# COMMONWEALTH OF MASSACHUSETTS ~ STANDARD CONTRACT FORM



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#### NEW CONTRACT

#### PROCUREMENT OR EXCEPTION TYPE: (Check one option only)

□ Statewide Contract (OSD or an OSD-designated Department)

Collective Purchase (Attach OSD approval, scope, budget)

Department Procurement (includes all Grants - <u>815 CMR 2.00</u>) (Solicitation Notice or RFR, and Response or other procurement supporting documentation)

□ Emergency Contract (Attach justification for emergency, scope, budget) □ Contract Employee (Attach Employment Status Form, scope, budget)

 Other Procurement Exception (Attach authorizing language, legislation with specific exemption or earmark, and exception justification, scope and budget) AMENDMENT TYPE: (Check one option only. Attach details of amendment changes.)

Amendment to Date, Scope or Budget (Attach updated scope and budget)

Interim Contract (Attach justification for Interim Contract and updated scope/budget)

Contract Employee (Attach any updates to scope or budget)

Other Procurement Exception (Attach authorizing language/justification and updated scope and budget)

☑ CONTRACT AMENDMENT

Enter Current Contract End Date Prior to Amendment: December 31, 2027.

Enter Amendment Amount: \$ no change. (or "no change")

The Standard Contract Form Instructions and Contractor Certifications and the following Commonwealth Terms and Conditions document are incorporated by reference into this Contract and are legally binding: (Check ONE option): 🖾 Commonwealth Terms and Conditions 🗆 Commonwealth Terms and Conditions For Human and Social Services 🗆 Commonwealth IT Terms and Conditions

**COMPENSATION:** (Check ONE option): The Department certifies that payments for authorized performance accepted in accordance with the terms of this Contract will be supported in the state accounting system by sufficient appropriations or other non-appropriated funds, subject to intercept for Commonwealth owed debts under <u>815 CMR 9.00</u>. **Rate Contract.** (No Maximum Obligation) Attach details of all rates, units, calculations, conditions or terms and any changes if rates or terms are being amended.)

Maximum Obligation Contract. Enter total maximum obligation for total duration of this contract (or new total if Contract is being amended). \$\_\_\_\_\_\_\_

PROMPT PAYMENT DISCOUNTS (PPD): Commonwealth payments are issued through EFT 45 days from invoice receipt. Contractors requesting accelerated payments must identify a PPD as follows: Payment issued within 10 days \_\_\_\_\_% PPD; Payment issued within 15 days \_\_\_\_\_% PPD; Payment issued within 20 days \_\_\_\_\_% PPD; Payment issued within 30 days \_\_\_\_\_% PPD. If PPD percentages are left blank, identify reason: ⊠ agree to standard 45 day cycle □ statutory/legal or Ready Payments (M.G.L. c. 29, § 23A); □ only initial payment (subsequent payments scheduled to support standard EFT 45 day payment cycle. See Prompt Pay Discounts Policy.)

BRIEF DESCRIPTION OF CONTRACT PERFORMANCE or REASON FOR AMENDMENT: (Enter the Contract title, purpose, fiscal year(s) and a detailed description of the scope of performance or what is being amended for a Contract Amendment. Attach all supporting documentation and justifications.)

This Amendment 1 to the First Amended and Restated Contract with Community Care Cooperative, Inc. for its Primary Care ACO deletes and replaces Appendices I and J effective January 1, 2024.

ANTICIPATED START DATE: (Complete ONE option only) The Department and Contractor certify for this Contract, or Contract Amendment, that Contract obligations:

□ 1. may be incurred as of the Effective Date (latest signature date below) and <u>no</u> obligations have been incurred <u>prior</u> to the Effective Date.

2. may be incurred as of January 1, 2024, a date LATER than the Effective Date below and no obligations have been incurred prior to the Effective Date.

3. were incurred as of \_\_\_\_\_, 20 \_\_\_\_, a date PRIOR to the Effective Date below, and the parties agree that payments for any obligations incurred prior to the Effective Date are authorized to be made either as settlement payments or as authorized reimbursement payments, and that the details and circumstances of all obligations under this Contract are attached and incorporated into this Contract. Acceptance of payments forever releases the Commonwealth from further claims related to these obligations.

**CONTRACT END DATE**: Contract performance shall terminate as of <u>December 31, 2027</u>, with no new obligations being incurred after this date unless the Contract is properly amended, provided that the terms of this Contract and performance expectations and obligations shall survive its termination for the purpose of resolving any claim or dispute, for completing any negotiated terms and warranties, to allow any close out or transition performance, reporting, invoicing or final payments, or during any lapse between amendments.

**<u>CERTIFICATIONS</u>**: Notwithstanding verbal or other representations by the parties, the "**Effective Date**" of this Contract or Amendment shall be the latest date that this Contract or Amendment has been executed by an authorized signatory of the Contractor, the Department, or a later Contract or Amendment Start Date specified above, subject to any required approvals. The Contractor certifies that they have accessed and reviewed all documents incorporated by reference as electronically published and the Contractor makes all certifications required under the Standard Contract Form Instructions and Contractor Certifications under the pains and penalties of perjury, and further agrees to provide any required documentation upon request to support compliance, and agrees that all terms governing performance of this Contract and doing business in Massachusetts are attached or incorporated by reference herein according to the following hierarchy of document precedence, the applicable Commonwealth Terms and Conditions, this Standard Contract Form, the Standard Contract Form Instructions, the Request for Response (RFR) or other solicitation, the Contractor's Response (excluding any language stricken by a Department as unacceptable, and additional negotiated terms, provided that additional negotiated terms will take precedence over the relevant terms in the RFR and the Contractor's Response terms result in best value, lower costs, or a more cost effective Contract.

AUTHORIZING SIGNATURE FOR THE CONTRACTOR:	AUTHORIZING SIGNATURE FOR THE COMMONWEALTH:			
X: Date: 12/14/2023 Date: 12/14/2023 Date: 12/14/2023	X: <u>Mike Line</u> . Date: <u>12/19/2023</u> . (Signature and Date Must Be Captured At Time of Signature)			
Print Name: Christina Severin	Print Name: Mike Levine			
Print Title: President & CEO .	Print Title: Assistant Secretary for MassHealth .			

## AMENDMENT #1

## TO THE

# FIRST AMENDED AND RESTATED

# PRIMARY CARE ACCOUNTABLE CARE ORGANIZATION CONTRACT

# FOR THE

## MASSHEALTH ACCOUNTABLE CARE ORGANIZATION PROGRAM

**WHEREAS**, the Executive Office of Health and Human Services ("EOHHS") and the Contractor identified in **Appendix K** ("Contractor") entered into the Contract effective January 1, 2023, and with an Operational Start Date of April 1, 2023, to serve as an Accountable Care Organization, improve the MassHealth Member experience of care, health of the population, and efficiency of the MassHealth program, and provide comprehensive health care coverage to MassHealth Members; and

**WHEREAS**, EOHHS and the Contractor last amended and restated the Contract effective January 1, 2024, (the First Amended and Restated Primary Care Accountable Care Organization Contract);

**WHEREAS**, in accordance with **Section 5.12** of the Contract, EOHHS and the Contractor desire to amend the Contract effective January 1, 2024; and

**WHEREAS**, EOHHS and the Contractor agree that the terms stated herein are subject to all required approvals of the federal Centers for Medicare and Medicaid Services (CMS);

**NOW, THEREFORE**, in consideration of the mutual covenants and agreements contained herein, the Contractor and EOHHS agree as follows:

- 1. Appendix I, TCOC Benchmarks, is hereby deleted and replaced with the attached Appendix I.
- 2. Appendix J, Sub-Capitation Program Rates for Primary Care Entities, is hereby deleted and replaced with the attached Appendix J.

## APPENDIX I TCOC BENCHMARKS

# EXHIBIT 1 TCOC BENCHMARKS AND ADMINISTRATIVE PAYMENTS Contract Year 2

Listed below are the Per Member Per Month (PMPM) TCOC Benchmarks and Administrative Payments and Primary Care Sub-Capitation Payments (together "PCACO Payments") for Contract Year 2 (January 1, 2024, through December 31, 2024), subject to state appropriation and all necessary federal approvals.

TCOC Benchmarks do not include EOHHS adjustments described in **Sections 4.5.D** of the Contract.

## Exhibit 1.1: ACO TCOC Benchmarks (per member per month) effective January 1, 2024 – December 31, 2024

<u>RC I Adult</u> Effective January 1, 2024 – December 31, 2024					
REGION <u>TCOC BENCHMARK</u>					
Northern	\$611.76				
Greater Boston	\$664.41				
Southern	\$677.05				
Central	\$639.97				
Western	\$589.55				

<u>RC I Child</u> Effective January 1, 2024 – December 31, 2024				
REGION	TCOC BENCHMARK			
Northern	\$272.34			
Greater Boston	\$282.10			
Southern	\$287.40			
Central	\$279.63			
Western	\$297.59			

<u>RC II Adult</u> Effective January 1, 2024 – December 31, 2024					
REGION <u>TCOC BENCHMARK</u>					
Northern	\$2,013.54				
Greater Boston	\$2,191.96				
Southern	\$2,136.55				
Central	\$1,999.99				
Western	\$1,743.34				

<u>RC II Child</u> Effective January 1, 2024 – December 31, 2024					
REGION <u>TCOC BENCHMARK</u>					
Northern	\$1,161.85				
Greater Boston	\$1,236.40				
Southern	\$1,063.51				
Central	\$1,121.55				
Western \$947.19					

<u>RC IX</u> Effective January 1, 2024 – December 31, 2024					
REGION <u>TCOC BENCHMARK</u>					
Northern	\$646.36				
Greater Boston	\$629.47				
Southern	\$732.15				
Central	\$689.15				
Western	\$630.05				

<u>RC X</u> Effective January 1, 2024 – December 31, 2024				
REGION TCOC BENCHMARK				
Northern	\$2,120.78			
Greater Boston	\$2,318.36			
Southern	\$2,154.82			
Central	\$1,990.09			
Western	\$1,621.51			

Exhibit 1.2: PCACO Payments (per member per r	month) effective January 1, 2024 – December 31, 2024
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Primary Care Sub-Capitation Payments Effective January 1, 2024 – December 31, 2024						
<u>REGION</u>	<u>RC I Adult</u>	<u>RC I Child</u>	<u>RC II Adult</u>	<u>RC II Child</u>	<u>RC IX</u>	<u>RC X</u>
Northern	\$77.82	\$69.00	\$126.99	\$69.86	\$77.82	\$126.99
Greater Boston	\$63.70	\$62.15	\$98.37	\$63.76	\$63.70	\$98.37
Southern	\$67.49	\$69.89	\$97.21	\$71.13	\$67.49	\$97.21
Central	\$59.79	\$59.23	\$102.64	\$65.52	\$59.79	\$102.64
Western	\$49.06	\$61.73	\$91.50	\$72.39	\$49.06	\$91.50

	<u>ACO Administrative Payments for Risk Track 1</u> <u>Effective January 1, 2024 – December 31, 2024</u>						
<u>REGION</u>	<u>RC I Adult</u>	<u>RC I Child</u>	<u>RC II Adult</u>	<u>RC II Child</u>	<u>RC IX</u>	<u>RC X</u>	
Northern	\$31.15	\$27.04	\$60.79	\$58.57	\$31.85	\$64.88	
Greater Boston	\$32.08	\$27.73	\$66.04	\$68.39	\$31.75	\$71.14	
Southern	\$32.13	\$27.20	\$63.55	\$55.23	\$33.56	\$65.46	
Central	\$31.50	\$26.90	\$60.67	\$58.39	\$32.69	\$62.32	
Western	\$30.38	\$27.25	\$53.97	\$49.01	\$31.32	\$51.75	

ACO Administrative Payments for Risk Track 2 Effective January 1, 2024 – December 31, 2024							
<u>REGION</u>	<u>RC I Adult</u>	<u>RC I Child</u>	<u>RC II Adult</u>	<u>RC II Child</u>	<u>RC IX</u>	<u>RC X</u>	
Northern	\$30.50	\$26.75	\$58.68	\$57.34	\$31.15	\$62.67	
Greater Boston	\$31.37	\$27.42	\$63.74	\$67.07	\$31.07	\$68.71	
Southern	\$31.41	\$26.89	\$61.31	\$54.10	\$32.77	\$63.20	
Central	\$30.82	\$26.60	\$58.58	\$57.20	\$31.95	\$60.24	
Western	\$29.75	\$26.93	\$52.14	\$48.01	\$30.63	\$50.05	

	<u>ACO Administrative Payments for Risk Track 3</u> <u>Effective January 1, 2024 – December 31, 2024</u>						
<u>REGION</u>	<u>RC I Adult</u>	<u>RC I Child</u>	<u>RC II Adult</u>	<u>RC II Child</u>	<u>RC IX</u>	<u>RC X</u>	
Northern	\$29.84	\$26.45	\$56.58	\$56.11	\$30.46	\$60.46	
Greater Boston	\$30.67	\$27.12	\$61.45	\$65.75	\$30.39	\$66.29	
Southern	\$30.70	\$26.58	\$59.07	\$52.98	\$31.99	\$60.95	
Central	\$30.14	\$26.30	\$56.49	\$56.01	\$31.21	\$58.17	
Western	\$29.11	\$26.61	\$50.32	\$47.01	\$29.95	\$48.36	

# EXHIBIT 2 STOP-LOSS ATTACHMENT POINT Contract Year 2

The table below indicates the admission-level stop-loss attachment point as described in **Section 4.5.D.c** for the Contract Year.

## Admission Level Stop-Loss Attachment Point

\$150,000

# EXHIBIT 3 MINIMUM SAVINGS AND LOSSES THRESHOLD SELECTION Contract Year 2

The table below indicates the Contractor's selected minimum savings and losses threshold as described in **Section 4.5.C** for the Contract Year.

<u>Minimum Savings and</u> Losses Rate	Minimum Savings and Losses Rate Selection ✓= Selected; X= Not Selected
1%	$\checkmark$
2%	Х

## EXHIBIT 4 RISK TRACK SELECTION Contract Year 2

The table below indicates the Contractor's selected Risk Track as described in **Section 4.5.C** for the Contract Year.

<u>Risk Track</u>	Risk Track Selection ✓ = Selected; X = Not Selected
Risk Track 1 – Full Accountability	✓
Risk Track 2 – Shared Accountability	х
Risk Track 3 – Narrow Accountability	х

### EXHIBIT 5 RISK SHARING ARRANGEMENTS

#### Market-Wide Risk Sharing Arrangement ("Market Corridor")

#### 1. Gain on the Market Corridor

If the Market Corridor expenditures, as determined by EOHHS in accordance with **Section 4.5.A**, are greater than or less than the Market Corridor revenue, as determined by EOHHS in accordance with **Section 4.5.A**, the Contractor and EOHHS shall share the resulting loss or gain as follows:

Gain	MassHealth Share	Market Share
Absolute value of the Gain less than or equal to 0.75% of the Market Corridor Revenue	0%	100%
Absolute value of the Gain greater than 0.75% of the Market Corridor Revenue	95%	5%

#### 2. Loss on the Market Corridor

Loss	MassHealth Share	Market Share
Absolute value of the Loss less than or equal to 0.75%	0%	100%
of the Market Revenue	070	10070
Absolute value of the Loss greater than 0.75% of the	95%	5%
Market Revenue	95%	5%

#### TCOC Shared Savings/Shared Losses (Plan Corridor)

Risk Track 1 – Full Accountability

If the Contractor selects Risk Track 1 – Full Accountability as set forth in **Section 4.5**, the Contractor's Shared Savings payment or Shared Losses payment shall be as follows:

Savings	MassHealth Share	Contractor Share
Absolute value of savings less than or equal to 5% of the TCOC Benchmark	0%	100%
Absolute value of savings greater than 5% of the TCOC Benchmark	95%	5%

Losses	MassHealth Share	Contractor Share
Absolute value of losses with an absolute value less than or equal to 5% of TCOC Benchmark	0%	100%
Absolute value of losses with an absolute value greater than 5% of the TCOC Benchmark	95%	5%

Community Care Cooperative Risk Track 2 – Shared Accountability

If the Contractor selects Risk Track 2 – Shared Accountability as set forth in in **Section 4.5**, the Contractor's Shared Savings payment or Shared Losses payment shall be as follows:

Savings	MassHealth Share	Contractor Share
Absolute value of savings less than or equal to 5% of the TCOC Benchmark	30%	70%
Absolute value of savings greater than 5% of the TCOC Benchmark	95%	5%

Losses	MassHealth Share	Contractor Share
Absolute value of losses with an absolute value less than or equal to 5% of TCOC Benchmark	30%	70%
Absolute value of losses with an absolute value greater than 5% of the TCOC Benchmark	95%	5%

#### Risk Track 3 – Narrow Accountability

If the Contractor selects Risk Track 3 – Narrow Accountability as set forth in **Section 4.5**, the Contractor's Shared Savings payment or Shared Losses payment shall be as follows:

Savings	MassHealth Share	Contractor Share
Absolute value of savings less than or equal to 3% of the TCOC Benchmark	40%	60%
Absolute value of savings greater than 3% and less than or equal to 5% of the TCOC Benchmark	65%	35%
Absolute value of savings with an absolute value greater than 5% of the TCOC Benchmark	95%	5%

Losses	MassHealth Share	Contractor Share
Absolute value of losses with an absolute value less than or equal to 3% of TCOC Benchmark	40%	60%
Absolute value of losses greater than 3% and less than or equal to 5% of the TCOC Benchmark	65%	35%
Absolute value of losses with an absolute value greater than 5% of the TCOC Benchmark	95%	5%

## **APPENDIX J**

## SUB-CAPITATION PROGRAM RATES FOR PRIMARY CARE ENTITIES Contract Year 2

Listed below are the Per Member Per Month (PMPM) Primary Care Entity (PCE) Primary Care Sub-Capitation Rates, developed by EOHHS, for Contract Year 2 (January 1, 2024, through December 31, 2024) (also referred to as Rate Year 2024 or RY24). The table below sets forth PMPM amounts by PCE, across all Regions and Rating Categories. Please refer to **Section 2.14.A.1.h** for information on how the Contractor shall pay each PCE during the Contract Year.

PCE-specific Primary Care Sub-Capitation Rates			
	<u> January 1, 2024 – Dece</u>	ember 31, 2024 (RY24)	
<u>PCE (as defined by</u> <u>EOHHS)</u>	PCE SUB-CAPITATION RATE COMPONENT: BASE SUB- CAPITATION RATE	<u>PCE SUB-CAPITATION</u> <u>RATE COMPONENT:</u> <u>TIER ENHANCED</u> <u>PAYMENT</u>	<u>TOTAL PCE SUB-</u> <u>CAPITATION RATE</u> <u>(see Section</u> <u>2.14.A.1.h)</u>
	<u>(per member per</u> <u>month)</u>	(per member per <u>month)</u>	<u>(per member per</u> <u>month)</u>
XXXXX1484	\$ 54.13	\$ 11.10	\$ 65.23
XXXXX5308	\$ 52.42	\$ 11.41	\$ 63.83
XXXXX2730	\$ 67.15	\$ 11.55	\$ 78.70
XXXXX9828	\$ 62.10	\$ 11.25	\$ 73.35
XXXXX0564	\$ 61.71	<b>\$ 10.59</b>	\$ 72.30
XXXXX3817	\$ 46.39	\$ 11.80	\$ 58.19
XXXXX5066	\$ 59.58	\$ 11.79	\$ 71.37
XXXXX0447	\$ 84.00	\$ <b>11.05</b>	\$ 95.05
XXXXX0040	\$ 34.05	\$ 11.37	\$ 45.42
XXXXX5800	\$ 52.23	\$ 11.38	\$ 63.61
XXXXX8824	\$ 67.10	\$ 11.81	\$ 78.91
XXXXX5044	\$ 61.12	\$ 11.77	\$ 72.89
XXXXX2968	\$ 52.70	\$ 11.28	\$ 63.98
XXXXX0560	\$ 64.07	\$ 10.77	\$ 74.84
XXXXX3741	\$ 88.96	\$ 10.43	\$ 99.39
XXXXX2697	\$ 62.35	\$ 11.19	\$ 73.54

First Amended and Restated Primary Care ACO Contract Appendix J – Sub-Capitation Program Rates for Primary Care Entities Updated as of Amendment 1

PCE-specific Primary Care Sub-Capitation Rates				
	<u>January 1, 2024 – December 31, 2024 (RY24)</u>			
<u>PCE (as defined by</u> <u>EOHHS)</u>	PCE SUB-CAPITATION RATE COMPONENT: BASE SUB- CAPITATION RATE	<u>PCE SUB-CAPITATION</u> <u>RATE COMPONENT:</u> <u>TIER ENHANCED</u> <u>PAYMENT</u>	<u>TOTAL PCE SUB-</u> <u>CAPITATION RATE</u> <u>(see Section</u> <u>2.14.A.1.h)</u>	
	<u>(per member per</u> <u>month)</u>	<u>(per member per</u> <u>month)</u>	<u>(per member per</u> <u>month)</u>	
XXXXX7835	\$ 58.42	\$ 11.70	\$ 70.12	
XXXXX1415	\$ 25.32	\$ 6.28	\$ 31.60	
XXXXX9746	\$ 56.88	\$ 11.29	\$ 68.17	
XXXXX1732	\$ 48.18	\$ 11.59	\$ 59.77	
XXXXX1597	\$ 39.99	\$ 12.00	\$ 51.99	
XXXXX0772	\$ 25.24	\$ 10.73	\$ 35.97	
XXXXX7629	\$ 30.84	\$ 11.27	\$ 42.11	