## Massachusetts Members in Medicare Supplement Plans by County as of December 31, 2008<sup>1</sup>

Commercial Carrier	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
Blue Cross and Blue Shield of Massachusetts, Inc.	16,768	5,523	17,660	787	22,099	1,444	9,849	3,617	34,322	456	19,155	21,362	9,232	10,476	172,750
United HealthCare Insurance Company <sup>2</sup>	3,294	2,565	2,087	225	3,015	454	2,281	944	4,459	137	2,172	1,970	985	1,666	26,253
Bankers Life and Casualty Company	1,038	256	733	48	522	46	599	203	1,059	44	665	614	184	381	6,392
HPHC Insurance Company, Inc. <sup>3</sup>	35	0	83	1	150	1	4	4	195	0	149	82	155	154	1,013
Oxford Life Insurance Company	42	19	174	5	34	9	88	32	113	3	39	83	18	30	689
Bankers Multiple Line Insurance Company	90	75	20	4	23	3	74	41	52	1	33	5	17	11	449
Hartford Life Insurance Company	120	58	36	16	10	7	73	27	13	6	20	15	3	8	412
Mutual of Omaha Insurance Company	64	39	23	4	28	7	80	27	30	3	31	24	11	35	406
United American Insurance Company	28	14	11	1	23	1	8	6	48	1	22	18	7	11	199
Monumental Life Insurance Company <sup>4</sup>	16	8	18	3	10	2	10	6	35	0	18	9	7	4	146
Humana Insurance Company	5	22	3	2	0	5	63	17	4	0	0	0	1	4	126
Transamerica Life Insurance Company 5	11	6	5	0	14	0	7	4	14	1	16	8	8	7	101
Union Labor Life Insurance Company	5	1	1	0	7	0	7	1	18	0	15	9	2	6	72
Principal Life Insurance Company	9	0	2	1	9	1	2	3	7	0	2	3	2	9	50
Washington National Insurance Company <sup>6</sup>	1	3	5	0	5	0	8	0	11	0	7	3	1	3	47
Combined Insurance Company of America	1	5	5	0	4	2	3	0	9	0	2	3	0	9	43
Transamerica Financial Life Insurance Company	3	7	0	1	2	0	0	3	6	1	8	1	0	5	37
CareFirst GHMSI, Inc. <sup>7</sup>	0	1	0	1	2	1	9	1	10	2	3	2	0	2	34
Standard Life and Accident Insurance Company	6	1	0	0	5	0	0	0	8	0	3	4	1	4	32
Physicians Mutual Insurance Company	1	2	0	2	3	0	4	2	3	0	5	2	0	1	25
New York Life Insurance Company	3	1	1	1	5	0	4	0	2	0	0	1	1	6	25
Order of United Commercial Travelers of America	1	0	0	0	2	0	5	4	3	1	1	1	0	6	24
Pyramid Life Insurance Company	0	1	0	0	1	0	0	0	2	1	1	0	3	0	9
Golden Rule Insurance Company	3	0	0	0	0	0	0	1	2	0	2	0	0	0	8
Unicare Life and Health Insurance Company	1	3	1	0	0	0	0	0	1	0	0	0	0	0	6
Kanawha Insurance Company	1	0	0	0	0	0	0	0	0	0	0	4	0	0	5
State Farm Mutual Automobile Insurance Company	0	1	0	0	1	0	1	0	0	0	0	0	0	1	4
AIG Premier Insurance Company 8	0	0	1	0	1	1	0	0	0	0	0	0	0	0	3
BCS Life Insurance Company	0	0	0	0	0	0	0	0	1	0	2	0	0	0	3
National Benefit Life Insurance Company	1	0	0	0	0	0	2	0	0	0	0	0	0	0	3
Union Fidelity Life Insurance Company	0	1	0	0	0	0	0	1	0	0	0	0	0	0	2
Mennonite Mutual Aid Association	1	0	0	0	0	0	0	1	0	0	0	0	0	0	2
Unified Life Insurance Company <sup>9</sup>	0	1	0	0	0	0	0	0	0	0	1	0	0	0	2
United Teacher Associates Insurance Company	0	0	0	0	0	0	1	0	0	0	0	0	0	0	1
Catholic Association of Foresters	0	0	0	0	0	0	0	0	0	0	0	0	1	0	1
Protective Life Insurance Company	0	0	0	0	0	1	0	0	0	0	0	0	0	0	1
American National Life Ins. Co. of Texas	0	0	0	0	0	0	0	0	1	0	0	0	0	0	1
Globe Life and Accident Insurance Company	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Total Medicare Supplement Policyholders	21,548	8,613	20,869	1,102	25,975	1,985	13,182	4,945	40,428	657	22,372	24,223	10,639	12,839	209,376
Number of Medicare Eligibles <sup>10</sup>	60,519	28,241	94,579	3,077	120,201	12,941	81,833	23,684	217,028	1,339	105,012	78,501	88,395	120,542	1,035,892
% of Medicare Eligibles	36%	30%	22%	36%	22%	15%	16%	21%	19%	49%	21%	31%	12%	11%	20%

<sup>1</sup> Includes all persons with Medicare Supplemental coverage, including enrollees in both group and individual Medicare Supplemental plans, as well as those enrolled in both "closed" and "open" plans.

<sup>&</sup>lt;sup>2</sup> The American Association of Retired Persons (AARP) switched its group Medicare Supplement Plans to United HealthCare Insurance Company from The Prudential Insurance Company of America beginning on January 1, 1998.

<sup>3</sup> Effective June 30, 2003, the Preferred 65 product offered by Harvard Pilgrim Health Care of New England, Inc. was replaced with the Medicare Enhance product offered by HPHC Insurance Company, Inc.

<sup>4</sup> Monumental Life Insurance Company ("Monumental") notifed the Division that in calendar year 2007, Monumental assumed Peoples Benefit Life Insurance Company's block of business.

<sup>&</sup>lt;sup>5</sup> Life Investors Insurance Company of America merged with Transamerica Life Insurance Company in 2008.

<sup>&</sup>lt;sup>6</sup> Formerly known as Pioneer Life Insurance Company.

<sup>&</sup>lt;sup>7</sup> Formerly known as CareFirst of Maryland; includes membership from Blue Cross Blue Shield of DC and MD.

<sup>8</sup> Formerly known as GE Casualty Insurance Company.

<sup>9</sup> Unified Life Insurance Company assumed National Foundation Life Insurance Company and Life and Health Insurance Company of America blocks of business in 2008.

<sup>&</sup>lt;sup>10</sup> Source: Centers for Medicare and Medicaid Services as of July 2009.