

AT&T/WorldCom - Verizon Massachusetts Physical Collocation Cost Comparison (Typical Collocation)

	Collocation Assumptions		Verizon Cost Study Structure		Verizon Tariff Structure		NPV Delta Percentage	NPV Delta Dollars	Gap Percentage	Gap Dollars
	Nonrecurring	Monthly Recurring	Nonrecurring	Monthly Recurring	Nonrecurring	Monthly Recurring				
Planning/Engineering			\$4,126.27	NA	NA	NA	4.42	\$4,126.27	3.07	\$4,126.27
- Square Feet of Cage Area		300								
Cage Preparation (Including POT Bay)			\$22,206.94	NA	\$17,625.00	\$15.47	3.97	\$3,705.59	2.76	\$3,705.59
- Square Feet of Cage Area		300								
Land & Building (Including POT Bay)			NA	\$1,234.14	NA	\$663.00	34.63	\$32,354.20	24.10	\$32,354.20
- Square Feet of Cage Area		300								
Cable Racking			NA	\$0.07	NA	NA	0.00	\$3.97	0.00	\$3.97
- Square Feet of Cage Area		300								
DC Power Delivery			NA	\$658.08	NA	NA	39.90	\$37,279.21	27.77	\$37,279.21
- DC Amps	200	200								
Power Consumption			NA	\$4,558.00	NA	\$3,556.00	60.76	\$56,761.75	42.29	\$56,761.75
- DC Amps	NA	200								
- Load Amp-Fuse Amp Ratio		1.0								
Voice Grade Circuits			\$14,588.04	\$169.66	NA	\$525.11	(5.94)	(\$5,547.81)	0.00	\$0.00
- Number of Circuits	3,400									
DS1 Circuits			\$9,089.70	\$105.80	NA	\$325.47	(3.59)	(\$3,354.40)	0.00	\$0.00
- Number of Circuits	280									
DS3 Circuits			\$18,714.24	\$217.92	NA	\$1,106.54	(33.85)	(\$31,624.76)	0.00	\$0.00
- Number of Circuits	48									
Security Access			\$86.78	NA	\$86.78	NA	0.00	\$0.00	0.00	\$0.00
- Number of Cards	5									
Entrance Fiber Structure Charge			NA	\$1.03	NA	\$6.00	(0.30)	(\$281.54)	0.00	\$0.00
- Length of Entrance Structure	75									
Grand Total			\$68,811.97	\$6,944.70	\$17,711.78	\$6,197.60				
NPV (7 - Years)			\$462,218.48		\$368,796.01					\$134,230.98