



Wellspring Homecare

DBA Burgoyne's Rest Home
53 Hartford Street, Boston, MA 02125

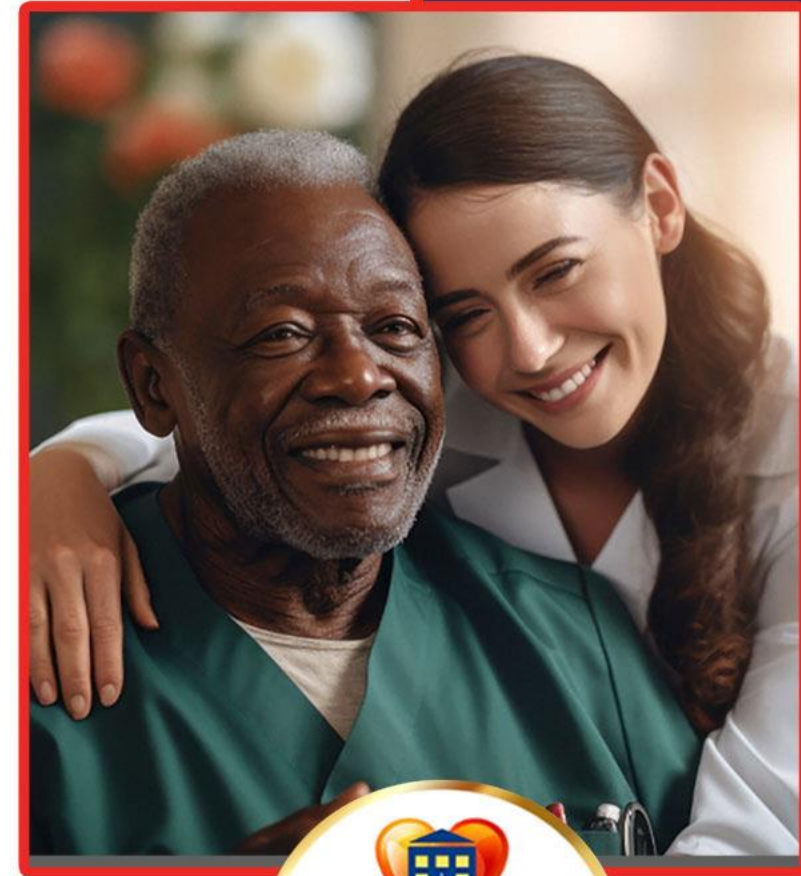
DBA Ann's Rest Home
66 Bowdoin Ave Dorchester, MA 02121

ABOUT WELLSPRING

At Wellspring Homecare, our foundation is deeply rooted in a culture of care, community, and respect, which guides our mission today.

Growing up in an island community where our seniors were cared for by members of the community, I learned the value of collective support from an early age. When I migrated to America, one of my first jobs involved working with the previous owner, Mr. Basler of Ann's and Burgoyne's Rest Homes, where I witnessed the power of community-based senior care.

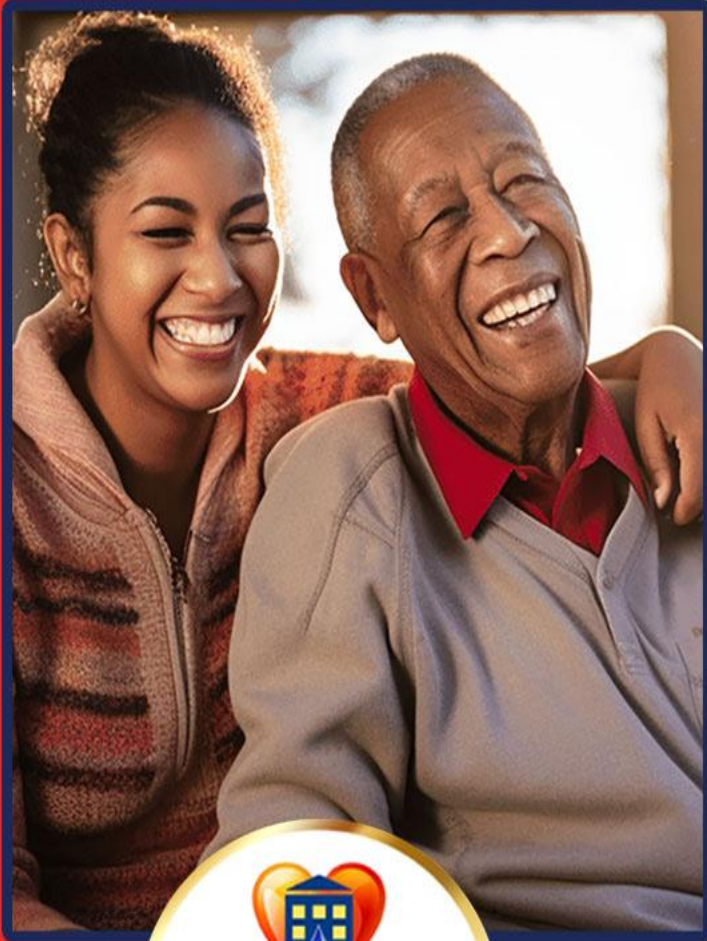
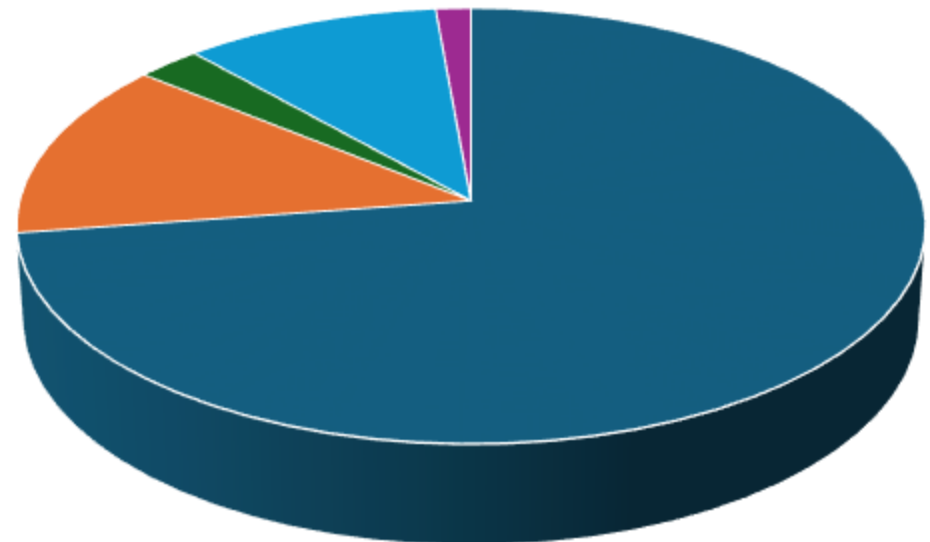
A few years later, I had the incredible opportunity to purchase these two facilities. Armed with a deep passion for providing consistent, high-quality care, I embraced the chance to enhance the legacy of creating a place where seniors are not only cared for but are also honored, respected, and loved. Today, Wellspring Homecare is a testament to these values, ensuring that every resident receives the highest standard of care in a community they can truly call home.



Enhancing Our Facilities

Following the acquisition of Ann's and Burgoyne Rest Homes, significant investments were made to upgrade and modernize our facilities. These enhancements were crucial not only to meet current healthcare standards but also to ensure that our environment reflects the respect and dignity we pledge to our residents. Below is a chart of some of our initial

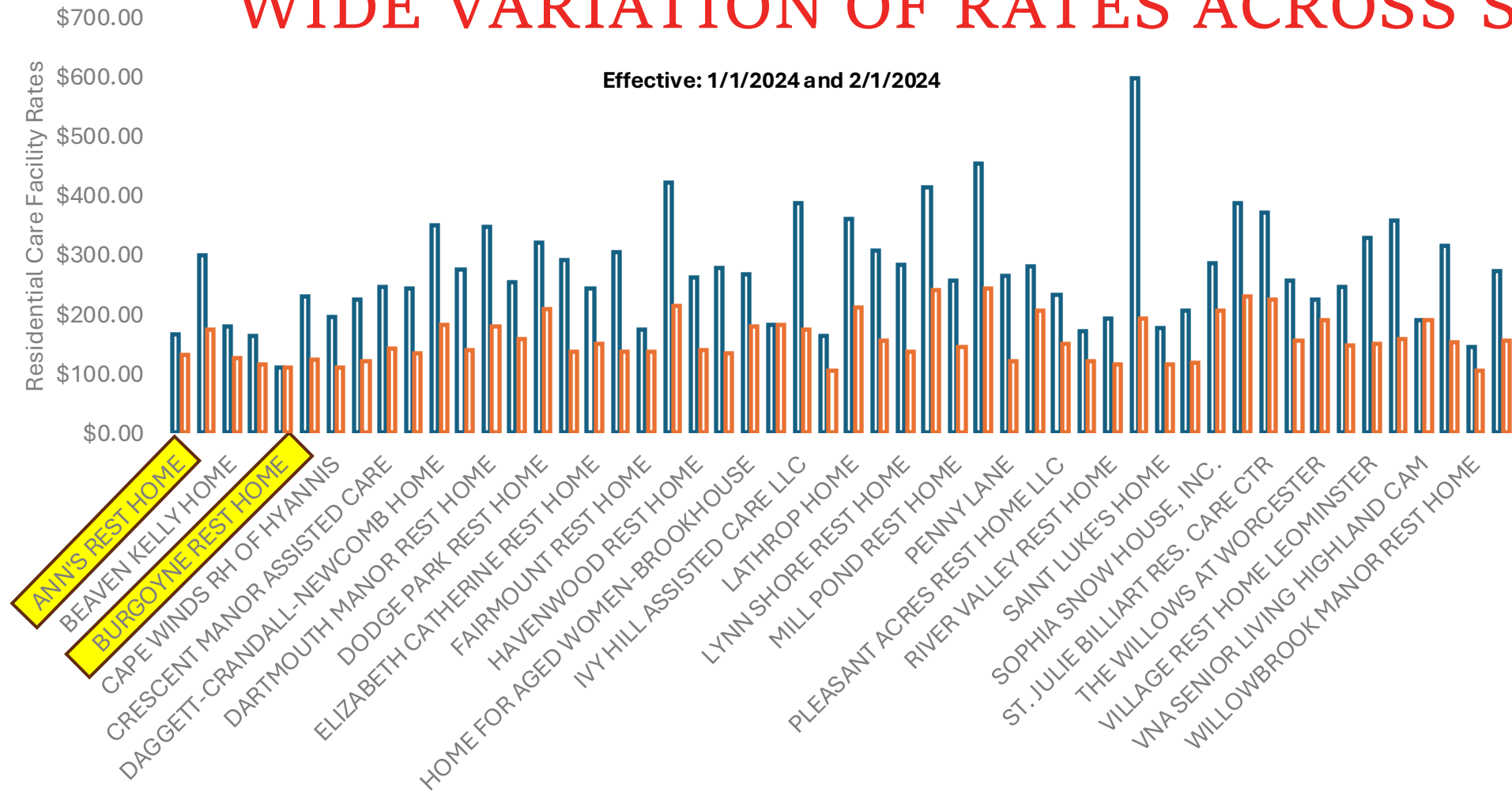
Start Up Expenses for 2022



Combined Expenses for Wellspring 2022-2023

	2022		2023	
	Total Expense 12.31.2022	Allowed Expense Per HCF-4 12.31.2022	Total Expense 12.31.2023	Allowed Expense Per HCF-4 12.31.2023
Total Expenses	739,502	703,948	874,109	848,910
Total Resident Days	5,359	5,359	7,389	7,389
Cost Per Resident Day	137.99	131.36	118.30	114.89
MassHealth Reimbursement Rate	100.22	100.22	117.33	117.33
Unreimbursed Expense Per Resident Day	37.78	31.14	0.97	(2.44)
Unreimbursed Expense as a Percentage Cost	27.38%	23.71%	0.82%	-2.12%

WIDE VARIATION OF RATES ACROSS STATE



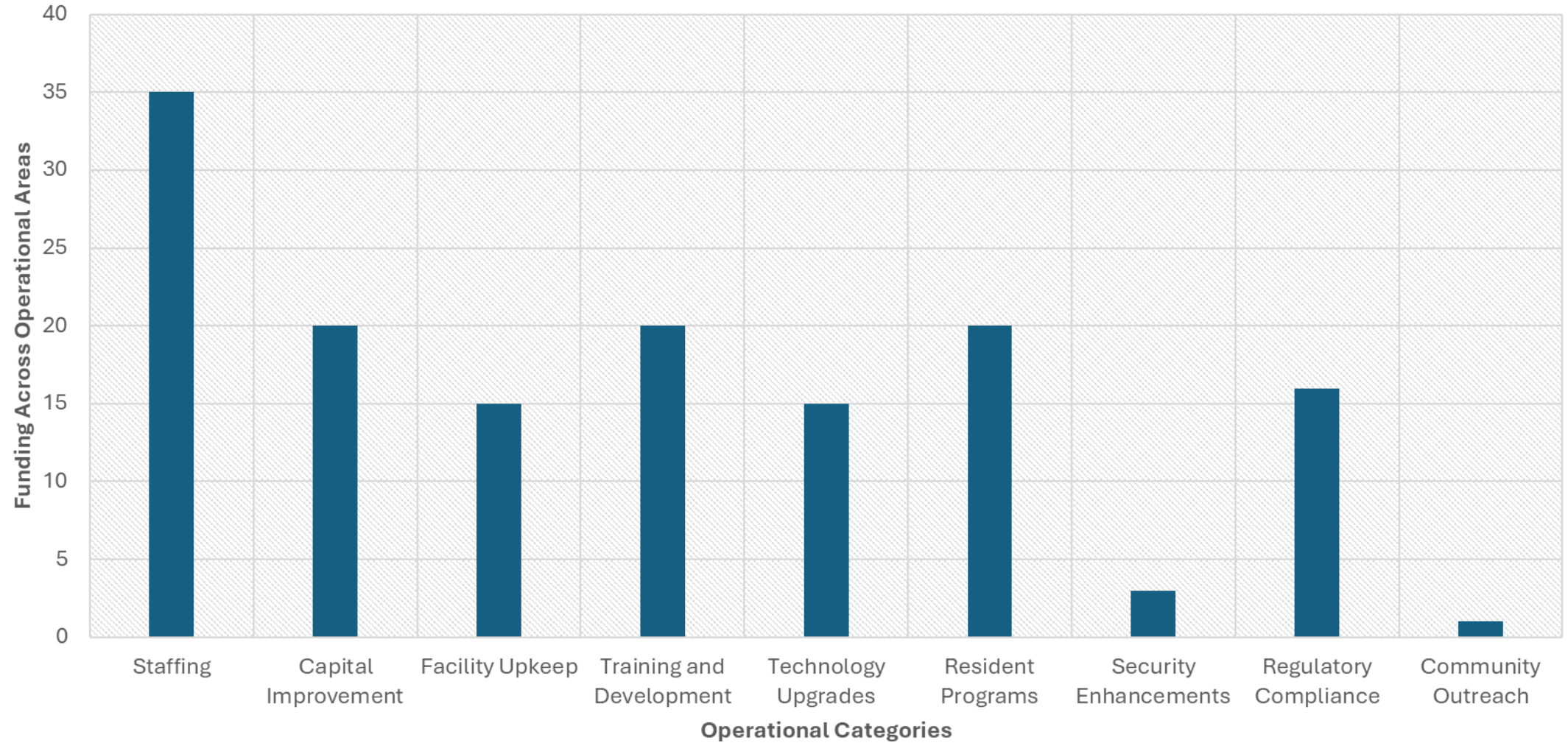
SOME BENEFITS OF INCREMENTAL FUNDING



Incremental funding plays a crucial role in sustaining the high standards of care at Wellspring Homecare. This consistent financial support is desperately needed in continuing the support in the following:

- Financial stability
- Gradual implementation of improvements
- Financial flexibility
- Support for staff development
- Staffing
- Facility Upkeep

Distribution of Incremental Funding Across Operational Areas



IMPACT OF LOW RATES & LOSS OF FUNDING

The loss of incremental funding at Wellspring Homecare would lead to immediate and severe consequences, fundamentally affecting our operation and the lives of our residents. Without sustained financial support:

- Staffing Cuts: We would face inevitable reductions in our caregiver-to-resident ratios, leading to compromised care quality. The personalized attention our residents need and deserve would diminish, affecting their overall well-being.
- Equipment and Facility Updates: Delayed or canceled updates to essential medical equipment and facility maintenance would arise. This not only jeopardizes our ability to provide safe, state-of-the-art care but also risks compliance with critical health and safety standards.
- Regulatory Compliance: The potential for non-compliance with state and federal healthcare regulations increases as funding shortfalls prevent necessary upgrades and training.
- Quality of Care: With full funding, Wellspring ensures comprehensive care and a rich program of community activities that enhance our residents' quality of life. Without this funding, these critical services would be scaled back significantly.

The combined effect of these challenges would not just alter operational capacities but would directly diminish the quality of life and safety of our beloved residents, ultimately impacting their health outcomes and satisfaction.





WE NEED YOUR HELP!

The ability to continue to provide care to this population is critical.

- Promotes Public Health & Well-Being
- Reduces Healthcare Costs
- Alleviates Poverty and Homelessness
- Enhances Quality of Life
- Prevents Elder Neglect & Abuse

I am asking for your continued advocacy for fairness, and for competitive rates to Rest Homes that provides these services to marginalized people.

Thank you for your time and advocacy!