



# Massachusetts Department of Revenue

## Alcoholic Beverages Revenue Report

August 01, 2024 - August 31, 2024

Run by: huangj

Report Run Date: October 16, 2024

|   | <i>Malt</i>  | <i>Still Wine</i> | <i>Champagne</i> | <i>Alco-Bev<br/>15% or Less</i> | <i>Alco-Bev<br/>15-50%</i> | <i>Alco-Bev<br/>50% or More</i> | <i>Non-Bev<br/>Use</i> | <i>Cider</i> | <i>Total<br/>Revenue</i> |
|---|--------------|-------------------|------------------|---------------------------------|----------------------------|---------------------------------|------------------------|--------------|--------------------------|
| <b>Totals</b>                             | \$993,673.18 | \$1,053,233.63    | \$111,411.01     | \$1,120,496.75                  | \$5,042,895.19             | \$65,353.62                     | \$0.00                 | \$13,258.55  | \$8,400,321.93           |
| <i>Licensee's Name</i>                    | <i>Malt</i>  | <i>Still Wine</i> | <i>Champagne</i> | <i>Alco-Bev<br/>15% or Less</i> | <i>Alco-Bev<br/>15-50%</i> | <i>Alco-Bev<br/>50% or More</i> | <i>Non-Bev<br/>Use</i> | <i>Cider</i> | <i>Total<br/>Revenue</i> |
| 1620 WINERY CORPORATION                   | \$0.00       | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| 1634 MEADERY LLC                          | \$0.00       | \$129.34          | \$17.50          | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$146.84                 |
| 3A CAFE BAR & GRILL INC                   | \$0.00       | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| 42ND PARALLEL BREWING CO                  | \$0.00       | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| A J LUKES IMPORTING & DISTRUBUTING CO INC | \$0.00       | \$184.60          | \$49.63          | \$0.00                          | \$506.73                   | \$0.00                          | \$0.00                 | \$0.00       | \$740.96                 |
| A W MCMULLEN CO INC                       | \$0.00       | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| A&M WINERY                                | \$0.00       | \$11.71           | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.04       | \$11.75                  |
| AARONAP CELLARS LLC                       | \$0.00       | \$44.68           | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$44.68                  |
| ABACUS DISTRIBUTING, LLC                  | \$299.62     | \$2,231.45        | \$104.83         | \$1,730.01                      | \$7,841.08                 | \$0.00                          | \$0.00                 | \$0.00       | \$12,518.76              |
| ABANDONED BUILDING BREWERY LLC            | \$348.05     | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$348.05                 |
| ABC BEER INC.                             | \$11.85      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$11.85                  |
| AG&J LLC                                  | \$0.00       | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| ALFALFA FARM INC                          | \$0.00       | \$6.79            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$6.79                   |
| ALTRUIST BREWING COMPANY LLC              | \$33.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$33.00                  |

| <i>Licensee's Name</i>                       | <i>Malt</i> | <i>Still Wine</i> | <i>Champagne</i> | <i>Alco-Bev<br/>15% or Less</i> | <i>Alco-Bev<br/>15-50%</i> | <i>Alco-Bev<br/>50% or More</i> | <i>Non-Bev<br/>Use</i> | <i>Cider</i> | <i>Total<br/>Revenue</i> |
|--|-------------|-------------------|------------------|---------------------------------|----------------------------|---------------------------------|------------------------|--------------|--------------------------|
| ANDOVER CIDER CO LLC<br>DBA ANDOVER CIDER CO | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.29       | \$0.29                   |
| ANDREW LANE CO INC                           | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| ANGLE TREE BREWERY LLC                       | \$70.90     | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$70.90                  |
| ANTIMONY BREWING LLC                         | \$157.08    | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$157.08                 |
| AP WINE IMPORTS INC                          | \$0.00      | \$643.15          | \$35.37          | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$678.52                 |
| AQUATIC BREWING LLC                          | \$81.87     | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$81.87                  |
| ARBORWAY IMPORTS INC                         | \$0.00      | \$2,328.05        | \$177.94         | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$2,505.99               |
| ARCPPOINT BREWING<br>COMPANY                 | \$0.00      | \$0.00            | \$0.00           | \$12.10                         | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$12.10                  |
| ARENI SALES & STRATEGY<br>LLC                | \$0.00      | \$109.67          | \$24.58          | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$134.25                 |
| ARTIFACT LLC                                 | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$74.01      | \$74.01                  |
| ARTIS WINERY LLC                             | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| ATLANTIC IMPORTING<br>COMPANY, INC.          | \$18,994.49 | \$10,033.50       | \$1,097.75       | \$10,223.87                     | \$12,056.89                | \$0.00                          | \$0.00                 | \$538.91     | \$54,356.43              |
| ATLAS DISTRIBUTING INC                       | \$90,168.97 | \$14.40           | \$0.00           | \$41,485.98                     | \$0.00                     | \$0.00                          | \$0.00                 | \$252.65     | \$131,922.00             |
| ATOMIC IMPORTS &<br>EXPORT INC               | \$0.00      | \$422.80          | \$0.00           | \$0.00                          | \$2,632.46                 | \$0.00                          | \$0.00                 | \$0.00       | \$3,055.26               |
| AUGUST A BUSCH & CO OF<br>MASSACHUSETTS INC  | \$89,174.91 | \$2,308.36        | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$12.56      | \$91,495.83              |
| BACCHUS IMPORTS LLC                          | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| BAD MARTHA FARMER'S<br>BREWERY, LLC          | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| BARE WOLF BREWING LLC                        | \$119.39    | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$119.39                 |
| BARK BREW CO. LLC                            | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| BARREL HOUSE Z, LLC                          | \$165.27    | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$165.27                 |
| BAY STATE BREWERY & TAP<br>ROOM LLC          | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |

| <i>Licensee's Name</i>            | <i>Malt</i> | <i>Still Wine</i> | <i>Champagne</i> | <i>Alco-Bev<br/>15% or Less</i> | <i>Alco-Bev<br/>15-50%</i> | <i>Alco-Bev<br/>50% or More</i> | <i>Non-Bev<br/>Use</i> | <i>Cider</i> | <i>Total<br/>Revenue</i> |
|-----------------------------------|-------------|-------------------|------------------|---------------------------------|----------------------------|---------------------------------|------------------------|--------------|--------------------------|
| BAY STATE BREWING COMPANY, INC.   | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| BAYSTATE WINE COMPANY             | \$312.07    | \$24,088.90       | \$1,552.34       | \$4,284.04                      | \$23,828.40                | \$0.00                          | \$0.00                 | \$0.00       | \$54,221.85              |
| BE EKANTIK CORP                   | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| BEAM-W ENTERPRISES LLC.           | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| BEAR SWAMP ORCHARD                | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| BEAU CO WINE, LLC                 | \$0.00      | \$48.49           | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$48.49                  |
| BEAVER POND DISTILLERY, INC       | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$13.24                    | \$0.00                          | \$0.00                 | \$0.00       | \$13.24                  |
| BERKLEY BEER COMPANY, INC         | \$134.28    | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$134.28                 |
| BERKSHIRE BREWING COMPANY INC     | \$3,490.36  | \$117.45          | \$91.22          | \$372.89                        | \$312.50                   | \$0.00                          | \$0.00                 | \$14.88      | \$4,399.30               |
| BERKSHIRE CIDER PROJECT LLC       | \$0.00      | \$0.00            | \$38.85          | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$5.39       | \$44.24                  |
| BERKSHIRE MOUNTAIN BREWERS INC    | \$185.23    | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$185.23                 |
| BERKSHIRE MOUNTAIN DISTILLERS INC | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$3,721.42                 | \$0.00                          | \$0.00                 | \$0.00       | \$3,721.42               |
| BERKSHIRE WINERY LLC              | \$0.00      | \$358.60          | \$20.30          | \$0.00                          | \$37.99                    | \$0.00                          | \$0.00                 | \$0.00       | \$416.89                 |
| BEVOVATIONS LLC                   | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$368.76     | \$368.76                 |
| BITTON LLC                        | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| BLACK BIRCH VINEYARD LLC          | \$0.00      | \$266.54          | \$10.54          | \$0.00                          | \$15.65                    | \$0.00                          | \$0.00                 | \$0.00       | \$292.73                 |
| BLACK HAT BREW WORKS LLC          | \$140.52    | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$140.52                 |
| BLACK SHEEP BREWING COMPANY       | \$274.31    | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$274.31                 |
| BLU WATER CAPITAL LLC             | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| BMFB FALMOUTH LLC                 | \$213.31    | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$213.31                 |

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|--------------------------------------|--------------|-------------------|------------------|---------------------------------|----------------------------|---------------------------------|------------------------|--------------|--------------------------|
| BOG IRON BREWING, LLC                | \$536.45     | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$536.45                 |
| BOSTON BEER CORP                     | \$1,512.37   | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$1,512.37               |
| BOSTON HARBOR<br>DISTILLERY          | \$0.00       | \$0.00            | \$0.00           | (\$20.59)                       | \$1,679.17                 | \$0.00                          | \$0.00                 | \$0.00       | \$1,658.58               |
| BOTTOMS UP LLC                       | \$19.80      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$19.80                  |
| BREAK ROCK BREWING<br>LLC            | \$174.90     | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$174.90                 |
| BRICK & FEATHER<br>BREWERY INC       | \$65.07      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$65.07                  |
| BROCKTON LIQUORS INC                 | \$0.00       | \$0.00            | \$0.00           | \$0.00                          | \$4,741.84                 | \$0.00                          | \$0.00                 | \$0.00       | \$4,741.84               |
| BUGALU BALLROOM                      | \$0.00       | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| BULLY BOY DISTILLERS,<br>LLC         | \$0.00       | \$0.00            | \$0.00           | \$0.00                          | \$5,960.99                 | \$0.00                          | \$0.00                 | \$0.00       | \$5,960.99               |
| BULLY HILL VINEYARDS,<br>INC.        | \$0.00       | \$1.31            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$1.31                   |
| BURKE DISTRIBUTING CO.<br>LLC        | \$136,997.05 | \$558.06          | \$647.06         | \$68,974.50                     | \$26,710.41                | \$0.00                          | \$0.00                 | \$457.78     | \$235,920.13             |
| BUZZARDS BAY BREWING<br>INC          | \$749.43     | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$749.43                 |
| BWBC I LLC                           | \$1,285.26   | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$1,285.26               |
| C.N. SMITH FARM INC.                 | \$0.00       | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.63       | \$0.63                   |
| CAFÉ EUROPA LLC                      | \$0.00       | \$1,165.66        | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$1,165.66               |
| CAMBRIDGE BREWING<br>COMPANY, INC    | \$224.40     | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$224.40                 |
| CAPE COD BEER, INC.                  | \$1,692.57   | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$1,692.57               |
| CAPE COD WINERY, INC.                | \$0.00       | \$665.45          | \$52.85          | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$718.30                 |
| CARLSON ORCHARDS INC                 | \$0.00       | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| CARNIVAL LICENSE<br>HOLDINGS LIMITED | \$0.00       | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |

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|---|-------------|-------------------|------------------|---------------------------------|----------------------------|---------------------------------|------------------------|--------------|--------------------------|
| CARR  | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$11.40      | \$11.40                  |
| CASTLE ISLAND BREWING CO.                     | \$11.07     | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$11.07                  |
| CASTLE ISLAND BREWING COMPANY LL C            | \$3,383.92  | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$7.13       | \$3,391.05               |
| CELEBRITY CRUISES INC                         | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| CHARLES RIVER WINE COMPANY INC                | \$0.00      | \$1,615.82        | \$137.31         | \$0.00                          | \$101.09                   | \$0.00                          | \$0.00                 | \$0.00       | \$1,854.22               |
| CHARLTON BEER COMPANY LLC                     | \$13.63     | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$13.63                  |
| CISCO BREWERS DISTILLERS VINTNERS SEAPORT INC | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| CISCO BREWERS INC                             | \$180.95    | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$180.95                 |
| CISCO BREWERS NEW BEDFORD, INC                | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| CISCO BREWERS, DISTILLERS & VINTERS, LLC      | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| CITY WINERY BOSTON LLC                        | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| CLASSIC WINE IMPORTS INC                      | \$0.00      | \$34,184.35       | \$3,621.63       | \$218.79                        | \$2,708.92                 | \$0.00                          | \$0.00                 | \$0.00       | \$40,797.37              |
| CMMA, INC                                     | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| COIMBRA IMPORTS & EXPORTS INC                 | (\$111.08)  | \$2,674.98        | \$54.95          | \$0.00                          | \$6,328.53                 | \$0.00                          | \$0.00                 | \$0.00       | \$8,947.38               |
| COLD HARBOR BREWING CO LLC                    | \$463.55    | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$463.55                 |
| COLONIAL WHOLESALE BEVERAGE CORPORATION       | \$71,280.87 | \$1,195.09        | \$0.00           | \$36,677.03                     | \$891.77                   | \$0.00                          | \$0.00                 | \$70.74      | \$110,115.50             |
| COMMERCIAL DISTRIBUTING COMPANY INC           | \$53,354.68 | \$0.00            | \$0.00           | \$12,620.03                     | \$24.12                    | \$0.00                          | \$0.00                 | \$212.78     | \$66,211.61              |
| COMMONWEALTH WINE & SPIRITS, LLC              | \$0.00      | \$146,554.93      | \$21,369.16      | \$539,696.12                    | \$188,759.42               | \$0.00                          | \$0.00                 | \$0.00       | \$896,416.78             |

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|--------------------------------------|-------------|-------------------|------------------|---------------------------------|----------------------------|---------------------------------|------------------------|--------------|--------------------------|
| CONCORD BREWERY, INC                 | \$241.23    | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$241.23                 |
| CONGRESS STREET FORT<br>POINT LLC    | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| CONSUMER PRODUCT<br>DISTRIBUTORS LLC | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| COUCH DOG BREWING CO.,<br>LLC        | \$40.84     | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$40.84                  |
| COURTHOUSE BREW LLC                  | \$10.71     | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$10.71                  |
| CRAFT BEER GUILD LLC                 | \$30,700.84 | \$14,183.11       | \$0.00           | \$11,022.39                     | \$44,001.83                | \$0.00                          | \$0.00                 | \$181.66     | \$100,089.83             |
| CRAFT COLLECTIVE INC                 | \$4,757.75  | \$535.40          | (\$3.94)         | \$502.43                        | \$0.00                     | \$0.00                          | \$0.00                 | \$98.89      | \$5,890.53               |
| CRAFTLIFE BREWING<br>COMPANY LLC     | \$414.58    | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$414.58                 |
| CROATIAN PREMIUM WINE<br>IMPORTS INC | \$0.00      | \$97.86           | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$97.86                  |
| CRUE BREW BREWERY LLC                | \$49.50     | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$49.50                  |
| CS WHOLESALE LIQUORS<br>INC          | \$29.86     | \$0.00            | \$0.00           | \$3,379.07                      | \$3,302.41                 | \$0.00                          | \$0.00                 | \$0.00       | \$6,711.34               |
| CTO CHF PARTNERS                     | \$0.00      | \$17.00           | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$38.34      | \$55.34                  |
| CUNAT PREMIUM<br>VINEYARDS LLC       | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| D B WINES SELECTION INC              | \$0.00      | \$3,153.54        | \$18.10          | \$0.00                          | \$173.83                   | \$0.00                          | \$0.00                 | \$0.00       | \$3,309.26               |
| DEBEVINO WINERY, LLC                 | \$0.00      | \$79.75           | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$79.75                  |
| DEBORAH A DONLIN                     | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| DECANTED UNCORKED LLC                | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| DECORFOOD ART USA CORP               | \$0.00      | \$128.80          | \$39.94          | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$168.74                 |
| DEEP ROOT DISTILLERY<br>USA          | \$1.65      | \$0.00            | \$0.00           | \$0.00                          | \$54.59                    | \$0.00                          | \$0.00                 | \$0.00       | \$56.24                  |
| DEVIL'S PURSE BREWING<br>COMPANY LLC | \$417.58    | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$417.58                 |

| <i>Licensee's Name</i>             | <i>Malt</i> | <i>Still Wine</i> | <i>Champagne</i> | <i>Alco-Bev<br/>15% or Less</i> | <i>Alco-Bev<br/>15-50%</i> | <i>Alco-Bev<br/>50% or More</i> | <i>Non-Bev<br/>Use</i> | <i>Cider</i> | <i>Total<br/>Revenue</i> |
|------------------------------------|-------------|-------------------|------------------|---------------------------------|----------------------------|---------------------------------|------------------------|--------------|--------------------------|
| DIONYSUS ACQUISITION LLC           | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| DIRIGIBLE BREWING COMPANY LLC      | \$85.45     | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$85.45                  |
| DIRTY WATER DISTILLERY LLC         | \$6.60      | \$0.00            | \$0.00           | \$0.00                          | \$48.56                    | \$0.00                          | \$0.00                 | \$0.00       | \$55.16                  |
| DISCOVERY BOTTLES LLC              | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| DISTILLERY 43 LLC                  | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$14.26                    | \$0.00                          | \$0.00                 | \$0.00       | \$14.26                  |
| DOCTORS ISLAND BREWING COMPANY LLC | \$21.95     | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$21.95                  |
| DONAHUE HOLDINGS LLC               | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| DORCHESTER BEER HOLDINGS LLC       | \$3,411.35  | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$3,411.35               |
| DOUBLE DOWN BREWING COMPANY LLC    | \$126.40    | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$126.40                 |
| DOWNEAST CIDER LLC                 | \$250.89    | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$9,685.19   | \$9,936.08               |
| DRAWING BOARD BREWING COMPANY, LLC | \$7.83      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$7.83                   |
| DRUNKEN RABBIT, LLC                | \$99.00     | \$11.00           | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$110.00                 |
| EAST WEST WINES LLC                | \$0.00      | \$49.36           | \$8.32           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$57.68                  |
| ECHO HILL ORCHARDS & WINERY,LLC    | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| ELEMENT BREWING COMPANY LLC        | \$38.99     | \$0.00            | \$0.00           | \$0.00                          | \$36.11                    | \$0.00                          | \$0.00                 | \$0.00       | \$75.10                  |
| ELEVEN ELEVEN DISTRIBUTION LLC     | \$0.00      | \$408.28          | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$408.28                 |
| ENO MASSACHUSETTS INC              | \$0.00      | \$70.83           | \$1.75           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$72.58                  |
| ESSEX ENTITIES INC.                | \$0.00      | \$428.48          | \$88.21          | \$0.00                          | \$1,140.40                 | \$0.00                          | \$0.00                 | \$0.00       | \$1,680.20               |
| F X MAGNER SELECTIONS INC          | \$0.00      | \$886.89          | \$41.16          | \$0.00                          | \$33.70                    | \$0.00                          | \$0.00                 | \$0.00       | \$961.75                 |
| FALCONER PUB LLC                   | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |

| <i>Licensee's Name</i>                 | <i>Malt</i> | <i>Still Wine</i> | <i>Champagne</i> | <i>Alco-Bev<br/>15% or Less</i> | <i>Alco-Bev<br/>15-50%</i> | <i>Alco-Bev<br/>50% or More</i> | <i>Non-Bev<br/>Use</i> | <i>Cider</i> | <i>Total<br/>Revenue</i> |
|--|-------------|-------------------|------------------|---------------------------------|----------------------------|---------------------------------|------------------------|--------------|--------------------------|
| FANTASY FINE WINES CORP.               | \$0.00      | \$891.82          | \$83.21          | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$975.03                 |
| FAR FROM THE TREE LLC                  | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$103.81     | \$103.81                 |
| FATED FARMER DISTILLERY                | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| FIELDCREST BREWING<br>COMPANY, LLC     | \$52.13     | \$3.92            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$56.05                  |
| FIRST BOSTON TENPIN INC                | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| FLYING DREAMS BREWING<br>CO., LLC      | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| FOPPEMA                                | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| FORREST HILL BREWING<br>COMPANY LLC    | \$72.60     | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$72.60                  |
| FOUR PHANTOMS BREWING<br>COMPANY, LLC  | \$21.09     | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$16.63      | \$37.72                  |
| FRAGMENT 93 LLC                        | \$0.00      | \$3.92            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$3.92                   |
| FRANKLIN BREWING<br>COMPANY            | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| FRANKLIN COUNTY<br>BREWING COMPANY INC | \$99.66     | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$99.66                  |
| GANDONA INC                            | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| GARY E. KLINE                          | \$0.00      | \$35.31           | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$35.31                  |
| GIRARDI DISTRIBUTORS<br>LLC            | \$25,477.58 | \$313.04          | \$0.00           | \$6,777.20                      | \$405.53                   | \$0.00                          | \$0.00                 | \$1.96       | \$32,975.31              |
| GLENPHARMER<br>DISTILLERY, LLC         | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$3,302.98                 | \$0.00                          | \$0.00                 | \$0.00       | \$3,302.98               |
| GODARD'S RED HEN FARM,<br>LLC          | \$0.00      | \$95.14           | \$4.99           | \$0.00                          | \$6.44                     | \$0.00                          | \$0.00                 | \$0.00       | \$106.57                 |
| GOODSTUFF FOODS LLC                    | \$7.45      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$7.45                   |
| GRAND HILL FARM INC                    | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$112.79                   | \$0.00                          | \$0.00                 | \$0.00       | \$112.79                 |
| GRAPE EXPECTATION INC                  | \$0.00      | \$680.25          | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$680.25                 |

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|--|-------------|-------------------|------------------|---------------------------------|----------------------------|---------------------------------|------------------------|--------------|--------------------------|
| GRAPE ISLAND INC                       | \$0.00      | \$152.35          | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$152.35                 |
| GRAPEVINE SELECTIONS,<br>LLC           | \$0.15      | \$245.35          | \$20.80          | \$0.00                          | \$132.88                   | \$0.00                          | \$0.00                 | \$0.00       | \$399.18                 |
| GREAT AWAKENING<br>BREWING COMPANY LLC | \$79.53     | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$79.53                  |
| GREAT MARSH BREWING<br>COMPANY         | \$46.65     | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$46.65                  |
| GREEN ROAD LLC                         | \$43.43     | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$43.43                  |
| HANGTIME WHOLESALE<br>WINE COMPANY     | \$0.00      | \$1,284.11        | \$256.30         | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$1,540.41               |
| HAN'S LIQUOR, INC.                     | \$0.00      | \$0.00            | \$68.24          | \$0.00                          | \$982.43                   | \$0.00                          | \$0.00                 | \$11.70      | \$1,062.37               |
| HARBOR 9 GOLF INC.                     | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| HARDWICK VINEYARDS &<br>WINERY, LLC    | \$0.00      | \$1,204.50        | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$1,204.50               |
| HARPER LANE BREWERY,<br>LLC.           | \$89.84     | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$89.84                  |
| HARPOON DISTRIBUTING<br>CO INC         | \$9,303.37  | \$0.00            | \$0.00           | \$2,143.41                      | \$0.00                     | \$0.00                          | \$0.00                 | \$128.53     | \$11,575.31              |
| HAVERHILL BREWERY INC                  | \$123.75    | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$123.75                 |
| HEAVENLY SPIRITS, LLC                  | \$0.00      | \$6.97            | \$0.00           | \$0.00                          | \$603.52                   | \$0.00                          | \$0.00                 | \$0.33       | \$843.03                 |
| HERBESCO                               | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$239.14                   | \$0.00                          | \$0.00                 | \$0.00       | \$239.14                 |
| HITCHCOCK BREWING CO.<br>LLC           | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| HOG ISLAND BEER<br>COMPANY, LLC        | \$369.60    | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$369.60                 |
| HOGSHEAD WINE CO LLC                   | \$0.00      | \$1,917.33        | \$148.83         | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$2,066.16               |
| HOMESTEAD HARD CIDER<br>LLC            | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$189.18     | \$189.18                 |
| HONEST WEIGHT ARTISTAN<br>BEER LLC     | \$81.26     | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$81.26                  |

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|--|-------------|-------------------|------------------|---------------------------------|----------------------------|---------------------------------|------------------------|--------------|--------------------------|
| HONEY POT HILL ORCHARDS INC            | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| HORIZON BEVERAGE COMPANY INC           | \$37,956.53 | \$142,337.74      | \$17,065.22      | \$48,688.06                     | \$1,511,586.02             | \$0.00                          | \$0.00                 | \$107.54     | \$1,782,400.49           |
| HPBC INC                               | \$646.11    | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$646.11                 |
| HUB WINE CORPORATION                   | \$0.00      | \$8,407.07        | \$5,803.52       | \$4.95                          | \$21,117.63                | \$0.00                          | \$0.00                 | \$0.00       | \$35,513.19              |
| ICON IMPORTS LLC                       | \$0.00      | \$477.01          | \$23.84          | \$0.00                          | \$32.72                    | \$0.00                          | \$0.00                 | \$0.00       | \$533.57                 |
| IDEAL WINE & SPIRITS CO INC            | \$0.00      | \$9,162.59        | \$931.57         | \$0.00                          | \$2,314.25                 | \$0.00                          | \$0.00                 | \$0.95       | \$12,409.36              |
| IDLE HANDS CRAFT ALES LLC              | \$610.11    | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$610.11                 |
| INDEPENDENT FERMENTATIONS BREWING, LLC | \$50.90     | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$50.90                  |
| INDIGNANT BREWING CO LLC               | \$16.07     | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$16.07                  |
| IRISH BREWING BOSTON                   | \$26.40     | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$26.40                  |
| IROKOS GROUP LLC                       | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| IRON DUKE BREWING LLC                  | \$150.96    | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$150.96                 |
| ITALIAN WINE TRADERS, LLC              | \$0.00      | \$0.00            | \$0.00           | \$441.55                        | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$441.55                 |
| J MONIZ COMPANY INC                    | \$0.00      | \$213.51          | \$0.00           | \$0.00                          | \$176.94                   | \$0.00                          | \$0.00                 | \$0.00       | \$390.45                 |
| JACKS ABBY BREWING LLC                 | \$5,545.96  | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$5,545.96               |
| JAMMALO CRAFT WINES, INC               | \$0.00      | \$6.55            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$6.55                   |
| JXH LLC                                | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| KAPPYS IMPORTING & DIST CO INC         | \$0.00      | \$2,477.52        | \$300.17         | \$505.56                        | \$3,642.93                 | \$0.00                          | \$0.00                 | \$0.00       | \$6,926.18               |
| KISMET BREWING COMPANY LLC             | \$27.46     | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$27.46                  |
| KOSINSKI                               | \$0.00      | \$20.52           | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$20.52                  |

| <i>Licensee's Name</i>                                  | <i>Malt</i>  | <i>Still Wine</i> | <i>Champagne</i> | <i>Alco-Bev<br/>15% or Less</i> | <i>Alco-Bev<br/>15-50%</i> | <i>Alco-Bev<br/>50% or More</i> | <i>Non-Bev<br/>Use</i> | <i>Cider</i> | <i>Total<br/>Revenue</i> |
|---|--------------|-------------------|------------------|---------------------------------|----------------------------|---------------------------------|------------------------|--------------|--------------------------|
| KRAFTEA KOMBUCHA<br>COMPANY                             | \$5.06       | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$5.06                   |
| L & T ABRUZZI WINE LLC                                  | \$0.00       | \$52.31           | \$11.65          | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$63.96                  |
| L KNIFE & SON INC                                       | \$117,220.17 | \$288.30          | \$0.00           | \$101,395.90                    | \$19,969.78                | \$0.00                          | \$0.00                 | \$6.35       | \$238,880.50             |
| LA CANTINA WINERY<br>COMPANY                            | \$0.00       | \$177.65          | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$177.65                 |
| LAMPLIGHTER BREWING<br>CO LLC                           | \$1,104.30   | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$1,104.30               |
| LAURING AND MCCOWEN,<br>LLC                             | \$0.00       | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| LEADFOOT BREWING LLC                                    | \$137.57     | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$137.57                 |
| LEGIT WINE & SPIRITS, INC                               | \$0.00       | \$114.65          | \$5.82           | \$89.14                         | \$8,354.46                 | \$0.00                          | \$0.00                 | \$0.00       | \$8,564.07               |
| LONG LIVE ROXBURY INC                                   | \$231.48     | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$231.48                 |
| LOOKOUT HARD CIDER LLC                                  | \$113.71     | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$25.29      | \$139.00                 |
| LORD HOBO BREWING<br>COMPANY LLC                        | \$5,173.59   | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$5,173.59               |
| LORI PERKINS & DAVID<br>LECLAIRE DBA HOME<br>FRUIT WINE | \$0.00       | \$60.72           | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$60.72                  |
| LOST SHOE BREWING AND<br>ROASTING COMPANY LLC           | \$88.11      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$88.11                  |
| LOST TOWNS BREWING<br>COMPANY 0                         | \$28.30      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$28.30                  |
| LOYAL FOE BREWING<br>COMPANY                            | \$13.20      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$13.20                  |
| LUCKY STRIKE JILLIAN'S<br>LLC                           | \$0.00       | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| LUC'S TRANSPORTATION<br>LLC                             | \$0.00       | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| LUIZS GROCERY & LIQUOR<br>INC                           | \$0.00       | \$1,329.94        | \$0.00           | \$0.00                          | \$1,144.29                 | \$0.00                          | \$0.00                 | \$0.00       | \$2,474.23               |

| <i>Licensee's Name</i>               | <i>Malt</i>  | <i>Still Wine</i> | <i>Champagne</i> | <i>Alco-Bev<br/>15% or Less</i> | <i>Alco-Bev<br/>15-50%</i> | <i>Alco-Bev<br/>50% or More</i> | <i>Non-Bev<br/>Use</i> | <i>Cider</i> | <i>Total<br/>Revenue</i> |
|--------------------------------------|--------------|-------------------|------------------|---------------------------------|----------------------------|---------------------------------|------------------------|--------------|--------------------------|
| MACARI VINEYARDS AND WINERY LTD.     | \$0.00       | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| MACKS RENDEZVOUS TESO A INC          | \$0.00       | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| MAGNITUDE & PERMANENCE, INC.         | \$2,327.56   | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$2,327.56               |
| MALT ZAPBULLEN INC.                  | \$70.19      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$70.19                  |
| MARBLE RIDGE FARM LLC                | \$0.00       | \$41.25           | \$19.60          | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$60.85                  |
| MARTHA'S VINEYARD DISTILLING COM     | \$0.00       | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| MARTIGNETTI BEVERAGE COMPANY LLC     | \$131,777.35 | \$0.00            | \$0.00           | \$0.00                          | \$168,955.99               | \$0.00                          | \$0.00                 | \$11.21      | \$300,744.55             |
| MARTIGNETTI GROCERY CO., LLC.        | \$545.25     | \$167,986.36      | \$9,091.94       | \$1,297.82                      | \$40,196.04                | \$0.00                          | \$0.00                 | \$0.00       | \$219,459.23             |
| MARYS RESTAURANT & CAKES INC         | \$0.00       | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| MARZAE, LLC                          | \$0.00       | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| MASS BAY BREWING COMPANY INC         | (\$8,634.30) | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | (\$8,634.30)             |
| MASS BREWING LLC                     | \$125.40     | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$125.40                 |
| MASSACHUSETTS BAY COLONY BREWERS LLC | \$20.89      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$20.89                  |
| MASSACHUSETTS BEVERAGE ALLIANCE LLC  | \$2,969.74   | \$168.67          | \$0.00           | \$238.84                        | \$811.68                   | \$0.00                          | \$0.00                 | \$16.82      | \$4,205.75               |
| MASTER BRANDS MASSACHUSETTS LLC      | \$0.00       | \$169.01          | \$4.99           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$174.00                 |
| MATCHVINO WHOLESALE LLC.             | \$0.00       | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| MAYFLOWER BREWING COMPANY, LLC       | \$1,108.35   | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$1,108.35               |
| MEDUSA BREWING COMPANY, INC.         | \$120.78     | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$120.78                 |
| MENDOZA PVE WINES LTD.               | \$0.00       | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |

| <i>Licensee's Name</i>                                | <i>Malt</i> | <i>Still Wine</i> | <i>Champagne</i> | <i>Alco-Bev<br/>15% or Less</i> | <i>Alco-Bev<br/>15-50%</i> | <i>Alco-Bev<br/>50% or More</i> | <i>Non-Bev<br/>Use</i> | <i>Cider</i> | <i>Total<br/>Revenue</i> |
|---|-------------|-------------------|------------------|---------------------------------|----------------------------|---------------------------------|------------------------|--------------|--------------------------|
| MERCURY BREWING AND<br>DISTRIBUTION COMPANY<br>INC    | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| MERRIMACK VALLEY DISTR<br>CO INC                      | \$91,040.43 | \$537.38          | \$0.00           | \$26,549.13                     | (\$186.66)                 | \$0.00                          | \$0.00                 | \$153.30     | \$118,093.58             |
| METEOR VINEYARD LLC                                   | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| MIGHTY SQUIRREL BEER<br>LLC                           | \$3,708.27  | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$3,708.27               |
| MIGHTY SQUIRREL<br>FENWAY, LLC                        | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| MILTONS DISTRIBUTING CO<br>INC                        | \$2,292.57  | \$50,107.37       | \$7,574.63       | \$1,938.33                      | \$60,455.27                | \$0.00                          | \$0.00                 | \$16.47      | \$122,559.48             |
| MILWARD BREWING<br>COMPANY L.L.C.                     | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| MISE INC  | \$0.00      | \$721.54          | \$83.90          | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$1.74       | \$807.18                 |
| MOBY DICK BREWING<br>COMPANY INC                      | \$42.15     | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$42.15                  |
| MONSIEUR TOUTON<br>SELECTIONS OF<br>MASSACHUSETTS LTD | \$0.00      | \$9,514.30        | \$1,007.86       | \$0.00                          | \$1,098.85                 | \$0.00                          | \$0.00                 | \$0.00       | \$11,621.01              |
| MOON HILL BREWING CO<br>INC                           | \$262.12    | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$262.12                 |
| MOUNTAIN VIEW BREWERY<br>LLC                          | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| MS WALKER<br>INCORPORATED                             | \$0.00      | \$150,551.57      | \$16,769.43      | \$44,117.39                     | \$678,149.38               | \$0.00                          | \$0.00                 | \$0.00       | \$911,344.46             |
| MUCCI IMPORTS LLC                                     | \$0.00      | \$546.74          | \$136.61         | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$683.35                 |
| MURDER HILL LLC                                       | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| MURR-MA DISTILLING<br>COMPANY, LLC.                   | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| N E BEEKEEPING SUPPLIES<br>INC                        | \$0.00      | \$171.05          | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$171.05                 |
| NANTUCKET VINEYARD<br>NEW BEDFORD, INC                | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |

| <i>Licensee's Name</i>                      | <i>Malt</i> | <i>Still Wine</i> | <i>Champagne</i> | <i>Alco-Bev<br/>15% or Less</i> | <i>Alco-Bev<br/>15-50%</i> | <i>Alco-Bev<br/>50% or More</i> | <i>Non-Bev<br/>Use</i> | <i>Cider</i> | <i>Total<br/>Revenue</i> |
|---|-------------|-------------------|------------------|---------------------------------|----------------------------|---------------------------------|------------------------|--------------|--------------------------|
| NANTUCKET VINEYARD, LLC                     | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| NASHOBA VALLEY SPIRITS LTD                  | \$104.91    | \$631.44          | \$67.62          | \$0.00                          | \$449.89                   | \$0.00                          | \$0.00                 | \$0.69       | \$1,254.55               |
| NASKETUCKET BAY VINEYARD, INC               | \$0.00      | \$64.35           | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$64.35                  |
| NATIONAL RAILROAD PASSENGER CORP.           | \$9.06      | \$36.47           | \$0.00           | \$0.00                          | \$58.29                    | \$0.00                          | \$0.00                 | \$0.00       | \$103.82                 |
| NAVIGATION BREWING COMPANY, INC             | \$83.35     | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$83.35                  |
| NEW CITY BREWERY, LLC                       | \$191.40    | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$191.40                 |
| NEW SALEM CIDER LLC                         | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$4.80       | \$4.80                   |
| NIGHT SHIFT BREWING, INC.                   | \$7,056.52  | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$7,149.71               |
| NIGHT SHIFT LOVEJOY, LLC                    | \$119.00    | \$235.46          | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$1.86       | \$356.32                 |
| NO MALT EXTRACT LLC                         | \$27.89     | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$27.89                  |
| NORTHAMPTON BREWERY LTD                     | \$209.72    | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$209.72                 |
| NOTCH BREWING LLC                           | \$1,067.36  | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$1,067.36               |
| ODD BY NATURE                               | \$54.12     | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$54.12                  |
| OFF-PISTE ENTERPRISES, LLC                  | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$153.26                   | \$0.00                          | \$0.00                 | \$0.00       | \$153.26                 |
| OFFSHORE ALE CO LLC                         | \$340.07    | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$340.07                 |
| OLIVE HARVEST LLC                           | \$0.00      | \$35.31           | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$35.31                  |
| OLMSTEAD WINE COMPANY LLC                   | \$0.00      | \$2,336.98        | \$107.88         | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.50       | \$2,445.36               |
| OMZE AUTHENTIC TEQUILA MEZCAL & SPIRITS INC | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$77.68                    | \$0.00                          | \$0.00                 | \$0.00       | \$77.68                  |
| OPUS MAXIMUS CO LLC                         | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| OSCARITA WEST, LLC                          | \$59.14     | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$59.14                  |

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|----------------------------------|-------------|-------------------|------------------|---------------------------------|----------------------------|---------------------------------|------------------------|--------------|--------------------------|
| OZ PACIFIC WINES INC             | \$0.00      | \$3,401.81        | \$1,038.04       | \$0.00                          | \$777.77                   | \$0.00                          | \$0.00                 | \$0.00       | \$5,217.62               |
| PEMBURY IMPORTERS INC            | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| PENNY PINCHERS BREWING<br>CO LLC | \$14.69     | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$14.69                  |
| PHB YANKEE LLC                   | \$23.10     | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$23.10                  |
| PIGEON COVE FERMENTS<br>LTD      | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| PINA CELLARS LP                  | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| PIONEER VALLEY BREWERY<br>LLC    | \$33.00     | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$33.00                  |
| PIRATE DOG BRAND, LLC            | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$668.42                   | \$0.00                          | \$0.00                 | \$0.00       | \$668.42                 |
| PLEASANT THINGS                  | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| PLYMOUTH ROCKS WINE,<br>LLC      | \$0.00      | \$200.19          | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$200.19                 |
| POLAR CORP                       | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| PORTICO SOUTH STREET<br>LLC      | \$31.28     | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$31.28                  |
| PRIVATEER<br>INTERNATIONAL LLC   | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$722.97                   | \$0.00                          | \$0.00                 | \$0.00       | \$972.53                 |
| PSP IMPORTS, LLC                 | \$0.00      | \$1,968.99        | \$585.94         | \$0.00                          | \$25.68                    | \$0.00                          | \$0.00                 | \$0.00       | \$2,580.61               |
| PURE ITALIAN LLC                 | \$0.00      | \$70.99           | \$29.12          | \$0.00                          | \$215.05                   | \$0.00                          | \$0.00                 | \$0.00       | \$315.16                 |
| QUABBIN SKY VINEYARD             | \$0.00      | \$31.35           | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$31.35                  |
| QUEEN BEE VINEYARD INC           | \$0.00      | \$9.13            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$9.13                   |
| RAGGED HILL CIDER<br>COMPANY LLC | \$0.00      | \$8.80            | \$28.70          | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$1.71       | \$39.21                  |
| REGRET DISTILLERY LLC            | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$21.06                    | \$0.00                          | \$0.00                 | \$0.00       | \$21.06                  |
| REMNANT BREWING, LLC             | \$142.68    | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$142.68                 |
| RIA BREWING INC                  | \$94.55     | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$94.55                  |

| <i>Licensee's Name</i>                            | <i>Malt</i> | <i>Still Wine</i> | <i>Champagne</i> | <i>Alco-Bev<br/>15% or Less</i> | <i>Alco-Bev<br/>15-50%</i> | <i>Alco-Bev<br/>50% or More</i> | <i>Non-Bev<br/>Use</i> | <i>Cider</i> | <i>Total<br/>Revenue</i> |
|---|-------------|-------------------|------------------|---------------------------------|----------------------------|---------------------------------|------------------------|--------------|--------------------------|
| RIVER STYX BREWING LLC                            | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| RIVERWALK BREWING CORPORATION                     | \$1,807.14  | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$1,807.14               |
| ROBERT CRAIG WINERY                               | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| ROCKPORT BREWING COMPANY, LLC                     | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| ROLIVIA INC                                       | \$0.00      | \$159.54          | \$44.94          | \$0.00                          | \$354.66                   | \$0.00                          | \$0.00                 | \$0.00       | \$559.14                 |
| ROUNDHEAD BREWING LLC                             | \$82.50     | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$82.50                  |
| ROYAL CARIBBEAN CRUISES LTD                       | \$6.72      | \$12.63           | \$0.28           | \$0.00                          | \$42.61                    | \$0.00                          | \$0.00                 | \$0.00       | \$62.24                  |
| ROYALTEN, LLC                                     | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$3,304.40                 | \$0.00                          | \$0.00                 | \$0.00       | \$3,304.40               |
| RUBY WINES INC                                    | \$21.78     | \$109,811.77      | \$8,231.85       | (\$92.32)                       | \$22,774.42                | \$0.00                          | \$0.00                 | \$0.00       | \$141,011.66             |
| RUDI & SON WINE IMPORTERS INC                     | \$0.00      | \$28.02           | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$28.02                  |
| RUSSELL ORCHARDS INC                              | \$0.00      | \$52.42           | \$2.38           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.85       | \$55.65                  |
| RUSTIC SPIRITS LLC                                | \$0.00      | \$0.00            | \$0.00           | \$683.90                        | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$683.90                 |
| RUSTY ANCHOR MARINA & PUB CLUB LLC                | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| SADDLEBACK FARM, WINERY, VINEYARDS & STABLES, LLC | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| SALTBOX CIDERSHOP LLC                             | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$1.57       | \$1.57                   |
| SALTBOX FARM CONCORD LLC                          | \$13.20     | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$13.20                  |
| SAN MARTINO IMPORTS INC                           | \$0.00      | \$865.68          | \$120.50         | \$0.00                          | \$32.89                    | \$0.00                          | \$0.00                 | \$0.00       | \$1,019.07               |
| SARAIVA ENTERPRISES, INC.                         | \$0.00      | \$4,713.63        | \$44.11          | \$0.00                          | \$1,738.91                 | \$0.00                          | \$0.00                 | \$0.00       | \$6,496.65               |
| SARMENTO IMPORTS & EXPORTS INC                    | \$0.00      | \$3,130.39        | \$0.00           | \$0.00                          | \$635.81                   | \$0.00                          | \$0.00                 | \$4.85       | \$3,771.05               |

| <i>Licensee's Name</i>               | <i>Malt</i> | <i>Still Wine</i> | <i>Champagne</i> | <i>Alco-Bev<br/>15% or Less</i> | <i>Alco-Bev<br/>15-50%</i> | <i>Alco-Bev<br/>50% or More</i> | <i>Non-Bev<br/>Use</i> | <i>Cider</i> | <i>Total<br/>Revenue</i> |
|--------------------------------------|-------------|-------------------|------------------|---------------------------------|----------------------------|---------------------------------|------------------------|--------------|--------------------------|
| SECOND WIND BREWING COMPANY LLC      | \$108.96    | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$108.96                 |
| SENA FARM LLC                        | \$22.01     | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$22.01                  |
| SEVEN RAILROADS BREWING COMPANY, LLC | \$23.68     | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$23.68                  |
| SEVENTH WAVE BREWING INC             | \$97.28     | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$97.28                  |
| SHAKESBEER BEVERAGES LLC             | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| SHAWMUT HUDSON LLC                   | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| SHORT PATH DISTILLERY INC            | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$678.86                   | \$0.00                          | \$0.00                 | \$0.00       | \$678.86                 |
| SHOVEL TOWN BREWERY, INC             | \$391.25    | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$391.25                 |
| SKAFF VINEYARD AND WINERY INC        | \$0.00      | \$174.25          | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$174.25                 |
| SKYLINE BEER COMPANY, LLC            | \$125.58    | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$125.58                 |
| SLOW DOWN BREWING CO LLC             | \$6.60      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$6.60                   |
| SMALL CHANGE BREWING CO. LLC         | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| SMITH                                | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| SOMEWHERE ELSE TAVERN INC            | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| SOUR NOT SORRY LLC                   | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| SPECIALTY MARKETING GROUP INC        | \$0.00      | \$1,952.98        | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$1,952.98               |
| SPICY WATER DISTILLERS LLC           | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$264.00                   | \$0.00                          | \$0.00                 | \$0.00       | \$521.58                 |
| STELLWAGEN BEER COMPANY              | \$612.71    | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$612.71                 |
| STEVENS                              | \$0.00      | \$4.95            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$4.95                   |

| <i>Licensee's Name</i>                      | <i>Malt</i> | <i>Still Wine</i> | <i>Champagne</i> | <i>Alco-Bev<br/>15% or Less</i> | <i>Alco-Bev<br/>15-50%</i> | <i>Alco-Bev<br/>50% or More</i> | <i>Non-Bev<br/>Use</i> | <i>Cider</i> | <i>Total<br/>Revenue</i> |
|---|-------------|-------------------|------------------|---------------------------------|----------------------------|---------------------------------|------------------------|--------------|--------------------------|
| STONE CELLAR CIDERY                         | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.16       | \$0.16                   |
| STONE COW BREWERY                           | \$257.08    | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$257.08                 |
| STORMALONG CIDER LLC                        | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$343.97     | \$343.97                 |
| SULPHUR SPRINGS WINERY<br>LLC               | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| TABLE & VINE INC                            | \$0.00      | \$504.97          | \$244.62         | \$0.00                          | \$148.29                   | \$0.00                          | \$0.00                 | \$0.00       | \$897.88                 |
| TBD BREWING LLC                             | \$113.30    | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$113.30                 |
| THE BOSTON DISTILLING<br>COMPANY, LLC       | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$34.34                    | \$0.00                          | \$0.00                 | \$0.00       | \$34.34                  |
| THE BREWERY AT FOUR<br>STAR FARMS INC       | \$147.11    | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$147.11                 |
| THE RED APPLE FARM LLC                      | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$73.56      | \$73.56                  |
| THE YELLOW BARN INC                         | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| THINK TANK BREWERS                          | \$417.27    | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$417.27                 |
| THREE4 CRAFT LIQUIDS<br>LLC                 | \$23.53     | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$23.53                  |
| TIME & MATERIALS BEER<br>CO                 | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| TIN BRIDGE BREWING LLC                      | \$132.00    | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$132.00                 |
| TOLMACH                                     | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| TREE HOUSE BREWING<br>COMPANY INC           | \$12,491.90 | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$12,491.90              |
| TRILLIUM AT<br>FARNSWORTH, LLC              | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| TRILLIUM BREWING<br>COMPANY, LLC            | \$3,836.88  | \$0.00            | \$0.00           | \$0.00                          | \$695.67                   | \$0.00                          | \$0.00                 | \$0.00       | \$4,532.55               |
| TRIPLE EIGHT DISTILLERY<br>LLC              | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$16,038.82                | \$0.00                          | \$0.00                 | \$0.00       | \$16,038.82              |
| TRIPLE EIGHT DISTILLERY<br>NEW BEDFORD, INC | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |

| <i>Licensee's Name</i>                   | <i>Malt</i> | <i>Still Wine</i> | <i>Champagne</i> | <i>Alco-Bev<br/>15% or Less</i> | <i>Alco-Bev<br/>15-50%</i> | <i>Alco-Bev<br/>50% or More</i> | <i>Non-Bev<br/>Use</i> | <i>Cider</i> | <i>Total<br/>Revenue</i> |
|--|-------------|-------------------|------------------|---------------------------------|----------------------------|---------------------------------|------------------------|--------------|--------------------------|
| TROY CITY BREWING INC                    | \$22.35     | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$22.35                  |
| TRUE NORTH ALE<br>COMPANY LLC            | \$55.99     | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$55.99                  |
| TRUE WEST BREWING CO.<br>LLC             | \$54.18     | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$54.18                  |
| TRURO VINEYARDS OF<br>CAPE COD, LLC      | \$0.00      | \$1,726.64        | \$54.50          | \$226.37                        | \$2,702.20                 | \$0.00                          | \$0.00                 | \$0.00       | \$4,869.81               |
| TWISTED FATE BREWING,<br>LLC             | \$79.20     | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$79.20                  |
| UNDER THE STAIRS<br>BREWING COMPANY INC. | \$2.08      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$2.08                   |
| UNGER                                    | \$3.41      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$3.41                   |
| UNITED LIQUORS LLC                       | \$4,892.51  | \$107,721.97      | \$11,010.28      | \$154,204.98                    | \$2,126,633.89             | \$0.00                          | \$0.00                 | \$0.00       | \$2,417,905.81           |
| UNITY FARM LLC                           | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| UNTOLD BREWING, LLC                      | \$837.60    | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$837.60                 |
| V CIRACE & SON INC                       | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| VALLEY VIEW FARM LLC                     | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| VALLEY VODKA INC                         | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$1,390.61                 | \$0.00                          | \$0.00                 | \$0.00       | \$1,390.61               |
| VANDERVALK                               | \$0.00      | \$66.77           | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$66.77                  |
| VANISHED VALLEY INC                      | \$305.68    | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$305.68                 |
| VIN DISTRIBUTORS LLC                     | \$81.60     | \$435.63          | \$4.99           | \$0.00                          | \$343.04                   | \$0.00                          | \$0.00                 | \$0.00       | \$865.26                 |
| VINE IMPORTER INC                        | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| VINEYARD ROAD INC                        | \$0.00      | \$7,331.81        | \$999.33         | \$0.00                          | \$446.63                   | \$0.00                          | \$0.00                 | \$0.19       | \$8,777.96               |
| VIOLETTE IMPORTS INC                     | \$0.00      | \$260.88          | \$51.04          | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$311.92                 |
| VITAMIN SEA BREWING<br>LLC               | \$1,017.69  | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$1,017.69               |
| VITAMIN SEA BREWING<br>PLYMOUTH, LLC     | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |

| <i>Licensee's Name</i>             | <i>Malt</i> | <i>Still Wine</i> | <i>Champagne</i> | <i>Alco-Bev<br/>15% or Less</i> | <i>Alco-Bev<br/>15-50%</i> | <i>Alco-Bev<br/>50% or More</i> | <i>Non-Bev<br/>Use</i> | <i>Cider</i> | <i>Total<br/>Revenue</i> |
|------------------------------------|-------------|-------------------|------------------|---------------------------------|----------------------------|---------------------------------|------------------------|--------------|--------------------------|
| W.G. BEST WEINKELLEREI, INC.       | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| WACHUSETT VINEYARDS, LLC           | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| WESTPORT RIVERS INC                | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| WILLOW SPRING VINEYARDS, LLC       | \$0.00      | \$3.49            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$3.49                   |
| WINE ADVENTURES INC                | \$0.00      | \$341.65          | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$341.65                 |
| WINE-CASK IMPORTS INC              | \$0.00      | \$412.53          | \$34.42          | \$107.88                        | \$181.48                   | \$0.00                          | \$0.00                 | \$0.00       | \$736.31                 |
| WIN-IT-TOO, INC.                   | \$6,199.90  | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$6,199.90               |
| WORLD WIDE WINE OF NEW ENGLAND LLC | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| WORMTOWN BREWERY, LLC              | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |
| YANKEE CLIPPER TOURS INC           | \$6.47      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$6.47                   |
| YANKEE SPIRITS INC                 | \$0.00      | \$0.00            | \$0.00           | \$0.00                          | \$0.00                     | \$0.00                          | \$0.00                 | \$0.00       | \$0.00                   |