### MEMBERSHIP TRENDS

### Closed Network<sup>3,4,5</sup>

COMPARISON OF 4th QUARTER MEMBERSHIP TO THOSE OF PRIOR THREE QUARTERS	1st Quarter 2021 Members at End of Quarter	2nd Quarter 2021 Members at End of Quarter	3rd Quarter 2021 Members at End of Quarter	4th Quarter 2021 Members at End of Quarter	Member Change from 3rd Qtr. 2021 to 4th Qtr. 2021	Percent Change from 3rd Qtr. 2021 to 4th Qtr. 2021	4th Quarter 2021 Share of Massachusetts Closed Network Market
Aetna Health Inc. <sup>€</sup>	1,212	1,435	1,571	1,571	0	0.00%	0.08%
AllWays Health Partners, Inc. (formerly Neighborhood Health Plan, Inc.) <sup>7</sup>	118,846	118,537	119,039	119,004	(35)	-0.03%	6.12%
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc.	352,824	346,373	341,677	336,004	(5,673)	-1.66%	17.28%
Boston Medical Center Health Plan, Inc.	337,308	339,135	342,455	343,664	1,209	0.35%	17.67%
ConnectiCare of Massachusetts, Inc.	138	157	148	118	(30)	-20.27%	0.01%
Fallon Community Health Plan, Inc.	177,363	175,996	171,220	169,642	(1,578)	-0.92%	8.72%
Harvard Pilgrim Health Care, Inc.	126,014	125,891	125,174	124,718	(456)	-0.36%	6.41%
Health New England, Inc.	112,688	114,792	116,309	117,361	1,052	0.90%	6.04%
Tufts Associated HMO, Inc. <sup>®</sup>	248,897	246,378	244,926	243,530	(1,396)	-0.57%	12.52%
Tufts Health Public Plans, Inc. (formerly Network Health, LLC)*	484,118	488,014	488,304	488,823	519	0.11%	25.14%
Totals	1,959,408	1,956,708	1,950,823	1,944,435	(6,388)	-0.33%	100.0%

### Preferred Network

COMPARISON OF 4th QUARTER MEMBERSHIP TO THOSE OF PRIOR THREE QUARTERS	1st Quarter 2021 Members at End of Quarter	2nd Quarter 2021 Members at End of Quarter	3rd Quarter 2021 Members at End of Quarter	4th Quarter 2021 Members at End of Quarter	Member Change 3rd Qtr. 2021 to 4th Qtr. 2021	Percent Change 3rd Qtr. 2021 to 4th Qtr. 2021	4th Quarter 2021 Share of Massachusetts PPO Market
Aetna Health Inc. <sup>6</sup>	0	0	0	0	0	0.00%	0.00%
AllWays Health Partners, Inc. (formerly Neighborhood Health Plan, Inc.) <sup>7</sup>	956	998	959	941	(18)	-1.88%	0.42%
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc.	190,652	192,548	196,116	198,362	2,246	1.15%	87.89%
ConnectiCare of Massachusetts, Inc.	14	0	0	22	22	n/a	0.01%
Harvard Pilgrim Health Care, Inc.	19,865	19,951	20,234	19,850	(384)	-1.90%	8.79%
Health New England, Inc.	5,345	5,782	5,994	6,314	320	5.34%	2.80%
Tufts Associated HMO, Inc. <sup>®</sup>	227	229	229	212	(17)	-7.42%	0.09%
Totals	217,059	219,508	223,532	225,701	2,169	0.97%	100.00%

<sup>1</sup> Information reported by HMOs as of the end of the fourth quarter of 2021 is based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 6.1"

that instructs HMOs to exclude members for whom the HMO did not bear any financial risk.

<sup>2</sup> Starting with the first quarter of 2017, carriers no longer submit data for this report directly to the Division. Instead, the data shown in this report was produced by the Center for Health Information and Analysis using data submissions by the HMOs to the All-Payer Claims Database.
<sup>3</sup> Reported membership declined for Fallon Community Health Plan, Inc., Health New England, inc. and Allways Health Partners, Inc. primarily due to

Massachusetts Group Insurance Commission members switching on July 1, 2018 from insured coverage (which is reported in this table) to self-funded coverage that is not reported to the Division of Insurance.

<sup>4</sup> Effective December 31, 2017, CeltiCare Health Plan of Massachusetts, Inc. ceased offering plans in Massachusetts and exited the Massachusetts market as of December 31, 2017.

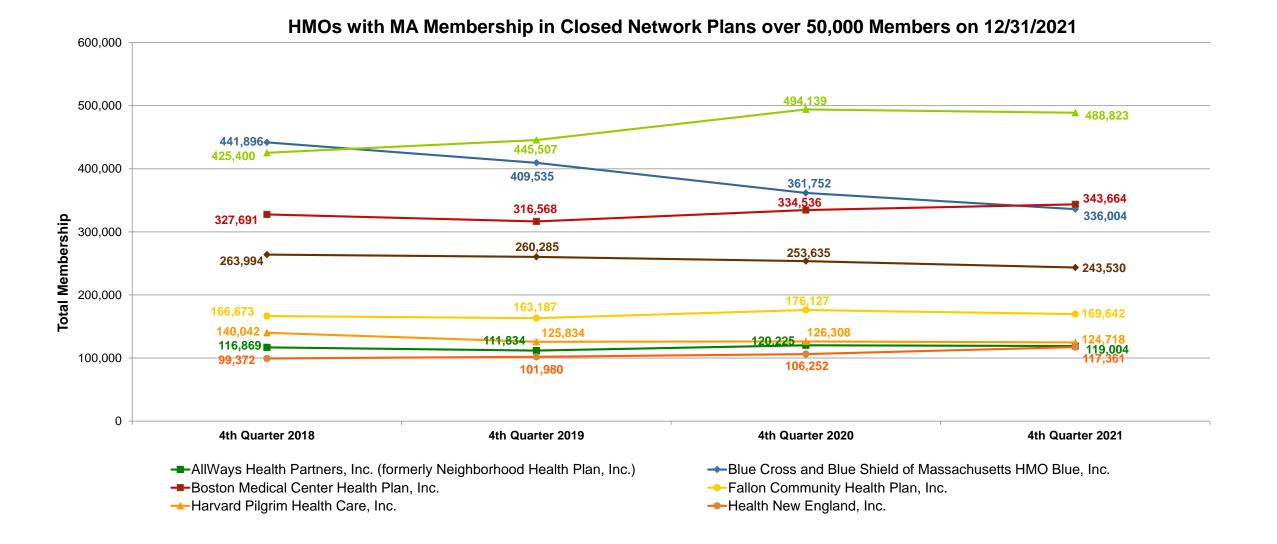
<sup>5</sup> Membership in plans offered by Minuteman Health, Inc. began January 1, 2014. Minuteman Health, Inc. exited the Massachusetts market as of December 31, 2017.

<sup>6</sup> Effective September 1, 2010, Aetna Health Inc. ceased offering small group health plans in Massachusetts and began nonrenewing all small group health business as of April 1, 2011.

<sup>7</sup> Doing business as AllWays Health Partners. Previously Neighborhood Health Plan, Inc, the company was in the process of renaming its company to AllWays Health Partners, Inc. which was completed on January 8, 2019.

<sup>8</sup> Doing business as Tufts Associated Health Plan ("TAHP") and as Tufts Health Plan (THP").

MEMBERSHIP TRENDS



MEMBERSHIP TRENDS

# 40,000 35,000 30,000 **Lotal Membership** 20,0 20,0 10,000 5,000 1,571 732 1.220 1.398 **118** 292 0 0 🔒 166 n 0 164 00 Δ 0 4th Quarter 2018 4th Quarter 2019 4th Quarter 2020 4th Quarter 2021

## HMOs with MA Membership in Closed Network Plans less than 50,000 Members on 12/31/2021

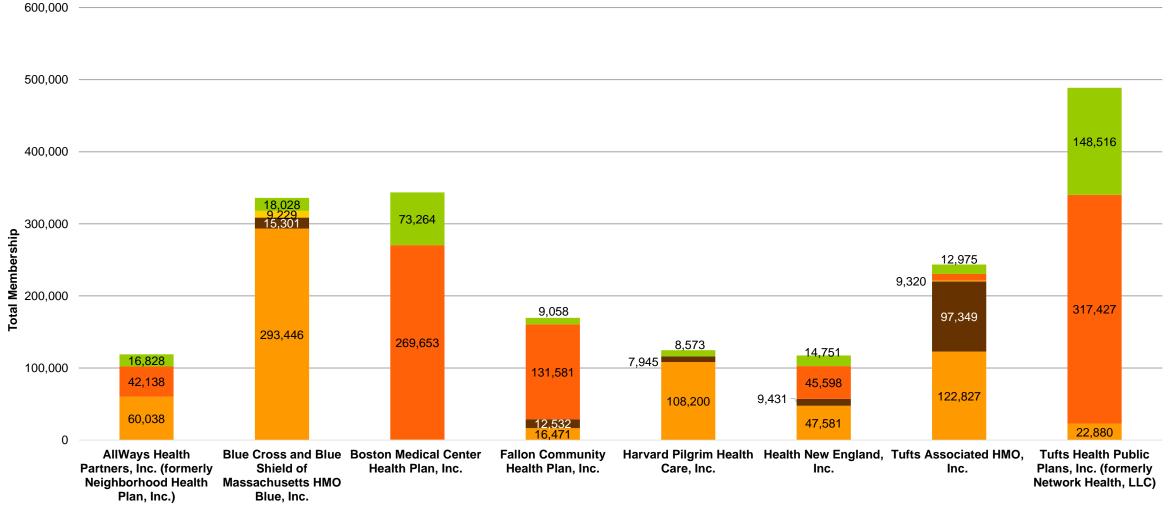
--Aetna Health Inc. --CeltiCare Health Plan of Massachusetts, Inc. --ConnectiCare of Massachusetts, Inc. --Minuteman Health, Inc.

<sup>1</sup> Membership in plans offered by Minuteman Health, Inc. began January 1, 2014. Minuteman Health, Inc. exited the Massachusetts market as of December 31, 2017.

<sup>2</sup> Effective December 31, 2017, CeltiCare Health, Inc. ceased offering plans in Massachusetts and exited the Massachusetts market as of December 31, 2017.

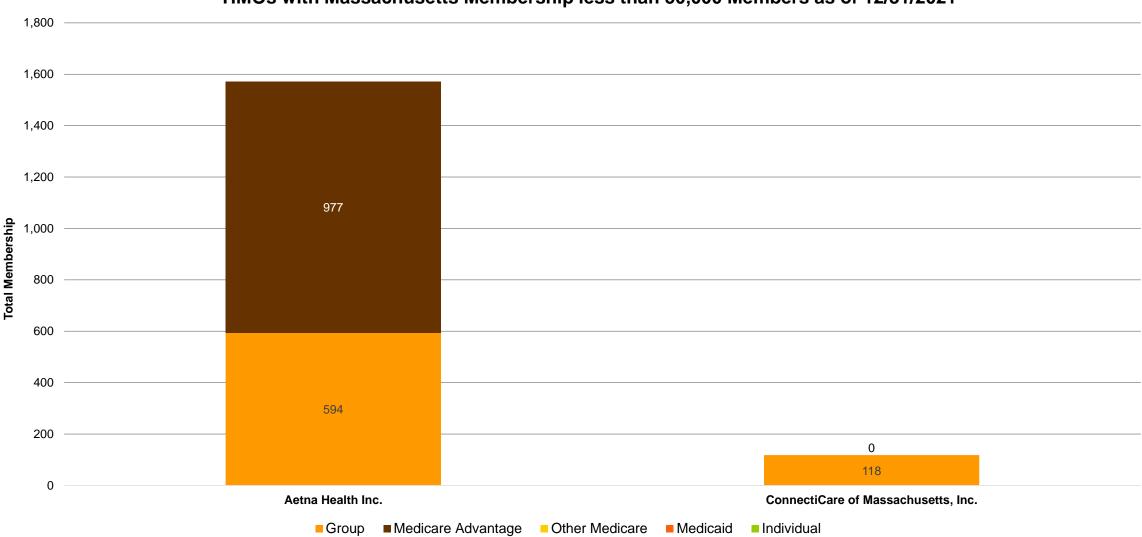
MEMBERSHIP TRENDS

# HMOs with Massachusetts Membership over 50,00 Members on 12/31/2021



■ Group ■ Medicare Advantage ■ Other Medicare ■ Medicaid ■ Individual

MEMBERSHIP TRENDS



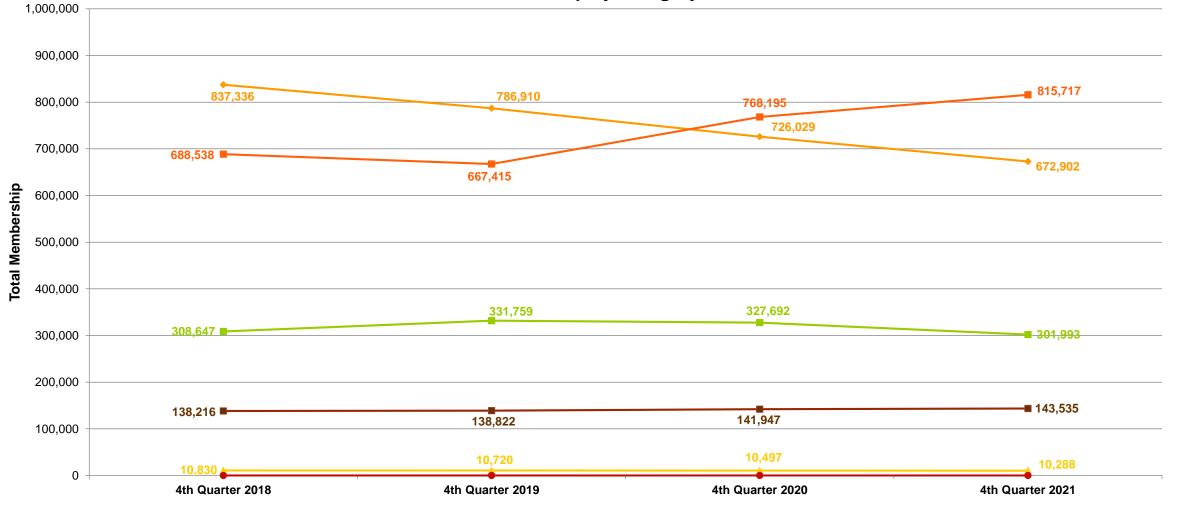
# HMOs with Massachusetts Membership less than 50,000 Members as of 12/31/2021

<sup>1</sup> Membership in plans offered by Minuteman Health, Inc. began January 1, 2014. All membership ceased as of December 31, 2017.

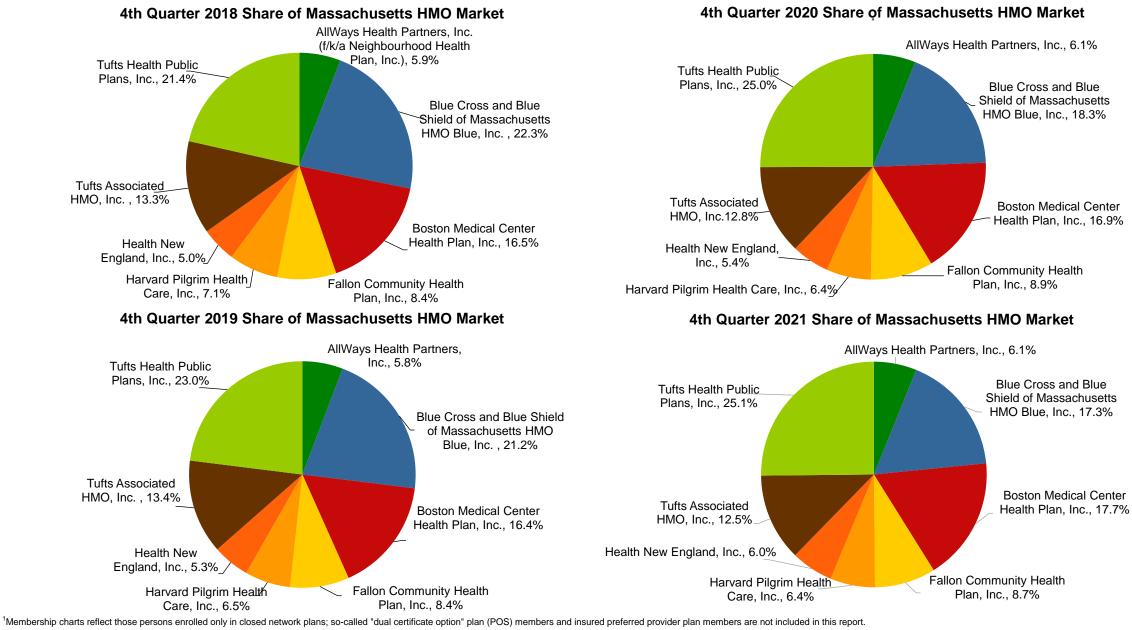
<sup>2</sup> Effective December 31, 2017, CeltiCare Health, Inc. ceased offering plans in Massachusetts and exited the Massachusetts market as of December 31, 2017.

MEMBERSHIP TRENDS

# **Total HMO Membership by Category of Business**



--Group --Medicare Advantage --Other Medicare --Medicaid --Individual --Other



<sup>2</sup>Effective December 31, 2017, CeltiCare Health of MA, Inc. ceased offering plans in Massachusetts and exited the Massachusetts market as of December 31, 2017.

<sup>3</sup>Membership in plans offered by Minuteman Health, Inc. began January 1, 2014. Minuteman Health, Inc. exited the Massachusetts market as of December 31, 2017.