

Massachusetts Guaranteed Issue Nongroup Membership ¹
as of December 31, 2006

| Nongroup Membership Total Membership | Type of Plan | Barnstable | Berkshire | Bristol | Dukes | Essex | Franklin | Hampden | Hampshire | Middlesex | Nantucket | Norfolk | Plymouth | Suffolk | Worcester | Massachusetts |
|--|--------------------|---------------------------|---------------------------|---------------------------|---------------------------|---------------------------|---------------------------|---------------------------|---------------------------|---------------------------|---------------------------|---------------------------|---------------------------|---------------------------|---------------------------|---------------------------|
| | | Members as of 12/31/06 | Members as of 12/31/06 | Members as of 12/31/06 | Members as of 12/31/06 | Members as of 12/31/06 | Members as of 12/31/06 | Members as of 12/31/06 | Members as of 12/31/06 | Members as of 12/31/06 | Members as of 12/31/06 | Members as of 12/31/06 | Members as of 12/31/06 | Members as of 12/31/06 | Members as of 12/31/06 | Members as of 12/31/06 |
| Aetna Health Inc. | HMO | 0 | 5 | 3 | 0 | 5 | 0 | 3 | 2 | 14 | 0 | 3 | 4 | 3 | 4 | 46 |
| Blue Cross and Blue Shield of MA HMO Blue, Inc. (Std. Plan) ² | HMO | 876 | 250 | 1,137 | 55 | 1,958 | 103 | 483 | 230 | 4,138 | 103 | 1,789 | 1,481 | 948 | 1,272 | 14,823 |
| Blue Cross and Blue Shield of MA HMO Blue, Inc. (Alt. Plan) ^{2,3} | HMO | 1,031 | 279 | 1,160 | 115 | 1,930 | 188 | 467 | 320 | 3,737 | 155 | 1,755 | 1,571 | 807 | 1,087 | 14,602 |
| ConnectiCare of Massachusetts, Inc. | HMO | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 4 |
| Fallon Community Health Plan, Inc. (Std. Plan) | HMO | 0 | 0 | 0 | 0 | 42 | 4 | 5 | 3 | 149 | 0 | 21 | 9 | 8 | 540 | 781 |
| Fallon Community Health Plan, Inc. (Alt. Plan) ⁴ | HMO | 0 | 0 | 2 | 0 | 18 | 0 | 3 | 0 | 87 | 0 | 15 | 4 | 6 | 311 | 446 |
| Harvard Pilgrim Health Care, Inc. (Std. Plan) | HMO | 108 | 6 | 74 | 19 | 399 | 2 | 6 | 8 | 1,022 | 0 | 504 | 159 | 359 | 136 | 2,802 |
| Harvard Pilgrim Health Care, Inc. (Alt. Plan) ⁵ | HMO | 136 | 5 | 73 | 40 | 484 | 1 | 4 | 19 | 1,216 | 0 | 533 | 159 | 427 | 146 | 3,243 |
| Health New England, Inc. (Std. Plan) | HMO | 0 | 45 | 0 | 0 | 0 | 25 | 148 | 41 | 0 | 0 | 0 | 0 | 2 | 0 | 261 |
| Health New England, Inc. (Alt. Plan) ⁶ | HMO | 0 | 13 | 0 | 0 | 0 | 7 | 28 | 7 | 0 | 0 | 0 | 0 | 0 | 0 | 55 |
| Neighborhood Health Plan, Inc. | HMO | 0 | 0 | 1 | 0 | 4 | 0 | 1 | 0 | 27 | 0 | 8 | 2 | 14 | 0 | 57 |
| Tufts Associated HMO, Inc. | HMO | 23 | 1 | 6 | 0 | 87 | 4 | 15 | 5 | 215 | 0 | 87 | 38 | 92 | 47 | 620 |
| United HealthCare of New England, Inc. | HMO | 5 | 0 | 20 | 0 | 1 | 0 | 0 | 0 | 6 | 0 | 7 | 1 | 0 | 0 | 40 |
| HMO Total | | 2,179 | 604 | 2,476 | 229 | 4,928 | 334 | 1,165 | 637 | 10,611 | 258 | 4,722 | 3,428 | 2,666 | 3,543 | 37,780 |
| Aetna Life Insurance Company | Pref Prov | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 1 | 7 | 0 | 0 | 0 | 0 | 0 | 9 |
| Blue Cross and Blue Shield of MA, Inc. (Std. Plan) | Pref Prov | 164 | 77 | 138 | 75 | 272 | 18 | 53 | 54 | 1,046 | 89 | 376 | 195 | 266 | 159 | 2,982 |
| Blue Cross and Blue Shield of MA, Inc. (Alt. Plan) ⁷ | Pref Prov | 87 | 33 | 48 | 24 | 118 | 21 | 21 | 35 | 351 | 35 | 89 | 45 | 90 | 38 | 1,035 |
| First Health Life and Health Insurance Company | Pref Prov | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| (The) Guardian Life Insurance Company of America | Pref Prov | 4 | 0 | 0 | 2 | 1 | 0 | 0 | 0 | 0 | 0 | 1 | 1 | 0 | 2 | 11 |
| John Alden Life Insurance Company | Pref Prov | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| New England Life Insurance Company | Pref Prov | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Tufts Insurance Company | Pref Prov | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| United HealthCare Insurance Company | Pref Prov | 0 | 3 | 0 | 0 | 1 | 0 | 0 | 0 | 11 | 0 | 2 | 0 | 0 | 1 | 18 |
| Preferred Provider Total | | 255 | 113 | 187 | 101 | 392 | 39 | 74 | 90 | 1,415 | 124 | 468 | 241 | 356 | 200 | 4,055 |
| Aetna Life Insurance Company | Medical | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| First Health Life and Health Insurance Company | Medical | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| (The) Guardian Life Insurance Company of America | Medical | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 |
| John Alden Life Insurance Company | Medical | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| (The) MEGA Life and Health Insurance Company | Medical | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Mid-West Life Insurance Company of Tennessee | Medical | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| New England Life Insurance Company | Medical | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| United HealthCare Insurance Company | Medical | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 1 |
| Medical Total | | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 2 |
| Total Nongroup Members | | 2,434 | 718 | 2,663 | 330 | 5,320 | 373 | 1,239 | 727 | 12,026 | 382 | 5,190 | 3,669 | 3,023 | 3,743 | 41,837 |
| 2006 Massachusetts Population 8 | | 224,816 | 131,117 | 545,379 | 15,515 | 735,958 | 72,183 | 460,520 | 153,471 | 1,467,016 | 10,240 | 654,753 | 493,623 | 687,610 | 784,992 | 6,437,193 |
| Market Penetration Rate 9 | | 1.08% | 0.55% | 0.49% | 2.13% | 0.72% | 0.52% | 0.27% | 0.47% | 0.82% | 3.73% | 0.79% | 0.74% | 0.44% | 0.48% | 0.65% |

¹ Represents membership in guaranteed issue nongroup health plans subject to M.G.L. c. 176M excluding membership in guaranteed issue health plans available only on a group conversion basis (please see separate report for this information).

² Formerly a line of business of Blue Cross and Blue Shield of Massachusetts, Inc. ("BCBSMA"). Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. was created as a separate corporate entity for BCBCMA's HMO line of business effective January 1, 2005.

³ Blue Cross and Blue Shield of Massachusetts Inc. HMO Blue, Inc. began offering HMO Basic Blue Direct for coverage effective December 1, 2001.

⁴ Fallon Community Health Plan, Inc. began offering Independent Care 1250 utilizing the Fallon Select Care Network for coverage effective December 1, 2005.

⁵ Harvard Pilgrim Health Care, Inc. began offering Nongroup Low Option for coverage effective December 1, 2001.

⁶ Health New England, Inc. began offering Nongroup Low Option for coverage effective December 1, 2005.

⁷ Blue Cross and Blue Shield of Massachusetts, Inc. began offering PPO Basic Blue Direct for coverage effective December 1, 2002.

⁸ Table 1: Annual Estimates of the Population for Counties of Massachusetts: April 1, 2000 to July 1, 2006 (CO-EST2006-01-25). Source: Population Division, U.S. Census Bureau. Release Date: March 22, 2007.

⁹ Total members in each county divided by the 2006 population in each county.