	28,747	26,361	25,940	(421)	-1.60%	19.1%
Health New England, Inc.	1,928	2,163	2,502	2,643	141	5.64%	1.9%
Neighborhood Health Plan, Inc.	0	0	0	0	0	0.00%	0.0%
Network Health, LLC	0	0	0	0	0	0.00%	0.0%
Tufts Associated HMO, Inc. ⁴	3,046	3,058	2,815	2,798	(17)	-0.60%	2.1%
UnitedHealthcare of New England, Inc. ⁵	608	92	67	0	(67)	-100.00%	0.0%
Totals	133,553	135,382	134,504	135,927	1,423	1.06%	100.0%

¹ Information reported by HMOs as of the end of the fourth quarter of 2012 based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 6.0"

that instructs HMOs to exclude members for whom the HMO did not bear any financial risk.

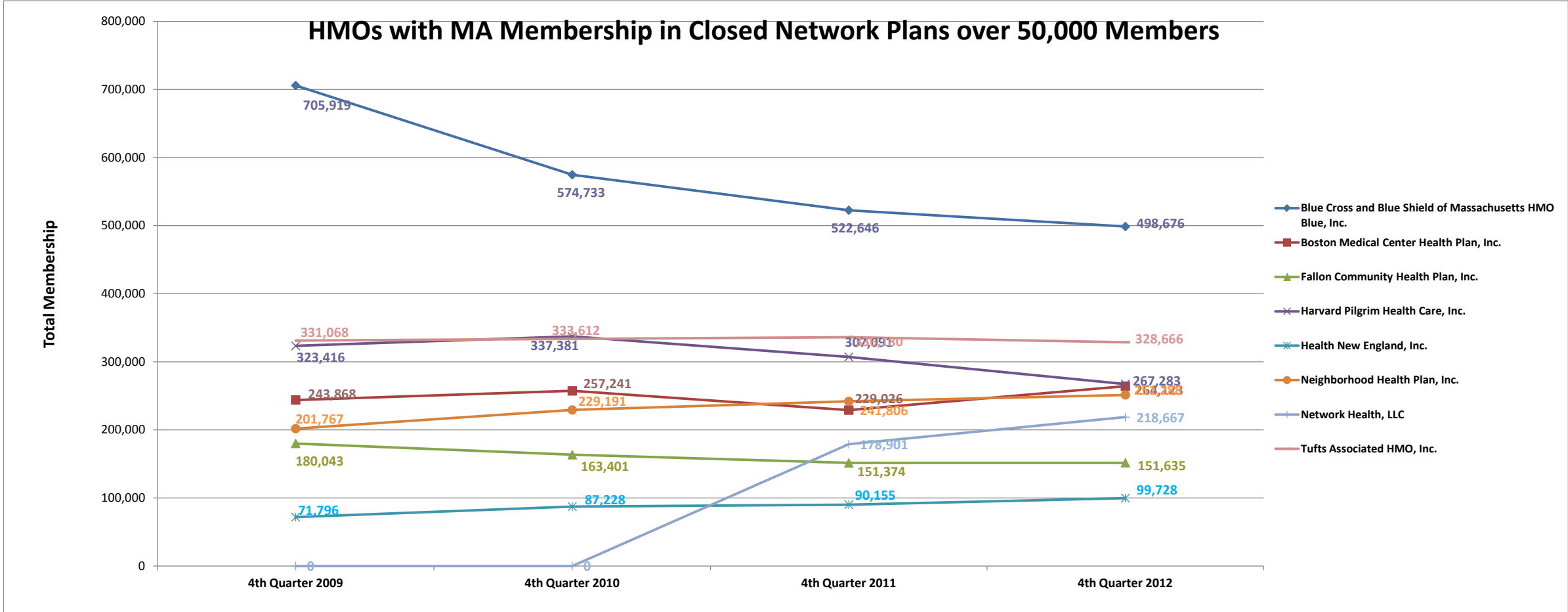
² Effective September 1, 2010, Aetna Health Inc. ceased offering small group health plans in Massachusetts and will begin nonrenewing all small group health business as of April 1, 2011.

³ Formerly a line of business of Blue Cross and Blue Shield of Massachusetts, Inc. ("BCBSMA"). Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. was created as a separate corporate entity for BCBSMA's HMO line of business effective January 1, 2005.

⁴ Doing business as Tufts Associated Health Plan ("TAHMO") and as Tufts Health Plan (THP").

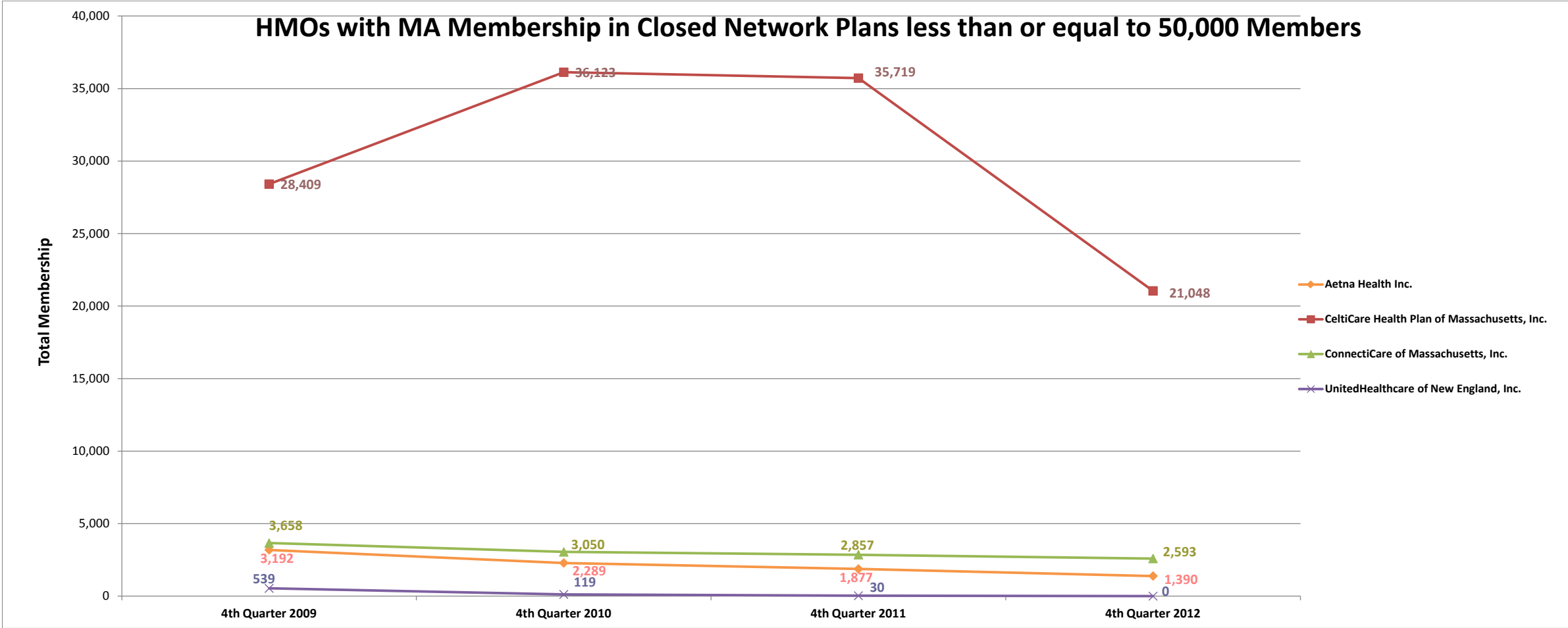
⁵ Effective December 1, 2011, UnitedHealthcare of New England, Inc. ceased offering small group health plans in Massachusetts and began nonrenewing all small group health business as of January 1, 2012.

COMPARISON OF 4TH QUARTER MEMBERSHIP TO LAST THREE QUARTERS



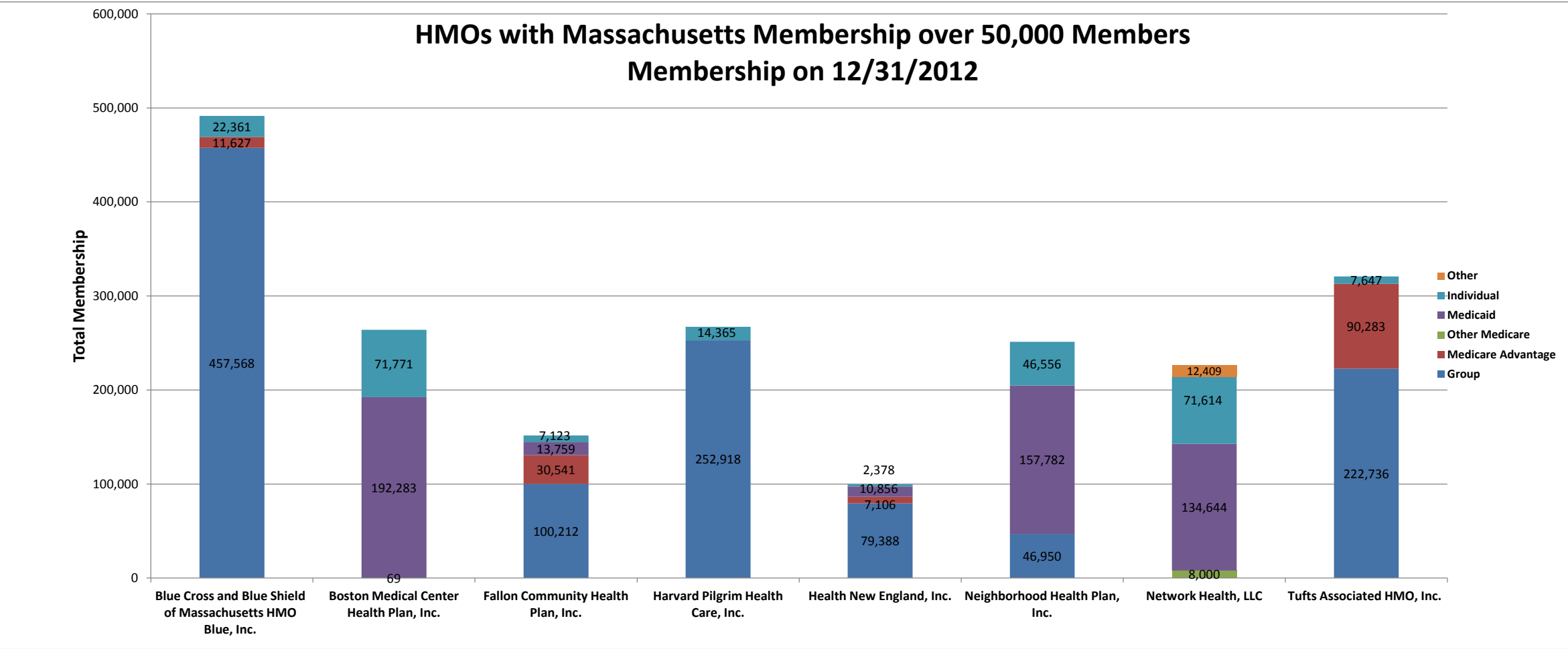
¹ Network Health, LLC was not licensed until October 1, 2011. The 3rd quarter 2011 membership report includes Network Health, LLC for the first time.

COMPARISON OF 4TH QUARTER MEMBERSHIP TO LAST THREE QUARTERS



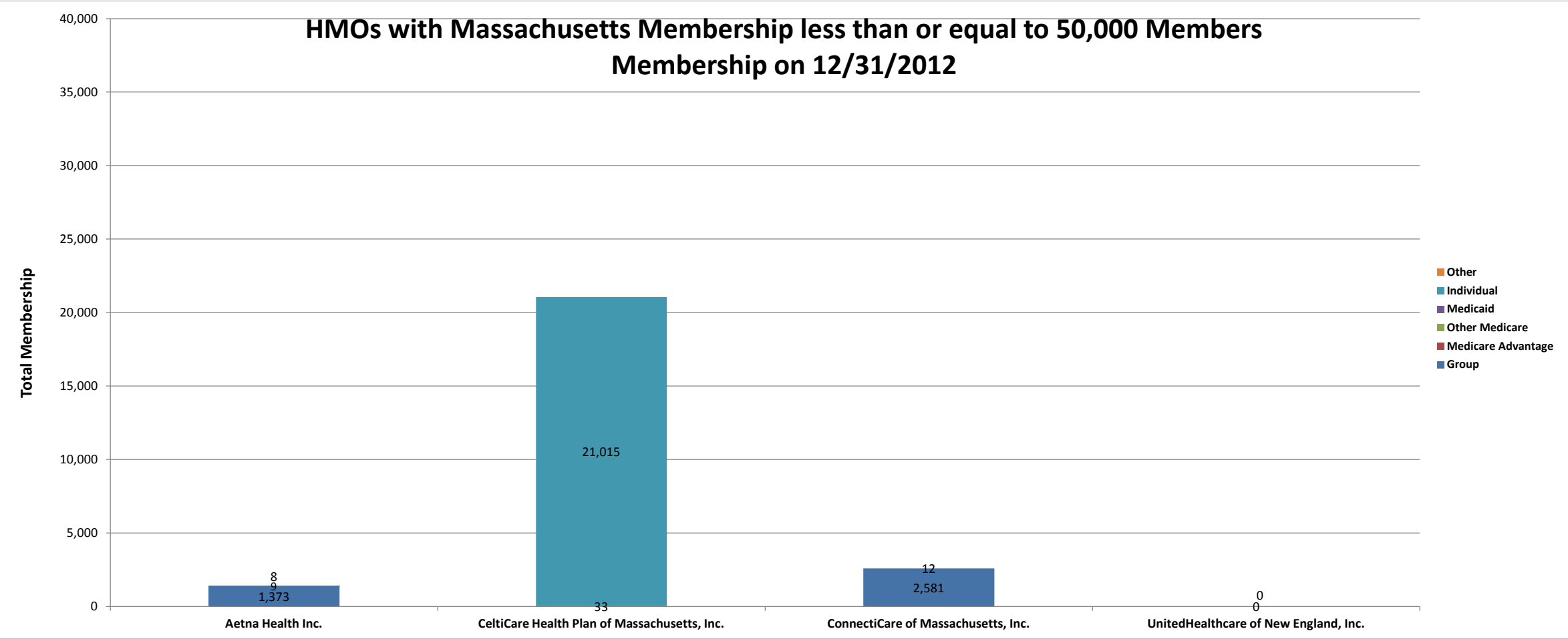
¹ CeltiCare Health Plan of Massachusetts, Inc. was not licensed until 2009. The 4th quarter 2009 membership report includes CeltiCare Health Plan of Massachusetts, Inc. for the first time.

COMPARISON OF 4TH QUARTER MEMBERSHIP TO LAST THREE QUARTERS



¹ Individual membership includes enrollment in Commonwealth Care for Boston Medical Center Health Plan, Inc., Fallon Community Health Plan, Inc., Neighborhood Health Plan, Inc., and Network Health, LLC.

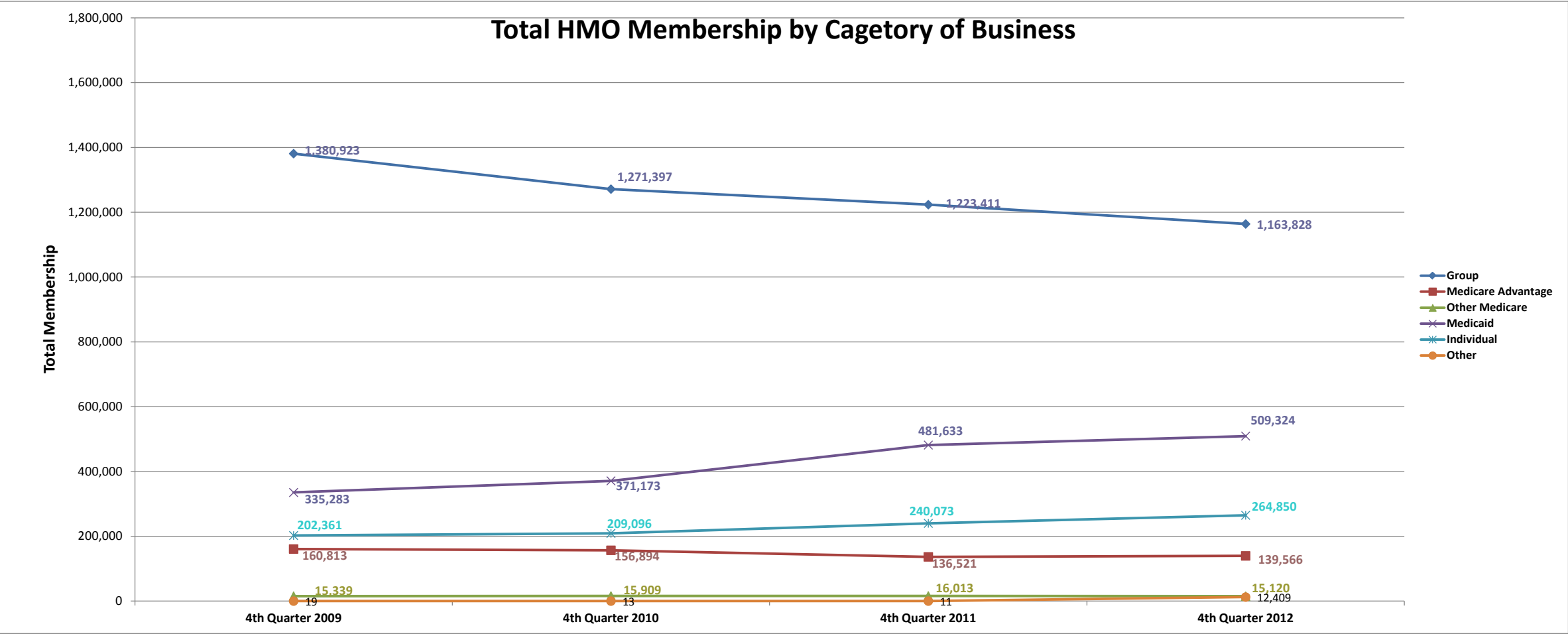
COMPARISON OF 4TH QUARTER MEMBERSHIP TO LAST THREE QUARTERS



¹ Individual membership includes enrollment in Commonwealth Care for CeltiCare Health Plan of Massachusetts, Inc.

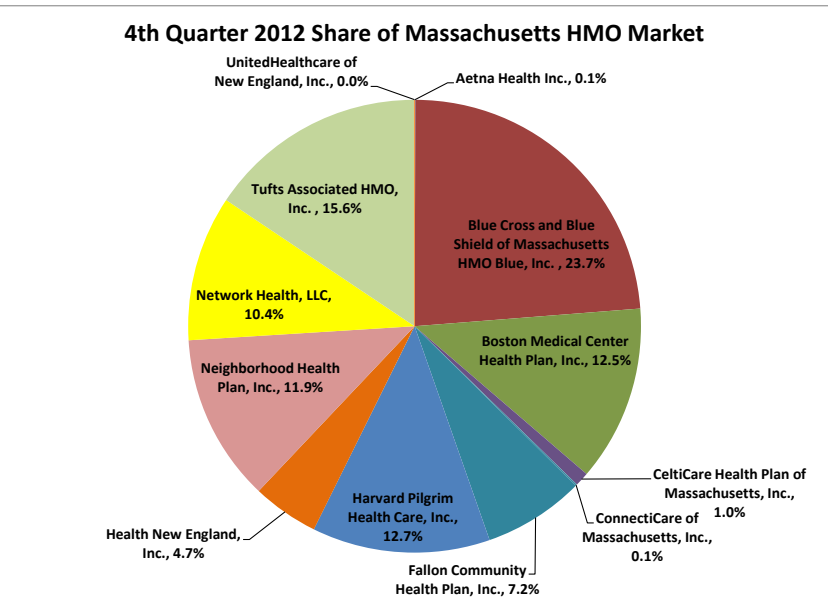
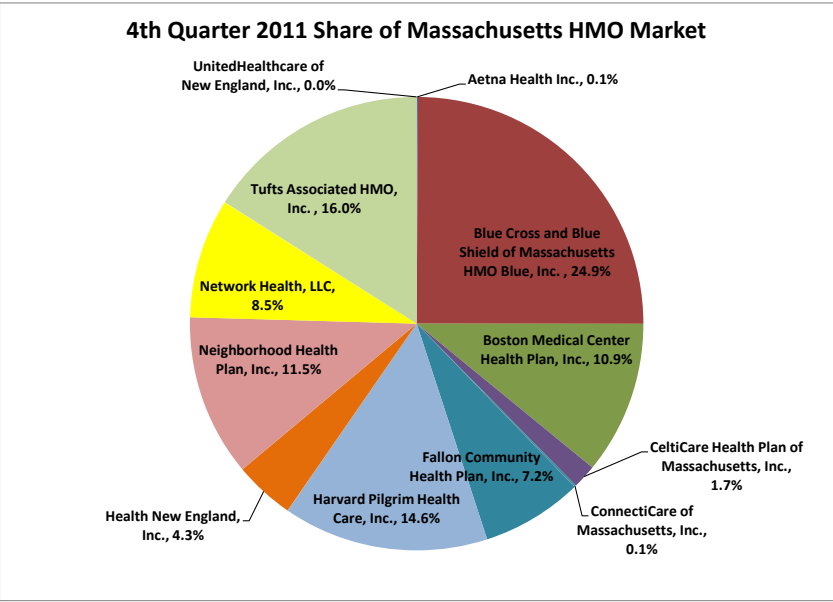
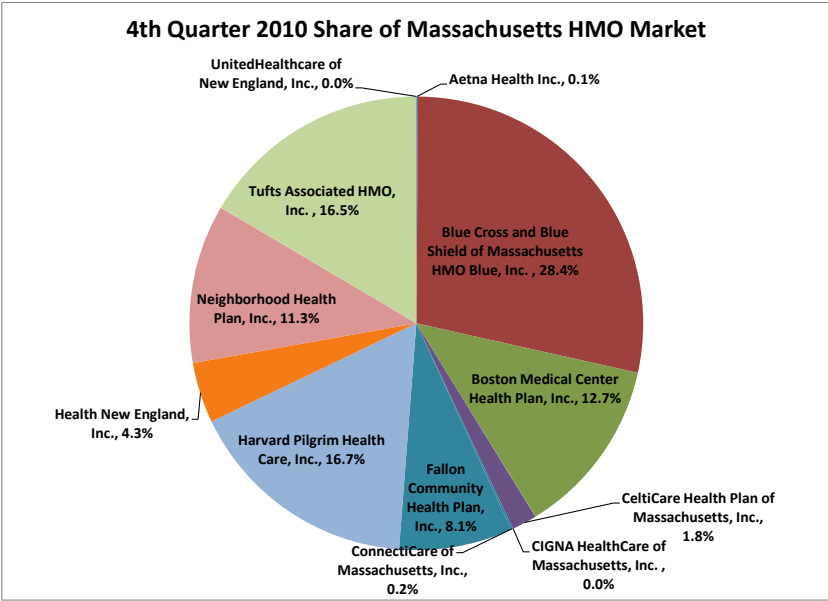
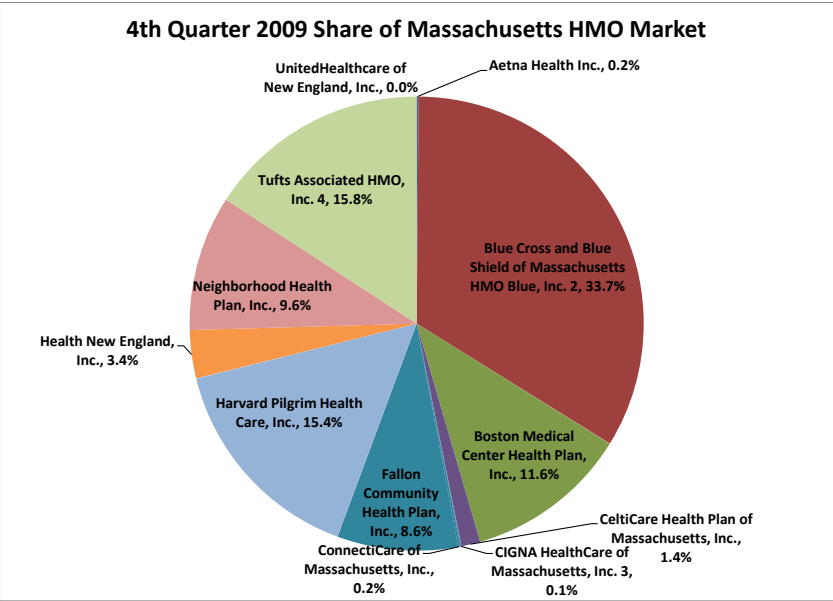
² Effective December 1, 2011, UnitedHealthcare of New England, Inc. ceased offering small group health plans in Massachusetts and began nonrenewing all small group health business as of January 1, 2012.

COMPARISON OF 4TH QUARTER MEMBERSHIP TO LAST THREE QUARTERS



¹ Individual membership includes enrollment in Commonwealth Care for Boston Medical Center Health Plan, Inc., Fallon Community Health Plan, Inc., Neighborhood Health Plan, Inc., CeltiCare Health Plan of Massachusetts, Inc., and Network Health, LLC.

COMPARISON OF 4TH QUARTER MEMBERSHIP TO LAST THREE QUARTERS



¹ Membership charts reflect those persons enrolled only in closed network plans; so-called "dual certificate option" plan (POS) members and insured preferred provider plan members are not included in this report.

² CeltiCare Health Plan of Massachusetts, Inc. was not licensed until 2009. The 4th quarter 2009 membership report includes CeltiCare Health Plan of Massachusetts, Inc. for the first time.

³ Network Health, LLC was not licensed until October 1, 2011. The 3rd quarter 2011 membership report includes Network Health, LLC for the first time.