Massachusetts State Household Goods Moving Tariff for

All Points Movers, LLC

25 Burford Ave Apt 1

West Springfield, MA 01089

MA Moving Certificate # 31740

Rate for a truck and two men \$ 150/hr

Three men \$ 180/hr

Each additional man or truck adds \$45/hr

Calculating the Job Cost:

Each job is calculated on the basis of 3 elements. The labor rate shown above, the travel time, which accounts for the time it takes to return to home base at the conclusion of the move and the associated trip expenses. Travel time is the same hourly rate as the labor rate. The associated trip expenses are unique to each job and reflect the cost of mileage, at a rate of \$1.00/mi., gas, at a rate of 6 miles to a gallon, local and environmental taxes, any associated tolls, special insurance at a rate of \$14/job and associated truck rental costs specific to the size of the truck rented. Billing begins when the team leaves home base at the start of the job and verifies that fact with a phone call to the client. Billing ends when the team returns to the yard at the conclusion of the move.

Packing is an additional cost based on the hourly labor rate, above, plus the cost of packing materials, as follows:

Item	Price
barrels, drums or dish packs	15.00
bubble wrap	50.00
Bundles of Acid Free Wrapping Paper	53.00
Commercial Bins CRATES/CONTAINTERS (varies by size/style)	37.22
Masks	2.265
Mirror Pack Flats	1.83
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PAPER, WRAPPING 10 LB	25.00
Tape	3.60
Shrink Wrap	25.00
CARTONS, 3 CU.FT	2.79
CARTONS, 4 1/2 CU FT	5.06
CARTONS, LESS THAN 3 CU. FT.	1.79
Wardrobes	17.00