

Form Name:
Submission Time:

Citizens Commission
February 7, 2019 2:13 pm

Name	Aaron Cunningham
Address	<div></div> <div></div>
Phone	<div></div>
Email	<div></div>
Citizenship Affirmation	I am a U.S. Citizen
Residency Affirmation	I am a resident of the Commonwealth of Massachusetts
Statement of Intent	I intend to comply with and advance the policy established by this Act.
Statement of Interest	<p>My interest in this commission is three-fold. 1) I feel strongly that Constitutional Amendments are serious in nature and need careful consideration. It is critical to ensure that any proposed Amendment fulfills the intended consequence and minimizes unintended consequences. The action to amend the Constitution has powerful and long-term impacts and should only be used when the need to protect the foundation and core values of our country are identified and/or when the rights of its citizens are under threat. 2) Artificial entities are not people; therefore, they cannot have the same inalienable rights as individual citizens. I am concerned about the ability of organizations and businesses to concentrate money and influence, in ways that reduce, eliminate, or counter the will of the People and their votes. 3) This is a Citizens Commission. As such, I wanted to ensure an everyday citizen had a spot on the commission. I don't think you need a political background or be a Constitutional Law expert to serve and have a positive impact. You just need to believe in the Constitution, be open to all ideas, and be able to make informed recommendations based on facts. As a person without a political designation, I am confident that partisanship will not "impact my ability to comply with and advance the policy established by the Act" as stated in the Statement of Intent.</p>
Résumé or Summary of Qualifications Upload	https://s3.amazonaws.com/files.formstack.com/uploads/3282862/71887710/476092897/71887710_cunningham_aaron_10.15.18.pdf
Political Party Affiliation, if any, over the previous five years	Unenrolled
City or Town where you reside	CHELMSFORD
Employment Status	Employed

Occupation	Consultant
Employer	Self-Employed

Aaron D. Cunningham, MBA

CONTROLLER | BUSINESS LEADER | PROCESS IMPROVEMENT SPECIALIST

Passionate, process-driven executive with proven success in rapid growth and acquisition environments.

Accomplished finance and business leader for both public and privately-held businesses. Experienced in building high functioning teams, establishing effective data-driven financial analysis, and implementing on-going process improvements. Skilled in ERP implementation leadership, multi-currency consolidations, and financial report development. Cross-functional, collaborative business partner experienced in providing financial and operational analysis as a member of the senior leadership team.

KEY ASSETS AND EXPERTISE

- Financial Close Optimization
- Cross-functional Leadership
- Process Improvement Creation
- Finance and Operations Management
- Forecasting and Strategic Planning
- Functional Advisor to Sales, HR, IT, & Ops

PROFESSIONAL EXPERIENCE

Consultant

Viant Medical, Foxborough, MA – 2018-present

Providing management and finance consulting.

Controller

Nordson Medical (formerly Vention Medical), Marlborough, MA – 2013-2018

Managed the financial and administrative leadership function of a 6-location international division, for a publicly-held company. Provided expertise, as a member of the Sr. Leadership Team, in managing the finance, payroll, IT, and administrative functions. Partnered with sales, marketing, facilities, and HR to provide leadership guidance. Served on the IS Steering Committee and the Management Quality Review Board.

- Led a team of 10+ finance, office, and IT professionals supporting the division.
- Managed Payroll, AP, AR, Invoicing and the monthly close process according to US GAAP.
- Reduced the monthly close cycle time from 10-12 days to 5 days.
- Improved AR Aging from 65%-85% current to 95%+.
- Managed and presented the monthly forecasts as well as the annual 5-year Strategic Plan.
- Led the development of a comprehensive weekly and monthly report package.
- Managed the conversion to SOX compliance.
- Led ERP system (Epicor) process improvements and legal entity merger.
- Managed the annual capital planning and expenditure process.

**Corporate Consolidations and Reporting Manager
Brooks Automation, Inc., Chelmsford, MA – 2008-2013**

Managed the world-wide consolidations and reporting for a publicly traded, \$700M+ corporation. Provided leadership as the Corporate FP&A Manager for the SG&A functions: IT, HR, Finance, Administration, and Facilities. Led the reporting function for all internal management reports and provided support and narrative for the external SEC reporting.

- Executed process changes to reduce the accounting close timing by 30%+.
- Developed and led the system improvements eliminating manual consolidation processes.
- Standardized import and reporting of entity level GL data.
- Managed the company-wide travel policies, processes, and contracts.
- Maintained and published external documentation supporting the periodic SEC reporting.
- Supported SOX 404 internal and external audit requests.
- Managed acquisition integration efforts for consolidations and report standardization.

**Corporate Manager of Financial Planning and Analysis
Accellent Corp., Wilmington, MA – 2005-2008**

Established and led the Corporate FP&A function for a \$500M+, PE-backed company. Created and implemented the global FP&A function which included the development of new forecasting models, tools, and processes. Served as the corporate controller for the SG&A functions: IT, HR, Finance, Administration, Sales, and Engineering.

- Facilitated and managed a rolling 12 month forecast process in 4 currencies, across 20 factories, directing the activities of 19 site controllers.
- Managed and delivered the monthly Sr. Leadership metrics package.
- Developed the monthly BOD Flash Package and Reporting Dashboard.
- Led the forecasting for the consolidated cash flow and balance sheet including estimating short-term borrowing needs and validating the inventory projections.
- Managed the working capital forecast and capital expenditure requests.
- Led the sales team forecast using historical trends, backlog, and market expectations.
- Prepared the slide sets and commentary for the Board of Director's meetings.
- Provided support, analysis, and led financial integration actions for M&A activities.
- Prepared the Quarterly Earnings call script and Q&A documentation.
- Researched and maintained an industry trend and intelligence database.

AARON D. CUNNINGHAM PAGE THREE

Sr. Finance and Business Planning Analyst Celestica, Salem, NH – 2002-2005

As the Sr. Finance and Business Planning Analyst I managed the monthly and annual budgeting/forecasting process for a small division of an \$8.5B publicly traded manufacturing corporation.

- Developed rates, cost structures, and financial models for internal/external projects.
- Led the finance function in pricing, cost, and startup analysis for an offshore design center.
- Developed a Proposal Process for all quotes including a new Global Bid/Quote Model.
- Managed accounts receivables collections and monthly invoicing for all US customers.
- Responsible for capital budgeting, control, and analysis of all sites globally.

Sr. Finance Analyst Hewlett Packard (formerly DEC and Compaq), Shrewbury, MA – 1999-2002

As the Group Financial Analyst for the \$300M division of HP, I was responsible for the divisional P&L analysis as well as the annual budget preparation and analysis.

- Supported the North America Delivery Director in strategic planning.
- Supported Regional Directors and GEO VPs in the forecast and analysis process.
- Managed all program review and analysis.

EDUCATION

Daniel Webster College, Nashua, NH - Masters, Business Administration - 2005

Bentley University, Waltham, MA - Bachelor of Science, Economics and Finance – 1999

SOFTWARE AND ACCOUNTING SYSTEMS

SAP, Oracle, Hyperion, Profix, BPC, Khalix, HTML, Visual Basic, Excel, PowerPoint, Word, Visio

INTERESTS AND OUTSIDE ACTIVITIES

Music, Reading, Skiing, Camping, Sailing, Space Enthusiast, Auto Racing Fan, Private Pilot,
17-yr Volunteer for the National MS Society