

Exhibit 1 AGO Questions to Providers

2016	P4P Contracts				Risk Contracts						FFS Arrangements		Other Revenue			
	Claims-Based Revenue		Incentive-Based Revenue		Claims-Based Revenue		Budget Surplus/ (Deficit) Revenue		Quality Incentive Revenue		HMO	PPO	HMO	PPO	Both	
	HMO	PPO	HMO	PPO	HMO	PPO	HMO	PPO	HMO	PPO						
Blue Cross Blue Shield					934,568							47,510,195	24,338,300			
Tufts Health Plan					801,462	89,534						26,984,421	504,579			
Harvard Pilgrim Health Care	22,706,648	8,082,641			774,064	46,588						169,825	(46,588)			
Fallon Community Health Plan												476,091				
CIGNA												7,585,161				
United Healthcare												402,240	451,277			
Aetna												7,333,247				
Other Commercial												20,037,619	252,774			
Total Commercial	22,706,648	8,082,641	-	-	2,510,094	136,122	-	-	-	-	-	110,498,800	25,500,343	-	-	-
Network Health												2,734,866				
Neighborhood Health Plan												19,274,732				
BMC HealthNet, Inc.												19,919,707				
Health New England																
Fallon Community Health Plan												33,179				
Other Managed Medicaid												5,649,798				
Total Managed Medicaid	-	-	-	-	-	-	-	-	-	-	-	47,612,282	-	-	-	-
MassHealth												14,635,066				
Tufts Medicare Preferred												15,260,400				
Blue Cross Senior Options												8,946,986				
Other Comm Medicare												6,848,001				
Commercial Medicare Subtotal	-	-	-	-	-	-	-	-	-	-	-	31,055,387				
Medicare												219,321,852				
Other					3,022							22,260,597				
GRAND TOTAL	22,706,648	8,082,641	-	-	2,513,116	136,122	-	-	-	-	-	445,383,985	25,500,343			

The Cape Cod Hospital agreement with HPHC has a pay for performance component through which a percentage of the annual fee for service payments must be earned. For purposes of this document, the total hospital fee for service revenue from HPHC has been reported under P4P Contract category.

The HPHC P4P provisions were applicable in 2015, 2016 and 2017

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2015	P4P Contracts				Risk Contracts						FFS Arrangements		Other Revenue		
	Claims-Based Revenue		Incentive-Based Revenue		Claims-Based Revenue		Budget Surplus/ (Deficit) Revenue		Quality Incentive Revenue						
	HMO	PPO	HMO	PPO	HMO	PPO	HMO	PPO	HMO	PPO	HMO	PPO	HMO	PPO	Both
Blue Cross Blue Shield					803,277						47,707,523	23,433,194			
Tufts Health Plan					668,269						25,714,100	329,666			
Harvard Pilgrim Health Care	22,339,312	8,807,192			957,691						(45,870)				
Fallon Community Health Plan											491,276				
CIGNA											7,130,141				
United Healthcare											383,658	609,672			
Aetna											6,610,012				
Other Commercial											16,448,102	625,470			
Total Commercial	22,339,312	8,807,192	-	-	2,429,237	-	-	-	-	-	104,438,942	24,998,003	-	-	-
Network Health											2,451,604				
Neighborhood Health Plan											12,480,908				
BMC HealthNet, Inc.											18,474,141				
Health New England															
Fallon Community Health Plan											67,367				
Other Managed Medicaid											4,948,655				
Total Managed Medicaid	-	-	-	-	-	-	-	-	-	-	38,422,674	-	-	-	-
MassHealth											15,997,041				
Tufts Medicare Preferred											12,266,492				
Blue Cross Senior Options											7,925,280				
Other Comm Medicare											6,983,600				
Commercial Medicare Subtotal	-	-	-	-	-	-	-	-	-	-	27,175,371	-	-	-	-
Medicare											202,370,562				
Other											22,181,595				
GRAND TOTAL	22,339,312	8,807,192	-	-	2,429,237	-	-	-	-	-	410,586,184	24,998,003	-	-	-

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2014	P4P Contracts				Risk Contracts						FFS Arrangements		Other Revenue		
	Claims-Based Revenue		Incentive-Based Revenue		Claims-Based Revenue		Budget Surplus/ (Deficit) Revenue		Quality Incentive Revenue		HMO	PPO	HMO	PPO	Both
	HMO	PPO	HMO	PPO	HMO	PPO	HMO	PPO	HMO	PPO					
Blue Cross Blue Shield					763,846						47,934,909	20,908,269			
Tufts Health Plan					662,076						13,709,523	272,427			
Harvard Pilgrim Health Care					524,898						24,125,663	7,560,362			
Fallon Community Health Plan											945,409				
CIGNA											7,260,235				
United Healthcare											369,885	(773)			
Aetna											6,058,324				
Other Commercial											19,217,284	1,070,264			
Total Commercial	-	-	-	-	1,950,821	-	-	-	-	-	119,621,232	29,810,549	-	-	-
Network Health											1,742,383				
Neighborhood Health Plan											7,598,791				
BMC HealthNet, Inc.											15,283,655				
Health New England															
Fallon Community Health Plan											77,194				
Other Managed Medicaid											4,715,433				
Total Managed Medicaid	-	-	-	-	-	-	-	-	-	-	29,417,458	-	-	-	-
MassHealth											12,959,642				
Tufts Medicare Preferred											11,159,971				
Blue Cross Senior Options											7,631,742				
Other Comm Medicare											5,019,365				
Commercial Medicare Subtotal	-	-	-	-	-	-	-	-	-	-	23,811,078	-	-	-	-
Medicare											187,249,990				
Other											32,991,124	-			
GRAND TOTAL	-	-	-	-	1,950,821	-	-	-	-	-	406,050,524	29,810,549	-	-	-