

THE COMMONWEALTH OF MASSACHUSETTS

OFFICE OF CONSUMER AFFAIRS AND BUSINESS REGULATION

DIVISION OF INSURANCE

REPORT OF EXAMINATION

OF THE

ARBELLA MUTUAL STRANCE COMPANY

1100 CPO VN COLONY DRIVE

OUIN Y. ASSACHUSETTS 02269-9103

AS OF

DECEMBER 31, 2010

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NAIC GROUP CODE 0586

NAIC COMPANY CODE 17000

EMPLOYER ID NUMBER 04-3022050

TABLE OF CONTENTS

| | PAGE | • |
|---|------|-----|
| Salutation | 1 | |
| Scope of Examination | 2 | |
| Information Technology Review | 2 | |
| History | 3 | 4 |
| General | 3 | |
| Growth of Company | 4 | |
| Management | , 5 | MIN |
| Annual Meeting of Members | 5 | |
| Board of Directors | 5 | |
| Committees of the Board | 6 | |
| Officers | | |
| Conflict of Interest Procedures | | |
| Corporate Records | | |
| Affiliated Companies | 7 | |
| Organization Chart | 7 | |
| Acquisitions, Affiliations and Other Transactions | 9 | |
| Intercompany Agreements | 11 | |
| Management Agreement | 11 | |
| Tax Sharing Agreement | 11 | |
| Fidelity Bonds and Other Insurance | 12 | |
| Pension, Insurance Plans and Employee V Care | 12 | |
| Retirement and Deferred Compensation Plans | 12 | |
| Stock Option Plan | 12 | |
| Statutory Deposits | 13 | • |
| Insurance Products and Posted Practices | 13 | |
| Territory and Plan Corration | 13 | |
| Rating and Statical Reporting | 13 | |
| Reinsurance | 13 | |
| Ceded Ranguance | 13 | |
| Assurance Assurance | 14 | |
| Ir en empany Reinsurance | 14 | |
| S. sequent Events | 15 | |
| Accounts and Records | 15 | |
| Financial Statements | 16 | |
| Statement of Assets, Liabilities, Surplus and Other Funds | 17 | |
| Statement of Income | 18 | |
| Statement of Capital and Surplus | 19 | • |
| Reconciliation of Capital and Surplus | 20 | |
| Note to Financial Statement | 21 | |
| Conclusion | 23 | |



COMMONWEALTH OF MASSACHUSETTS Office of Consumer Affairs and Business Regulation DIVISION OF INSURANCE

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AND BUSINESS REGULAT.

JOSEPH COMMISSIONER OF SURANCE

November 18, 2011

The Honorable Joseph Torti III
Chairman, NAIC Financial Condition (E) Committee
Superintendent
State of Rhode Island
Department of Business Regulation
Division of Insurance
1511 Pontiac Avenue, Building 69-2
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The Honorable Joseph G. Murphy Commissioner Office of Consumer Affairs and Business Regulation Commonwealth of Massach, seats Division of Insurance 1000 Washington and Suite 810 Boston, Massachusers 02118-6200 The Honorable Tiomas B. Leonardi Secretary, V.IC Northeastern Zone Companyion of School Court Insurance Department P. O. Box 816 Hartford, Connecticut 06142-0816

Honorab Sperintendent and Commissioner:

Suant to your specific instructions and in accordance with Section 4 of Chapter 175 of Massachusetts General Laws ("MGL"), an examination has been made of the financial condition and affairs of

ARBELLA MUTUAL INSURANCE COMPANY

at its statutory home office located at 1100 Crown Colony Drive, Quincy, Massachusetts 02269-9103. The following report thereon respectfully is submitted.

SCOPE OF EXAMINATION

Arbella Mutual Insurance Company ("Company") was last examined as of December 31, 2005, according to the Association Plan of the National Association of Insurance Commissioners ("NAIC") by the Massachusetts Division of Insurance ("Division"). The Division made the present examination by authority of Section 4, Chapter 175 of Massachusetts General Law, under the NAIC Association Plan. This examination covers the transactions of the Company in the five-year period from the date of the prior examination through December 31, 2010, with notation of significant events occurring through the die of this report.

This examination was conducted at the same time and in conjunction with the Division's extract Cory financial condition examination of the Company's subsidiaries, Arbella Indemnity in trance Company ("Indemnity") Arbella Protection Insurance Company ("Protection"), Company ("Commonwealth Reinsurance Company ("Commonwealth Re") and Commonwealth Mutual Insurance Company ("Commonwealth Mutual") by the Division. A separate examination of Covenant Insurance Company ("Covenant") is being conducted by the Connecticut Insurance Department. Region that ivertains from the firm of PricewaterhouseCoopers LLP ("PwC") were engaged by the Division to assist in the examination by performing certain examination procedures, including an analysis review of the Company's actuarially determined items.

During the course of this examination, the operation chanagement and corporate policies, transactions, accounting practices and procedures and internal charles of the Company were reviewed, analyzed, and tested to the extent deemed appropriate and necessary. General operations of the Company were reviewed for compliance with applicable Massachu et insurance statutes. Audit work conducted by the Company's external auditors, Ernst & Young Lie' (T&Y") was reviewed, relied upon wherever deemed appropriate and effective, and incorporated to the work papers supporting this examination whenever deemed appropriate. The work of the internal auditors was also reviewed and relied upon to the extent deemed appropriate. The premiure, ass, reinsurance, investment and operating controls employed by the Company were reviewed and for it is be effectively functioning. In performing the examination, certain procedures, reviewed and copy of they the Division, were applied to selected records and transactions of the Company. NAIC JumpStan reports were utilized for procedures relating to bonds, stocks and short-term investments.

Informa on Systems Review

New and an evaluation of the control environment of the Company's information technology systems reviewed and interviews with Company staff were conducted to gather supplemental information and corroborate the Company's responses to the questionnaire. A review was also made of the documentation supporting Management and Organization Controls, Application Systems Development and Maintenance Controls, Operating and Processing Controls, Logical and Physical Security Controls, Contingency Planning Controls, Personal Computer, Local Area Network (LAN), Wide Area Network (WAN) and Internet Controls. The control environment of the Company's information systems was reviewed and found to have in place sufficient internal controls.

This Report of Examination is written on an exception basis. Explanations of and details pertaining to various phases of the examination will be found herein. Unless it is specifically noted otherwise, all references to the accounts, activities, and transactions of the Company are as of December 31, 2010. For a summary of findings contained within this report, refer to the section titled "Summary of Comments and Recommendations".

HISTORY

General

The Company was formed as a mutual insurance company pursuant to Chapter 189 of the Acts 388 and was incorporated under the laws of the Commonwealth of Massachusetts on August 26, 1988. The Company is the ultimate parent and lead member of an insurance group ("Group") wick consist of five property/casualty insurance companies and a property/casualty insurance affiliate. The Group operates solely in the New England region and collectively writes private passenger and the decowners, commercial auto, commercial multiple peril, umbrella and workers' compensation wild ducts primarily through independent agents.

The Company owns 99.0% of Arbella, Inc., an insurance bolding company. Arbella, Inc. owns 100% of Arbella Protection Insurance Company, Arbella Inde anty Insurance Company, Arbella Capital Corporation ("Capital"), Anchor Solutions Company, Inc. ("Anchor"), Arbella Service Company, Inc. ("Service"), AMIC Insurance Agency, Inc. ("AMIC"), and the Covenant Group, Inc. ("CGI"). CGI owns Commonwealth Re and Covenant. Through a sin Pance and management contract, Commonwealth Re maintains significant control over Commonwealth Mutual which cedes 100% of its direct businesses to Commonwealth Re. Arbella, Inc. also ("") 80% of Harrington Insurance Agency ("Harrington"). The Company participates in an interior any pooling agreement that includes Protection, Covenant, Indemnity, and Commonwealth Re. All members of the pooling agreement are domiciled in the Commonwealth of Massach et Except for Covenant which is domiciled in the State of Connecticut.

Beginning in 2002, the Company, along with Protection, Indemnity and Commonwealth Re entered into an intercompany of the arrangement ("Pool") in which it shares in the Pool's combined underwriting results and certain by the sheet accounts. After processing its external reinsurance, each affiliated pooled company of the its remaining net underwriting activity to the Company, which subsequently retrocedes the pooled rough to the participants based on their percentage share of the Pool. Effective January 1, 2008, the agreement was amended to change the pooling percentages of the Company and Protection. Effective or that 1, 2010, the agreement was amended to include Covenant and to modify the existing pooling percentages. Refer to the following chart for the percentages of the Pool participants over the course of the exam period.

| Mutual Protection Covenant Indemnity | 2 <u>002-2007</u> 75% 18% N/A 4% | 2008-2009 71% 22% N/A 4% | 2010 69% 20% 5% 3% |
|--------------------------------------|--|--------------------------------------|--------------------------------|
| Commonwealth Re* | 3% | 3% | 3% 100% |
| Total | 100% | 100% | 100% |

^{*} Commonwealth Mutual cedes 100% of its net book to Commonwealth Re and Commonwealth Re retrocedes 100% book to the Pool.

The Company has not made any significant changes to its articles of incorporation during the period covered by this examination. The by-laws were amended once during the examination period effective August 19, 2010. The amendment established the logistical requirements and detail of annual and special meeting; matters considered at the annual meeting; individuals who may call to ecial meeting of the Board of Directors and the duties of the committees of the Board of Directors.

Any name changes, mergers, or any other material changes to the coorate structure since the last examination are discussed below in Acquisitions, Affiliations on Cher Transactions.

Growth of Company

for In

The growth of the Company for the years 2006 that h 2010 is shown in the following schedule, which was prepared from the Company's Statutory in that Statements.

| Year | Admitted A vets | Net Written | Capital & Surplus |
|--------------|-----------------|----------------|-------------------|
| <u>1 041</u> | 1111111 | <u>Premium</u> | |
| 2010 | 3,078,844 | \$437,079,320 | \$473,855,021 |
| 2009 | 984,493,495 | 416,246,606 | 468,191,431 |
| 2009 | 948,785,808 | 430,803,066 | 437,778,770 |
| | 961,778,538 | 414,517,136 | 441,267,501 |
| 2006 | 954,274,823 | 481,109,785 | 391,093,629 |
| 2000 | | | |

MANAGEMENT

Annual Meeting of Members

In accordance with the by-laws, the Annual Meeting of the members of the Company is to be held on the third Tuesday in June of each year at the home office of the Company at eleven o'clock unless a different hour, date, or place within the Commonwealth of Massachusetts was fixed by the Board of Directors. At any meeting of the members, not less than one-half of one percent of all members, whether present in person or by valid exercisable proxy shall constitute a quorum. The minutes indicate that a quorum obtained at each annual meeting held during the examination period.

Board of Directors

ForM

The Company is managed by the Board of Directors, the Chairman of which presides it member meetings and meetings of the Board of Directors. The Board of Directors shall annually set he number of directors which shall be no less than seven, but not less than the minimum requirects Massachusetts Insurance Laws, Massachusetts Business Corporation Laws and/or the Articles of Dianization. Each director shall serve a term of office to expire at the fourth succeeding annual meeting of the members following election and until their successor shall have been elected and qualified.

At December 31, 2010, the Board of Directors was couprised of twelve directors which is in compliance with the Company by-laws. The Directors and any loss affiliation with the Company as of December 31, 2010, are as follows:

| | <u>Director</u> | Business Affiliation |
|---|----------------------|------------------------------------|
| | Patricia P. Bailey | None |
| | Francis X. Bell | Legal consultant for Company |
| | Thomas Camer or | None |
| | Anne De Truesco | None |
| | Edm id Doherty | None |
| | J. Donohue | CEO of Arbella Insurance Group |
| a | bert Dowling | Partial Owner of Dowling Insurance |
| | • | Agency, which does business with |
| | | the Company |
| | William H. DuMouchel | None |
| | Andrea Gargiulo | None |
| | David W. Hattman | None |
| | Thomas R. Kiley | Legal consulting services are |
| | | provided to the Company by his |
| | | firm, Cosgrove, Eisenberg & Kiley, |
| | • | PC |
| | Jeanette M. Orsino | None |
| | | |

The by-laws do not specify the number of meetings to be held during a given calendar year. The by-laws

contain provisions allowing for special meetings. Additionally, the by-laws allow the Board of Directors to take action by written consent and/or telephone conference. The minutes of the Board of Directors meetings indicated that meetings were held at least six times per year during the examination period. At any meeting of the Board of Directors, a majority of the directors then in office shall constitute a quorum. The minutes indicated that a quorum was obtained at all meetings of the Board of Directors held during the examination period.

Committees of the Board

The by-laws state that the Board of Directors may elect an Executive Committee and may form an Committee and shall elect other committees as may be required from time to time. As of the late of this examination, the Company operated with designated Audit, Automation, Compensation, Investment and Planning Committees. The minutes of all of the committee meetings for the period covered by this examination were reviewed.

Officers

The by-laws of the Company provide that the officers of the Company all be a President, Secretary, Treasurer and any other officers, as the Board of Directors deems notes. y. Pursuant to the by-laws, the officers of the company are elected by the Board of Directors at the annual meeting. The elected officers and their respective titles at December 31, 2010, are as follows:

| <u>Officer</u> <u>T</u> | itle |
|-------------------------|------|
|-------------------------|------|

John F. Donohue Chairman, Pressex, Chief Executive Officer, Assistant Secretary

John F. Kittel Executive (to President

Christopher E. Hall Seni President, Chief Financial Officer, Treasurer

Gail Eagan Vi Posident and General Counsel

James S. Hyatt

Beverly J. Tangvik

Cretary and Clerk

Conflict of Intere Creedures

The Compact has established procedures for the disclosure to the Board of Directors of any material interest that liation on the part of any officer or director, which is in or is likely to conflict with his/her official duties. Annually, each officer and director completes a questionnaire disclosing any material contests of interest.

Corporate Records

The Company's records were reviewed for the period covered by this examination. They were assessed for reasonableness and compliance with the Company's by-laws, Articles of Incorporation, as well as for compliance with Massachusetts General Laws, and the Commonwealth of Massachusetts Regulations (211 CMR). During the examination period there were no changes to these documents and all changes made were properly disclosed to all regulatory authorities. All activity related to the company's funds, including

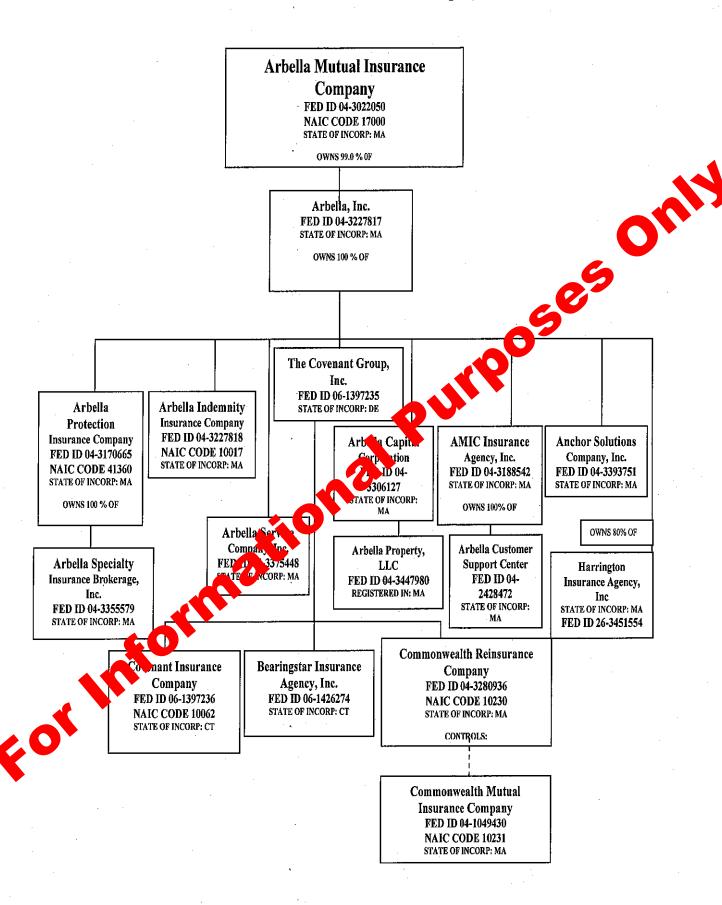
all investments was examined for proper approval.

The Company has a disaster recovery plan and business continuity plan; however, its by-laws do not contain explicit provisions for the continuity in the event of a national emergency; hence, under such circumstances, the succession of officers will be as prescribed in Sections 180M through 180Q of M.G.L., Chapter 175.

AFFILIATED COMPANIES

The Company's insurance affiliates include the following Massachusetts domiciled property and insurance companies: Protection, Indemnity, Commonwealth Re and Commonwealth Much Covenant is domiciled in the State of Connecticut.

An organization chart of Mutual and subsidiaries is presented below



Acquisitions, Affiliations and Other Transactions

During the period January 1, 2006, through December 31, 2010, the Company's material transactions included the following items:

- During 2006, the Company issued two additional surplus notes for a total amount of \$20,000,000 for cash, a description of each note, as follows:
 - \$10,000,000 was issued on October 6, 2006; the note's interest rate is based at 3 month Libor rate plus 340 basis points. The note matures on September 15, 2036.
 - \$10,000,000 was issued on October 6, 2006; the note's interest rate assed on the 3 month Libor rate plus 330 Basis points. The note matures on Scalabler 15, 2036.
- On November 15, 2006, 100% of the ownership of Hasting a piey Agency ("HTA") was transferred from Covenant to AllGuard (now AMIC In transe Agency, Inc.) and HTA's name was changed to the Arbella Customer Support Vener, Inc.
- In December 2006, the Company entered has an Industry Loss Warranty ("ILW") reinsurance contract with Montpelier Reard, that was to expire on December 31, 2007. Under the terms of the contract, the Company was liable for losses from natural perils which result in industry losses for established monetary thresholds in the specific geographic areas of North marks, Europe and Japan. The ILW was subsequently retroceded to Poseidor Reard. in 2007, prior to its expiration.
- In December 2006, Arbella, Inc. contributed \$10 million to Arbella Insurance Group Charitable For dation.
- On December 10, 2007, Mutual reached a settlement for a lawsuit brought by a Miss. Musetts automobile insurer whereby the insurer alleged damages arising out of the presence with contractual relations and violation of M.G.L., c. 93A and other claims.
- Effective December 23, 2007, the "Repayment Agreement for Guaranty Fund Certificates issued by Arbella Mutual Insurance Company dated October 1, 1988" between the Company and the Commissioner of Insurance of the Commonwealth of Massachusetts was amended. Under the amended agreement, certain performance criteria were adjusted with respect to the amount of the minimum annual payment and the requirements for making the scheduled annual principal and interest payment. This included a change in the Company's mandatory premium to surplus ratio from 2:1 to 1.5:1. This also included a change in the minimum annual payment from \$250,000 to \$500,000.

- Effective January 1, 2008, the intercompany pooling agreement was amended to align the pooling percentages of the Company and Protection in accordance to their proportionate share of the Group's unstacked statutory surplus as required by the pooling agreement.
- Effective January 1, 2008, the Company entered into a quota share reinsurance contract with Brit Insurance Limited ("Brit Re"). Under the terms of the agreement, the Company assumed 40% of Brit Re's United Kingdom's auto insurance business subject to certain loss limits. In 2009 and 2010, the treaty was renewed, but the Company reduced its participation to 25%.
- On December 1, 2008, Harrington Insurance Agency, Inc. ("Harrington") acquire the assets of Harrington Insurance Agency, LLC for \$5.9 million. It then issued 20 bes, representing a 20% interest in Harrington, to a third party.
- On December 19, 2008, the Intercompany Services Agreement was am old and restated to update the settlement terms between the companies and to clarify an expense allocation methodology.
- On December 19, 2008, the Tax Sharing Agreement was an ended and restated to ensure that settlement terms between the companies were in accordance with current statutory accounting guidance and to correct certain resources to the Internal Revenue Code.
- In May of 2009, Harrington acquired substituting all of the assets of Allguard Insurance Agency from Arbella, Inc. in exchang terms \$5.2 million.
- Effective August 10, 2009 A guard Insurance Agency changed its name to AMIC Insurance Agency.
- On October 1, 2009 6 accordance with the terms of a Stock Pledge Agreement, the sole stockholder of the ry Insurance Agency, Inc. (Emery) put his shares of Emery to CGI. As a result of the transaction, CGI became the sole shareholder of Emery.
- In the Free of 2009, the Group received a rating of A- from A.M. Best. Previously, the purp's A.M. Best rating was B++, which the Group had held since 2002.
- Effective December 31, 2009, the Company froze its sponsored qualified defined contribution retirement plan ("retirement plan") and implemented a supplemental company contribution that would provide for a 4% employer contribution under the 401(K) savings plan subject to the Group's attainment of certain performance criteria.
- Effective January 1, 2010, the intercompany pooling agreement was amended to add Covenant as a participant and to modify the existing pooling participation percentages of the other members in accordance with the requirements of the pooling agreement.
- Effective January 1, 2010, the 100% Quota Share Agreement of Reinsurance and 100% Quota Share Agreement of Retrocession among and between the Company, Indemnity and Covenant was terminated.

- In October of 2010, the Company entered into a settlement with the Massachusetts Attorney General's ("AG") Office on allegations that insurance companies used inflated and un-depreciated motorcycle values to calculate the premiums that they charged to their motorcycle insurance customers. The Company agreed to return premium payments to qualifying policyholders and pay interest and penalties to the AG Office.
- Effective November 18, 2010, Emery was liquidated and dissolved.
- On December 31, 2010, Arbella, Inc. contributed \$15 million to Arbella Insurance Group Charitable Foundation. The contribution was funded via a loan between the Company and Arbella, Inc. which will be repaid in subsequent periods.

INTERCOMPANY AGREEMENTS

Management Agreement

Since January 1, 1998, the Company and its affiliates ("Participants") have been participants in a Services Agreement pursuant to which Service provides this intrative, operational and managerial services to all the individual companies. The Participants have agreed to a method to allocate the costs of the services which is based on generally accepted accounting principles. This Agreement was amended and restated as of December 19 200, to update the settlement terms between the companies and to clarify the expense allocation methodology. The settlement terms among the companies are in accordance with statutory accounting guidance. Additionally, Capital provides all members of the Group with property and lelated property management services.

Tax Sharing Agreement

The Company files (consolidated tax return with Arbella, Inc. and its subsidiaries. Since 1996, the Company add (Sa finiates have been participants ("Participants") to a Tax Allocation Agreement for the purpose of establishing a method for allocating the consolidated tax liability of the Participants and fore in bursing the Company for the payment of such tax liability. The Agreement provides that all subjudiaries of the Company shall be subject to the Tax Agreement. This agreement was mended and restated as of December 19, 2008, to ensure that settlement terms among the companies are in accordance with current statutory accounting guidance and to correct certain references to the Internal Revenue Code.

FIDELITY BOND AND OTHER INSURANCE

The Company and its affiliates maintain fidelity coverage under a financial institutions bond designed for insurance companies, consistent with M.G.L., c. 175, s. 60. The Company, a member of the Group, is covered by a blanket fidelity bond with an aggregate liability of \$6,000,000 and a single loss limit of liability of \$3,000,000 and a single loss deductible of \$25,000. Coverage is provided by insurers licensed in the Commonwealth of Massachusetts and was in force as of December 31, 2010. The aggregate limit of liability exceeds the NAIC suggested minimum as well as Massachusetts General Law requirements. Other coverage provided under the bond includes assorted loss of property coverage, losses due to forgery and counterfeit currency losses, in computer systems fraud. The Company has further protected its interest and property by position of insurance covering other insurable risks.

PENSION, INSURANCE PLANS AND EMPLOYEE WELL RE

Retirement and Deferred Compensation Plans

The Company sponsors a qualified defined contribut of retirement plan (retirement plan) under which all employees of Service are eligible to particulate on the first month following their attainment of age 18 and completion of eleven months of service. Plan participants vest based on the years of service contributed. The expense of the trirement plan is allocated to various companies under the Company under an expense sharing transpersent. As noted above, effective December 31, 2009, the Company froze the plan at the point all participants became 100% vested and future contributions would no longer by in the.

The Company sponsors a quality of 401(k) savings plan which uses the same eligibility requirements as the retirement plan. It go the terms of this plan, employees contribute from 1% to 60% of their annual earnings, with the sponsor matching 100% of the employee's first 3% of contributions and a 50% match of the next 2%, subject to IRS annual limitations. The Company retains the right to change, motify of terminate the plan at any time. The cost of this plan is allocated to various companies the er the Company under an expense sharing arrangement.

Effective with the aforementioned freezing of the retirement plan, the Company implemented a splemental company contribution that would provide for a 4% contribution under the 401(K) avings plan subject to the Group's attainment of certain performance criteria beginning with the year ending December 31, 2010. For the year ended December 31, 2010, the Group did not meet these performance criteria.

Stock Option Plans

Arbella, Inc. has stock option plans for certain executives and board members under which each option granted can be used to purchase one share of Arbella, Inc.'s stock, with a vesting period of three years and a tenyear expiration period. Stock options are granted at exercise prices not less than the fair value of the Arbella, Inc.'s common stock on the date of the grant. The terms and conditions

upon which options become exercisable vary depending on when the amount was granted. There are 1,860,000 shares authorized and reserved for issuance under these plans as of December 31, 2010.

STATUTORY DEPOSIT

The statutory deposit of the Company as of December 31, 2010, was as follows:

| | | | Statement | Market | |
|---------------|------------------------|------------|--------------|--------------|----------|
| Location | Description of Deposit | Par Value | <u>Value</u> | <u>Value</u> | |
| | U.S. Treasury Note | | | | |
| Massachusetts | 5.25% due 2/15/2029 | \$ 200,000 | \$ 223,125 | \$ 229,4 |) |

INSURANCE PRODUCTS AND RELATED PRACTICE

Territory and Plan of Operation

As of December 31, 2010, the Company is authorized to provide a verage in the Commonwealth of Massachusetts only. The Company is duly organized and the laws of the Commonwealth of Massachusetts and is authorized under section 47 of Charler 175 of the Massachusetts General Laws to provide the following coverages: fire, inland makine, earthquake, liability other than automobile, automobile liability, comprehensive motor varile and aircraft, personal property floater and dwelling and reinsurance (except life).

Rating and Statistical Reporting

The significant rating and a sheal organizations to which the Company subscribes include Insurance Service Office, or Ionwealth Automobile Reinsurers and Automobile Insurance Bureau of Massachusetts.

REINSURANCE

Aded Reinsurance

The Company and its insurance affiliates utilize and share the cost of a common reinsurance program to reduce loss exposures from catastrophe as well as individual risks. The Group maintains treaties for property excess of loss, casualty excess of loss, workers' compensation excess of loss and umbrella treaties placed directly with General Reinsurance Company ("Gen Re"). Additionally, the Group maintains a facultative treaty with Hartford Steam Boiler for machinery and equipment coverage. The Group utilizes the services of a reinsurance broker, Guy Carpenter, to place certain catastrophe reinsurance. The Company remains contingently liable to the extent that its reinsurers are unable to meet their obligations under the reinsurance agreements. At December 31, 2010, the following reinsurance agreements were in place, as follows:

Property Per Risk Excess of Loss Treaty

This reinsurance agreement with Gen Re is for homeowners property damage business, as follows: 1^{st} layer: \$500,000 xs \$1,500,000; 2nd layer: \$4,000,000 xs \$2,000,000. The limit for other property damage business is 1^{st} layer: \$500,000 xs \$1,500,000; 2nd layer: \$4,000,000 xs \$2,000,000. The limit for workers compensation business is 1^{st} layer: \$3,500,000 xs \$1,500,000; 2^{nd} layer: \$5,000,000 xs \$5,000,000.

Casualty Per Risk Excess of Loss Treaty

This reinsurance agreement with Gen Re is for casualty damage business, as follows: 2nd layers, \$3,000,000 xs \$2,000,000.

Property Catastrophe Excess of Loss Treaty

This reinsurance agreement is placed with various subscribing reinsurers three broker, Guy Carpenter, as follows:

1st layer: \$25,000,000 xs \$25,000,000; 2nd layer: \$85,000,000 x 0,000,000; 3rd layer: \$165,000,000 xs \$135,000,000; 4th layer: \$100,000,000 xs \$300,000; 0.

Assumed Reinsurance

The Company primarily assumes business through its participation in Commonwealth Automobile Reinsurers ("CAR") and the Massachusetts FAR Plan. Beginning in April of 2008, the Massachusetts Insurance Commissioner former an ssigned risk plan, Massachusetts Auto Insurance Plan ("MAIP"), as part of the deregulation of the personal auto insurance market. The MAIP replaced CAR as the involuntary market market.

Additionally, effective January, 2008, the Company entered into a quota share reinsurance contract with Brit Insurance Limite. Brit Re") whereby the Company assumed 40% of Brit Re's U.K. Motor Account, subject to certain loss limits, which includes personal and commercial auto policies in the United Kingsom and the Republic of Ireland. In 2009 and 2010, this treaty was renewed whereby the Company assumed 25% of Brit Re's business.

Interior pany Reinsurance

previously noted, since 2002, the Company has been a member of the Group's intercompany onling agreement. During the examination period, there were two amendments to this agreement as follows: effective January 1, 2008, the agreement was amended to change the pooling percentages of the Company and Protection, and effective January 1, 2010, the agreement was amended to include Covenant and to modify the existing pooling percentages.

Effective January 1, 2010, the 100% Quota Share Agreement of Reinsurance and 100% Quota Share Agreement of Retrocession among and between the Company, Indemnity and Covenant was terminated. These agreements provided for the direct business of Covenant Insurance to be reinsured by the Company, through its affiliate Indemnity, and the Company, through its affiliate Indemnity, to cede the business back to Covenant. The purpose was to allow Covenant to receive the same claims paying ability rating as the Group's rating. Since Covenant became a participant to the intercompany

pooling agreement, these agreements were no longer deemed necessary.

SUBSEQUENT EVENTS

The following details are noted as "subsequent events", the disclosure of which in this Examination Report is considered appropriate.

- Effective January 1, 2011, the Company did not renew its quota share reinsurance contract with Brit Re. The Company remains liable for its share of losses related to the prior year in which it participated.
- Effective May 11, 2011, the "Repayment Agreement for Guaranty Fund Certificates" issued by Arbella Mutual Insurance Company dated October 1, 1988 15 tween the Company and the Commissioner of Insurance of the Commonwealth of vasachusetts was amended to adjust certain performance criteria for making the schrolled annual principal and interest payment. This included a change in the Company productory premium to surplus ratio from 1.5:1 to 1:1:. There were no other details to the "subsequent events", the disclosure of which in this Examination Report were arrivaled appropriate.

ACCOUNTS AND RECORDS

The internal control structure was discussed with management through questionnaires and through transaction testing and a review of the work performed by the Company's independent Certified Public Accountants. No material set fie cies were noted.

The NAIC provides a questic name covering the evaluation of the controls in the information systems (IS) environment. The Company operates on information systems owned, operated and maintained by the Company. The NAIC Exhibit C Questionnaire was completed by the Company. These independent vol. products were reviewed by the Division as part of the evaluation of the adequacy of the accentrols. No material deficiencies were noted.

The Company maintains its accounts and records on an electronic data processing basis. All entries are in at this data processing system, which then generates general ledger and supporting reports at well as other reports common to the insurance industry.

FINANCIAL STATEMENTS

The following financial statements are presented on the basis prescribed by the NAIC Accounting Practices and Procedures Manual which are the principal accounting practices and procedures promulgated by the National Association of Insurance Commissioners and the Commonwealth of Massachusetts Division of Insurance:

- Statement of Assets, Liabilities, Surplus and Other Funds, December 31, 2010;
- Statement of Income for the Year Ended December 31, 2010;
- Statement of Capital and Surplus for the Year Ended December 31, 2010;
- od End Reconciliation of Capital and Surplus for the Five Year Period Ended December 31, 2010.

OW

Arbella Mutual Insurance Company Statement of Assets, Liabilities, Surplus and Other Funds December 31, 2010

| | | As Reported by Company | Examination Changes | | Per Statutory Examination | Notes |
|--|----|---------------------------|------------------------|----------|------------------------------|--------------|
| Assets | φ. | een 102 066 | ¢ | \$ | 553,363,966 | |
| Bonds | \$ | 553,363,966 | \$ - | Ф | 178,275,474 | |
| Common stocks | | 178,275,474 | | | 16,502,062 | |
| Cash and short-term investments | | 16,502,062 | | | 14,646,079 | |
| Other invested assets | | 14,646,079 | | | 762,787,581 | |
| Cash and invested assets | | 762,787,581 | • | | 5,130,5 | |
| Investment income due and accrued | | 5,130,561 | · · | | 3,130,3 | |
| Premiums and considerations: | | • | | | | |
| Uncollected premiums and agents' | | 2 504 044 | | | 9// | |
| balances in course of collection | | 3,524,944 | | | 3,10,744 | |
| Deferred premiums, agents' balances | | 110 025 640 | | 入 | 112,835,649 | |
| and installments booked but deferred | | 112,835,649 | | | 112,055,047 | |
| Reinsurance: | | 2,371,798 | | | 2,371,798 | |
| Amounts recoverable from reinsures | | 2,3/1,/90 | | | 2,371,770 | |
| Funds held by or on deposit with | | 0.20 | | | 9,762,337 | |
| reinsured companies | | 9,7 5 | Y . | | 9,702,557 | |
| Current federal and foreign income tax | | 3,734,222 | | | 3,734,222 | |
| recoverable and interest thereon | | 21,044,225 | | | 21,044,225 | |
| Net deferred tax asset | | ¥ 21,044,22J | | | 21,011,220 | |
| Receivables from parent, subsidiaries and affiliates Aggregate write-ins for other than invested assets Total assets Liabilities Losses | | 28,498,367 | | | 28,498,367 | |
| Aggregate write-ins for other than invested | | 50 000 155 | • | | 52 280 157 | |
| assets | _ | 53,389,157 | | ¢ | 53,389,157 | - |
| Total assets | \$ | 1,003,078,844 | <u> </u> | <u> </u> | 1,003,070,044 | = |
| Liabilities | | | | | | |
| Losses | \$ | 212,549,302 | 2 \$ - | \$ | 212,549,302 | |
| Loss adjustment expenses | | 40,035,181 | 1 | | 40,035,181 | 1 |
| Commissions payab gent commissions | | | | | | |
| and other singler carges | | 14,193,963 | 3 | | 14,193,963 | |
| Other experience | | 5,162,770 | | | 5,162,776 | , |
| Taxe. Vice wes and fees | | 298,54 | | | 298,544 | |
| Unearne premiums | • | 225,808,86 | 6 | | 225,808,866 | |
| dvance premium | | 7,564,60 | 7 | | 7,564,607 | |
| Ceded reinsurance premiums payable | | 5,815,02 | 4 | | 5,815,024 | |
| Net adjustments in assets and liabilities due to | | | | | | |
| foreign exchange rates | | 1,613,99 | 5 | | 1,613,995 | |
| Aggregate write-ins for other liabilities | _ | 16,181,56 | | | 16,181,565 | |
| Total liabilities | | 529,223,82 | | | 529,223,823 | _ |
| Surplus notes | | 167,215,56 | | | 167,215,569 | |
| Unassigned funds (surplus) | _ | 306,639,45 | | | 306,639,452 | _ |
| Surplus as regards policyholders | | 473,855,02 | | | 473,855,02 | |
| Total liabilities, surplus and other funds | \$ | 1,003,078,84 | <u>4 \$</u> | | 1,003,078,844 | ! |

Arbella Mutual Insurance Company Statement of Income For the Year Ended December 31, 2010

| | As Reported Examination by Company Changes | Per Statutory <u>Examination</u> <u>Notes</u> |
|--|--|---|
| Underwriting income | | |
| Premiums earned | \$ 417,357,911 \$ - | \$ 417,357,911 |
| Deductions: | | |
| Losses incurred | 246,227,013 | 246,227,013 |
| Loss adjustment expenses incurred | 35,730,623 | 35,730,623 |
| Other underwriting expenses incurred | 149,329,985 | 149,329,9 |
| Total underwriting deductions | 431,287,621 - | 431,287,62. |
| Net underwriting gain (loss) | (13,929,711) | (1 20 711) |
| | | |
| Investment income | | |
| Net investment income earned | 18,964,665 | 18,964,665 |
| Net realized capital gains (losses) less capital | | |
| gains tax | (1,260,002) | (1,260,032) |
| Net investment gain (loss) | 17,5 4,6 3 | 17,704,633 |
| | | |
| Other income | | |
| Net gain (loss) from agents' or premium balances | | |
| charged off | (2,057,159) | (2,057,159) |
| Finance and service charges | 9,123,530 | 9,123,530 |
| Aggregate write-ins for miscellaneous income | (131,645) | (131,645) |
| Total other income | 6,934,726 - | 6,934,726 |
| Net income before dividends to policyholden ofter capital | | |
| gains tax and before all other federal and breign income taxes | 10,709,648 - | 10,709,648 |
| Dividends to policyholders | <u> </u> | . <u>.</u> |
| Net income, after dividend to oneyholders, after capital | | |
| gains tax and before the er federal and foreign income taxes | 10,709,648 - | 10,709,648 |
| Federal and for an one taxes incurred | 3,069,407 | 3,069,407 |
| Net income | \$ 7,640,241 \$ - | \$ 7,640,241 |
| | | |

Arbella Mutual Insurance Company Statement of Capital and Surplus For the Year Ended December 31, 2010

| Surplus as regards policyholders, December 31 current year | | | 1,317,564 (758,657) 5,663,590 | |
|--|----------------|------|-------------------------------------|--|
| | \$ 473,855,021 | \$ - | \$ 473,855, 1 | |
| | | 306 | ,e ⁵ | |
| | | | | |

Arbella Mutual Insurance Company Reconciliation of Capital and Surplus For the Five Year Period Ended December 31, 2010

| | | <u>2010 *</u> | <u>2009</u> | <u>2008</u> | <u>2007</u> | <u>2006</u> |
|---|---|----------------|----------------|----------------|----------------|----------------|
| | Surplus as regards policyholders, December 31 prior year | \$ 468,191,431 | \$ 437,778,770 | \$ 441,267,500 | \$ 391,093,629 | \$ 345,133,221 |
| | Net income | 7,640,241 | 12,512,399 | 21,895,117 | 26,144,022 | 37,551,383 |
| | Change in net unrealized capital gains or (losses) less capital gains tax | (2,678,051) | 11,787,127 | (11,791,520) | 25,985,253 | (14,953,680) |
| | Change in net unrealized foreign exchange capital gain (loss) | (291,236) | 823,080 | (2,145,842) | | • |
| | Change in net deferred income tax | 433,729 | 274,190 | 369,560 | (1,902,969) | 1,902,000 |
| | Change in nonadmitted assets | 1,317,564 | 5,724,891 | (11,153,404) | (52,434) | 1100 |
| | Change in surplus notes | (758,657) | (709,025) | (662,641) | (619,290) | 9.42 24 |
| | Aggregat write-ins for gains and losses in surplus | i | | - | 619,290 | 3/8,776 |
| | Change in surplus as regards policyholders for the year | 5,663,590 | 30,412,661 | (3,488,730) | 50 173 | 45,960,408 |
| | Surplus as regards policyholders, December 31 current year | \$ 473,855,021 | \$ 468,191,431 | \$ 437,778,770 | \$ 4 67,500 | \$ 391,093,629 |
| | | | | | | |
| | | | | | | |
| | * Per Statutory Examination | 4 | | | | |
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NOTE TO FINANCIAL STATEMENT

NOTE 1:

As part of the examination by the Division, PwC was directed to review the reasonableness of the reserves for loss and loss adjustment expenses of the Company as of December 31, 2010.

The review was conducted in a manner consistent with the Code of Professional Conduct and the Qualification Standards of the American Academy of Actuaries and the Standards of Practice adopted by the Actuarial Standards Board.

The results of PwC's actuarial review indicated that the Company's reserves at December 31 confell within a range of reasonable estimates for all unpaid loss and loss adjustment applies obligations of the Company.

The following table summarizes the reserve ranges as developed by PwC, the select point estimate reserve and the Company's carried loss and loss adjustment expense reserve of December 31, 2010, for each reserve category (all amounts in thousands of dollars).

| Net of Reinsurance | | | | |
|---|------------------|------------------|----------------------|--------------------|
| Reserve Category | Low End | ection | High End of Range | Company Carried |
| Loss Reserves | \$1,2,485 | \$202,957 | \$218,821 | \$212,549 |
| Loss Adjustment Expense Reserves | 6,256 | 37,822 | 41,216 | 40,035 |
| Total Loss and Loss Adjustment Expense Reserves Gross of Reinsurance | \$228,740 | \$240,779 | \$260,037 | \$252,584 |
| Reserve Co.e. 11 | Low End of Range | PwC Selection | High End of Range | Company Carried |
| Los Reserves | \$197,107 | \$219,296 | \$253,944 | \$228,888 |
| Loss di etn ent Expense Reserves | 38,383 | 42,359 | 49,451 | 44,572 |
| Total Loss and Loss Adjustment Expense Reserves | \$235,490 | \$261,655 | \$303,395 | \$273,460 |

the following table summarizes the reserve ranges as developed by PwC, the selected point estimate erve, and the carried loss and loss adjustment expense reserves as of December 31, 2010, (all amounts in thousands of dollars) for the Arbella Insurance Group.

| Reserve Category | Low End of Range | PwC Selection | High End <u>of</u> <u>Range</u> | Compa y <u>Carrie</u> |
|---|------------------|------------------|---------------------------------------|-----------------------------|
| Loss Reserves | \$279,434 | \$294,141 | \$317,667 | \$308,0 |
| Loss Adjustment Expense Reserves Total Loss and Loss Adjustment Expense | 52,074 | 54,815 | 59,199 | 58,0 |
| Reserves | \$331,508 | \$348,956 | \$376,866 | \$366,0 |
| Gross of Reinsurance | | | High | Ompa |
| Reserve Category | Low End of Range | PwC Selection | End of | y <u>Carrie</u> |
| Loss Reserves | \$331,722 | \$317.2 | \$368,034 | \$331,7 |
| Loss Adjustment Expense Reserves | 64,597 | 61,390 | 71,668 | 64,5 |
| Total Loss and Loss Adjustment Expense Reserves | \$396,9 | \$379,211 | \$439,702 | \$396,3 |
| | | | | |
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| 40 | | - | | |
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CONCLUSION

The undersigned gratefully acknowledges the participation of the following member of the Commonwealth of Massachusetts, Division of Insurance in this examination:

Linh La, CFE

Insurance Examiner II

The undersigned also express their appreciation for the courteous cooperation of the office employees of the Company in the course of the examination.

Respectfully submitted,

Kenneth R. Brenner, CPA, CFE

Supervising Examiner

Commonwealth of Massachuse