# Cityand Town

Navjeet K. Bal, Commissioner • Robert G. Nunes, Deputy Commissioner & Director of Municipal Affairs



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# Preparing Your Case for Appeal at the Appellate Tax Board

The information in this article comes from the online booklet, "Understanding Real Estate Tax Appeals at the Appellate Tax Board," which is designed to help taxpayers and assessors understand the overall process of appealing a real estate tax assessment. It provides general information about filing appeals, preparing cases, and what to expect at a hearing. The focus of this article is strictly section five of that booklet: "Preparing your Case [for the ATB]."

The Massachusetts Appellate Tax Board (ATB) is a quasi-judicial state agency designed to conduct hearings and render decisions on appeals of all types of state and local taxes, including property tax (both real estate and personal property), corporate excise, individual income tax, sales and use tax, and automobile and other excises. The most frequent type of appeal filed with the ATB is real estate tax appeals.

#### **Preparing Your Case**

Because every parcel of real estate is unique and each case depends on its own particular facts, it is impossible to give a complete description of how parties should present their cases at the ATB. However, based on the type of evidence which many taxpayers and assessors present in support of their cases, the following information is provided for your consideration in preparing a case for hearing.

# What do taxpayers need to prove?

Taxpayers who claim that the assessed value of their property is too high should be prepared to show that the fair market value of their property for the fiscal year at issue is lower than the assessed value. The law provides that the property must be valued as of the January 1st preceding the fiscal year at issue. For example, for fiscal year 2004, which runs from July 1, 2003 to June 30, 2004, the valuation date is January 1, 2003.

# What do the assessors need to prove?

Because the assessment is presumed by law to be valid, taxpayers bear the burden of proving that their property is overvalued. The assessors may therefore decide to "rest on the assessment" and not present any evidence in support of their assessed value. If the ATB decides that the taxpayer's evidence fails to prove that the assessed value of the property exceeds the property's fair market value, the ATB will issue a decision in favor of the assessors even if the assessors did not produce any evidence at the hearing. The assessors may, of course, choose to offer testimony and evidence to support their opinion that the assessed value of the property represents the property's fair market value.

#### Do I need an attorney?

You are not required to have an attorney represent you at the hearing. In



DLS Commentary

One of the most frequent subjects of calls to the DOR press office is the Community Preservation Act (CPA). For the past year,

speculation has mounted as to whether the state would be able to maintain the 100 percent level of state matching grants for CPA, which has been achieved each year since its inaugural distribution in 2002 following legislation enacted in 2000. Although final FY08 numbers for each of the cities and towns that have adopted the CPA will not become available until the fall of 2008, late last month DLS issued a preliminary percentage estimate for the state's CPA matching grants.

As announced, we project that the FY09 state matching grants for CPA will be approximately 65 percent. Under CPA's enacting legislation, it was determined that once the balance in the state's CPA trust fund was unable to provide for 100 percent state matches a multi-round formula would take effect. This will be the first year DLS uses this formula to distribute matching CPA funds to municipalities that have adopted the CPA.

Even at a lower level of matched funding, the CPA remains a unique and valuable funding source for the acquisition and preservation of open space and the development of recreational facilities and affordable housing.

Finally, you may notice changes in the layout and organization of this month's *City and Town*. We are constantly seeking to improve the readability and organization of our publication. We encourage your comments and suggestions – whether positive or not, please send us your feedback at cityandtown@dor.state.ma.us.

Kohnt C. Numer

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#### **Best Practices**

# Hull's Real Estate Tax Abatement Video

David Beck, MAA, Hull Assistant Assessor

When Hull taxpayers ask for real estate tax abatement forms, the board of assessors has for years also given them a Taxpayer Information Guide and an Information Requisition (IR) form. Giving them the guide and the IR form with instructions that explain exactly what data is being sought has been a big help to taxpayers and assessors. Assessors receive complete applications that effectively help the applicants make their cases and, when warranted, assessors grant the abatements. However, many taxpayers do not come into the assessors' office for the forms that are otherwise available and consequently do not get the benefit of the complete instruction package.

# What about taxpayers who do not know the abatement process?

In 2005, Pamela Coffman was elected to the Hull Board of Assessors. Pamela is not only a real estate broker and an appraiser, but also runs a business creating event videos. The suggestion to make a video on abatements came up and we discussed various production issues. The most pressing was the script. The *Taxpayer Information Guide* was a logical starting point; with a little modification, we had our script.

With a video recorder, we took shots of properties, scenery, board members and staff, counter sales books, etc. Then our board member/videographer put the package together. I happened to know a retired voice-over actress who volunteered for the part. We finished the video just as the fiscal year 2007 third quarter actual tax bills were to be mailed.

The first year we used our local cable access channel for exposure. The video was shown during breaks in the

weekly selectmen's meetings in late December and January.

This year we have gone for broke after updating the video for the current assessment and filing dates. The video is being televised not only during selectmen's meeting breaks, but is also available on the Internet as well as through links on the Hull assessor's website. To view the video go to: www.town.hull.ma.us/Public\_Documents/HullMA\_Assessors/assessors and click on the video box. To view our Taxpayer Information Guide, click on the abatements box.

The comments on our video are coming in and, so far, the ratings are quite high. The Massachusetts Association of Assessing Officers conferred their 2007 Public Information Award on Hull for the video.

# What about municipalities that don't have a videographer?

The City of Westfield has found an answer for cities and towns that do not have a videographer: schools. Westfield is producing its own video using a city hall college intern who is taking a video production course. Most colleges, and many high schools, offer courses on communications, television production, etc. If you can find a student who wants or needs to do a course project, take some photos, a few video shots, edit the script to fit your city or town and you too can have your own abatement video. We recommend that you make it as generic as possible to reduce and/or even eliminate the need for changing dates each year. This will make your production useful for many years with little or no maintenance.

The Hull assessors welcome you to use our video as a template. ■

#### Legal

## **Bylaw Regulating Jet Skis Upheld**

James Crowley, Esq.

Provincetown enacted a bylaw in 2002 restricting the use of personal watercraft to a 200-foot-wide channel in Provincetown harbor and limiting the launching of personal watercraft, including jet skis, to a single point at West End Beach. The bylaw further provided that personal watercraft, while in the channel, could only be operated at "headway speed," which is to say, a slow crawl. Unfortunately, these restrictions hurt Mad Maxine's Watersports, Inc. (Mad Maxine's), which was in the business of renting jet skis. Mad Maxine's challenged the bylaw on the grounds it violated the Home Rule Amendment and the public trust doctrine. Massachusetts Superior Court upheld the bylaw as a reasonable regulation to promote public safety and to help the environment. Mad Maxine's then appealed to the state Court of Appeals. The decision is Mad Maxine's Watersports, Inc. v. Harbormaster of Provincetown, 67 Mass. App. Ct. 804 (2006).

The appeals court first addressed the Home Rule Amendment argument. Mad Maxine's contended that the bylaw was invalid since it was in sharp conflict with M.G.L. Ch. 90B § 9A. That statute regulates the operation of jet skis on waters of the commonwealth of less than 75 acres. Mad Maxine's interpreted the statute to mean there

Mad Maxine's theory was that the Provincetown bylaw unlawfully restricted the public's right of free navigation of the waters of the commonwealth.

was an absolute right to operate jet skis on waters greater than 75 acres and that the Provincetown bylaw impermissibly interfered with that right. The appeals court, however, rejected the theory that M.G.L. Ch. 90B § 9A conferred an absolute right to use jet skis. In the court's view, this state statute merely provided minimum regulatory guidelines for the operation of personal watercraft. Additionally, the legislature never intended to preclude local regulation since the legislature

in M.G.L. Ch. 90B § 15 expressly permitted municipalities to regulate vessels, which term includes watercraft of every description, including jet skis.

The appeals court then turned to plaintiff's argument that the Provincetown bylaw violated the public trust doctrine under which a sovereign holds shore lands and waterways in trust for the use of the general public. Mad Maxine's theory was that the Provincetown bylaw unlawfully restricted the public's right of free navigation of the waters of the commonwealth. In the court's view, however, this bylaw did not encroachupon the commonwealth's sovereignty under the public trust doctrine. Rather, the bylaw was entirely consistent with the legislature's delegation of power to municipalities to regulate vessels upon local waterways as provided in M.G.L. Ch. 90B §15.

Accordingly, the court upheld the Provincetown bylaw since it was a reasonable regulation intended to reduce risk to swimmers and other boaters in the harbor notwithstanding the adverse economic impact on the plaintiff's business of renting jet skis.



#### Local taxation advice sought by Japanese researchers

A delegation of Japanese officials from the Japanese Local Government Center in New York visited the Division of Local Services on February 29 to discuss Japanese property tax collection issues. Professor Tetsuya Watanabe, Lecturer and Accountant Hiroshi Noguchi and several colleagues met with Municipal Finance Law Bureau Chief Kathleen Colleary and attorney Chris Hinchey.

#### **Focus on Municipal Finance**

# **New Growth: History & Numbers**

Marilyn H. Browne, Chief of Bureau of Local Assessment, and Donna Demirai, BLA Senior Analyst

For over two decades the Department of Revenue's (DOR) annual publication "Guidelines for Determining Annual Levy Limit Increase for Tax Base Growth" has begun with the following two sentences: "Proposition 21/2 provides a city or town with annual increases in their levy limits of (1) 2.5 percent and (2) an additional amount based on the valuation of certain new construction and other allowable growth in the tax base that is not the result of property revaluation. These annual increases are allowed so long as they do not result in the levy limit above the levy ceiling of 2.5 percent of full and fair cash valuation." Those sentences continue to remain intact. However, new growth has changed over the years and this article will look at evolutionary highlights. We will also examine the fiscal impact of new growth over the past several years and its current downward trend.

With 17 communities still to set a tax rate, FY2008 figures are showing a downward trend in tax levy new growth in the residential class that we do not expect to change significantly when all rates are set. To date, the total tax levy growth for FY2008 is down 6.7 percent from the prior year. It is probably prudent for municipal finance officials to use caution when estimating new growth for future budgetary purposes in this current economic climate.

#### **New Growth History**

Through the years, new growth parameters have broadened as a way to help local communities cope with budgetary constraints that made it difficult for them to provide basic services, e.g., education, fire and police protection, needed as a result of additional newly constructed homes and businesses.

In the early 1980s submissions were optional. Then during a statewide fiscal budget crisis, in the early 1990s, a plan was devised that would give communities the one-time opportunity to capture 18 months of growth in one year. Later, the definition of new growth was expanded by the legislature. However, since the early 1990s new growth has remained essentially the same.

Nineteen eighty-seven saw the first of two retroactive new growth provisions. At that time many communities' assessors elected not to augment their levy limits as allowed by Proposition 2½. They may have skipped one or

FY2008 figures are showing a downward trend in tax levy new growth

more years for any variety of reasons. DOR permitted the submission of retroactive growth for fiscal years 1983 through 1986. It wasn't until 1989 that legislation occurred to require assessors to report new growth before the annual setting of the tax rate (G.L. Ch. 59, sec. 21D). This change gave the policy makers in communities the option to spend or not spend increases in levy due to growth. No longer could some assessors elect to withhold tax levy growth. Once again, and for the last time, in 1989 communities were allowed to recapture lost new growth for fiscal years 1987, 1988 and 1989.

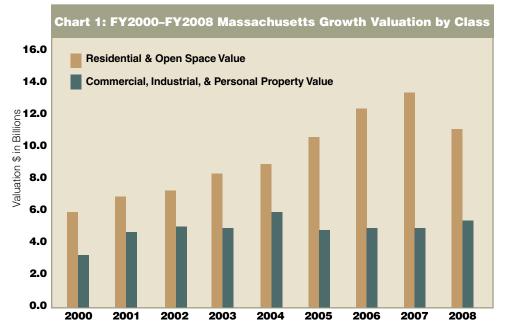
In FY1991 the accelerated assessment of new construction became a local option. This legislative authorization, under Ch. 653 section 40 of the Acts of

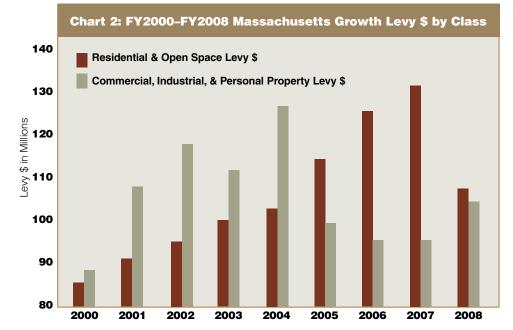
1989, created a single 18-month new growth period with its accompanying increase in new growth. This option enables municipalities to assess new construction and improvements built between January 1 and June 30. Otherwise, the improvements have to be in place on January 1 to be assessed. Currently 174 (50 percent) of the 351 communities have adopted this provision; and of those, 85 (49 percent) chose to do so for fiscal 1991, 15 for FY1992, and 11 for FY1993. The only other double-digit year was FY2004 with 11 new communities.

In 1992 the new growth definition was broadened by G.L. Ch. 59 sec. 21C (f). This time all increases in assessed valuation of a parcel or article of personal property over its prior year's valuation, except those attributable to a revaluation or value adjustment in years between certification, became allowable. Previously, valuation increases had to be the result of certain residential construction or meet certain minimum percentage or dollar tests to be allowed as new growth. For example, a residential property had to have increased at least 50 percent over the prior year's value, or a commercial, industrial or personal property parcel had to have increased \$100,000 or 50 percent.

While the rules for calculating new growth have been static in recent years assessors will recall that in FY2000 electronic submissions, using floppy disks and the Automated Tax Rate Recapitulation application, became required. For FY2008 tax rate setting, the DOR and volunteer municipalities tested the new interactive Gateway system that will allow assessors to directly input data into Gateway and provide some initial analyses for them

#### New Growth: History & Numbers - continued from page 4





before they decide to submit the data to DOR. The new system will help eliminate clerical and arithmetic errors as well as identify data omissions before assessors "push" the submit button. It is anticipated that these improvements will expedite DOR's handling and approval process of new growth submissions. We are looking forward

to full implementation of Gateway with all municipalities next year in FY 2009.

#### **New Growth Numbers**

This portion of the article will review the numbers generated by new growth over the past eight years, concentrating on FY2005 to FY2008. (For indepth details about new growth see Informational Guideline Release No. 07-402 on the DLS website.)

This commentary will graphically demonstrate the vastly different impact of new growth in communities using single versus multiple tax rates. It will also visually show the effects of the recent economic downturn on commercial properties in comparison to the increase in residential new growth. Compound that with the fact that even though legislative changes (Ch. 3 of the Acts of 2004) allowed communities to temporarily increase the maximum shift to business taxpayers of up to 200 percent rather than the former 150 percent (gradually decreasing that shift over the next several years), commercial new growth levy dollars still decreased.

#### Chart 1

Chart 1 looks at the value of new growth property, not its impact on the tax levy. Overall, the residential growth value has been steadily increasing (from \$5.9 billion in FY2000 to a high of \$13.7 billion in FY2007, a 132 percent increase) while commercial growth values have been relatively stable. (FY2008 data is incomplete with 334 of the 351 communities reporting at the time the article was written.) Over the past three years, new growth valuation has been averaging nearly \$18 billion, with roughly \$12.6 billion coming from residential properties (70 percent) and \$5.3 billion (30 percent) from businesses.

#### Chart 2

Chart 2 is in stark contrast to Chart 1. This graph shows the tax levy increases from new growth from FY2000 to FY2008 reported separately by residential and commercial classes. It also demonstrates the effect of tax rate shifting. All things being equal, without tax rate shifting Chart 1 and Chart 2 would parallel each other. However, Chart 2 shows that the residential levy increased steadily from FY2000 to

continued on page 6

#### New Growth: History & Numbers - continued from page 5

FY2007 (FY2008 data was incomplete at the time the article was written). Residential levy growth went from \$85.9 million in FY2000 to its peak of \$132.9 million in FY2007, a 55 percent increase. On the other hand, commercial levy growth went from \$118.2 million in FY2002 to \$96.1 million in FY2007, a 19 percent decrease. While commercial growth declined overall in that period, it peaked in FY2004 at \$127.5 million in levy dollars and has improved a bit in FY2008 at \$104.7 million (with only 331 communities reporting thus far).

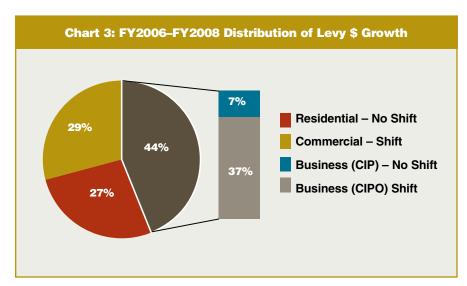
#### Chart 3

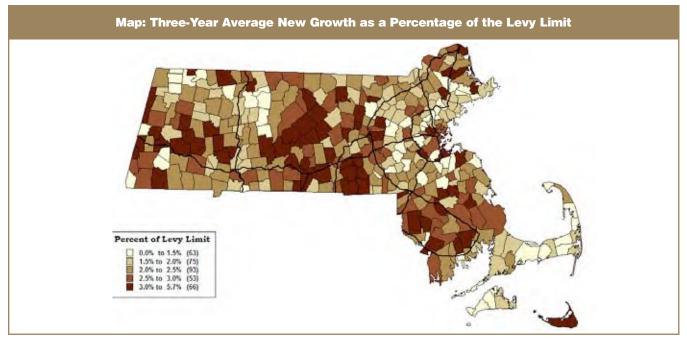
The three-year average residential levy growth of \$123.9 million makes up approximately 55.5 percent of the total levy growth (\$223.3 million), while the commercial classes make up the rest (\$99.4 million or 44.5 percent). Thirty-seven percent of that is attributed to communities that have a split tax rate, meaning a higher commercial tax rate. (See Chart 3) Overall, 108 communities elected each year to shift the tax burden during this three-year period. Even though the commercial or business classes

make up a smaller percentage of the three year growth value average, 29.5 percent, they contribute a much greater proportion of the growth levy dollars due to the split tax rates. The total average commercial growth levy is \$99.4 million and of that \$83.9 million is from the communities that shift the tax burden.

#### Map

The average percentage increase to the levy limit due to new growth over the past three years has been 2.27 percent. The maximum was 5.85 percent and the minimum was .36 percent. The highest percentages occurred in Wendell, Templeton, Brookfield, Charlton and Middlefield and the lowest in Rowe, Gosnold, Nahant, Erving and Longmeadow. In general, central Worcester County, the Blackstone Valley area and southeastern Massachusetts have seen the highest percent increases to their levy limits due to new growth, while the Cape and inside the Route 495 belt saw the lowest increases. Notable exceptions are **Cambridge** at 4.74 percent, Marlborough at 3.59 percent, Stow at 3.42 percent, and **Dedham** at 3.37 percent. (See map Three-Year Average New Growth as a Percentage of the Levy Limit.) For details on individual communities see Table 1.





# Average New Growth FY2006-FY2008

	Rank	18 201 173 13 307	293 227 85 203 164	22 80 280 79 47	245 279 290 113	104 277 190 156 177	208 23 152 192 51	61 59 213 243 158	195 335 219 347 126	180 222 225 301 209	283 87 302 248 33	186 174 199 345 332	253 300 317 206 188
	ATG as pct. of avg. levy limit	4.01 2.07 2.22 4.24 1.37	1.45 1.92 2.76 2.06 2.29	3.85 2.78 1.58 2.81 3.27	1.80 1.58 1.47 2.58 4.14	2.65 1.59 2.12 2.35 2.18	2.00 3.80 2.36 3.21	3.09 3.12 2.00 1.81 2.35	2.10 1.08 1.98 0.62 2.46	2.16 1.96 1.93 1.40 2.00	1.56 2.75 1.40 1.79 3.59	2.14 2.22 2.08 0.84 1.09	1.76 1.41 1.27 2.03 2.13
		1,515,411 25,055,670 11,440,251 2,383,301 11,719,835	1,993 7,880 9,633 5,809 9,121	9,608 3,044 9,802 6,909 9,504	25,580,663 39,444,604 9,118,017 33,447,629 3,989,695	7,750 3,487 0,187 1,341 7,924	12,527,336 9,867,813 5,432,903 39,179,601 9,335,682	8,669,989 10,288,150 15,589,156 3,303,770 30,583,612	1,172,350 7,333,472 8,035,071 80,695,713 86,711,485	6,532 4,012 8,714 2,563 2,379	13,875,409 35,083,234 38,488,996 11,491,536 79,360,348	36,658,966 28,860,861 13,449,201 17,540,605 23,709,432	8,201 9,674 2,720 9,775 0,720
	Avg. levy limit	1,51 25,05 11,44 2,38 11,71	26,501,993 4,247,880 63,629,633 525,809 1,359,121	45,369,608 2,783,044 14,419,802 21,366,909 3,429,504	25,580,663 39,444,604 9,118,017 33,447,629 3,989,695	28,637,750 18,943,487 2,140,187 20,871,341 18,077,924	12,527,336 9,867,813 5,432,903 39,179,601 9,335,682	8,669,989 10,288,150 45,589,156 3,303,770 90,583,612	1,172,350 17,333,472 18,035,071 30,695,713 86,711,485	22,996,532 14,134,012 79,358,714 21,692,563 52,722,379	13,87 35,08 38,48 11,49 79,36	36,65 28,86 13,44 17,54 23,70	69,368,201 21,299,674 35,852,720 7,569,775 7,160,720
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	ATG as pct. of avg. levy limit	3.74 1.96 0.96 1.17 3.00	2.43 3.18 1.99 2.11 1.86	2.41 1.76 2.25 3.37 1.70	1.62 3.16 3.09 2.42 1.91	2.32 2.72 1.56 4.12 2.81	2.23 1.02 3.49 2.38 1.72	2.77 0.58 3.23 2.77 1.18	3.20 1.98 3.08 1.36 2.15	1.63 2.18 2.77 1.83 3.63	3.44 1.80 1.58 0.40 4.33	2.42 2.44 2.87 2.19 2.40	2.45 2.48 2.98 1.09 1.99
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	Avg	25,88 4,85 13,45 13,45	20,1 90,1 1,1,0	8,09 47,43 35,07 49,86 6,64	26,8 20,00 20,00	38,4 98,4 98,0 16,0 16,0	25,68 12,74 13,70 30,62 13,77	2,66 6,09 7,22 17,96	56,38 31,52 1,60 24,43	130,23 40,57 11,56 15,27 10,29	1,56 48,50 1,43 35,61	06,9 13,36 20,81	8,48 6,44 9,67 16,07 6,86
	ATG in tax levy dollars	68,268 ,039,045 46,695 14,271 404,100	509,067 60,530 ,026,900 63,504 21,272	195,499 834,100 787,705 ,678,667 113,071	392,855 295,879 254,369 460,534 553,913	136,777 126,679 535,864 661,028 57,412	574,077 129,439 477,852 727,927 237,355	73,800 35,435 233,278 ,811,586 212,182	1,804,146 1,145,616 970,270 21,874 526,572	2,120,150 884,926 320,659 279,754 373,912	53,772 872,929 22,684 1,615 856,328	167,068 47,304 384,029 451,393 433,525	207,810 159,850 288,597 175,415 136,494
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	Avg. total growth (ATG) value	4,366,505 43,181,632 24,648,673 1,375,268 31,405,673	47,984,961 3,648,084 100,157,192 4,609,461 1,815,262	11,860,343 74,595,965 112,529,393 94,326,727 9,985,532	90,461,417 24,931,969 23,314,969 52,284,756 57,342,951	17,090,467 10,392,222 53,334,490 61,275,022 6,058,810	34,291,702 26,636,495 40,578,846 67,890,988 78,089,700	10,083,157 4,516,669 23,022,016 88,813,811 23,130,153	167,380,431 208,605,999 71,737,102 1,846,333 50,663,173	96,773,373 98,120,834 28,909,465 22,968,632 41,081,635	3,894,358 97,831,689 1,603,791 731,779 85,239,378	13,012,004 3,937,372 28,874,436 24,726,197 31,033,912	21,766,555 16,769,840 24,455,400 14,213,852 9,186,626
		3, 4, 8, 4, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1,	3,6 100,7 1,8	11,8 74,1 112,9 94,0	90,4 23,0 52,3	17,0 10,3 61,3 6,0	34,2 26,6 40,9 67,8	10,0 23,0 88,8	208,6 208,6 71,7 1,8	96,1 28,5 41,0	97,8 1,6	13,0 28,8 24,1	21,1 16,1 14,0 9,1
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	Municipality	Chesterfield Chicopee Chilmark Clarksburg	Cohasset Colrain* Concord Conway Cummington*	Dalton Danvers Dartmouth Dedham	s on las	udley ınstable ıxbury Bridgewater Brookfield	E. Longmeadow Eastham Easthampton Easton Edgartown*	Egremont* Erving Essex Everett Fairhaven	Fall River Falmouth Fitchburg Florida Foxborough	Framingham Franklin Freetown Gardner Georgetown	Gill Gloucester Goshen Gosnold Grafton	Granby Granville Grt. Barrington Greenfield Groton	land y x ton iden
	Munic	Chesterfie Chicopee Chilmark Clarksbur Clinton	Cohasset Colrain* Concord Conway	Dalton Danvers Dartmout Dedham Deerfield	Dennis Dighton Douglas Dover Dracut	Dudley Dunstable Duxbury E. Bridgew	E. Longm Eastham Eastham Easton Edgartow	Egremont Erving Essex Everett Fairhaven	Fall River Falmouth Fitchburg Florida Foxboroug	Framingh Franklin Freetown Gardner Georgeto	Gill Glouceste Goshen Gosnold Graffon	Granby Granville Grt. Barl Greenfie	Groveland Hadley Halifax Hamilton Hampden
	Rank	94 281 40 305 242	43 115 145 137 329	319 168 268 169 75	189 116 103 143 67	297 65 26 90 28	106 298 119 71 88	229 193 271 100 128	117 233 262 337 151	304 343 232 120 320	3 238 223 78 6	207 236 114 237 4	286 181 70 230 9
	ATG as pct. of avg. levy limit	2.71 1.58 3.39 1.38 1.82	3.33 2.57 2.38 2.42 1.15	1.22 2.27 1.63 2.27 2.85	2.13 2.55 2.67 2.39 3.00	1.43 3.02 3.76 2.74 3.69	2.62 1.42 2.54 2.92 2.75	1.89 2.11 1.62 2.68 2.44	2.55 1.87 1.71 1.05 2.37	1.39 0.86 1.87 2.53 1.21	5.50 1.84 1.95 2.81 4.74	2.01 1.85 2.58 1.84 4.97	1.55 2.16 2.94 1.88 4.47
		,978 ,516 ,591 ,623	982,854 ,626,790 ,223,614 ,032,648 ,989,331	,682 ,609 ,923 ,484 ,698	,012 ,704 ,738 ,333	,928 ,928 ,359 ,958	,419 ,231 ,305 ,034 ,141	,353 ,453 ,961 ,659	,021 ,735 ,344 ,959 ,975	,704 ,935 ,934 ,637 ,712	,519 ,147 ,739 ,802 ,901	,851 ,983 ,518 ,803 ,895	,708 ,808 ,047 ,035
	Avg. levy limit	18,691,978 51,032,516 10,415,591 7,184,623 42,150,011	982,854 27,626,790 30,223,614 83,032,648 1,989,331	64,989,682 7,252,609 3,522,923 2,336,484 25,843,698	6,912,012 43,299,704 24,443,738 10,667,333 11,933,216	77,165,928 4,500,928 3,411,359 37,528,958 15,743,699	23,820,419 52,500,231 5,334,305 5,786,034 2,530,141	62,367,353 74,968,453 11,537,961 1,432,659 11,977,922	,209,337,021 28,141,735 12,516,344 17,602,959 7,148,975	56,124,704 19,555,935 22,677,934 4,311,637 86,323,712	3,060,519 123,342,147 2,374,739 65,305,802 287,048,901	40,311,851 15,853,983 14,088,518 1,788,803 11,158,895	18,563,708 57,215,808 28,389,047 2,210,035 1,571,131
	ATG in tax levy dollars	452 567 061 846 232	731 999 125 266 780	424 732 288 996 603	287 419 517 448	773 970 282 142 525	243 988 529 942 502	013 966 942 455	-	437 704 194 114		760 603 244 976 853	475 616 297 659 298
	ATG. levy d	507,452 804,567 353,061 98,846 765,232	32,731 708,999 720,125 2,008,266 22,780	790,424 164,732 57,288 52,996 736,603	147,287 1,104,419 652,517 255,448 357,420	1,099,773 135,970 128,282 1,029,142 580,525	625,243 745,988 135,529 168,942 69,502	1,179,013 1,579,966 186,942 38,455 292,774	30,828,827 525,118 213,697 184,281 169,146	777,437 167,704 424,194 109,114 1,044,149	168,236 2,269,103 46,252 1,837,302 13,608,576	808,760 292,603 363,244 32,976 554,853	287,475 1,233,616 834,297 41,659 70,298
	l growth value	5,096 9,833 2,371 2,947 2,861	2,298 2,146 5,323 0,403 5,406	3,487 5,083 1,779 9,509 5,017	5,606 5,606 2,812 3,221 5,693	4,003 3,106 3,300 4,910 4,253	5,921 5,310 9,819 4,601 0,491	0,942 3,767 1,126 5,704 5,771	7,539 5,968 2,739 0,310 7,595	5,110 5,526 9,051 5,630 3,067	7,190 5,246 5,459 1,266 1,493	5,997 0,744 5,864 5,873 3,991	5,658 1,431 1,292 5,396 7,140
	Avg. total growth (ATG) value	47,765,096 56,169,833 34,802,371 5,572,947 41,652,861	6,612,298 51,142,146 45,245,323 149,360,403 6,216,406	71,279,487 12,536,083 5,051,779 4,459,509 56,596,017	15,050,285 92,196,606 43,372,812 13,673,221 27,046,693	178,264,003 12,253,106 14,138,300 64,184,910 41,064,253	56,115,921 71,355,310 17,959,819 14,584,601 4,720,491	82,330,942 102,173,767 16,781,126 3,535,704 21,185,771	1,590,947,539 80,235,968 15,962,739 17,750,310 14,617,595	75,086,110 29,296,526 44,649,051 8,336,630 76,713,067	11,987,190 207,456,246 3,276,459 102,811,266 955,881,493	64,426,997 23,290,744 28,695,864 1,945,873 60,803,991	77,285,658 94,291,431 63,711,292 4,535,396 3,987,140
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	Municipality	Abington Acton Acushnet Adams Agawam	Alford* Amesbury Amherst Andover Aquinnah*	Arlington Ashburnham Ashby Ashfield Ashland	Athol Attleboro* Auburn Avon Ayer	Barnstable Barre Becket Bedford Belchertown	Bellingham Belmont Berkley Berlin Bernardston	Beverly Billerica Blackstone Blandford Bolton	Boston Bourne Boxborough Boxford Boylston	Braintree Brewster Bridgewater Brimfield Brockton	Brookfield Brookline Buckland Burlington Cambridge	Canton Carlisle Carver Charlemont	Chatham Chelmsford Chelsea Cheshire Chester

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ATG as pct. of avg. levy limit	2.35 0.93 2.36 3.64 1.27	2.38 2.09 1.73 3.32 2.08	3.35 2.60 1.80 2.14 1.74	2.59 1.79 1.32 5.85 1.47	3.53 3.64 2.44 1.53 2.73	3.23 1.34 2.69 2.36 1.99	3.96 2.84 2.96 2.59 1.58	1.32 2.36 1.84 2.15 2.19	2.11 2.46 2.29 1.20 2.61	1.09 2.38 2.00 1.98	0.83 <b>2.27</b> ed. classes.	
Avg. levy limit	15,992,075 961,775 9,569,224 15,619,857 40,841,787	2,025,533 39,599,375 120,899,957 9,199,928 24,732,142	4,577,577 1,089,220 674,378 58,975,835 40,352,764	13,481,447 69,636,293 9,676,425 1,316,125 8,565,109	9,574,965 13,182,143 3,414,892 7,832,179 45,949,355	3,684,638 9,813,872 45,880,348 45,665,433 43,021,649	2,369,812 10,672,709 42,698,616 16,041,093 40,315,560	65,170,042 2,560,104 14,488,643 23,106,787 3,519,345	10,973,933 43,729,542 7,240,834 48,255,682 1,059,045	17,028,044 68,869,421 184,577,285 1,766,513 18,988,555	35,487,500 <b>9,827,899,535</b> 008 not yet approv to the commercial	
ATG in tax levy dollars	376,181 8,957 225,600 568,455 518,731	48,190 825,980 2,085,821 305,328 514,083	153,571 28,348 12,132 1,259,381 703,827	349,290 1,243,141 127,310 77,039 125,758	337,909 480,349 83,300 120,194 1,253,659	118,849 131,639 1,232,189 1,076,884 857,958	93,790 303,495 1,264,371 415,754 638,404	857,846 60,323 266,114 496,681 77,102	231,041 1,076,103 165,846 577,692 27,659	185,421 1,276,439 4,397,778 35,291 376,354	295,365 <b>223,281,874 (</b> 007 data - FY200 I tax burden onto	
Avg. total growth (ATG) value	32,719,680 1,435,183 21,420,110 51,864,364 46,084,126	3,508,147 68,706,387 131,366,233 21,211,958 70,964,026	10,934,543 1,510,311 967,474 94,766,597 54,341,109	35,317,552 145,719,667 27,310,058 4,159,415 10,865,426	26,401,902 33,057,603 7,756,364 11,636,073 52,677,988	10,960,646 28,922,457 88,162,132 52,544,391 64,400,779	6,579,101 25,174,174 128,305,457 73,723,875 53,602,601	71,369,115 3,871,984 23,535,381 31,790,697 5,595,677	18,664,968 65,218,689 14,351,171 56,166,396 2,079,631	20,848,720 84,195,610 249,799,967 2,680,339 33,623,568	47,988,911 17,982,580,510 y FY2006 and FY20 st that have shifted	
Shift	×	× ×	×	×	× ×	×	×	×	×	×× ×	1; s only F unities 1	
Municipality	Tyngsborough Tyringham Upton Uxbridge Wakefield	Wales Walpole Waltham Ware Wareham	Warren Warwick Washington Watertown Wayland	Webster Wellesley Wellfleet Wendell*	W. Boylston* W. Bridgewater* W. Brookfield W. Newbury W. Springfield	W. Stockbridge W. Tisbury Westborough Westfield Westford	Westhampton Westminster Weston Westport Westwood	Weymouth Whately Whitman Wilbraham	Williamstown Wilmington Winchendon Winchester Windsor	Winthrop Woburn Worcester Worthington Wrentham	Yarmouth         47,988,911         295,365         35,487,500         0.83           Total         17,982,580,510         223,281,874         9,827,899,535         2.27           *Average includes only FY2006 and FY2007 data - FY2008 not yet approved.         x Indicates communities that have shifted tax burden onto the commercial classes	
Rank	231 295 58 330 10	260 50 144 344 57	272 303 351 45 86	261 7 276 8 197	264 259 121 294 112	321 118 327 306 72	249 296 325 62 244	32 91 289 140 138	89 98 204 328 124	38 36 313 269 54	339 130 97 270	299 211 308 205 162
ATG as pct. of avg. levy limit	1.88 1.44 3.14 4.40	1.72 3.22 2.39 0.85 3.15	1.62 1.39 0.36 3.31 2.75	1.71 4.65 1.59 4.62 2.09	1.70 1.72 2.49 1.44 2.59	1.20 2.54 1.15 1.37 2.90	1.79 1.44 1.17 3.09 1.81	3.61 2.73 1.53 2.41 2.42	2.74 2.70 2.06 1.15 2.47	3.42 3.47 1.30 1.62 3.17	1.00 2.44 2.70 5.59 1.62	1.42 2.00 1.36 2.03 2.31
Avg. levy limit	5,868,036 12,211,692 146,333,536 34,245,620 17,179,421	41,229,850 13,094,896 52,251,721 3,203,745 6,870,289	18,181,203 13,756,383 2,456,024 8,089,029 893,770	2,077,930 7,107,660 59,428,017 11,220,216 1,804,119	35,258,785 37,978,063 705,012 32,286,892 23,074,362	38,734,581 5,963,524 2,395,296 14,858,945 5,960,308	39,305,323 3,200,706 38,529,197 79,239,720 16,765,285	6,059,881 23,869,010 13,080,328 11,340,668 7,739,388	138,360,314 11,726,255 5,291,379 31,180,559 38,909,913	14,806,961 14,278,837 49,106,789 3,303,967 10,356,776	30,339,328 18,886,432 53,577,218 4,449,345 43,634,698	14,231,880 744,585 13,543,915 10,009,173 7,846,380
ATG in tax levy dollars	110,451 175,588 4,600,801 388,137 755,535	707,970 422,220 1,246,371 27,145 216,576	294,115 190,818 8,827 267,429 24,597	35,548 330,153 945,312 518,229 37,651	597,909 653,961 17,532 465,379 597,340	464,768 151,726 27,664 203,394 173,009	702,417 45,997 451,344 2,447,367 302,878	218,721 651,570 200,713 273,312 187,031	3,794,764 316,589 108,787 359,832 961,947	507,129 496,050 639,142 53,652 328,407	304,373 460,970 1,447,467 248,677 707,609	201,563 14,894 184,380 203,307 180,965
Avg. total growth (ATG) value	9,142,852 33,869,713 352,161,219 30,095,751 70,205,893	57,832,243 51,784,674 106,631,052 2,919,301 23,038,846	28,851,792 23,059,305 1,482,060 27,041,362 3,043,857	2,302,032 30,914,260 64,632,565 59,229,062 4,366,153	63,271,930 55,346,197 1,510,749 53,903,849 44,492,061	31,330,880 12,910,026 2,281,155 13,975,197 16,538,146	76,358,939 2,583,299 27,854,671 193,201,889 23,509,702	17,239,430 51,962,913 17,479,641 20,550,649 22,460,251	135,123,143 26,311,394 16,410,111 30,805,668 62,072,290	35,952,539 38,647,127 43,856,257 3,994,254 32,472,775	21,297,548 49,496,670 120,858,328 26,697,690 54,660,266	31,688,054 2,975,595 15,685,026 16,004,168 39,974,803
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Municipality	Princeton Provincetown Quincy Randolph Raynham	Reading Rehoboth Revere Richmond* Rochester	Rockland Rockport Rowe Rowley Royalston*	Russell Rutland Salem Salisbury Sandisfield	Sandwich* Saugus* Savoy Scituate Seekonk	Sharon Sheffield Shelburne Sherborn Shirley	Shrewsbury Shutesbury Somerset Somerville S. Hadley	Southampton Southborough Southbridge Southwick Spencer	Springfield Sterling Stockbridge* Stoneham Stoughton	Stow Sturbridge Sudbury Sunderland Sutton	Swampscott Swansea* Taunton Templeton Tewksbury	Tisbury Tolland Topsfield Townsend Truro*
Rank	241 95 21 5	14 275 274 334 12	109 314 315 265 342	349 55 318 196 287	133 24 142 149	134 336 159 324 183	165 73 266 150 123	20 217 185 210 172	256 46 179 285 202	166 161 226 224 292	96 254 17 102 105	101 251 39 84 64
ATG as pct. of avg. levy limit	1.82 2.71 3.87 4.74 2.27	4.17 1.60 1.61 1.08 4.27	2.60 1.30 1.29 1.69 0.92	0.41 3.17 1.22 2.10 1.54	2.43 3.79 3.78 2.40 2.37	2.43 1.08 2.34 1.18 2.15	2.28 2.90 1.66 2.37 2.47	3.88 1.98 2.14 2.20	1.74 3.30 2.16 1.55 2.07	2.27 2.31 1.92 1.94 1.46	2.71 1.74 4.10 2.68 2.64	2.68 1.76 3.40 2.77 3.03
Avg. levy limit	53,659,398 23,939,431 844,105 14,562,707 42,277,490	13,941,863 11,343,811 3,024,443 45,074,129 422,539	8,018,540 9,681,749 2,075,813 1,052,525 392,123	5,752,071 41,961,809 59,694,264 64,799,410 293,835	77,476,021 1,163,692 2,637,607 1,115,349 9,614,457	32,302,616 201,331,379 16,148,646 10,659,486 44,082,833	33,216,862 3,497,719 26,209,335 31,297,061 27,710,693	12,456,948 4,129,611 21,376,534 23,785,132 42,034,142	13,373,079 1,678,849 6,316,968 14,361,226 2,994,738	12,995,752 11,798,676 5,942,218 73,097,693 2,391,749	23,184,055 11,622,469 1,206,565 1,548,218 1,589,133	55,222,095 983,998 10,484,944 99,178,254 4,409,379
ATG in tax levy dollars	975,625 648,598 32,695 690,409 961,307	581,985 180,962 48,657 486,692 18,036	208,559 125,800 26,865 17,785 3,616	23,440 1,330,433 727,053 1,358,350 4,517	1,882,237 44,062 99,621 26,768 228,243	783,925 2,164,363 377,703 125,758 949,081	758,450 101,482 435,659 741,837 685,277	482,976 81,970 458,352 476,296 933,846	232,635 55,469 136,550 222,530 62,048	295,630 272,594 114,384 1,415,874 34,829	627,280 202,767 49,476 41,420 41,977	1,481,403 17,306 356,253 2,743,162 133,632
Avg. total growth (ATG) value	84,121,306 64,239,110 1,989,548 69,572,509 63,620,884	51,100,291 15,353,847 4,347,556 38,878,901 696,754	17,027,742 7,362,890 4,549,794 1,485,140 708,615	3,133,270 422,356,699 72,724,479 118,029,179 487,767	119,843,550 3,423,188 14,802,786 2,267,123 26,680,286	76,182,894 206,858,088 30,502,309 6,896,401 83,416,567	83,730,462 10,121,304 40,162,399 62,815,295 54,236,750	55,151,355 6,278,544 45,952,742 44,404,279 72,658,052	39,847,200 6,237,176 9,662,291 52,154,946 9,793,962	25,214,408 19,501,666 9,204,351 151,826,013 1,924,433	61,264,990 19,785,929 2,951,481 3,499,040 4,682,846	67,718,088 1,402,824 31,824,153 272,666,360 11,176,931
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Municipality	Methuen Middleborough Middlefield* Middleton Mifford	Millis Millville Milton Monroe	Monson Montague Monterey Montgomery Mt. Washington	Nahant Nantucket Natick Needham New Ashford	New Bedford New Braintree New Marlborough New Salem Newbury	Newburyport Newton Norfolk N. Adams N. Andover	N. Attleborough N. Brookfield N. Reading Northampton Northborough	Northbridge Northfield Norton Norwell	Oak Bluffs Oakham * Orange Orleans Otls	Oxford* Palmer Paxton Peabody Pelham	Pembroke Pepperell Peru Petersham Phillipston	Pittsfield Plainfield Plainville Plymouth Plympton

#### Preparing Your Case for Appeal at the Appellate Tax Board - continued from page 1

single-family residence appeals, many taxpayers and assessors represent themselves without attorneys.

Only you can decide if you should hire an attorney. If you decide to act on your own behalf at your hearing, you will be responsible for presenting your case to the hearing officer. In informal appeals, the ATB makes every effort to minimize formal rules of pleading, practice, procedure, and evidence.

#### How do I prove my case?

The hearing affords both parties with the opportunity to prove their cases through testimony and evidence. The single most important action both parties can take to effectively prove their cases is to prepare. Taxpayers who come to a hearing and testify simply "my taxes are too high" or "my taxes went up 20 percent from last year" are generally not successful. A good presentation at the hearing requires research, thought, and planning prior to the day of the hearing. Following are examples of the type of research and preparation which many well-prepared taxpayers and assessors have done for past cases.

Describe the subject property: Any effective presentation concerning the value of property begins with its description. The parties should assume that the hearing officer is not familiar with the property or its neighborhood. Identification of the property by style (e.g., colonial, ranch, condominium), number of rooms, number of bathrooms, living area, land area, amenities (e.g., enclosed porch, finished basement, fireplaces, swimming pool), setting (e.g., busy street, cul-de-sac, rural, water front, water view), general condition, age of construction, and any other issues which the parties feel will convey a sense of the property to the hearing officer should be provided. Photographs, maps, and plans can also be helpful in describing the property to the hearing officer.

Review assessors' records concerning the subject property: Taxpayers may

review and obtain copies of the assessors' records concerning their property and other properties in the community. These records include "property record cards," maps, plans, and other documents. Taxpayers and assessors should ensure prior to the hearing that the assessors' records accurately reflect the subject property.

Research sales of comparable properties: Recent sales of nearby, similar properties generally provide a good indication of the market value of the subject property. Since no two properties are identical, and properties generally do not sell exactly on the relevant valuation date, some adjustments are necessary to arrive at an opinion of value for the subject property based on sales of comparable properties. Following are some of the similarities and differences between the comparables and the subject property which should be brought to the attention of the hearing officer.

- 1. *Property type:* It is important to compare similar types of properties. If the subject property is a two-story colonial, sales of ranches or condominiums are generally not very helpful.
- 2. Location: Properties on the same street or in the same neighborhood are generally the most helpful to the ATB. If the property is too far away from the subject property, its sale price may be of little help in determining the subject's market value.
- 3. **Description:** Comparable properties having similar living areas, land area, number of rooms, and other features that are similar to those of the subject property are generally most helpful to the ATB.
- 4. *Time:* Sales of comparable properties that take place within a reasonable time either before or after the relevant assessment date may be used. Consider whether the real estate market has risen or declined between the date of sale and the assessment date.

5. *Condition:* Comparable properties built at approximately the same time and that are in the same general condition as the subject property are generally the most helpful to the ATB. If the subject property was built long before or after the comparables, or its condition is different from the comparables in terms of deferred maintenance, or updating of appliances, heating, plumbing or electrical systems, the comparables may not be helpful in finding market value.

Photographs of the comparable properties and their property record cards are often useful. Copies of deeds for the comparable sale properties confirm the sale price for the properties you use as comparables. In addition, maps, plans, and diagrams may also be helpful.

Research comparable assessments: If there are not many sales of comparable properties, or if you wish to further support your comparable sales analysis, the assessed value of comparable properties may also be used to help prove the fair market value of the subject property. The same issues regarding consideration of the similarities and differences between the subject property and the comparables discussed above concerning comparable sales are equally applicable to a comparable assessment presentation. The only difference is that the assessed value of the comparable is used instead of its sale price.

Using an expert witness: Either party may choose to hire an expert witness to offer an opinion of value. Expert witnesses generally prepare an appraisal report which includes a description of the property, a valuation analysis, and an opinion of value.

Pre-hearing discussions: Once the parties have gathered their evidence, it may be beneficial for them to meet to discuss the possibility of settling the case prior to the hearing. Parties are often able to reach an agreement once

#### Preparing Your Case for Appeal at the Appellate Tax Board

#### continued from page 9

they discuss the valuation issues involved in their cases.

For more information on issues addressed in this article or for the complete booklet, "Understanding Real Estate Tax Appeals at the Appellate Tax Board," visit the ATB at: www.mass.gov/atb or contact the ATB at 617-727-3100. For information on filing appeals at the Appellate Tax Board, contact the clerk of the board, Michelle Tallent or any of the following assistant clerks at the aforementioned number: Steven Douglas, Alan Gold, Helen Mary Warren, Michelle Hornick, Donny Dailey.

Slight modifications to material previously published by the ATB were made by the editor, with permission of the ATB for the purpose of inclusion in this newsletter.

#### REGISTER NOW! 10th Annual STAR

# **Statewide Training and Resources** Tuesday, May 6, 2008, 8:00am -4:00pm

Registration is now available online for the Statewide Training and Resources Exposition (STAR), scheduled for Tuesday, May 6, 2008, at the Bayside Exposition Center in **Boston**. This unique and always popular conference and exhibition brings over 2000 attendees together with 300 exhibitors and 20 FREE educational workshops! This year's event has more NEW workshops focusing on interactive learning. Many exhibitors also offer products and services on our "\$ave\$mart" online program, which provides discount opportunities on Statewide Contracts. Information on \$ave\$mart will be added to our website right up until the event week, so check ahead of time and visit the vendors booth to find out more!

Registration, meals, workshops and parking are FREE for public sector personnel, higher education and related non-profits. Please visit www.mass.gov/star for more details and to register. Come see why this event attracts public employees, purchasers and managers from all across Massachusetts.

# Dispute Resolution & Public Collaboration

Courtney A. Breese, Mass. Office of Dispute Resolution

You may not be familiar with the services of MODR, but chances are MODR is familiar with the challenges you face around conflicts in your city or town.

The Massachusetts Office of Dispute Resolution & Public Collaboration (MODR) is a state agency located at the University of Massachusetts Boston. With over 20 years experience in the dispute resolution field, MODR has not only mediated public disputes, but has also trained public officials in conflict management, designed dispute resolution programs for public agencies, and facilitated collaboration within and between public entities.

MODR is a useful resource for municipalities. The office works with cities and towns to mediate issues in the workplace, school financing, land use, and the environment, as well as conflicts involving neighbors of municipal facilities.

Recently, MODR mediated for a regional school district in western Massachusetts for five towns that were experiencing conflict relative to their shared school district finances. Through mediation, the towns have initiated dialogue over the distribution of the school budget and are productively exploring options in communication with the Department of Education. Following the initial mediation session, MODR facilitated a public meeting to keep the public informed about this important issue and the progress made by all parties.

In addition to mediation, MODR helps public leaders develop conflict management tools and collaborative approaches to advance their public missions. For example, officials in the town of **Hingham** have worked with MODR in a number of ways. Most recently the Hingham Planning Board has requested training in team-building and running effective meetings in order to reduce unproductive meeting time. Katharine Lacy, Hingham Town Planner, "found that the Massachusetts Office of Dispute Resolution was the only organization available to provide the kind of team-building training that I was seeking." Prior trainings given by MODR to town board volunteers focused on consensus building and managing public involvement in contentious hearings.

Additionally, MODR moderated a deliberative dialogue forum series at the Hingham Public Library in the fall of 2007. Deliberative dialogues are an opportunity for community members to come together and discuss important public policy issues related to immigration, energy, democracy, and more. "Having access to MODR's trained moderators made the series a success in Hingham," Library Director Dennis Corcoran said. The dialogues were so well attended and effective in engaging citizens that the library has decided to convene ongoing dialogue forums starting in March of 2008.

MODR has also published an alternative dispute resolution handbook, titled ADR Guidebook for Municipalities. This guidebook was created as a resource for municipalities to familiarize officials with conflict resolution methods and resources and the applications in municipal government. For more information on the handbook or conflict resolution and collaboration services available to municipalities, contact MODR at 617-287-4040. Additional information is also available on the MODR website: www.modr.umb.edu.

# MACC Update: Listening Tour Continues in Salem

S.J. Port, Director of Policy and Communication



Governor Deval Patrick's Municipal Affairs Coordinating Cabinet (MACC) is again taking its meetings on the road and across the commonwealth.

Lieutenant Governor Tim Murray and MACC kicked off the second leg of their Listening Tour with Mayor

Kim Driscoll in **Salem** on April 1. Lt. Governor Murray and MACC will hold three more regional meetings in May and June.

Lt. Governor Murray and the cabinet held meetings in five locations across the commonwealth throughout the fall in order to hear directly from local officials about the state-local partnership.

MACC was established by Executive Order #480 on February 13, 2007. Chaired by Lt. Governor Murray, MACC focuses on technology, civil service, health insurance, purchasing, capital asset management, and human resources. MACC is made up of six agency heads: the State Purchasing Agent for Operation Services; Commissioner of the Division of Capital Asset Management and Maintenance; Chief Human Resource Officer; Chief Information Officer; Executive Director of the Group Insurance Commission; and Chairman of the Civil Service Commission.

If you are interested in attending MACC's next meeting or for information regarding MACC please call S.J. Port at 617-626-2377 or email portsj@dor. state.ma.us. ■

#### **New Officials Finance Forum 2008**

Every June, the Division of Local Services (DLS) offers the New Officials Finance Forum (NOFF) for recently elected or appointed municipal officials. This year's seminar will be held on June 5th at the College of the Holy Cross in **Worcester**. Over 100 officials attend each year. With an emphasis on the basics, this course is designed to foster a team approach among the various offices by developing an understanding of the responsibilities of the different offices as well as their relevance to each other. Topics that are covered in presentations by DLS staff include: the budget process and local revenue sources; Proposition 2½; reserves and free cash; as well as debt policy. The round table format of the seminar allows attendees to interact with other local officials as well as DLS representatives. (Each table will include a DLS staffer.) This is a great opportunity for new officials to meet with DLS staff, as well as network with other local officials. Additionally, this year Lt. Governor Tim Murray, Secretary of Administration & Finance Leslie Kirwan, and new DOR Commissioner Navjeet K. Bal will join attendees and DLS staff at NOFF.

If you are interested in attending, please contact Donna Quinn at 617-626-3838. Your registration and registration payment must be received by Friday, May 23, 2008. ■



### Local Account Administrators

Dave Davies, Information Technologies Director

Success of the Division of Local Service's (DLS) Gateway approach — letting local officials directly submit, verify, and track data submissions to the Department of Revenue — requires a practical means of knowing who officials are and what they should be permitted to do. When more departments and forms get involved in the system across 351 municipalities and almost 150 districts, the number of constantly changing officials quickly gets into the thousands. DLS has always planned to depend on local account administrators: local account administrators are the one or more persons within the city, town, or district, who take on the responsibility of knowing who in their community should have access to DLS Gateway programs.

In March, DLS contacted and oriented two types of local officials for this task: those who have volunteered based on past surveys and those who already fulfill a role like this for their community's computer applications.

With the next version of DLS Gateway offering automatic password reset capabilities for all users, the chief duties of local account administrators will be to add or delete accounts as the staffing of the various departments and boards change or as more users want access to submit, review, or sign forms. Many officials have already successfully performed this role, which suggests it is not technically difficult. DLS and local governments will make it clear to all actual and potential users of DLS Gateway who they should contact for local account maintenance. We look forward to your collaboration and input on the process as Gateway develops.

#### **DLS Profile**

## **Navjeet K. Bal: Taking the Reins**

#### S.J. Port, Director of Policy and Communication



Navjeet K. Bal

Appointed as commissioner by Secretary for Administration and Finance Leslie Kirwan on January 4, 2008, Navjeet K. Bal officially took the reins at the state Department of Revenue (DOR) on February 4. Former Commissioner Henry Dormitzer first brought Bal to the administration as DOR's senior deputy commissioner in September of 2007.

Bal is the first female state commissioner of revenue in 26 years, only the second woman and the first minority to hold the post.

Born to Indian parents in Kenya, Bal spent her first 11 years following her father's medical practice to England and then across the African continent, before moving to the United States in 1975.

For two years her family lived and worked in Kenya before moving to England for four years. They returned to Africa in 1969 and lived in Gondar, Ethiopia, where her brother was born and where, in the former Italian colony, Bal remembers enjoying her first slices of pizza. Two years more and the family moved to Zambia in south-central Africa. They would stay there for four years from 1971 to 1975.

Bal's parents moved the family to the United States in search of better educational opportunities for their children. The family ended up in Syracuse, NY where her father had a successful medical practice.

After graduating from Williams College with a degree in philosophy, Bal went to Northeastern University School of Law where she thoroughly enjoyed studying the law.

"I loved law school, because of the logic involved," recalls Bal. "Likewise, the tax code is very logical.

A co-op with Mintz, Levin, Cohn, Ferris, Glovsky and Popeo during law school led to 17 years with the firm, from her graduation in 1989 to her departure in 2007. Interested in public finance, she worked on matters regarding state disclosure issues, state and federal tax law and financial transactions.

In 1990, Bal founded Mintz Levin's Domestic Violence Project. She is a board member and former chairperson of the Legal Advocacy and Resource Center in Boston, and worked to reorganize the delivery of legal services in Massachusetts from 2003-2005 as a member of the executive committee for the statewide planning committee on delivery of legal services.

Additionally, during her tenure at Mintz Levin, Bal was part of the team that closed a \$645,620,000 refunding case for the Massachusetts Water Pollution Abatement Trust. The deal involved refunding seven prior bond financings by the trust, which provides low-cost loans to Massachusetts cities and towns for clean water and drinking water projects.

Working with state agencies on projects for Mintz Levin meant getting to know, staff at DOR.

"I spent all day on the phone with people over here at times," recalls Commissioner Bal. "I always thought highly of the people I worked with."

"I loved law school, because of the logic involved. Likewise, the tax code is very logical."

After 17 years with Mintz, Bal had "plumbed the depths" of tax codes, and public finance law, so when Dormitzer asked her to join him at DOR, she saw it as an ideal opportunity.

"It was time to try something new. Intellectually, I needed a big change," says Bal. "I was interested in both the management opportunity and the chance to be part of the governor's team, to be on the inside and to be a decision maker instead of an advisor. Lawyers are primarily advisors not decision makers."

Bal sees the state's budget deficit as a, "real challenge to help the Commonwealth with." Meanwhile, she's also working on things already underway at DOR while at the same time implementing her visions for the agency.

Also on Bal's task list is engaging in local government meetings in Belmont, where she and her husband, Eric, now live with their two children.

"We moved to Belmont in 1989, but are still newcomers to the community in relative terms," says Bal. "It's on my agenda to get involved in town government — right now I bother neighbors to keep up with what's going on. I love the New England tradition of participatory government."

When not working, the commissioner and her family's passion for sports provides the opportunity to be together and rejuvenate. On weekends you'll find Commissioner Bal, "cooking at the island in [her] kitchen, chopping vegetables and watching television with everyone gathered at the house for a game."

In her own words, Commissioner Bal was a, "huge football fan, until the Patriots broke my heart!" ■

#### **Municipal Fiscal Calendar**

#### May 1

Taxpayer: Deadline for Payment of Semi-Annual and 4th Quarterly Tax Bill Without Interest According to M.G.L. Ch. 59, Sec. 57, this is the deadline for receipt of the 2nd halfactual tax payment, or the actual tax payment if an optional preliminary bill was issued. According to M.G.L. Ch. 59, Sec. 57C, this is the deadline for the 4th Quarter tax payment.

Treasurer: Deadline for Payment of 2nd Half of County Tax

Accountant/Treasurer: Notification of Amount of Debt Due in Next Fiscal Year As required by M.G.L. Ch. 44, Sec. 28, the Accountant or Treasurer must notify the Assessors of all debt due in the next fiscal year because the municipality is required to pay its debts, appropriated or not. Since all debt service must be paid, any debt service not covered by appropriations is added to the "Other Local Expenditures" category, found on page 2 of the Tax Recapitulation Sheet. It is important that the Assessors have this information in order to avoid setting a tax rate lower than required and raising insufficient revenue to cover the municipality's expenditures.

#### **May 15**

Treasurer: 3rd Quarterly Reconciliation of Cash

DOR/BLA: Commissioner Determines and Certifies Telephone and Telegraph Company Valuations

#### June 1

Clerk: Certification of Appropriations
This is done after City/Town Council or

This is done after City/Town Council or Town Meeting so the Accountant may set up accounts for each department in the municipality.

Assessors: Determine Valuation of Other Municipal or District Land In certain communities where land is owned by another community or district, the value of the land is determined by the Assessors in the year following a revaluation year, for in-lieu-of-tax payments.

**DOR/BLA:** Notification of Proposed **EQVs** (even numbered years only)

**DOR/BLA: Notification of SOL Valuations** (every 4th year after 2005)

#### June 10

**DOR/BLA: Public Hearing on Proposed EQVs** (even numbered years only)

**DOR/BLA: Public Hearing on Proposed SOL Valuations** (every 4th year after 2005)

#### **June 15**

DOR: Commissioner Determines and Certifies Pipeline Valuations

Assessors: Deadline for Appealing Commissioner's Telephone & Telegraph Valuations

Assessors: Make Annual Preliminary Tax Commitment The preliminary tax commitment must be based on the prior year's net tax on the property and may not exceed, with limited exceptions, 50% of that amount. This should be done early enough for the annual preliminary quarterly or semi-annual bills to be mailed by July 1.

#### **June 20**

Assessors: Final Date to Make Omitted or Revised Assessments As required by M.G.L. Ch. 59, Sections 75 and 76, if a property is inadvertently excluded or mistakenly under-assessed on the warrant for property taxes, it is the Assessors' role to correct the mistake and assess the property correctly. Such an assessment may not be made later than June 20 of the taxable year or 90 days after the date the tax bills are mailed, whichever is later.

#### June 30

State Treasurer: Notification of Quarterly Local Aid Payments Before June 30

Assessors: Overlay Surplus Closes to Surplus Revenue Each year, any balance in the overlay reserve accounts in excess of the remainingamount of the warrant to be collected or abated in that year, is certified by the Assessors. The transfer from overlay reserves to the overlay surplus is done on the Assessors' initiative or within 10 days of a

written request by the chief executive officer. Once in overlay surplus, these funds may be appropriated for any lawful purpose. Any balance in the overlay surplus at the end of the fiscal year shall be closed to surplus revenue and, eventually, free cash.

Assessors: Physical Inventory of all Parcels for Communities that Accepted M.G.L. Ch. 59, Sec. 2A(a)

Assessors: Submit Annual Report of Omitted or Revised Assessments

Assessors: Last Day to Submit Requests for Current Fiscal Year Reimbursements of Exemptions Granted Under the Various Clauses of Ch. 59, Sec. 5 If an exemption is granted to a residential property owner, the property tax is lowered, and the city or town collects fewer tax revenues than anticipated. These exemptions are partially reimbursed by the state as indicated under "Payments for Loss of Taxes," section B of the Cherry Sheet.

It is the responsibility of the Assessors to submit all exemptions to DOR so that the community may be reimbursed for statutory exemptions. If the Assessors fail to submit a request, the town's loss of tax revenues will not be offset by exemption reimbursements from the state. These reimbursements may not be filed retroactively for any year. If tax bills are mailed late, assessors may submit requests for reimbursement until August 20.



#### City & Town

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