

**Massachusetts Division of Insurance**  
**Quarterly Report of Health Maintenance Organization Membership in Closed Network Health Plans**  
**as of December 31, 2014 <sup>1</sup>**

**OTHER MEDICARE MEMBERSHIP BY COUNTY**

**Closed Network**

|   | <b>Barnstable</b>            | <b>Berkshire</b>             | <b>Bristol</b>               | <b>Dukes</b>                 | <b>Essex</b>                 | <b>Franklin</b>              | <b>Hampden</b>               | <b>Hampshire</b>             | <b>Middlesex</b>             | <b>Nantucket</b>             | <b>Norfolk</b>               | <b>Plymouth</b>              | <b>Suffolk</b>               | <b>Worcester</b>             | <b>Massachusetts</b>         |
|---|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|
|   | Members at<br>End of Quarter | Members at<br>End of Quarter | Members at<br>End of Quarter | Members at<br>End of Quarter | Members at<br>End of Quarter | Members at<br>End of Quarter | Members at<br>End of Quarter | Members at<br>End of Quarter | Members at<br>End of Quarter | Members at<br>End of Quarter | Members at<br>End of Quarter | Members at<br>End of Quarter | Members at<br>End of Quarter | Members at<br>End of Quarter | Members at<br>End of Quarter |
| <b>Other Medicare Members <sup>2,3</sup></b>                                      |                              |                              |                              |                              |                              |                              |                              |                              |                              |                              |                              |                              |                              |                              |                              |
| <b>Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. <sup>4, 5</sup></b> | 335                          | 51                           | 903                          | 14                           | 1,017                        | 9                            | 443                          | 46                           | 2,199                        | 2                            | 883                          | 650                          | 366                          | 607                          | 7,525                        |
| <b>Health New England, Inc.</b>   | 0                            | 47                           | 3                            | 0                            | 0                            | 21                           | 57                           | 32                           | 1                            | 0                            | 1                            | 2                            | 1                            | 1                            | 166                          |
| <b>Tufts Associated HMO, Inc. <sup>6</sup></b>                                    | 371                          | 195                          | 295                          | 3                            | 993                          | 128                          | 333                          | 196                          | 2,537                        | 0                            | 791                          | 445                          | 652                          | 1,637                        | 8,576                        |
| <b>Total Other Medicare Members</b>   | 706                          | 293                          | 1,201                        | 17                           | 2,010                        | 158                          | 833                          | 274                          | 4,737                        | 2                            | 1,675                        | 1,097                        | 1,019                        | 2,245                        | 16,267                       |

**PPO**

|  | <b>Barnstable</b>            | <b>Berkshire</b>             | <b>Bristol</b>               | <b>Dukes</b>                 | <b>Essex</b>                 | <b>Franklin</b>              | <b>Hampden</b>               | <b>Hampshire</b>             | <b>Middlesex</b>             | <b>Nantucket</b>             | <b>Norfolk</b>               | <b>Plymouth</b>              | <b>Suffolk</b>               | <b>Worcester</b>             | <b>Massachusetts</b>         |
|--|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|
|  | Members at<br>End of Quarter | Members at<br>End of Quarter | Members at<br>End of Quarter | Members at<br>End of Quarter | Members at<br>End of Quarter | Members at<br>End of Quarter | Members at<br>End of Quarter | Members at<br>End of Quarter | Members at<br>End of Quarter | Members at<br>End of Quarter | Members at<br>End of Quarter | Members at<br>End of Quarter | Members at<br>End of Quarter | Members at<br>End of Quarter | Members at<br>End of Quarter |
| <b>Other Medicare Members <sup>4,5</sup></b> |                              |                              |                              |                              |                              |                              |                              |                              |                              |                              |                              |                              |                              |                              |                              |
| <b>N/A</b>                                   | 0                            | 0                            | 0                            | 0                            | 0                            | 0                            | 0                            | 0                            | 0                            | 0                            | 0                            | 0                            | 0                            | 0                            | 0                            |
| <b>Total Other Medicare Members</b>          | 0                            | 0                            | 0                            | 0                            | 0                            | 0                            | 0                            | 0                            | 0                            | 0                            | 0                            | 0                            | 0                            | 0                            | 0                            |

<sup>1</sup> Information reported by HMOs as of the end of the 2nd quarter of 2014 based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 6.1" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk.

<sup>2</sup> Includes all members enrolled in other Medicare plans including, for example, so-called "Medicare Wrap-Around" policies as defined in the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 6.1."

<sup>3</sup> Carriers that do not have any "Other Medicare" business are not reflected on this report.

<sup>4</sup> Formerly a line of business of Blue Cross and Blue Shield of Massachusetts, Inc. ("BCBSMA"). Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. was created as a separate corporate entity for BCBSMA's HMO line of business effective January 1, 2005.

<sup>5</sup> Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. offers a group "Medicare Wrap-Around" product under the name "Managed Blue for Seniors."

<sup>6</sup> Doing business as Tufts Associated Health Plan ("TAHMO") and as Tufts Health Plan (THP). TAHMO offers a group "Medicare Wrap-Around" product under the name "Tufts Medicare Complement" (TMC).