

# REQUEST FOR RESPONSES FOR ONE CARE PLANS AND SENIOR CARE OPTIONS PLANS

ISSUED: November 30, 2023  
EOHHS DOCUMENT #: 23EHskaONECARESCOProcure  
COMMBUYS BID #: BD-23-1039-EHS01-ASHWA-84773

## Responses to Bidder Questions – Batch #1 Issued January 23, 2024

*NOTE: EOHHS is providing responses to an initial set of bidder questions. EOHHS will release responses to additional bidder questions in the coming weeks.*

### **I. COVERAGE EFFECTIVE DATE**

1. **Question:** If an organization is interested in serving these populations with a DSNP plan but would not be ready to file for a “Go Live” of 1/1/26 enrollment, will there be any additional opportunity to submit requests “post-procurement”?

**Response:** EOHHS is procuring bids for coverage effective January 1, 2026 (**Section 3.4** of the RFR). EOHHS has discretion to reopen the RFR both before and after January 1, 2026, under the circumstances described in **Section 3.5** of the RFR.

### **II. PHARMACY COVERAGE**

2. **Question:** Please confirm whether **Section 2.7.6.3.1.1.** of the Model Contracts requires selected bidders to comply with the MassHealth Full Uniform Formulary.

**Response:** Yes, **Section 2.7.6.3.1.1.** of the Model Contracts would require selected bidders to comply with the MassHealth Full Uniform Formulary in their One Care plan and SCO plan products. One Care and SCO plans’ formularies, authorization requirements, and medical necessity criteria shall comply with **Sections 2.7.1** and **2.7.2** of the Model Contracts.

### **III. RFR INSTRUCTIONS AND TECHNICAL QUESTIONS**

3. **Question:** Please clarify whether page 94 (pdf page 90) of the RFR was left blank intentionally. Please also clarify whether pagination intentionally runs directly from page 87 to 91.

**Response:** The blank page at page 94 and the missing page numbers between pages 87 and 91 were added inadvertently. EOHHS has confirmed that no RFR information or questions were omitted.

4. **Question:** We request clarification of the instructions for responding to **Section 7** of the RFR. We understand that **Sections 7.1.D.1** and **7.1.D.2** are product specific and should be included in only their respective supplements as outlined in the submission directions.
- a. For **Section 7.2**, should Bidders submit one response for each subcontractor that performs a function listed in **Section 7.1.A-C**?
  - b. We understand that the responses to **Section 7.2** should be included in the Aligned package, but should copies also be included in the Supplements if the vendor serves that product?

**Response:**

- a. Yes, for **Section 7.2**, Bidders should submit one response for each material subcontractor that performs a function listed in **Section 7.1.A-C**.
- b. When a material subcontractor would perform one of the functions described in **Sections 7.1.A – C** for both a proposed One Care Plan and SCO Plan, Bidders shall provide responses in the Aligned response document.

If a material subcontractor would be performing one of the functions described in **Sections 7.1.A – C** in a *substantially* different way for each of a Bidder's proposed One Care and SCO plans, Bidders shall respond to **Section 7.2** twice (once for One Care and once for SCO) in the Aligned response document, as though it is answering **Section 7.2** for two separate subcontractors. Bidders do not need to add copies to the "One Care Supplement" or "SCO Supplement" documents.

5. **Question:** The instructions indicate that **Attachment G** of the RFR (as outlined in **Section 7.3**) should also be submitted for any material subcontractor performing services listed in **Section 7.1**. We understand it should be included in the Aligned package, but should it also be in the Supplement for the product(s) the vendor services?

**Response:** Attachment G should only be included in the Aligned package.

6. **Question:** Where are the forms and documents listed in **Section 8.7** of the RFR available?

**Response:** EOHHS has posted the following forms and documents on COMMBUYS as part of this Bid solicitation.

- EOHHS-Required Bidder's Certification Form
- Massachusetts Substitute W-9 Form
- Contractor Authorized Signatory Listing
- Supplier Diversity Program (SDP) Plan Form
- Standard Contract Form

- Standard Contract Form Instructions and Contractor Certifications (*for reference*)
- Commonwealth Terms and Conditions

Note that the MassHealth Federally Required Disclosure Form is not included in this folder as it is provided as **Attachment I** of the RFR.

7. **Question:** For One Care and SCO **RFR Attachment D – Programmatic Response Template**, is the expectation that plans aggregate all claims data processed in the plan system as well as claims processed by Material Subcontractors for the reporting period?

**Response:** Bidders should provide reported claims volume for all claims for covered services that the Bidder is contracted to provide.

#### **IV. MINIMUM COUNTY COVERAGE**

8. **Question:** We request clarification on the RFR instruction that bids cover at least six counties for each plan type (**Sections 3.3** and **5.1.B**). Specifically, under what – if any – circumstances would EOHHS consider a bid with fewer than six counties? For example, would EOHHS consider a bid from an organization operating a MassHealth ACO or a Medicare ACO that proposes to operate a One Care and/or SCO plan that is fully aligned with the payment mechanisms and incentives of the ACO model for all providers if that bid proposed a Service Area of less than six counties?

**Response:** Please see Amendment 1 to the RFR.