# COMMONWEALTH OF MASSACHUSETTS ~ STANDARD CONTRACT FORM



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Ages/MM-maccomparence-organisms, 1 offins are also posted at OSD Forfins, https://www.macss.gov/insts/osd-ioffins,				
CONTRACTOR LEGAL NAME: Fallon Community He (and d/b/a):	alth Plan, Inc.	COMMONWEALTH DEPARTMENT NAME: Executive Office of Health and Human Services MMARS Department Code: EHS		
Legal Address: (W-9, W-4): 10 Chestnut St., Worcest	er, MA, 01608	Business Mailing Address: One Ashburton Place, 11th Floor, Boston, MA 02108		
Contract Manager: Janis Liepins	Phone: 508-368-9798	Billing Address (if d	ifferent):	Luce
E-Mail: Janis.Liepins@fallonhealth.org	Fax:	Contract Manager:	Aditya Mahalingam-Dhingra	Phone: 617-573-1812
Contractor Vendor Code: VC6000230412		E-Mail: Aditya.Maha	lingam-Dhingra@mass.gov	Fax:
Vendor Code Address ID (e.g. "AD001"): AD005.	7.7	MMARS Doc ID(s): N		
(Note: The Address ID must be set up for EFT paym		RFR/Procurement o	r Other ID Number: BD-17-1039-EH	S01-EHS01-00000009207
☐ NEW CONTRAC	τ		□ CONTRACT AMEND	MENT
PROCUREMENT OR EXCEPTION TYPE: (Check or	e option only)	Enter Current Contract End Date Prior to Amendment: December 31, 2022.		
☐ Statewide Contract (OSD or an OSD-designated			mount: \$ no change. (or "no change"	
Collective Purchase (Attach OSD approval, scop		Subscore as the case at	(Check one option only. Attach de	
☐ Department Procurement (includes all Grants - 8  Notice or RFR, and Response or other procurement		THE CONTRACT	ate, Scope or Budget (Attach updat	
□ Emergency Contract (Attach justification for emergency Contract)	rgency, scope, budget)	St. 2007	(Attach justification for Interim Contra	THE RECORD OF A STATE OF THE ST
☐ Contract Employee (Attach Employment Status F	orm, scope, budget)		ee (Attach any updates to scope or b	
<ul> <li>Other Procurement Exception (Attach authorizin specific exemption or earmark, and exception justif</li> </ul>	g language, legislation with	scope and budge	ent Exception (Attach authorizing landt)	iguage/justification and updated
The Standard Contract Form Instructions and Con				t are incornerated by reference
into this Contract and are legally binding: (Check ( Services □ Commonwealth IT Terms and Conditions	ONE option):   Commonwealth T	erms and Conditions	Commonwealth Terms and Condition	ons For Human and Social
COMPENSATION: (Check ONE option): The Departn	nent certifies that payments for auti	horized performance ac	cepted in accordance with the terms	of this Contract will be supported
in the state accounting system by sufficient appropriat	ions or other non-appropriated fund	ds, subject to intercept t	for Commonwealth owed debts under	r 815 CMR 9.00.
<ul> <li>☑ Rate Contract. (No Maximum Obligation) Attach of</li> <li>☐ Maximum Obligation Contract. Enter total maximum</li> </ul>	etails of all rates, units, calculation	s, conditions or terms a	nd any changes if rates or terms are	being amended.)
	THE RESERVE THE PARTY OF THE PA			
PROMPT PAYMENT DISCOUNTS (PPD): Commonwa PPD as follows: Payment issued within 10 days	vealth payments are issued through	n EFT 45 days from invo	pice receipt. Contractors requesting a	ccelerated payments must identify
% PPD. If PPD percentages are left blank, identify r	eason: 🛛 agree to standard 45 d	ay cycle  statutory/le	gal or Ready Payments (M.G.L. c. 2	29. § 23A):  only initial payment
(subsequent payments scheduled to support standard	EFT 45 day payment cycle. See P	Prompt Pay Discounts P	olicy.)	
BRIEF DESCRIPTION OF CONTRACT PERFORMA performance or what is being amended for a Contract	Amendment Attach all supporting	ENT: (Enter the Contract	et title, purpose, fiscal year(s) and a d	letailed description of the scope of
This Amendment 1 to the Third Amended and Rest				Dian undatas naumant pravisions
in the Contract effective January 1, 2021.	atour to the contract with residing	Medical Cloup III parai	ership with railon community riealth	rian apaates payment provisions
ANTICIPATED START DATE: (Complete ONE option				ontract obligations:
□ 1. may be incurred as of the Effective Date (latest)				
☐ 3. were incurred as of, 20, a date PRIO	R to the Effective Date below, and	the parties agree that p	ayments for any obligations incurred	prior to the Effective Date are
authorized to be made either as settlement paym attached and incorporated into this Contract. Ac	ents or as authorized reimburseme	ent payments, and that	the details and circumstances of all o	bligations under this Contract are
CONTRACT END DATE: Contract performance shall				
provided that the terms of this Contract and performan	nce expectations and obligations st	hall survive its terminati	on for the purpose of resolving any c	laim or dispute for completing any
negotiated terms and warranties, to allow any close or	ut or transition performance, reporti	ing, invoicing or final pa	yments, or during any lapse between	n amendments.
CERTIFICATIONS: Notwithstanding verbal or other	representations by the parties, the	"Effective Date" of th	is Contract or Amendment shall be t	he latest date that this Contract or
Amendment has been executed by an authorized sig approvals. The Contractor certifies that they have accompany to the contractor certifies and they have a contractor certifies a contractor certifies and the contractor certifies a contractor certifies and the contractor certifies a contractor	natory of the Contractor, the Depa essed and reviewed all documents	intment, or a later Conti incorporated by referen	act or Amendment Start Date specifice as electronically published and the	led above, subject to any required
approvals. The Contractor certifies that they have accessed and reviewed all documents incorporated by reference as electronically published and the Contractor makes all certificat required under the Standard Contract Form Instructions and Contractor Certifications under the pains and penalties of perjury, and further agrees to provide any required documents				
upon request to support compliance, and agrees that	all terms governing performance of	f this Contract and doin	g business in Massachusetts are atta	ached or incorporated by reference
herein according to the following hierarchy of docume Instructions and Contractor Certifications, the Reque	in precedence, the applicable Const st for Response (RFR) or other s	nmonweam rerms and olicitation, the Contrac	tor's Response (excluding any langu	Form, the Standard Contract Form
<ul> <li>unacceptable, and additional negotiated terms, provid</li> </ul>	ed that additional negotiated terms	will take precedence or	ver the relevant terms in the RFR and	d the Contractor's Response only if
made using the process outlined in 801 CMR 21.07, in Contract.	icorporated herein, provided that a	iny amended RFR or Re	esponse terms result in best value, lo	wer costs, or a more cost effective
AUTHORIZING SIGNATURE FOR THE CONTRACT	AUTHORIZING SIG	NATURE FOR THE COMMONWEA	ALTH:	
X: Joseph Kanker	Date: 12 29 2020	X:		te: 12/29/20
(Signature and Date Must Be Handwritten	(Signatu	re and Date Must Be Handwritten	At Time of Signature)	
Print Name: Todd Bailey	<u>~</u>	Print Name:		050 15
Print Title: Chief Financial Officer		Print Title:	Assistant Secretary for MassHe	ealth .

#### **AMENDMENT #1**

#### TO THE

#### THIRD AMENDED AND RESTATED

## ACCOUNTABLE CARE PARTNERSHIP PLAN CONTRACT

#### FOR THE

#### MASSHEALTH ACCOUNTABLE CARE ORGANIZATION PROGRAM

WHEREAS, the Executive Office of Health and Human Services ("EOHHS") and the Contractor identified in Appendix X ("Contractor") entered into the Contract effective August 25, 2017, and with an Operational Start Date of March 1, 2018, to improve the MassHealth Member experience of care, health of the population, and efficiency of the MassHealth program by substantially shifting towards accountable and integrated models of care and to provide comprehensive health care coverage to MassHealth Members; and

**WHEREAS,** EOHHS and the Contractor last amended and restated the Contract effective January 1, 2021, (the Third Amended and Restated Accountable Care Partnership Plan Contract);

WHEREAS, in accordance with Section 6.8 of the Contract, EOHHS and the Contractor desire to amend the Contract effective January 1, 2021; and

WHEREAS, EOHHS and the Contractor agree that the terms stated herein are subject to all required approvals of the federal Centers for Medicare and Medicaid Services (CMS);

**NOW, THEREFORE**, in consideration of the mutual covenants and agreements contained herein, the Contractor and EOHHS agree as follows:

- 1. **Section 2, Contractor Responsibilities,** is hereby amended by adding a new **Section 2.7.D.6.c** as follows:
  - "c. If the Contractor does not comply with this **Section 2.7.D.6**, with respect to its payments to hospitals, EOHHS may decrease the stop-loss payment made to the Contractor as described in **Sections 4.3.H** and **6.5.K.12**."
- 2. **Section 2, Contractor Responsibilities,** is hereby amended by deleting "as directed by EOHHS:" in **Section 2.7.D.7.b** and inserting in place thereof the following: "as directed by and at a rate specified by EOHHS."
- 3. Section 2, Contractor Responsibilities, is hereby amended by deleting Sections 2.7.D.7.b.1-3 in their entirety.

- 4. Section 4, Payment and Financial Provisions, is hereby amended by adding a new Section 4.2.L as follows:
  - "L. Loss of Program Authority

As required by CMS, should any part of the scope of work under this contract relate to a state program that is no longer authorized by law (e.g., which has been vacated by a court of law, or for which CMS has withdrawn federal authority, or which is the subject of a legislative repeal), the Contractor must do no work on that part after the effective date of the loss of program authority. The state must adjust capitations to remove costs that are specific to any program or activity that is no longer authorized by law. If the Contractor works on a program or activity no longer authorized by law after the date the legal authority for the work ends, the Contractor will not be paid for that work. If the state paid the Contractor in advance to work on a no-longer-authorized program or activity and under the terms of this contract the work was to be performed after the date the legal authority ended, the payment for that work should be returned to the state. However, if the Contractor worked on a program or activity prior to the date legal authority ended for that program or activity, and the state included the cost of performing that work in its payments to the Contractor, the Contractor may keep the payment for that work even if the payment was made after the date the program or activity lost legal authority."

- 5. Section 4, Payment and Financial Provisions, is hereby amended by deleting Section 4.3.C.3 in its entirety and replacing it with the following Section 4.3.C.3:
  - "3. The Supplemental Specialized Inpatient Psychiatric Services Payment and associated expenditures shall be included in the risk sharing arrangement calculations set forth in **Section 4.5**, as part of the Non High Cost Drug/Non-HCV Medical Component and actual medical expenditures, respectively."
- 6. **Section 4, Payment and Financial Provisions,** is hereby amended by adding a new **Section 4.3.H** as follows:
  - "H. Stop-loss Payment

EOHHS shall pay the Contractor a stop-loss payment as follows and as further specified by EOHHS:

- 1. The stop-loss payment shall be an amount equal to 95 percent (95%) of allowed expenditures in excess of an attachment point per Enrollee hospital inpatient admission as determined by EOHHS and set forth in **Appendix D**.
- 2. EOHHS shall pay the Contractor such amount as set forth above for each loss on an interim schedule as determined by EOHHS.

- 3. If EOHHS determines that a payment by the Contractor for an inpatient hospital admission does not comply with **Section 2.7.D.6**, EOHHS may decrease a stop-loss payment made to the Contractor in accordance with **Section 6.5.K12**."
- 7. **Section 4, Payment and Financial Provisions,** is hereby amended by adding in **Section 4.5.B.3.b** ", including any Claims run-out specified by EOHHS" after "risk sharing arrangement".
- 8. **Section 4, Payment and Financial Provisions**, is hereby amended by adding a new **Section 4.5.B.6** as follows:
  - "6. EOHHS may verify any data the Contractor submits to EOHHS in a manner it determines appropriate."
- 9. **Section 4, Payment and Financial Provisions**, is hereby amended by deleting **Section 4.5.C** in its entirety and replacing it with a new **Section 4.5.C** as follows:
  - "C. Market-Wide Risk Sharing Arrangement ("Market Corridor") for the Contract Year

For all Regions and Rating Categories, the Contractor and EOHHS shall share risk for the Non-High-Cost Drug /Non-HCV Medical ("Core Medical") Component of the Base Capitation Rate and Supplemental Specialized Inpatient Psychiatric Services Payment set forth in **Section 4.3.C** in accordance with the following provisions.

1. Overall Approach

As further described in this section, this risk sharing arrangement shall be based on certain revenue and expenditures across MassHealth managed care plans, described as Market Corridor revenue and Market Corridor expenditures, respectively.

2. Market Corridor Revenue

EOHHS shall first determine the Market Corridor revenue. For each MassHealth Accountable Care Partnership Plan ("ACPP"), Managed Care Organization ("MCO"), Primary Care Accountable Care Organization ("PCACO"), and the Primary Care Clinician Plan ("PCC Plan") (each a "plan"), EOHHS shall multiply by Region and Rating Category each plan's respective Core Medical component of the Base Capitation Rate or total cost of care (TCOC) benchmark, as applicable, for the Contract Year, per member, per month, by each plan's experienced member months for the Contract Year as determined by EOHHS, and by each plan's concurrent risk scores. The sum of such calculation across plans, plus any Supplemental Specialized Inpatient Psychiatric Services Payment and

benchmark adjustment, as applicable, for each plan, shall equal the Market Corridor revenue.

# 3. Market Corridor Expenditures

EOHHS shall then determine the Market Corridor expenditures. Such expenditures shall equal the sum across plans of Core Medical actual medical expenditures related to ACO Covered Services in **Appendix C**, as well as MCO covered services (for MCOs), services included in TCOC (for PCACOs), and comparable services for the PCC Plan, including those services related to the Supplemental Specialized Inpatient Psychiatric Services Payment and benchmark adjustment, as applicable, for the applicable Contract Year in aggregate across all Regions and Rating Categories, as applicable, and based on data provided by ACPPs and MCOs, including by the Contractor in accordance with **Section 4.5.B**, and EOHHS data for PCACOs and the PCC Plan.

- a. Such expenditures shall exclude any and all case management costs.
- b. Such expenditures shall exclude expenditures for which EOHHS makes a payment to the Contractor, and related payments or adjustments for other plans, pursuant to stop-loss provisions at **Section 4.3.H.**
- c. EOHHS may make appropriate adjustments as necessary related to the Market Corridor expenditure calculation described above.
- 4. If the Market Corridor expenditures, as determined by EOHHS in accordance with the above provisions, are greater than or less than the Market Corridor revenue, as determined by EOHHS in accordance with the above provisions, the Contractor shall share in the resulting loss or gain in accordance with **Appendix D**.
- 5. In addition, the Contractor's share of the resulting loss or gain, as set forth above, shall be an adjustment applied to the Contractor's Core Medical revenue for the purposes of calculating the Contract-Wide Risk Sharing Arrangement in **Section 4.5.D** below.
- 6. EOHHS shall exclude from all calculations related to this risk sharing arrangement the Contractor's reinsurance premiums paid and recovery revenues received if the Contractor chooses to purchase reinsurance."
- 10. Section 4, Payment and Financial Provisions, is hereby amended by renumbering existing Sections 4.5.D-K as Sections 4.5.E-L accordingly and adding a new Section 4.5.D as follows:

"D. Contract-Wide Risk Sharing Arrangement ("Plan Corridor") for the Contract Year

For all Regions and Rating Categories, the Contractor and EOHHS shall share risk for the Non-High-Cost Drug /Non-HCV Medical ("Core Medical") Component of the Base Capitation Rate, any Market Corridor adjustment as described in **Section 4.5.C**, and Supplemental Specialized Inpatient Psychiatric Services Payment set forth in **Section 4.3.C** in accordance with the following provisions.

# 1. Overall Approach

As further described in this section, this risk sharing arrangement shall be based on certain revenue and expenditures for the Contractor, described as Plan Corridor revenue and Plan Corridor expenditures, respectively.

# 2. Plan Corridor Revenue

EOHHS shall first determine the Plan Corridor revenue. EOHHS shall multiply by Region and Rating Category the Contractor's Core Medical component of the Base Capitation Rate, for the Contract Year, as set forth in **Appendix D**, per member, per month, by the Contractor's experienced member months for the Contract Year as determined by EOHHS, and by the Contractor's concurrent risk scores. Such product, plus any Market Corridor adjustment as described in **Section 4.5.C** and plus any Supplemental Specialized Inpatient Psychiatric Services Payment shall equal the Plan Corridor revenue.

# 3. Plan Corridor Expenditures

EOHHS shall then determine the Contractor's Plan Corridor expenditures. Such expenditures shall equal the Contractor's Core Medical actual medical expenditures in aggregate across all Regions and Rating Categories related to ACO Covered Services in **Appendix C**, including those services related to the Supplemental Specialized Inpatient Psychiatric Services Payment and benchmark adjustment, as applicable, for the applicable Contract Year based on data provided by the Contractor in accordance with **Section 4.5.B**.

- a. Such expenditures shall exclude any and all case management costs.
- b. Such expenditures shall exclude expenditures for which EOHHS makes a payment to the Contractor pursuant to stop-loss provisions at **Section 4.3.H**.
- c. EOHHS may make appropriate adjustments as necessary related to the Plan Corridor expenditure calculation described above.

- 4. If the Contractor's Plan Corridor expenditures, as determined by EOHHS in accordance with the above provisions is greater than or less than the Contractor's Plan Corridor revenue, the Contractor and EOHHS shall share the resulting loss or gain in accordance with **Appendix D**, subject to the adjustment in **Section 4.5.L** below.
- 5. If the Contractor incurs a loss that would require EOHHS to make a risk sharing payment to the Contractor, and the Contractor has paid an amount for ACO Covered Services that exceeds the amount that EOHHS would have paid for the same services in accordance with EOHHS's fee schedule, then EOHHS may reprice the Contractor's paid Claims to reflect EOHHS's fee schedule for the purposes of calculating the risk-sharing payment described in this section. If EOHHS has approved an Alternative Payment Methodology (APM) for the Contractor, EOHS shall apply an adjustment to the Contractor's repriced paid claims comparable to the APM adjustment that EOHHS used with respect to the Contractor during Capitation Rate development for the Contract Year. If such repricing results in the Contractor incurring a gain, EOHHS shall cap the EOHHS share of such gain at \$0.
- 6. EOHHS shall exclude from all calculations related to this risk sharing arrangement the Contractor's reinsurance premiums paid and recovery revenues received if the Contractor chooses to purchase reinsurance."
- 11. **Section 4, Payment and Financial Provisions**, is hereby amended by inserting after "For RCs I Child and II Child," in **Section 4.5.E** and **Section 4.5.F** (as renumbered) the following: "and for Enrollees in other RCs as determined appropriate by EOHHS,".
- 12. Section 4, Payment and Financial Provisions, is hereby amended by deleting Section 4.5.L (as renumbered) in its entirety and replacing it with a new Section 4.5.L as follows:
  - "L. Quality Score Modifier to Plan Corridor in Section 4.5.D

Upon determination by EOHHS of the resulting Contractor's share of gains or losses from the Plan Corridor as a result of the methodology described in **Sections 4.5.D** and **Appendix D**, EOHHS shall adjust the amount of the Contractor's share of gains or losses based on the Contractor's Quality Score, as follows:

- 1. EOHHS shall calculate the Contractor's Quality Score as described in **Appendix Q**. The Contractor's Quality Score shall be a number between zero (0) and one (1);
- 2. If the Contractor has a gain on the Plan Corridor, EOHHS shall multiply the amount of the Contractor's share of such gain by the Contractor's Quality Score. The resulting amount shall be the final amount of the Contractor's share of the gain on the Plan Corridor;

- 3. If the Contractor has a loss on the Plan Corridor, eighty percent (80%) of the Contractor's share of such loss shall not be impacted by the Contractor's Quality Score. EOHHS shall multiply the remaining twenty percent (20%) of the Contractor's share of such loss by an amount equal to one (1) minus the Contractor's Quality Score. Such product, plus the unmodified eighty percent (80%) of the Contractor's share of the loss, shall equal the final amount of the Contractor's share of the loss on the Plan Corridor."
- 13. **Section 6, Additional Terms and Conditions**, is hereby amended by adding a new **Section 6.3.K.12** as follows:
  - "12. If the Contractor does not comply with **Section 2.7.D.6** with respect to its payments to hospitals, EOHHS may decrease the stop-loss payment made to the Contractor as described in **Section 4.3.H**. Such decrease shall be in an amount to bring the total stop-loss payment to be equal to as if the Contractor had complied with **Section 2.7.D.6**."
- 14. **Appendix D**, **Payment**, is hereby deleted in its entirety and replaced with a new **Appendix D** attached hereto.

# APPENDIX D PAYMENT

# EXHIBIT 1 BASE CAPITATION RATES AND ADD-ONS Contract Year 4

Listed below are the Per Member Per Month (PMPM) Base Capitation Rates for Contract Year 4 (January 1, 2021, through December 31, 2021) (also referred to as Rate Year 2021 or RY21), subject to state appropriation and all necessary federal approvals;

Base Capitation Rates do not include EOHHS adjustments described in Sections 4.2.C and 4.2.E. of the Contract.

In addition to the Base Capitation Rates tables below, additional tables include the add-ons for the Contract Year for CBHI Services as described in **Section 4.5.D**, for ABA Services as described in **Section 4.5.E**, and for SUD Risk Sharing Services as described in **Section 4.5.I**. The add-ons for CBHI Services, ABA Services and SUD Risk Sharing Services are the same for all Regions and will be added to the Risk Adjusted Capitation Rates as defined in **Section 4.2.E**.

	ACO Base Capitation Rates / RC I Adult					
	<u>Effe</u>	ctive January 1, 2	021 – December 3	31, 2021 (RY 21)		
REGION	NON-HIGH COST DRUG / NON-HCV MEDICAL COMPONENT	HCV COMPONENT	NON-HCV HIGH COST DRUG COMPONENT	ADMINISTRATIVE COMPONENT	TOTAL BASE CAPITATION RATE	
	(per member per month)	(per member per month)	(per member per month)	(per member per month)	(per member per month)	
Northern	\$439.41	\$3.57	\$0.95	\$33.90	\$477.83	
Greater Boston	\$442.38	\$3.13	\$1.74	\$34.66	<b>\$481.91</b>	
Southern	\$487.75	\$5.55	\$2.99	\$35.63	\$531.92	
Central	\$420.64	\$3.94	\$2.41	\$33.30	\$460.29	
Western	\$403.40	\$2.98	\$1.43	\$35.79	\$443.60	

	ACO Base Capitation Rates / RC I Child				
	<u>Effe</u>	ctive January 1, 2	021 – December 3	31, 2021 (RY 21)	
REGION	NON-HIGH COST DRUG / NON-HCV MEDICAL COMPONENT	HCV COMPONENT	NON-HCV HIGH COST DRUG COMPONENT	ADMINISTRATIVE COMPONENT	TOTAL BASE CAPITATION RATE
	(per member per month)	(per member per month)	(per member per month)	(per member per month)	(per member per month)
Northern	\$200.41	\$0.03	\$4.07	\$28.73	\$233.24
Greater Boston	\$198.00	\$0.02	<b>\$4.09</b>	\$29.37	\$231.48
Southern	\$199.43	\$0.05	\$4.18	\$28.44	\$232.10
Central	\$188.90	\$0.03	\$5.31	\$27.91	\$222.15
Western	\$191.26	\$0.03	\$2.33	\$29.93	\$223.55

	ACO Base Capitation Rates / RC II Adult				
	<u>Effe</u>	ctive January 1, 2	021 – December 3	31, 2021 (RY 21)	
REGION	NON-HIGH COST DRUG / NON-HCV MEDICAL COMPONENT	HCV COMPONENT	NON-HCV HIGH COST DRUG COMPONENT	ADMINISTRATIVE COMPONENT	TOTAL BASE CAPITATION RATE
	(per member per month)	(per member per month)	(per member per month)	(per member per month)	(per member per month)
Northern	\$1,596.49	\$16.82	\$16.98	\$82.84	\$1,713.13
Greater Boston	\$1,715.22	\$20.85	\$17.69	\$88.66	\$1,842.42
Southern	\$1,732.47	\$22.54	\$13.86	\$86.15	\$1,855.02
Central	\$1,550.56	\$15.91	\$20.92	\$81.31	\$1,668.70
Western	\$1,418.51	\$13.16	\$17.78	\$82.38	\$1,531.83

	ACO Base Capitation Rates / RC II Child				
	<b>Effe</b>	ctive January 1, 2	021 – December 3	31, 2021 (RY 21)	
REGION	NON-HIGH COST DRUG / NON-HCV MEDICAL COMPONENT	HCV COMPONENT	NON-HCV HIGH COST DRUG COMPONENT	ADMINISTRATIVE COMPONENT	TOTAL BASE CAPITATION RATE
	(per member per month)	(per member per month)	(per member per month)	(per member per month)	(per member per month)
Northern	\$945.86	\$0.15	\$81.26	\$67.97	\$1,095.24
Greater Boston	\$965.41	\$0.21	\$180.72	\$75.01	\$1,221.35
Southern	\$925.38	\$0.21	\$40.20	\$66.51	\$1,032.30
Central	\$918.32	\$0.13	\$102.72	\$67.41	\$1,088.58
Western	\$676.37	\$0.09	\$41.05	\$57.35	\$774.86

	ACO Base Capitation Rates / RC IX				
	<u>Effe</u>	ctive January 1, 2	021 – December 3	31, 2021 (RY 21)	
REGION	NON-HIGH COST DRUG / NON-HCV MEDICAL COMPONENT	HCV COMPONENT	NON-HCV HIGH COST DRUG COMPONENT	ADMINISTRATIVE COMPONENT	TOTAL BASE CAPITATION RATE
	(per member per month)	(per member per month)	(per member per month)	(per member per month)	(per member per month)
Northern	\$583.06	\$9.39	\$5.89	\$38.73	\$637.07
Greater Boston	\$553.85	\$9.74	\$7.21	\$38.37	\$609.17
Southern	\$640.97	\$13.72	\$7.04	\$41.76	\$703.49
Central	\$568.19	\$8.81	\$7.21	\$39.23	\$623.44
Western	\$534.18	\$9.35	\$1.94	\$40.66	\$586.13

	ACO Base Capitation Rates / RC X					
	<u>Effe</u>	ctive January 1, 2	021 – December 3	51, 2021 (RY 21)		
REGION	NON-HIGH COST DRUG / NON-HCV MEDICAL COMPONENT	HCV COMPONENT	NON-HCV HIGH COST DRUG COMPONENT	ADMINISTRATIVE COMPONENT	TOTAL BASE CAPITATION RATE	
	(per member per month)	(per member per month)	(per member per month)	(per member per month)	(per member per month)	
Northern	\$1,586.65	\$31.31	\$3.41	\$85.06	\$1,706.43	
Greater Boston	\$1,507.11	\$33.45	\$50.04	\$81.18	\$1,671.78	
Southern	\$1,680.62	\$66.53	\$2.16	\$85.73	\$1,835.04	
Central	\$1,619.98	\$29.29	\$2.05	\$86.85	\$1,738.17	
Western	\$1,407.21	\$30.85	\$2.84	\$84.49	\$1,525.39	

# <u>CBHI Add-On to Risk Adjusted Capitation Rates</u> <u>Effective January 1, 2021 – December 31, 2021 (RY 21)</u>

	CBHI Add-On to Risk Adjusted Capitation Rates PMPM			
RC-I				
Child	\$26.38			
RC-II				
Child	\$143.32			

# ABA Add-On to Risk Adjusted Capitation Rates Effective January 1, 2021 – December 31, 2021 (RY 21)

	ABA Add-On to Risk Adjusted Capitation Rates PMPM		
RC-I			
Child	\$7.02		
RC-II			
Child	\$157.62		

# SUD Risk Sharing Services Add-On to Risk Adjusted Capitation Rates Effective January 1, 2021 – December 31, 2021 (RY 21)

SUD I	<b>SUD Risk Sharing Services</b>			
Add-	On to Risk Adjusted			
Capi	tation Rates PMPM			
RC-I				
Adult	\$5.28			
RC-I				
Child	\$0.18			
RC-II	RC-II			
Adult	\$11.87			
RC-II	RC-II			
Child \$0.43				
RC-IX	RC-IX \$17.33			
RC-X	\$145.64			

# EXHIBIT 2 ADJUSTMENTS OR ADDITIONS TO PAYMENTS Contract Year 4

The tables below include the Supplemental Maternity Payment per Delivery Event for the Contract Year as described in **Section 4.3.B**, the Supplemental Specialized Inpatient Psychiatric Services Payment for the Contract Year as described in **Sections 2.7.D.7** and **4.3.C**, and the admission-level stop-loss attachment point for the Contract Year as described in **Section 4.3.C**.

Supplemental Maternity Payment All Rating Categories			
Effective January 1, 2021- December 31, 2021			
Region	Supplemental Payment per Delivery Event		
Northern	\$8,231.16		
<b>Greater Boston</b>	Greater Boston \$8,793.20		
Southern \$8,443.37			
Central \$8,180.71			
Western	\$8,002.37		

Supplemental Specialized Inpatient Psychiatric Services Payment  Effective January 1, 2021 - December 31, 2021			
Region	Supplemental Payment Per Inpatient Day		
Northern	\$600.00		
<b>Greater Boston</b>	eater Boston \$600.00		
Southern	outhern \$600.00		
Central \$600.00			
Western	Vestern \$600.00		

4	Admission Level Stop-Loss Attachment Point		
	\$150,000		

# EXHIBIT 3 RISK SHARING ARRANGEMENTS Contract Year 4

## Market-Wide Risk Sharing Arrangement (Market Corridor) (Section 4.5.)

#### 1. Gain on the Market Corridor

The amount of the Gain on the Market Corridor shall be defined as the difference between the Market Corridor Revenue (as defined in Section 4.5.D) for the Contract Year and the Market Corridor Expenditures (as defined in Section 4.5.D) for the Contract Year, if such Market Corridor Expenditures are less than such Market Corridor Revenue. The MassHealth Share of the Gain and the Market Share of the Gain shall be calculated in accordance with the table below. The Contractor's share of the Market Share of the Gain shall be directly proportional to the Contractor's share of the Market Corridor Revenue.

<u>Gain</u>	MassHealth Share	Market Share
Absolute value of the Gain less	<u>0%</u>	100%
than or equal to 0.75% of the		
Market Corridor Revenue		
Absolute value of the Gain	<u>95%</u>	<u>5%</u>
greater than 0.75% of the Market		
<u>Corridor Revenue</u>		

# 2. Loss on the Market Corridor

The amount of the Loss on the Market Corridor shall be defined as the difference between the Market Corridor Revenue (as defined in Section 4.5.D) for the Contract Year and the Market Corridor Expenditures (as defined in Section 4.5.D) for the Contract Year, if such Market Corridor Expenditures are greater than such Market Corridor Revenue. The MassHealth Share and the Market Share of the Loss shall be calculated in accordance with the table below. The Contractor's share of the Market Share of the Loss shall be directly proportional to the Contractor's share of the Market Corridor Revenue.

Loss	MassHealth Share	Market Share
Absolute value of the Loss less	<u>0%</u>	<u>100%</u>
than or equal to 0.75% of the		
Market Revenue		
Absolute value of the Gain	95%	<u>5%</u>
greater than 0.75% of the Market		
Revenue		

# **Contract-Wide Risk Sharing Arrangement ("Plan Corridor") (Section 4.5)**

#### 1. Gain on the Plan Corridor

The amount of Gain on the Plan Corridor for the Contract Year shall be defined as the difference between the

Plan Corridor Revenue for the Contract Year and the Contractor's Plan Corridor Expenditures for ACO Covered Services for the Contract Year, if such actual expenditures are less than such Plan Corridor Revenue. EOHHS and the Contractor shall share such Gain in accordance with the table below:

<u>Gain</u>	MassHealth Share	Contractor Share
Absolute value of the Gain less	0%	100%
than or equal to 5% of Plan		
<u>Corridor Revenue</u>		
Absolute value of the Gain	<u>95%</u>	<u>5%</u>
greater than 5% of the Plan		
<u>Corridor Revenue</u>		

#### 2. Loss on the Plan Corridor

The amount of the Loss on the Plan Corridor shall be defined as the Plan Corridor Revenue for the Contract Year and the Contractor's Plan Corridor Expenditures for ACO Covered Services for the Contract Year, if such actual expenditures are greater than the Plan Corridor revenue for the Contract Year. EOHHS and the Contractor shall share such Loss in accordance with the table below:

Loss	MassHealth Share	Contractor Share
Absolute value of the Loss less	0%	100%
than or equal to 5% of Plan		
Corridor Revenue		
Absolute value of the Loss	95%	<u>5%</u>
greater than 5% of the Plan		
Corridor Revenue		

## **CBHI Services Risk sharing arrangement (Section 4.5.D)**

# 1. Gain on the CBHI Add-On to the Risk Adjusted Capitation Rate

If the amount paid to the Contractor, as determined by the calculation described in **Section 4.5.D.1.a** is greater than the Contractor's adjusted expenditures, as determined by the calculation described in **Section 4.5.D.1.b** then the Contractor shall be considered to have experienced a gain with respect to CBHI Services for the Contract Year. EOHHS and the Contractor shall share such gain in accordance with the table below:

Gain	MassHealth Share	Contractor Share
Gain up to \$100,000	99%	1%
Gain of more than \$100,000	100%	0%

# 2. Loss on the CBHI Add-On to the Risk Adjusted Capitation Rate

If the amount paid to the Contractor, as determined by the calculation described in **Section 4.5.D.1.a**, is less than the Contractor's adjusted expenditures, as determined by the calculation described in **Section 4.5.D.1.b**, then the Contractor shall be considered to have experienced a loss with respect to CBHI Services for the Contract Year. EOHHS and the Contractor shall share such loss in accordance with the table below:

Loss	MassHealth Share	Contractor Share
Loss up to \$100,000	99%	1%
•		
Loss of more than		
\$100,000	100%	0%
\$100,000	10070	<b>3</b> ,3

## ABA Services Risk Sharing Arrangement (Section 4.5.E)

#### 1. Gain on the ABA Add-On to the Risk Adjusted Capitation Rate

If the amount paid to the Contractor, as determined by the calculation described in **Section 4.5.E.1.a** above, is greater than the Contractor's adjusted expenditures, as determined by the calculation described in **Section 4.5.E.1.b** above, then the Contractor shall be considered to have experienced a gain with respect to ABA Services for the Contract Year. EOHHS and the Contractor shall share such gain in accordance with the table below:

Gain	MassHealth Share	<b>Contractor Share</b>
Gain up to \$100,000	99%	1%
Gain of more than \$100,000	100%	0%

#### 2. Loss on the ABA Add-On to the Risk Adjusted Capitation Rate

If the amount paid to the Contractor, as determined by the calculation described in **Section 4.5.E.1.a** above, is less than the Contractor's adjusted expenditures, as determined by the calculation described in **Section 4.5.E.1.b** above, then the Contractor shall be considered to have experienced a loss with respect to ABA Services for the Contract Year. EOHHS and the Contractor shall share such loss in accordance with the table below:

Loss	MassHealth Share	Contractor Share
Loss up to \$100,000	99%	1%
Loss of more than \$100,000	100%	0%

# **HCV Risk Sharing Arrangement (Section 4.5.F)**

# 1. Gain on the HCV Medical Component of the Risk Adjusted Capitation Rate Payment

The amount of the Gain on the HCV Medical Component of the Risk Adjusted Capitation Rate Payment for the Contract Year shall be defined as the difference between the HCV Medical Component of the Risk Adjusted Capitation Rate Payment for the Contract Year and the Contractor's actual HCV medical expenditures for ACO Covered Services for the Contract Year, if such actual expenditures are less than the HCV Medical Component of the Risk Adjusted Capitation Rate Payment for the Contract Year. The Gain shall be calculated in aggregate across all Regions by Rating Category groups set forth in Appendix D, Exhibit 3.

Gain	MassHealth Share	Contractor Share
Gain up to \$100,000	99%	1%
Gain of more than \$100,000	100%	0%

# 2. Loss on the HCV Medical Component of the Risk Adjusted Capitation Rate Payment

The amount of the Loss on the HCV Medical Component of the Risk Adjusted Capitation Rate Payment for the Contract Year shall be defined as the difference between the HCV Medical Component of the Risk Adjusted Capitation Rate Payment for the Contract Year and the Contractor's actual HCV medical expenditures for ACO Covered Services for the Contract Year, if such actual expenditures are greater than the HCV Medical Component of the Risk Adjusted Capitation Rate Payment for the Contract Year. The Loss shall be calculated in aggregate across all Regions by Rating Category groups set forth in Appendix D, Exhibit 3.

Loss	MassHealth Share	Contractor Share
Loss up to \$100,000	99%	1%
Loss of more than \$100,000	100%	0%

#### Non-HCV High Cost Drug Risk Sharing Arrangement (Section 4.5.G)

#### 1. Gain on the Non-HCV High Cost Drug Component of the Risk Adjusted Capitation Rate Payment

The amount of the Gain on the Non-HCV High Cost Drug Component of the Risk Adjusted Capitation Rate Payment for the Contract Year shall be defined as the difference between the Non-HCV High Cost Drug Component of the Risk Adjusted Capitation Rate Payment for the Contract Year and the Contractor's actual

Non-HCV High Cost Drug expenditures for ACO Covered Services for the Contract Year, if such actual expenditures are less than the Non-HCV High Cost Drug Component of the Risk Adjusted Capitation Rate Payment for the Contract Year. The Gain shall be calculated in aggregate across all Regions by Rating Category groups set forth in Appendix D, Exhibit 3.

Gain	MassHealth Share	Contractor Share
Gain less than or equal to 2% of the Non-HCV High Cost Drug Component of the Risk Adjusted Capitation Rate payment	0%	100%
Gain of more than 2% of the Non-HCV High Cost Drug Component of the Risk Adjusted Capitation Rate payment	100%	0%

# 2. Loss on the Non-HCV High Cost Drug Component of the Risk Adjusted Capitation Rate Payment

The amount of the Loss on the Non-HCV High Cost Drug Component of the Risk Adjusted Capitation Rate Payment for the Contract Year shall be defined as the difference between the Non-HCV High Cost Drug Component of the Risk Adjusted Capitation Rate Payment for the Contract Year and the Contractor's actual Non-HCV High Cost Drug expenditures for ACO Covered Services for the Contract Year, if such actual expenditures are greater than the Non-HCV High Cost Drug Component of the Risk Adjusted Capitation Rate Payment for the Contract Year. The Loss shall be calculated in aggregate across all Regions by Rating Category groups set forth in Appendix D, Exhibit 3.

Loss	MassHealth Share	Contractor Share
Loss less than or equal to 2% of the Non-HCV High Cost Drug Component of the Risk Adjusted Capitation Rate payment	0%	100%
Loss of more than 2% of the Non-HCV High Cost Drug Component of the Risk Adjusted Capitation Rate payment	100%	0%

## **SUD Services Risk Sharing Arrangement (Section 4.5.I)**

#### 1. Gain on the SUD Risk Sharing Services Add-On to the Risk Adjusted Capitation Rate

If the amount paid to the Contractor, as determined by the calculation described in **Section 4.5.I.2**, is greater than the Contractor's expenditures, as determined by the calculation described in **Section 4.5.I.3**, then the Contractor shall be considered to have experienced a gain with respect to SUD Risk Sharing Services for the

Contract Year. EOHHS and the Contractor shall share such gain in accordance with the table below:

Gain	MassHealth Share	Contractor Share
Gain up to \$100,000	99%	1%
Gain of more than \$100,000	100%	0%

# 2. Loss on the SUD Risk Sharing Services Add-On to the Risk Adjusted Capitation Rate

If the amount paid to the Contractor, as determined by the calculation described in **Section 4.5.I.2**, is less than the Contractor's expenditures, as determined by the calculation described in **Section 4.5.I.3**, then the Contractor shall be considered to have experienced a loss with respect to SUD Risk Sharing Services for the Contract Year. EOHHS and the Contractor shall share such loss in accordance with the table below:

Loss	MassHealth Share	Contractor Share
Loss up to \$100,000	99%	1%
Loss of more than \$100,000	100%	0%