

Form Name:  
Submission Time:

Citizens Commission  
March 5, 2019 4:24 pm

Name	Andrew Jaffee
Address	<div></div> <div></div>
Phone	<div></div>
Email	<div></div>
Citizenship Affirmation	I am a U.S. Citizen
Residency Affirmation	I am a resident of the Commonwealth of Massachusetts
Statement of Intent	I intend to comply with and advance the policy established by this Act.
Statement of Interest	<p>Born and raised in Massachusetts, I have been interested in the workings of our political system my entire life. I am a third generation American that can still remember when our politicians were responsive to their constituencies. I would truly contribute to any commission that is studying campaign finance because I am an accomplished business person with the education and experience to contribute a considered analysis.</p> <p>This is an extraordinary opportunity for Massachusetts to lead the rest of our country through a democratic process to ensure we have an intact democracy. I am confident, that I will listen well, study the issue assiduously and make a relevant contribution to the commission. I hope that I will be considered seriously for the commission.</p>
Résumé or Summary of Qualifications Upload	<a href="https://s3.amazonaws.com/files.formstack.com/uploads/3282862/71887710/483429670/71887710_aijs_resume.docx">https://s3.amazonaws.com/files.formstack.com/uploads/3282862/71887710/483429670/71887710_aijs_resume.docx</a>
Political Party Affiliation, if any, over the previous five years	Unenrolled
City or Town where you reside	MARBLEHEAD
Employment Status	Employed
Occupation	Publisher
Employer	The Rail Media, Inc.

# Andrew I. Jaffee

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## Education

### **AB | JUNE 1987 | THE UNIVERSITY OF CHICAGO**

- Major: Economics
- 4 Year Varsity Letterman –Football, member Phi Gamma Delta Fraternity

## Experience

### **FOUNDER | THE RAIL MEDIA | JANUARY 2016 - PRESENT**

- Deliver a daily newsletter to 30k restaurant professionals
- Sell sponsorship campaigns to industry suppliers looking for a decision maker audience
- Create, produce and publish in multiple mediums from video to downloadable e-books.
- Maintain 3 industry websites experiencing 200k page views per month

### **FOUNDER | SPORTS TV GUIDE | SEPTEMBER 2003 - PRESENT**

- Edit and publish comprehensive sports schedules that support sports themed operators in delivering guest services
- Developed a web based app that allows users to deeply customize their schedules
- Built systems so this can be done 100% remotely and is self-sustaining

### **OWNER/OPERATOR | SCORES SPORTS BAR| AUGUST 1999 - JUNE 2003**

- Managed all aspects of 23k sqft restaurant from staffing to operations
- Built all systems and documentation for training, operations and human resources
- Supervised a staff of 100, including all training and staffing accountabilities

### **PROPRIETOR | THE RIVER'S EDGE | DECEMBER 1996 - JANUARY 1999**

- Owned and operated a waterfront restaurant
- The business grew year over year in a very difficult market
- Implemented creative marketing and events to grow sales

### **DIRECTOR OF OPERATIONS | BOSTON BILLIARDS | JUNE 1991 - JUNE 1996**

- Partner in an upscale billiards and bar operation
- Grew the business from 1-6 locations in just under 4 years.
- Supervised a team of 200 in remote locations

## Supportive Skills

- Successful manager of people
- Fluent Spanish
- School Committee Member, Pathfinder Regional Vocational Technical School
- Accomplished project manager
- Experience developing systems
- Sales acumen