

Massachusetts Division of Insurance
Membership in Dental Insured Preferred Provider Plans
as of December 31, 2022

	DENTAL Insured Preferred Provider Plan Members ¹ By County	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	MA
		Members at End of 2022	Members at End of 2022	Members at End of 2022	Members at End of 2022	Members at End of 2022	Members at End of 2022	Members at End of 2022	Members at End of 2022	Members at End of 2022	Members at End of 2022	Members at End of 2022	Members at End of 2022	Members at End of 2022	Members at End of 2022	Total 2022 Members
1	Aetna Life Insurance Company	146	5	247	1	171	7	12	10	376	0	152	272	107	96	1,602
2	Altus Dental Insurance Company, Inc.	6,091	2,128	31,104	186	23,103	1,859	10,025	5,078	27,197	1,276	16,636	17,822	6,611	39,926	189,042
3	Ameritas Life Insurance Corporation ²	378	207	773	334	1,016	368	904	330	1,870	8	915	1,110	477	1,463	10,153
4	Blue Cross and Blue Shield of Massachusetts, Inc.	2,342	1,508	8,919	181	9,034	1,243	3,407	3,824	23,518	64	11,316	8,223	9,661	13,231	96,471
5	Cigna Health and Life Insurance Company ³	703	525	2,157	26	2,584	474	14,988	1,643	12,887	10	4,055	2,142	2,168	11,993	56,355
6	Colonial Life & Accident Insurance Company	33	18	196	0	154	12	106	19	214	0	121	127	106	275	1,381
7	Dearborn National Life Insurance Company ⁴	2	0	0	0	0	0	0	9	0	0	0	0	2	0	13
8	Dental Service of Massachusetts, Inc. ⁵	7,089	1,448	14,410	611	39,844	2,709	7,854	3,291	92,453	283	42,712	26,309	27,088	26,752	292,853
9	Dentegra Insurance Company	141	40	297	16	1,190	31	65	71	3,940	23	1,457	560	1,085	782	9,698
10	Dentegra Insurance Company of NE	301	120	245	23	472	58	175	102	966	12	489	347	311	405	4,026
11	DSM Massachusetts Insurance Company, Inc.	2,525	701	4,178	166	5,863	507	2,455	948	11,433	75	5,456	3,581	4,460	5,555	47,903
12	First Health Life & Health Insurance Company	2	0	8	1	16	1	21	4	29	0	14	13	15	7	131
13	Humana Insurance Company	283	120	541	23	614	107	297	91	989	8	574	499	1,006	523	5,675
14	Metropolitan Life Insurance Company	6,397	2,784	12,706	270	23,478	3,900	12,534	10,649	31,034	42	21,587	18,875	13,162	21,467	178,885
15	Principal Life Insurance Company	610	148	886	0	3,769	32	2,351	333	7,773	10	1,656	1,055	3,930	3,280	25,833
16	Reliance Standard Life Insurance Company	7	0	6	0	72	0	6	2	51	0	22	13	20	42	241
17	Renaissance Life and Health Ins. Co. of America	165	76	142	11	245	24	73	35	416	6	213	172	98	201	1,877
18	Standard Insurance Company	18	121	171	0	363	154	481	111	352	0	240	350	83	327	2,771
19	Starmount Insurance Company ⁶	198	69	475	2	675	52	202	93	1,703	8	746	652	593	951	6,419
20	Sun Life Assurance Company of Canada ⁷	34	48	1,142	21	1,273	42	952	167	3,241	0	4,397	239	625	519	12,700
21	The Chesapeake Life Insurance Company	52	11	132	1	334	2	39	12	586	1	215	154	82	304	1,925
22	(The) Guardian Life Insurance Company of America	758	5,982	5,677	85	8,702	276	7,835	6,247	29,295	99	13,533	7,042	17,816	10,936	114,283
23	The Lincoln National Life Insurance Company	144	33	329	9	525	38	375	101	1,264	2	530	408	365	798	4,921
24	United Concordia Insurance Company	5	0	23	0	4	7	37	3	14	12	11	16	37	27	196
25	United of Omaha Life Insurance Company	7	8	24	0	5	10	58	9	5	0	1	8	3	12	150
26	UnitedHealthcare Insurance Company	331	94	3,504	50	2,429	279	636	312	4,848	8	2,230	1,554	1,146	3,173	20,594
	Total Members	28,762	16,194	88,292	2,017	125,935	12,192	65,888	33,494	256,454	1,947	129,278	91,543	91,057	143,045	1,086,098
	2022 Massachusetts Population⁸	232,929	128,369	588,476	21,514	807,074	70,927	466,527	161,577	1,670,678	14,490	724,505	541,589	781,245	881,179	7,091,079
	2022 Market Penetration Rate⁹	12.3%	12.6%	15.0%	9.4%	15.6%	17.2%	14.1%	20.7%	15.4%	13.4%	17.8%	16.9%	11.7%	16.2%	15.3%

¹ Information reported by carriers offering a DENTAL insured preferred provider plan, based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 2.2," which instructs carriers to exclude members for whom the carrier did not bear any financial risk.

² Effective December 31, 2016, Security Life Insurance Company of America has merged into Ameritas Life Insurance Corporation.

³ Connecticut General Life Insurance Company began transferring membership of some of its products to CIGNA Health and Life Insurance Company in 2013.

⁴ Dearborn National Life Insurance Company stopped marketing its dental PPO product in 2012.

⁵ Doing business as Delta Dental Plan of Massachusetts.

⁶ New product approved in February 2018

⁷ In March 2016, Sun Life acquired the group dental business of Union Security (USIC). Because of the acquisition during 2016 and 2017 Sun Life offered its enrollees replacement coverage underwritten by USIC until Sun Life could obtain department approval of its new forms and networks. The remaining 23 policies active in Sun Life in 2017 either terminated or were replaced by USIC's policies as of January 15th, 2018. The new Sun Life plan was approved in February 2018 and new business members for Sun Life appear in 2018 report.

⁸ 2022 Population Source: U.S. Census Bureau; Vintage 2022 Population Estimates: Population Estimates

⁹ Total DENTAL insured preferred provider plan members in each county divided by the 2022 population in each county.