

Massachusetts Division of Insurance  
Quarterly Report of Health Maintenance Organization Membership in Closed Network Health Plans  
as of December 31, 2013 <sup>1</sup>

TOTAL MEMBERSHIP BY COUNTY

Closed Network

	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter
Aetna Health Inc. <sup>2</sup>	31	5	39	0	86	3	127	29	334	0	126	97	106	93	1,076
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. <sup>3</sup>	15,445	10,427	37,031	993	63,676	4,948	21,880	10,362	129,799	920	57,960	44,681	37,500	67,656	503,278
Boston Medical Center Health Plan, Inc.	15,735	18,479	47,357	13	20,105	7,553	73,346	11,177	15,268	43	12,319	19,070	33,240	17,043	290,748
CeltiCare Health Plan of Massachusetts, Inc.	620	35	713	238	2,075	313	814	276	2,172	111	933	623	2,044	1,002	11,969
ConnectiCare of Massachusetts, Inc.	0	20	0	0	0	126	1,773	567	0	0	0	0	1	9	2,496
Fallon Community Health Plan, Inc.	293	1,484	4,537	0	6,937	1,752	9,710	3,437	17,415	2	4,103	4,649	1,219	95,551	151,089
Harvard Pilgrim Health Care, Inc.	13,216	354	17,095	1,251	29,097	541	1,266	2,201	69,733	425	33,268	23,547	22,277	32,175	246,446
Health New England, Inc.	7	11,877	12	2	16	10,748	58,531	21,186	29	0	9	6	22	1,403	103,848
Neighborhood Health Plan, Inc.	6,304	575	18,701	1,803	54,193	228	5,545	419	61,674	1,248	27,825	19,391	59,871	15,185	272,962
Network Health, LLC <sup>4</sup>	4,376	1,551	11,120	1,560	32,607	894	9,588	1,359	58,432	842	14,477	12,986	24,387	46,616	220,795
Tufts Associated HMO, Inc. <sup>5</sup>	9,251	2,439	23,623	42	39,754	1,394	10,399	3,491	97,157	17	40,347	28,308	21,163	34,485	311,870
Total HMO Members	65,278	47,246	160,228	5,902	248,546	28,500	192,979	54,504	452,013	3,608	191,367	153,358	201,830	311,218	2,116,577
2012 Massachusetts Population <sup>7</sup>	215,423	130,016	551,082	17,041	755,618	71,540	465,923	159,795	1,537,215	10,298	681,845	499,759	744,426	806,163	6,646,144
Market Penetration Rate <sup>8</sup>	30.30%	36.34%	29.08%	34.63%	32.89%	39.84%	41.42%	34.11%	29.40%	35.04%	28.07%	30.69%	27.11%	38.60%	31.85%

PPO

	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter
Aetna Health Inc. <sup>2</sup>	3	4	9	0	39	1	59	14	71	0	34	20	30	39	323
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. <sup>3</sup>	4,047	1,139	6,360	582	14,031	969	4,339	1,955	36,513	1,093	15,743	7,699	10,004	11,556	116,030
Boston Medical Center Health Plan, Inc.	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
CeltiCare Health Plan of Massachusetts, Inc.	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
ConnectiCare of Massachusetts, Inc.	0	5	0	0	0	12	212	74	1	0	0	0	0	0	304
Fallon Community Health Plan, Inc.	0	0	0	0	0	0	0	8	0	0	0	0	114	2	124
Harvard Pilgrim Health Care, Inc.	479	32	922	174	3,256	56	98	189	9,866	56	3,932	1,583	2,796	2,161	25,600
Health New England, Inc.	17	351	7	0	36	201	1,564	774	53	0	18	7	13	121	3,162
Neighborhood Health Plan, Inc.	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Network Health, LLC <sup>4</sup>	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Tufts Associated HMO, Inc. <sup>5</sup>	37	13	71	1	214	12	23	54	900	3	384	129	251	111	2,203
Total HMO Members	4,583	1,544	7,369	757	17,576	1,251	6,295	3,068	47,404	1,152	20,111	9,438	13,208	13,990	147,746
2012 Massachusetts Population <sup>6</sup>	215,423	130,016	551,082	17,041	755,618	71,540	465,923	159,795	1,537,215	10,298	681,845	499,759	744,426	806,163	6,646,144
Market Penetration Rate <sup>7</sup>	2.13%	1.19%	1.34%	4.44%	2.33%	1.75%	1.35%	1.92%	3.08%	11.19%	2.95%	1.89%	1.77%	1.74%	2.22%

<sup>1</sup> Information reported by HMOs as of the end of the fourth quarter of 2013 based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 6.1" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk.

<sup>2</sup> Effective September 1, 2010, Aetna Health Inc. ceased offering small group health plans in Massachusetts and will begin nonrenewing all small group health business as of April 1, 2011.

<sup>3</sup> Formerly a line of business of Blue Cross and Blue Shield of Massachusetts, Inc. ("BCBSMA"). Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. was created as a separate corporate entity for BCBSMA's HMO line of business effective January 1, 2005.

<sup>4</sup> Network Health, LLC only offered coverage to enrollees of the Medicaid and Commonwealth Care programs.

<sup>5</sup> Doing business as Tufts Associated Health Plan ("TAHMO") and as Tufts Health Plan (THP").

<sup>6</sup> 2012 Population Source: Table 1: Annual County Resident Population Estimates by Age, Sex, Race, and Hispanic Origin: April 1, 2010 to July 1, 2012 (PEPSR6H). Source: Population Division, U.S. Census Bureau. Release Date: June 2013.

<sup>7</sup> Total HMO members in each county divided by the 2012 population in each county.

TOTAL MEMBERSHIP BY COUNTY

