

Massachusetts Members in Medicare Supplement Plans by County as of December 31, 2009¹

| Commercial Carrier | Barnstable | Berkshire | Bristol | Dukes | Essex | Franklin | Hampden | Hampshire | Middlesex | Nantucket | Norfolk | Plymouth | Suffolk | Worcester | Massachusetts |
|--|---------------|---------------|---------------|--------------|----------------|---------------|---------------|---------------|----------------|--------------|----------------|---------------|---------------|----------------|------------------|
| Blue Cross and Blue Shield of Massachusetts, Inc. | 13,723 | 5,435 | 17,756 | 827 | 21,445 | 1,395 | 9,693 | 3,530 | 34,041 | 482 | 19,124 | 14,325 | 8,935 | 10,441 | 161,152 |
| United HealthCare Insurance Company ² | 3,379 | 2,531 | 2,188 | 235 | 3,158 | 475 | 2,288 | 961 | 4,584 | 152 | 2,287 | 2,022 | 1,048 | 1,772 | 27,080 |
| Bankers Life and Casualty Company | 1,015 | 236 | 812 | 45 | 508 | 43 | 582 | 205 | 1,017 | 42 | 679 | 615 | 183 | 392 | 6,374 |
| HPHC Insurance Company, Inc. ³ | 220 | 157 | 153 | 6 | 620 | 5 | 17 | 15 | 514 | 0 | 1,975 | 563 | 239 | 335 | 4,819 |
| Oxford Life Insurance Company | 26 | 11 | 112 | 5 | 21 | 4 | 38 | 11 | 64 | 2 | 23 | 52 | 15 | 17 | 401 |
| Bankers Multiple Line Insurance Company | 82 | 59 | 16 | 4 | 20 | 3 | 64 | 40 | 47 | 1 | 29 | 6 | 13 | 8 | 392 |
| Hartford Life Insurance Company | 113 | 45 | 32 | 16 | 10 | 7 | 71 | 25 | 9 | 8 | 16 | 14 | 3 | 8 | 377 |
| Mutual of Omaha Insurance Company | 56 | 37 | 17 | 4 | 21 | 6 | 66 | 21 | 27 | 3 | 22 | 21 | 7 | 32 | 340 |
| Humana Insurance Company | 4 | 47 | 9 | 2 | 12 | 11 | 117 | 35 | 14 | 0 | 8 | 9 | 8 | 33 | 309 |
| United American Insurance Company | 27 | 11 | 11 | 1 | 28 | 1 | 9 | 2 | 46 | 1 | 23 | 22 | 7 | 9 | 198 |
| Monumental Life Insurance Company ⁴ | 15 | 7 | 15 | 3 | 14 | 4 | 10 | 5 | 31 | 0 | 21 | 8 | 3 | 7 | 143 |
| Transamerica Life Insurance Company ⁵ | 11 | 3 | 5 | 1 | 14 | 0 | 7 | 3 | 16 | 0 | 18 | 8 | 8 | 9 | 103 |
| Union Labor Life Insurance Company | 0 | 0 | 1 | 0 | 6 | 0 | 8 | 0 | 12 | 0 | 11 | 7 | 3 | 5 | 53 |
| Principal Life Insurance Company | 8 | 1 | 2 | 1 | 7 | 2 | 2 | 4 | 7 | 0 | 2 | 3 | 2 | 9 | 50 |
| Combined Insurance Company of America | 1 | 5 | 5 | 0 | 4 | 2 | 3 | 0 | 9 | 0 | 2 | 3 | 0 | 9 | 43 |
| Washington National Insurance Company ⁶ | 2 | 1 | 3 | 0 | 7 | 0 | 7 | 0 | 9 | 0 | 7 | 1 | 1 | 2 | 40 |
| Transamerica Financial Life Insurance Company | 2 | 5 | 0 | 1 | 2 | 0 | 0 | 1 | 8 | 1 | 7 | 1 | 0 | 4 | 32 |
| CareFirst BlueCross Blue Shield ⁷ | 0 | 1 | 0 | 1 | 1 | 0 | 7 | 1 | 9 | 4 | 3 | 2 | 0 | 2 | 31 |
| Standard Life and Accident Insurance Company | 4 | 1 | 0 | 0 | 4 | 0 | 1 | 0 | 10 | 0 | 2 | 3 | 3 | 3 | 31 |
| Order of United Commercial Travelers of America | 1 | 0 | 0 | 0 | 2 | 0 | 4 | 3 | 4 | 1 | 2 | 1 | 0 | 6 | 24 |
| American Progressive Life & Health Ins. Co. of NY | 4 | 1 | 0 | 0 | 2 | 0 | 3 | 0 | 6 | 0 | 3 | 4 | 0 | 1 | 24 |
| Physicians Mutual Insurance Company | 3 | 2 | 0 | 1 | 2 | 0 | 4 | 2 | 4 | 0 | 3 | 1 | 0 | 1 | 23 |
| New York Life Insurance Company | 1 | 1 | 0 | 1 | 5 | 0 | 1 | 0 | 2 | 0 | 0 | 0 | 1 | 6 | 18 |
| Constitution Life Insurance Company | 3 | 3 | 1 | 0 | 0 | 0 | 1 | 0 | 2 | 0 | 1 | 1 | 0 | 3 | 15 |
| Pyramid Life Insurance Company | 0 | 1 | 0 | 0 | 1 | 0 | 0 | 0 | 2 | 1 | 0 | 0 | 3 | 0 | 8 |
| Golden Rule Insurance Company | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 3 | 2 | 0 | 2 | 0 | 0 | 0 | 8 |
| Union Bankers Insurance Company | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 2 | 2 | 0 | 0 | 1 | 0 | 1 | 7 |
| UniCare Life and Health Insurance Company | 1 | 3 | 1 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 1 | 7 |
| Kanawha Insurance Company | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 4 | 0 | 0 | 5 |
| State Farm Mutual Automobile Insurance Company | 0 | 1 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 3 |
| AIG Premier Insurance Company ⁸ | 0 | 0 | 1 | 0 | 1 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 3 |
| Union Fidelity Life Insurance Company | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 2 |
| Mennonite Mutual Aid Association | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 2 |
| Unified Life Insurance Company ⁹ | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 2 |
| American National Life Ins. Co. of Texas | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 2 |
| BCS Life Insurance Company | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 1 |
| National Benefit Life Insurance Company | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 |
| United Teacher Associates Insurance Company | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 |
| Catholic Association of Foresters | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 1 |
| Protective Life Insurance Company | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 |
| Total Medicare Supplement Policyholders | 18,704 | 8,607 | 21,140 | 1,154 | 25,916 | 1,960 | 13,007 | 4,871 | 40,500 | 698 | 24,272 | 17,697 | 10,483 | 13,117 | 202,126 |
| Number of Medicare Eligibles ¹⁰ | 61,267 | 28,676 | 96,260 | 3,137 | 122,403 | 13,281 | 83,066 | 24,116 | 219,612 | 1,376 | 106,506 | 80,567 | 89,816 | 122,347 | 1,052,430 |
| % of Medicare Eligibles | 31% | 30% | 22% | 37% | 21% | 15% | 16% | 20% | 18% | 51% | 23% | 22% | 12% | 11% | 19% |

¹ Includes all persons with Medicare Supplemental coverage, including enrollees in both group and individual Medicare Supplemental plans, as well as those enrolled in both "closed" and "open" plans.

² The American Association of Retired Persons (AARP) switched its group Medicare Supplement Plans to United HealthCare Insurance Company from The Prudential Insurance Company of America beginning on January 1, 1998.

³ Effective June 30, 2003, the Preferred 65 product offered by Harvard Pilgrim Health Care of New England, Inc. was replaced with the Medicare Enhance product offered by HPHC Insurance Company, Inc.

⁴ Monumental Life Insurance Company ("Monumental") notified the Division that in calendar year 2007, Monumental assumed Peoples Benefit Life Insurance Company's block of business.

⁵ Life Investors Insurance Company of America merged with Transamerica Life Insurance Company in 2008.

⁶ Formerly known as Pioneer Life Insurance Company.

⁷ Formerly known as CareFirst of Maryland; includes membership from Blue Cross Blue Shield of DC and MD.

⁸ Formerly known as GE Casualty Insurance Company.

⁹ Unified Life Insurance Company assumed National Foundation Life Insurance Company and Life and Health Insurance Company of America blocks of business in 2008.

¹⁰ Source: Centers for Medicare and Medicaid Services as of June 2010.