

OFFICE OF CONSUMER AFFAIRS AND BUSINESS REGULATION DIVISION OF THE DIVISION OF

REPORT OF EXAMINATION

BARNSTABLE COUNTY MUTUAL INSURANCE COMPANY

Yarmouth Poul A assachusetts

e ember 31, 2010

N.A.I.C. GROUP CODE 0919

N.A.I.C. COMPANY CODE 13463

EMPLOYER ID NUMBER 04-1063730

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COMMONWEALTH OF MASSACHUSETTS

Office of Consumer Affairs and Business Regulation DIVISION OF INSURANCE

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UNDERSECRETARY OF CONSUMER AFFA AND BUSINESS REGULATION

May 30, 2012

Honorable Joseph G. Murphy Commissioner of Insurance Commonwealth of Massachusetts Division of Insurance 1000 Washington Street Boston, MA 02118-6200

Honorable Commissioner:

onal Pursuant to your instructions are in accordance with Massacnuseus General Land, Section 4 an examination has been made of the financial condition and affairs as of December in accordance with Massachusetts General Laws, Chapter 175,

E COUNTY MUTUAL INSURANCE COMPANY

ffice, located at 108 Hallet Street, Yarmouth Port, Massachusetts 02675. The wing report thereon is respectfully submitted.

SCOPE OF EXAMINATION

Barnstable County Mutual Insurance Company hereinafter referred as the (the "Company") was last examined as of December 31, 2005, under the association plan of the National Association of Insurance Commissioners ("NAIC") by the Massachusetts Division of Insurance (the "Division"). The current association plan examination also was conducted by the Division and it covers the period from January 1, 2006, through December 31, 2010, including any material transactions and/or events occurring subsequent to the examination date and noted in the course of this examination.

Concurrent with this examination, the following insurance affiliate in the Barnstable Insurance are Group was also examined and a separate report has been issued:

Barnstable County Insurance Company

The examination was conducted in accordance with standards and procedure resultished by the NAIC Financial Condition (E) Committee and prescribed by the current NAIC Financial Condition Examiners Handbook. The Handbook requires that we plan and perform the examination to evaluate the financial condition and identify prospect varisks of the company by obtaining information about the company, including corporating examinate, identifying and assessing inherent risks within the company, and evaluating was in controls and procedures used to mitigate those risks. An examination also included assessing the principles used and significant estimates made by management, as well as explusing the overall financial statement presentation, management's compliance with Stautory Accounting Principles and annual statement instructions, when applicable to domestic state regulations. All accounts and activities of the company were considered in accordance with the risk-focused examination process.

In addition to a review of the financial condition of the Company, the examination included a review of the Company's businest borbies and practices, corporate records, reinsurance treaties, conflict of interest disclosure compents, fidelity bond and other insurance, employees' pension and benefits plans, disaster according the reatment of policyholders and other pertinent matters to provide reasonable according that the Company was in compliance with applicable laws, rules and regulations. In that hing and conducting the examination, consideration was given to the concepts of materiality and risk and examination efforts were directed accordingly.

The Company's audited annually by PricewaterhouseCoopers LLP ("PwC"), an independent certified public accounting firm. The firm expressed unqualified opinions on the Company's financial statements for the calendar years 2006 through 2010. A review and use of PwC's work may rs were made to the extent deemed appropriate and effective.

The Division retained the consulting actuarial services of KPMG LLP ("KPMG"), an independent certified public accounting firm, to evaluate the adequacy of the Company's loss and loss adjustment expense reserves as of December 31, 2010. KPMG was also retained to review the Reinsurance and Catastrophe programs in place at the Company. An evaluation of the adequacy and effectiveness of the Information Technology Systems' controls was done to determine the level of reliance to be placed on summary information generated by the data processing systems.

Status of Findings from the Prior Examination

This examination included a review to verify the current status of exception conditions commented upon in the Report of Examination as of December 31, 2005. It was determined that the Company had addressed all outstanding items.

HISTORY

General

The Company, a mutual company, was incorporated under the laws of the Commonweal of Massachusetts on March 2, 1833 and commenced business on August 1, 1833 under the title Barnstable County Mutual Fire Insurance Company. On May 18, 1994, the was deleted from the title. The Company is authorized to issue policies for recowner and commercial multi-peril, fire, allied lines, inland marine and other liability.

In January, 1956, the Charter and Bylaws of the Company were mended, authorizing the issuance of both assessable and non-assessable policies. Since that we, the Company has only issued non-assessable policies.

In December, 1981, the Company created a stock stasidiary, Barnstable County Insurance Company ("BCIC"), to offer agents and policyhol ers deviated rates at policy inception. The management of both companies is the same. Company shares facilities, employees, and related costs with its subsidiary. In 1994, the Company paid-in an additional \$1,200,000 surplus to its affiliate, BCIC.

In 2001 BCIC received permission from the Massachusetts Division of Insurance to write commercial lines. As a condition of approval, the Division of Insurance required BCIC to increase its capital by \$47500. Accordingly, BCIC increased the par value of common shares from \$50 per share to 100 per share, which resulted in an additional \$475,000 capital contribution from the Company to BCIC.

The Company's Frently licensed to conduct business in Massachusetts.

Grown of the Company

The growth of the Company for the years 2006 through 2010 is shown in the following schedule which was prepared from information in the Company's annual statements:

Year	Admitted Assets	Liabilities	Surplus
2010	\$ 85,183,174	\$ 22,016,383	\$ 63,166,791
2009	79,366,819	22,110,708	57,256,111
2008	74,856,344	23,454,186	51,402,158
2007	79,745,219	24,146,321	55,598,898
2006	73,824,710	20,400,825	53,423,885

Management

Annual Meeting

In accordance with the Bylaws, the Annual Meeting of the Company is held at the home office in Yarmouth Port, Massachusetts, on the second Tuesday in February at ten o'clock in the morning. Ten Members of the Company present in person or represented by proxy shall constitute a quorum. The minutes indicate that a quorum was obtained at each annual meeting held during the examination period.

Board of Directors

The Bylaws provide that the business and affairs of the Company shall be managed by the of Directors except as otherwise provided by the Articles of Incorporation or a valid policyholder agreement. The Board of Directors shall consist of not fewer than nine to the more than thirteen Directors. The Directors are divided into four classes of not than four Directors each. The term of office of the Directors of one class expires year and their successors are chosen by ballot at the annual meeting of members for remof four years or until successors are elected and qualified.

At December 31, 2010, the Board was composed of eleven Pin which is in compliance with the Company's Bylaws.

Directors duly elected and serving at December 31, 20, with business affiliations, are as follows:

Director

John L. DeMello

Ronald E. Reed

Charles H. Ritch

Gary M. DellaPosta

Robert G. Dowling III

Henry C. Farnham

ss Affiliation President & Chief Executive Officer

Retired Chief Financial Officer, Bank of Cape Cod

Owner,

Ritch Financial Solutions

President,

Almeida & Carlson Insurance Agency

Self Employed CPA

Retired President, Dowling & O'Neil Insurance Agency, Inc.

Retired Vice President for Cape Cod Bank & Trust

Jane M. Remy

President, Callahan Insurance Agency

Treasurer, Dickey Insurance Agency

Paul R. Silva

Vice President & Treasurer, Benson. Young & Downs Insurance Agency

Peter Walther

Retired President, Drake, Swan &

Crocker Insurance Agency

Self Employed CPA

All of the Directors simultaneously held similar positions on the Board of Directors of BCI me

Company's wholly owned affiliate.

The Bylaws area:

The Bylaws specify that the Directors shall meet at least four times a year and 🛂at a regular meeting of the Board shall be held immediately following the annual meeting of the Company for the election of officers for the ensuing year. A majority of the Boro of Directors, but not less than seven, shall constitute a quorum. The minutes indicated the squorum was obtained for all meetings of the Board of Directors held during the examination period.

The Bylaws specify that the Board of Directors my let an Investment Committee and Executive Committee. The Bylaws also specify the Board may appoint such other committees from time-to-time and confer upon hom such powers as it may determine. At December 31, 2010, the Board had appoint to a Audit Committee, Executive Committee, Investment Committee, Agency Marketing Committee, Employee Benefits Committee, and Nominating Committee. John L. DeMalle President and Chief Executive Officer, serves ex officio (with a vote) on all committee except the Audit Committee. The purpose and membership of each committee a teamber 31, 2010, was as follows:

Audit Committee

The Charter of the Add Committee indicates that the Committee shall consist of three or more Directors each company shall be independent of management of the Company and otherwise have no business affectly or indirectly with the Company that could influence their judgment or interfere and the exercise of independent judgment in carrying out the responsibilities of a Directors of the Company to assist the Board in fulfilling its oversight responsibilities. To achieve such responsibilities, the Charter perates several specific primary duties and responsibilities of the Audit Committee. The Indit Committee must maintain minutes of its meetings and report to the Board of Directors on a quarterly basis or more often as considered necessary on significant results of its activities.

Directors serving on this Committee at December 31, 2010, were as follows:

Henry C. Farnham Ronald E. Reed Charles H. Ritch Gerard P. Williams

Gary M. DellaPosta, Chair

Peter G. Walther

Investment Committee

The Investment Committee was appointed by the Board of Directors and is charged with the duties of investing or loaning funds of the Company. Directors serving on this Committee at December 31, 2010, were as follows:

Henry C. Farnham Ronald E. Reed Gary M. DellaPosta Gerard P. Williams

Other Committees

The Executive Committee, Nominating Committee, Agency Marketing Committee and Employee Benefits Committee were all established by the Board of Directors. Directors serving on these Committees at December 31, 2010, were as follows:

Executive Committee
Jane M. Remy, Chairman
Noel Almeida

Agency Marketing Committee
Noel Almeida, Chairman
Jane M. Remy
Robert G. Dowling III
Paul R. Silva

Nominating Committee
Noel Almeida
Jane M. Remy

Employee Lenefits Committee
R. S. A. G. Dowling III
Pete, G. Walther
Gary DellaPosta

Officers

The Bylaws of the Company provide that the officers of the Company shall be a President, a Vice President, a Treasurer and Secretary and other officers as deemed necessary. Pursuant to the Bylaws, the officers of a Company are elected by the Board of Directors at the first meeting of the Board held after be annual meeting. Vacancies among the officers shall be filled by the Board of Directors.

The elected and appointed officers and their respective titles at December 31, 2010, were the following

Name ohn L. DeMello Christine M. Murphy Richard W. Ward Howard W. Perkins Colleen C. Ormsby Title
President and Chief Executive Officer
Chief Financial Officer & Treasurer
Vice President & Secretary
Assistant Vice President & Assistant Treasurer
Assistant Vice President & Assistant Secretary

All of the Company's Officers listed above simultaneously held similar positions in BCIC.

Conflict of Interest Procedure

The Company has a policy statement pertaining to conflict of interest. In support of its answer to Question 17 of Part 1 Common Interrogatories of the annual statement, the Company has an established procedure for the reporting of any material interest or affiliation on the part of any officer or director which is in or is likely to conflict with his/her official duties. Annually, each officer and director signs a form attesting that there are no material conflicts of interests. The completed forms for the examination period were reviewed and no discrepancies were noted to contradict the Company's response to the General Interrogatory regarding conflicts of interests reported in the 2010 Annual Statement.

Corporate Records

Articles of Incorporation and Bylaws

The Bylaws of the Company were read and were found to contain specific provision for the succession of Directors and Officers in event of an emergency.

Disaster Recovery and Business Continuity

The Company provides for continuity of management and operations in the event of a catastrophe or national emergency in accordance with MGL c. 175, ss. 180M through 180Q.

Board of Directors Minutes

The minutes of meetings of the Bear o Directors and its Committees for the period under examination were read and they take ted that all meetings were held in accordance with the Company's Bylaws and the Lars the Commonwealth of Massachusetts. Activities of the Committees were ratified at me that of the Board of Directors.

The minutes of the Bord of Directors meeting did not record that the prior Report of Examination was provided and accepted by the Board but the Company filed affidavits with the Division that the prior received and reviewed the prior Report of Examination.

Acquisit, ns, Mergers, Disposals, Dissolutions, and Purchases or Sales through Reinsurance

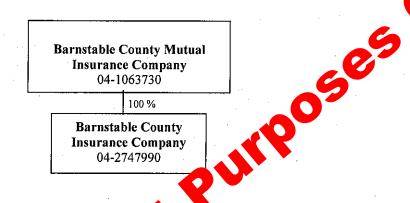
1 ere were no mergers, acquisitions, dissolutions or purchases and sales through reinsurance during the period of examination.

AFFILIATED COMPANIES

Per Form B as filed with the Division, the Company is a member of a holding company system and is subject to the registration requirements of MGL c. 175, s. 206C and Regulation 211 CMR 7.00. The Company is the ultimate controlling party of the group consisting of two insurance companies.

Organization Chart

The corporate organization of entities held by the Company at December 31, 2010, is represented as follows:



Transactions and Agreements with Subsidiaries and Affiliates

Cost Sharing Agreement

The Company has in place a cost sharing preement with its wholly owned affiliate, BCIC. The agreement codifies the methods of aportioning joint expenses based on generally accepted accounting principles. Expense is attifiable to a specific company are charged directly to that company, and are not subject to the Cost Sharing Agreement.

Tax Sharing Agreemat

The Company Pricipates in a tax sharing agreement with its eligible subsidiary. The Companies Tle and pay federal income taxes on a consolidated basis in accordance with IRS Section 1 \$2(a)(1). This Section requires that the Group consolidated tax liability be apportioned among the members of the Group in accordance with the ratio of each member's tax ble income to the Group's taxable income.

FIDELITY BONDS AND OTHER INSURANCE

The Company maintains fidelity coverage with an authorized Massachusetts insurer, consistent with MGL c. 175, s. 60. The aggregate limit of liability exceeds the NAIC suggested minimum.

The Company has further protected its interests and property by other policies of insurance covering other insurable risks. Coverages were provided by insurers licensed in the Commonwealth of Massachusetts and were in force as of December 31, 2010.

PENSION AND INSURANCE PLANS

The Company provides various insurance plans, including group and family life, dental and health coverage, to all full time employees.

The Company sponsors a qualified defined benefit pension plan covering spectaturally all of its employees. The benefit payable at normal retirement age is based on years of service with the Company and the employee's average annual compensation. The Company's funding policy is to contribute to the plan annually the maximum tax deductible contribute upon allowed by the IRS.

The pension fund is reviewed annually by Pricewaterhouse Copers LLP, and an independent consulting actuary. At December 31, 2010, the pension 6 dd was fully funded. All pension fund financial information is disclosed in the Notes to the inancial Statements appearing in the Company's Annual Statement.

The Company also sponsors a 401(k) retire to plan, which it matches employee deferrals on a discretionary basis.

STATUTORY DEPOSITS

The statutory de os s of the Company as of December 31, 2010, are as follows:

Lo. vi.	Description of Deposit	Par Value	Statement Value	Fair Value
Nassachusetts	US Treasury Note/Bond	\$ 150,000	\$ 170,119	\$ 192,845
Massachusetts	US Treasury Note/Bond	100,000	98,010	109,571
Totals		\$ 250,000	\$ 268,129	\$ 302,416

INSURANCE PRODUCTS AND RELATED PRACTICES

Policy Forms and Underwriting Practices

The Company offers personal property and liability coverage utilizing policy forms, riders, and endorsements that are subject to the approval of the individual state insurance departments. At December 31, 2010, the Company's maximum retention limit, net of reinsurance, was \$350,000 per risk.

Territory and Plan of Operation

The Company currently is licensed to write business in Massachusetts of, with the concentration of its business on Cape Cod and nearby islands. All business written through independent agents. A competitive commission program is provided to with a contingent commission provision based upon profitability.

The Company's principal lines of business are homeowners, fre, llied lines and other liability, provided primarily to personal risks through its appointed by

The Company uses independent adjusters in the sedement of the majority of its property claims. All casualty claims and the final approval of property manate from the home office.

<u>Treatment of Policyholders</u>

Claim Settlement Practices

Procedures performed in conjunction with the claims test work indicated that the Company investigates and settles tames on a timely and equitable basis.

Dividends to olders

The contains did not declare or pay any dividends to its policyholders in the period of examina on.

REINSURANCE

Assumed Reinsurance

Involuntary Pools

The Company participates in the F.A.I.R. Plan, a mandatory pool of property insurance Only underwriting association in Massachusetts.

Ceded Reinsurance

Voluntary Pools

The Company participates in the Associated Inland Marine pool. The pool is the ded to write inland marine risks on a quota share basis among pool participants consisti several mutual insurance companies in New England.

Other Coverages

The Company participated in a variety of treaties ceding in cance that limited, to some extent, its direct exposure. The Company has entered into certa excess of loss and catastrophe treaties. Under the excess of loss treaty, the Company's extention for property and casualty losses is \$350,000. The Company purchased catastron, excess of loss protection under which the Company retains the first \$4,000,000 of loss page a varying percentage of losses, as specified in several layers, up to a limit of \$221,000,000. If any reinsurers are unable to fulfill their obligations under the reinsurance agrange ents, primary liability to policyholders and claimants for incurred losses would remain to ligation of the Company.

SUBSEQUENT EVENTS

As an event to the date of examination, the following was noted:

Effective lanuary 1, 2012, the Company increased its catastrophe reinsurance coverage to \$232,50000 excess of a \$7,500,000 deductible. The reinsurance coverage was increased to refect the changes to the hurricane models.

he Company has decided to withdraw from Nantucket County. Effective February 1, 2012, policies will be non-renewed at expiration.

The Company closed on a piece of land on January 13, 2012. The Company is planning to construct a new home office on it.

ACCOUNTS AND RECORDS

The internal control structure was discussed with management through questionnaires and through a review of work performed by the Company's independent Certified Public Accountants. No material deficiencies were noted.

The NAIC provides a questionnaire covering the evaluation of controls in the information systems environment. The questionnaire was completed by the Company and reviewed by the Division to evaluate the adequacy of the information systems controls. No material deficiency were noted.

The Company uses an automated general ledger system. Trial balances were tracer rom the general ledger and supporting documents to annual statements. No material couptions were noted.

In accordance with 211 C.M.R. 23.00, the books and records of the company are audited annually by a firm of independent certified public accountants. It boughout the examination period, the Company was audited by PwC.

FINANCIAL STATEMENTS

The following financial statements are presented on the basis of accounting practices prescribed or permitted by the Division and the NAIC as of December 31, 2010:

Statement of Assets, Liabilities, Surplus and Other Funds as of December 31, 2010

Statement of Income for the Year Ended December 31, 2010

Reconciliation of Capital and Surplus for Each Year in the Five-Year Period Ended December cormational Purposes 31, 2010

Statement of Assets, Liabilities, Surplus and Other Funds As of December 31, 2010

Assets	As Reported by the Company	Examination Changes	Per Statutory Examination	Notes
Bonds		\$ 0	\$ 25,496,165	TVOICS
Preferred stocks	Ψ. 43,490,103	Φ 0	Φ 25,490,105	
Common stocks	45,045,378		45,045.078	
Real estate: Properties occupied by the Company	• •	•		
Cash and short-term investments	158,875		1 3.8	
Other invested assets	8,792,127 82,347		8,792,127	
Receivables for securities	02,347		82,347.	
Subtotals, cash and invested assets	79,574,892		70.574.900	
Subtotals, cash and hivested assets	19,3 /4,092		79,574,892	
nvestment income due and accrued	370,131		370,131	
Premiums and considerations:			- · - , - · · ·	
Uncollected premiums and agents' balances in the cour	se of			
collection	. 481		848,815	
Deferred premiums, agents' balances and installments b	oooked		,	
but deferred and not yet due	1,775,635		1,775,635	
Reinsurance: Amounts recoverable from reinsurers	1	·	1	
Current federal and foreign income tax recoverable and				
interest thereon	69,842		69,842	
Receivable from parent, subsidiaries, and affilia	33,924		33,924	
Aggregate write-ins for other than invested as			,	
Equities and deposits in pools and assortations	2,509,934		2,509,934	
Equities and deposits in pools and associations Total Assets	\$ 85,183,174	\$ 0	\$ 85,183,174	
			•	
				•
	f			
			•	
			•	

Statement of Assets, Liabilities, Surplus and Other Funds As of December 31, 2010

Liabilities		Reported by e Company		nination		er Statutory Examination	Notes
Losses	\$	3,756,259	\$	anges 0	\$	3,756,259	(1)
Loss adjustment expenses	Ψ	936,978	Ψ		Ψ	936,978	(1)
Commissions payable, contingent commissions,		750,770				750,776	(1)
and other similar charges		1,072,773				1,072,773	
Other expenses		885,409				885,409	
Taxes, licenses, and fees		124,735				124,735	
Current federal and foreign income taxes	•	150,000					
Net deferred tax liability		1,373,591				3,591	
Unearned premiums		15,068,777				5,068,777	
Advance premiums	•	202,161	٠		3	202,161	
Ceded reinsurance premiums payable		(1,554,300)		46		(1,554,300)	
Total Liabilities		22,016,383				22,016,383	
Aggregate write-in for special surplus funds: Catastrophe reserve		14 0 55		•		14,629,557	
Unassigned funds (surplus)		5 / 234				48,537,234	
Surplus as regards policyholders		3,166,791				63,166,791	
- arpina as regards portey notation		• 5,100,771				05,100,751	
Total Liabilities, Capital, and Surplus	\$	85,183,174	\$	0	\$	85,183,174	i .
40"	-						٠
						•	
				•			
		·					•

Statement of Income For The Year Ended December 31, 2010

		Reported by the Company		nination anges		er Statutory Examination	Notes
Premiums earned	\$	17,957,877	\$	0	\$	17,957,877	
Deductions:							
Losses incurred		5,047,619				5,047,619	
Loss expenses incurred		1,871,612				1,871,612	
Other underwriting expenses incurred		8,749,115				8,749,1	
Total underwriting deductions		15,668,346		-		15,668,3	
Net underwriting gain		2,289,531				2 2 3 9 , 5 3 1	
Not have a decided to a second decided to a se		056.600				255 500	
Net investment income earned		956,690				956,690	
Net realized capital gains		560,475	-			560,475	
Net investment gain		1,517,165				1,517,165	
Net gain (loss) from agents' or premium balances charged off		(11.78	N			(11.750)	
	_	(11,75				(11,758)	
Finance and service charges not included in premium	S.					-	•
Aggregate write-ins for miscellaneous income:	•	20100				(22.100)	
Bank service fees		32,182)				(22,182)	
Total other income	4	(33,940)				(33,940)	
Net income before dividends to policyholder				·			
and before federal and foreign income toxe		3,772,756		-		3,772,756	
Dividends to policyholders		<u>-</u>				·	
Net income after dividend a policyholders but before federal a. V toreign income taxes		3,772,756		- .		3,772,756	
Federal and foreign meome taxes incurred		953,795				953,795	
Ne (In ome	<u>\$.</u>	2,818,961	\$	0	\$	2,818,961	

Reconciliation of Capital and Surplus For Each Year in the Five Year Period Ended December 31, 2010

	2 0 10 *	2009	2008	2007	2006
Surplus as regards policyholders				• • • •	
as of December 31, prior year	\$ 57,256,110	\$ 51,402,157	\$ 55,598,898	\$ 53,423,884	\$ 48,137,041
Net income	2,818,960	3,160,366	1,335,627	601,829	4
Change in net unrealized	2,010,500	5,100,500	1,555,027	001,029	
capital gains or (losses)	2,873,777	3,063,561	(5,001,713)	1,177,358	270,451
Change in net deferred income tax	9,135	(99,949)	(134,870)	351.25	303,626
Change in non-admitted assets	208,808	(306,109)	(359,701)	351	(66,647)
Change in provision for reinsurance	200,000	36,084	(36,084)		(00,047)
Cumulative effect of changes		. Ju,00 1	(50,004)		
in accounting principles	_				
Aggregate write-ins for gains or (losses)	in cumbic.	•		-	. ~
Change in accrued pension liability	•				
Change in accrace pension nation	. <u>y</u>	-			-
Net change in surplus as regards					
policyholders for the year	5,910,680	5,853 153	(4,196,741)	2 175 014	5 396 942
poncynolicits for the year	3,910,000	3,633 03	(4,190,741)	2,175,014	5,286,843
Surplus as regards policyholders					• .
as of December 31, current year	\$ 62 166 700	9 57 256 110	e 51.400.157	Ф <i>55</i> 500 000	Φ 52 422 024
as of December 31, current year	\$ 63,166,790	\$ 57,256,110	\$ 51,402,157	\$ 55,598,898	\$ 53,423,884
* Don Francis of in				·	
* Per Examination				,	•
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NOTES TO FINANCIAL STATEMENT

NOTE 1:

As part of the examination, the Division engaged the consulting actuarial services of KPMG LLP. The consulting actuaries for the Division performed an independent analysis of the loss and loss adjustment expense reserves (both net and gross of reinsurance) carried by the Company and rendered an actuarial opinion on the reasonableness of the reserves as of December 31, 2010.

The following tables (net and gross of reinsurance) summarize KPMG's reserve ranges the KPMG selected point estimate reserve, and the Company's carried loss and loss adjustment expense reserves as of December 31, 2010 for each reserve category.

Net Lo	ss and Loss Adju	<u>istment Expense</u>	e Reserves	
Reserve Category	Low End of Range	KPMG Selection	High End of Rar	Company Carried
Net Loss and Defense & Containment Expense Reserves	\$3,087,000	\$3,486,000	\$ 90,000	\$3,778,237
Net Adjusting & Other Expense Reserves	648,000	75 (0 0	972,000	915,000
Total Net Loss and Loss Adjustment Expense Reserves	\$3,735,000	1,285,000	\$4,885,000	\$4,693,237

Gross L	os na oss Adj	ustment Expens	e Reserves	
Reserve Category	Low End of Range	KPMG Selection	High End of Range	Company Carried
Gross Loss and Deft se & Containment Kipense Rose (e)	\$3,457,000	\$3,959,000	\$4,534,000	\$3,999,000
Gross Acha, ting & Other Except a Reserves	648,000	799,000	972,000	915,000
Tool Gross Loss and Loss Adjustment Expense Reserves	\$4,105,000	\$4,758,000	\$5,506,000	\$4,914,000

In KPMG's opinion, both the net loss and loss adjustment expense reserve and the gross loss and loss adjustment reserve carried by the Company as of December 31, 2010, make reasonable provision for all unpaid loss and loss adjustment expense obligations.

CONCLUSION

Acknowledgement is made of the cooperation and courtesies extended by the officers and employees of the Company during the examination.

The assistance rendered by the following Division examiners who participated in this examination hereby is acknowledged:

ohn A. Turchi, CFE, CPCU

Deputy Commissioner

iner-in-Charge

Commonwealth of Massachusetts