**APPLICANT QUESTIONS**

*Responses should be sent to DoN staff at* DPH.DON@State.MA.US

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| While you may submit each answer as available, please * List question number and question for each answer you provide
* Submit responses as a separate word document, using the above application title and number as a running header and page numbers in the footer
* We accept answers on a rolling basis however, when providing the answer to the final question, submit all questions and answers in order in one final document.
* Submit responses in WORD or EXCEL; only use PDF’s if absolutely necessary. **Whenever possible, include a table in data format (NOT pdf or picture) with the response.**
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In order for us to review this project in a timely manner, please provide the responses by January 5, 2022.

**Factor 1a - Patient Panel Need**

1. Applicant notes that, “different types of isotopes are used for each type of scan, meaning that cardiac scans must be done on a different day than oncology/neurology scans. As a result, the Applicant has determined that the clinical needs of its underserved Patient Panel will support offering three (3) days of PET-CT services.” (Narrative p.7) Please provide details on how the Applicant determined that 3 days per week would meet the projected growth in scan volume, including the number of days the equipment would be available for each type of isotope.

**The Applicant determined that it would need three days a week to meet the projected growth for PET-CT services as well as have flexibility to meet its Patient Panel needs. When the Proposed Project is fully implemented, the Applicant plans to operate the PET-CT services at least two days a week for oncology/neurology scans and use the third day either for cardiac scans or additional oncology/neurology scans as needed. There is the ability to use the PET-CT services for cardiac scans for a half day based on need.**

1. With regard to the projected growth in PET-CT scan volume, Narrative p.7 states, “Applying the national average of referrals per provider for PET-CT services to the CHA Patient Panel, CHA has estimated that the PET-CT scan volume will be in the range of 296 in year 1, 624 in year 2, 912 in year 3 and 936 in years 4 and 5.” Please provide an explanation for the significant growth in volume from year 1 to year 2 in the projections.

**The significant growth in volume from year 1 to year 2 in the projections is because Year 1 includes a ramp up period where the Applicant would see 4 patient a day for 2 months and then move to a full schedule of 6 patients per day. In Year 2, the Applicant has projected that both days will operate at full capacity of 6 patients per day.**

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