

Developing Effective Regional Partnerships



**Best Practices
Conference
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Collaboration and Partnerships



Why Partner?

Levels of
Partnership?

Partnership
Activities?



Partnership
Structures and
Mechanisms?



Formal and
Informal?

Internal and
External?



Who drives the
partnership?

Who should
you partner
with?

What help do
your
customers
need from
partners?



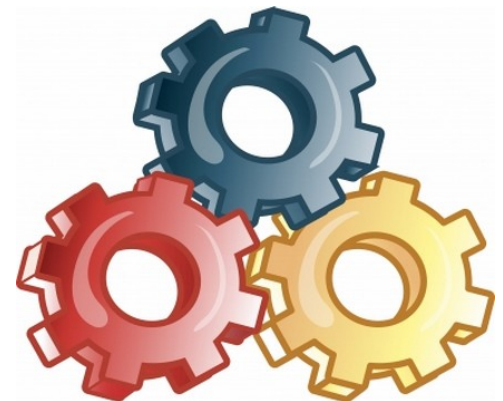


Integrated Resource Teams

(IRTs)

Integrated Resource Team

- Organized around a specific job seeker and includes the job seeker
- Provides active resource coordination for each individual customers
- Focus on alignment of services plans and resources
- Does not involve system level agreements





IRT:

Who is it for?

- Individual's with more complex needs who would benefit from a coordinated team approach that includes representatives from various organizations and programs



Elements of an IRT

- Identifying individuals with ***multiple resource needs***
- ***Outreaching and mapping resources*** among range of services (general & disability specific) based on that individual
- ***Resource coordination*** to identify and respond to specific challenges impacting job seeker's ability to find and maintain employment
- ***Working as a team*** with multiple service providers/systems to combine resources and services for the job seeker
- ***Leveraging funds and resources*** from multiple sources to benefit individual job seeker

Members of IRT may include a combination of public systems, service providers, and community resources (general and disability specific).



Team members may also include representatives from various workforce development programs operating within the Career Center.

PARTNERSHIPS AND COLLABORATION



**“The man who says
he is willing to meet
you halfway
is usually a poor judge
of distance.”**

- *Laurence J. Peter*



“I am a firm believer that
relationships
count more than institutions.
It’s because you know someone
that you start to care about their
issues”

- *Lenny Zakim*

