

Smith's Country Cheese, Inc.

Just minutes after the last cow in Smith's dairy herd is milked, the process of handcrafting cheeses and spreads begins. Relying on time-tested family traditions and hard work, Smith's creates award-winning gouda, cheddar, and havarti cheeses, known and loved across New England.

National Grid's Small Business Services Program helped Smith's implement a lighting upgrades that save energy, reduce operating costs, and cut carbon emissions. By providing a free on-site energy assessment and paying up to 70% of project costs, the program made the energy efficiency improvements affordable and easy to implement.

Project Summary

Energy Efficiency Measures Installed

- ◆ High efficiency lighting systems



"We depend on natural resources for our livelihood, so we were excited to reduce our carbon footprint. And the new brighter lighting in our cold storage room — where we brine and age the cheese — makes our work easier."

Dave Smith

Strategic Partners

Prism Consulting, Inc. — Installation Contractor
1150 Hancock Street, Quincy, MA 02171

National Grid



Smith's Country Cheese, Inc.
20 Otter River Road
Winchendon, MA 01475

Savings Summary

The Need — Improve lighting and reduce impact on the environment.

The Solution — Install high efficiency lighting.

Total Project Cost	\$5,033
National Grid Incentive	\$3,775
Cost to Customer	\$1,258
Estimated Annual Energy Cost Savings	\$1,218
CO ₂ Lifetime Reduction	6 tons

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