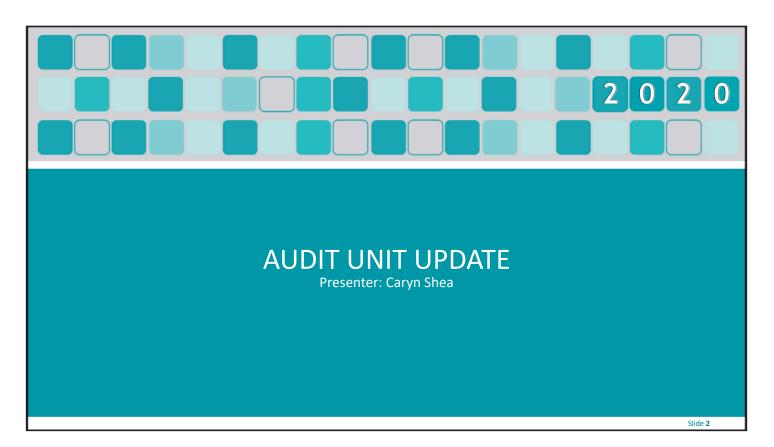


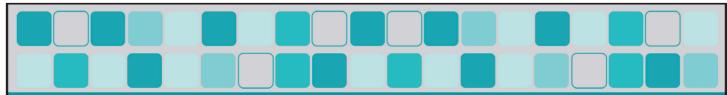
CASH BOOKS & ANNUAL STATEMENT Calendar Year 2020



Caryn Shea, Director of Audits | PERAC Scott Henderson, Deputy Chief Auditor | PERAC Sarita Yee, Senior Investment Analyst | PERAC

FEBRUARY 25, 2021





Audit Unit Update

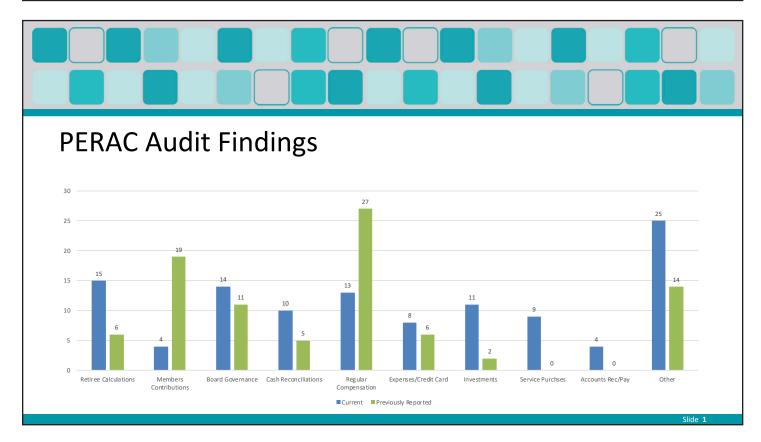
- Auditing Through the Pandemic
 - Review of Annual Statements
 - Remote Audits
 - Reviewing electronic documents
 - Visiting sites periodically
 - Emails/phone calls
 - Audit Follow-Ups

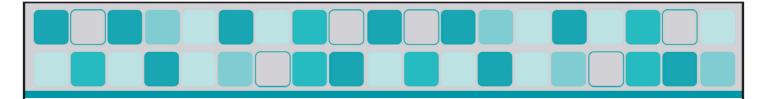
NOTES:			



Reported Audit Results

- Results of the 65 audits completed since 2018
- There were findings in 42 of the 65 reports (65%)
- Issues totaled 113, broken into 10 categories

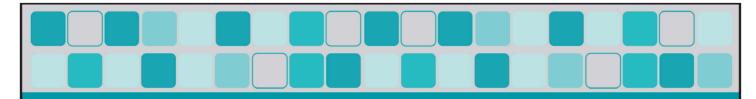




PERAC Audit Findings (Continued)

- Board Governance
 - Missing minutes
 - No monthly financial reporting reviewed
 - No executive session minutes
 - Monthly meeting was not held

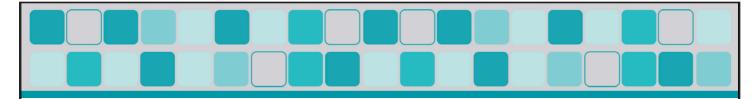
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PERAC Audit Findings (Continued)

- Credit Cards/Debit Cards
 - Within PERAC's Travel regulations there is a specific regulation (840 CMR 2.11) regarding credit cards that limits what purchases a Board can make using a credit card
 - 840 CMR 2.11(2) states Credit cards issued to the Board are not to be used to purchase supplies or other items that the Board, the Board Members or the Board's staff use on a regular basis and which can be readily anticipated and purchased by way of a competitive process.

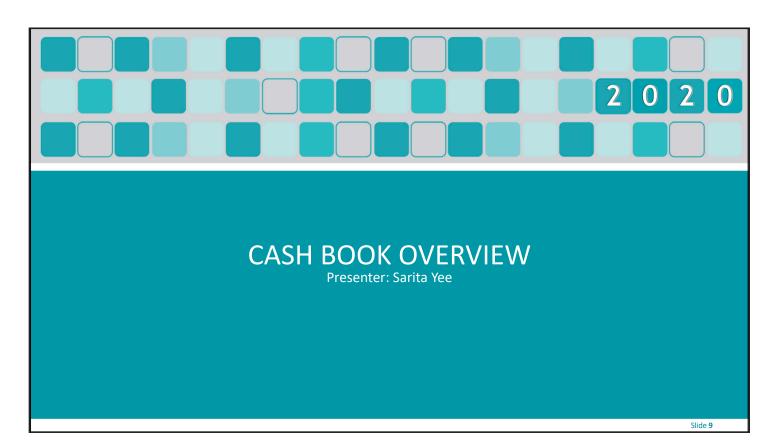
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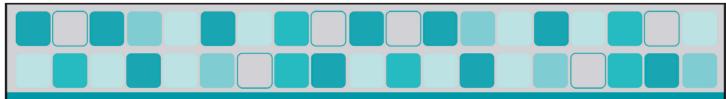


PERAC Audit Findings (Continued)

- Examples in Other include:
 - 91A Overearners
 - Refunds
 - o 3 (8)(c) Billings
 - Retiree Affidavits
 - Pension Appropriations
 - Membership/Members Folders

NOTES:			

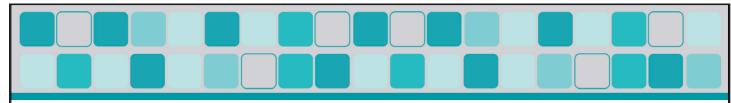




Overview

- Intro
- Reporting Components and Requirements
- What does PERAC do with the cash books?
- Recommended Accounting Practices & Practices to Avoid
- Summary

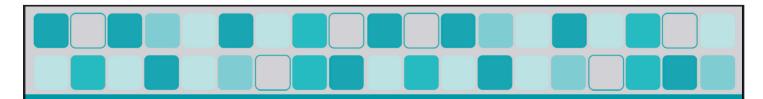
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POLL QUESTION

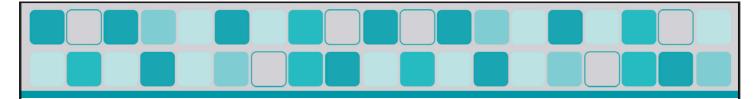
How Many Years Experience Have You Had Processing Cash Books?

- A. < 3 years
- **B.** 3-8 years
- C. >8 years



REPORTING COMPONENTS AND REQUIREMENTS

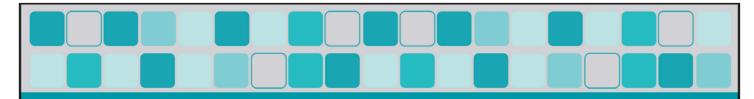
NOTES:		



Monthly Cash Book Package (The "Standard Package")

- Year to Date Trial Balance (TB) report
- Month to Date Cash Receipts (CR), Cash Disbursements (CD), Adjustments (AJE), and General Ledger (GL) reports
 - Example September Cash Book Package:
 - YTD TB: 1/1/2021 9/30/2021
 - MTD CR/CD/AJE & GL: 9/1/2021 9/30/2021

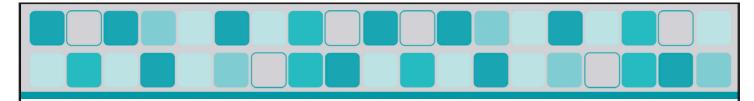
Ref. Memo #16/2019 – Cashbook Submissions



December/Year End Reporting

- December cash books:
 - Pre-Close books: (Before closing entries) In addition to regular monthly entries, should also include all year-end accruals and adjusting entries (i.e.- Everything up until, but before, closing entries).
 - o Post-Close books: (After closing entries) There should not be any additional activity reflected except for the closing entries. 4000 and 5000 accounts on TB should be zero.
- The Pre-Close books should reconcile to Assets, Liabilities, Receipts, and Disbursement accounts of the Annual Statement.

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When Are They Due?

Monthly Cash Book Packages are due within four (4) weeks of the close of each month.

(Memo #16/2019 & 840 CMR 4.03)

- Cash book Reminder Notices:
 - o First notice: 45 days late. E-mail will be sent to cash book preparer and Admin
 - Second notice: 60 days late with no response to first notice. E-mail will be sent to Chair and Admin
 - Suspension notice: 90 days late with no response to previous notices. Physical letter sent to Chair. Board members and Admin are CC'd

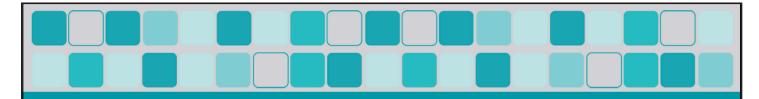


Additional Components:

- Pooled Fund Worksheets (PFW) or Investment Manager Statements (IMS) (Monthly/Quarterly)
- Custodian reports (Monthly)
- Consultant Statements (Quarterly)

(Ref. 840 CMR 4.03)

NOTES:			



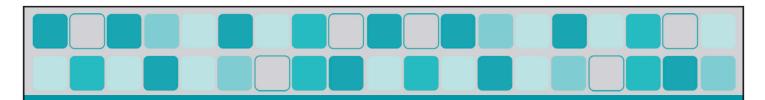
How Should We Submit Them?

Monthly Cash Book Packages can be e-mailed to <u>PerCashbooks@per.state.ma.us</u>. Can also CC the PERAC Investment Analyst for your retirement board: <u>Syee@per.state.ma.us</u> or <u>Vecolon@per.state.ma.us</u>

(Ref. Memo #16/2019)

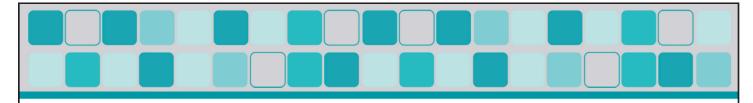
- Manager Statements, Custodian Reports, Consultant reports should be sent directly to your PERAC Investment Analyst and should <u>not</u> be e-mailed to the PerCashbooks
- Pooled Fund Worksheets can be filled out online: https://www.mass.gov/forms/pooled-fund-worksheet

Slide 17



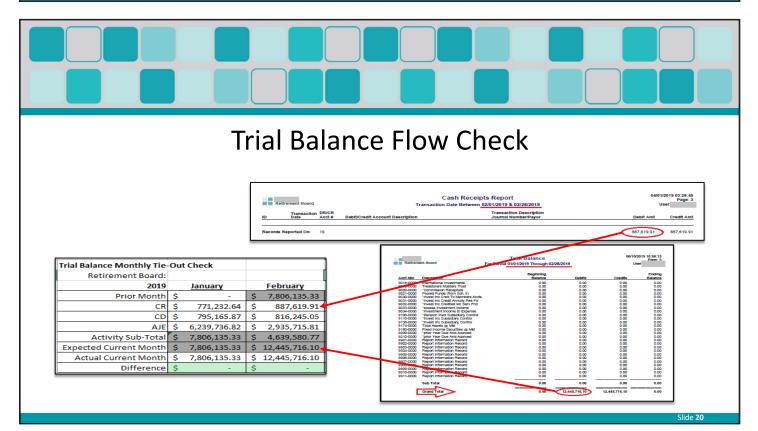
WHAT DOES PERAC DO WITH THE CASH BOOKS?

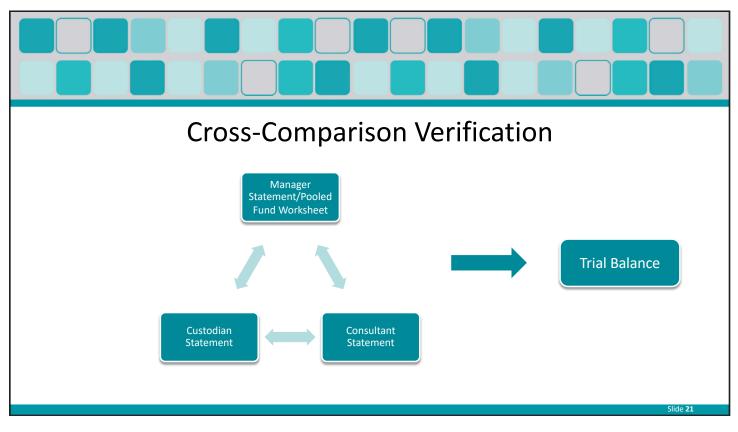
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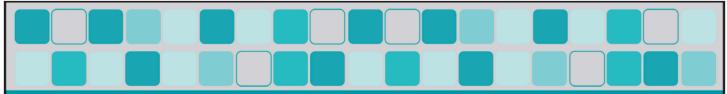


What Do We Do With The Cash Books?

- Ensure monthly cash book submissions are continuous. (i.e.- last months ending balance + current month activity = current month year-to-date total activity)
- Verify that Investment related activity is booked to the correct accounts and cross-compare asset values on TB with PFS/Manager statements, Custodian, and Consultant reports.
- Track proper clearing of accounts receivables and payables from Prior Years Schedule A.
- Calculate Performance: Monthly, Quarterly, and Annual

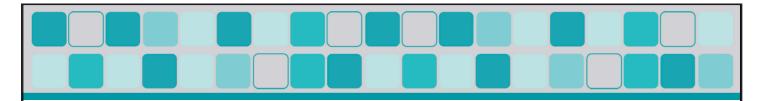






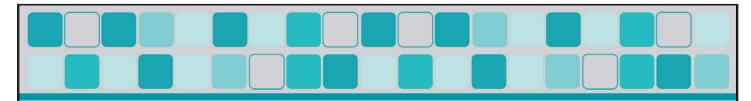
RECOMMENDED ACCOUNTING PRACTICES & PRACTICES TO AVOID

NOTES:			

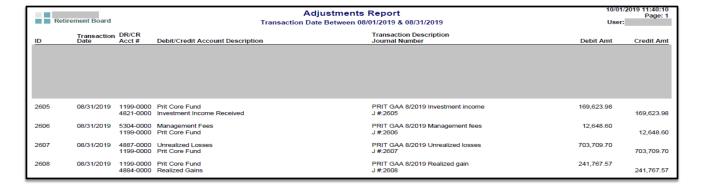


Recommended Accounting Practices and Tips:

- Recording Asset Value changes: Consolidated vs Multi-entry
- Using Investment Manager statements and Custodian statements to book asset values
- AR/AP relief: Single vs Double entry
- Use of Sub-Accounts

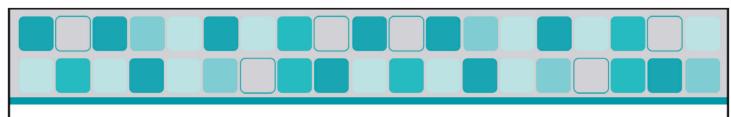


Recording Asset Changes: Multi-entry

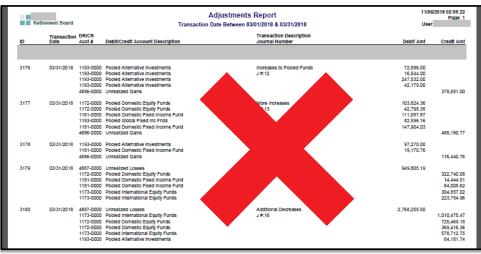


Recording Asset Changes: Consolidated Entry

Retirement Board			Adjustments Report Transaction Date Between 08/01/2019 & 08/31/2019			09/25/2019 08:58:3 Page: : User:	
ID	Transaction Date	DR/CR Acct #	Debit/Credit Account Description	Transaction Description Journal Number	Debit Amt	Credit Amt	
7944	08/31/2019	5304-9316 1193-0016 4821-9316	Unreal Loss - PRIM Vintage PE 14 Inv Fees - PRIM Vintage PE 14 PRIM Private Equity Vintage Year 2014 Inv Inc - PRIM Vintage PE 14 Real Gain - PRIM Vintage PE 14	08/19 MV Adj Prim VY14	121,889.76 149.13	3,578.42 24,145.63 94,314.84	
						122,038.89	
7945	08/31/2019	5304-9317	Unreal Loss - PRIM Vintage PE 16 Inv Fees - PRIM Vintage PE 16 PRIM Private Equity Vintage Year 2016	08/19 MV Adj Prim VY16	1,034.69 140.62	1,175.31	
7946	08/31/2019	5304-9319 1193-0019	Unreal Loss - PRIM Vintage PE 17 Inv Fees -PRIM Vintage Year 17 PRIM Private Equity Vintage Year 2017 Inv Inc PRIM Vintage PE 17	08/19 MV Adj Prim VY17	12,843.91 85.04	8,974.06 3,954.89	
						12,928.95	
7947	08/31/2019	5304-9320	Unreal Loss - PRIM Vintage PE 18 Inv Fees - PRIM Vintage PE 18 PRIM Private Equity Vintage Year 2018	08/19 MV Adj Prim VY18	3,865.63 41.46	3,907.09	
7948	08/31/2019	5304-9901 1199-0001 4821-9901	Unreal Loss - PRIM - General Allocation Inv Fees - PRIM - General Allocation PRIM - General Allocation Inv Inc - PRIM - General Allocation Real Gain - PRIM - General Allocation	08/19 MV Adj Prim GAA	2,275,518.35 40,900.56	986,141.35 548,496.85 781,780.71 	

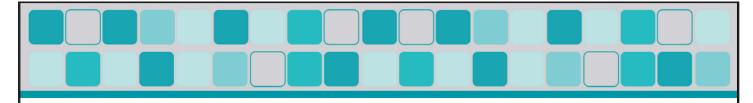


Recording Asset Changes



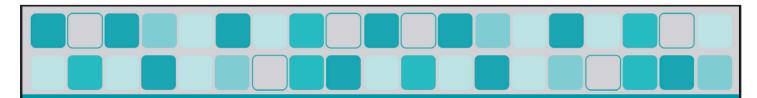
Consolidating entries does NOT mean netting the activity for multiple pooled funds into one entry!

Slide **2**6

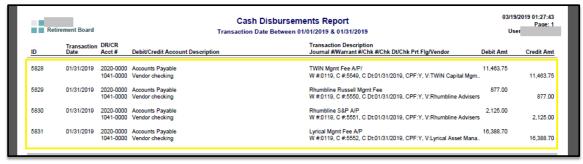


Investment Manager Statements and Custodian Reports

- PERAC recommends that Boards compare the Investment Manager Statements with Custodian statement to ensure accuracy when posting monthly/quarterly asset value changes. Entries should never be made solely based on the Custodian's report.
- PERAC also performs this reconciliation as part of our review of the cash books. But the expectation is that this reconciliation has already been performed by the Board when preparing their cash books.



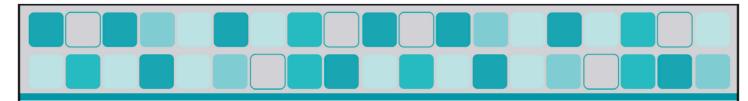
AR/AP Relief (Clearing): Single Entry Method





AR/AP Relief (Clearing): Double Entry Method Cash Disbursements Report Transaction Date Between 01/01/2019 01/31/2019 Transaction DR/CR D Date Acct # Debit/Credit Account Description Transaction DR/CR D Date Secription Transaction DR/CR D DR/CR DEBIT SECRIPTION DISCONDING SECRIPTION DISCONDING

			т	nsaction Date Between 01/01/2019 01/31/2019	Use	e
D	Transaction Date	DR/CR Acct #	Debit/Credit Account Description	Trap Sescription Journal of the High State of the State o	Debit Amt	Credit Amt
915	01/31/2019	5119-0000 1040-0000	Staff Salaries Checking	dursement 12/24/18-1/18/19 #:1720, C Dt:01/31/2019, CPF:Y, V:	11,261.86	11,261.86
916	01/31/2019	5312-0000 1040-0000	Rent Expense Checking	Rent -19, C #:1721, C Dt:01/31/2019, CPF:Y, V	1,595.00	1,595.00
917	01/31/2019	5589-0000 1040-0000	Administrative Expenses Checking	/ry Internet /01-02-19, C #:1722, C Dt:01/31/2019, CPF:Y, V:	148.94	148.94
918	01/31/2019	5311-0000 1040-0000	Service Contracts Checking	ier Lease 1-02-19, C #:1723, C Dt:01/31/2019, CPF:Y, V:	107.91	107.91
919	01/31/2019	5589-0000 1040-0000	Administrative Expenses Checking	Printed 9, C #:1724, C Dt:01/31/2019, CPF:Y,	300.00	300.00
920	01/31/2019	5308-0000 1040-0000	Legal Expenses Checking	12/12/18 1725, C Dt:01/31/2019, CPF:Y, V:	2,204.08	2,204.08
Ret	irement Board		1	Adjustments Repo	04/30/ Us	/2019 12:41:2 Page: er:
D	Transaction Date	DR/CR Acct #	Debit/Credit Account Description	Transaction Description Journal Number	Debit Amt	Credit Am
2541	03/31/2019		Accounts Payable 3(8)(c) Reimb To Other Systems	Adjust '18. 3(8)(c) to actual	748.52	748.5
2542	03/31/2019		Accounts Payable Legal Expenses	reverse accrual from 12/31/18	2,204.08	2,204.0

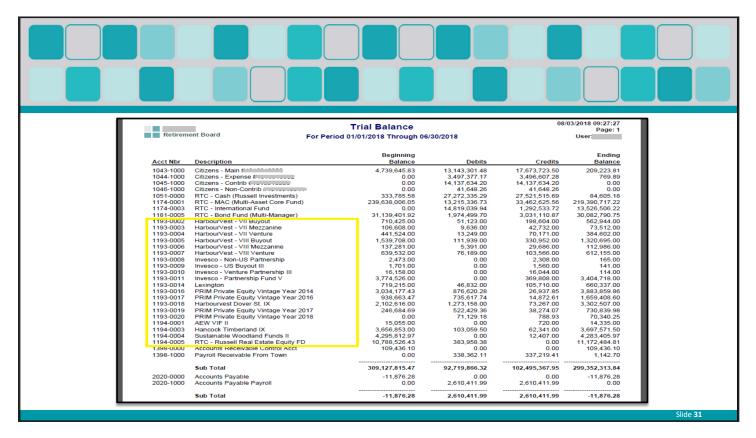


Use of Sub-Accounts

- Useful for Boards with Multiple Pooled Funds or Separate Managed Funds
- Can be created for any account
- Handy for fees, income, gains, and losses
- Easier if the same sub-account refers to the same investment
 - o The ABC investment company is 4821-12, 4884-12, 4885-12, 4886-12, 4887-12



Slide **3**



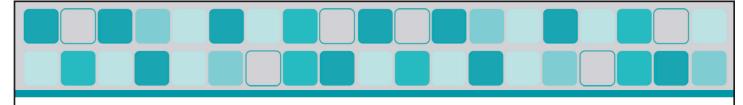


Back Dating Entries

- Main drivers and possible reasons for back-dating entries:
 - Delayed invoicing or identification of Management fees
 - Mathematical errors and misclassification of accounts
 - Estimates for refunds to members, interest not refunded, etc.
 - AR/AP clearing specifically the double-entry method

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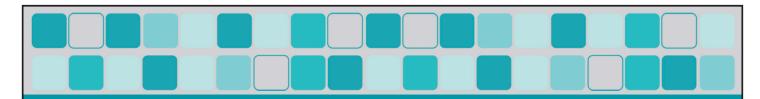


Dangers of Back Dating Entries — Example

John Smith, Board Admin for Cape Cod Retirement Board, has just submitted November's cash books. After performing a TB Check, PERAC analyst identifies a \$24 million difference between what is reflected on the YTD TB than is supported by the monthly activity reports:

	July	August	<u>September</u>	<u>October</u>	November
Prior Month	\$ 244,037,237.23	\$ 304,184,679.15	\$ 338,414,540.03	\$ 349,584,238.42	\$ 362,758,973.79
CR	\$ 40,724,818.58	\$ 2,541,014.07	\$ 2,856,341.77	\$ 1,974,656.60	\$ 9,791,224.15
CD	\$ 13,743,071.81	\$ 25,840,216.88	\$ 2,064,720.61	\$ 4,661,974.63	\$ 5,107,047.12
AJE	\$ 5,679,551.53	\$ 5,848,629.93	\$ 6,248,636.01	\$ 6,538,104.14	\$ 6,239,439.58
Activity Sub-Total	\$ 60,147,441.92	\$ 34,229,860.88	\$ 11,169,698.39	\$ 13,174,735.37	\$ 21,137,710.85
Expected Current Month	\$ 304,184,679.15	\$ 338,414,540.03	\$ 349,584,238.42	\$ 362,758,973.79	\$ 383,896,684.64
Actual Current Month	\$ 304,184,679.15	\$ 338,414,540.03	\$ 349,584,238.42	\$ 362,758,973.79	\$ 408,158,389.77
Difference	\$ -	\$ -	\$ -	\$	\$ 24,261,705.13

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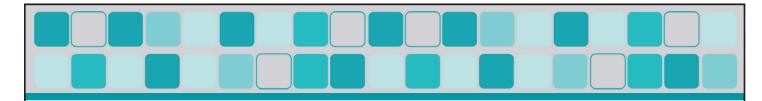


Dangers of Back Dating Entries — Example (Continued)

PERAC Analyst reaches out to John, and after further discussion, finds out that some corrections and additional entries were posted to August, September, and October for late receipt of management fees and manager statements... However, these additional entries were posted after he had already submitted October's cash books. He did not send PERAC revised cash books after making these entries. As a result, John caused a delay in PERAC's review of the cash books and created extra work for himself by having to re-run and re-submit reporting.

		Revised	Revised	Revised	
	July	<u>August</u>	<u>September</u>	<u>October</u>	November
Prior Month	\$ 244,037,237.23	\$ 304,184,679.15	\$ 346,623,135.96	\$ 365,879,022.76	\$ 387,020,678.92
CR	\$ 40,724,818.58	\$ 6,277,428.27	\$ 6,595,500.10	\$ 5,689,331.13	\$ 9,791,224.15
CD	\$ 13,743,071.81	\$ 29,831,458.36	\$ 6,060,278.18	\$ 8,631,826.71	\$ 5,107,047.12
AJE	\$ 5,679,551.53	\$ 6,329,570.18	\$ 6,600,108.52	\$ 6,820,498.32	\$ 6,239,439.58
Activity Sub-Total	\$ 60,147,441.92	\$ 42,438,456.81	\$ 19,255,886.80	\$ 21,141,656.16	\$ 21,137,710.85
Expected Current Month	\$ 304,184,679.15	\$ 346,623,135.96	\$ 365,879,022.76	\$ 387,020,678.92	\$ 408,158,389.77
Actual Current Month	\$ 304,184,679.15	\$ 346,623,135.96	\$ 365,879,022.76	\$ 387,020,678.92	\$ 408,158,389.77
Difference	\$ -	\$ -	\$ -	\$ -	\$ - !

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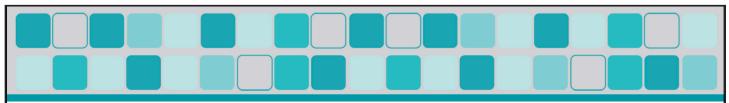


Back Dating Entries (Continued)

- Could this have been avoided? Yes!
 - John Smith should have posted the correcting entries to November's cash books with descriptions detailing the date and the reason for the correction and thus could have avoided the need to re-run reporting and send revised cash books.
- Generally Accepted Accounting Principles (GAAP) practice is to recognize the error in the period in which it was discovered.

(Memo #24/2014 & Memo #15/2015 – Retroactive changes to Cashbook Entries)

Repetitive errors and changes to cash books undermines the credibility of future cash book submissions and may result in an increased audit risk assessment.

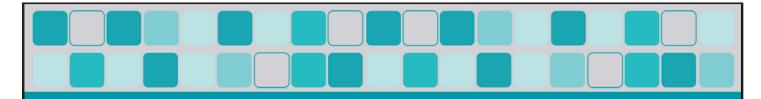


POLL QUESTION

Which Of These Practices Is Preferred By PERAC? (May Select More Than One)

- A. Posting a correction back to its original date
- B. Using sub-accounts
- C. Clearing your prior year A/P management fee directly against the 2020 account (single entry)
- D. All of the above

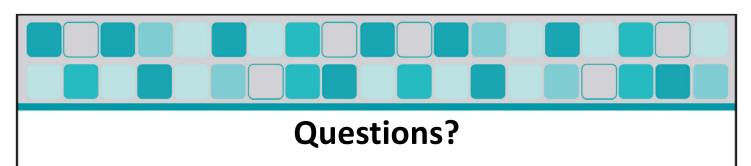
NOTES:			



Summary

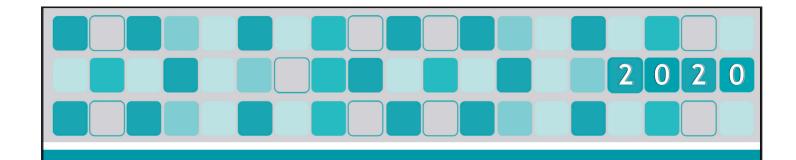
- Cash book Package consists of 5 reports:
 - O YTD: TB
 - o MTD: CR, CD, AJE, and GL
 - Due within four (4) weeks of the close of each month!
- Also includes timely submission of your Manager Statements/Pooled Fund Worksheets, Custodian, and Consultant reports If not with your cash books, then shortly after!
- Sub Accounts can be helpful
- Accounts Receivable/Payable Clearing Single entry method is preferred!
- Back-Dating Entries and Netting Entries Just Don't Do it!

Slide 37



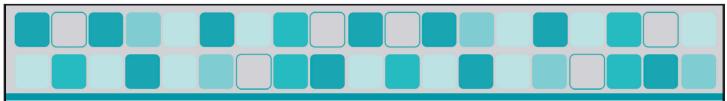


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2020 ANNUAL STATEMENT

Presenter: Scott Henderson

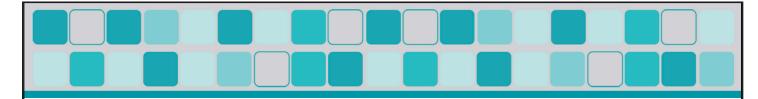


POLL QUESTION

How Do You Feel About Your Ability To Produce The Annual Statement?

- A. I am a board member and do not have to do it.
- B. I have no idea what is going on.
- C. I know just enough to be dangerous.
- D. I've done plenty of Annual Statements; I am here just for Sarita's part.

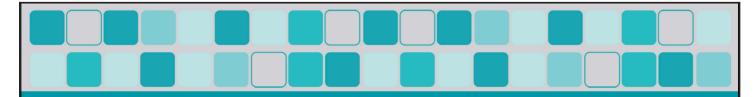
NOTES:			



Most Important Slide

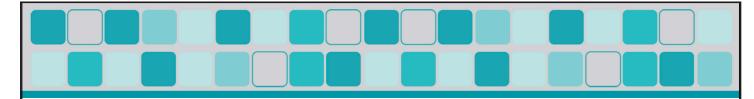
- There are no format changes for the 2020 Annual Statement
- No new accounts
- No new schedules
- To see a blank Annual Statement on our web site
 - About PERAC → PERAC Units → Audit → Training Materials →
 The Annual Statement 2020

Slide 43



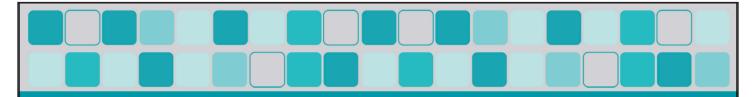
End of Yearly Accounting Cycle

- December besides normal accounting there are also
 - Unrealized gains and unrealized losses
 - Interfund transfers
 - Negative pension fund
 - 10-year inactives
 - Accruals
 - Accounts Payable (#2020)
 - Accounts Receivable (#1398)
 - Interest Due and Accrued (#1550)



Unrealized Gains, Unrealized Losses

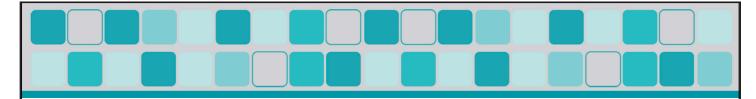
- Posting from custodian's summary sheet
 - Unrealized gains/losses netted
 - Get actual numbers from inside report or
 - Schedules 3A and 4A



Interfund Transfers

- Pension Reserve Fund to Pension Fund
 - Done to avoid a negative Pension Fund
 - Ledger balance should be a credit
 - Start with amount from page 2 of appropriation letter
 - Far right column
 - o If not enough, transfer additional amount to bring to \$0

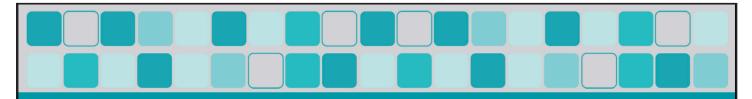
NOTES:		



Interfund Transfers (Continued)

- Non-vested members inactive for 10 years
 - o ASF account goes to the Pension Reserve Fund
 - Section 11(3) of Chapter 32

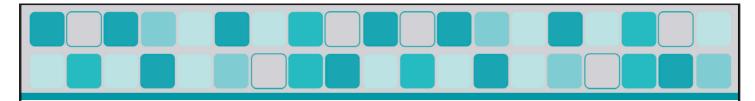
Slide 45



Accounts Payable

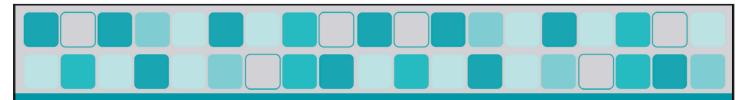
- Cost of service incurred before year's end, bill paid in January or later
 - o 4th Q investment fees
 - Utilities
 - Legal fees
- Many involve retirement allowances or small refunds
 - o Retiree's final month's payment stopped in time, no clear payee
 - Uncashed checks that have been voided

NOTES:			



Accounts Receivable

- Member deductions
 - o Paycheck in December, withholdings received in January
- Appropriation payments
 - Due to be paid January-June
 - o Equates calendar year amount to funding schedule's fiscal year amount
- Retirees show up here too
 - Waiting for estate of overpaid retiree

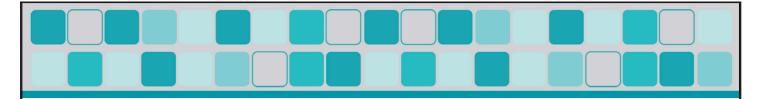


Accounts Receivable (Continued)



- Set up a receivable for service purchases?
 - If Board allows installment plans
 - o If a significant number of members or dollars are involved
 - Should be tracking the remaining balances, making a total still owed easy to find
- If you have set one up already
 - Need to lower the receivable by amount received
 - o Increase receivable for interest on in-process plans and brand new purchases

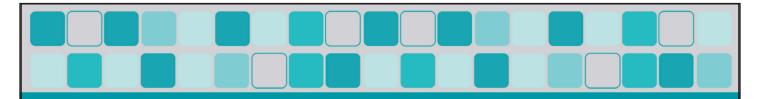
NOTES:			



Interest Due and Accrued

- Do I even have this?
 - Schedule 3A from custodian
 - Possibly on Schedule 1
 - Much less likely on Schedule 2A

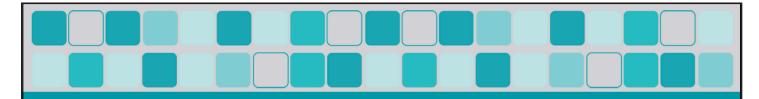
Slide 4



Interest Due and Accrued (Continued)

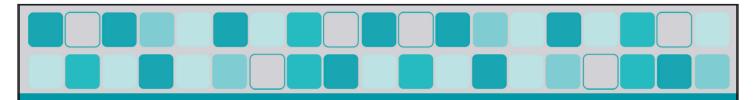
- I do have this. What are the entries?
- Get rid of last year's #1550 balance
 - o Debit #4820, credit #1550
- Establish this year's balance
 - o Debit #1550, credit #4820

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4820?

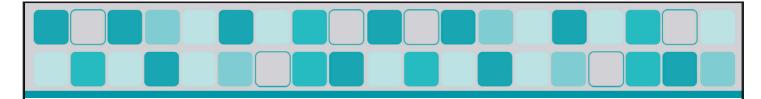
- What's #4820 for? Why don't we use #4821?
 - #4820 is the Investment Income control account
 - Year-end close: all income, gains, and losses go here - Fund interest comes out of this account
 - When the income is received, it is booked to #4821.
 - Lowering #4821 would throw off matching schedule totals



Supplemental Schedule

- Try to balance throughout the year
- How deductions should work
 - Paydate 12/30/2020- contributions should be on 2020 Supplemental Schedule
 - Paydate 1/8/2021- contributions should be on 2021 Supplemental Schedule
 - Does not matter that check covers pay for days in December
- If you have a receivable for purchases, do not try to match the make-up payments in the schedule to the ledger
 - Manually add receivable to schedule total
 - Should match 3293

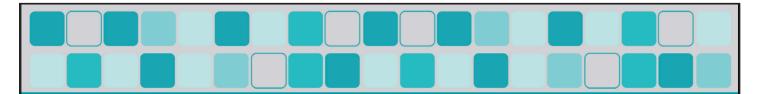
NOTES:			



Retiree Payroll

- Does amount from payroll match amount on ledger?
- Any accounting adjustment requires a corresponding manual adjustment to the retiree's record
 - Collected overpayments

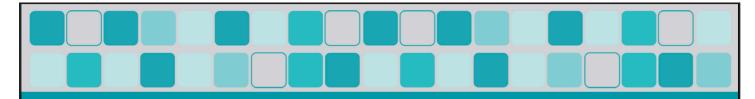
Slide 53



Producing the Annual Statement

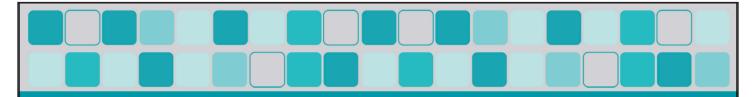
- Much is automated
- Manual entries for ...

Slide **5**



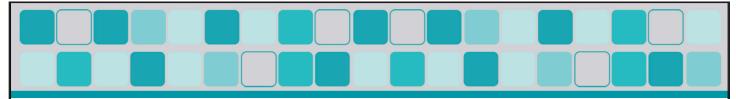
Annual Statement Manual Entries

- Investment Income
 - Booked to #4821
 - Separating by asset class
 - Include securities litigation if booked here- use Commission Recapture line
 - Do not include securities litigation if booked to #4825 Miscellaneous Income
 - Total should match #4821 closing entry



Balance Tests

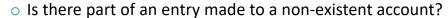
- Three different ways of looking at the year's activity.
- The result should be the same number for all three.



Balance Tests (Continued)



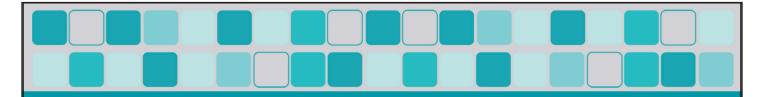
- My balance tests do not have the same result. How does this get fixed?
 - o Did all accounts close correctly?
 - Produce post-close trial balance.
 - All accounts starting with 4 or 5 should end at \$0.
 - o Is Investment Income breakdown entered correctly?
 - 4821 total on Investment Income page should match the #4821 closing entry



Put in #5303 instead of #5304



Slide 57

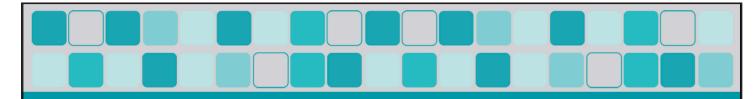


Balance Tests (Continued)

- My numbers are different, but the reasons on the prior slide don't apply.
 - Look at the year's accounting entries.
 - Any entry using a fund (#3293-3298) for the debit must also use a fund for the credit and vice versa.
 - Does not apply to closing entries- those are half and half by definition.
 - Common mistakes
 - #4822 Interest not Refunded
 - trying to write-off a payable or receivable

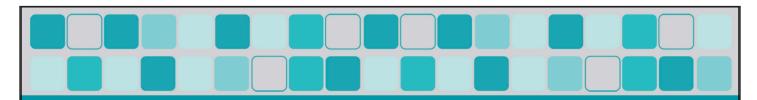
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Annual Statement Manual Entries

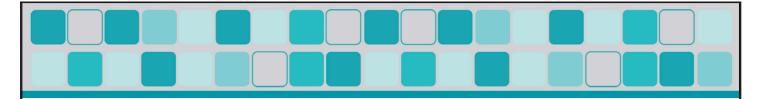
- Interfund transfers
 - Top half has totals by fund, produced by software
 - Bottom half lists each individual entry
 - Goal is to match the top half for all funds



Annual Statement Manual Entries

- Schedule A
 - Receivables at the top
 - · Listed by account number
 - Put dates for all
 - » Buyback receivable use 12/31/2020
 - Payables on the bottom
 - Listed by account number
 - Put dates for all
 - Both sections have blank rows for investments
 - Can use for other purposes too
 - Voided checks

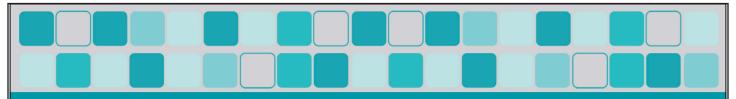
NOTES:			



Schedules 1-7

- Financial info matches front part of Annual Statement
- Who produces these?
 - Schedule 1- both custodian and Board
 - Add bank accounts
 - o Schedules 2, 3, and 4- custodian
 - o Schedules 5, 6, and 7- Board
 - Ignore custodian's schedule 5

Slide 63

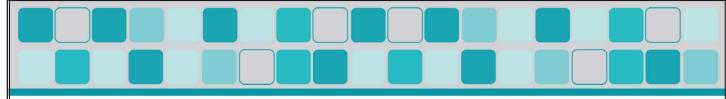


Audit Unit Annual Statement Reviews



- Done relatively timely in 2020 for 2019 Annual Statements
 - Asked Boards questions for first time in years
- What did we see?

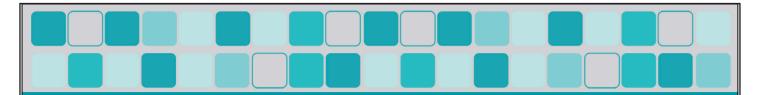
Slide **6**2



POLL QUESTION

Did We Contact You Last Year About Discrepancies Involving the **Supplemental Schedule or Pensions Paid?**

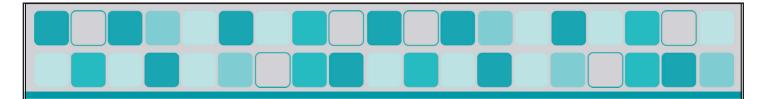
- A. I did not do an Annual Statement last year.
- B. No.
- C. One of those.
- D. SIGH—both of them.



Audit Unit Annual Statement Review (Continued)

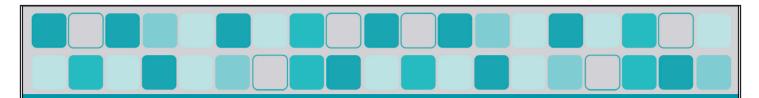
- Custodian Schedule 5
 - Income/gains/losses combined
 - Cannot verify any of those on the Investment Income page
 - Auditor will tell you we prefer 5 separate columns
- Supplemental schedule
 - Ending balance does not match #3293
 - Also review individual columns

NOTES:			



Audit Unit Annual Statement Review (Continued)

- #5751 Pensions Paid
 - PTG Boards
 - Top row amount should match the breakdown under it often did not
 - Top amount comes from ledger
 - Breakdown comes from the monthly payrolls
 - Manual adjustments not made

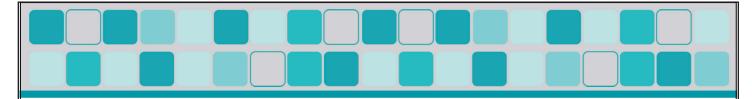


Other Things

- Board member page
 - List members as of 12/31/2020
- Manager list
 - o If you say "see attached list", make sure there is an attached list
- Boards in PRIT do not need to list BNY Mellon as a custodian
- Save a copy of the January-December post-close general ledger



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How To Submit

- Go to Interchange
 - o ics.mass.gov
- Sign in
 - Username is your email address
- Go to "Transfer"
- Use annualstatement@per.state.ma.us for recipient
- Attach files
- Should receive confirmation "successfully sent to annualstatement@per.state.ma.us"



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