

## Exhibit A

### DPH Direction to Contractor Regarding Authorized Sites

Pursuant to **Section III.1** of this Contract, DPH is hereby directing Contractor to:

- X   Establish a site-based Vaccination Service site at One Patriot Place, Foxboro, MA 02035 and provide Vaccination Services beginning on date to be mutually agreed, but no sooner than January 14, 2021, until such time as DPH provides further direction to Contractor (site-based); or
- Provide Vaccination Services in [assigned region(s)] at the following category(ies) of sites [approved setting(s)] consistent with the process in Section III.3 of this Contract, beginning on the following date \_\_\_\_\_, until such time as DPH provides further direction to Contractor (mobile);

This/these site(s) is/are [an] Authorized Site(s) for these dates for purposes of this Contract.

Unless Contractor rejects this assignment in writing within 24 hours of receipt, Contractor must provide Vaccination Services at this/these Authorized Site(s), including providing a minimum capacity of vaccines per day as set forth in **Exhibit B** while at this/these Authorized Site(s), and meet all other requirements set forth in Contractor's Executed Mass Vaccination Site Contract.



By: \_\_\_\_\_  
(Signature)

Cecilia Dunn

\_\_\_\_\_  
(Printed Name)

Deputy Director, BIDLS, DPH

\_\_\_\_\_  
(Official Title)

1/11/2021

\_\_\_\_\_  
(Date)

## Exhibit B

### Estimated Approved Overhead and Equipment Costs Associated with Authorized Sites

Estimated Approved Costs for Authorized Site at One Patriot Place, Foxboro, MA 02035:

Gillette Stadium									
Description	Week-Ending								Maximum
	Pre-Launch	1/17/21	1/24/21	1/31/21	2/7/21	2/14/21	2/21/21	2/28/21	
<b>Vaccinations</b>		200	1,600	2,500	6,250	6,250	8,750	8,750	17,500
Days in the week		2	5	5	5	5	7	7	7
Vaccines per day		100	320	500	1,250	1,250	1,250	1,250	2,500
<b>Weekly Expenses</b>									
Operations & CICH Corp Support		19,557	48,893	48,893	48,893	48,893	68,450	68,450	68,450
Facilities & Infrastructure		2,505	8,015	12,523	31,309	31,309	31,309	31,309	62,617
Customer Support		9,000	22,500	22,500	22,500	22,500	63,000	63,000	63,222
Equipment - Rental		92	295	462	1,154	1,154	1,154	1,154	2,308
Marketing		659	1,648	1,648	2,308	2,308	2,308	2,308	2,308
CICH Service Charge		2,215	10,501	14,914	33,373	33,373	48,658	48,658	81,960
Subtotal		\$ 34,028	\$ 91,853	\$ 100,941	\$ 139,537	\$ 139,537	\$ 214,878	\$ 214,878	\$ 280,865
unit cost		\$ 170.14	\$ 57.41	\$ 40.38	\$ 22.33	\$ 22.33	\$ 24.56	\$ 24.56	\$ 16.05
<b>Start-Up Expenses</b>									
Operations & CICH Corp Support	169,916								
Equipment - One Time	80,740						80,740		
Marketing	50,000								
Subtotal	\$ 300,656	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 80,740	\$ -	\$ -

The maximum weekly amount shall be the amount set forth above that corresponds to the actual number of vaccinations performed in the respective week. To the extent the actual number of vaccinations is between the thresholds stated above, the maximum weekly amount shall be prorated accordingly (based on a linear calculation). For example, if 7,000 vaccinations are performed in a week, the maximum weekly amount shall be: \$139,537 plus:  $((7,000 - 6,250) \div (8,750 - 6,250))$  multiplied by  $(\$214,878 - \$139,537) = \$162,139$ .

Estimated Approved Costs for Additional other Authorized Sites may be added by amending this Exhibit and with the mutual agreement of DPH and the Contractor.