### **COMPETITIVE SELECTION ISSUES**

- Understand infrastructure scenarios (Government, Non-Profit, Consortium, Other)
- Multiple roles allowed: Operator / service provider / WIB staff / Fiscal Agent
- Partner presence required @ Comprehensive / affiliated / access point sites
- Firewalls / Conflict of interest / Procurement / failed competition / Internal controls
- Sync Uniform Circular (COFAR), COSO & State procurement requirements
- Acceptable RFP restrictions and potential extra credit situations (eg Geography)
- RFP response elements to include transition strategies?
- What serves as acceptable electronic access?
- LWB CEO agreement must contain what? (relationships defined)
- MOU requirements (state/local) and defaults for infrastructure costs
- Integrating Career Center Certification Standards into RFP
- Shared costs and Infrastructure costs (Partner percentages)
- Process (Transparency) (Described in State plan) (January policy)Definitions & boilerplate & what needs to be or should not be in this policy
- Applicable regulations

## PROCESS:

## PREP WORKGROUP:

- Issues list
- Draft policy structure
- Develop timeline (November to January)
- List & description of local scenarios

# **SELECTION WORKGROUP:**

- Agree on parameters & barriers
- Available copies of applicable Law and proposed regulatory cites
- Agree on timeline to develop and mesh with main standards group
- Agree on policy parameters & review draft outline
- Agree on Workforce Board-only point
- Draft RFPs from MA and other states
- Review issues list
- Identify additional issues
- Agree on schedule of meetings
- Standardized scoring criteria developed and agreed upon
- Structure and composition (including Partners) of review teams

#### **SCENARIOS:**

- Firewalls (developmental and process)
- RFP issuer scenarios
- Contracting entity relation to RFP issuer
- Reviewers (Mandatory and optional)
- Objectivity & transparency in process

#### RFP PROCESS - EFFECT ON EXISTING LOCAL STRUCTURES:

- COMPETITIVE WFB/Fiscal agent combined operator/service provider
- COMPETITIVE WFB , Separate FA operator/service providers
- COLLABORATIVE WFB FA/operator/service provider (City/Town)
- COLLABORATIVE WFB FA/operator/service provider (Non-Profit)
- COLLABORATIVE WFB FA/operator/service provider (Consortium)
- COLLABORATIVE WFB FA/operator/service provider (Undetermined)
- COLLABORATIVE CITY OVERSEER WFB/FA/operator/service provider