**Follow-up questions for Baystate New England Orthopedic Surgeons Alliance, LLC**

**4/13/22**

**1) Regarding Factor 1b: Public Health Value/Evidence-Based:**

Is it protocol for patients to meet with billing in the pre-surgery stage so they know what to expect vis-à-vis their cost sharing?

Response: Surgical patients are contacted prior to surgery (typically, 3-5 days prior) to be informed of patient out of pocket costs and discuss payment options for surgical services.

**2) Regarding Factor 1c: Efficiency, Continuity of Care, Coordination of Care**

Will BOSC use an EHR to coordinate care with other providers, including patient PCPs? Please explain.

Response: The center will use an EHR and will coordinate continuation of care with PCPs, as appropriate.

**3) Regarding Factor 1e: Evidence of Sound Community Engagement through the Patient Panel**

Please provide additional information on the community engagement meetings. More info regarding the advertising of these meetings, attendance at these meetings, and what attendees of the meeting were able to see and consult on would be useful.

Response

**CBAC:** A total of 16 people attended the Baystate Medical Center Community Benefits Advisory Council (CBAC) on Thursday, January 13, 2022.  The BMC CBAC meets monthly (virtually) and is inclusive of community representatives/stakeholders as well as BMC employees. Attendees had an opportunity to learn about the proposed ASC and the joint venture. This meeting was not advertised publicly given this stakeholder group meets monthly and by invitation only. Applicant submitted copy of the agenda and presentation was submitted in the Application.

**North End Stakeholder Group:** A total of 18 people attended the North End Stakeholder Group Meeting on Wednesday, February 9, 2022. Attendees had an opportunity to learn about the proposed ASC and the joint venture. This meeting was not advertised publicly given this stakeholder group meets on an ad hoc basis and is by invitation only. Stakeholders in attendance represented neighbors, organizations that live or work within a 1-mile radius of the BMC campus, and elected officials that represent the community.  These include State Representative Carlos Gonzalez, State Senator Adam Gomez, Springfield City Councilor Maria Perez and Michael Fenton, Springfield School Committee member Joesiah Gonzalez, leadership from New North Citizens’ Council, Ronald McDonald House of Springfield, Atwater Park Civic Association, and more. This group is convened two to four times per year by the hospital to proactively communicate updates (COVID, construction, etc.) to our neighbors and address their questions, comments, and concerns in a timely and transparent manner. Applicant submitted copy of the agenda and presentation was submitted in the Application.

**PFAC:** A total of 23 people attended the Baystate Medical Center Patient Family Advisory Councils (PFAC) meeting on February 16, 2022. Attendees had an opportunity to learn about the proposed ASC and the joint venture. This meeting was not advertised publicly given this stakeholder group meets on a regular basis and is by invitation. Attached please find a copy of the presentation used during the meeting.

**4) Regarding Factor 1f: Competition on price, TME, costs and other measures of health care spending**

Your application narrative includes high level and generalized comparisons of HOPD and ASC prices. Please provide more information about comparisons for ASC vs. HOPD for specific procedures.

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| --- | --- | --- | --- | --- | --- | --- |
| **Orthopedics - Procedure Code & Description** | **ASC (Average)** | | | **HOPD (Average)** | | |
| Total | Medicare Payment | Copay | Total | Medicare Payment | Copay |
|  |
| ARTHROSCOPY SHOULDER DISTAL CLAVICULECTOMY | $2,025 | $1,620 | $404 | $3,527 | $2,822 | $705 |  |
| ARTHRS KNE SURG W/MENISCECTOMY MED/LAT W/SHVG | $1,887 | $1,509 | $376 | $3,389 | $2,711 | $677 |  |
| NEUROPLASTY &/TRANSPOS MEDIAN NRV CARPAL TUNNE | $1,251 | $1,001 | $249 | $2,201 | $1,761 | $439 |  |
| ARTHROSCOPY SHOULDER ROTATOR CUFF REPAIR | $4,029 | $3,223 | $805 | $7,364 | $5,891 | $1,473 |  |
| ARTHROSCOPY SHOULDER SURG DEBRIDEMENT EXTENSIVE | $1,939 | $1,551 | $387 | $3,441 | $2,753 | $688 |  |
| TENDON SHEATH INCISION | $1,023 | $818 | $204 | $1,692 | $1,353 | $338 |  |
| ARTHRS AIDED ANT CRUCIATE LIGM RPR/AGMNTJ/RCNSTJ | $5,041 | $4,033 | $1,008 | $7,270 | $5,816 | $1,454 |  |
| ARTHROSCOPY SHOULDER BICEPS TENODESIS | $3,873 | $3,098 | $773 | $7,208 | $5,766 | $1,441 |  |
| ARTHRS KNEE W/MENISCECTOMY MED&LAT W/SHAVING | $1,908 | $1,526 | $381 | $3,410 | $2,728 | $682 |  |
| ARTHROSCOPY KNEE W/MENISCUS RPR MEDIAL/LATERAL | $2,040 | $1,631 | $407 | $3,542 | $2,833 | $708 |  |