

## Exhibit A.2

### DPH Direction to Contractor Regarding Authorized Sites

Pursuant to **Section III.1** of this Contract, DPH is hereby directing Contractor to:

- ☒ Establish a site-based Vaccination Service site at 4 Jersey St, Boston, MA 02215 and provide Vaccination Services beginning on date to be mutually agreed, but no sooner than January 28, 2021, until such time as DPH provides further direction to Contractor (site-based); or
- ☐ Provide Vaccination Services in [assigned region(s)] at the following category(ies) of sites [approved setting(s)] consistent with the process in Section III.3 of this Contract, beginning on the following date \_\_\_\_, until such time as DPH provides further direction to Contractor (mobile);

This/these site(s) is/are [an] Authorized Site(s) for these dates for purposes of this Contract.

Unless Contractor rejects this assignment in writing within 24 hours of receipt, Contractor must provide Vaccination Services at this/these Authorized Site(s), including providing a minimum capacity of vaccines per day as set forth in **Exhibit B** while at this/these Authorized Site(s), and meet all other requirements set forth in Contractor's Executed Mass Vaccination Site Contract.



By: \_\_\_\_\_  
(Signature)

Cecilia Dunn

\_\_\_\_\_  
(Printed Name)

Deputy Director, BIDLS

\_\_\_\_\_  
(Official Title)

1/27/21

\_\_\_\_\_  
(Date)

## Exhibit B.2

### Estimated Approved Overhead and Equipment Costs Associated with Authorized Sites

Estimated Approved Costs for Authorized Site at 4 Jersey St, Boston, MA 02215:

Description	Week-Ending						
	Pre-Launch	1/31/21	2/7/21	2/14/21	2/21/21	2/28/21	3/7/21
<b>Vaccinations</b>							
Days in the week	2	5	7	7	7	7	7
Vaccines per day	80	480	1,250	1,250	1,250	1,250	1,250
<b>Weekly Expenses</b>							
Operations & CICH Corp Support	22,257	55,643	77,900	77,900	77,900	77,900	77,900
Facilities & Infrastructure	8,134	28,470	28,470	28,470	28,470	28,470	28,470
Customer Support	10,000	25,000	35,000	35,000	35,000	63,000	63,000
Site Translation Services	4,691	11,728	16,419	16,419	16,419	16,419	16,419
Equipment - Rental	74	443	1,154	1,154	1,154	1,154	1,154
Marketing	659	1,648	2,308	2,308	2,308	2,308	2,308
CICH Service Charge	3,205	16,603	42,715	42,715	42,715	45,795	45,795
Subtotal	\$ 49,021	\$ 139,535	\$ 203,966	\$ 203,966	\$ 203,966	\$ 235,046	\$ 235,046
unit cost	\$ 306.38	\$ 58.14	\$ 23.31	\$ 23.31	\$ 23.31	\$ 26.86	\$ 26.86
<b>Start-Up Expenses</b>							
Operations & CICH Corp Support	139,419						
Equipment - One Time	44,737						
Marketing	5,000						
Subtotal	\$ 189,156	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
<b>Total</b>	<b>\$ 189,156</b>	<b>\$ 54,597</b>	<b>\$ 223,183</b>	<b>\$ 508,933</b>	<b>\$ 508,933</b>	<b>\$ 508,933</b>	<b>\$ 540,013</b>
<b>Total unit cost</b>			<b>\$ 92.99</b>	<b>\$ 58.16</b>	<b>\$ 58.16</b>	<b>\$ 58.16</b>	<b>\$ 61.72</b>

For each week, the maximum weekly amount shall be the amount set forth above for the respective week; provided, however, that to the extent the actual number of vaccinations in such week is more than the number of vaccination set forth above (“Weekly Vaccine Amount”), the applicable maximum weekly amount shall be calculated by multiplying the number of vaccines in excess of the Weekly Vaccine Amount by \$23.31 and adding that amount to the applicable amount set forth above for the respective week. For example, if 10,000 vaccinations are performed during the week ending 3/7/21, the maximum weekly amount shall be: \$235,046 plus ((10,000 – 8,750) multiplied by \$23.31) = \$264,184.

Estimated Approved Costs for Additional other Authorized Sites may be added by amending this Exhibit and with the mutual agreement of DPH and the Contractor.

## **Exhibit C.2**

### **Vaccination Administration Payment Rates and Minimum Weekly Payments**

#### **I. Vaccination Administration Payment Rates**

The following Vaccination Administration Payment Rates shall apply for each Authorized Site as specified below:

- a) 4 Jersey St, Boston, MA 02215

<b>Date Range</b>	<b>Vaccination Administration Payment Rates</b>
January 28 <sup>th</sup> – March 14 <sup>th</sup>	\$34.85
March 15 <sup>st</sup>	Subject to renegotiation

Additional Vaccination Administration Payment Rates may be established for other Authorized Sites by amending this Exhibit and with the mutual agreement of DPH and the Contractor.

#### **II. Minimum Weekly Payments**

Guaranteed minimum weekly payments from DPH to the Contractor for Vaccination Administration Payments for the Authorized Sites as specified below:

The guaranteed minimum weekly payments at **4 Jersey St, Boston, MA 02215** shall be:

<b>Dates</b>	<b>Minimum capacity per week</b>	<b>Minimum payment per week</b>
February 1 <sup>st</sup> – 7 <sup>th</sup>	2,400	\$83,649
February 8 <sup>th</sup> – 14 <sup>th</sup>	8,750	\$304,968
February 15 <sup>th</sup> – 21 <sup>st</sup>	8,750	\$304,968
February 22 <sup>nd</sup> – 28 <sup>th</sup>	8,750	\$304,968
March 1 <sup>st</sup> – 7 <sup>th</sup>	8,750	\$304,968
March 8 <sup>th</sup> – 14 <sup>th</sup>	8,750	\$304,968

The guaranteed minimum weekly payments from DPH to the Contractor may be adjusted either up or down with mutual agreement and written confirmation from DPH to the Contractor.

Guaranteed minimum weekly payments may be established for other Authorized Sites by amending this Exhibit and with the mutual agreement of DPH and the Contractor.

For the initial six (6) weeks that each Authorized Site is operational under this Contract, the Vaccination Administration Payment shall be equal to the Vaccination Administration Payment Rate multiplied by the higher of: (a) that actual number of vaccines administered for Vaccination Services at the Authorized Site; or (b) scheduled minimum Vaccination Capacity and Vaccination Administration Payment as set forth above.

The Contractor must open a number of vaccination appointments at each Authorized Site that exceeds the scheduled minimum Vaccination Capacity, as specified above. If the Contractor fails to offer the minimum number of appointments required, the minimum Vaccination Administration Capacity and Vaccination Administration Payment set forth above shall be void and the Contractor shall be paid only for the Vaccination Administration Payment multiplied by the actual number of vaccines administered for Vaccination Services at the Authorized Site.

Notwithstanding the above, DPH reserves the right to adjust the minimum Vaccination Administration Capacity and Vaccination Administration Payments set forth above. DPH will provide 14 days' notice of changes which result in maintaining current levels of capacity and 28 days' notice of changes which result in decreasing current capacity.