ASCENTRIA CARE ALLIANCE, INC.

**DoN APPLICATION # ACA-21092808-CL** 

LONG-TERM CARE CONSERVATION PROJECT

LUTHERAN HOME OF JAMAICA PLAIN, INC. D/B/A LAUREL RIDGE REHABILITATION AND SKILLED CARE CENTER

**SEPTEMBER 28, 2021** 

### Ascentria Care Alliance, Inc. DoN Application # ACA-21092808-CL Long-Term Care Conservation Project Lutheran Home of Jamaica Plain, Inc. d/b/a Laurel Ridge Rehabilitation and Skilled Care Center September 28, 2021

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# Attachment 1 – Determination of Need Application Form



# **Massachusetts Department of Public Health Determination of Need**

Version: 11-8-17

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Ap	pl	icati	on	FO	rm

Application Type:	Conservation Long Term Care Pro	oject		Application Date: 09/28/2021 2:00 pm				
Applicant Name:	Ascentria Care Alliance, Inc.	Ascentria Care Alliance, Inc.						
Mailing Address:	14 East Worcester Street, Suite 30							
City: Worcester		State:	Massachusetts	Zip Code: 01604				
Contact Person:	Kathleen Harrell, Esq.		Title: Attorney					
Mailing Address:	10 Overlook Circle							
City: Plymouth		State:	Massachusetts	Zip Code: 02360				
Phone: 8574132	700 Ext:	E-mai	l: kharrell@barrett	harrell.com				

# **Facility Information**

List each facility affected and or included in Proposed Project		
1 Facility Name: Lutheran Home of Jamaica Plain, Inc. d/b/a Laurel I	Ridge Rehabilitation and Skilled Care Center	
Facility Address: 174 Forest Hills Street		
City: Jamaica Plain State: Mass	achusetts Zip Code: 02130	
Facility type: Long Term Care Facility	CMS Number: 225469	
Add additional Facility	Delete this Facility	
1. About the Applicant		
1.1 Type of organization (of the Applicant):     nonprofit       1.2 Applicant's Business Type: <ul> <li>Corporation</li> <li>Limited Partnersh</li> </ul>	ip C Partnership C Trust C LLC C Othe	er
1.3 What is the acronym used by the Applicant's Organization?	ACA	
1.4 Is Applicant a registered provider organization as the term is used in the	he HPC/CHIA RPO program? C Yes	( No
1.5 Is Applicant or any affiliated entity an HPC-certified ACO?	C Yes	No
1.6 Is Applicant or any affiliate thereof subject to M.G.L. c. 6D, § 13 and 958 Change to the Health Policy Commission)?	8 CMR 7.00 (filing of Notice of Material C Yes	( No
1.7 Does the Proposed Project also require the filing of a MCN with the HP	PC? C Yes	No No

1.8 Has the Applicant or any subsidiary thereof been notified pursuant to M.G.L. c. 12C, § 16 that it is exceeding the health care cost growth benchmark established under M.G.L. c. 6D, § 9 and is thus, pursuant to M.G.L. c. 6D, § 10 required to file a performance improvement plan with CHIA?

Yes 💿 No

### 1.9 Complete the Affiliated Parties Form

# 2. Project Description

#### 2.1 Provide a brief description of the scope of the project.

Ascentria Care Alliance, Inc. ("Applicant") located at 14 East Worcester Street, Suite 300, Worcester, MA 01604 is filing a Notice of Determination of Need ("Application") with the Massachusetts Department of Public Health ("Department") for a conservation project by Lutheran Home of Jamaica Plain, Inc. d/b/a Laurel Ridge Rehabilitation and Skilled Care Center ("Facility") located at 174 Forest Hills Street, Jamaica Plain, MA 02130. The Application requests approval for renovation and construction to the Facility to come into compliance with applicable regulatory requirements in 105 CMR 150.000: Standards for Long-Term Care Facilities requiring long-term care facilities to de-densify three- and four-bedded resident rooms to private and two-bedded rooms ("Proposed Project"). Pursuant to the Department of Public Health's April 28, 2021 memorandum "Applications for Determination of Need for Long-Term Care Facilities Seeking to Comply with Updated Licensure Regulations" ("Memo"), the Applicant is filing the Application as a conservation project, despite the fact that new construction is required, as the Proposed Project is planned solely to reduce the number of beds per room to come into compliance with the applicable regulatory requirements in 105 CMR 150.000.

#### I. Overview of the Applicant

The Applicant is a non-profit human service organization offering programs and services. Its mission is to break the cycle of poverty and build thriving communities where everyone has the chance to achieve their full potential, regardless of background or disadvantage. Through its Equipped to Thrive holistic care model, the Applicant focuses on providing wrap-around services that empower vulnerable individuals and families in transition to navigate successfully through life's challenges and beyond. The Facility is one of the Applicant's critical senior care services and as such, it contributes materially to this charitable mission. The Facility continuously endeavors to promote the health of the elderly and frail in its service area with a goal of continuing this mission for many years to come.

#### II. Overview of the Proposed Project

The Facility was originally built in the 1960s and opened its doors in Jamaica Plain in the early 1970s. As a result, the majority of the Facility's rooms are currently three- and four-bedded rooms. Specifically, the Facility's current physical plant is comprised of four stories that house 120 Level II and Level III licensed beds within three nursing units. The nursing units are located on the upper three levels of the current building, with the first and second floor units being Level II care and the third-floor unit being Level III care. Each unit is a 40-bed unit comprised of mainly three- and four-bedded rooms with a two-bedded room and a special care private room per floor. There are 4 four-bedded rooms and 7 three-bedded rooms per nursing unit.

To secure compliance with the recently revised requirements of 105 CMR 150.000 et seq., the Applicant has developed architectural plans to de-densify each unit and replace the Facility's three- and four-bedded rooms with private and two-bedded rooms. Due to the large number of three- and four-bedded rooms, de-densification will require reasonably small additions on the North side of the building and reconfiguration through renovation of select existing areas in order to create appropriate traffic flow through the building and meet current applicable regulatory requirements. The Applicant notes that as designed, the Proposed Project will allow the Facility to meet the regulatory requirements of de-densification and maintain its total complement of 120 operating beds, which is significant given the historical and projected need for the Facility's services. A detailed description of the Proposed Project and its need is provided herein.

#### III. Detailed Description of the Proposed Project

The Facility's building is approximately 35,400 square feet and is situated on a steep ledged site that limits its construction options. The North side of the Facility's building has a three level "bump out" that does not extend the entire width of the building. The ground floor under the bump out is currently a drive-through drop-off area. The Applicant proposes filling in the area on the ground floor under the bump out and adding two small, four level high additions on each side of this bump out. This essentially results in making one long wing on each nursing unit where additional resident rooms may be added while keeping those rooms as a functional part of the nursing unit and within all required distances from the nursing station.

Upon completion of the Proposed Project, the first and third floor units will each have 41 beds, 40 of which will be in semi-private rooms and one of which will be in a private room. The second-floor unit will have 38 beds, 36 of which will be in semi-private rooms and two of which will be in private rooms. [1] However, by using the multi-level existing building bump out as part of the development of a new

hallway with resident rooms, several essential functions are displaced.

The additional space developed on the ground floor area – with the construction of the two small additions and the buildout of the former drop-off area – provides the additional space on the ground level for services previously located on the nursing units. Such functional areas that need to be relocated include dining facilities from the first and third floors that are not secure, activities space, offices, and central supply. Many of these functions are moved to the ground level where they are more appropriate, but the addition of such areas to the basement requires reconfiguration to achieve the appropriate resident and public flow and to achieve the best functionality for each area. It also permits the sizing of functional areas to meet current requirements for such areas.

Similarly, the Applicant notes that the existing upper-level parking area bridge connection located on the second floor will be consumed in the new construction to accommodate the new hallway with resident rooms. Additional space developed on the third floor through the proposed construction will provide space for reconfiguration of entry to the Facility from the upper-level parking area postconstruction. Such reconfiguration is necessary to accommodate the additional resident rooms and will provide convenient access to the Facility parking areas, as well as appropriate traffic flow, including control for those entering from the upper-level parking area and direction to appropriate offices and/or nursing units for family visits.

IV. Need for the Proposed Project

In its roughly fifty years of operation, the Facility has been a part of the fabric of the Jamaica Plain community. It predominantly serves the elderly and disabled in the immediate area in and surrounding Jamaica Plain, including other diverse, low-income neighborhood communities such as Dorchester, Mattapan, Hyde Park, Roxbury, Roslindale, West Roxbury, and Boston. Many of these neighborhoods are either without a long-term care facility or have limited high quality choices and, therefore, rely heavily on the Facility.

The Facility maintains a high level of quality. It is a Medicare Five Star facility, the highest level achievable. Its Massachusetts nursing home quality rating tool score is 126, far exceeding the 117 average score in the Commonwealth. It has a Department deficiency free survey outcome for 2019 as well as minimal, low-level deficiencies in last three years.

The Facility's high level of occupancy, especially its Medicaid census, also reflects the quality of its services and its necessary role in the community.

- 2017 Total Facility Year Occupancy Rate: 95.46% Total Medicaid Payer Mix Percentage: 86.52%
- 2018 Total Facility Year Occupancy Rate: 95.67% Total Medicaid Payer Mix Percentage: 85.00%
- 2019 Total Facility Year Occupancy Rate: 94.28% Total Medicaid Payer Mix Percentage: 84.61%
- 2020 Total Facility Year Occupancy Rate: 90.93% Total Medicaid Payer Mix Percentage: 77.71%

Based on the Facility's historical data, as well as statewide population statistics which forecast that the need for long-term care services will increase through 2035 as the 65+ cohort grows, the Applicant developed modest projections for the first five years of operation of the Proposed Project. By Year 5, the Applicant projects that the Facility will continue to operate at a high occupancy rate of 95%. [2]

According to a recent survey by the American Health Care Association and National Center for Assisted Living, only about a quarter of the nation's nursing homes expect to survive the COVID-19 pandemic and be operating a year from now. [3] Six nursing homes in Massachusetts announced their closure in 2021. [4] These closures are part of a continuing five-year trend which resulted in the Massachusetts Senior Care Association's 2019 predictions (based on 20 facilities that had already closed) that another 35 facilities could close by the end of the year. [5] These closures create a crisis for Massachusetts' elderly population and for its hospitals, which need facilities for their patients' post-acute care. The Facility is one of these critically needed post-acute care resources.

In light of this data, the Applicant studied the Facility's physical plant in detail to determine how best to meet the regulatory requirements of de-densifying the Facility's beds while maintaining the health and safety of its current and future residents. Based on the Facility's historical and projected need data, as well as statewide projections, the Applicant determined that it has very limited choices and that implementation of construction plans that allow the Facility to de-densify its three- and four-bedded rooms to private or semi-private rooms and leave all 120 beds in operation represents the optimal approach. Such plans provide for compliance with the applicable regulatory requirements in 105 CMR 150.000 and allow the Applicant to improve the configuration of the Facility's beds so that it can operate without any bed loss and ensure the continued provision of high-quality long-term care services to its current and

future residents. Accordingly, the Applicant is filing this Application for the Proposed Project with the Department.

#### V. Financial Considerations

The Facility has tax exempt bond financing. Under such financings, it is required to maintain various financial and operational covenants. These covenants include various reporting, financial, and operational requirements, such as minimum Debt Service Coverage Ratio and Occupancy levels. Meeting these covenants is dependent on the number of beds the Facility operates. Even a small reduction in the number of the Facility's beds would result in its default under the Bond documents.

In the worst-case scenario, if all three- and four-bedded rooms are reduced to semi-private rooms, this would result in a total licensed bed capacity of 75 beds. With that reduced level of licensed beds, even with occupancies above 97%, the Facility will have material and substantial adverse financial impacts that result in a default under the Bonds. The nature of this potential default is beyond what would permit the Facility to negotiate a reasonable workout plan with the bondholders or secure other refinancing absent bankruptcy or other similar means to discharge its current debt, which is not an acceptable alternative to the Facility.

#### VI. Conclusion

The Applicant believes that the Proposed Project meets the requirements set forth in the Department's Memo for a conservation longterm care project as it is required by regulatory changes beyond the Applicant's control. If the Facility lost the use of 45 beds (third and fourth beds) and its total licensed capacity was reduced to 75 beds, it would be forced into financial defaults and/or closure. Its nursing units would be undersized and inefficient to operate. Moreover, the historic demand for this Facility would not be met and its Boston inter-city community would not be adequately served. Accordingly, to bring existing services into compliance with current standards and requirements and ensure that the Facility can continue to meet the needs of its residents for high-quality long-term care services now and into the future, the Applicant respectfully requests consideration of its Proposed Project by the Department.

#### Footnotes

[1] Please note that the Facility's proposed bed configuration differs slightly from that described in the Applicant's Request for Advisory Opinion that was submitted to the Department on June 24, 2021. Specifically, the Applicant's Request for Advisory Opinion described the Facility's bed configuration as remaining at 40 beds per unit upon completion of the Proposed Project. However, upon further consultation with architectural staff, the Applicant determined that it needs to re-configure its beds in order to meet the Department's applicable physical plant requirements and related regulatory standards. Accordingly, upon implementation of the Proposed Project, the Facility will now operate 41 Level II beds on the first floor, 38 Level II beds on the second floor, and 41 Level III beds on the third floor, for a Facility-wide total of 79 Level II beds and 41 Level III beds. Notwithstanding this re-configuration, the Applicant notes that all Level III beds operate with a Medicare waiver and, therefore, Level II and Level III residents can be admitted to these beds. Accordingly, because all of the Facility's beds are functionally and operationally Level II, the Proposed Project does not represent a change in service.

[2] Please note that the Applicant relies on 2019 figures rather than 2020 figures as the basis for the Facility's current need data and to project its future need data as, given the COVID-19 pandemic, 2019 reflects the more "normal" operations of hospitals from which the Facility received the majority of its referrals.

[3] Haley Cornell, Most MA Nursing Homes Don't Expect To Survive Pandemic: Survey, PATCH (Jun. 29, 2021), https://patch.com/ massachusetts/across-ma/only-quarter-nursing-homes-say-theyll-make-it-next-year.

[4] INFORMATION ABOUT NURSING HOME CLOSURES, https://www.mass.gov/service-details/information-about-nursing-home-closures (last visited Sep. 27, 2021).

[5] Chris Lisinski, Industry says 35 nursing homes at risk of closure in Massachusetts, THE ENTERPRISE (Apr. 5, 2019), https:// www.enterprisenews.com/news/20190404/industry-says-35-nursing-homes-at-risk-of-closure-in-massachusetts.

2.2 and 2.3 Complete the Change in Service Form

# **3. Delegated Review**

3.1 Do you assert that this Application is eligible for Delegated Review?

3.1.a If yes, under what section? Conservation Projects

# 4. Conservation Project

Yes ∩ No

4.1	ject?	• Yes	∩ No	
4.2	⊖ Yes	No		
4.3	⊖ Yes	No		
4.4	As part of the Proposed Project, is the Applicant:			
	Adding a new service?	Expanding a service?		
	Modernizing the provision of a service?	Substituting a service?		
	Otherwise altering a serves's usage or designation, includi	ng patients served?		
	Adding a new piece(s) of equipment	Modernizing a piece(s) of equipment?		
	Expanding bed capacity?	Adding bed capacity?		
$\boxtimes$	Otherwise altering bed capacity, usage, or designation?	🔀 Adding additional square footage?		
5	DoN-Required Services and DoN-Requ	ired Equipment		
5.1	Is this an application filed pursuant to 105 CMR 100.725: D		∩ Yes	No
			0.05	0.10
6	Transfer of Ownership			
	Is this an application filed pursuant to 105 CMR 100.735?		∩ Yes	No
			0.00	0
<b>/</b> •	Ambulatory Surgery	) for Ambulatory Sugar		
7.1	Is this an application filed pursuant to 105 CMR 100.740(A	) for Ambulatory Surgery?	⊖Yes	No
	Transfer of Site			
8.1	Is this an application filed pursuant to 105 CMR 100.745?		OYes	No
9.	Research Exemption			
9.1	Is this an application for a Research Exemption?		○ Yes	No
	. Amendment			
10.	1 Is this an application for a Amendment?		⊖ Yes	No
11	. Emergency Application			
11.	🔿 Yes	No		

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#### 12. Total Value and III Enter all currency in numbers only. No dollar signs or commas. Grayed fields will auto calculate depending upon answers above. ion Long Term Care Project Your project ap 1 L \$12,739,902.00 12.1 Total Value of this project: 12.2 Total CHI commitment expressed in dollars: (calculated) \$127,399.02 12.3 Filing Fee: (calculated) \$25,479.80 12.4 Maximum Incremental Operating Expense resulting from the Proposed Project: \$2,006,000.00 12.5 Total proposed Construction costs, specifically related to the Proposed Project, If any, which will be contracted out to local or minority, women, or vetera inesses expressed in estimated total dollars.

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# 13. Factors

ired Information and supporting documentation consistent with 105 CMR 100.210 Some Factors will not appear depending upon the type of license you are applying for. Text fields will expand to fit your response.

-

# Factor 3: Compli

licant certifies, by virtue of submitting this Application that it is in compliance and good standing with federal, state, and local laws and regulations, including, but not limited to M.G.L. c. 30, §§ 61 through 62H and the applicable regulations thereunder, and in compliance with all previously issued notices of Determination of Need and the terms and conditions attached therein

lease list all previously issued Notices of Determination of Nee										
/Del Row		ificatio	ility Nam							
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-

#### Factor 4: Financial Feasibility and Reasonableness of Expenditures and Costs

Applicant has provided (as an attachment) a certification, by an independent certified public accountant (CPA) as to the availability of sufficient funds for capital and ongoing operating costs necessary to support the Proposed Project without negative impacts or consequences to the Applicant's existing Patient Panel.

#### F4.a.i Capital Costs Chart:

For each Functional Area document the square footage and costs for New Construction and/or Renovations.

			: Square tage	Square Footage Involved in F		volved in Project Resulting Square Footage			Total Cost		Cost/Square Footage		
				New Cor	nstruction	Reno	vation						
Add/De Rows	Functional Areas	Net	Gross	Net	Gross	Net	Gross	Net	Gross	New Construction	Renovation	New Construction	Renovation
+ -	See Attached F4.a.i Capital Costs Chart												
+ -													
+ -													
+ -													
+ -													
+ -													
+ -													
+ -													
+ -													
+ -													
+ -													
+ -													
	Total: (calculated)												

F4.a.ii Fo	or each Category of Expenditure document New Construction and/or R	enovation Costs.		
	Category of Expenditure	New Construction	Renovation	Total (calculated)
	Land Costs			
	Land Acquisition Cost	\$0.	\$0.	\$0.
	Site Survey and Soil Investigation	\$7500.	\$0.	\$7500.
	Other Non-Depreciable Land Development	\$0.	\$0.	\$0.
	Total Land Costs	\$7500.	\$0.	\$7500.
	Construction Contract (including bonding cost)			
	Depreciable Land Development Cost	\$839965.	\$0.	\$839965.
	Building Acquisition Cost	\$0.	\$0.	\$0.
	Construction Contract (including bonding cost)	\$6892684.	\$2470641.	\$9363325.
	Fixed Equipment Not in Contract	\$321692.	\$115308.	\$437000.
	Architectural Cost (Including fee, Printing, supervision etc.) and Engineering Cost	\$396816.	\$142236.	\$539052.
	Pre-filing Planning and Development Costs	\$26260.	\$9413.	\$35673.
	Post-filing Planning and Development Costs	\$290002.	\$103950.	\$393952.
Add/Del Rows	Other (specify)			
+ -	IT, EMR, Security	\$73934.	\$26501.	\$100435.
	Net Interest Expensed During Construction	\$343040.	\$122960.	\$466000.
	Major Movable Equipment	\$220841.	\$79159.	\$300000.
	Total Construction Costs	\$9405234.	\$3070168.	\$12475402.
	Financing Costs:			
	Cost of Securing Financing (legal, administrative, feasibility studies, mortgage insurance, printing, etc	\$189187.	\$67813.	\$257000.
	Bond Discount	\$0.	\$0.	\$0.
Add/Del Rows	Other (specify			
+ -		\$0.	\$0.	\$0.
	Total Financing Costs	\$189187.	\$67813.	\$257000.
	Estimated Total Capital Expenditure	\$9601921.	\$3137981.	\$12739902.

\* Please note that given limited construction estimates at this time, the new construction and renovation column breakdown figures listed above are based on the percentage of the construction contract/square footage attributable to new construction vs. the percentage of the construction contract/square footage attributable to renovation within the Proposed Project.

#### Documenta

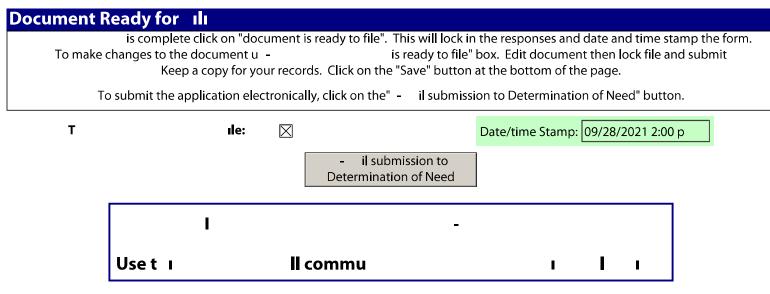
ist below will assist you in keeping track of additional documentation needed for your application.

Once you have completed this Application Form the additional documents needed for your application will be on this list. - il the documents as an attachment to: DPH.DON@state.ma.us

- Copy of Notice of Intent
- Affidavit of Truthfulness Form
- Scanned copy of Application Fee Check
- Affiliated Parties Table Question 1.9
- Change in Service Tables Questions 2.2 and 2.3
- Certification from an independent Certified Public Accountant

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- X Articles of Organization / Trust Agreement
- Current IRS Form, 990 Schedule H CHNA/CHIP and/or Current CHNA/CHIP submitted to Massachusetts AGO's Office
- Community Engagement Stakeholder Assessment form
- Community Engagemen If Assessment form



Community Engagemen - If Assessment form

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# Attachment 2 – Factor 4 Supplemental Information

# Attachment 2A – Independent CPA Analysis

#### LUTHERAN HOME OF JAMAICA PLAIN, INC. - FACTOR 4 ATTACHMENTS

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- 1) PROJECTED FINANCIAL STATEMENTS AND INDEPENDENT ACCOUNTANTS' COMPILATION REPORT YEARS ENDING JUNE 30, 2022 THROUGH JUNE 30, 2026
- 2) CONSULTING REPORT BENCHMARKING MANAGEMENT'S PROJECTED FINANCIAL ANALYSIS FOR THE YEARS ENDING JUNE 30, 2022 THROUGH JUNE 30, 2026

# LUTHERAN HOME OF JAMAICA PLAIN, INC.

PROJECTED FINANCIAL STATEMENTS AND INDEPENDENT ACCOUNTANTS' COMPILATION REPORT

YEARS ENDING JUNE 30, 2022 THROUGH 2026



WEALTH ADVISORY | OUTSOURCING AUDIT, TAX, AND CONSULTING

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# INDEPENDENT ACCOUNTANTS' COMPILATION REPORT

Board of Directors Lutheran Home of Jamaica Plain, Inc. and Ascentria Care Alliance, Inc. (Applicant) Worcester, Massachusetts

Management is responsible for the accompanying projected financial statements of Lutheran Home of Jamaica Plain, Inc., which comprise the projected statements of financial position as of June 30, 2022, 2023, 2024, 2025, and 2026, and the related projected statements of operations, changes in net assets, and cash flows for the projected years ending June 30, 2022, 2023, 2024, 2025, and 2026, and the related summary of significant assumptions and accounting policies in accordance with the guidelines for presentation of a financial projection established by the American Institute of Certified Public Accountants (AICPA) (the "Projection"). We have performed a compilation engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. We did not examine or review the projected financial statements, nor were we required to perform any procedures to verify the accuracy or completeness of the information provided by management. Accordingly, we do not express an opinion, a conclusion, nor provide any form of assurance on these projected financial statements or the assumptions.

Furthermore, even if Lutheran Home of Jamaica Plain, Inc. can complete the construction of the Project (as defined in the summary of significant assumptions and accounting policies) at the costs and timeline presented hereafter, and is able to achieve the operating assumptions, collectively, the "Hypothetical Assumptions", there will usually be differences between the projected and actual results because events and circumstances frequently do not occur as expected, and those differences may be material. We have no responsibility to update this report for events and circumstances occurring after the date of this report.

The financial information in the accompanying projection is presented in accordance with the requirements of the Massachusetts Department of Public Health Determination of Need Program, and is not intended to be a complete representation of the projected assets, liabilities, net assets, and operations of Lutheran Home of Jamaica Plain, Inc.

The accompanying Projection, and this report, are intended solely for the information and use of management, officers, and board of directors of Lutheran Home of Jamaica Plain, Inc., Ascentria Care Alliance, Inc., and the Massachusetts Department of Public Health Determination of Need Program (DPH-DoN) in its review of the Determination of Need application under regulation 105 CMR 100.210 (4) (a) and is not intended to be, and should not be, used by anyone other than these specified parties.

Clifton Larson Allen LLP

CliftonLarsonAllen LLP

Boston, Massachusetts September 27, 2021



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## LUTHERAN HOME OF JAMAICA PLAIN, INC. PROJECTED STATEMENTS OF FINANCIAL POSITION UNDER THE HYPOTHETICAL ASSUMPTIONS DESCRIBED IN NOTE 1 JUNE 30, 2022 THROUGH 2026 (000S OMITTED)

	2022		 2023	2024			2025		2026	
ASSETS										
CURRENT ASSETS										
Cash	\$	683	\$ 859	\$	654	\$	1,519	\$	2,297	
Accounts Receivable - Patients/Residents		1,643	1,709		1,777		1,852		1,928	
Inventory		29	29		29		29		29	
Prepaid Expenses		47	47		47		47		47	
Total Current Assets		2,402	 2,644		2,507		3,447		4,301	
PROPERTY AND EQUIPMENT										
Land		1,000	1,000		1,000		1,000		1,000	
Buildings		18,550	18,550		28,012		28,012		28,012	
Improvements		151	151		3,140		3,140		3,140	
Equipment		624	624		824		824		934	
Construction in Progress	_	1,348	 10,791	_	-		-		-	
Total		21,673	31,116		32,976		32,976		33,086	
Less: Accumulated Depreciation		2,656	 3,195		3,937		4,881		5,825	
Property and Equipment, Net		19,017	 27,921		29,039		28,095		27,261	
OTHER ASSETS										
Goodwill, Net		2,400	2,000		1,600		1,200		800	
Other Assets		8	8		8		8		8	
Total Other Assets		2,408	 2,008		1,608		1,208		808	
Total Assets	\$	23,827	\$ 32,573	\$	33,154	\$	32,750	\$	32,370	

## LUTHERAN HOME OF JAMAICA PLAIN, INC. PROJECTED STATEMENTS OF FINANCIAL POSITION UNDER THE HYPOTHETICAL ASSUMPTIONS DESCRIBED IN NOTE 1 JUNE 30, 2022 THROUGH 2026 (000S OMITTED)

		2022	 2023	2024	 2025	2026
LIABILITIES AND NET ASSETS						
CURRENT LIABILITIES						
Current Portion of Long-Term Debt	\$	493	\$ 632	\$ 781	\$ 815	\$ 849
Accounts Payable and Accrued Expenses		1,112	1,165	1,217	1,275	1,333
Due to Related Parties		8	8	8	8	8
Medicare and Medicaid Advances		74	-	-	-	-
Total Current Liabilities		1,687	 1,805	 2,006	 2,098	 2,190
FAIR VALUE OF INTEREST RATE SWAP		998	998	998	998	998
LONG-TERM DEBT, Net		14,782	 23,265	 24,023	 23,278	 22,496
NET ASSETS WITHOUT DONOR RESTRICTIONS	S	6,360	 6,505	 6,127	 6,376	 6,686
Total Liabilities and Net Assets	\$	23,827	\$ 32,573	\$ 33,154	\$ 32,750	\$ 32,370

# LUTHERAN HOME OF JAMAICA PLAIN, INC. PROJECTED STATEMENTS OF OPERATIONS UNDER THE HYPOTHETICAL ASSUMPTIONS DESCRIBED IN NOTE 1 YEARS ENDING JUNE 30, 2022 THROUGH 2026 (000S OMITTED)

	2022		2023	2024	2025	2026
NET ASSETS WITHOUT DONOR RESTRICTIONS						
REVENUE						
Private	\$ 571	\$	366	\$ 373	\$ 883	\$ 900
Medicaid	6,603		8,367	8,534	9,147	9,330
Medicare Part A	2,876		3,336	3,402	3,554	3,625
Commerical	1,926		810	827	862	879
Part B - Therapy	330		436	445	454	463
Total Revenues	12,306		13,315	13,581	14,900	15,197
OPERATING EXPENSES						
Administrative and Indirect Program Expenses	3,451		3,520	3,590	3,662	3,735
Depreciation	539		539	741	944	944
Interest	670		682	1,040	1,292	1,290
Plant Operations	455		476	485	495	505
Dietary	610		638	651	664	677
Laundry	114		116	118	121	123
Housekeeping	301		307	313	319	325
Nursing	4,130		4,213	4,297	4,383	4,471
Nursing Support	813		847	864	882	899
Social Services	342		349	356	363	370
Recreation	162		165	168	172	175
Ancillaries	952		971	991	1,010	1,031
Total Operating Expenses	12,539	_	12,823	13,614	14,307	14,545
GAIN (LOSS) FROM OPERATIONS	(233)		492	(33)	593	652
NONOPERATING REVENUE AND EXPENSES						
Interest Expense - Other	(3)		(3)	(3)	(3)	(3)
Amortization of Goodwill	(400)		(400)	(400)	(400)	(400)
Prior Year Adjustments	(14)		(15)	(15)	(15)	(15)
Other Income	70		71	73	74	76
PPP Loan Forgiveness	1,360		-		-	
Total Nonoperating Revenues and Expenses	1,013		(347)	(345)	(344)	(342)
INCREASE (DECREASE) NET ASSETS WITHOUT DONOR RESTRICTIONS	\$ 780	\$	145	\$ (378)	\$ 249	\$ 310

## LUTHERAN HOME OF JAMAICA PLAIN, INC. PROJECTED STATEMENTS OF CHANGES IN NET ASSETS UNDER THE HYPOTHETICAL ASSUMPTIONS DESCRIBED IN NOTE 1 YEARS ENDING JUNE 30, 2022 THROUGH 2026 (000S OMITTED)

	2022	2023	2024	2025	2026
INCREASE (DECREASE) NET ASSETS WITHOUT DONOR RESTRICTIONS	\$ 780	\$ 145	\$ (378)	\$ 249	\$ 310
CHANGE IN NET ASSETS WITH DONOR RESTRICTIONS	-	<u> </u>	<u> </u>	<u> </u>	
INCREASE (DECREASE) NET ASSETS	780	145	(378)	249	310
Net Assets - Beginning of Year	5,580	6,360	6,505	6,127	6,376
NET ASSETS - END OF YEAR	\$ 6,360	\$ 6,505	\$ 6,127	\$ 6,376	\$ 6,686

## LUTHERAN HOME OF JAMAICA PLAIN, INC. PROJECTED STATEMENTS OF CASH FLOWS UNDER THE HYPOTHETICAL ASSUMPTIONS DESCRIBED IN NOTE 1 YEARS ENDING JUNE 30, 2022 THROUGH 2026 (000S OMITTED)

		2022		2023		2024		2025		2026
CASH FLOWS FROM OPERATING ACTIVITIES										
Increase (Decrease) in Net Assets	\$	780	\$	145	\$	6 (378)	\$	249	\$	310
Adjustments to Reconcile Increase (Decrease) in Net Assets to						( )				
Net Cash (Used)Provided by Operations:										
Depreciation		539		539		741		944		944
Amortization of Deferred Financing Costs		59		59		65		70		67
Amortization of Goodwill		400		400		400		400		400
PPP Loan Forgiveness		(1,360)		-		-		-		-
(Increase) Decrease in Assets:										
Accounts Receivable		(246)		(67)		(68)		(75)		(76)
Increase (Decrease) in Liabilities:		. ,								
Accounts Payable and Accrued Expenses		52		54		54		58		58
Medicare and Medicaid Advances		(1,102)		(74)		-		-		-
Net Cash (Used) Provided by Operating Activities		(878)		1,056		814		1,646		1,703
					_					
CASH FLOWS FROM INVESTING ACTIVITIES										
Purchases of Property and Equipment		-		-		(1,861)		-		(110)
Purchases of Construction in Progress		(1,333)		(9,443)		-		-		-
Net Cash Used by Investing Activities		(1,333)		(9,443)	-	(1,861)		-		(110)
		( ) /		(-, -,	-	<u> </u>				<u> </u>
CASH FLOWS FROM FINANCING ACTIVITIES										
Proceeds from Long-Term Debt		1.032		9.142		1,560		_		-
Payment of Deferred Financing Costs		(86)		(86)		(86)		_		-
Payment of Long-Term Debt		(475)		(493)		(632)		(781)		(815)
Net Cash (Used) Provided by Financing Activities		471	-	8,563	-	842		(781)		(815)
Not out (coou) Provided by Princhong Rearries				0,000	-			(	—	(0.0)
NET INCREASE (DECREASE) IN CASH		(1,740)		176		(205)		865		778
		(1,1-0)		170		(200)		000		110
Cash - Beginning of Year		2,423		683		859		654		1,519
		2,120		000	-	000		001		1,010
CASH - END OF YEAR	\$	683	\$	859	\$	654	\$	1,519	\$	2,297
	<b>•</b>				Ě		Ť	.,010	Ť	_,_01
	N									
SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATIO	n ¢	640	¢	600	¢	070	¢	1 000	¢	1 000
Interest Paid	φ	610	\$	622	\$	<u>976</u>	\$	1,223	\$	1,220

## LUTHERAN HOME OF JAMAICA PLAIN, INC. PROJECTED STATEMENTS OF CASH FLOWS UNDER THE HYPOTHETICAL ASSUMPTIONS DESCRIBED IN NOTE 1 YEARS ENDING JUNE 30, 2022 THROUGH 2026

		2022	 2023	 2024	 2025	 2026
SUPPLEMENTAL DISCLOSURES OF NONCASH INVESTING FINANCING TRANSACTIONS	G AND					
Purchase of Property and Equipment	\$	-	\$ -	\$ (14,512)	\$ -	\$ (110)
Construction in Progress Placed in Service Cash Paid for Property and Equipment	\$	-	\$ -	\$ 12,651 (1,861)	\$ - -	\$ (110)
Construction in Progress	\$	(1,333)	\$ (9,443)	\$ -	\$ -	\$ -
Construction In Progress Placed in Service Cash Paid for Construction in Progress	\$	(1,333)	\$ (9,443)	\$ <u> </u>	\$ - -	\$ - -

#### NOTE 1 BASIS OF PRESENTATION AND NATURE AND LIMITATIONS OF PROJECTIONS

#### **Basis of Presentation**

The financial projection (the "Projection") presents, to the best of the knowledge and belief of management ("Management") of Ascentria Care Alliance, Inc. (the "Applicant") on behalf of Lutheran Home of Jamaica Plain, Inc. d/b/a Laurel Ridge Rehabilitation and Skilled Care Center, (the "Nursing Home", or "the Organization"), the expected financial position as of June 30, 2022 through 2026, and the expected results of operations and cash flows for the years ending June 30, 2022 through 2026 (the "Projection Period").

A projection although similar to a forecast, is a presentation of prospective financial information that is subject to one or more hypothetical assumptions. Management has included several assumptions that are considered to be hypothetical assumptions as defined by the American Institute of Certified Public Accountants' *Guide for Prospective Financial Information*.

Management's hypothetical assumptions (the "Hypothetical Assumptions") are as follows:

- The Applicant and Nursing Home are able to develop, market, construct, and complete the proposed conservation renovation project (the "Project", as defined more fully hereinafter).
- The Applicant and Nursing Home are able to obtain all regulatory approvals for construction of its Project.
- The Nursing Home is able to obtain debt financing (the "Financing") via a construction loan for approximately \$11,734,000 (the "Construction Loan") consistent with the plans presented in this Summary of Significant Projection Assumptions and Accounting Policies.
- The Nursing Home is able to complete the Project within the cost structure presented in this Summary of Significant Projection Assumptions and Accounting Policies of total Project costs of approximately \$12,740,000, plus associated filing fees of \$153,000.
- The Nursing Home is able to achieve the occupancy, payer mix, and average rates detailed in Note 4. If this is not achieved, it may significantly impact the Projection results.
- The Applicant is able to maintain its projected operating structure and limit the additional expenses associated with operating the facility under the completed Project model to the scenario as outlined in Note 4.

Accordingly, the Projection reflects Management's judgement as of September 27, 2021 the date of the Projection, of the expected conditions and its expected course of action assuming the Hypothetical Assumptions. The assumptions disclosed herein, while not all-inclusive, are the assumptions which Management believes are significant to the Projection. The prospective results may not be achieved. Furthermore, even if the Hypothetical Assumptions were to occur, there will usually be differences between the projected and actual results, because events and circumstances frequently do not occur as expected, and those differences may be material.

#### NOTE 2 NATURE OF THE ORGANIZATION AND PROJECT DESCRIPTION

#### Nature of the Organization

Lutheran Home of Jamaica Plain, Inc. d/b/a Laurel Ridge Rehabilitation and Skilled Care Center (the Nursing Home, the Organization, or the Company), is a nonprofit organization, which owns and operates a 120-bed nursing home (the Facility) in Jamaica Plain, Massachusetts. Ascentria Care Alliance, Inc. (the "Applicant"), is the sole corporate member of the Nursing Home.

#### **Project Description**

The Applicant is submitting a request for a Notice of Determination of Need ("DoN") on behalf of the Nursing Home to renovate the Facility to secure compliance with the recently revised requirements of the Massachusetts nursing home regulations requiring the dedensification of nursing home beds by removing three and four bed rooms. The Applicant has developed architectural plans to de-densify the Facility's multi-bedded rooms to private and semi-private rooms (the "Project"). The Facility's current physical plant is comprised of four stories that house 120 licensed beds within three nursing units. The building is approximately 35,400 square feet with each 40 bed nursing unit being comprised of mainly three- and four-bedded rooms with a two-bedded room and a special care private room per floor. The Project is intended to de-densify each unit and replace the three- and four-bedded rooms with private and two-bedded rooms. Due to the large number of three- and four-bedded rooms in private small additions on a certain side of the building and reconfiguration and relocation through the renovation of select existing areas in order to create appropriate traffic flow through the building and meet current applicable regulatory requirements.

Construction is expected to begin in April or May of 2022 and is anticipated to be completed by December 2023. The Projection presentation reflects the Project assets being placed in service by January 1, 2024. Additionally, the majority of the associated debt, approximately \$9,142,000, utilized to fund the Project is assumed to be incurred in projected year ending June 30, 2023. The remaining \$2,592,000 of associated debt is assumed to be incurred \$1,032,000 and \$1,560,000 in projected years ending June 30, 2022 and 2024, respectively. Finally, approximately \$1,159,000 of existing cash will be used to fund the project as follows: projected years ending 2022 \$371,000 and 2023 through 2024 approximately \$386,000 per year. Approximately \$16,000 of pre-planning costs were funded prior to the Projection Period.

The total Project costs assumed in the Projections are approximately \$12,740,000 plus associated filing fees of \$153,000.

#### NOTE 2 NATURE OF THE ORGANIZATION AND PROJECT DESCRIPTION (CONTINUED)

#### **Project Description (Continued)**

As noted below, the bed configuration for the facility will change as a result of the renovations.

			Resident Roo	m Configuration			,
	Pre-Renovation	- 120 Beds			Post Renovation	<u>n - 120 Beds</u>	
	Bed				Bed		
Туре	Capacity	1	Total Beds	Туре	Capacity	Inventory	Total Beds
Private	1	3	3	Private	1	4	4
Semi	2	3	6	Semi	2	58	116
Three-Bedded	3	21	63	Three-Bedded	3	0	0
Four-Bedded	4	12	48	Four-Bedded	4	0	0
Total Beds			120	Total Beds			120

#### NOTE 3 FINANCING, LONG-TERM DEBT, LINE OF CREDIT AND INTEREST RATE SWAP

#### Construction Loan

The accompanying Projection assumes that the Project will be financed by the Construction Loan, secured by an additional mortgage on the real property, in the amount of approximately \$11,734,000, and existing cash and cash equivalents of approximately \$1,158,000. Approximately, \$15,000 of existing pre-planning construction in progress costs were funded prior to the Projection Period. The interest rate assumed in the Projection for the Construction Loan is 5.0%. Payments on the Construction Loan are assumed to be interest only through completion of the Project. Subsequent to the Project completion, it is assumed the Construction Loan will be payable in monthly installments of principal and interest of approximately \$69,000 maturing on December 1, 2048. Any material changes in the terms of the actual Construction Loan would impact the results of the Projection.

#### Existing Long-Term Debt, Line of Credit, and Interest Rate Swap

The Projection assumes the Nursing Home's existing variable rate term bonds issued by the Massachusetts Development Finance Agency (MDFA) Series 2017 A Bonds totaling approximately \$15,072,000 outstanding as of July 1, 2021 will remain outstanding under current existing terms through the Projection Period. The existing bonds are secured by substantially all business assets and bear interest at a variable rate fixed via the interest rate swap at 3.93% at July 1, 2021. Principal and interest payments on the bonds are payable monthly totaling approximately \$90,000. Currently the bonds mature in June of 2027. The Projection assumes the bonds will be refinanced at similar terms for the June 30, 2026 current maturities.

#### Line of Credit

The Nursing Home has a \$1,500,000 line of credit available to draw upon. The line of credit is reviewed annually and has been renewed through March of 2022. The amount outstanding on the line of credit at the start of the Projection Period was \$-0-. The interest rate on the line of credit was 3.25% at the start of the Projection Period. The Projection Period assumes the Nursing Home does not draw upon the line of credit.

#### NOTE 3 FINANCING, LONG-TERM DEBT, AND INTEREST RATE SWAP (CONTINUED)

#### Existing Long-Term Debt, Line of Credit, and Interest Rate Swap (Continued)

The Nursing Home is obligated under an interest rate swap contract that expires in June of 2027. The notional amount as of July 1, 2021 was approximately \$15,072,000. The fair value of the Nursing Home's share of the interest rate swap obligation was approximately \$998,000 as of July 1, 2021. The Projection assumes the fair value of the interest rate swap obligation remains constant at that amount throughout the Projection Period, and the interest rate paid 3.93% and received (2.032%) were constant.

Any material changes in the terms of any of the debt noted above would impact the results of the Projection.

The Projection assumes the approximately \$1,360,000 Paycheck Protection Program Loan was forgiven in the projected year ending June 30, 2022 and is included in Nonoperating Revenues and Expenses.

Projected interest charged to operations, including amortization of debt issuance costs, amounted to approximately \$670,000, \$682,000, \$1,040,000, \$1,292,000, and \$1,290,000 for the projected years ending June 30, 2022, 2023, 2024, 2025, and 2026, respectively. Capitalized interest totaling to approximately \$466,000 was recorded in 2022 for \$57,000 and 2023 for \$409,000.

The following are assumed current maturities of long-term debt for each of the next five years:

A	ssumed
(	Current
N	laturities
\$	475,000
	493,000
	632,000
	781,000
	815,000
	M

#### NOTE 4 MANAGEMENT'S BASIS FOR PROJECTION OF REVENUES AND EXPENSES

Projected revenue consists of revenue from operating the Nursing Home. Management's baseline projected revenue and expenses for 2022 were derived from interim financial data for the current period, and Management's historical experience of operating the Facility. This information was utilized to project and establish a baseline for the year ending June 30, 2022. Future years were projected utilizing assumptions for rate increases and operating expenses, and any known changes for operating the renovated Facility during the Projection Period.

Additionally, for the year ending 2022 Management incorporated estimated temporary impacts of COVID-19 which were mainly census decline. In March of 2020, the World Health Organization declared the spread of Coronavirus Disease (COVID-19) a worldwide pandemic. Specific to the Organization, COVID-19 has and may continue to impact various parts of its operations and financial results including but not limited to additional costs for emergency preparedness, disease control and containment, potential shortages of health care personnel, additional wages, or loss of revenue due to reductions in certain revenue streams. The projection has incorporated and assumed significant COVID-19 revenue impact in the base year of the projection, projected year ending June 30, 2022, primarily due to census and occupancy decline. Census impact is gradually removed throughout the Projection Period, eventually assuming pre-COVID-19 occupancy levels in projected year ending June 30, 2025 and thereafter. Any material changes in terms of the length and magnitude of the lost revenues and additional expenditures due to COVID-19 compared to the assumptions would impact the results of the Projection.

The following tables summarize the current and projected baseline payer mix and per diems:

					Curre	nt		
					Payer	Mix	Per Dien	n
Private					3	3.00 %	\$ 46	6
Medicare					11	.00	72	20
Medicaid					69	9.00	25	60
HMO					17	.00	29	7
Total					100	0.00 %		
	2022	2023-2024	2025-2026	2022	2023	2024	2025	2026
	Projected	Projected	Projected					
	Payer Mix	Payer Mix	Payer Mix	Per Diem				
Private	3.00 %	2.00 %	4.00 %	\$ 466	\$ 475	\$ 485	\$ 494	\$ 504
Medicare	11.00	11.00	11.00	720	734	749	764	779
Medicaid	69.00	80.00	78.00	250	255	261	281	287
HMO	17.00	7.00	7.00	297	303	309	315	321
Total	100.00 %	100.00 %	100.00 %					

# NOTE 4 MANAGEMENT'S BASIS FOR PROJECTION OF REVENUES AND EXPENSES (CONTINUED)

The following tables summarize the historical and projected occupancy on June 30:

	2017	2018	2019	2020	2021
Historical Occupancy %	95.46%	95.67%	94.28%	90.93%	^83%
<sup>^</sup> January 1, through June 30, 2021					
Based on 120 Beds					
	2022	2023	2024	2025	2026
Projected Occupancy %	86.89%	93.00%	92.75%	95.26%	95.26%
Projected Total Days	38,059	40,734	40,734	41,724	41,724
Based on 120 Beds					

Management calculated the baseline revenues for the year ending June 30, 2022, utilizing current reimbursement and economic conditions, and current nursing home regulations.

Management estimated the COVID-19 impact on revenue for 2022 based on various indicators and changes in operations primarily actual census decline. Management utilized the latest closed fiscal year census, the most recent monthly actual census, and budgeted census to establish the base occupancy and mix for 2022 as noted above. For the period June 30, 2023-2024 the payor mix was adjusted to Private 2%, Medicare 11%, Medicaid 80%, and Commercial 7% to reflect historical mix and trends in the industry with increasing Medicaid mix. Upon completion of the Project, beginning in 2025, Management assumed a slight increase in private census of 2% with a correlating decrease in the Medicaid census of 2%. As noted previously, census was assumed to gradually increase throughout the Projection Period as noted in the table above. Additionally, beginning in projected year ending June 30, 2025, management applied an approximate \$15 increase in their publicly aided rates as the current Medicaid regulations allow upon completion of the Project. In the subsequent years following the base year of the Projection Period (years ending June 30, 2023-2026), Management applied a 2% rate increase per year across all payer classes unless noted otherwise above.

#### Other Operating Revenue Items

Other operating revenue items include Medicare Part B services and other miscellaneous revenue. The base year of the Projection annualized actual results through May of 2021. Management applied a 2% inflationary increase to the above noted base amounts per year for the Projection Period (years ending June 30, 2022-2026).

# NOTE 4 MANAGEMENT'S BASIS FOR PROJECTION OF REVENUES AND EXPENSES (CONTINUED

### **Operating Expenses**

Operating expenses have been projected to be recognized during the month incurred. Management's baseline projected expenses for the year ending June 30, 2022 were derived from interim financial data of the facility operations for the current period and most recent fiscal year and Management's historical experience of operating the facility. This information was utilized to project and establish a baseline for the year ending June 30, 2022. In subsequent years, in general, operating expenses are projected to increase 2% annually throughout the projection period. Management has assumed that the completed project will not add substantial staffing costs. The specific basis for inflationary increases in major expense categories were formulated by Management and are discussed below.

#### Salaries and Related Taxes and Benefits

A full time equivalent employee ("FTE") is assumed to represent 2,080 hours of time paid annually. Salaries were assumed to increase 2% annually during the Projection Period. Employee benefits such as federal and state payroll taxes, health insurance, workers compensation, pension costs, and other miscellaneous benefits for the entire Facility were assumed to approximate 13% of wages during the Projection Period. Management has assumed that the completed project will not add substantial staffing costs

#### **Administration**

Management has projected non salary costs of general and administrative services to include liability insurance, management fees, accounting and legal fees, computer expenses, human resources, professional fees, telephone and internet service, marketing costs and other miscellaneous costs associated with administrative services. Generally, these costs are anticipated to increase 2% annually throughout the Projection Period for inflation.

#### **Dietary**

Non salary cost of dining services related to the projected costs for providing food services to the residents, including raw food, dietary supplies, and other such costs. Management assumes that these costs would vary with occupancy levels. Additionally, these costs are anticipated to increase at 2% annually throughout the Projection Period. Additionally, management has assumed an increase in projected costs in the year ending 2023 of approximately \$16,000 related to volume increases to account for the large increase in occupancy from 2022.

# NOTE 4 MANAGEMENT'S BASIS FOR PROJECTION OF REVENUES AND EXPENSES (CONTINUED)

#### Plant Operations, Housekeeping, and Laundry and Linen

Non salary related costs of plant, housekeeping, and laundry and linen operations are projected to include the cost of service contracts, repairs, supplies and other miscellaneous costs associated with providing these services. In addition, these costs are anticipated to increase at 2% annually throughout the Projection Period for inflation.

#### **Utilities**

Utilities are included under the caption Plant on the Projected Statement of Operations. Non salary related utility costs are projected to include the cost of gas and oil, electricity, water, and sewer services, and trash removal. In addition, these costs are anticipated to increase at 2% annually throughout the Projection Period for inflation. Additionally, volume increases of approximately \$12,000 in 2023 are included in the projection.

#### Nursing Support, Social Services, Recreation, & Ancillaries

Non salary related health service costs are projected based upon Management's estimate of the cost of nursing supplies, ancillary supplies, consultants, and other miscellaneous costs associated with providing health care services. Management assumes that these costs would vary with changes in occupancy levels. These costs are anticipated to increase 2% annually throughout the Projection Period, excluding any volume increases noted below. Additionally, volume increases of approximately \$18,000 in 2023 for both Nursing Support and Ancillaries are included in the projection.

#### **Depreciation**

Property and equipment are projected to be depreciated over the estimated useful lives by the straight-line method.

#### Nonoperating Revenues and Expenses

Unless otherwise noted, Management's baseline projected nonoperating revenue and expenses for 2022 were derived from the most recent completed fiscal year June 30, 2021, interim financial data for the current period, and management's historical experience of operating the Facility. This information was annualized to project and establish a baseline for the year ending June 30, 2022. In subsequent years of the Projection Period, nonoperating revenues and expenses are projected to increase 2% annually for inflation.

# NOTE 4 MANAGEMENT'S BASIS FOR PROJECTION OF REVENUES AND EXPENSES (CONTINUED)

#### Nonoperating Revenues and Expenses (Continued)

During the year ended June 30, 2021, the Nursing Home received a loan for approximately \$1,360,000 to fund payroll, rent, utilities, and interest on existing debt through the federal Paycheck Protection Program. The loan amount may be forgiven subject to compliance and approval based on the timing and use of the funds in accordance with the program. The Projection assumes the full amount \$1,360,000 is forgiven during the year ending June 30, 2022. If the loan forgiveness changes it would significantly impact the results of the projection.

#### **Operating Assets and Liabilities**

The accompanying Projection assumes an increase of 2% of revenue to the accounts receivable balance in the baseline projection year ending June 30, 2022 and .50% throughout the subsequent years of the Projection Period. Accounts payable is assumed to be 20% of total operating expenses net of depreciation, interest, and any non-operating expenditures (projected accounts payable) in each of the Projection years. Additionally, the accounts payable balance is projected to increase by 2% throughout the Projection Period. Excess cash flow generated is assumed to increase operating cash except as noted elsewhere. Additionally, in the projected year ending June 30, 2026 \$110,000 is assumed to be utilized for the purchase of property and equipment.

All other items, if any, were assumed to be constant during the Projection Period.

## NOTE 5 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### **Basis of Accounting**

The Organization maintains its accounting and financial records according to the accrual basis of accounting.

#### Property and Equipment

Property and equipment are recorded at cost. Assets that cost over \$2,500 and have an estimated useful life of at least three years are capitalized. Depreciation is computed using the straight-line method over the estimated useful life of the assets. The Organization reviews long-lived assets for impairment whenever events or changes in circumstances indicate the carrying amount of an asset may not be recoverable.

Recoverability of assets to be held and used is measured by a comparison of the carrying amount of an asset to the future undiscounted net cash flows expected to be generated by the asset. If such assets are considered to be impaired, the impairment to be recognized is measured by the amount by which the carrying value of the assets exceeds the fair value of the assets. Assets to be disposed of are reported at the lower of carrying amount or the fair value less costs to sell. No impairment losses were recorded in the Projection.

#### NOTE 5 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### Property and Equipment (Continued)

The useful lives of property and equipment for purposes of computing depreciation are:

Building and Improvements	20 to 40 Years
Equipment	5 to 10 Years
Software	3 Years

#### Basis of Presentation

Net assets, revenues, expenses, gains, and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets of the Organization and changes therein are classified and reported as follows:

*Net Assets Without Donor Restrictions* – Net assets that are not subject to donorimposed stipulations. Net assets without donor restrictions include assets set aside by the board of directors for future use.

*Net Assets With Donor Restrictions* – Net assets subject to donor-imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature where the donor stipulates that resources be maintained in perpetuity. Donor-imposed restrictions are released when a restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

Revenues are reported as increases in net assets without donor restrictions, unless use of the related assets is limited by donor-imposed restrictions. Expenses are reported as decreases in net assets without donor restrictions. Gains and losses on investments and other assets or liabilities, other than endowment and similar funds, are reported as increases or decreases in net assets without donor restrictions unless their use is restricted by explicit donor stipulation. Expirations of time restrictions on net assets (i.e., the donor-stipulated purpose has been fulfilled and/or the stipulated time period has elapsed) are reported as reclassifications between the applicable classes of net assets as net assets released from restrictions.

Contributions, including unconditional promises to give, are recognized as revenues in the period received. Conditional promises to give are not recognized until they become unconditional, that is, when the conditions on which they depend are substantially met. Contributions of property, plant, and equipment without donor restrictions concerning the use of such long-lived assets are reported as revenue of the net assets without donor restrictions. Contributions of cash or other assets to be used to acquire property, plant, and equipment are reported as revenue of the net assets with donor restrictions; the restrictions are considered to be released at the time of acquisition of such long-lived assets. Contributions of assets other than cash are recorded at their estimated fair value. Contributions to be received after one year are discounted at an appropriate discount rate commensurate with the risks involved. Amortization of discounts is recorded as additional contributions.

#### NOTE 5 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### **Basis of Presentation (Continued)**

An allowance for uncollectible contributions receivable is provided based upon Management's judgment including such factors as prior collection history, type of contribution, and nature of fundraising activity.

#### Due to Related Parties and Related Party Transactions

The Organization has a related party of approximately \$8,000 to a related pary with no fixed repayment terms. It is assumed the balance will remain constant throughout the projection period.

#### Management Fees

The Nursing Home has entered into a management contract with a related party. Management fees included in the base projection year of June 30,2022 amounted to approximately \$657,000. The remainder of the Projection Period (June 30, 2023-2026) assumes the management fees increase at an inflationary factor of 2%.

#### Cash and Cash Equivalents

The Organization considers all short-term debt securities purchased with an original maturity of three months or less to be cash equivalents. All deposit and investment balances held by third parties that meet the definition of cash or cash equivalents are considered restricted cash or restricted cash equivalents for cash flow purposes. The Projection assumes there are no investment balances held by third parties which meet the definition of cash or cash equivalents.

#### Accounts Receivable

Accounts receivable are recorded net of an allowance for expected losses. The allowance is estimated from historical performance and projections of trends. Credit is extended to customers and collateral is not required. The Organization determines delinquent accounts based on individual facts and circumstances. The Organization does not plan to charge interest on accounts that are deemed to be delinquent.

#### Advanced Payments

The Organization received advanced payments from Medicare and Medicaid in April 2020 of approximately \$1,323,000. The amounts outstanding at the beginning of the Projection Period totaled approximately \$1,176,000. The Projection assumes the remaining balance is recouped as follows: year ending June 30, 2022 approximately \$1,102,000 and year ending June 30, 2023 approximately \$74,000. The advanced payments are included in Due to Third-Party Payors on the projected statements of financial position at June 30, 2022.

#### NOTE 5 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### Income Taxes

The Organization is a nonprofit corporation as described in Section 501(c)(3) of the Internal Revenue Code (IRC) and is exempt from federal and state income taxes on related income pursuant to Section 501(a) of the Code. Should that status be challenged in the future, its tax years are open for examination for three years from the date filed by the federal and state taxing authorities. The Organization follows the policy for uncertainty in income taxes to be recognized in an entity's financial statements. The policy prescribes a recognition threshold and measurement principles for the financial statement recognition and measurement of tax positions taken or expected to be taken on a tax return that are not certain to be realized. No uncertain income tax positions were anticipated or identified for the Projection Period.

#### **Estimates**

The preparation of projected financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the projected financial statements and reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

#### Promotional Advertising

Promotional advertising costs are expensed as incurred.

#### Debt Issuance Costs

Deferred financing costs are amortized over the period the obligation is outstanding using the effective interest method, and are reflected as a component of interest expense. Amortization charged to operations for the Projection Period amounted to approximately \$59,000 in 2022 and 2023, \$65,000 in 2024, \$70,000 in 2025, and \$67,000 2026.

#### Measure of Operations

The Organization provides an array of health care services, including long-term care and rehabilitation within its geographic area. All operating expenses are considered to relate, either directly or indirectly, to providing these services. For purposes of presentation, transactions deemed by Management to be ongoing, major, or central to the provision of services are reported as revenues and expenses. Peripheral or incidental transactions are reported as nonoperating revenues and expenses.

#### Increase (Decrease) in Net Assets Without Donor Restrictions

The projected statement of operations includes increase (decrease) in net assets without donor restrictions. Changes in net assets without donor restrictions which are excluded from increase (decrease) in net assets without donor restrictions, consistent with industry practice, include, transfers with affiliates, unrealized gains and losses on fixed income investments, contributions of long-lived assets (including assets acquired using contributions which, by donor restriction, were to be used for the purpose of acquiring such assets), and net assets released from restrictions for capital improvements.

#### NOTE 5 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### Fair Value Measurements

The Organization categorizes its assets and liabilities measured at fair value into a threelevel hierarchy based on the priority of the inputs to the valuation technique used to determine fair value. The fair value hierarchy gives the highest priority to quoted prices in active markets for identical assets or liabilities (Level 1) and the lowest priority to unobservable inputs (Level 3). If the inputs used in the determination of the fair value measurement fall within different levels of the hierarchy, the categorization is based on the lowest level input that is significant to the fair value measurement. Transfers between levels are considered annually at the end of the reporting period.

Assets and liabilities valued at fair value are categorized based on the inputs to the valuation techniques as follows:

*Level 1* – Inputs that utilize quoted prices (unadjusted) in active markets for identical assets or liabilities that the Organization has the ability to access.

*Level 2* – Inputs that include quoted prices for similar assets and liabilities in active markets and inputs that are observable for the asset or liability, either directly or indirectly, for substantially the full term of the financial instrument. Fair values for these instruments are estimated using pricing models, quoted prices of securities with similar characteristics, or discounted cash flows.

*Level 3* – Inputs that are unobservable inputs for the asset or liability, which are typically based on an entity's own assumptions, as there is little, if any, related market activity.

The Organization's Level 2 investments consist of an interest rate swap and was measured based on the net present value of estimated future payments. The projection assumes the interest rate swap's fair value is constant throughout the Projection Period at approximately \$998,000.

#### Functional Expenses

The financial statements may contain certain categories of expenses that attributable to one or more program or supporting functions of the Organization. Expenses are directly allocated to program or support services whenever possible. Other shared expenses are allocated based on a reasonable basis that is consistently applied. The expenses that are allocated include depreciation, interest, and occupancy, which are allocated on a square footage basis, salaries, and benefits, which are allocated on a basis of estimated time and effort, and information technology, which is allocated based on estimates of time and cost of the specific technology utilized. The Projection assumes all of the Organization's expenses are directly related to providing healthcare services.

#### NOTE 5 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### **New Accounting Pronouncements**

In February 2016, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) 2016-02, *Leases*, pertaining to recording of leases. While the standard will not be effective for the Organization until the year ending June 30, 2023, the standard can be adopted as early as the year ending December 31, 2016. Early adoption has not been exercised. Implementation of the new standard can result in changes to the reporting and disclosure of leases. Management is in the process of evaluating the impact on the Organization. The Projection does not reflect the impact of implementation of ASU 2016-02, as Management does not believe it will have a material impact on the Organization based on its current leasing arrangements. If circumstances change and the impact of the implementation of ASU 2016-02 is material it would significantly impact the results of the Projection.

#### Patient Services Revenues from Third Party Payors

Patient service revenue is reported at the amount that reflects the consideration to which the Organization expects to be entitled in exchange for providing resident and patient care. These amounts are due from residents, patients, third party payors (including health insurers and government programs), and others and includes variable consideration for retroactive revenue adjustments due to settlement of audits, reviews, and investigations. Revenue is recognized as performance obligations are satisfied.

Performance obligations are determined based on the nature of the services provided by the Organization. Revenue for performance obligations satisfied over time is recognized based on actual charges incurred in relation to total expected (or actual) charges. The Organization believes that this method provides a faithful depiction of the transfer of services over the term of the performance obligation based on the inputs needed to satisfy the obligation. Generally, performance obligations satisfied over time relate to residents and patients receiving skilled nursing. The Organization considers daily services provided to residents of the skilled nursing facility as separate performance obligations and measures these on a monthly basis, or upon move-out within the month, whichever is shorter. For nursing home residents, the Organization measures the performance obligation from admission into the facility, to the point when it is no longer required to provide services to that resident, which is generally at the time of discharge.

The Organization determines the transaction price based on standard charges for goods and services provided, reduced by contractual adjustments provided to third-party payors, discounts provided to uninsured patients in accordance with the Organization's policy and/or implicit price concessions provided to residents. The Organization determines its estimates of contractual adjustments based on contractual agreements, its policies, and historical experience. The Organization determines its estimate of implicit price concessions based on the evaluation of individual patients.

#### NOTE 5 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### Patient Services Revenues from Third Party Payors (Continued)

Agreements with third-party payors typically provide for payments at amounts less than established charges. A summary of the payment arrangements with major third-party payors follows:

#### Medicaid - Standard Payments to Nursing Facilities

The Organization receives reimbursement from the Commonwealth of Massachusetts under a standard rate of reimbursement payment system for the care and services rendered to publicly-aided patients pursuant to regulations promulgated by the Center for Health Information and Analysis. Under the regulations, current year rates are a combination of actual base year costs blended with industry standards adjusted for inflation. The base year costs are subject to audit and could result in a retroactive rate adjustment for the current year.

#### Medicare - Prospective Payment System

Through September 30, 2019, the Organization received reimbursement for the care of certain patients under the federally sponsored Medicare prospective payment system (PPS) through an insurance intermediary. The federal rates utilize facility case-mix resident assessment data, completed by the skilled nursing facility (SNF), to assign patients into Resource Utilization Groups (RUG). SNFs must complete the resident assessments according to a specific time schedule designed for Medicare payment. SNFs that do not comply with this requirement will be paid at a default payment (the lowest of the federal rates) for the days of a patient's care for which the SNF is not in compliance.

The PPS program mandates the implementation of fee schedules for SNF therapy services to residents not in a covered Part A stay and to nonresidents who receive outpatient rehabilitation services from the SNF. The Centers for Medicare and Medicaid Services imposed a limit for both physical therapy (including speech therapy) and occupational therapy services, except for certain medical conditions. Program is administered by the Centers for Medicare and Medicaid Services (CMS).

Effective October 1, 2019, the Medicare Reimbursement System underwent a significant change in methodology and implemented a patient driven payment model (PDPM). The PDPM payment system operates similar to PPS in that patients are assigned standard rates of payment for their specific needs. Under PDPM, therapy minutes are removed as the primary basis for payment and instead, uses the underlying complexity and clinical needs of a patient as a basis for reimbursement. In addition, PDPM introduces variable adjustment factors that change reimbursement rates during the resident's length of stay. Therapy services to residents not in a covered Part A stay remain the same.

#### NOTE 5 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### Patient Services Revenues from Third Party Payors (Continued)

<u>Other</u>

Payment agreements with certain commercial insurance carriers, health maintenance organizations, and preferred provider organizations provide for payment using prospectively determined daily rates.

Laws and regulations concerning government programs, including Medicare and Medicaid, are complex and subject to varying interpretation. As a result of investigations by governmental agencies, various health care organizations have received requests for information and notices regarding alleged noncompliance with those laws and regulations, which, in some instances, have resulted in organizations entering into significant settlement agreements. Compliance with such laws and regulations may also be subject to future government review and interpretation as well as significant regulatory action, including fines, penalties, and potential exclusion from the related programs. There can be no assurance that regulatory authorities will not challenge the Organization's compliance with these laws and regulations, and it is not possible to determine the impact (if any) such claims or penalties would have upon the Organization. In addition, the contracts the Organization has with commercial payors also provide for retroactive audit and review of claims.

Settlements with third-party payors for retroactive adjustments due to audits, reviews or investigations are considered variable consideration and are included in the determination of the estimated transaction price for providing patient care. These settlements are estimated based on the terms of the payment agreement with the payor, correspondence from the payor and the Organization's historical settlement activity, including an assessment to ensure that it is probable that a significant reversal in the amount of cumulative revenue recognized will not occur when the uncertainty associated with the retroactive adjustment is subsequently resolved. Estimated settlements are adjusted in future periods as adjustments become known (that is, new information becomes available), or as years are settled or are no longer subject to such audits, reviews, and investigations. Adjustments arising from a change in an implicit price concession impacting transaction price, were not significant during the Projection Period.

Generally, residents who are covered by third-party payors are responsible for related deductibles and coinsurance, which vary in amount. The Organization estimates the transaction price for residents with deductibles and coinsurance based on historical experience and current market conditions. The initial estimate of the transaction price is determined by reducing the standard charge by any contractual adjustments, discounts, and implicit price concessions. Subsequent changes to the estimate of the transaction price are generally recorded as adjustments to resident service revenue in the period of the change.

Additional revenue recognized due to changes in its estimates of implicit price concessions, discounts, and contractual adjustments were assumed to not be considered material for the projected years ending June 30, 2022 through 2026. Subsequent changes that are determined to be the result of an adverse change in the resident's ability to pay are recorded as bad debt expense.

#### NOTE 5 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### Patient Services Revenues from Third Party Payors (Continued)

The Organization has determined that the nature, amount, timing and uncertainty of revenue and cash flows are affected by the following factors:

- Payors (for example, Medicare, Medicaid, managed care or other insurance, patient) have different reimbursement/payment methodologies
- Length of the patient's service/episode of care
- Method of reimbursement (fee for service or capitation)
- The Organization's line of business that provided the service (for example, skilled nursing, rehabilitation, etc.)

For the projected years ending June 30, 2022, 2023, 2024, 2025, and 2026, the Organization recognized revenue of approximately \$12,306,000, \$13,315,000, \$13,581,000, \$14,900,000, and \$15,197,000, respectively, from goods and services that transfer to the customer over a period of time.

#### **Derivative Instruments**

The Organization has an interest rate swap contract that is being accounted for as a nonhedging transaction. The carrying value of the interest rate swap is adjusted to its fair value at the end of the year, with the change in the fair value of the interest rate swap reflected in the projected statement of operations. The Projection Period assumes the interest rate swap's value is constant at approximately \$998,000 throughout.

#### Goodwill

Purchased goodwill with historical cost of \$4,000,000 is reviewed for impairment using various methods annually, and impairments, if any, are charged to operations. The Projection Period assumes there were no asset impairment charges to operations throughout.

In accordance with ASU 2019-06, the Organization elected to amortize goodwill over a period of 10 years. Amortization amounted to \$400,000 for the Projection Period.

Investment advisory services are offered through CliftonLarsonAllen Wealth Advisors, LLC, an SEC-registered investment advisor. CLA is an independent member of Nexia International, a leading, global network of independent accounting and consulting firms. See nexia.com/member-firm-disclaimer for details. CliftonLarsonAllen LLP





CliftonLarsonAllen LLP CLAconnect.com

September 27, 2021

Lara Szent-Gyorgyi, Director Determination of Need Program Department of Public Health 250 Washington Street, 6<sup>th</sup> Floor Boston, MA 02108

RE: Determination of Need Application – Lutheran Home of Jamaica Plain, Inc.

Dear Ms. Szent-Gyorgyi,

The accompanying report is included as relevant additional financial information to assist the department in rendering a decision regarding the proposed construction project of Lutheran Home of Jamaica Plain, Inc. (the "Company"). The report is intended solely for the information and use of management and members of the Company, and the Massachusetts Department of Public Health Determination of Need Program in its review of the Company's Determination of Need application under regulation 100.210 (4) a. It is not intended to be and should not be used by anyone other than these specified parties.

Please contact me should you have any questions or need further information.

Sincerely, CLA (CliftonLarsonAllen)

Mark Cummings, CPA Principal 617-984-8100 mark.cummings@CLAconnect.com



LUTHERAN HOME OF JAMAICA PLAIN, INC. D/B/A LAUREL RIDGE REHABILITATION & SKILLED CARE CENTER

> BENCHMARKING MANAGEMENT'S PROJECTED FINANCIAL ANALYSIS FOR THE PROJECTED YEARS ENDING JUNE 30, 2022 THROUGH 2026

#### PROCESS OVERVIEW

#### Management's Projections

CliftonLarsonAllen LLP (CLA) was requested by the management of Ascentria Care Alliance, Inc. ("Applicant") and Lutheran Home of Jamaica Plain, Inc. ("Nursing Home") to read the financial projections prepared by Lutheran Home of Jamaica Plain, Inc. ("Management") for the projected years ending June 30, 2022 through 2026 and benchmark the stabilized year of Management's projection.

We have not compiled or examined any of the financial data utilized in the benchmarking analyses and express no assurance of any kind on it. Furthermore, even if the assumptions disclosed herein were to materialize, there will be differences between projected and actual results, because events and circumstances frequently do not occur as expected and those differences may be material. These analyses are intended for the internal use of Management and the Massachusetts Department of Health Determination of Need Program (DoN) and are not intended to be and should not be used or relied on by anyone other than these specified parties.

#### **BENCHMARK STAFFING AND COST ANALYSIS**

Providers in Suffolk County were used to benchmark Management's projections. The Nursing Home's 2020 Medicare and Medicaid cost report data was compared to Suffolk County Medicare and Medicaid cost report data for the most recent available period of 2020. The data was then projected out to 2026 with an applied 2% revenue inflation factor and 2% expense inflation factor.

#### **MANAGEMENT'S PROJECTIONS**

#### **Occupancy/Payer Mix/Revenue per Patient Day**

Projected revenue consists of revenue from operating the skilled nursing facility. Management's baseline projected revenue for the first year of the projection, June 30, 2022, was derived from interim financial data for the current period, management's historical experience of operating the Facility, and current reimbursement and nursing home regulations. This information and the estimated impact of COVID-19 on operations, was utilized to project and establish a baseline for the projection; 2022. Future years were projected utilizing assumptions for rate increases and operating expenses, and any known changes for operating the renovated facility during the Projection Period.

#### **Historical Operations**

Historical Average Occupancy June 30,						
	2017	2018	2019	2020	2021	
Occupancy %	95.46%	95.67%	94.28%	90.93%	^83%	

<sup>^</sup>January 1, through June 30, 2021 Based on 120 Beds

#### **Historical Operations (Continued)**

Historical Average Payer Mix* December 31,						
	2017	2018	2019	2020		
Private	1.87%	1.88%	1.49%	2.69%		
Medicare	11.10%	10.98%	12.37%	14.96%		
Medicaid	86.52%	85.00%	84.61%	77.71%		
HMO/Other	0.51%	2.15%	1.53%	4.64%		
Total	100.00%	100.00%	100.00%	100.00%		

\*Massachusetts' Medicaid Cost Report Data

#### **Projected Operations**

The following table summarizes the Nursing Home's 2020 projected data compared to 2020 Suffolk County data for beds and occupancy, payer mix and revenue per patient day. The numbers are then inflated out for Suffolk County to compare to the Nursing Home's projected year five which is June 30, 2026.

	6/30/2020		FY 2020				20	26	
	LAUREL RIDGE REHAB AND SKILLED CARE CENTER	Suffolk, MA 25th percentile	Suffolk, MA 50th percentile	Suffolk, MA 75th percentile	Inflation Adjustment	LAUREL RIDGE REHAB AND SKILLED CARE CENTER	Suffolk, MA 25th percentile	Suffolk, MA 50th percentile	Suffolk, MA 75th percentile
Occupancy~									
Occupancy %	90.9%	90.2%	92.5%	94.0%		95.2%	90.2%	92.5%	94.0%
Total SNF/NH Days	39,936	32,096	39,967	41,869		41,724	32,096	39,967	41,869
SNF Payor Mix (% of Days)									
Medicare FFS	14.3%	6.4%	8.6%	12.8%		11.0%	6.4%	8.6%	12.8%
Medicaid	69.4%	48.2%	57.2%	67.7%		78.0%	48.2%	57.2%	67.7%
Other (including MC Advantage)	16.3%	45.4%	34.3%	19.6%		11.0%	45.4%	34.3%	19.6%
Revenue per Patient Day									
Medicare FFS	\$694	\$609	\$636	\$678	2.0%	\$779	\$686	\$716	\$763
Other	\$262	\$231	\$259	\$284	2.0%	\$300	\$261	\$292	\$320

#### **Projected Operations (Continued)**

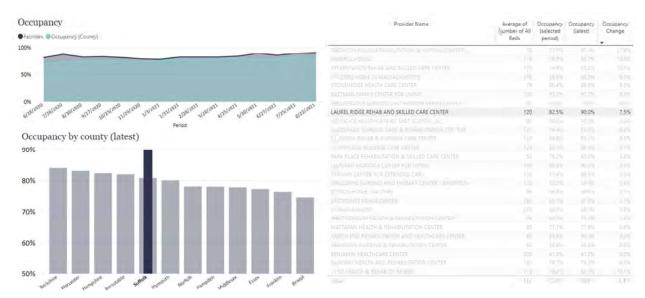
Projected Average Occupancy							
		June 30,					
	2022	2023	2024	2025	2026		
Occupancy %	86.89%	93.00%	92.75%	95.26%	95.26%		
Total Days	38,059	40,734	40,734	41,724	41,724		

Based on 120 Beds

#### **Observations:**

- The Nursing Home's census approximates the lower quartile in FY 2020, but is projected to be above the 75<sup>th</sup> percentile in 2026 which is consistent with the historical occupancy of this provider.
- The Nursing Home's Medicare mix is in the upper quartile which is offset by the lower non-governmental (other) census.
- The Nursing Home's Medicare rate is in the upper quartile. PDPM allows for much greater variation in Medicare rates than RUG-IV.
- The Nursing Home projects no significant change in payer mix during or after construction of the project and projects that occupancy will go back to pre-covid levels.

#### **Covid's Impact on Occupancy**



• The Nursing Home's occupancy was impacted in 2020 due to COVID but has returned to pre-covid levels. Post-COVID occupancy is slightly above the county median as shown in the graph above

#### **EXPENSES**

Operating expenses have been projected to be recognized during the month incurred. Management's baseline projected expenses for the first year of the projection (June 30, 2022) were derived from actual financial data of the facility for the current period, and Management's historical experience of operating the facility. This information and the estimated impact of COVID-19 on operations, was utilized to project and establish a baseline for the projection; 2022. The specific basis for inflationary increases in major expense categories were formulated by Management.

#### **Historical Operations**

The Following table summarizes the historical cost per patient day by department:

June 30,						
	2018	2019				
Administration	\$81	\$97				
Plant	10	13				
Dietary	15	16				
Laundry	2	3				
Housekeeping	5	7				
Nursing	103	111				
Social Services	3	4				
Other General Services	4	4				
Total Costs	\$223	\$255				

#### Historical Costs per Patient Day by Department\*

\*Medicare Cost Report Data

#### **Projected Operations**

The following table summarizes the Nursing Home's 2020 data compared to 2020 Suffolk County data expenses by department per patient day. The 2020 Suffolk County numbers are then inflated 2% each year to compare to the Nursing Home's projected year five which is 2026.

	6/30/2020		FY 2020			ĺ		20	26	
	LAUREL RIDGE REHAB AND SKILLED CARE CENTER	Suffolk, MA 25th percentile	Suffolk, MA 50th percentile	Suffolk, MA 75th percentile	Inflation Adjustment		LAUREL RIDGE REHAB AND SKILLED CARE CENTER	Suffolk, MA 25th percentile	Suffolk, MA 50th percentile	Suffolk, MA 75th percentile
Costs per Patient Day*										
Administration	\$80	\$58	\$70	\$82	2.0%		\$90	\$66	\$78	\$93
Plant	\$25	\$13	\$17	\$21	2.0%		\$12	\$15	\$20	\$23
Dietary	\$16	\$20	\$21	\$26	2.0%		\$16	\$22	\$24	\$29
Laundry	\$3	\$3	\$3	\$4	2.0%		\$3	\$3	\$4	\$5
Housekeeping	\$8	\$6	\$7	\$9	2.0%		\$8	\$7	\$8	\$11
Nursing	\$112	\$96	\$106	\$124	2.0%		\$129	\$108	\$119	\$140
Social Services	\$3	\$3	\$4	\$4	2.0%		\$9	\$3	\$4	\$5
Other General Services	\$4	\$4	\$5	\$5	2.0%		\$4	\$4	\$5	\$6
Total Costs	\$251	\$203	\$233	\$276			\$271	\$228	\$262	\$311

\*Laurel Ridge numbers include benefits which are included in Administration. Benchmark data excludes benefits. Additionally, Ancillary expenditures are excluded for both Laurel Ridge and the Benchmark data.

#### **Observations:**

- The Nursing Home reports a cost structure between the median and 75<sup>th</sup> percentile both historically (see table above) and in its projections
- Historically, the Nursing Home's costs per patient day are consistent with projected cost. Management projects this trend to continue with no drastic change in the operating structure for care of the patient panel
- The Nursing Home does not anticipate any significant change in cost structure due to the renovations, as their cost in comparison to the median remains consistent for most cost centers
- For purpose of this observation, it is assumed, with no other information on the future of various healthcare factors or changes, that the facilities in Suffolk County will make no changes in nursing staffing

#### **KEY FINANCIAL RATIOS**

In performing this analysis both Medicare and Medicaid cost report data maintained by CMS and the Massachusetts Center for Health Information and Analysis (CHIA) was utilized, with the aid of a proprietary software application. This allowed management the ability to compare key financial ratios with those of similarly located facilities. The ratios below are a common tool used by financial institutions and the health care industry to evaluate the operations of a health care entity.

#### Earnings Before Interest, Depreciation and Amortization (EBIDA) Margin:

EBIDA is a measure of a company's operating performance. Essentially, it's a way to evaluate a company's performance without having to factor in financing decisions, accounting decisions or tax environments. EBIDA Margin can be a meaningful gauge of a provider's ability to contain costs, it offers a clearer reflection of operations by stripping out expenses that can obscure how the company is really performing. The EBIDA margin is calculated by dividing EBIDA by total revenue.

The greater a company's EBIDA Margin, the lower the company's operating expenses in relation to total revenue. EBIDA margin eliminates the non-operating profitability and cash flow and is important in measuring performance across a single industry with companies of different size and tax situations.

The following chart shows the provider's projected EBIDA Margin against the Suffolk County Median EBIDA Margin.

6/30/2020	FY 2020					
LAUREL RIDGE						
REHAB AND						
SKILLED CARE	Suffolk, MA	Suffolk, MA	Suffolk, MA			
CENTER	25th percentile	50th percentile	75th percentile			
10.4%	-5.0%	0.1%	6.7%			

2026						
LAUREL RIDGE						
REHABAND						
SKILLED CARE	Suffolk, MA	Suffolk, MA	Suffolk, MA			
CENTER	25th percentile	50th percentile	75th percentile			
19.0%	-5.0%	0.1%	6.7%			

#### EBIDA

#### Observations

- The Nursing Home's EBIDA is above the Suffolk County 75<sup>th</sup> percentile in both 2020 and 2026
- The EBIDA for Suffolk County was assumed to remain at its 2020 level for purposes of this analysis

#### **Operating and Capital Budgets**

In Benchmarking management's projected financial analysis, we analyzed and considered the Nursing Home's past and present operating and capital budgets. The Nursing Home does not maintain formal capital budgets. However, except for the first year following construction, a review of past and present capital expenditures indicates that the Nursing Home intends to invest in the built environment of the residents at amounts consistent with prior spending levels.

			Planned
	2019	2020	2026
Capital Expenditures	\$ 74,000	\$ 108,000	\$ 110,000

#### **Balance Sheets**

In benchmarking management's projected financial analysis, we analyzed the Nursing Home's balance sheets.

#### Days Cash on Hand

We analyzed the Nursing Home's days cash on hand ratio for 2020 and the last year of the projection, 2026. The days cash on hand ratio is a liquidity ratio that indicates an entity's ability to satisfy its current operating expenses with the current cash available.

6/30/2020	FY 2020					
LAUREL RIDGE REHAB AND SKILLED CARE CENTER	Suffolk, MA 25th percentile	Suffolk, MA 50th percentile	Suffolk, MA 75th percentile			
38.8	14.9	41.9	84.5			

	2026						
LAUREL RIDGE							
REHAB AND							
SKILLED CARE	Suffolk, MA	Suffolk, MA	Suffolk, MA				
CENTER	25th percentile	50th percentile	75th percentile				
62.0							
63.0	14.9	41.9	84.5				

Days Cash on Hand

#### Observations

 Days cash on hand is around the median in 2020 and is projected to increase to between the median and 75<sup>th</sup> percentile by 2026.

#### Debt Service Coverage Ratio

In Benchmarking management's projected financial analysis, we considered the level of financing necessary to support the proposed project. In doing so, we analyzed the debt service coverage ratio of the Nursing Home. The debt service coverage ratio measures a Nursing Home's ability to meet its annual debt service requirements. The debt service coverage ratio is an indicator used by lenders to determine an organization's ability to incur additional financing and service its existing debt.

The following chart shows the Nursing Home's projected debt service coverage ratio compared to the Massachusetts debt service coverage ratio median:

	2020		2018		2026						
	Nursing Home	Massachusetts 25th percentile	Massachusetts 50th percentile	Massachusetts 75th percentile	Nursing Home	Massachusetts 25th percentile	Massachusetts 50th percentile	Massachusetts 75th percentile			
verage (DSC)	1.35	0.40	1.30	4.8	1.40	0.40	1.30	4.8			

Debt Service Coverage (DSC)

• The Nursing Home's debt service coverage ratio is above the Massachusetts's state median in 2020 and in the final year of the projection, 2026.

#### Working Capital Ratio

Is a measure of liquidity, meaning the business's ability to meet its payment obligations as they fall due. Working capital is the money used to cover all of a company's short-term expenses, including inventory, payments on short-term debt, and day-to-day expenses-called operating expenses.

> Lutheran Home of Jamaica Plain, Inc. Working Capital Ratio June 30,

*2020	2026
1.04	1.96
*June 30, 2020 Financia	I Statements

•	Generally, a working capital ratio of less than one is an indicator of potential future liquidity
	problems.

- As noted above, the Nursing Home's liquidity ratios are projected to slightly improve upon completion of the proposed project and are at or above the medians.
- The above liquidity ratios have historically been accepted in the industry as an indicator of operational performance and financial health. As indicated above, the Nursing Home's Key Performance Indicators (KPIs) before and upon completion of the proposed project are consistent and have not materially changed or have improved. This is also consistent with management's plans to operate the facility similarly to the past and present without any material alterations in operations or impact in care.

# Attachment 2B – Factor 4.a.i Capital Costs Chart

#### Factor 4: Financial Feasibility and Reasonableness of Expenditures and Costs

#### F4.a.i Capital Costs Chart:

For each functional Area, document the square footage and costs for New Construction and/or Renovations.

	Present Squ	Present Square Footage		age Involve	d in the Pro	oject	Resulting Foot		Total	Cost	Cost/Square Footage	
			New Constru	ction	Renov	vation						
Functional Areas	Net	Gross	Net	Gross	Net	Gross	Net	Gross	New Construction	Renovation	New Construction	Renovation
Ground Floor												
Administrative Offices	1,028	1,126					941	1,024				
PT /OT/ Exam	622	659					0	0				
Kitchen / Kitchen Storage	854	912					854	912				
Employee Dining	393	426					393	426				
Dishwashing	158	168					158	168				
Circulation	2,439	2,692					1,847	2,228				
Laundry / Linen	388	426					388	426				
Mechanical	654	720					654	720				
Storage	0						0	0				
Toilets / Jan Closets	73	87					73	87				
New Activity and Dining			1,454	1,532			1,454	1,532			\$402.89	
New Rehab Space			866	948			866	948	\$381,942.42		\$402.89	
New Common Toilets			103	115			103	115	\$46,332.68		\$402.89	
New Circulation / Lobby / Reception			1,656	2,108			1,656	2,108	\$849,298.12		\$402.89	
New Storage			1,227	1,308			1,227	1,308	\$526,983.84		\$402.89	
New Mechanical			1,015	1,304			1,015	1,304	\$525,372.27		\$402.89	
Renovated Corridor					268	289	268	289		\$39,290.65		\$135.95
TOTA	AL 6,609	7,216	6,321	7,315	268	289	11,897	13,595	\$2,947,161.17	\$39,290.65	\$402.89	\$135.95
Unit 1 First Floor												
Resident Rooms / Toilets	4,076	4,572					457	506				
Nurses Station /Toilet / Office	280	305					278	305				
Med Closet	41	47					41	47				
Jan. Cl.	71	83					71	83				
Clean Utility	78	87					78	87				
Soiled Utility	116	124					116	124				
Bathing / Tub / Showers	182	207					182	207				
Toilets Common	31	35					0	0				
Storage	29	33					29	33				
Circulation / Stairs /Corr / Elevator	1,924	2,088					1,163	1,290				
Dining Day Room	1,128	1,168					0	0				
Linen	0	0					0	0				
Nourishment	31	37					0	0				
Office	437	479					123	133				
Renovated Resident Rooms / Toilets					3,932	4,469	3,932	4,469		\$607,577.55		\$135.95
Renovated Activity					527	558	527	558		\$75,862.22		\$135.95
Renovated Corridor					1,173	1,241	1,173	1,241		\$168,718.67		\$135.95
Renovated Storage					62	72	62	72		\$9,788.67		\$135.95
Renovated Common Toilets					97	110		110		\$14,954.92		\$135.95
New Resident Rooms / Toilets			2,324	2,758			2,324	2,758	\$1,111,178.47		\$402.89	
New Circulation			770	861			770	861			\$402.89	
New Linen			30	35			30				\$402.89	
New Storage			61	75			61	75			\$402.89	
TOT	AL 8,424	9,265	3,185	3,729	5,791	6,450		12,994		\$876,902.03		\$135.95
Unit 2 Second Floor										. ,		
Resident Rooms / Toilets	4,025	4,564					449	484				
Nurses Station / Toilet / Office	402						402	438				
Med Closet	42						42					
Jan. Cl	70						70					

ΤΟΤΑ	L 32,070	35,392	16,634	18,910	17,459	20,067	47,002	53,366	\$10,346		\$402.89	\$135.95
Proposed Project Total	22.070	25 202	10.024	18.010	17 450	20.007	47.000	F2 200	\$7,618,692	\$2,728,185	¢403.80	
TOTA	L 8,658	9,646	3,919	4,137	5,687	6,860	12,130	13,783	\$1,666,755.98	\$932,643.09	\$402.89	\$135.95
New Circulation / Lobby / Conference Rm.			1,411	1,558			1,411	1,558	\$627,695.33	\$932,643.09	\$402.89	
New Linen			31	35			31	35	\$14,101.25		\$402.89	
New Common Toilets			47	55			47	55	\$22,159.11		\$402.89	
New Storage			92	75			92	75	\$30,216.96		\$402.89	
New Resident Rooms / Toilets			2,338	2,414			2,338	2,414	\$972,583.33		\$402.89	
Renovated Corridor					1,182	1,252	1,182	1,252	4070 500 0-	\$170,214.16		\$135.95
Renovated Common Toilets					100	114	100	114		\$15,498.73		\$135.95
Renovated Resident Rooms / Toilets					3,877	4,939	3,877	4,939		\$671,475.84		\$135.95
Renovated Day Room / Activity					528	555	528	555		\$75,454.36		\$135.95
Central Supply	286	307			520		0	0		675 AFA 20		612F 0F
Nourishment	31	38					0	00				
Linen	61	1,330					61	66				
Dining / Day room	1,260	1,330					1,175	1,500				
Circulation	2,146	2,344					1,173	1,300				
Storage	88	100					88	100				
Toilets Common	31	35					0	0				
Bathing / Showers / Tub	181	206					181	206				
Soiled Utility	116	124					116	124				
Clean Utility	79	87					79	87				
Jan Cl	68	80					68	80				
Med Closet	38	43					38	43				
Nurses Station / Toilet / Office	275	300					275	300				
Resident Rooms / Toilets	3,998	4,586					445	480				
Unit 3 Third Floor	0,075	5,200	5,235	5,7 = 5	5,9	5,.00	,	,004	<i>+_,</i>	,, <b>.</b>	+	+ 100.55
TOTA	L 8,379	9,265	3,209	3,729	5,713	6,468	11,461	12,994	\$1,502,387.42	\$879,349.21	\$402.89	\$135.95
New Activity			910	987			910	987	\$397,655.24		\$402.89	
New Storage			62	72			62	72	\$29,008.28		\$402.89	
New Linen			30	35			30	35	\$14,101.25		\$402.89	
New Circulation			652	724			652	724	\$291,694.42		\$402.89	
New Common Toilets			91	104			91	104	\$41,900.86		\$402.89	
New Resident Rooms / Toilets			1,464	1,807	, -	,	1,464	1,807	\$728,027.37		\$402.89	,
Renovated Ciculation					1,175	1,244	1,175	1,244		\$169,126.53		\$135.95
Renovated Resident Rooms / Toilets					4,161	4,828	4,161	4,828		\$656,384.97		\$135.95
Renovated Day Room / Activity	515	540			377	396	377	396		\$53,837.71		\$135.95
Office	315	346					0	0				
Nourishment	31	38					0	0				
Linen	0	0					0	0				
Dining/Day Room. Activity Space	1,127	1,168					0	0				
Circulation / Stairs / Corr / Elev.	1,930	2,096					1,170	1,295				
Storage	29	33					29	33				
Toilets / Common	31	35					0	0				
Bathing / Showers / Tub	182	207					182	207				-
Soiled Utility	116	124					116	124				
Clean Utility	79	87					79	87				

\* Please note that the Applicant submits the F4.a.i Capital Costs Chart as an Excel spreadsheet to address the calculation related to Total Cost/Square Footage contained within the Department of Public Health's ("Department") Capital Costs Chart included in the Determination of Need ("DoN") Application form. Specifically, the Department's Capital Costs Chart included in the DoN Application form auto-calculates Total Cost/Square Footage using a summation formula, such that the total is a sum of the cost/square footage for the various functional areas. A more accurate Total Cost/Square Footage is acheived using the following calculation: Total Cost/Total Resulting Gross Square Footage. In the case of Total Cost/Square Footage for New Construction, this calculation is as follows: \$7,618,691/18,910 = \$402.89. In the case of Total Cost/Square Footage for Renovation, this calculation is as follows: \$2,728,184/20,067 = \$135.95. These totals are reflected in the Capital Costs Chart above.

# Attachment 3 – Affiliated Parties Form

ANT OF PURITY

### Massachusetts Department of Public Health Determination of Need Affiliated Parties

Applic	ation Date:	09/28/2021	Applic	ation Nurr	ber: ACA-2109280	8-CL							
App	icant In	formatio	n										
Applic	ant Name:	Ascentria Ca	are Alliance, Inc.										
Conta	t Person:	Kathleen Ha	arrell, Esq.				Title: Attor	ney					
Phone		8574132700	0	Ext:	E-mail: kha	rrell@barr	ettharrell.com						
Affili	ated Pa	rties											
100 1000	filiated Part		f the board of directors, trustees	stockhold	ers, partners, and oth	ner Persons	who have an equity or o	therwise controlling intere	st in the applic	ation.			
Add/ Del Rows	Name (Last)	Name (First)	Mailing Address		City	State		Position with affiliated entity (or with Applicant)	Stock, shares, or partnership	Percent Equity (numbers only)	Convictions or violations	List other health care facilities affiliated with	Business relationship with Applicant
+ -	Bartholomew	Alexander	91 Avery Heights Drive		Holden	MA	Ascentria Care Alliance, Inc.	Board Director		0%	No		No
+ -	Bettigole	Michelle	431 Old Poverty Road		Southbury	ст	Ascentria Care Alliance, Inc.	EVP/CSCO		0%	No		No
	Bovill	Angela	4 Sanctuary Drive		Stratham	NH	Ascentria Care Alliance, Inc.	President/CEO/Board Director		0%	No		No
+ -	Browne	Tara	8 High Street		Brookfield	MA	Ascentria Care Alliance, Inc.	Corporate Clerk		0%	No		No
+ -	Cowlagi	Ashsish	25 Whipoorwill Drive	1	Shrewsbury	MA	Ascentria Care Alliance, Inc.	Board Director		0%	No		No
+ -	Gaylin	Karen	180 Mildred Circle		Concord	MA	Ascentria Care Alliance, Inc.	Board Director & Secretary		0%	No		No
+ -	Goodman	Rev. Ross	69 Mystic Valley Parkway		Winchester	MA	Ascentria Care Alliance, Inc.	Board Director	1	0%	No		No
+ -	Greimann	Garth	975 Memorial Drive, #1108		Cambridge	MA	Ascentria Care Alliance, Inc.	Board Director & Financial Secretary	1	0%	No		No
+ -	Hamilton	Scott	14 Mussel Cove Lane	1	Falmouth	ME	Ascentria Care Alliance, Inc.	Board Director		0%	No		No
+ -	Jenoure	Frederic	2 Genoa Street		Worcester	MA	Ascentria Care Alliance, Inc.	Board Director & Vice Chair		0%	No		No
+ -	Kinney	Jeffrey P.	61 Fisher Street		Natick	MA	Ascentria Care Alliance, Inc.	EVP/CSD	1.	0%	No		No
+ -	Luster	Stacey	486 Chandler Street		Worcester	MA	Ascentria Care Alliance, Inc.	Board Director	1	0%	No		No
+-	Мауо	William	15 Roselin Avenue	-	Quincy	MA	Ascentria Care Alliance, Inc.	Board Director & Chair	1	0%	No		No
+ -	Mitchell	Aimee	248 Brook Street		Rehoboth	MA	Ascentria Care Alliance, Inc.	EVP/CCSO		0%	No		No

Affiliated Parties Ascentria Care Alliance, Inc.

09/28/2021 9:05 am

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Version:

Add/ Del Rows	Name (First)	Mailing Address	City	State	Affi <b>l</b> iation	Position with affiliated entity (or with App <b>l</b> icant)	Stock, shares, or partnership	Percent Equity (numbers only)	Convictions or violations	List other health care facilities affiliated with	Business relationship with Applicant
+ - Russo	Nicholas	602 Wisteria Way	Wayland	MA	Ascentria Care Alliance, Inc.	Corporate Treasurer		0%	No		No
+ - Robertson	Keith	235 South Main Street	West Hartford	ст	Ascentria Care Alliance, Inc.	Board Director		0%	No		No
+ - Schmidt	Peter	2 Ewell Avenue	Lexington	MA	Ascentria Care Alliance, Inc.	Board Director		0%	No		No
+ - Wade	Jeanette	86 Walker Road	Shirley	MA	Ascentria Care Alliance, Inc.	EVP/CFO		0%	No		No
+ -				MA							
+ -				MA							
+ -				MA							

#### **Document Ready for Filing**

When document is complete click on "document is ready to file". This will lock in the responses and date and time stamp the form. To make changes to the document un-check the "document is ready to file" box. Edit document then lock file and submit Keep a copy for your records. Click on the "Save" button at the bottom of the page.

To submit the application electronically, click on the "E-mail submission to Determination of Need" button.

 $\times$ 

This document is ready to file:

Date/time Stamp: 09/28/2021 9:05 am

E-mail submission to Determination of Need

Affiliated Parties Ascentria Care Alliance, Inc.

# Attachment 4 – Change in Service Form

**Massachusetts Department of Public Health Determination of Need Change in Service** 



	The second se					i.				
Application Numb	er: ACA-21092808-CL		Origi	nal Application Date:	09/28/2021	11.1				
Applicant Inf	formation									
Applicant Name:	Ascentria Care Alliance, Inc.									
Contact Person:	Kathleen Harrell, Esg.				Title: Attorney					
Phone:	8574132700 Ext: E-mail: kharrell@barrettharrell.com									
Facility: Com	nplete the tables below for ea	ch facility listed in the Ap	pplication Form	it i						
1 Facility Name:	: Lutheran Home of Jamaica Pl	ain, Inc. dba Laurel Ridge R	Rehabilitation an	d Skilled Care Center	CMS Number: 225469	Facility type:	Long Term Care Facility			
Change in Se	ervice									
Las Grand		laws of succession descents of	and shad alter and shad	7	and an a Research to the					

2.2 Complete the chart below with existing and planned service changes. Add additional services with in each grouping if applicable.

Add/Del Rows		Licensed Beds	Operating Beds	Change in Number of Beds (+/-)		Number of Beds After Project Completion (calculated)		Patient Days (Current/	Patient Days	Occupancy rate for Operating Beds		Average Length of Stay	Number of Discharges	
		Existing	Existing	Licensed	Operating	Licensed	Operating	Actual)	Projected	Current Beds	Projected	(Days)	Actual	Projected
	Acute	1.1.1.1.1.1.1	a second second second		and the second second	Color and the	a the second second	in a star	h in the second	i area in i	a a seiserary	in a sec	A	
	Medical/Surgical		1 (					+		0%	0%			
	Obstetrics (Maternity)									0%	0%			
	Pediatrics		11					1.		0%	0%			
	Neonatal Intensive Care	i						11.2.1		0%	0%			·
	ICU/CCU/SICU	1						1	-	0%	0%			
+ -		1								0%	0%			
	Total Acute									0%	0%		1	
	Acute Rehabilitation									0%	0%			
+ -										0%	0%			
	Total Rehabilitation							1		0%	0%			
	Acute Psychiatric													

Change in Service Ascentria Care Alliance, Inc.

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Version:

Add/Del Rows		Licensed Beds	Operating Beds	Change in Nu ( +	Imber of Beds -/-)	Number of Bec Completion		Patient Days (Current/	Patient Days	Occupancy rate Bed		Average Length of Stay	Number of Discharges	Number of Discharges
nows		Existing	Existing	Licensed	Operating	Licensed	Operating	Actual)	Projected	Current Beds	Projected	(Days)	Actual	Projected
	Adult									0%	0%			
	Adolescent									0%	0%			
	Pediatric									0%	0%			
	Geriatric									0%	0%			
+ -										0%	0%			
	Total Acute Psychiatric									0%	0%			
	Chronic Disease									0%	0%			
+ -										0%	0%			
	Total Chronic Disease									0%	0%			
	Substance Abuse													
	detoxification									0%	0%			
	short-term intensive									0%	0%			
+ -										0%	0%			
	Total Substance Abuse									0%	0%			
	Skilled Nursing Facility													
	Level II	80	80	-1	-1	79	79	27,110	27,468	93%	95%	75.79	357.7	362.4
	Level III	40	40	1	1	41	41	14,280	14,256	98%	95%	386.09	37	36.9
	Level IV	0	0	0	0	0	0	0	0	0%	0%	0	0	0
+ -										0%	0%			
	Total Skilled Nursing	120	120	0	0	120	120	41,390	41,724	94%	95%	461.88	394.7	399.3
2.3 Com	plete the chart below If th	nere are changes o	ther than those	listed in table a	bove.									
Add/De Rows	List other services if Ch	anging e.g. OR, M	R <b>l</b> , etc						Existing Numb of Units	oer Change in Number +/			g Volume	Proposed Vo <b>l</b> ume
+ -	]													
	1								1	I				

\*Please note that the Applicant relies on 2019 figures rather than 2020 figures as the basis for the Facility's current data and to project its future data as, given the COVID-19 pandemic, 2019 reflects the more "normal" operations of hospitals from which the Facility received the majority of its referrals.

Change in Service Ascentria Care Alliance, Inc.

ACA-21092808-CL

09/28/2021 12:45 pm

Document Ready for III										
When document is complete click on "document is ready to file". This will lock in the responses and date and time stamp the form. To make changes to the document u										
Edit document then lock file	and submit	Keep a copy for you	ir records. Click on the "Save" button at the bottom of the page.							
To submit the appl	ication e <b>l</b> ect	ronically, click on the	e" - il submission to Determination of Need" button.							
Τ	I	$\boxtimes$	Date/time Stamp: 09/28/2021 12:45 pm							
			bmission to ation of Need							

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# Attachment 5 – Notice of Intent

# **GOP blasts Blinken on Afghan pullout**

# Secretary of state says 'the right decision' was made

Secretary of State Antony Blinken pushed back Monday against harsh Republican criticism of the handling of the military withdrawal from Afghanistan, saying the Biden administration inherited a deal with the Taliban to end the war, but no plan for car-

rying it out. bostonherald.com In a sometimes contentious hearing Monday before the House Foreign Affairs Committee, Blinken sought to blunt complaints from angry GOP lawmakers about the administration's response to the quick collapse of the Afghan government and, more specifically, State Department's the actions to evacuate Americans and others.

**Republican congressman Adam** Kinzinger of Illinois, who has been ostracized by many in the GOP for his criticism of Trump, placed blame for the situation on both Trump and Biden.

House talking points blaming the Trump administration for the situation that President Biden inherited in Afghanistan.

"We made the right deci-sion in ending America's longest-running war," said Blinken, who will testify today before the Senate Foreign Relations Committee. withdrawal process as "a

Blinken echoed White disaster" and "a disgrace." And while some Democrats allowed that the operation could have been handled better, many used their questions to heap criticism on former President Donald Trump.

The State Department has come under heavy criticism from both sides for not doing enough and not act-Republicans savaged the ing quickly enough to get American citizens, legal



Valid at first presentation only. Minimum purchases apply. Not valid with any other offers. Restrictions apply. Ask your Project Specialist about financing options. Financing provided by 3rd party lender. Reg #s: RI 32466, MA 196729.



SOMEWHAT REMOTE: Secretary of State Antony Blinken appears on a TV monitor to answer questions Monday from the House Foreign Affairs Committee about the U.S. withdrawal from Afghanistan. Blinken was at the State Department for his appearance via video.

residents and at-risk Afghans out of the country after the Taliban took control of Kabul on Aug. 15. Some seeking to leave remain stranded there, although Blinken could not provide an exact number. He said roughly 100 U.S. citizens remain along with about "several thousand" green cardholders.

"This was an unmitigated disaster of epic proportions," said Rep. Michael McCaul of Texas, the top Republican on the committee. He said the abrupt withdrawal along with leaving some Americans and Afghans behind had

6th Floor, Boston, MA 02108.

Public Announcement Concerning a Proposed

**Health Care Project** 

Ascentria Care Alliance, Inc. ("Applicant") located at 14 East Worcester Street.

Suite 300, Worcester, MA 01604 intends to file a Notice of Determination of

Need ("Application") with the Massachusetts Department of Public Health for a conservation project by Lutheran Home of Jamaica Plain, Inc. d/b/a Laurel Ridge Rehabilitation and Skilled Care Center ("Facility") located at 174 Forest

Hills Street, Jamaica Plain, MA 02130. The Application requests approval

for renovation and construction to the Facility to come into compliance with

applicable regulatory requirements in 105 CMR 150.000: Standards for

Long-Term Care Facilities requiring long-term care facilities to de-densify

three- and four-bedded resident rooms to private and two-bedded rooms

("Proposed Project"). The total value of the Proposed Project based on the

maximum capital expenditure is \$12,739,902. The Applicant does not anticipate

any price or service impacts on the Applicant's existing Patient Panel as a result

of the Proposed Project. Any ten Taxpayers of Massachusetts may register in

connection with the intended Application by no later than October 28, 2021 or

30 days from the Filing Date, whichever is later, by contacting the Department

of Public Health, Determination of Need Program, 250 Washington Street.

"emboldened the Taliban" and other U.S. adversaries. "I can summarize this in one word: betrayal.'

His GOP colleagues Steve Chabot of Ohio and Lee Zeldin of New York were even more blunt. "This is a disgrace," Chabot said. "This was fatally flawed and poorly executed," said Zeldin. "I believe that you, sir, should resign. That would be leadership."

Republican congressman Adam Kinzinger of Illinois, who has been ostracized by many in the GOP for his criticism of Trump, placed blame for the situation on both Trump and Biden.

#### "The Trump administration failed in the setup and the Biden administration failed in the execution," Kinzinger said.

Blinken tried to calmly deflect allegations of unpreparedness by noting that the Biden administration had inherited a U.S.-Taliban peace deal from its predecessor, along with a languishing program to grant visas to Afghans who had worked for the U.S. government.

Blinken, who had publicly predicted in June that a complete Taliban takeover would not happen "from a Friday to a Monday," also tried to preempt criticism of the prediction by noting that no one in the U.S. government expected the Afghan government to fall as quickly as it did.

- ASSOCIATED PRESS

## **To Our Readers**

For Sunday, September 19th, 2021 subscription rates will be increased to reflect the Special Section cost. To opt out please contact customer service, 1-800-882-1211 prior to Thursday, September 16th, 2021. If you do not opt out, the cost of your subscription will not change, but the term will be shortened. If you've already opted out in the past, there is no need to call again.



livery of the Boston Heral is now av ilabl in all area informa ion, call

# Attachment 6 – Articles of Organization

FORM CD-180-5.7-1 2500-12/81-D907815

# The Commonwealth of Massachusetts

FEDERAL IDENTIFICATION

OFFICE OF THE SECRETARY OF STATE ONE ASHBURTON PLACE, BOSTON, MA 02108

Michael Joseph Connolly, Secretary

NO. 04-2496563

666006000

#### **RESTATED ARTICLES OF ORGANIZATION**

General Laws, Chapter 180, Section 7

This certificate must be submitted to the Secretary of the Commonwealth within sixty days after the date of the vote of members or stockholders adopting the restated articles of organization. The fee for filing this certificate is \$30. Make check payable to the Commonwealth of Massachusetts.

We,

M

Edith Lohr Alfred Ambrose

Lutheran Service Association of New England, Inc.

(Name of Corporation)

located at <u>One Apple Hill</u>, #211, 594 Worcester Road, Natick, MA 01760 do hereby certify that the following restatement of the articles of organization of the corporation was duly adopted at a meeting held on <u>December 1</u>, 19 92, by vote of <u>15</u>, members <u>spacehooders</u> being at least two thirds of its members legally qualified to vote in meetings of the corporation (or, in the case of a corporation having capital stock, by the holders of at least two thirds of the capital stock having the right to vote thereon):

 The name by which the corporation shall be known is:-Lutheran Social Services of New England, Inc.
 The purposes for which the corporation is formed are as follows:-

See Attached Insert A

NOTE: If provisions for which the space provided under Articles 2, 3 and 4 is not sufficient additions should be set out on continuation sheets to be numbered 2A, 2B, etc. Indicate under each Article where the provision is set out. Continuation sheets shall be on  $8\frac{1}{1}$ " x 11" paper and must have a left-hand margin 1 inch wide for binding. Only one side should be used.

111

3. If the corporation has more than one class of members, the designation of such classes, the manner of ', election or appointment, the duration of membership and the qualification and rights, including voting rights, of the members of each class, are as follows:-

3

ş

See Attached Insert A

•4. Other lawful provisions, if any, for the conduct and regulation of the business and affairs of the corporation, for its voluntary dissolution, or for limiting, defining, or regulating the powers of the corporation, or of its directors or members, or of any class of members, are as follows:--

See Attached Insert A

INSERT A

#### LUTHERAN SOCIAL SERVICES OF NEW ENGLAND, INC.

#### AMENDED AND RESTATED

#### ARTICLES OF ORGANIZATION

#### ARTICLE I

#### NAME OF THE CORPORATION

The name of corporation is hereby amended to:

Lutheran Social Services of New England, Inc.

#### ARTICLE II

#### PURPOSE OF THE CORPORATION

The purpose of the corporation is to engage in the following activities: To provide supportive services, homes, training, education and counseling for children, families and adults; adoption services; to operate long-term care programs, services and housing for adults; to provide programs and residential settings for developmentally challenged persons to live within communities; and to conduct any and all activities permitted by a corporation organized under M.G.L., c. 180.

#### ARTICLE III

#### CLASSES OF MEMBERS

The members or the directors may divide the members into more than one class, the qualifications and rights of which shall be set forth in the By-Laws of the corporation.

#### ARTICLE IV

#### OTHER PROVISIONS

The other lawful provisions for the conduct and regulation of business and affairs of the corporation, for its voluntary dissolution, or for limiting, defining or regulating the powers of the corporation, or of its directors or members, or any class of members, are set forth in this Article IV.

a. <u>Additional Powers</u>. The corporation shall have the following powers in furtherance of its corporate purposes:

(1) The corporation may purchase, receive, take by grant, gift, devise, bequest or otherwise, lease, or otherwise acquire,

22983.1

own, hold, improve, employ, use and otherwise deal in and with real or personal property, or any interest therein, wherever situated, in an unlimited amount.

(2) The corporation may sell, convey, lease, exchange, transfer or otherwise dispose of, or mortgage, pledge, encumber or create a security interest in, all or any of its property, or any interest therein, wherever situated.

(3) The corporation may purchase, take, receive, subscribe for, or otherwise acquire, own, hold, vote, employ, sell, lend, lease, exchange, transfer, or otherwise dispose of, mortgage, pledge, use and otherwise deal in and with, bonds and other obligations, shares, or other securities or interests issued by others, whether engaged in similar or different business, governmental, or other activities.

(4) The corporation may make contracts, give guarantees and incur liabilities, borrow money at such rates of interest as the corporation may determine, issue its notes, bonds and other obligations, and secure any of its obligations by mortgage, pledge or encumbrance of, or security interest in, all or any of its property or any interest therein, wherever situated.

(5) The corporation may lend money, invest and reinvest its funds, and take and hold real and personal property as security for the payment of funds so loaned or invested.

(6) The corporation may be an incorporator of other corporations of any type or kind.

(7) The corporation may be a general or limited partner in any business enterprise which it would have power to conduct by itself.

(8) The corporation may solicit and receive contributions from any and all sources and may receive and hold, in trust or otherwise, funds received by gift or bequest.

(9) The corporation may carry on its operations in any jurisdiction within or without the United States.

(10) The corporation may have and exercise all powers necessary or convenient to effect any or all of the purposes for which the corporation is formed/granted by Chapter 180 of the Massachusetts General Laws, as now in force or as hereafter amended; provided that no such power shall be exercised in a manner inconsistent with Chapter 180 of the Massachusetts General Laws.

b. <u>By-Laws</u>. The By-laws may provide that the directors may make, amend or repeal the By-laws in whole or in part.

c. <u>Meetings</u>. Meetings of the directors of the corporation may be held anywhere in the United States.

-2-

d. <u>Indemnification</u>. The By-laws may provide for the indemnification of directors, officers, employees and agents, by whomever elected or appointed, to the full extent permitted by law.

.

e. <u>Transactions with Interested Persons</u>. The By-laws may contain provisions providing that no contract or transaction of the corporation shall be void or voidable by reason of the fact that any officer, director or member of the corporation may have held an interest therein.

f. <u>Elimination of Directors' Personal Liability</u>. No officer or director shall be personally liable to the corporation for monetary damages for breach of fiduciary duty as an officer or director notwithstanding any provision of law imposing such liability; provided, however, that this provision shall not eliminate or limit the liability of an officer or director (i) for any breach of the officer or director's duty of loyalty to the corporation or its stockholders, (ii) for acts or omissions not in good faith or which involve intentional misconduct or a knowing violation of law, or (iii) for any transaction from which the officer or director derived an improper personal benefit. No amendment to or repeal of this paragraph shall apply to or have any effect on the liability or alleged liability of any officer or director of the corporation for or with respect to any acts or omissions of such officer or director occurring prior to the date of such amendment or repeal.

g. <u>Tax Exempt Status</u>. Notwithstanding any other provision of these Articles, the corporation shall not carry on any activities not permitted to be carried on (1) by a corporation exempt from federal income tax under section 501(c)(3) of the Internal Revenue Code, or corresponding section of any future federal tax code, or (2) by a corporation, contributions to which are deductible under section 170(c)(2) of the Internal Revenue Code, or corresponding section of any future federal tax code.

h. <u>Earnings; Dissolution.</u> No part of the net earnings of the corporation shall inure to the benefit of, or be distributable to its directors, members, trustees, officers or other private persons, except that the corporation shall be authorized and empowered to pay reasonable compensation for services rendered and to make payments and distributions in furtherance of the purposes set forth in Article II hereof. The corporation may be voluntarily dissolved in the manner provided by law and to the extent permitted by law its assets shall be distributed for one or more exempt purposes within the meaning of section 501(c)(3) of the Internal Revenue Code, or corresponding section of any future federal tax code, or shall be distributed to the federal government, or to a state or local government, for a public purpose.

i. <u>Prohibited Activity</u>. Except to the extent permitted by section 501(h) of the Internal Revenue Code, or corresponding provision of any future federal tax code, no substantial part of the activities of the corporation shall be the carrying on of

-3-

propaganda, or otherwise attempting to influence legislation, and the corporation shall not participate in, or intervene in (including the publishing or distribution of statements), any political campaign on behalf of or in opposition to any candidate for public office.

j. <u>Private Foundation</u>. For any period of time during which the corporation is a private foundation as defined in section 509 of the Internal Revenue Code, or corresponding section of any future federal tax code (the "Code"):

- The corporation will distribute its income for each tax year at such time and in such manner as not to become subject to the tax on undistributed income imposed by section 4942 of the Code.
- (2) The corporation will not engage in any act of selfdealing as defined in section 4941(d) of the Code.
- (3) The corporation will not retain any excess business holdings as defined in section 4943(c) of the Code,
- (4) The corporation will not make any investments in such manner as to subject it to tax under section 4944 of the Code.
- (5) The corporation will not make any taxable expenditures as defined in section 4945(d) of the Code.

Corporate Liability. k. The corporation is fully responsible for its management and fiscal affairs and is fully responsible for any debts and liabilities which it may incur. Any affiliation of this corporation with the Evangelical Lutheran Church in America in its churchwide, synodical or congregation status shall not cause the Evangelical Lutheran Church of America to incur or be subject to the liabilities or debts of this corporation or its subsidiaries. Any recognition of this corporation by the Lutheran Church Missouri Synod in its churchwide, district or congregational status shall not cause the Lutheran Church Missouri Synod to incur or be subject to the liabilities or debts of the corporation or its subsidiaries. The corporation shall provide a thirty (30) day prior written notice to the Evangelical Lutheran Church in America and the Lutheran Church Missouri Synod of any change of this provision.

a11 We further certily that the foregoing restated articles of organization effect neismentance articles of organization of the corporation as heretofore amended, exceptionendments to the suboving territies ("If there are no such amendments, state "None".) 6 4 <u>1</u> IN WITNESS WHEREOF AND UNDER THE PENALTIES OF PERJURY, we have hereto signed our names this 220 day of December in the year 19 92 Edith Lohr ...... President/XICE ROELHOTK Clerk/ Assistant Kolerk Alfred Ambrose

# THE COMMONWEALTH OF MASSACHUSETTS

## RESTATED ARTICLES OF ORGANIZATION

(General Laws, Chapter 180, Section 7)

I hereby approve the within restated articles of organization and, the filing fee in the amount of \$35 - having been paid, said articles are deemed to have been

1992 DEC 29 PM 1: 59 CORPCRATION DIVISION filed with me this DECEMBE

Michael Joseph ( July

dav

415480

# MICHAEL JOSEPH CONNOLLY

Secretary of the Commonwealth

State House, Boston, Mass.

# TO BE FILLED IN BY CORPORATION

PHOTO COPY OF RESTATED ARTICLES OF ORGANIZATION TO BE SENT

Joel I. Cherwin
 Cherwin & Glickman
 One International Place
 Boston, MA 02110

In order to assist the Corporations Division process your Restated Articles as quickly as possible, please address all documents to:

> Office of the Secretary of State ATT: In-put Section One Ashburton Place, Room 1717 Boston, MA 02108 Copy Minhed

The Commonwealth of Massachusetts Fee \$35.00 Office of the Secretary of State Michael Joseph Connolly, Secretary One Ashburton Place, Boston, Massachusetts 02108 ARTICLES OF CONSCIENTATION\* MERGER\* Pursuant to General Laws, Chapter 180, Section 10 (Domestic and Domestic Corporation) FEDERAL IDENTIFICATION NO. 04=2496 FEDERAL IDENTIFICATION NO. 04-2775387 LUTHERAN SOCIAL SERVICES OF NEW ENGLAND. INC. KOSKKAUKAKAKAK Merger of LUTHERAN CHILD AND FAMILY SERVICES OF MASSACHUSETTS, INC. the constituent corporations into LUTHERAN SOCIAL SERVICES OF NEW ENGLAND, INC. one of the constituent corporations' a new corporation" The undersigned officers of each of the constituent corporations certify under the penalties of perjury as follows: Chapter 180, Section 10. 2. That if any of the constituent corporations constitutes a public charity, then the resulting or surviving corporation shall be a public charity. 3. The resulting or surviving corporation shall furnish a copy of the agreement of XXXXXXXXXX merger to any stockholder or member upon written request and without charge. 4. The effective date of the consolidation' merger' determined pursuant to the agreement referred to in paragraph 1 shall be: the date of filing of the Articles of Merger. 5. (For a merger) (A)\*The following amendments to the articles of organization of the SURVIVING corporation have been effected pursuant to the agreement of merger referred to in paragraph 1: None \*Delete the inapplicable words.

(For a consolidation)	
(B) *The purposes of the RESULTING corporation :	are as follows:

Not Applicable.

(C) If the resulting corporation has one or more classes of members, the designation of such classes, the manner of election or appointments, the duration of membership and the qualification and rights, including voting rights, of the members of each class, may be set forth in the by-laws of the corporation or may be set forth below;

(D)\*Other lawful provisions, if any, for the conduct and regulation of the business and affairs of the resulting corporation, for its voluntary dissolution, or for limiting, defining, or regulating the powers of the corporation, or of its directors or members, or of any class of members, are as follows:

- (A) The post office address of the initial principal office of the **XXXXXY** surviving corporation in ... Massachusetts is:

594 Worcester Road, Natick, MA 01760

(B) The name, residence and post office address of each of the initial directors and president, treasurer and clerk of the resulting\* surviving\* corporation is as follows:

	Name	Residence	Post Office Address
President	Edith Lohr	154 Woodridge Road Marlborough, MA 01752	594 Worcester Road Natick, MA 01760
Treasurer	John Burkholder	27 Dudley Street Marlborough, MA 01752	same
Clerk	Alfred Ambrose	38 Wilson Road Northbrough, MA 01532	same

Directors (or officers having the powers of directors)

See Insert 6(B)

(C) The fiscal year of the resulting ":surviving" corporation initially adopted is:

December

\*Delete the inapplicable word

**INSERT 6B** 

BOARD OF DIRECTORS - LUTHERAN SOCIAL SERVICES OF NEW ENGLAND, INC.

Sylvia Brown 5 Eliot Circle Acton, MA 01720

Sec. 14.20

E.

Rev. Ronald A. Erbe 26 Shady Lane Greenwich, CT 06831

Doris Topa 401 Colonial Drive #41 Ipswich, MA 01938

Rev. Ernest Varga R.R.I., Box 180 Hidden Valley, Tunic Circle Shaftsbury, VT 05262

Rev. Osmar O. Lehenbauer, Pres. 239 Baldwin Dr. Bristol, CT 06010

Neville Bogle 12 Evergreen Drive E. Longmeadow, MA 01028

Adolph (Buss) Wismar, Jr. 8 Ellington Road Quincy, MA 02170

Riley Waugh 62 Talcott Avenue Rockville, CT 06066

Rev. Robert L. Isaksen, Bishop 52 Waterford Road Worcester, MA 01608

Richard Koenig 22 Salo Terrace Worcester, MA 01608 Mark Dollhopf 507 Whitney Ave New Haven, CT 06511

Mildred Engberg 80 Concord Road Wayland, MA 01778

Guy Erwin 276 Humphrey Street New Haven, CT 06511

Jean-Ellen Ouellette-Kenny 55 Janes Way Bridgewater, MA

Vyrjil Buus 89 Maple St. Box 304 Ellington, CT 06029

Robert Rynearson 21 Fox Glove Court Nashua, NH 03062

Rev. Carl Bloomquist P.O. Box 1314 17 Cherokee Bend Charlestown, 02813

Karen Lea 1197 Grafton Street, 56D Worcester, MA 01604

Paul Wangerin 11 Old Tavern Lane Coventry, CT 06238

Barbara Ruhe 79 Main Street Wethersfield, CT 06109

Robert Waehler 6 Ledgelawm Avenue Lexington, MA 02173

2/22/94

(D) The date initially fixed in the by-laws for the annual meeting of members or stockholders of the resulting\* surviving\* corporation is

First Tuesday of September

The undersigned officers of the several constituent corporations listed above further state under the penalties of perjury as to their respective corporations that the agreement of **consolidation**<sup>\*</sup> merger\* which is set forth under paragraph 1 has been duly executed on behalf of such corporations and duly approved by the members/**stogletades** directors of such corporations in the manner required by General Laws, Chapter 180, Section 10 and in compliance with all pertinent requirements of the articles of organization of such corporations at meetings of members/**stogletades**/directors held on the following dates:

Names of Corporations

Dates of Members/Stockholders/Directors meeting

LUTHERAN SOCIAL SERVICES OF NEW ENGLAND, INC.	en migland,	LiC Directors: Members:	<u>9/6</u> , 11/29,	1994 1994
LUTHERAN CHILD.AND. FAMILY	INC.	Directors:	<u>3/28</u>	1994
SERVICES OF MASSACHUSETTS,		Members:	9/26	1994

	Edith Lohr .	President* Vice Preskiesk
	Aure toquacu	Cierk* Assistant Clerk*
of	Joyce Tognaccy LUTHERAN SOCIAL SERVICES OF NEW ENGLAND, INC.	
	name of constituent corporation	
	Canton Ah	President* Vice President
	Edith Lohr June Hanacle	President* Vige Resident
of	Edith Lohr	

\*Delete the inapplicable word.

SECRETARY OF STATE

1994 DEC 30 PM 12: 1 The Commonwealth of Massachusetts

ARTICLES OF CONSOLIDATION/MERGER General Laws, Chapter 180, Section 10 (Domestic with Domestic Corporations)

386597

I hereby approve the within articles of consolidation/merger and, the filing

fee in the amount of \$35.00 having been paid, said articles are deemed to have been filed with me this 30  $\frac{10}{2}$  day of 0 ECEMBER, 19  $\frac{19}{2}$ 

Michael Joseph Couly

MICHAEL JOSEPH CONNOLLY Secretary of State

TO BE FILLED IN BY CORPORATION Photocopy of Articles of Merger To Be Sent

Copy Mailed

The Commonwealth of Massachusetts Fee \$35.00 Office of the Secretary of State Michael Joseph Connolly, Secretary One Ashburton Place, Boston, Massachusetts 02108 ARTICLES OF CONSOLERATION" MERGER" Pursuant to General Laws, Chapter 180, Section 10A (Foreign and Domestic Corporation) FEDERAL IDENTIFICATIONNO 04-249653 L FEDERAL IDENTIFICATION NO 02-0394765 LUTHERAN SOCIAL SERVICES OF NEW ENCLAND Consulidation Merger of 92 LUTHERAN CHILD AND FAMILY SERVICES OF NEW HAMPSHIRE. the constituent corporations LUTHERAN SOCIAL SERVICES OF NEW ENGLAND ... INC. into a Xiew Margonalian one of the constituent corporations' organized under the laws of Massachusetts as specified in the agreement to in Paragraph 1 below. The undersigned officers of each of the constituent corporations certify under the penalties of perjury as follows: 1. The agreement of consolidation' merger complies with the requirements of the laws of Massachusetts" the state of organization\* of the resulting; surviving\* corporation. The resulting or surviving corporation shall furnish a copy of the agreement of consolidation! merger to any stockholder or member upon written request and without charge. 2. The effective date of the sensolidation merger determined pursuant to the agreement referred to in paragraph 1 shall be: The date of filing of Articles of Merger. Delete the inapplicable word "If any of the constituent corporations organized under M.G.L. also constitutes a public charity, the surviving or said resulting corporation must be a public charity organized under this chapter.

(For a merger)

3.

(A) The following amendments to the articles of organization of the SURVIVING corporation have been effected pursuant to the agreement of merger referred to in paragraph 1:

None

(For a consolidation)

(B) The purposes of the RESULTING corporation are as follows:

6 1.4.

Not applicable.

(C) If the resulting corporation has one or more classes of members, the designation of such classes, the manner of election or appointments, the duration of membership and the qualification and rights, including voting rights, of the members of each class, may be set forth in the by-errors of the corporation or may be set forth below: --

(D)\*Other lawful provisions, if any, for the conduct and regulation of the business and affairs of the resulting corporation, for its voluntary dissolution, or for limiting, defining, or regulating the powers of the corporation, or of its directors or members, or of any class of members, are as follows:

- The following information shall not for any purpose be treated as a permanent part of the articles of organization of the massling, surviving corporation.
- (A) The post office address of the initial principal office of the resulting surviving corporation in Massachusetts is:

594 Worcester Road, Natick, MA 01760

(B) The same, residence and post office address of each of the initial directors and president, treasurer and clerk of the resulting's surviving' corporation is a follows:

	Name		Residence	Post Office Address
President	Edith Lohr		154 Woodridge Road Marlborough, MA 01752	594 Worcester Rd. Natick, MA 01760
Treasurer	John Burkholder		27 Dudley Street Marlborough, MA 01752	same
Clerk	Alfred Ambrose	•	38 Wilson Road Northborough, MA 01532	same

Directors (or officers having the powers of directors)

See insert 4B

**INSERT 4B** 

BOARD OF DIRECTORS - LUTHERAN SOCIAL SERVICES OF NEW ENGLAND, INC.

Sylvia Brown 5 Eliot Circle Acton, MA 01720

2. 14

Rev. Ronald A. Erbe 26 Shady Lane Greenwich, CT 06831

Doris Topa 401 Colonial Drive #41 Ipswich, MA 01938

Rev. Ernest Varga R.R.I., Box 180 Hidden Valley, Tunic Circle Shaftsbury, VT 05262

Rev. Osmar O. Lehenbauer, Pres. 239 Baldwin Dr. Bristol, CT 06010

Neville Bogle 12 Evergreen Drive E. Longmeadow, MA 01028

Adolph (Buss) Wismar, Jr. 8 Ellington Road Quincy, MA 02170

Riley Waugh 62 Talcott Avenue Rockville, CT 06066

Rev. Robert L. Isaksen, Bishop 52 Waterford Road Worcester, MA 01608

Richard Koenig 22 Salo Terrace Worcester, MA 01608 Mark Dollhopf 507 Whitney Ave New Haven, CT 06511

Mildred Engberg 80 Concord Road Wayland, MA 01778

Guy Erwin 276 Humphrey Street New Haven, CT 06511

Jean-Ellen Ouellette-Kenny 55 Janes Way Bridgewater, MA

Vyrjil Buus 89 Maple St. Box 304 Ellington, CT 06029

Robert Rynearson 21 Fox Glove Court Nashua, NH 03062

Rev. Carl Bloomquist P.O. Box 1314 17 Cherokee Bend Charlestown, 02813

Karen Lea 1197 Grafton Street, 56D Worcester, MA 01604

Paul Wangerin 11 Old Tavern Lane Coventry, CT 06238

Barbara Ruhe 79 Main Street Wethersfield, CT 06109

Robert Waehler 6 Ledgelawm Avenue Lexington, MA 02173

2/22/94

- (C) The fiscal year of the gesulting surviving corporation initially adopted is:
  - December 31.

5.

- (D) The date initially fixed in the by-laws for the annual meeting of members/stockholders of the resulting," surviving corporation is:

  - First Tuesday of September. (This paragraph 5 may be deleted if the resulting surviving corporation is organized under the laws of Massachusetts.)

The resulting<sup>\*</sup> surviving<sup>\*</sup> corporation hereby agrees that it may be sued in the Commonwealth of Massachusetts for any prior obligation of any constituent domestic corporation, any prior obligation of any constituent foreign corporation qualified under General Laws, Chapter 181, and any obligations hereafter incurred by the resulting surviving corporation, so long as any liability remains outstanding against the corporation in the Commonwealth of Massachusetts, and it hereby irrevocably appoints the Secretary of the Commonwealth as its agent to accept service of process in any action for the enforcement of any such obligation, including taxes, in the same manner as provided in Chapter 181. Delete the inapplicable words.

### FOR MASSACHUSETTS CORPORATIONS

LUTHERAN SOCIAL SERVICES OF

The undersigned President Was President and Clark Assistant Clerk of NEW ENGLAND. INC. a corporation organized under the laws of Massachusetts further state under the penalties of perjury that the agreement of consolidation\* merger\* referred to in paragraph 1 has been duly executed on behalf of such corporation and duly approved in the manner required by General Laws, Chapter 180 Section 10 and in compliance with all pertinent requirements of the articles of organization of such corporation at a meeting of members/stockholders/directors\* of such corporation held on November 29, 1994

Presidence Vice Presidence Soundall Clerkten Assistant Clerkte Tögnacc

### FOR CORPORATIONS ORGANIZED OTHER THAN IN MASSACHUSETTS

The undersigned President	@ and Assistant Secretary	-
of LUTHERANACHILD AND FAMILY	SERVICES OF /NEW HAMPSHIRE, INC.	
New Hampshire	further state under the penalties of perjury that the agree	

ment of consolidations merger referred to in paragraph 1, has been duly adopted by such corporation in the manner

required by the laws of <u>New Hampshire</u> and in compliance with all pertinent requirements of the

articles of organization of such corporation on September 6

detsh with Lohr President Assistant Secretary

. 19 94 .

\*Delete the inapplicable words.

\*Specify the officer having powers and duties corresponding to those of President or Vice President of a Massachusetts corporation organized under General Laus, Chapter 156B. ++Specify the officer baving power and duties corresponding to the Clerk or Assistant Clerk of such a Massachusetts corporation.

# \$86598

SECRETARY OF STATE

1994 DEC 30 PM 12The Commonwealth of Massachusetts CORPORATION DIVISION ARTICLES OF CONSOLIDATION/MERGER

General Laws, Chapter 180, Section 10A (Foreign and Domestic Corporations)

I hereby approve the within articles of ensolidation/merger and, the filing

fee in the amount of  $$_35.00$  having been paid, said articles are deemed to have been filed with me this <u>30<sup>th</sup></u> day of <u>DECEMBER</u> 19<u>74</u>,

Hickorf Joseph Couly

MICHAEL JOSEPH CONNOLLY Secretary of State

# TO BE FILLED IN BY CORPORATION Photocopy of Articles of Merger To Be Sent

то:	Joel I. Cherwin, Esquire	·
£ .	One International Place	
*	Boston, Massachusetts 02110	
Telephone	(617)330-1625	

Copy Mailed

The Commonwealth of Massachusetts Fee \$35.00 Office of the Secretary of State Michael Joseph Connolly, Secretary One Ashburton Place, Boston, Massachusetts 02108 ARTICLES OF CONSULEDATION MERGER. Pursuant to General Laws, Chapter 180, Section 10A FEDERAL IDENTIFICATION NO. (Foreign and Domestic Corporation) 04-249653 04-2496-63 FEDERAL IDENTIFICATION NO. 04-2775387 LUTHERAN SOCIAL SERVICES OF NEW ENGLAND, INC. Constantion Merger of LUTHERAN CHILD AND FAMILY SERVICES OF CONNECTICUT and the constituent corporations LUTHERAN SOCIAL SERVICES OF NEW ENGLAND. into Marin ransett as specified in the agreement to in Paragraph 1 below. The undersigned officers of each of the constituent corporations certify under the penalties of perjury as follows: 1. The agreement of consididation' merger' complies with the requirements of the laws of Massachusetts' the state of organization" of the possibing" surviving corporation. The resulting or surviving corporation , shall furnish a copy of the agreement of consolidation," merger to any stockholder or member upon written request and without charge. 2. The effective date of the constitutions merger determined pursuant to the agreement referred to in paragraph 1 shall be: The date of filing of the Articles of Merger. Delete the inapplicable word "If any of the constituent corporations organized under M.G.L. also constitutes a public charity, the surviving or said resulting corporation must be a public charity organized under this chapter.

(For a merger)

3.

(A) The following amendments to the articles of organization of the SURVIVING corporation have been effected pursuant to the agreement of merger referred to in paragraph 1:

2.14 . 1. 17 . 19

None

en!

(For a consolidation) (B) The purposes of the RESULTING corporation are as follows:

The purposes of the fastoria to corporation and a

Not applicable.

- (C) If the resulting corporation has one or more classes of members, the designation of such classes, the manner of election or appointments, the duration of membership and the qualification and rights, including voting rights, of the members of each class, may be set forth in the by-laws of the corporation or may be set forth below: --
- (D)\*Other lawful provisions, if any, for the conduct and regulation of the business and affairs of the resulting corporation, for its voluntary dissolution, or for limiting, defining, or regulating the powers of the corporation, or of its directors or members, or of any class of members, are as follows:
- (A) The post office address of the initial principal office of the resulting surviving corporation in Massachusens is: 594 Worcester Road, Natick, MA 01760
- (B) The same, residence and post office address of each of the initial directors and president, treasurer and clerk of the resulting? surviving? corporation is a follows:

Name	Residence	Post Office Address
President Edith Lohr	154 Woodridge Road Marlborough, MA 01752	594 Worcester Road Natick, MA 01760
Treasurer John Burkholder	27 Dudley Street Marlborough, MA 01752	same
Clerk Alfred Ambrose	• 38 Wilson Road	same

Northborough, MA 01532

Directors (or officers having the powers of directors)

See insert 4B

## INSERT 4B

BOARD OF DIRECTORS - LUTHERAN SOCIAL SERVICES OF NEW ENGLAND, INC.

Sylvia Brown 5 Eliot Circle Acton, MA 01720

Rev. Ronald A. Erbe 26 Shady Lane Greenwich, CT 06831

Doris Topa 401 Colonial Drive #41 Ipswich, MA 01938

Rev. Ernest Varga R.R.I., Box 180 Hidden Valley, Tunic Circle Shaftsbury, VT 05262

Rev. Osmar O. Lehenbauer, Pres. 239 Baldwin Dr. Bristol, CT 06010

Neville Bogle 12 Evergreen Drive E. Longmeadow, MA 01028

Adolph (Buss) Wismar, Jr. 8 Ellington Road Quincy, MA 02170

Riley Waugh 62 Talcott Avenue Rockville, CT 06066

Rev. Robert L. Isaksen, Bishop 52 Waterford Road Worcester, MA 01608

Richard Koenig 22 Salo Terrace Worcester, MA 01608 Mark Dollhopf 507 Whitney Ave New Haven, CT 06511

Mildred Engberg 80 Concord Road Wayland, MA 01778

Guy Erwin 276 Humphrey Street New Haven, CT 06511

Jean-Ellen Ouellette-Kenny 55 Janes Way Bridgewater, MA

Vyrjil Buus 89 Maple St. Box 304 Ellington, CT 06029

Robert Rynearson 21 Fox Glove Court Nashua, NH 03062

Rev. Carl Bloomquist P.O. Box 1314 17 Cherokee Bend Charlestown, 02813

Karen Lea 1197 Grafton Street, 56D Worcester, MA 01604

Paul Wangerin 11 Old Tavern Lane Coventry, CT 06238

Barbara Ruhe 79 Main Street Wethersfield, CT 06109

Robert Waehler 6 Ledgelawm Avenue Lexington, MA 02173

2/22/94

- (C) The fiscal year of the <u>seculting</u><sup>\*</sup> surviving corporation initially adopted is: December 31.
- (D) The date initially fixed in the by-laws for the annual meeting of members/stockholders of the resulting' surviving' corporation is:
  - First Tuesday of September.
  - (This paragraph 5 may be deleted if the resulting surviving corporation is organized under the laws of Massachusetts.)

The resulting surviving corporation hereby agrees that it may be sued in the Commonwealth of Massachusetts for any prior obligation of any constituent domestic corporation, any prior obligation of any constituent foreign corporation qualified under General Laws, Chapter 181, and any obligations hereafter incurred by the resulting surviving corporation, so long as any liability remains outstanding against the corporation in the Commonwealth of Massachusetts, and it hereby irrevocably appoints the Secretary of the Commonwealth as its agent to accept service of process in any action for the enforcement of any such obligation, including taxes, in the same manner as provided in Chapter 181.

### FOR MASSACHUSETTS CORPORATIONS

The undersigned President Wat Resident and Clerk Assistant Clerk of <u>NEW ENCLAND</u>, INC. a corporation organized under the laws of Massachusetts further state under the penalties of perjury that the agreement of correctionary merger referred to in paragraph 1 has been duly executed on behalf of such corporation and duly approved in the manner required by General Laws, Chapter 180 Section 10 and in compliance with all pertinent requirements of the articles of organization of such corporation at a meeting of members/#Watth directors of such corporation held on <u>November 29</u>, 1994

Presidents With President marie EXHKRA Assistant Clerk++ ognaco

## FOR CORPORATIONS ORGANIZED OTHER THAN IN MASSACHUSETTS

The undersigned President @ and Assistant Secretary of LUTHERAN CHILD AND FAMILY SERVICES OF CONNECTICITS corporation organized under the laws of

Connecticut INC. further state under the penalties of perjury that the agree-

ment of consolidations merger' referred to in paragraph 1, has been duly adopted by such corporation in the manner

required by the laws of Connecticut - and in compliance with all pertinent requirements of the

articles of organization of such corporation on September 6

Lohr, Pfesident unac Assistant Secretary

Delete the inapplicable words.

5.

 Specify the officer baving powers and duties corresponding to those of President or Vice President of a Massachusetts corporation organized under General Laus, Chapter 156B.
 Specify the officer baving power and duties corresponding to the Clerk or Assistant Clerk of such a Massachusetts corporation.

# 486599

SECRETARY OF STAR RECEIVED 1994 DEC 30 PH 12: 13

CORPORATION DARTICLES OF CONSOLIDATION/MERGER

General Laws, Chapter 180, Section 10A (Foreign and Domestic Corporations)

I hereby approve the within articles of consolidation/merger and, the filing

fee in the amount of \$ 35.00 having-been paid, said articles are deemed to have been filed with me this  $30^{\frac{11}{20}}$  day of DECETVBER 1977

Hickorf Joseph Couly

MICHAEL JOSEPH CONNOLLY Secretary of State

# TO BE FILLED IN BY CORPORATION Photocopy of Articles of Merger To Be Sent

то:	Joel I. Cherwin	
	Cherwin & Glickman	
	One International Place	
Telephone	Boston, MA 02110 (617)330-1625	

Copy Mailed

The Commonwealth of Massachusetts Fee \$35.00 Office of the Secretary of State Michael Joseph Connolly, Secretary One Ashburton Place, Boston, Massachusetts 02108 ARTICLES OF COMSOLEDATION" MERGER\* Pursuant to General Laws, Chapter 180, Section 10A (Foreign and Domestic Corporation) FEDERAL IDENTIFICATION NO. 04-249653 04-2496563 FEDERAL IDENTIFICATION NO. 01-0427961 Consolidation Merger of LUTHERAN SOCIAL SERVICES OF NEW ENC LUTHERAN CHILD AND FAMILY SERVICES OF MAINE the constituent corporations LUTHERAN SOCIAL SERVICES OF NEW ENGLAND, INC. into 14:15 XMEXACOPPORTATION one of the constituent corporations\* organized under the laws of Massachuset as specified in the agreement to in Paragraph 1 below. The undersigned officers of each of the constituent corporations certify under the penalties of perjury as follows: 1. The agreement of ransolidation\* merger\* complies with the requirements of the laws of Massachusetts\* the state of organization" of the resulting" surviving" corporation. The resulting or surviving corporation shall furnish a copy of the agreement of ransolidation," merger to any stockholder or member upon written request and without charge. 2. The effective date of the consolidation merger determined pursuant to the agreement referred to in paragraph 1 shall be: The date of filing of the Articles of Merger. Delete the inapplicable word

"If any of the constituent corporations organized under M.G.L. also constitutes a public charity, the surviving or said resulting corporation must be a public charity organized under this chapter.

#### (For a merger)

(A)\*\*The following amendments to the articles of organization of the SURVIVING corporation have been effected pursuant to the agreement of merger referred to in paragraph 1:

1.0

None

### (For a consolidation)

(B) The purposes of the RESULTING corporation are as follows:

Not applicable.

- (C) If the resulting corporation has one or more classes of members, the designation of such classes, the manner of election or appointments, the duration of membership and the qualification and rights, including voting rights, of the members of each class, may be set forth in the by-invest of the corporation or may be set forth below: -
- (D)\*Other lawful provisions, if any, for the conduct and regulation of the business and affairs of the resulting corporation, for its voluntary dissolution, or for limiting, defining, or regulating the powers of the corporation, or of its directors or members, or of any class of members, are as follows:
- . The following information shall not for any purpose be treated as a permanent part of the articles of organization of the resulting" surviving corporation.
- (A) The post office address of the mitial principal office of the resulting surviving corporation in Massachusetts is: 594 Worcester Road, Natick, MA 01760.
- (B) The same, residence and post office address of each of the initial directors and president, treasurer and clerk of the resulting, surviving corporation is a follows:

	Name		Residence	Post Office Address
President	Edith Lohr		154 Woodridge Road Marlborough, MA 01752	594 Worcester Rd. Natick, MA 01860
Treasurer	John Burkholder	·	27 Dudley Street Marlborough, MA 01752	same
Clerk	Alfred Ambrose	•	38 Wilson Road Northborough, MA 01532	same

Directors (or officers having the powers of directors)

See insert 4B

\*Delete the inapplicable word.

### INSERT 4B

BOARD OF DIRECTORS - LUTHERAN SOCIAL SERVICES OF NEW ENGLAND, INC.

Sylvia Brown 5 Eliot Circle Acton, MA 01720

14

Rev. Ronald A. Erbe 26 Shady Lane Greenwich, CT 06831

Doris Topa 401 Colonial Drive #41 Ipswich, MA 01938

Rev. Ernest Varga R.R.I., Box 180 Hidden Valley, Tunic Circle Shaftsbury, VT 05262

Rev. Osmar O. Lehenbauer, Pres. 239 Baldwin Dr. Bristol, CT 06010

Neville Bogle 12 Evergreen Drive E. Longmeadow, MA 01028

Adolph (Buss) Wismar, Jr. 8 Ellington Road Quincy, MA 02170

Riley Waugh 62 Talcott Avenue Rockville, CT 06066

Rev. Robert L. Isaksen, Bishop 52 Waterford Road Worcester, MA 01608

Richard Koenig 22 Salo Terrace Worcester, MA 01608 Mark Dollhopf 507 Whitney Ave New Haven, CT 06511

Mildred Engberg 80 Concord Road Wayland, MA 01778

Guy Erwin 276 Humphrey Street New Haven, CT 06511

Jean-Ellen Ouellette-Kenny 55 Janes Way Bridgewater, MA

Vyrjil Buus 89 Maple St. Box 304 Ellington, CT 06029

Robert Rynearson 21 Fox Glove Court Nashua, NH 03062

Rev. Carl Bloomquist P.O. Box 1314 17 Cherokee Bend Charlestown, 02813

Karen Lea 1197 Grafton Street, 56D Worcester, MA 01604

Paul Wangerin 11 Old Tavern Lane Coventry, CT 06238

Barbara Ruhe 79 Main Street Wethersfield, CT 06109

Robert Waehler 6 Ledgelawm Avenue Lexington, MA 02173

2/22/94

- (C) The fiscal year of the resulting surviving corporation initially adopted is: December 31.
- (D) The date initially fixed in the by-laws for the annual meeting of members/stockholders of the resulting' survivag' corporation is:
  - First Tuesday of September.
  - (This paragraph 5 may be deleted if the resulting' surviving' corporation is organized under the laws of Massachusetts.)

The resulting<sup>\*</sup> surviving<sup>\*</sup> corporation hereby agrees that it may be sued in the Commonwealth of Massachusetts for any prior obligation of any constituent domestic corporation, any prior obligation of any constituent foreign corporation qualified under General Laws, Chapter 181, and any obligations hereafter incurred by the resulting<sup>\*</sup> surviving<sup>\*</sup> corporation, so long as any liability remains outstanding against the corporation in the Commonwealth of Massachusetts, and it hereby irrevocably appoints the Secretary of the Commonwealth as its agent to accept service of process in any action for the enforcement of any such obligation, including taxes, in the same manner as provided in Chapter 181. "Delete the inapplicable words.

### FOR MASSACHUSETTS CORPORATIONS

LUTHERAN SOCIAL SERVICES OF

The undersigned President View President and Cherk Assistant Clerk of <u>NEW ENCLAND</u>, INC. a corporation organized under the laws of Massachusetts further state under the penalties of perjury that the agreement of EXESTIMATION merger referred to in paragraph 1 has been duly executed on behalf of such corporation and duly approved in the manner required by General Laws, Chapter 180 Section 10 and in compliance with all pertinent requirements of the articles of organization of such corporation at a meeting of members/stocks/skilles/s/directors of such corporation held on November 29, 1994

Presidente Vice Presidente Lohr Clade Assistant Clerk ognacci

### FOR CORPORATIONS ORGANIZED OTHER THAN IN MASSACHUSETTS

The undersigned President

# and Assistant Secretary

4-1-

of LUTHERAN CHILD AND FAMILY SERVICES OF MAINE. INCA corporation organized under the laws of

Maine

5

further state under the penalties of perjury that the agree-

ment of consolidations merger referred to in paragraph 1, has been duly adopted by such corporation in the manner

required by the laws of Maine - and in compliance with all pertinent requirements of the

articles of organization of such corporation on Sentember 6 19 94

th Lohr President bonsee Assistant Secretary

Delete the inapplicable words.

\*Specify the officer baving powers and duties corresponding to those of President or Vice President of a Massachusetts corporation organized under General Laws, Chapter 156B. \*\*Specify the officer having power and duties corresponding to the Clerk or Assistant Clerk of such a Massachusetts corporation.

# SECRETARY OF SMAL PECETVED 1994 DEC 30 PM 12: 13 The Commonwealth of Massachusetts CORPORATION DIVISION ARTICLES OF CONSOLEDATION/MERGER

General Laws, Chapter 180, Section 10A (Foreign and Domestic Corporations)

I hereby approve the within articles of consulidation/merger and, the filing

fee in the amount of \$.35.00 having been paid, said articles are deemed to have been filed with me this  $30^{\frac{10}{10}}$  day of DECEMBER 1994

Tichal Joseph Couly

MICHAEL JOSEPH CONNOLLY Secretary of State

Copy Mailed

# TO BE FILLED IN BY CORPORATION Photocopy of Articles of Merger To Be Sent

TO:	Joel I. Cherwin, Esquire	
	One International Place	
	Boston, MA 02110	
Telephone	(617)330-1625	
and a start of the start of the		

1.20		FEDERAL IDENTIFICATION NO. 042496563
11		Fee: \$35.00
The Comm	onwealth of Massack	usetts
	William Francis Galvin	
	Secretary of the Commonwealth on Place, Boston, Massachusetts 02108	+1512
	OF *CONSOLIDATION / *MER	GER
	eral Laws, Chapter 180, Section 10) nestic and Domestic Corporations	
*COCONNEXCENT	Lutheran Social Servic	es of New England, Inc.
1.		
1		
		and
	Lutheran Social Minist	ries of New England, Inc.
	the c	constituent corporations, into
		ces of New England, Inc.
	*CHICK SFARE EX SHARAN CORD	04249656
	Chicon-the-construction costs	manner a new corporation.
The undersigned officers of each of the	constituent corporations certify under the pe	nalties of perjury as follows:
1. The agreement of *constrained/ *m of General Laws, Chapter 180, Section	erger was duly adopted in accordance and com 10.	pliance with the requirements
2. That if any of the constituent corpo	rations constitutes a public charity, then the	esulting or surviving
corporation shall be a public charity.		
3. The resulting or surviving corporati	on shall furnish a copy of the agreement of *d	merger to
written request and without charge.	the was a stockholder or member of any cons	unient corporation upon
4. The effective date of the * doissings	100% / *merger determined pursuant to the agr	cement of "consolication /
"merger shall be the date approved and	d filed by the Secretary of the Commonwealth not be more than thirty days after the date of	. If a later effective date is
	· · ·	
5. (For a merger)		
<ul> <li>(a) The following amendments to the a pursuant to the agreement of merger:</li> </ul>	Articles of Organization of the surviving corp	oration have been effected
Tes Mitseler	nt Sheet 5(a)	
See ALLacomet		

(For a consolidation) (b) The purpose of the *resulting* corporation is to engage in the following activities:

Not Applicable

\*\*(c) The resulting corporation may have one or more classes of members. If it does, the designation of such class or classes, the manner of election or appointment, the duration of membership and the qualification and rights, including voting rights, of the members of each class, may be set forth in the bylaws of the corporation or may be set forth below:

Not Applicable

"(d) Other lawful provisions, if any, for the conduct and regulation of the business and affairs of the resulting corporation, for its voluntary dissolution, or for limiting, defining, or regulating the powers of the corporation, or of its directors or members, or of any class of members, are as follows:

Not Applicable

6. The information contained in Item 6 is not a permanent part of the Articles of Organization of the "reserving corporation.

(a) The street address of the "resonanter / "surviving corporation in Massachusetts is: (post office boxes are not acceptable)

888 Worcester Street, Suite 160 Wellcsley, MA 02484

\*Detete the impplicable word. \*\*

\*\*If there are no provisions slide "None".

(b) The name, residential address and post office address of each director and officer of the "neutring/" surviving corporation is:

	NAME	RESIDENTIAL ADDRESS POST OFFICE ADDRESS
President:	Edith M. Lohr	47 Brook Lane, Berlin, MA 01503
Treasurer:	Robert H. Smith	60 Marilyn Street, Holliston, MA 01746
Clerk: Assistant	Bonnie Olson Clerk: Alana Geary	7 Anderson Avenue, Middleboro, MA 02345 102 Hopkington Road, Opton, MA 01568
Directors:	The Rev. Jim Keurulainen Stanley Reible The Rev. Robert Schipul The Rev. Carl J. Anton Katie Benashski The Rev. Margaret G. Payne Garth Greimann Dale Eck Mr. Jeff Kinney Sonja Hegymegi The Rev. Timothy Keyl Gail Bucher David Forsberg Paul Nordquist William Swanson Wilette W. Thompson Bryan Lord, Esq. Rev. Lawrence Wogman Heather Feltman Dan Abushanab Rev. Gloria Connery Karen Gaylin	New England District LCMS, 400 Wilbraham Road, Springfield, MA 01109-2794 195 Concord Road, Westford, MA 01886 11 Gannett Pasture Lane, Scituate, MA 02066 1760 Boulevard, West Hartford, CT 06107 40 Trivet Lane, Wethersfield, CT 06109 New England Synod, ELCA, 20 Upland Street, Worcester, MA 01607 17 Ravine Road, Wellesley, MA 02481 211 Still River Road, Bolton, MA 01740 2113 Main Street, Glastonbury, CT 06033 75 Snowapple Lane, Milford, CT 06460-6726 Christ the King Lutheran Church, 3 Lutheran Drive, Nashua, NH 03063 14 South Meadow Ridge, Concord, MA 01742-3051 704 Kittering Way, Worcester, MA 01809 32 Greenleaf Circle, Framingham, MA 01701 24 Canoe Club Lane, Pembroke, MA 02359 88 Till Rock Lane, Norwell, MA 02061 1197 Union Street, Manchester, NH 03104 52 Court Street, Cromwell, CT 06406-1621 1025 Angela CL, Schaumburg, IL 60173 14 Bellwood Way, Framingham, MA 01701 Emanuel Lutheran Church, 200 Greenwood Road, Worcester, MA 01607 180 Mildred Circle, Cancord, MA 01742

(c) The fiscal year (i.e. tax year) of the 'cessbioge/ 'surviving corporation shall end on the last day of the month of: June

(d) The name and business address of the resident agent, if any, of the "pesudings/"surviving corporation is: Bonnie Olson

B88 Worcester Street, Suite 160, Wellesley, MA D2484 The undersigned officers of the several constituent corporations listed herein further state under the penalties of perjury as corporations and duly approved by the members / stockholders / directors of such corporations in the manner required by General Laws, Chapter 180, Section 10.

TO BE EXECUTED ON BEHALF OF EACH CONSTITUENT CORPORATION

Counter Solom

, \*President / \*Naceobasident

nf

of

\_, "Clerk / "Assist Ink Ciort

Lutheran Social Services of New England, Inc.

(Name of constituent corporation)

Ecerta M. Jahr . "President / "Vixe Brezinkan

Bonnie S. Olion

Clerk / ASSENTARK CODE

Lutheran Social Ministries of New England, Inc.

(Name of constituent corporation)

\*Delete the inapplicable words.

### Attachment 5(a) Articles of Merger

### LUTHERAN SOCIAL SERVICES OF NEW ENGLAND, INC.

### ARTICLE II

The Corporation is a public benefit nonprofit corporation formed and operated exclusively for charitable purposes within the meaning of Section 501(c)(3) of the Internal Revenue Code of 1986, as amended. In furtherance of its charitable purpose, the Corporation may engage in any lawful acts or activities for which corporations may be formed under Chapter 180 of the Massachusetts General Laws.

### ARTICLE III

The Corporation shall have one class of members. The New England Synod of the Evangelical Lutheran Church in America and the New England District of the Lutheran Church – Missouri Synod shall be the members (individually, a "Member" and collectively, the "Members"). At all times and in all matters concerning the Corporation and submitted to a vote of the Members, including the election of directors and the amendment of the By-laws, the New England Synod of the Evangelical Lutheran Church in America as a Member of the Corporation shall have two (2) votes, and the New England District of the Lutheran Church – Missouri Synod as a Member of the Corporation shall have one (1) vote. The Members may admit additional members in accordance with the By-laws. The voting rights of additional members will be fixed by the existing Members at the time a new member is admitted.

### ARTICLE IV

### Other Provisions

Other lawful provisions for the conduct and regulation of business and affairs of the Corporation are set forth in this Article IV.

- a. <u>Powers</u>. The Corporation may have and exercise all powers necessary or convenient to effect any or all purposes for which the Corporation is formed and which are granted by Chapter 180 of the Massachusetts General Laws, as now in force or as hereafter amended, provided that no such power shall be exercised in a manner inconsistent with Chapter 180 of the Massachusetts General Laws or with the powers exercised by or reserved to the Members in accordance with the By-laws, as amended from time to time.
- <u>By-laws</u>. The By-Laws may be amended in whole or in part by the Members or by the Directors subject to the approval of the Members.
- c. <u>Meetings</u>. Meetings of the Directors of the Corporation shall be held in accordance with the provisions of the By-laws.
- d. <u>Indemnification</u>. Indemnification of directors, officers, employees, and agents, by whomever elected or appointed, shall be in accordance with the provisions in the By-laws.
- e. <u>Transactions with Interested Persons</u>. All transactions with Interested Persons, as defined in the By-laws, shall be conducted in accordance with the provisions in the By-laws.
- f. <u>Earnings</u>. No part of the net earnings of the Corporation shall inure to the benefit of, or be distributable to, its Members, directors, trustees, officers, or other private persons except that the Corporation shall be authorized and empowered to pay reasonable compensation for services rendered and to make payments and distributions in furtherance of the purposes set forth in the By-laws.
- g. <u>Dissolution</u>. The Corporation may be voluntarily dissolved in the manner provided by law and by the By-laws.

# THE COMMONWEALTH OF MASSACHUSETTS

19205

1039464

ARTICLES OF \*CONSOLIDATION / \*MERGER (General Laws, Chapter 180, Section 10) Domestic and Domestic Corporations

.

I hereby approve the within Articles of "CODESCRICKCOCK/"Merger and, the filing fee in the amount of  $\frac{3}{25}$ , having been paid, said articles are depend to have been filed with me this  $\frac{21}{25}$ day of  $\frac{3}{25}$ , 20  $\frac{1}{25}$ .

Effective date: .

Janing allen

WILLIAM FRANCIS GALVIN Secretary of the Commonwealth

### TO BE FILLED IN BY CORPORATION Contact information:

Donoghue Barrett and Singal, P.C.	
One Beacon Street, Suite 1320, Bost	ton, MA 02108
elephone:617-598-6700	
Email: <u>nedwards@dbslawfirm.com</u>	11 mip.
Email: <u>nedwards@dbslawfirm.com</u> A copy this filing will be available on-line at www.kta once the document is filed.	10:E 119 JS DE

		FEDERAL IDENTIFICATION				
		Fce: \$15.00				
Examiner	— The Commonwealth of Massachusetts William Francis Galvin Secretary of the Commonwealth One Ashburton Place, Boston, Massachusetts 02108-1512					
	ARTICLES OF AMENDMENT (General Laws, Chapter 180, Section 7)					
Name						
Caroline -	we_Heather L. Feltman					
	and Bonnie Olson	.*Clerk / %X%%XHKKKKKKK				
	or Lutheran Social Services of New England, Inc.					
	(Exact name of corporation	n)				
	located at 888 Worcester Street, Suite 160, Wellesley, MA 02482					
	(Address of corporation in Massachusetts)					
	do hereby certify that these Articles of Amendment affecting articles numbered: Article II					
	(Number those articles 1, 2, 3, and/or 4 being amended)					
	of the Articles of Organization were duly adopted at a meeting held on July 30	20_08 by voic of:				
	its 2 members, ababaaaaa	STANSARKKAR				
	Being at least two-thirds of its members legally qualified to vote in meetin	gs of the corporation; OR				
	Being at least two-thirds of its directors where there are no members pursuant to General Laws, Chapter 180, Section 3; OR					
	In the case of a corporation having capital stock, by the holders of at least stock having the right to vote therein.	two-thirds of the capital				
C C						
p L						
M						
R.A. L.						
	A					
	*Detate the incipitionble words,					
	**Check only one bas (bat applies. Note: If the space provided under any article or item on this form is insufficient, additions only of separate 8-1/2 × 11 spaces of paper with a left margin of at least 1 incb. Additions	s shall be sal forth on one side to more than one article may be				
RC.	made on a single sbeet so long as each article requiring each addition is clearly indicated.	in our a both one to there field, no				

RC

P, 02

# AUG-01-2008 FRI 01:45 PM LSSNE

FAX NO. 781 997 0888

### ARTICLE II

The Corporation is a public bonefit nonprofit corporation formed and operated exclusively for charitable purposes within the meaning of Section 501(c)(3) of the Internal Revenue Code of 1986, as amended ("IRC"). Its purpose is to enhance and reflect the religious missions of the New England Synod of the Evangelical Lutheran Church In America and the New England District of the Lutheran Church- Missouri Synod by engaging in any lawful acts or activities for which corporations may be formed under Chapter 180 of the Massachusetts General Laws and consistent with the requirements of Section 501(c)(3) of the IRC.

The foregoing amendment(s) will become effective when these Articles of Amendment are filed in accordance with General Laws, Chapter 180, Section 7 unless these articles specify, in accordance with the vote adopting the amendment, a *later* effective date not more than *labely days* after such filing, in which event the amendment will become effective on such later date.

Later effective date:\_

SIGNED UNDER THE PENALTIES OF PERJURY, this

President / MAXXXXXXXXXX

Clerk / XASAAAAAAAA

20

08

"Dulete the imapplicable words.

# THE COMMONWEALTH OF MASSACHUSETTS

I hereby certify that, upon examination of this document, duly submitted to me, it appears that the provisions of the General Laws relative to corporations have been complied with, and I hereby approve said articles; and the filing fee having been paid, said articles are

> deemed to have been filed with me on: August 01, 2008 1:52 PM

Hitian Fraingalies

WILLIAM FRANCIS GALVIN

Secretary of the Commonwealth

ip		FEDERAL IDENTIFICATION no. <u>DH - JHGLASIC3</u> Fee: \$15.00					
Examine D AA	The CommonWealth o William Franci Secretary of the Con One Ashburton Place, Boston, M ARTICLES OF AM (General Laws, Chapter	f Flassachusetts is Galvin mmonwealth lassachusetts 02108-1512 042 043 044					
plank Approved	Wc, Heather Feltman	, "President / "Vice President,					
	and Alana Geary	, *Clerk / *Assistant-Clerk,					
	of Lutheran Social Services of New England, Inc.						
¥.	(Exact name of corporation)						
	located at 888 Worcester Street, Suite 160, Wellesley, MA						
	(Address of corporation in Massachusetts)						
	do hereby certify that these Articles of Amendment affecting a	articles numbered:					
	2, 3 and 4						
	(Number those articles 1, 2, 3, and/or 4 being amended)						
	of the Articles of Organization were duly adopted at a meeting held on July 1 20_11 , by vote of:						
	2 members.	directors, or					
	Being at least two-thirds of its members legally qualified Being at least two-thirds of its directors where there a Chapter 180, Section 3; OR	ed to vote in meetings of the corporation; OR					
	In the case of a corporation having capital stock, by the holders of at least two-thirds of the capital stock having the right to vote therein.						
C [] P [] M [] R.A. []							
	1 <u>E</u> n 10	· ·					
Ý	*Delete the inapplicable words.	× *					
RC.	**Check only one bus that applies. Note: If the space provided under any article or item on this form is only of separate 8 1/2 x 11 sbeets of paper with a left margin of at le made on a single sheet so long as each article requiring each addition	east I inch. Additions to more than one article may be					
		1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1					

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01/14/10

### ARTICLE II

The Corporation is a public benefit nonprofit corporation formed and operated exclusively for charitable purposes within the meaning of Section 501(c)(3) of the Internal Revenue Code of 1986, as amended ("IRC"). The Corporation is a faith-based entity whose purpose is to reflect and enhance the religious mission of the several bodies of the Lutheran church and other affiliated churches by engaging in any lawful acts or activities for which corporations may be formed under Chapter 180 of the Massachusetts General Laws and consistent with the requirements of Section 501(c)(3) of the IRC.

#### ARTICLE III

The Corporation shall not have members.

### ARTICLE IV

Other lawful provisions for the conduct and regulation of business and affairs of the Corporation are set forth in the Article IV.

a. Powers. The Corporation may have and exercise all powers necessary or convenient to effect any or all purposes for which the Corporation is formed and which are granted by Chapter 180 of the Massachusetts General Laws, as now in force or as hereafter amended, provided that no such power shall be exercised in a manner inconsistent with Chapter 180 of the Massachusetts General Laws.

b. By-laws. The By-laws may be amended in whole or in part by a majority vote of the Directors then in office, at a meeting of the Board of Directors called for that purpose, provided that each director then in office has received 30 days prior written notice of such meeting.

c. Meetings. Meetings of the Directors of the Corporation shall be held in accordance with the provisions of the By-laws.

d. Indemnification. Indemnification of directors, officers, employees, and agents, by whomever elected or appointed, shall be in accordance with the provisions in the By-laws.

e. Transactions with Interested Persons. All transactions with Interested Persons, as defined in the By-laws, shall be conducted in accordance with the provisions in the By-laws.

f. Earnings. No part of the net earnings of the Corporation shall inure to the benefit of, or be distributable to, its directors, trustees, officers, or other private persons except that the Corporation shall be authorized and empowered to pay reasonable compensation for services rendered and to make payments and distributions in furtherance of the purposes set forth in the By-laws.

g. Dissolution. The Corporation may be voluntarily dissolved in the manner provided by law and by the By-laws.

The foregoing amendment(s) will become effective when these Articles of Amendment are filed in accordance with General Laws, Chapter 180, Section 7 unless these articles specify, in accordance with the vote adopting the amendment, a *later* effective date not more than *thirty days* after such filing, in which event the amendment will become effective on such later date.

Later effective date: \_

SIGNED UNDER THE PENALTIES OF PERJURY, this day of	.20_//
Hearhuarfactore	"President / "Vice President,
Alana Gearg	, *Clerk / * <del>Assistant Clerk.</del>

THE COMMONWEALTH OF MASSACHUSETTS

804414

ARTICLES OF AMENDMENT (General Laws, Chapter 180, Section 7)

a thick flucts of Y ISIO. JUL 27

Υ.

I hereby approve the within Articles of Amendment and, the filing fee in the amount of  $\frac{5}{5}$  having been paid, said articles are deemed to have been filed with me this  $\frac{2744}{5}$  day of  $\frac{5214}{5}$ 

Effective date:

nelan Traning balcin

WILLIAM FRANCIS GALVIN Secretary of the Commonwealth 1149192

#### TO BE FILLED IN BY CORPORATION Contact information:

David W. Allen, Esq.

Sheehan Phinney Bass + Green PA

1000 Elm Street, Manchester, NH 03101

Telephone: 603-627-8146

Email: dallen@sheehan.com

A copy this filing will be available on-line at www.state.ma.us/sec/cor once the document is filed.

	IDENTIFIC NO. 0432	CATION 84683	IDENTIFICATION NO. 042496563				
	10		Filing Fee: \$35.00				
Examiner	— The Commonwealth of William Francis Secretary of the Com One Ashburton Place, Room 1717, Bost	Galvin monwealth					
	ARTICLES OF *2000000000000000000000000000000000000	80, Section 10					
	*Consolidation / *merger of	*Consolidation / *merger of Lutheran Social Services of New England,					
		n Social ser ion, Inc.	vices of New England and				
	Luther	an Social Se	the constituent corporations, into rvices of New England, Inc.				
		*one of the consti	tuent corporations / XX02089209 paralax				
	The undersigned officers of each of the constituent corporations certify	under the penalt	ics of perjury as follows:				
	1. The agreement of <b>* spreadidation</b> / *merger was duly adopted in accord Laws, Chapter 180, Section 10.	lance and complia	ance with the requirements of General				
	<ol> <li>That if any of the constituent corporations constitutes a public cha a public charity.</li> </ol>	urity, then the rest	alting or surviving corporation shall be				
	<ol><li>The resulting or surviving corporation shall furnish a copy of the ap bers or to any person who was a stockholder or member of any consti- charge.</li></ol>						
	4. The effective date of the <b>*consolidation</b> / *merger determined pursulate the date approved and filed by the Secretary of the Commonweald which shall not be more than thirty days after the date of filing:		ive date is desired, specify such date				
	5. (For a merger) (a) The following amendments to the Articles of Organization of the a agreement of merger:	surviving corpora	ation have been effected pursuant to the				
	SEE ATTACH	SEE ATTACHED					
P.C.	*Delete the inapplicable word.						

(For a consolidation) (b) The purpose of the resulting corporation is to engage in the following activities:

#### NOT APPLICABLE

\*\*(c) The resulting corporation may have one or more classes of members. If it does, the designation of such class or classes, the manner of election or appointment, the duration of membership and the qualification and rights, including voting rights, of the members of each class, may be set forth in the bylaws of the corporation or may be set forth below:

#### NOT APPLICABLE

\*\*(d) Other lawful provisions, if any, for the conduct and regulation of the business and affairs of the resulting corporation, for its voluntary dissolution, or for limiting, defining, or regulating the powers of the corporation, or of its directors or members, or of any class of members, are as follows:

#### NOT APPLICABLE

(a) The street address of the "answarms" / \*surviving corporation in Massachusetts is: (post office boxes are not acceptable)

14 East Worcester Street, Suite 300, Worcester, MA 01604

(b) The name, residential address and post office address of each director and officer of the marking / "surviving corporation is:

	NA	ME RESIDENTIAL ADDRESS POST OFFICE ADDRESS
President:	Angela Bovill	152 Hayden Rowe St., Hopkinton, MA 01748
Treasurer:	Nick Russo	602 Wisteria Way, Wayland, MA 01776
Clerk	Alana Geary	102 Hopkinton Road, Upton, MA 01568
Clerk	Barbara Rube	915 Silus Dean Hwy., Wetheralisid, CT 06109
	William Mayo	15 Roaelio Ave., Quincy. WA 02169
Distance	Baanah Anderson	53 Green Street, Concord, MB 03301
Directors:	Michael Balinskas	384 Grove Street, East Berlin, CT 06023
	Garch Greimann	975 Nemorial Drive, Cambridge, MA 02138
	Karan Gaylin	180 Mildred Circle, Concord, MA 01742
	Gall Buchar	14 South Meadow Ridge, Concord, MA 01742
	Sonja Regymogi	75 Sucrapple Lane, Milford, CT 08460
	Jeff Rinney	8 Lincoln Screat, Natick, MA 01760
	Ross Goodsen	69 Mystic Valley Pkway, Winchester, NA 01890
	Angela Bovill	152 Hayden Rowe Street, Nopkinton, MA 01748
	William Swanson	24 Canos Club Lans, Panbroks, MA 02359
	Wisan Breegi	120 Bedford Royd, Woburn, MA 01801
	Donald Sweat	10 Carrie Lynn Long, York, ME 03908
	Juliana Langille	7 Manchester Street, Actichoro, MA 02703
	Poloh Gerans	The device last Manufacture and Aland

(c) The fiscal year (i.e. tax year) of the "contribute" food, Morrinack, apt 03054 (i.e. tax year) of the month of:

June

(d) The name and business address of the resident agent, if any, of the Resulting X \*surviving corporation is,

Alana Geary, 14 East Worcester SL, Worcester, MA 01604

The undersigned officers of the several constituent corporations listed herein further state under the penalties of perjury as to their respective corporations that the agreement of <u>Senarshidseing</u> / "merger has been duly executed on behalf of such corporations and duly approved by the members / stockholders / directors of such corporations in the manner required by General Laws, Chapter 180, Section 10.

TO BE EXECUTED ON BEHALF OF EACH CONSTITUENT CORPORATION

President ) Wice President Clerk / Assistant Cle Lutheran Social Services of New England, Inc. of (Name of constituent corporation) President ino President lan \*Clerk / \*Assistant Clerk Lutheran Social Services of New England Foundation, Inc. of

(Name of constituent corporation)

#### Attachment 5(a)

#### MERGER AGREEMENT AND PLAN OF MERGER

#### LUTHERAN SOCIAL SERVICES OF NEW ENGLAND, INC. AND

#### LUTHERAN SOCIAL SERVICES OF NEW ENGLAND FOUNDATION, INC.

Agreement and Plan of Merger dated this day of <u>(1954)</u>, 2013, by and between Lutheran Social Services of New England, Inc, a Massachusetts not-for-profit corporation with a principal place of business in Worcester, Massachusetts ("LSSNE") and Lutheran Social Services of New England Foundation, Inc., a Massachusetts not-for-profit corporation with a principal place of business in Worcester, Massachusetts ("Foundation"), pursuant to Massachusetts statue.

WHEREAS, both parties are affiliated and Foundation is a supporting organization which aids the work of LSSNE which is the beneficiary of the assets of Foundation; and

WHEREAS, the parties' boards of directors have voted to merge the corporations, with LSSNE being the surviving corporation, having found such merger to be in the best interest of both corporations which thereafter shall be components of the surviving corporation which will be named Lutheran Social Services of New England, Inc., and which shall continue with its same mission and functions and establish an endowment fund; and

WHEREAS, the board of directors of the surviving corporation will be the members of the board of LSSNE at the time of merger, with the same terms as at present; and

WHEREAS, the parties have agreed upon the terms of merger;

NOW THEREFORE, in consideration of the agreements set forth herein, the parties agree as follows and adopt the following Plan of Merger:

**1. Merger.** On the effective date of merger, as defined herein, the Foundation shall be merged with and into LSSNE, and LSSNE shall be the surviving corporation.

2. Assets of Parties. The parties agree that the assets and financial condition of the parties are known to both parties. Those assets and the parties' fiscal condition are described in the financial statements and Forms 990 attached hereto and made a part hereof.

**3. Name and Principal Place of Business.** The name of the surviving corporation shall be "Lutheran Social Services of New England, Inc." The corporation shall have as its principal place of business at its present place of business, and such other locations at which it shall decide to conduct business including the parties' present locations, as such locations may be changed from time to time.

1.1



4. Officers. Those persons serving as officers of LSSNE at the time of the merger shall be the officers of the surviving corporation.

5. Articles of Agreement and By-laws. The existing Articles of Organization and By-Laws of LSSNE shall continue after the merger.

6. Effect of Merger. Upon the completion of the merger, Foundation shall be merged into LSSNE. All property, rights, contracts, choses in action, and tangible and intangible property shall become the property of LSSNE, without the need for further action, deed or conveyance, and the LSSNE shall have such rights as Foundation had in connection with such property, subject to any restrictions on use of assets imposed by the donors thereof. LSSNE shall be responsible for all contracts and obligations of the Foundation thereafter, and the rights of creditors shall be preserved against LSSNE. This agreement shall be deemed to constitute the appropriate document of conveyance effecting the transfer or assignment of all property, contracts, and assets. To the extent any further documentation is required, prior to or after the effective date, representatives of the Foundation agree to execute such documents as may be required.

7. Effective Date. The merger shall become effective after the adoption of this Agreement and Plan of Merger by necessary action of the Boards of Directors and Trustees and upon the filing of the merger votes and this Agreement and Plan of Merger with the Secretary of the Commonwealth of Massachusetts. Such votes were taken by LSSNE on <u>September 10, 2013</u>, by vote attached hereto, and by Foundation on <u>October 8, 2013</u>, by vote attached hereto. The effective date of the merger shall be <u>December 14, 2013</u>.

8. Cancellation. In the event the Boards of Directors of both corporations vote to cancel this agreement prior to the merger, this agreement shall be cancelled.

9. Merger and Choice of Law. This is the sole agreement between the parties as to the subject matter hereof, and into it are merged all of the discussions of the parties. This is a Massachusetts agreement and is subject to the laws of the state of Massachusetts. Paragraph headings in this agreement are for identification only and have no substantive effect. Any notice to either party shall be given by United States Mail, postage prepaid.

IN WITNESS WHEREOF, the parties have set their hands and seals by the officers authorized so to sign, on the day and date first set forth above.

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Witness:

Alan

Alana Jeany

LUTHERAN SOCIAL SERVICES OF NEW ENGLAND, INC.

nu By: Angele Boyill, President

LUTHERAN SOCIAL SERVICES OF NEW ENGLAND FOUNDATION, INC.

ford By: Angela Boyill, President

#### Certificate of Vote Lutheran Social Services of New England, Inc.

I, <u>Alana Geary</u>, <u>Clerk</u> of the <u>Lutheran Social Services of New England</u>. Inc., do hereby certify that:

- I am the duly elected and acting <u>Clerk</u> of <u>Lutheran Social Services of</u> <u>New England</u>, Inc., a <u>Massachusetts</u> corporation (the "Corporation");
- (2) I maintain and have custody of and am familiar with the Seal and minute books of the Corporation;
- (3) I am duly authorized to issue certificates;
- (4) The following are true, accurate and complete copies of the resolutions adopted by the Board of Directors of the Corporation at a meeting held on the <u>10th</u> of <u>September, 2013</u>, which meeting was duly held in accordance with <u>Massachusetts</u> laws and the by-laws of the Corporation:

Action: Approve the agreement and plan of merger by and between Lutheran Social Services of New England, Inc., and Lutheran Social Services of New England Foundation, Inc.

The foregoing resolutions have not been revoked, annulled or amended in any manner whatsoever, and remain in full force and effect as of the date hereof.

IN WITNESS WHEREOF, I have hereunto set my hand as the <u>Clerk</u> of the Corporation and have affixed its corporate seal this <u>16th</u> day of <u>October</u>. 2013.

Same

5. 6 M Alana

(Signature)

#### Certificate of Vote Lutheran Social Services of New England Foundation, Inc.

I, <u>Alana Geary</u>, <u>Clerk</u> of the <u>Lutheran Social Services of New England Foundation</u>, Inc., do hereby certify that:

- I am the duly elected and acting <u>Clerk</u> of <u>Lutheran Social Services of New</u> <u>England Foundation</u>, Inc., a <u>Massachusetts</u> corporation (the "Corporation");
- (2) I maintain and have custody of and am familiar with the Seal and minute books of the Corporation;
- (3) I am duly authorized to issue certificates;
- (4) The following are true, accurate and complete copies of the resolutions adopted by the Board of Directors of the Corporation at a meeting of the said Board of Directors held via mail vote on or about the <u>8th</u> of <u>October</u>. <u>2013</u>, which meeting was duly held in accordance with <u>Massachusetts</u> law and the by-laws of the Corporation:

Action: Approve the agreement and plan of merger by and between Lutheran Social Services of New England, Inc., and Lutheran Social Services of New England Foundation, Inc., effective December 14, 2013.

The foregoing resolutions have not been revoked, annulled or amended in any manner whatsoever, and remain in full force and effect as of the date hereof.

IN WITNESS WHEREOF, I have hereunto set my hand as the <u>Clerk</u> of the Corporation and have affixed its corporate seal this <u>16th</u> day of <u>October</u>. 2013.

(Signature)

j<sub>e</sub>ne Taperst

### THE COMMONWEALTH OF MASSACHUSETTS

I hereby certify that, upon examination of this document, duly submitted to me, it appears that the provisions of the General Laws relative to corporations have been complied with, and I hereby approve said articles; and the filing fee having been paid, said articles are

deemed to have been filed with me on:

December 05, 2013 02:17 PM

Helian Fraing Salies

WILLIAM FRANCIS GALVIN

Secretary of the Commonwealth

	IDENTIFICATION
P 0 1	no. 04 - 2494 563 Filing Fee: \$15.00
The	"Commentine of The seasting of the
Une	Commonwealth of Massachusetts MAY William Francis Galvin Secretary of the Commonwealth Ashburton Place, Room 1717, Boston, Massachusetts 02108-1512
1	Secretary of the Commonwealth
One	Ashburton Place, Room 1717, Boston, Massachusetts 02108-1512
	a
	ARTICLES OF AMENDMENT
×.	(General Laws, Chapter 180, Section 7)
	1
We, Angela Bovill	, *President / *Vice President
and Alana Geary	, *Clerk / *Assistant Cl
ofLutheran Social So	ervices of New England, Inc.
St Could a s	(Exact name of corporation)
located at14 East Word	cester Street, Suite 300, Worcester, MA 01604
395 a	(Address of corporation in Massachusetts)
do hereby certify that these	e Articles of Amendment affecting articles numbered:
Ť.	
	(Number those articles 1, 2, 3, and/or 4 being amended)
of the Articles of Organiza	ation were duly adopted at a meeting held on <u>July 1</u> 20 <u>14</u> , by vote of:
of the residue of a Burner	
1	members, 14 directors, orshareholder
Being at least two	hirds of its members legally qualified to vote in meetings of the corporation; OR
	thirds of its directors where there are no members pursuant to General Laws,
Being at least two Chapter 180, Sect	thirds of its directors where there are no members pursuant to General Laws, tion 3; OR
Being at least two Chapter 180, Sect	thirds of its directors where there are no members pursuant to General Laws, tion 3: OR poration having capital stock, by the holders of at least two-thirds of the capital stock having
<ul> <li>Being at least two- Chapter 180, Sect</li> <li>In the case of a co the right to vote th</li> </ul>	thirds of its directors where there are no members pursuant to General Laws, tion 3: OR poration having capital stock, by the holders of at least two-thirds of the capital stock having
<ul> <li>Being at least two- Chapter 180, Sect</li> <li>In the case of a co</li> </ul>	thirds of its directors where there are no members pursuant to General Laws, tion 3; OR rporation having capital stock, by the holders of at least two-thirds of the capital stock having herein.
<ul> <li>Being at least two- Chapter 180, Sect</li> <li>In the case of a co the right to vote the Article 1</li> <li>Name of the Corporation</li> </ul>	thirds of its directors where there are no members pursuant to General Laws, tion 3; OR reporation having capital stock, by the holders of at least two-thirds of the capital stock having herein.
<ul> <li>Being at least two- Chapter 180, Sect</li> <li>In the case of a co the right to vote the Article 1</li> <li>Name of the Corporation</li> </ul>	thirds of its directors where there are no members pursuant to General Laws, tion 3; OR reporation having capital stock, by the holders of at least two-thirds of the capital stock having herein. on oration is hereby amended to:
<ul> <li>Being at least two-Chapter 180, Sect</li> <li>In the case of a control to vote the right to vote the right to vote the right to vote the right to vote the Corporation</li> <li>The name of the Corporation</li> </ul>	thirds of its directors where there are no members pursuant to General Laws, tion 3; OR reporation having capital stock, by the holders of at least two-thirds of the capital stock having herein. on oration is hereby amended to:
<ul> <li>Being at least two- Chapter 180, Sect</li> <li>In the case of a co the right to vote the Article I</li> <li>Name of the Corporation</li> <li>The name of the Corporation</li> </ul>	thirds of its directors where there are no members pursuant to General Laws, tion 3; OR reporation having capital stock, by the holders of at least two-thirds of the capital stock having herein. on oration is hereby amended to:
<ul> <li>Being at least two- Chapter 180, Sect</li> <li>In the case of a co the right to vote the Article I</li> <li>Name of the Corporation</li> <li>The name of the Corporation</li> </ul>	thirds of its directors where there are no members pursuant to General Laws, tion 3; OR reporation having capital stock, by the holders of at least two-thirds of the capital stock having herein. on oration is hereby amended to:
<ul> <li>Being at least two- Chapter 180, Sect</li> <li>In the case of a co the right to vote the Article I</li> <li>Name of the Corporation</li> <li>The name of the Corporation</li> </ul>	thirds of its directors where there are no members pursuant to General Laws, tion 3; OR reporation having capital stock, by the holders of at least two-thirds of the capital stock having herein. on oration is hereby amended to:
Being at least two- Chapter 180, Sect In the case of a co the right to vote the Article I Name of the Corporation The name of the Corporation Ascentria Care Alliance	thirds of its directors where there are no members pursuant to General Laws, tion 3; OR reporation having capital stock, by the holders of at least two-thirds of the capital stock having herein. on oration is hereby amended to: e, Inc.
Delete the inapplicable word. Delete the inapplicable word.	thirds of its directors where there are no members pursuant to General Laws, tion 3; OR reporation having capital stock, by the holders of at least two-thirds of the capital stock having herein. on oration is hereby amended to: e, Inc.

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1-14-1972

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The foregoing amendment(s) will become effective when these Articles of Amendment are filed in accordance with General Laws, Chapter 180, Section 7 unless these articles specify, in accordance with the vote adopting the amendment, a *later* effective date not more than *thirty days* after such filing, in which event the amendment will become effective on such later date.

September 1, 2014 Later effective date: SIGNED UNDER THE PENALTIES OF PERJURY, this 20 1 Boulde \*President / \*Vice President. \*Clerk / \*Assistant Clerk. Delete the inapplicable words.

#### THE COMMONWEALTH OF MASSACHUSETTS

19891

227310

ARTICLES OF AMENDMENT RECEIVED (General Laws, Chapter 180, Section 7) AUG 0 4 2014 SUCRETARY OF THE COMMONWEA hereby approve the within Articles of Amendment and, the filing fee in the CORPORT TIONS DIVISION amount of \$ having been paid, said articles are deemed to have been filed with me this day of 20 . Vis. . P:1 1: 4.5 Effective date: 2014 AUG -4, P CORruine 12

WILLIAM FRANCIS GALVIN Secretary of the Commonwealth

#### TO BE FILLED IN BY CORPORATION Contact information:

#### Alana Geary

Lutheran Social Services of New England, Inc.

14 East Worcester St, Suite 300, Worcester, MA 01604

774-243-3912 Telephone:

Email: ageary@lssne.org

A copy this filing will be available on-line at www.state.ma.us/sec/cor once the document is filed.

## Attachment 7 – Affidavit of Truthfulness and Compliance

NEALT	Massachu	setts Departm	ent of Pu	blic Healt	h Version:	7-6-17
Nor I		Determinatio			version,	/-0-1/
	105 - 5	t of Truthfulne		· · · · · · · · · · · · · · · · · · ·		
MAEN	With La	w and Disclos	ure Form	100.405(B)		
	ctions: Complete Information below.					
	to: dph.don@state.ma.us Include a		ed.			
Applic	cation Number: <u>ACA - 21092</u>	808 - C.L	0	riginal Application	Date: Septembe	v 28, 2024
Applic	cant Name: Ascentria Care Alliance, In	nc. (Laurel Ridge Rehabilita	tion and Skilled C	Care Center)		
Applic	cation Type: Conservation Long Term	Care Project				
	cant's Business Type: @ Corporation				LLC COther	
	Applicant the sole member or sole sha		ility(ies) that are t	the subject of this A	pplication? ( Yes	CNo
	ndersigned certifies under the pains ar			de la composición de	and a start of	Sec. 1
1.	The Applicant is the sole corporate I have read 105 CMR 100.000, the M				the subject of this Ap	pplication;
2.	I understand and agree to the expe		and the second		CMP 100 800-	
3. 4.	I have read this application for Dete					
	information contained herein is acc		ig an exhibits and	actacimiento, ana	contract of the	
5.	I have submitted the correct Filing F		nrefundable purs	uant to 105 CMR 10	00.405(B);	
6.	I have submitted the required copie					all
	Parties of Record and other parties					
7.	I have caused, as required, notices of					
	all carriers or third-party administra				vices with which the	e
	Applicant contracts, and with Media					Se
8.	I have caused proper notification ar		etary of Environm	ental Affairs pursua	ant to 105 CMR	
	100.405(E) and 301 CMR 11.00; will					
9.	If subject to M.G.L. c. 6D, § 13 and 9		ted such Notice o	of Material Change	to the HPC - in	
	accordance with 105 CMR 100.405(			All Same in the		
10.	Pursuant to 105 CMR 100.210(A)(3), substantial compliance and good st					JI.
	previously issued Notices of Determ					111
11.	I have read and understand the limit					e of
	Determination of Need as establish	ed in 105 CMR 100.415;			1	
12.	I understand that, if Approved, the					
	pursuant to 105 CMR 100.310, as we	ell as any applicable Other	Conditions as out	lined within 105 CM	MR 100.000 or that	
	otherwise become a part of the Fina					
13.	Pursuant to 105 CMR 100.705(A), I c					
14.	Pursuant to 105 CMR 100.705(A), I c		oject is authorize	d under applicable	zoning by-laws or	
	ordinances, whether or not a specia					
	a. If the Proposed Project is			-laws or ordinances	s, a variance has bee	n
		t such Proposed Project; or				
1.	b. The Proposed Project is a	exempt from zoning by-law	vs or ordinances.			
Corpo	oration:					
Attach	a copy of Articles of Organization/Inc	orporation, as amended	2			
Angel	a Bovill	lip	5		9/28/21	
CEO fo	or Corporation Name:	Signature:	7,1	1	Date	
William	m Mayo		11/1		18 5 , 21	
-	Chair for Corporation Name:	Signature:	1 mg		Date	
	informed of the contents of				and the second s	
	been informed that					
*** issu	ed in compliance with 105 CMR 100.000, the Ma	assachusetts Determination of Nee	d regulation effective.	January 27, 2017 and am	ended December 28, 2018	8

Affidavit of Truthfulnoss	Ascontria Caro Allianco Inc. /I aurol Ridno Rohah
Attrictation for a triantation lake	Acroninia i are alliante int il athei kinne kenar

### Attachment 8 – Filing Fee

174	ilitation & Skilled Care Center Forest Hills Street ica Plain, MA 02130	Berkshire Bank 537372172021	3804
PAY TO THE			\$25,479.80
ORDER OF	Twenty Five Thou	sand Four Hundred Seventy Nir	ne <sup>S</sup> Dollars and 80 Cents
			DOLLARS
COMMONWEA POST OFFICE BOSTON, MA			
МЕМО		Micheles Jurse	MP Report

Laurel Ridge Rehabilitation & Skilled Care Center Jamaica Plain, MA 02130

# 3804

COMMON	COMMONV	VEALTH OF MASSACHUSETTS	09/21	/2021	3804
Invoice Number	Invoice Date	Description	Gross Amount	<b>Discount Taken</b>	Net Amount Paid
DON	09/24/2021	DON (0.2% of MCE)	\$25,479.80	\$0.00	\$25,479.80
			0		
			\$25,479.80	\$0.00	\$25,479.80

Laurel Ridge Rehabilitation & Skilled Care Center Jamaica Plain, MA 02130

# 3804

COMMON	COMMONWEALTH OF MASSACHUSETTS		09/21/2021		3804	
Invoice Number	Invoice Date	Description	Gross Amount	Discount Taken	Net Amount Paid	
DON	09/24/2021	DON (0.2% of MCE)	\$25,479.80	\$0.00	\$25,479.80	
			\$25,479.80	\$0.00	\$25,479.80	