Massachusetts Division of Insurance Quarterly Report of Health Maintenance Organization Membership in Closed Network Health Plans as of December 31, 2014 ¹

TOTAL MEMBERSHIP BY COUNTY

Closed Network

	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
		Members at		Members at	Members at		Members at								
	End of Quarter														
Aetna Health Inc. ²	44	8	45	0	112	2	89	19	372	0	122	93	97	131	1,134
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. ³	14,116	10,162	35,680	947	59,297	4,569	20,184	10,087	126,647	934	56,862	42,636	36,174	67,408	485,703
Boston Medical Center Health Plan, Inc.	15,813	18,372	47,780	557	20,530	3,715	38,028	8,429	17,243	257	13,081	19,467	34,402	18,930	256,604
CeltiCare Health Plan of Massachusetts, Inc.	1,542	454	3,693	301	4,041	425	2,141	553	6,109	159	3,074	2,758	8,151	4,396	37,797
ConnectiCare of Massachusetts, Inc.	0	7	0	0	1	67	970	274	8	0	0	0	1	7	1,335
Fallon Community Health Plan, Inc.	311	1,509	4,701	1	10,254	1,813	8,298	2,822	19,968	2	4,272	5,388	1,248	81,889	142,476
Harvard Pilgrim Health Care, Inc.	10,553	938	15,282	939	24,446	620	1,889	2,649	60,926	279	28,945	20,702	20,349	28,016	216,533
Health New England, Inc.	7	11,420	11	3	17	14,586	96,250	24,098	40	0	15	12	27	1,571	148,057
Minuteman Health, Inc. ⁴	1	0	177	0	247	0	0	0	513	0	131	169	118	270	1,626
Neighborhood Health Plan, Inc.	9,796	1,134	24,113	3,202	66,939	441	7,795	912	75,915	2,060	33,777	24,234	71,816	18,130	340,264
Tufts Health Public Plans, Inc. (formerly Network Health, LLC)	5,675	1,677	16,134	15	32,523	1,179	11,426	1,838	60,414	10	16,274	15,823	29,826	50,708	243,522
Tufts Associated HMO, Inc. ⁵	9,910	1,821	22,346	61	36,714	1,287	10,022	3,562	92,391	11	37,532	27,115	20,010	43,176	305,958
Total HMO Members	67,768	47,502	169,962	6,026	255,121	28,704	197,092	55,243	460,546	3,712	194,085	158,397	222,219	314,632	2,181,009
2014 Massachusetts Population ⁶	214,914	128,715	554,194	17,356	769,091	70,862	468,161	160,939	1,570,315	10,856	692,254	507,022	767,254	813,475	6,745,408
Market Penetration Rate ⁷	31.53%	36.90%	30.67%	34.72%	33.17%	40.51%	42.10%	34.33%	29.33%	34.19%	28.04%	31.24%	28.96%	38.68%	32.33%

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	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
		Members at End of Quarter	Members at End of Quarter	Members at End of Quarter		Members at End of Quarter			Members at End of Quarter				Members at End of Quarter		Members at End of Quarter
Aetna Health Inc. ²	5	2	5	0	18	2	24	5	14	0	11	11	5	24	126
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. ³	4,234	1,657	7,737	610	15,991	1,163	4,813	2,165	43,039	1,077	18,810	8,845	11,598	13,263	135,002
Boston Medical Center Health Plan, Inc.	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
CeltiCare Health Plan of Massachusetts, Inc.	0	0	0	0	0	Yes	0	0	0	0	0	0	0	0	0
ConnectiCare of Massachusetts, Inc.	0	0	0	0	0	3	118	41	0	0	0	0	0	0	162
Fallon Community Health Plan, Inc.	2	0	0	0	0	0	0	0	2	0	0	0	0	21	25
Harvard Pilgrim Health Care, Inc.	537	27	795	154	2,756	14	92	50	8,059	18	3,219	1,425	2,448	1,540	21,134
Health New England, Inc.	10	254	17	0	37	185	1,312	654	66	0	30	18	21	124	2,728
Minuteman Health, Inc. ⁴	0	0	0	0	0	0	0	0	20	0	5	0	1	3	29
Neighborhood Health Plan, Inc.	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Tufts Health Public Plans, Inc. (formerly Network Health, LLC)	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Tufts Associated HMO, Inc. ⁵	16	12	55	0	188	15	22	46	660	3	241	126	204	87	1,675
Total HMO Members	4,804	1,952	8,609	764	18,990	1,382	6,381	2,961	51,860	1,098	22,316	10,425	14,277	15,062	160,881
2014 Massachusetts Population ⁶	214,914	128,715	554,194	17,356	769,091	70,862	468,161	160,939	1,570,315	10,856	692,254	507,022	767,254	813,475	6,745,408
Market Penetration Rate ⁷	2.24%	1.52%	1.55%	4.40%	2.47%	1.95%	1.36%	1.84%	3.30%	10.11%	3.22%	2.06%	1.86%	1.85%	2.39%

¹ Information reported by HMOs as of the end of the fourth quarter of 2014 based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 6.1"

that instructs HMOs to exclude members for whom the HMO did not bear any financial risk.

² Effective September 1, 2010, Aetna Health Inc. ceased offering small group health plans in Massachusetts and began nonrenewing all small group health business as of April 1, 2011.

³ Formerly a line of business of Blue Cross and Blue Shield of Massachusetts, Inc. ("BCBSMA"). Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. was created as a separate corporate entity for BCBSMA's HMO line of business effective January 1, 2005.

⁴ Membership in plans offered by Minuteman Health, Inc. began January 1, 2014

⁵ Doing business as Tufts Associated Health Plan ("TAHMO") and as Tufts Health Plan (THP").

⁶ 2014 Population Source: Annual Estimates of the Resident Population: April 1, 2010 to July 1, 2014. Source: Population Division, U.S. Census Bureau. Release Date: March 2015.

⁷ Total HMO members in each county divided by the 2014 population in each county.

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