CHILD CARE AND DEVELOPMENT FUND PLAN
FOR THE COMMONWEALTH OF MASSACHUSETTS

FFY 2008-2009

This Plan describes the CCDF program to be conducted by the State for the period 10/1/07 – 9/30/09. As provided for in the applicable statutes and regulations, the Lead Agency has the flexibility to modify this program at any time, including changing the options selected or described herein.

The official text of the applicable laws and regulations govern, and the Lead Agency acknowledges its responsibility to adhere to them regardless of the fact that, for purposes of simplicity and clarity, the specific provisions printed herein are sometimes paraphrases of, or excerpts and incomplete quotations from, the full text.

Public reporting burden for this collection of information is estimated to average 165 hours per response, including the time for reviewing instructions, gathering and maintaining the data needed, and reviewing the collection of information.

An agency may not conduct or sponsor, and a person is not required to respond to, a collection of information unless it displays a currently valid OMB control number.

(Form ACF 118 Approved OMB Number: 0970-0114 expires 06/30/2009)
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## AMENDMENTS LOG

Child Care and Development Services Plan for
For the period: 10/1/07 – 9/30/09

<table>
<thead>
<tr>
<th>SECTION AMENDED</th>
<th>EFFECTIVE/PROPOSED EFFECTIVE DATE</th>
<th>DATE SUBMITTED TO ACF</th>
<th>DATE APPROVED BY ACF</th>
</tr>
</thead>
<tbody>
<tr>
<td>1.1. - Name of Lead Agency’s CEO</td>
<td>Effective 3/28/08</td>
<td>6/6/08</td>
<td></td>
</tr>
<tr>
<td>1.5 – Updated threshold for review of provider’s A-133 audit on page 11</td>
<td>Effective 5/5/08</td>
<td>6/6/08</td>
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**Instructions:**

1) Lead Agency completes the first 3 columns and sends a photocopy of this Log (showing the latest amendment sent to ACF) and the amended section(s) to the ACF Regional contact. A copy of the Log, showing the latest amendment pending in ACF, is retained in the Lead Agency's Plan.

2) ACF completes column 4 and returns a photocopy of the Log to the grantee.

3) The Lead Agency replaces this page in the Plan with the copy of the Log received from ACF showing the approval date.

Note: This process depends on repeated subsequent use of the same Log page over the life of the Plan. At any time the Log should reflect all amendments, both approved and pending in ACF. The Lead Agency is advised to retain those "old" plan pages that are superseded by amendments in a separate appendix to its Plan.
PART 1
ADMINISTRATION

The agency shown below has been designated by the Chief Executive Officer of the State (or Territory), to represent the State (or Territory) as the Lead Agency. The Lead Agency agrees to administer the program in accordance with applicable Federal laws and regulations and the provisions of this Plan, including the assurances and certifications appended hereto. (658D, 658E)

1.1 Lead Agency Information (as designated by State chief executive officer)

Name of Lead Agency: Department of Early Education and Care (EEC)
Address of Lead Agency: 51 Sleeper Street, 4th Floor, Boston, MA 02210
Name and Title of the Lead Agency’s Chief Executive Officer: Amy Kershaw, Acting Commissioner
Phone Number: (617) 988-6600
Fax Number: (617) 988-2451
E-Mail Address: Amy.Kershaw@massmail.state.ma.us
Web Address for Lead Agency (if any): www.eec.state.ma.us

1.2 State Child Care (CCDF) Contact Information (day-to-day contact)

Name of the State Child Care Contact (CCDF): Constantia T. Papanikolaou
Title of State Child Care Contact: General Counsel
Address: 51 Sleeper Street, 4th Floor, Boston, MA 02110
Phone Number: (617) 988-6600
Fax Number: (617) 988-2451
E-Mail Address: Constantia.Papanikolaou@massmail.state.ma.us
Phone Number for child care subsidy program information (for the public) (if any): see above
Web Address for child care subsidy program information (for the public) (if any): see above

1.3 Estimated Funding

The Lead Agency estimates that the following amounts will be available for child care services and related activities during the 1-year period: October 1, 2007 through September 30, 2008. (§98.13(a))

CCDF: $103,806,839
Federal TANF Transfer to CCDF: $91,874,224
Direct Federal TANF Spending on Child Care: $136,664,240
State CCDF Maintenance of Effort Funds: $44,973,368
State Matching Funds: $32,973,704
Total Funds Available: $410,292,375
1.4 Estimated Administration Cost

The Lead Agency estimates that the following amount (and percentage) of Federal CCDF and State Matching Funds will be used to administer the program (not to exceed 5 percent): **$8,574,434 (3.75%)**. (658E(c) (3), §§98.13(a), 98.52)

1.5 Administration of the Program

Does the Lead Agency directly administer and implement all services, programs and activities funded under the CCDF Act, including those described in Part 5.1 – Activities & Services to Improve the Quality and Availability of Child Care, Quality Earmarks and Set-Aside?

- [ ] Yes.
- [x] No. If no, use the table below to identify the name and type of agency that delivers services and activities. (If the Lead Agency performs the task, mark “n/a” in the box under “Agency.” If more than one agency performs the task, identify all agencies in the box under “Agency,” and indicate in the box to the right whether each is a non-government entity.)

<table>
<thead>
<tr>
<th>Service/Activity</th>
<th>Agency</th>
<th>Non-Government Entity (see Guidance for definition)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Determines individual eligibility:</td>
<td>Department of Transitional Assistance</td>
<td>[x] Yes, [ ] No</td>
</tr>
<tr>
<td>a) TANF families</td>
<td>1. Child Care Resource and Referral Agencies</td>
<td>[x] Yes, [ ] No</td>
</tr>
<tr>
<td></td>
<td>2. Contracted Child Care Providers</td>
<td>[x] Yes</td>
</tr>
<tr>
<td></td>
<td>3. Community Partnerships for Children Local Councils</td>
<td>[x] Yes</td>
</tr>
<tr>
<td>b) Non-TANF families</td>
<td>1. Child Care Resource and Referral Agencies</td>
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<tr>
<td></td>
<td>2. Contracted Child Care Providers</td>
<td>[x] Yes</td>
</tr>
<tr>
<td></td>
<td>3. Community Partnerships for Children Local Councils</td>
<td>[x] Yes</td>
</tr>
<tr>
<td>Assists parents in locating care</td>
<td>1. Child Care Resource and Referral Agencies</td>
<td>[x] Yes, [ ] No</td>
</tr>
<tr>
<td></td>
<td>2. Community Partnerships for Children Local Councils</td>
<td>[x] Yes</td>
</tr>
<tr>
<td></td>
<td>3. Family Child Care Systems</td>
<td>[x] Yes</td>
</tr>
<tr>
<td>Makes the provider payment</td>
<td>1. Department of Early Education and Care</td>
<td>[ ] Yes, [x] No</td>
</tr>
<tr>
<td></td>
<td>2. Child Care Resource and Referral Agencies</td>
<td>[x] Yes</td>
</tr>
<tr>
<td></td>
<td>3. Community Partnerships for Children Local Councils</td>
<td>[x] Yes</td>
</tr>
</tbody>
</table>
The Department of Early Education and Care: A New Approach to Delivering, Coordinating, and Funding Early Education and Child Care Services

Through Chapter 205 of the Acts of 2004, the Massachusetts General Court established the Department of Early Education and Care (EEC) in Chapter 15D of the General Laws in order to consolidate all early education and care programs and services under a single agency. On July 1, 2005, EEC officially became operational. EEC combines the functions of the former Office of Child Care Services (OCCS) with those of the former Early Learning Services Division (ELS) at the Department of Education. The agency is supervised and guided by a new independent Board of Early Education and Care, which in April 2005 appointed Ann Reale as the first Commissioner of EEC. EEC is responsible for all licensing of early education and care programs, providing financial assistance for child care services to low-income families (through the CCDF and other funding sources), providing information and referral services, providing parenting support for all families, and providing professional development opportunities for staff in the early education and care field.

EEC’s mission, which is distinct from and broader than either of those of its predecessor agencies, states that:

EEC will lead the way in helping Massachusetts children and families reach their full potential. By providing and coordinating a range of services and assistance, EEC will continuously improve the quality, affordability, and accessibility of early education and care in the Commonwealth.

In addition to its mission, EEC’s guiding principles, which govern and provide direction for all aspects of the agency’s work, are as follows:

- Put children and families first;
- Be flexible and accountable;
- Balance access, affordability, quality and coordination/continuity of care;

For the purposes of this plan, and in all of EEC’s efforts, the term “early education and care” includes all EEC-licensed and authorized programs serving children from birth through 14 years of age or 16 years of age, if the child has special needs.
• Prioritize the needs of low-income families;
• Build on strengths of current system; minimize weakness; maximize resources;
• Seek input from staff and stakeholders;
• Keep interested parties informed of progress; and
• Provide timely and comprehensive information to Board for decision-making.

During its first and second fiscal years (July 1, 2005-June 30, 2006 and July 1, 2006-June 30, 2007), EEC continued to focus, both internally and externally, on the transition to the new agency. Although funding, program requirements, and policies for the Commonwealth’s early education and care programs, including CCDF-funded services, remained primarily the same during this transition period as in prior years, EEC’s Commissioner launched three comprehensive policy and planning projects to recommend short term changes and develop long term objectives designed to improve affordability, access, and quality. These policy projects address a range of issues including:

1. Rates and Payment: examining and developing more consistent rate structures, and procurement and payment policies;
2. Access and Coordination: developing a coordinated, integrated, and streamlined process for accessing information and financial assistance from EEC; and
3. Quality and Workforce Development: streamlining program standards and requirements, drafting a workforce development plan, and developing a school readiness assessment system.

The work of each project team has been informed by EEC’s mission and guiding principles as well as by EEC’s “Advisory Team” of more than 50 external stakeholder groups from the early education and care field and EEC’s Parent Advisory Committee of more than 25 parents who are current consumers of early education and care services in the Commonwealth.

Highlights of some key accomplishments and initiatives launched during EEC’s second fiscal year include:

• continued implementation of a single, statewide centralized waiting list system that provides equitable and efficient access to parents waiting for help paying for child care;
• a $12.5 million increase in the reimbursement rates paid to providers of subsidized child care;
• completion of a new market rate survey and initiation of a groundbreaking provider cost study to better understand rate structure;
• the award of $4.6 million in Universal Pre-Kindergarten pilot grants;
• the launch of a joint initiative with the Department of Social Services (DSS) to expand access to EEC financial assistance and programs for DSS-involved children and families;
• implementation of new EEC background record check regulations, which require EEC licensees and employees, volunteers, and interns in licensed programs to submit to a DSS background check in addition to the currently required criminal offender record information (CORI) check;
• implementation of a new unified EEC organizational structure to reflect EEC’s Mission and Guiding Principles and better meet the needs of children, families, and providers across the Commonwealth;
• an updated plan for a statewide system to support the education and training of the early education workforce; and
• the award, in conjunction with the Board of Higher Education, of $3 million in scholarships through the Early Childhood Educators Scholarship Program.

In fiscal year 2007, EEC launched a project to formulate a long term vision for its information technology (IT) architecture with a corresponding implementation plan to support EEC’s mission and goals. The specific objectives of this project are to:

• create a vision for IT, building on the work previously done and documented in the EEC’s 2005 IT Needs and Strategic Plan;
• evaluate EEC’s current technical and organizational capabilities and identify gaps between these capabilities and the vision for IT;
• provide architecture recommendations; and
• develop a three-year implementation roadmap and budget.

Current Funding Model and Development of New Approach

EEC currently uses a variety of funding mechanisms including vouchers, contracts, and grants to deliver services to children and families. In light of the consolidation of early education and care services into the new agency, EEC is exploring the development of a coordinated funding model that would improve access to financial assistance and continuity of care for children, provide for greater parent choice, ensure more stable funding for providers, especially those in low-income neighborhoods, support comprehensive services, and increase public/private partnerships.

The creation of EEC has unified the early education and care funding streams that were formerly administered by its two predecessor agencies, OCCS and ELS. As a result, EEC is responsible for administering Child Care and Development Fund (CCDF) funds, Temporary Assistance for Needy Families (TANF) transfer funds, and state funding and administrative responsibility for Head Start as well as state funds for services for families with preschool aged children and federal special education funds. EEC’s responsibility for these different funding streams allows for greater coordination with and more efficient use of CCDF funding.

Administration and Oversight of CCDF-Funded Services

EEC manages the subsidy and financial assistance services that it does not directly provide through contracts with the child care resource and referral agencies (CCR&Rs) and providers and grants to Community Partnerships for Children local councils and lead agencies. Over the coming years, the separate financial assistance systems currently managed by each of these entities will come together as part of EEC’s single financial assistance system. In the meantime, EEC oversees and manages funds provided through these entities through several mechanisms.
The Child Care Information Management System (CCIMS) is in use by the CCR&Rs for voucher management and simplifies the intake process for families who receive child care vouchers and allows for centralized monitoring of the voucher caseload by EEC. CCIMS also streamlines the process of gathering and sharing information by allowing CCR&Rs to electronically transmit all billing and payment information through EEC’s fiscal department into the state's bill processing system for more accurate and faster payment. In addition, the system transmits information about child care placements and vacancies on a daily basis from the CCR&Rs to EEC. CCIMS is in use at the 14 CCR&Rs in Massachusetts.

The Electronic Child Care Information Management System (eCCIMS) is a web-based application that collects intake, eligibility, waiting list, and billing information from the agency's 260 contracted child care providers. eCCIMS allows EEC administrators to view vendor activity in real time, thereby increasing efficiency and improving the utilization of child care funding. The application is based upon an open framework and connects to CCIMS, allowing providers and CCR&Rs the ability to view each other's data. Implemented in fiscal year 2004, eCCIMS is regularly enhanced. For example, on-line CORI checks and a centralized wait list management component were introduced in fiscal year 2005. In the near future, eCCIMS will be enhanced to interface with MMARS, the state’s accounting system in order to minimize the time between provider billing submission and their reimbursement. Connections with other state agencies participating in the child care process are forthcoming.

The Community Partnerships for Children (CPC) Program, which does not include direct funding from CCDF but is used to meet 20% of the Commonwealth’s CCDF Matching Fund requirement, is a annual state-funded program that provides grants to local communities to provide financial assistant to low-income families with preschool aged children and quality services to providers at the local level. The program is locally managed with direction and oversight provided by EEC staff who serve as “Community Liaisons.” CPCs submit semi-annual caseload reports and a year-end fiscal report so that EEC may monitor spending and activities offered by CPCs. All CPC programs are required to place and enroll families seeking early education and care financial assistance from EEC’s centralized waiting list.

In addition to its contracts with CCR&Rs and providers and grants to CPCs, EEC has developed and continues to expand its public website, www.eec.state.ma.us, to maximize family access to child care and empower providers with information. EEC’s website allows users to search for a child care providers, view EEC’s regulations and policies, and access a wealth of other information for parents, providers, and the general public.

Accountability and Flexibility Through EEC’s Contracting System

EEC contracts with center-based child care programs, family child care systems, and CCR&Rs to provide direct services, training, information and referral, and voucher issuance and payment. EEC’s contracting system simplifies the contract amendment process for providers to be able to quickly meet the changing needs of families with children in care. This flexible contracting system reduces the administrative burden placed on contracted providers and at the same time provides accountability. EEC’s low-income child care and supportive child care contracts also include detailed performance objectives and measures that each provider must
meet in order to retain a contract. EEC requires contractors to report on these performance measures twice a year.

Before contractors can receive any funding from the Commonwealth, they must provide evidence of their financial viability. As part of this “pre-qualification” process, providers submit to EEC or a sister agency providing the majority of their contract funds, documentation of their organization’s structure and finances. Each year, contractors must submit re-qualification information, demonstrating their continued financial health and ability to serve clients funded by the Commonwealth. This process helps ensure that providers can maintain their programs on a sound financial footing, that families will not unexpectedly lose their child care slots, and that resources are being maximized to serve children.

Once a provider formally contracts with EEC, the contract and monitoring coordinators ensure that they are complying with the terms of the contract and providing high quality services to the families and children enrolled in their programs. Contract and monitoring coordinators collaborate with staff in EEC’s policy and licensing units to ensure that monitoring and technical assistance and training efforts are coordinated and consistent.

EEC has instituted a formal monitoring process for CCR&Rs and contracted providers. As part of this process, the contract and monitoring coordinators review contract billing, monthly slot utilization, licensing information, and administrative and fiscal information, and conduct on-site visits to providers.

The contract and monitoring coordinators also perform desk reviews of providers, including an assessment of billing, service utilization data, licensing information, the provider’s annual audit information, and feedback from collateral sources. These reviews are conducted annually, and the information collected is used to conduct a risk assessment analysis. Among other variables, the risk assessment analysis considers the amount of funding a provider receives from EEC and is used to prioritize EEC’s on-site monitoring visits by focusing on those providers that pose the greatest risk to the Commonwealth.

EEC provides technical assistance to providers on an ongoing basis to help them meet their contracting requirements and ensure that the best care is provided to children. If necessary, EEC contract and monitoring coordinators work with contractors to develop a corrective action plan that outlines the required corrective measures and timelines for improvement. In the event that contract and monitoring coordinators determine that a contractor has enrolled an ineligible family, the contractor is required to reimburse EEC for payments made on behalf of the ineligible family. In addition, the contract unit annually reviews a contractor's financial and administrative information through the re-qualification process discussed above. For those providers receiving $500,000 or more in federal funding, a review of the provider’s "A-133 Audit" also occurs.

EEC staff support providers and CCR&Rs in delivering high quality services by developing new policies and providing statewide training and technical assistance on them. EEC staff also respond to families’ inquiries about eligibility for early education and care financial assistance, and examine and resolve issues that may arise between a provider and a family
receiving subsidized early education and care through EEC’s formal review process. Regardless of the outcome of any specific review, EEC uses the information it receives from families to further monitor the quality of the services being delivered through EEC contracts.

A New Approach to Safety and Healthy Physical, Social, Emotional, and Cognitive Development

EEC’s licensing standards provide a comprehensive system for ensuring that children receive educational and developmentally appropriate care. Long recognized as a national leader, EEC sets and enforces regulations and standards for providing children with quality child care. Massachusetts requires that all child care programs have a license from EEC, with the only exceptions being for care provided by public schools, an in-home/relative caregiver, and babysitting or informal, cooperative arrangements.

Currently, EEC enforces separate sets of licensing regulations for family child care, center-based group child care, and school age child care programs, as well as a set of program standards for center-based preschool programs receiving CPC grant funding. While these regulations and standards are nationally recognized for providing high quality care for children, EEC is building on this strong foundation by streamlining duplicative requirements, allowing greater program flexibility, and adding more detailed guidance for providers to support on-going program improvement. Through its internal Regulation Reform workgroup efforts, EEC is currently developing a new set of regulations that will align its current regulatory requirements and program standards and will ultimately be the foundation for a Quality Rating Scale that promotes continuous quality improvement. EEC’s new regulatory framework will consist of a set of common core regulations that will apply to family child care, group child care, and school age child care programs, with complementary more detailed regulations based on the developmental stages of the children in care and the nature of the setting.

The new regulations will outline specific requirements in areas such as health and safety, administration, programming, child guidance, environment, staffing and qualifications, interactions among staff and children, family involvement, and financial management. The new regulations will include specific requirements outlining how providers will:

- ensure children’s physical safety;
- promote children’s emotional well-being;
- provide opportunities for children to develop stable and supportive relationships with their caregivers that promote healthy attachment;
- develop partnerships with parents that reflect respectful appreciation of parents’ culture, values, expectations, and goals for their children;
- offer stimulating and developmentally appropriate learning activities that strengthen children’s language skills and global development; and,
- monitor and document children’s developmental milestones, share information with parents, and help identify children who may have a special need.

In addition, EEC’s new regulatory framework will lay the foundation for implementation of EEC’s Workforce Development plan. In light of the fact that EEC is in the midst of
developing competency-based qualifications for early education and care staff, the proposed regulations do not change the existing staff qualification requirements at this time. However, the proposed regulations do include requirements that increase the annual hours of professional development training that staff must complete, establish an orientation for all staff entering the field, and will require that all staff register as part of a workforce registry which will provide data on the size and professional needs of the workforce that will be critical step in implementing EEC’s Workforce Development Plan.

The development of EEC’s new regulatory framework will be informed by its guiding principles for quality initiatives. The Quality Guiding Principles provide that EEC should:

- Include family child care, public schools, group child care, Head Start, faith-based care, other non-profit programs;
- Build on strengths of current system regulations and standards;
- Include children of all abilities, from birth through school age;
- Be based on knowledge of child growth, development and outcomes;
- Develop and implement with thorough input from all stakeholders;
- Support all providers to continuously improve programs;
- Ensure that parents have a variety of program choices;
- Balance improvements with affordability for parents;
- Embrace diversity and cultural competency;
- Draw on other stakeholders’ quality improvement projects; and
- Continue to be a national model in early education and care.

EEC will solicit public comments on its new regulations in the spring of 2007, with implementation scheduled for 2008. Any changes in requirements will only be made after a thorough and thoughtful process involving all stakeholders. Some of the new requirements may have to be phased in over time in order to ensure that the corresponding training resources are in place. Until the new set of regulations is promulgated, all current regulations remain in effect.

With regard to implementation, monitoring, and technical assistance of existing regulations, EEC licensors provide technical assistance and consultation to programs regarding compliance with EEC regulations. Licensors also conduct new and renewal provider orientations, host provider discussion groups, and offer training to providers. In addition, EEC has a Professional Qualifications Registry that issues certificates of qualification to staff working in group child care centers. Over 5,000 applications are reviewed annually to determine the appropriate level of certification. Early education and care staff, employers, and licensors rely on the EEC certificates to establish an individual’s qualifications for employment and licensing purposes.

All licensed providers are monitored by EEC licensors through announced and unannounced compliance visits. As part of its licensing procedures, EEC requires that all people who may have unsupervised contact with children in licensed center-based programs and family child care homes have cleared both a CORI background check and DSS background record.
check. If a complaint is filed against a provider, the EEC investigation or licensing unit conducts a comprehensive investigation. If the complaint warrants that legal action be taken against the provider, the EEC legal unit works closely with the licensing, contracting, and policy units, as well as the CCR&Rs and other state agencies, to resolve the matter. This multi-lateral approach both ensures that children are protected and that federal and state monies being expended for care by that provider are properly accounted for while any legal issues are pending.

Although in-home/relative care providers need not be licensed, EEC promotes quality care in these environments through training and required CORI and DSS background checks. EEC contracts with the local CCR&Rs to provide an orientation for both in-home and relative care givers, who must attend the training prior to being paid. At this orientation session, in-home/relative care providers learn important information concerning health, safety, and child growth and development, and are given resources to help them care for young children appropriately. In-home/relative care providers may not care for more than six children at one time, and must be at least 18 years old. In addition, all non-relative in-home providers must pass both CORI and DSS background checks. Through its Regulation Reform and Workforce Development workgroups, EEC is looking to improve and increase the orientation and training requirements for all providers, including in-home and relative caregivers and licensed family child care providers.

1.6 Use of Private Donated Funds

Will the Lead Agency use private funds to meet a part of the matching requirement of the CCDF pursuant to §98.53(e)(2)?

☑ Yes. If yes, are those funds:

☐ Donated directly to the State?

☑ Donated to a separate entity or entities designated to receive private donated funds?

How many entities are designated to receive private donated funds? 1

Provide information below for each entity:

Name: Child Care Quality Fund
Address: c/o Department of Early Education and Care
        51 Sleeper Street, 4th Floor, Boston, MA 02110
Contact: Annette Lamana
Type: Non-TANF State Agency

☐ No.

The Quality Improvement Grant program is funded through the Child Care Quality Fund (CCQF), which was established in Massachusetts General Law, Chapter 29, section 2JJ. The

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2 A DSS background record check is a check of the Department of Social Services Central Registry and Registry of Alleged Perpetrators to determine if a candidate has been named in either Registry as the person responsible for abuse or neglect of a child in a supported M.G.L. c.119, § 51B Report. See 606 CMR 14.05.
CCQF was created in 1997 and is supported by revenues received from the sale of the “Invest in Children” Massachusetts license plate.

The purpose of the Quality Improvement Grant program is to promote school readiness, school success, and positive outcomes for children by supporting and enhancing the quality of services being delivered to children in early education and out-of-school time settings across the Commonwealth. Specifically, the goals of this program are to:

1. Improve early education and out-of-school time program quality and child learning environments by helping programs to achieve and maintain accreditation through the National Association for the Education of Young Children (NAEYC), the National Association for Family Child Care (NAFCC), or National After-School Association (NAA), and purchase education materials, technical assistance, and other materials that will enhance the program quality;
2. Enhance the skills of early education and out-of-school time practitioners by increasing access to professional development opportunities;
3. Improve outreach and communication to increase the engagement of families in programs and/or support children’s successful transition between programs and to kindergarten; and
4. Improve the quality of services delivered to at-risk children, including, but not limited to, those with special needs, those experiencing homelessness, children of teen parents, families experiencing domestic violence, and children involved with the Department of Social Services and/or Department of Transitional Assistance.

1.7 Use of State Pre-Kindergarten (Pre-K) Expenditures for CCDF-Eligible Children

1.7.1 During this plan period, will State expenditures for Pre-K programs be used to meet any of the CCDF maintenance of effort (MOE) requirement?

☐ Yes, and:

(______) The State assures that its level of effort in full day/full year child care services has not been reduced, pursuant to §98.53(h)(1).

(____%) Estimated percentage of the MOE requirement that will be met with pre-K expenditures.(Not to exceed 20%).

If the State uses Pre-K expenditures to meet more than 10% of the MOE requirement, the following describes how the State will coordinate its Pre-K and child care services to expand the availability of child care (§98.53(h)(4)):

☒ No.
1.7.2 During this plan period, will State expenditures for Pre-K programs be used to meet any of the CCDF Matching Fund requirement? (§98.53(h))

☑ Yes, and

(20%) Estimated percentage of the Matching Fund requirement that will be met with pre-K expenditures. (Not to exceed 30%).

If the State uses Pre-K expenditures to meet more than 10% of the Matching Fund requirement, the following describes how the State will coordinate its Pre-K and child care services to expand the availability of child care (§98.53(h)(4)):

☐ No.

EEC is committed to ensuring that the state’s pre-K programs help expand the availability of child care services in the Commonwealth. As described in other sections of this plan, EEC has developed a centralized waiting list for all EEC financial assistance, including assistance through CCDF and through the CPC, which provides subsidies for low-income and at-risk preschoolers. All families accessing assistance provided by both funding streams now follow the same eligibility requirements and are prioritized off the waiting list in a consistent manner. By aligning the eligibility requirements as well as the access point, EEC is able to ensure more equitable and consistent access to financial assistance for families seeking to enroll in early education and care. In addition, the Universal Pre-Kindergarten (UPK) pilot program, first funded in fiscal year 2007, requires grantees to be currently providing or willing to provide access to full-day, full year services. This requirement ensures that all UPK programs are available to and meet the needs of working families. The UPK requirements also increase access to various types of programs for families by requiring participating programs to serve or be willing to serve children with EEC financial assistance.

1.7.3 If the State answered yes to 1.7.1 or 1.7.2, the following describes State efforts to ensure that pre-K programs meet the needs of working parents: (§98.53(h)(2))

EEC is dedicated to helping families access preschool services that meet their needs. By administering a mixed system of contracts, vouchers, and grants, working families have access to an array of pre-Kindergarten programs, including both public and private programs. In addition to CCDF funded vouchers and contracts, which provide access to full day, full year services to approximately 25,000 preschoolers across a variety of program settings, EEC has two funding streams which support increased access to high quality preschool services for working families, the CPC and UPK programs. In both cases, policies, funding, and priorities maximize program access for working families. The CPC program requires that a minimum of 70 percent of preschool direct service funds be used to provide services to families who are working full time. In order to be eligible for UPK funding, programs must demonstrate how they ensure access to full day, full year preschool services.
1.8 Improper Payments

1.8.1 How does the Lead Agency define improper payments?

Any payment for child care related services that is incorrect and/or is not authorized under applicable laws, contract terms, policies and/or procedures. This includes any payments to providers for families who are ineligible for subsidized services, payments for care that was not provided, or payments made in error by the purchasing agency to a child care provider, child care resource and referral agency, and/or grantee of child care funds.

1.8.2 Has your State implemented strategies to prevent, measure, identify, reduce and/or collect improper payments? (§98.60(i), §98.65, §98.67)

☐ Yes, and these strategies are:

Prevention, Measurement, and Reduction of Improper Payments

- EEC staff provide ongoing technical support to providers regarding the State’s subsidy policies and procedures.

- All recipients of subsidized child care must sign a Financial Assistance Agreement certifying that the information they are providing is accurate. The Agreement notifies families that if they provide false or misleading information, their subsidy may be terminated, they may have to repay the funds, they may be ineligible for subsidized care for up to three years, and may face civil fines and possible criminal prosecution. Through this Agreement, providers authorize EEC to contact their employer(s) to verify the hours and days they work for eligibility purposes.

- All families receiving subsidized child care are reassessed annually or sooner if there are changes to their residence, income, service need, or anything which may affect their eligibility. Families must report any changes which may affect their eligibility to their provider (if they are in a contracted slot) or their local CCR&R (if they have a child care voucher) within ten days of such change occurring. The reassessment process gives providers and/or CCR&R staff an additional opportunity to review a family’s information for accuracy.

- Regional Contract Monitoring staff conduct regular monitoring visits to contracted child care providers. Staff review the provider’s attendance and billing records in addition to a randomly selected group of approximately 25 family files to verify eligibility.

- CCR&R staff conduct desk reviews and site visits to non-contracted, “voucher only” providers. They review the provider’s attendance and billing information.

- EEC contract monitoring staff and CCR&R staff conduct risk assessments to determine the order in which providers will be visited. As part of the risk assessment, monitors
consider each provider’s licensing history and the amount of state and/or federal funding received by each provider.

- EEC licensing, policy, and contract staff work closely together to share information regarding providers. If a program has fiscal management issues, licensing will monitor the provider to determine whether the quality of care is being affected by such mismanagement.

- EEC has “community liaisons” that provide technical assistance and ongoing monitoring of Community Partnership Councils and other grantees of child care funds to ensure that the grant monies are being spent appropriately.

- EEC conducts on-site monitoring reviews of the CCR&Rs annually. This includes a review of families’ eligibility files.

- Providers (both contract and voucher) who are cited for non-compliances (including lack of internal controls, billing errors, authorizing care to ineligible clients) must submit a Corrective Action Plan to one of EEC’s Contract Monitors or the local CCR&R outlining the measures they will implement to correct all problems identified.

Recoupment of Funds

- Through EEC’s automated eligibility and billing system, eCCIMS, EEC can recoup from a provider’s ongoing payments any sums that must be repaid related to services provided within the current fiscal year, including payments that were improperly paid for families who were ineligible for child care subsidies. EEC can also recoup any improper payments made to CCR&Rs through its automated billing system, CCIMS by reducing ongoing payments for services provided within the current fiscal year.

- EEC works closely with the Massachusetts Operational Services Division and the Attorney General’s Office’s Division of Public Charities in reviewing and following up with providers whose annual financial reports and/or filings indicate that improper payments may be occurring. EEC conducts an annual prequalification process for its contracted child care providers which includes a review of their current fiscal year filings.

- In situations where a contracted provider, voucher provider or client is suspected of committing fraud, the case is referred to the State Auditor’s Office who may initiate an in-depth investigation through its Bureau of Special Investigations. The Auditor’s Office may also refer the matter to the Attorney General’s Office for further legal action, including the attachment and liquidation of assets.

☐ No. If no, are there plans underway to determine and implement such strategies?

☐ Yes, and these planned strategies are:

☐ No.
PART 2
DEVELOPING THE CHILD CARE PROGRAM

2.1 Consultation and Coordination

2.1.1 Lead Agencies are required to consult with appropriate agencies and coordinate with other Federal, State, local, tribal (if applicable) and private agencies providing child care and early childhood development services (§98.12, §98.14(a),(b), §98.16(d)). Indicate the entities with which the Lead Agency has consulted or coordinated (as defined below), by checking the appropriate box(es) in the following table.

Consultation involves the meeting with or otherwise obtaining input from an appropriate agency in the development of the State Plan. At a minimum, Lead Agencies must consult with representatives of general purpose local governments (noted by the asterisk in the chart below).

Coordination involves the coordination of child care and early childhood development service delivery, including efforts to coordinate across multiple entities, both public and private (for instance, in connection with a State Early Childhood Comprehensive System (SECCS) grant or infant-toddler initiative). At a minimum, Lead Agencies must coordinate with (1) other Federal, State, local, Tribal (if applicable), and/or private agencies responsible for providing child care and early childhood development services, (2) public health (including the agency responsible for immunizations and programs that promote children’s emotional and mental health), (3) employment services / workforce development, (4) public education, (5) Temporary Assistance for Needy Families (TANF), and (6) any Indian Tribes in the State receiving CCDF funds (noted by the asterisks in the chart below).

<table>
<thead>
<tr>
<th>Consultation in Development of the Plan</th>
<th>Coordination with Service Delivery</th>
</tr>
</thead>
<tbody>
<tr>
<td>Other Federal, State, local, Tribal (if applicable), and private agencies providing child care and early childhood development services.</td>
<td>☐</td>
</tr>
<tr>
<td>Public health</td>
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<td>Employment services / workforce development</td>
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<td>Public education</td>
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<tr>
<td>TANF</td>
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<tr>
<td>Indian Tribes/Tribal Organizations, when such entities exist within the boundaries of the State</td>
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</tbody>
</table>
Consultation in Development of the Plan | Coordination with Service Delivery
---|---
Representatives of local government | *
State/Tribal agency (agencies) responsible for:
State pre-kindergarten programs |
Head Start programs |
Programs that promote inclusion for children with special needs |
Emergency preparedness |
Other (See guidance): |

* Required.

For each box checked above, (a) identify the agency providing the service and (b) describe the consultation and coordination efforts. Descriptions must be provided for any consultation or coordination required by statute or regulation.

If you have prepared an emergency preparedness plan related to your child care and early childhood development services, attach it as Attachment 2.1.1.

In developing its CCDF-funded activities, EEC partners and collaborates with other entities, including the federal Administration for Children and Families (ACF), state agencies, providers, CCR&Rs, CPCs, advisory and advocacy groups, and academic institutions. The collaborative process allows EEC to develop policies and initiatives that are based on input from many different viewpoints and constituencies. This approach allows EEC to view the needs of children and families from different perspectives and to meet those needs with a multifaceted approach. EEC’s guiding principles specifically provide that the development and integration of the early education and care system will be a cooperative process with collaboration from EEC’s partners in the field. For example, the guiding principles state that EEC will:

- Build on strengths of current system, maximizing resources and minimizing weaknesses;
- Seek input from staff and stakeholders;
- Keep interested parties informed of progress; and
- Provide timely and comprehensive information to Board for decision-making.

EEC has a communication and outreach plan that provides the early childhood community and all other key stakeholders, every opportunity to learn about and provide input into EEC’s work. In addition to a monthly newsletter and monthly Board meetings that are open to the public, programs and individuals are able to receive regular updates on EEC’s work by joining the EEC distribution list at: www.eec.state.ma.us/usernews.aspx.
EEE has also developed more formal processes for consulting with others, which include the following:

**Advisory Team:** EEC has established a Advisory Team comprised of a diverse set of stakeholders broadly representing early education and after school care, K-12 education, and higher education in order to obtain input on its on-going work to establish a unified early education and care system. Members of the Advisory Team also serve on one of the three advisory committees that provide feedback and expertise to EEC’s internal working groups organized around EEC’s key priorities and policy work-access, affordability, and quality. This process provides EEC and its stakeholders with the opportunity for important dialogue on how best to serve children and families, while also generating specific and concrete ideas for improving specific aspects of the early education and care system such as prioritization of children and families in need and waiting list management.

**Parent Advisory Committee:** EEC also has a Parent Advisory Committee to provide input and expertise on its on-going work to build a new high-quality system of early education and care in Massachusetts. The Parent Advisory Committee is comprised of a diverse group of parents with children currently enrolled in a wide range of early education and care programs and services, including: family child care, Head Start, child care centers, integrated public preschools, special education, school age programs and family support programs. The Parent Advisory Committee meets quarterly and has provided feedback on such topics as child care resources and referral information, website development, and serving children with special needs.

**Contracting for Child Care Services:** Before contracting to purchase child care, resource and referral services, training or other child care related services, EEC issues a Request for Response (RFR) and completes a competitive bid process. In developing each RFR, EEC convenes a Procurement Management Team that consists of EEC staff and a team of experts, including representatives from the Department of Education (DOE), the Department of Transitional Assistance (DTA), the Department of Public Health (DPH), the Department of Social Services (DSS), the Department of Mental Health (DMH), the federal ACF Region 1 office, and Head Start.

In order to maintain a child care system that is flexible and responsive to the needs of families and child care providers, EEC also seeks public comment, feedback and questions from families, child care providers, and/or advocacy groups on each major RFR, and incorporates that information into the current or proposed child care model. Consequently, with almost every program and service described in the State Plan for which EEC contracts with a provider or agency, EEC has consulted with other federal, state, and local officials, as well as members of the early childhood community.

In early 2007, EEC began internal planning for convening a Procurement Management Team to plan the procurement of services that will support the agency’s new mission and goals. If EEC were to conduct a procurement before the completion of the agency’s transition, the Commonwealth risks bidding for the same services with rates and provider requirements that may be or may soon become inapplicable. Delaying the procurement until completion of the
agency’s restructuring will minimize the burden on administrative resources, promote efficiencies in a new contracting system, and ensure performance-based outcomes. EEC’s new procurement will generate best quality and economic value by servicing families in a streamlined manner and promoting economies of scale in a new contracted system.

**Encouraging Coordination Among Others:** When EEC issues Requests for Responses (RFRs) before contracting for any child care or related services, EEC requires that bidders consider and report on how they will reach out to child care providers and related agencies to establish linkages that will benefit the children and families they serve. The result is better coordination of service between and among the child care providers, family child care systems, and CCR&Rs, and higher quality care for children and families in Massachusetts.

**Afterschool Programs:** EEC is an Executive Board Partner and founding member of the Massachusetts Afterschool Partnership (MAP), a privately funded group of diverse stakeholders in the Massachusetts afterschool community. In addition, EEC is a member of the newly formed Massachusetts Special Commission on After School and Out-of-School Time created by the Legislature to study and make recommendations on how to define and better coordinate, expand, finance and improve accessible, affordable, and quality out-of-school time programming for school age children in all settings in Massachusetts. The Commission’s findings will be published in a report to the Legislature that is expected in the fall of 2007.

In addition to EEC and the Department of Education, the Commission has 34 members representing community-based and faith-based organizations, public and private schools, child care organizations, advocacy, and parent-teacher organizations. It is convening three working groups that will develop recommendations to the full Commission: 1) Information and Access; 2) Quality, Workforce and Professional Development; and 3) Sustainability. The Commission is also holding public hearings throughout the state to solicit comments and suggestions from the public.

**Consultations with Building Inspectors:** EEC staff meets with the state Board of Building Regulatory Standards, the Department of Fire Safety, and local building and fire inspectors on a regular basis. Possession of updated building and fire certificates is a requirement for licensure of group, school age, and residential programs. Staff from EEC regional offices meet with local building inspectors to discuss state building code standards that impact family child care homes. EEC will continue to consult with these officials as it reviews and revises its regulations for all program types.

**Public Health**

**Coordination with the Department of Public Health:** Since the summer of 2003, the Massachusetts Department of Public Health (DPH) has received funds from the federal Maternal and Child Health Bureau to support the Massachusetts Early Childhood Comprehensive Systems (MECCS) project. The goal of the MECCS project is to work across state agencies to coordinate policies relative to early education and care, preventive health care, family support, parenting education, and mental health services for young children.
To strengthen and leverage the convening power MECCS provides, the project was restructured in August 2006 to be administered jointly by EEC and DPH. EEC and DPH are lead partners in an Interagency Steering Committee comprised of the leaders of key agencies across state government serving young children and their families including: the Departments of Education, Mental Health, Mental Retardation, Social Services, and Transitional Assistance; the EOHHS Children, Youth and Family Cluster; MassHealth; the Head Start State Collaboration Office; and the Children's Trust Fund. These leaders agree that to meet the needs of young children, particularly the Commonwealth's most vulnerable children, their agencies must work together to provide affordable, accessible, quality services and supports that cross traditional lines among Departments and disciplines. The goals of this Interagency Steering Committee, which have also been incorporated into the MECCS strategic plan, are to develop the following: 1) a statewide plan for health screening and developmental screening for young children, including vision, hearing, oral health, and mental health; 2) a comprehensive plan for a children’s mental health system; and 3) a “roadmap” for a system of family support and parent education across state agencies.

Emergency Preparedness: After hearing from child care providers at a number of training sessions, staff from EEC’s predecessor agency, the Office of Child Care Services (OCCS), and the Massachusetts Emergency Management Agency (MEMA) worked together to develop an emergency preparedness manual, which addressed both natural and man-made disaster, for use by all providers. This manual was well received by the child care community and has been updated several times to address new challenges and current concerns. The manual is available both on the EEC website, www.eec.state.ma.us, as well as on the Administration for Children and Families’ National Child Care website, www.nccic.org. Currently, in coordination with DPH and MEMA, EEC has developed and implemented a Continuation of Operations Plan for all of EEC’s offices. This plan outlines how EEC will continue to provide essential services to its constituency in the event of a pandemic flu or other man-made or natural disaster. EEC, DPH, and MEMA have also required all licensed providers of child care to develop continuity of operations plans so that, in the case of an emergency, parents who are interested will have the opportunity to access child care.

Comprehensive Mental Health for Child Care: EEC and DMH through the Mass Health-Behavioral Health Programs are co-administering the Comprehensive Mental Health for Child Care Project (CMHCC) to ensure that EEC contracted supportive child care providers have comprehensive mental health services available for children and their families on-site at their child care program. Currently, EEC funds 16 supportive child care programs across the state as CMHCC pilots. Each of these programs has partnered with a mental health clinic contracted with the Massachusetts Behavioral Health Partnership (MBHP). Through this partnership, the child care program and mental health clinic jointly hire a clinician, who is stationed at the program and considered to be part of their child care staff. The mental health clinic generates one-third of the clinician’s salary by billing the families’ insurance directly for clinical services. EEC funds the remaining two-thirds of the clinician’s salary to enable the clinician to provide a broad range of training and support to children, their families, and the child care staff beyond the billable therapeutic and assessment services that the clinician normally provides. The clinician also helps families access a full range of mental health services at the partnering clinic.
Public Education

**Administration of Preschool Special Education:** EEC administers the federal IDEA 619 funds for preschool special education. Working with DOE, EEC disseminates, collects, reviews and approves 290 allocation grants totaling $7.5 million to public school districts and charter schools for their preschool and kindergarten programs serving young children with disabilities. EEC also collaborates with DOE on three of the 20 Indicators in the State Performance Plan. The three indicators are for early childhood environments (#6: Preschool LRE), measuring child outcomes (#7), and transition from Early Intervention and served by age three (#12). EEC also monitors the quality of public school preschool, participates with DOE on Program Quality Assurance/CPR reviews, serves on the special education steering committee, provides professional development to the early childhood field, reviews all waiver requests for early childhood special education, and provides technical assistance to parents, providers, and any public school regarding serving children with disabilities.

**Coordination with the Department of Education (DOE):** EEC and DOE are working together on a variety of projects. EEC and DOE are collaborating on the following initiatives:

- Massachusetts has funded, and is proposing to increase funding for, an expanded learning time program that is a redesign of the school day/school year. EEC and DOE have worked together to encourage linkages and partnerships between school officials and community based after school providers. The agencies have also worked to coordinate policies that meet the needs of families and their children due to the increase in school hours.
- EEC sets standards for and licenses after school programs in Massachusetts that are not operated by a public school district. Public school districts are exempt from EEC licensing. EEC and DOE have worked together to develop a survey that DOE sent to all school systems in May 2007 to identify public school operated programs. DOE and EEC plan to work together to assure that these programs are offering quality services to children.
- DOE and EEC have worked together to design and award a new state funded grant program at DOE for improving quality in both public school-operated/based and community-based after school programs. During the first year of this program, several community-based programs received grant awards from DOE.
- EEC has collaborated with DOE, the Governor’s Office, and key legislative leaders on a competitive grant proposal for the *Supporting Student Success* initiative, a joint initiative of the National Conference of State Legislatures, the National Governors Association, the Council of Chief State School Officers, and the C.S. Mott foundation. Massachusetts was one of six states chosen nationally to receive grant funding, which will support the development, adoption, and implementation of state policies that better integrate expanded learning opportunities into state education systems. Massachusetts is planning to develop a state-of-the art system to coordinate funding and align standards, evaluations, and data systems across after school, extended day, and extended year programs.
- The EEC and DOE Commissioners are on the Special Commission on After School and Out-of-School Time. Together, they and their staffs are working with other key
stakeholders to prepare recommendations on how to better coordinate, expand, finance, and improve the quality of out-of-school time programming in Massachusetts.

In addition, as part of a DOE grant initiative, EEC is participating in the development of a statewide Pre-Kindergarten – Adolescent Literacy Plan. The plan, which was presented to the Massachusetts Board of Education in May 2007, includes a listing of services for children ages birth through 5 and outlines EEC policies and practices regarding the school readiness needs of all young children. The plan also provides information on: 1) EEC’s promotion of the state’s Guidelines for Preschool Learning Experiences as the basis for assessment, curriculum, and instruction in pre-Kindergarten classrooms; 2) the use of a screening assessment to identify children at risk for not learning how to read; 3) support for language acquisition and emergent literacy activities statewide; and 4) training and on-going professional development activities for teachers and child care providers in order to enhance their skills and improve child outcomes. The plan is available on DOE’s website at www.doe.mass/read/nga.

**TANF**

*Department of Transitional Assistance*: To serve families on or transitioning from public assistance (TANF), EEC coordinates with DTA and the CCR&Rs. By working closely with DTA, EEC has been able to increase the quality and timeliness of services delivered to TANF families. Both agencies also work with the CCR&Rs to ensure that TANF families receive the child care services they need in a timely manner. In order to make their services readily available and accessible to the TANF families, CCR&R representatives are periodically stationed at DTA offices. To improve coordination between the two agencies and provide easier access for families, EEC and DTA are working together with the CCR&Rs to streamline the issuance and renewal of vouchers to TANF families through increased electronic data sharing via an automated system. This system will allow the two agencies to share family eligibility information, thereby reducing paperwork and the number of visits that TANF families make between DTA offices, which authorize the child care, and the CCR&Rs, which issue and manage the child care vouchers.

In the fall of 2005, as part of its work to improve access to services for all low-income families, EEC and DTA formed an interagency working group dedicated to streamlining the process for TANF families to receive child care services. This working group identified several key barriers faced by TANF families in accessing and receiving child care services including:

- inconsistent policies, practices, and communications between EEC and DTA;
- the issuance of very short term vouchers, even when a family’s eligibility has not changed, that lead to disruptions in services for children, inconveniences for families attempting to stabilize their lives, and upheaval for providers; and
- agency policies and practices that do not always take into consideration the needs of the child when determining the family’s eligibility for services.

In the fall of 2006, both agencies implemented policy changes to address these barriers. EEC also implemented a number of regulatory changes designed to improve the stability of care for children and streamline administrative requirements for families. These include:
• lengthening the eligibility period for families receiving financial assistance (all non-TANF and some TANF families) from up to six months to up to one year;
• allowing 12 college credits and some study time to be considered “full-time;”
• allowing mothers whose employers have granted them maternity leave to take up to 12 weeks for such leave; and
• lengthening the time a family has to transition their child into an early education and care program before starting an approved activity from one to two weeks.

EEC, DTA, and CCR&Rs continue to meet regularly to identify challenges and determine effective strategies to better serve TANF families receiving child care services.

Social Services

Department of Social Services (DSS): EEC contracts with programs that provide supportive child care to families who have active protective services cases with DSS. The purpose of the supportive child care program is to facilitate children’s placement in quality child care settings and support the work of DSS through the purchase of early education and out-of-school time care, supplemented by case management, comprehensive social services, and transportation services aimed at:

• ensuring a child’s physical well-being;
• enhancing a child’s social/emotional and cognitive development;
• promoting child’s school readiness/school success;
• helping to build positive relationships with adults and peers;
• providing stability for the whole family;
• creating linkages to other community resources; and
• enhancing the family’s ability to remain intact or for a child to return home.

The services provided to each family are customized to meet that family’s needs and are intended to assist in alleviating family stress and monitoring the health and safety of the child(ren). EEC reimburses providers at a base rate for child care, the provider then delivers the additional supports that the family needs, and then the provider bills EEC for those support services. EEC’s staff have provided DSS social work supervisors and DSS coordinators in each area DSS office with supportive child care policy training and work with them on a daily basis to facilitate coordination of services between the DSS area offices and the contracted providers.

In 2006, EEC and DSS launched a joint initiative to expand supportive child care services and increase child care access to families involved with DSS. In the fall of 2006, DSS and EEC jointly developed and conducted surveys to assess need, provider capacity, barriers, and referral practices for the supportive child care system.

Since January 2007, EEC and DSS have implemented an aggressive expansion plan for supportive child care services which:

• increased services at currently contracted supportive providers, and provided experienced agencies with the opportunity to serve more children;
• with the assistance of the Massachusetts Head Start Association, bolstered collaboration between Head Start agencies and DSS to increase referral capacity for supportive child care and expanded services at Head Start agencies with EEC supportive contracts that had additional capacity.

As of the beginning of July 2007, 1,423 additional children have been served as a direct result of this initiative.

During the latter part of 2007, EEC and DSS will focus additional efforts on recruiting and training new providers in geographic areas with a high need for supportive services. Supportive child care services will also be expanded to include providers who accept child care vouchers, thereby greatly increasing access to child care for families involved with DSS.

Concurrently, EEC is also working to strengthen other aspects of the supportive child care system. Starting in May 2007, DSS is implementing centralized waitlist reporting and is also developing a longer range plan to utilize technology to enhance child care provider - case management linkages and connectivity between EEC and DSS. In addition, EEC is conducting a review of supportive policies and procedures aimed at improving service delivery that will include input from providers and other stakeholders.

State Pre-Kindergarten Programs

School Readiness Indicators and Child Assessment: EEC is chairing a group of public and private agencies that is working to develop a system of child screening and assessment in Massachusetts. The basis for this work, which began two years ago, is the Massachusetts School Readiness Indicators Project, which developed a set of statewide indicators related to children’s success in school. The Child Assessment Workgroup includes representatives from the Boston Public Schools, the early education and care provider community, the United Way of Massachusetts Bay, DPH, DOE, and other stakeholders. This group’s work is reflected in EEC’s enabling statute, which requires the establishment of a kindergarten readiness assessment system. The Child Assessment Workgroup has conducted research on the current status of assessment in Massachusetts, studied early education and care programs that are already using formal assessment, and reviewed similar initiatives in other states. This work was used to inform the development of the Universal Pre-Kindergarten Pilot Program.

Community Partnerships for Children (CPC) Program: EEC administers state grant funds to local communities to expand access, improve quality, and support the affordability of preschool programming. In addition to subsidizing early education and care services, CPC funds support professional development activities, parent education and involvement, and comprehensive services for at-risk preschoolers. Currently, CPC funds are provided to 164 local councils, serving 336 communities and approximately 11,000 children in a variety of settings, including public schools, Head Start, center-based programs, and family child care. In fiscal year 2008, EEC expects to award a total of $46.6 million in grants for direct services.

Universal Pre-Kindergarten (UPK) Pilot Program: The Legislature appropriated $4.6 million in the fiscal year 2007 state budget for a Universal Pre-Kindergarten (UPK) Pilot
Program, and charged EEC with developing this initiative to begin implementing universally accessible, quality early education and care for children in the Commonwealth. The purpose of the UPK Pilot Program is to promote school readiness and positive outcomes for children, and to inform the longer-term implementation of the program. Two types of grants were made available during the program’s first year: 1) UPK Pilot Classroom Quality Grants and 2) UPK Assessment Planning Grants.

UPK Classroom Quality Grants provided funding to preschool programs and classrooms that met the following criteria:

1. Serve or be willing to serve children receiving financial assistance;
2. Provide or be willing to provide access to full-day, full-year services for working families;
3. Provide a minimum number of hours of a developmentally appropriate program as evidenced by:
   a. Use of Guidelines for Preschool Learning Experiences;
   b. Use of one of four EEC approved assessment tools, since January 2006:
      • Work Sampling,
      • High Scope Child Observation Record (COR),
      • Creative Curriculum Developmental Continuum, or
      • Ages and Stages; and
   c. Access to a qualified professional to ensure appropriate administration of developmentally appropriate program.
4. Meet two out of three additional quality criteria:
   a. Be EEC Licensed or License-Exempt;
   b. Have a teacher/provider with a bachelor’s degree (BA/BS) in any subject along with specialized training in early childhood education for each EEC qualifying classroom/family child care home;
   c. Have National Association for the Education of Young Children (NAEYC) accreditation for group child care programs or a Child Development Associate (CDA) credential or National Association for Family Child Care (NAFCC) accreditation for family child care.

The UPK Assessment Planning Grants provided funding for preschool classrooms and programs that are not currently using one of the four assessment tools specified as part of the eligibility criteria for the UPK Pilot Classroom Quality Grants, but otherwise can meet all of the UPK quality criteria. Licensed center-based programs, Head Start programs, public school programs, independent or system affiliated family child care programs and private schools serving preschool children were all eligible to apply. The intent of the assessment grants is to encourage programs to begin using assessment to help inform and guide developmentally appropriate practices in their classroom, and to qualify for UPK Classroom Quality Grants in the future.

Head Start Funding: EEC currently supports the provision of Head Start services to low-income children and families through early education and care financial assistance (vouchers, contracts, or CPC grants) for child care during the hours before and after Head Start and Early

Effective Date: October 1, 2007
Amended Effective: ____________
Head Start programs are open and on full days when such programs are closed (e.g., school vacations and summer). The coordination between EEC and Head Start/Early Head Start programs provides them with flexibility to enroll children whose families require additional hours of child care in order to be able to attend Head Start or Early Head Start. In some cases, EEC subsidies provide support for additional children to access comprehensive Head Start services above the levels funded by the federal government. In addition, EEC provides supplemental grants, which are funded by a specific line item in the state budget, to enable Head Start programs to fulfill the federal requirement that each Head Start grantee receive at least 20% of their funding from non-federal sources.

Massachusetts Head Start-State Collaboration Project (HSSCP): The HSSCP is a federally funded project designed to support the development of linkages between Head Start programs and the state administrations that support the low-income children and families served by Head Start. The primary federal goals of the HSSCP, which is located within EEC, are to: 1) build support for early childhood support systems and increase access to comprehensive services for all low-income children; 2) create partnership agreements and initiatives between Head Start and appropriate state agencies/programs to augment Head Start's capacity to be a partner in State initiatives on behalf of children and their families; and 3) facilitate the involvement of Head Start in state policies, plans, processes, and decisions affecting the Head Start target population and other low-income families.

As EEC develops unified and streamlined regulations and standards, core competencies, and career paths for the early education and care workforce, Universal Pre-Kindergarten programming and eligibility priorities for early education and care financial assistance, HSSCP is working to ensure that Head Start children, families, and grantees are incorporated into EEC’s initiatives and that federal policies are seamlessly integrated into state policies as they are established. HSSCP will use its unique role within EEC to incorporate lessons learned from Head Start into EEC’s work and provide feedback from those in the field. HSSCP will work with state and federal partners to provide additional data to inform the state’s decisions regarding the purchase of Head Start services in order to improve continuity of care for children and families in greatest need.

The expected outcomes of HSSCP’s work include the following:

- Increased partnerships and formal relationships between Head Start, EEC, and other state agencies and services;
- Identification and consideration of the needs of Head Start children and their families in development of state policies;
- Consideration of federal Head Start policies in the development of state policies that impact Head Start;
- Collection of data, including the cost of care, the number of additional child care children served by Head Start, and the number of additional children receiving Head Start comprehensive services;
- Increased funding of full-day/full-year services to meet children’s and families’ needs and minimize interruptions in care, especially for very low-income families, homeless families, TANF recipients, and children with disabilities;
• Decreased expulsion rates and increased mental health, disability, and other identified screenings and services provided to those most in need;
• Increased access to Head Start comprehensive service programs; and
• Increased awareness of and access to state and federally funded services for children by families and providers.

Programs for Inclusion

The Early Intervention/Behavioral Health Early Child Care Inclusion Project (Inclusion Project): EEC has a successful history of supporting inclusion of children with disabilities and special needs in a variety of early education and care settings. EEC child care licensing regulations have long required that programs accept children with special needs and develop individual plans to meet their needs. Similarly, EEC’s preschool program standards and curriculum guidelines require and encourage programs to meet the individual needs of all children. To ease the challenges for families with children with disabilities or special needs, EEC has partnered with DPH’s Early Intervention Services, Early Intervention Services’ Regional Consultation Programs, MassHealth-Behavioral Health, MBHP, DOE, and CCR&Rs to ensure that children and their families receive individualized services from specialists when necessary. EEC also supports providers’ need to build and strengthen their capacity to serve children with special needs by offering access to professional development training, additional funding for specialized equipment and staff, and technical assistance.

The goal of providing these services is to give children with special needs a successful experience as they transition from home into an early education and care program and then as they move into a school setting. EEC and its partner agencies share a common vision and work closely together to develop inclusion initiatives, like Regional Consultation Programs.

Regional Consultation Programs (RCPs): EEC and DPH’s Early Intervention Services collaborated to establish Regional Consultation Programs (RCPs) across Massachusetts in order to support the individual care required by infants and toddlers with disabilities and to provide on-site expertise at early education and care programs that will make children’s experiences in early education and care successful. RCPs also conduct trainings at CCR&Rs. RCPs are staffed by knowledgeable early intervention specialists who use their expertise to ensure that children are referred to appropriate early education and care settings and help them succeed once they are enrolled.

Interagency Collaborating Council (ICC): EEC participates on the Department of Public Health’s ICC as required by Part C of IDEA, together with other state agencies that serve young children and families.

Other Collaborations

The Massachusetts Family Literacy Consortium (the Consortium): EEC is part of the Consortium’s efforts to address child and family literacy. The Consortium is chaired by DOE and includes members from private organizations, state and federal agencies such as DTA, Head Start, the Children’s Trust Fund, DSS, DMH, and the Department of Youth Services (DYS),
among others. The Consortium works to create linkages to develop and support family literacy programs. EEC’s current focus is on building an early education and care system that supports providers in creating literacy-rich environments for the children in their programs and preparing them for success in school. In the year ahead, EEC will be addressing workforce and curriculum development issues related to literacy and seeking to increase coordination between the family literacy and family support service delivery systems.

Department of Revenue (DOR): EEC is the process of entering into an agreement with DOR to participate in DOR’s wage reporting and financial institution match system in order to improve the verification process to determine a family’s financial eligibility for subsidized early education and care services. In addition, EEC has convened an internal working group to assess the development of greater linkages with DOR’s Child Support Enforcement (CSE) Division in order to ensure that families receiving EEC financial assistance understand the availability of CSE services to establish paternity and child support orders, collect child support, and modify child support orders.

2.1.2 State Plan for Early Childhood Program Coordination. *Good Start, Grow Smart* encourages States to develop a plan for coordination across early childhood programs. **Indicate** which of the following best describes the current status of the State's efforts in this area. **Note: Check only ONE.**

- **Planning.** Indicate whether steps are under way to develop a plan. If so, describe the time frames for completion and/or implementation, the steps anticipated, and how the plan is expected to support early language, literacy, pre-reading and early math concepts.
- **Developing.** A plan is being drafted. The draft is included as Attachment 2.1.2.
- **Developed.** A plan has been written but has not yet been implemented. The plan is included as Attachment 2.1.2.
- **Implementing.** A plan has been written and is now in the process of being implemented. The plan is included as Attachment 2.1.2.
- **Other (describe):**

As described earlier in Section 1.5, the Massachusetts General Court established EEC in Chapter 15D of the General Laws in order to consolidate all early education and care programs and services under a single agency. Pursuant to G.L. c. 15D, § 2, EEC is under the supervision and control of the Board of Early Education and Care and serves as the lead agency for the administration of early education and care funds provided under the Personal Responsibility and Work Opportunity Reconciliation Act of 1996, specifically the Child Care and Development Fund and the Temporary Assistance for Needy Families transfer funds.

EEC is responsible for the management and administration of programs, services, and funding for the Community Partnerships for Children Pre-Kindergarten Program which was formerly administered by ELS, as well as the low-income child care subsidy program and child
care licensing functions, and the Massachusetts Head Start Collaboration Project, which were formerly administered by OCCS.

EEC has maintained strong linkages with the Commonwealth’s Executive Office Health and Human Services (EOHHS) to assure the continuation of vital social services and access to child care for low-income families receiving Transitional Aid to Families with Dependent Children (TAFDC) benefits who are subject to the TAFDC work requirements, those families involved with the Department of Social Services who need to receive supportive child care in order to preserve and strengthen their families, and those families whose children are receiving clinical services in child care programs, which are provided in collaboration with the Department of Mental Health. For example, the Secretary of EOHHS, ex-officio, is a member of the Board of Early Education and Care. EEC also works closely with the Department of Public Health programs that relate to early education and care, including early intervention services and the Women, Infants, and Children Program.

EEC also has maintained strong linkages with DOE on issues related to the provision of special education programs and services across the two agencies and within public schools. To this end, the DOE Commissioner serves on the Board of Early Education and Care and the EEC Commissioner serves on the Board of Education. Other important program links with DOE include DOE’s nutrition, English language learners, adult education and parenting, Title I, and curriculum units. In addition, since both EEC and DOE are the Commonwealth’s education agencies for federal purposes, clear coordination and information sharing mechanisms are currently being established and implemented. For example, as part of a DOE grant initiative, EEC is participating in the development of a statewide Pre-Kindergarten – Adolescent Literacy Plan. The plan, which was presented to the Massachusetts Board of Education in May 2007, includes a listing of services for children ages birth through 5 and outlines EEC policies and practices regarding the school readiness needs of all young children. The plan also provides information on: 1) EEC’s promotion of the state’s Guidelines for Preschool Learning Experiences as the basis for assessment, curriculum, and instruction in pre-Kindergarten classrooms; 2) the use of a screening assessment to identify children at risk for not learning how to read; 3) support for language acquisition and emergent literacy activities statewide; and 4) training and on-going professional development activities for teachers and child care providers in order to enhance their skills and improve child outcomes. The plan is available on DOE’s website at www.doe.mass/read/nga.

Describe the progress made by the State planning for coordination across early childhood programs since the date of submission of the 2006-2007 State Plan.

The need for coordination across early education and care programs, funding streams, standards, and requirements was a chief impetus for the creation of EEC. EEC’s policy work during the past year has been focused on identifying existing strengths and challenges within the current system and developing recommendations and strategies for creating a single, highly coordinated system of early education and care in the Commonwealth. While much work remains to be done, EEC has made tremendous progress over the past two years towards the creation of a single, coordinated system. The staff and functions of the two predecessor agencies
have now been integrated, and all central office staff moved into a single location on August 11, 2006. EEC is continuing to develop a single financial assistance system which will include one, statewide set of policies and procedures applicable to the various sources of funding that EEC administers to provide financial assistance. EEC is also enhancing its technological capacity across all of its administrative systems, both internal and external, to improve data collection, policy development, and planning.

EEC is in the process of implementing a comprehensive plan to reorganize the agency’s structure in order to maximize coordination among regional and central offices and various programs. The goals of this reorganization include:

- defining roles and responsibilities under the new agency’s mission;
- strengthening administrative infrastructure;
- aligning staffing with the agency’s mission at all levels;
- providing additional senior level management capacity; and
- broadening, over time, the functions of EEC’s regional offices to reflect all of the agency’s responsibilities and enhance community connections.

Another of EEC’s key goals is to coordinate and enhance efforts to address children’s readiness for and success in school by improving the quality of early education and care programs across the state. Multiple quality initiatives are currently underway, including a comprehensive revision of EEC’s licensing regulations, updating EEC’s workforce development plan which was issued in January 2006, creation of an early educator database and professional registry, and the development of a quality rating system. Each of these initiatives is designed to be part of a statewide set of consistent expectations for programs and providers and will incorporate the resources necessary to help programs and providers achieve the established goals. The ultimate goal of EEC’s quality initiatives is to ensure that children are enrolled in programs which measurably support their development across all domains including language, literacy, mathematics, and social-emotional skills.

Indicate whether there is an entity that is responsible for ensuring that such coordination occurs. Indicate the four or more early childhood programs and/or funding streams that are coordinated and describe the nature of the coordination.

Pursuant to G.L. c. 15D, § 3, the Board of Early Education and Care, which supervises and controls EEC, is responsible for consolidating and coordinating “resources and public funding streams for early education and care in order to assure the sound and coordinated development of all early education and care services to children.”

As a result of the consolidation of the Commonwealth’s early education and care programs and services into a single agency, EEC is responsible for the management and administration of programs, services, and funding for the Community Partnerships for Children Pre-Kindergarten Program, the low-income child care subsidy program (CCDF), and the Massachusetts Head Start Collaboration Project. In addition, EEC now administers supplemental federal funds from Section 619, Part B of the Individuals with Disabilities
Education Act, which provides funding to local school districts to promote the inclusion of preschool-age children in regular education programming, including community-based child care facilities. EEC also oversees the administration of state funding for the Massachusetts Family Network (MFN) and the Parent-Child Home Program (PCHP), which provide family education and support and literacy and parenting guidance to families with young children, and for Reach Out and Read, a program that promotes early literacy by providing new books to children and advice to parents about the importance of reading aloud through pediatric offices across the state.

One of EEC’s current projects is focused on streamlining families’ experience in accessing information and financial assistance from EEC. To this end, EEC consolidated more than 400 waiting lists for financial assistance into one, centralized, real-time waiting list system that provides parents with access to EEC financial assistance across all programs, including CCDF-funded care, CPC programs, and Head Start. Parents can access the EEC centralized waiting list, which is the only waiting list used for EEC financial assistance, from any CCR&R, contracted provider, or CPC program. When funding for EEC financial assistance becomes available, families receive letters from CCR&Rs, contracted providers, and CPC programs, thereby ensuring that families have a variety of programs, including family child care, private, center-based care, public preschool programs, Head Start, and school age programs, from which to choose.

The development of the centralized waiting list is an integral part of EEC’s effort to build a single integrated information technology system for managing EEC financial assistance, which will eventually include intake, placement, and billing functions for early education and care programs. Another important requirement for improving families’ access to EEC financial assistance is the development of uniform, statewide eligibility priorities and requirements. As of July 1, 2006, both CCDF-funded programs and CPC-funded programs are currently using EEC’s consistent statewide eligibility priorities and requirements (see Section 3.4 for more information) to manage early education and care financial assistance.

The location of the Head Start-State Collaboration Project (HSSCP) within EEC ensures that the unique needs of children and families served by Head Start and of Head Start grantees are considered and addressed by EEC’s various policy initiatives. HSSCP serves as an important mechanism for coordination between EEC and Head Start programs by working to incorporate lessons learned from Head Start into EEC’s work and providing feedback from the field on EEC’s policies, practices, and initiatives. HSSCP has also played an important role in helping to collect data on the cost of Head Start care, the number of children receiving child care services in Head Start programming, and the number of children receiving Head Start comprehensive services, which has informed state decision’s regarding the purchase of Head Start services in order to improve continuity of care for children and families in greatest need.

With respect to increasing coordination between early education and care and family support programs, EEC is planning to evaluate the state of family education and support across the Commonwealth through the MECCS project in the upcoming year. This effort will provide EEC with an opportunity to look externally at the scope of state-supported family education and support services as well as internally at the roles of MFN and PCHP programs as they relate to the early education and care programs and services licensed or supported by EEC. Given the
immensity of the issues that EEC needed to address in its first year, it was decided that a comprehensive analysis of its family education and support programs and their relationship to EEC’s other programs and services should be postponed.

Describe the results or expected results of this coordination. Discuss how these results relate to the development and implementation of the State's early learning guidelines, plans for professional development, and outcomes for children.

EEC’s establishment of a single, coordinated system of early education and care is:

- Simplifying access to information and assistance for eligible families and children, providing families with more choices, and offering a one stop shopping approach to early education and care programming;
- Ensuring equitable access to the early education and care services through a single set of eligibility rules and priorities;
- Ensuring that resources are targeted to the most vulnerable families and the children most at-risk of school failure;
- Maximizing resources for early education and care by providing consistent and adequate reimbursement rates for all types of providers through established statewide rates based on the type of care and the geographic region;
- Increasing the quality of early education and care programs by providing more opportunities and greater access to professional development activities to improve the skills of the early education and care workforce;
- Ensuring consistent program quality across the state and across program types by developing and implementing an integrated approach to licensing regulations and program standards, which focuses on children’s health and safety needs as well as their developmental needs at all stages; and
- Helping the Commonwealth evaluate and plan for better early education and care programming with accurate up-to-date data on child care supply and demand.

Describe how the State's plan supports or will support continued coordination among the programs. Are changes anticipated in the plan?

EEC will continue the work begun during its first two years to develop a highly coordinated system of early education and care and to balance the “tri-lemma” of access, affordability, and quality. In the upcoming year, current policy efforts will move into implementation phases, while new work will be initiated to develop recommendations for addressing issues and challenges that have not yet been addressed.
2.2 Public Hearing Process

Describe the Statewide public hearing process held to provide the public an opportunity to comment on the provision of child care services under this Plan. (658D(b)(1)(C), §98.14(c)) At a minimum, the description must provide:

Date(s) of statewide notice of public hearing: June 7, 2008

Manner of notifying the public about the statewide hearing: A notice concerning the hearings was posted on EEC’s website and in the reception areas of all its offices from June 7 to June 28, 2007. In addition, information about the hearings was provided at the June 12, 2007 meeting of the Board of Early Education and Care and included in EEC’s monthly newsletter for June 2007.

Date(s) of public hearing(s): June 27 and June 28, 2007

Hearing site(s):

June 27, 2007: Conference Rooms 1, 2, and 3 at EEC’s central office, 51 Sleeper Street, 4th Floor, Boston, Massachusetts from 9:30 a.m. - 12:30 p.m.

June 28, 2007: Saxe Room at the Worcester Public Library, 3 Salem Square, Worcester, Massachusetts from 9:00 a.m. - 12:00 p.m.

In addition to providing the public with an opportunity to provide comments at the hearings, EEC accepted written comments on the draft plan from June 7 to June 28, 2007. Parties could submit written comments via e-mail to CCDFplancomments@massmail.state.ma.us or by regular mail to EEC’s central office in Boston.

How the content of the plan was made available to the public in advance of the public hearing(s): A copy of the draft plan was posted on EEC’s website and copies were available at EEC’s central office and five regional offices.

A brief summary of the public comments from this process is included as Attachment 2.2.
2.3 Public-Private Partnerships

Does the Lead Agency conduct or plan to conduct activities to encourage public-private partnerships that promote private-sector involvement in meeting child care needs?

☑ Yes. If yes, describe these activities or planned activities, including the results or expected results.

☐ No.

Quality Improvement Grant Program: The Commonwealth established the Child Care Quality Fund (CCQF) in 1997 to hold the revenues received from sales of “Invest in Children” license plates. The money from the CCQF has historically been awarded on an on-going, quarterly basis in the form of grants to non-profit organizations for the purpose of improving the delivery of child care services within the Commonwealth and assisting children to progress effectively in learning environments. The first grants were awarded in fiscal year 1999, and EEC has since awarded over $1,000,000 in grant funds for professional development training, accreditation supports, educational materials, and educational equipment. In awarding the grants, EEC has had a special focus on initiatives that support staff recruitment and retention of a diverse workforce. During 2006, EEC evaluated this grant program to better align it with the new agency’s mission and priorities. In 2007, the purpose of the Quality Improvement Grant was updated to promote school readiness, school success, and positive outcomes for children by supporting and enhancing the quality of services being delivered to children in early education and out-of-school time settings across the Commonwealth. More specifically, the goals of this grant program are to:

1. Improve early education and out-of-school time program quality and child learning environments by helping programs to achieve and maintain accreditation through the (NAEYC), the National Association for Family Child Care (NAFCC), or National After-School Association (NAA), and purchase education materials, technical assistance, and other materials that will enhance the program quality;

2. Enhance the skills of early education and out-of-school time practitioners by increasing access to professional development opportunities;

3. Improve outreach and communication to increase the engagement of families in programs and/or support children’s successful transition between programs and to kindergarten; and

4. Improve the quality of services delivered to at-risk children, including, but not limited to, those with special needs, those experiencing homelessness, children of teen parents, families experiencing domestic violence, and children involved with the Department of Social Services and/or Department of Transitional Assistance.

LearningGames Study: EEC is collaborating with Abt Associates, MindNurture, and family child care systems to conduct a national study of the LearningGames approach in family child care programs. LearningGames is a developmental curriculum that grew out of the Abecedarian Project and is built on evidence from 30 years of research that children learn best in individual interactions with responsive caregivers who provide rich language stimulation. The
curriculum consists of about 200 simple everyday activities to help parents and caregivers enhance the development of children birth to 60 months. The study will test this curriculum and assess its effectiveness in helping family child care providers improve children’s development.
3.1 Description of Child Care Services

3.1.1 Certificate Payment System

Describe the overall child care certificate process, including, at a minimum:
(1) a description of the form of the certificate (98.16(k));
(2) a description of how the certificate program permits parents to choose from a variety of child care settings by explaining how a parent moves from receipt of the certificate to choice of the provider; (658E(c)(2)(A)(iii), 658P(2), 98.2, 98.30(c)(4) & (e)(1) & (2)) and
(3) if the Lead Agency is also providing child care services through grants and contracts, estimate the proportion of §98.50 services available through certificates versus grants/contracts, and explain how it ensures that parents offered child care services are given the option of receiving a child care certificate. (98.30(a) & (b)) This may be expressed in terms of dollars, number of slots, or percentages of services.

Attach a copy of your eligibility worker’s manual, policy handbook, or other printed guidelines for administering the child care subsidy program as Attachment 3.1.1. If these materials are available on the web, the State may provide the appropriate Web site address in lieu of attaching hard copies to the Plan.

On July 17, 2007, EEC issued a comprehensive policy manual for use by CCR&Rs, contracted providers, and CPCs in managing EEC financial assistance. The manual is available on EEC’s website at www.eec.state.ma.us/docs/PolicyGuideFINAL.pdf.

Note: Eligibility worker’s manuals, policy handbooks, or other printed guidelines for administering a child care subsidy program will be used for reference purposes only. Documents provided by Lead Agencies pursuant to this section will not be uniformly or comprehensively reviewed and will not be considered part of the Plan. All information required to be part of the Plan must continue to be set forth in the Plan.

Certificate Payment System

EEC contracts with the CCR&Rs to administer the Voucher Management Program (certificates). Vouchers permit increased flexibility and choice for families, because families who receive vouchers to pay for early education and care services may use the voucher at any participating program they choose.
A voucher is a certificate issued to families who provide proof (according to EEC eligibility policies) of their family income and family activity. After the family has established eligibility, the family visits prospective programs and decides what type of early education and care program (family child care, center-based, or informal in-home/relative) they would prefer for their child. Once the family has decided on a program that has an opening for their child, the voucher (certificate) is issued to the family for the program. In order for a voucher to be issued to a licensed child care program, the program must hold a voucher agreement with CCR&R specifying the rate that the program will be paid. If the family chooses a program that does not currently hold a voucher agreement, the CCR&R will visit the program to complete an agreement with the program.

If a family chooses an in-home/relative child care provider, the provider must register with the local CCR&R and attend an orientation prior to being authorized to accept voucher payments. In addition, both the provider and the parent visit the CCR&R to sign the agreement, and the provider attends an orientation before s/he can receive payment. During the registration process, providers must complete a check list certifying that they have received and reviewed information on building and physical premises safety. In-home/relative providers must have a plan for evacuating the children from the home, including having escape routes from each floor level and a method of contacting the fire department or other authorities after the home has been evacuated. In-home/relative providers must also have smoke detectors throughout the home and a working telephone in the home at all times. In addition to attending the orientation and complying with the requirements regarding building and physical premises safety, all in-home, non-relative providers must have a cleared CORI and DSS background checks before they are permitted to care for children and receive payment for providing care.

Families who are on or transitioning from public assistance (TANF families) receive priority for a voucher, while other low-income families may access a voucher if sufficient funding is available. TANF families who are either employed or participating in qualified education and training programs will receive an authorization from DTA for a voucher. The family is then referred to the local CCR&R, which issues the voucher and helps the family locate an early education and care program that meets the family’s needs.

For other low-income families who are not receiving TANF, the CCR&Rs determine whether the family is eligible to receive a voucher based on the requirements established by EEC as discussed in Section 3.3.2. If funding permits, families can also receive vouchers if a member of the family has a documented disability or the parent is seeking employment. These low-income families are placed on the centralized waiting list for EEC financial assistance when immediate funding is not available. EEC prioritizes access to vouchers for the following children: children in foster care; children with a parent in military service who is deployed to a war zone; children of teen parents; children with a documented special need or with a parent who has a documented special need; and children in the care of a guardian or grandparent.

**Parent Choice**

Families who receive a voucher may choose to place their child with any provider who holds a voucher agreement. Once the local CCR&R has approved a voucher for an eligible
family, the CCR&R helps the family locate the type of early education and care program that best suits their needs. Parents are provided with information about and characteristics of all early education and care settings, such as family or large family child care homes, school age and group child care center-based programs, and in-home/relative care. In order to help parents select the best type of care for their child, EEC has published a “Choosing Child Care” brochure which is accessible via its website. This brochure is also supplied to all CCR&Rs for distribution to all families. Parents are given the option of visiting programs prior to choosing the type of care for their children. The CCR&R issues the voucher when a parent selects a provider.

3.1.2 In addition to offering certificates, does the Lead Agency also have grants or contracts for child care slots?

☐ Yes, and the following describes the types of child care services, the process for accessing grants or contracts, and the range of providers that will be available through grants or contracts: (658A(b)(1), 658P(4), §§98.16(g)(1), 98.30(a)(1) & (b))

☐ No.

EEC offers early education and care financial assistance through vouchers, contracts, and state-funded preschool direct service (CPC) grants. EEC determines the eligibility requirements that CCR&Rs, contracted providers, and CPCs must follow to enroll children into their programs. All early education and care programs who receive EEC financial assistance funding are required to use EEC’s centralized waiting list to enroll families into their programs and must enroll families into programs according to the statewide priorities established by EEC. CPC grants are managed by local community councils, and contracts are managed locally by the contracted provider.

The Contracting System

EEC administers multiple contracts with child care programs to serve low-income and priority families. All contracted child care providers may perform the initial intake for a family into the child care subsidy system and make an eligibility determination for subsidized child care. Contracted providers use the centralized waiting list for EEC financial assistance to identify eligible families, coordinate continuity of care for children whose “status” is about to change (e.g., from an infant slot to a toddler slot as the child ages, etc.), and refer families to other services they may need. As such, eligible families placed on the centralized waiting list may be contacted by a number of contracted providers for placement, at which time the family may choose to place their child with a provider or remain on the waiting list until they are contacted by the program of their choice. In addition, contracted providers refer families to other sources of information about early education and care programs and services, such as CCR&Rs and the EEC website, www.eec.state.ma.us.
**Child Care for Low-Income Families:** EEC has 223 contracts with child care providers throughout the Commonwealth for child care slots for the children of low-income families. EEC contracts with center-based child care programs, including school age programs, and with family child care systems for family child care. These contracts include the following program types: family child care; infant; toddler; preschool; school age; and care before and after Head Start/Early Head Start hours.

**Supportive Child Care:** EEC contracts with programs that provide supportive child care to families who have active protective services cases with DSS. The purpose of the supportive child care program is to facilitate children’s placement in quality child care settings and support the work of DSS through the purchase of early education and out-of-school time care that is supplemented by case management, comprehensive social services, and transportation services aimed at:

- ensuring a child’s physical well-being;
- enhancing a child’s social/emotional and cognitive development;
- promoting child’s school readiness/school success;
- helping to build positive relationships with adults and peers;
- providing stability for the whole family;
- creating linkages to other community resources; and
- enhancing the family’s ability to remain intact or for a child to return home.

The services provided to each family are customized to meet that family’s needs and are intended to assist in alleviating family stress and monitoring the health and safety of the child(ren). EEC reimburses providers at a base rate for child care, the provider then delivers the additional supports that the family needs, and then the provider bills EEC for those support services. EEC works closely with DSS to coordinate supportive child care services. This coordination of care is vital to ensuring that families who are involved with DSS get the high quality child care and additional services that they need. During fiscal year 2007, EEC worked closely with DSS on a major expansion of supportive child care. Please see Section 2.1.1 for details on the expansion of supportive child care.

**Non-Traditional Hours Child Care:** Working families may have difficulty in locating affordable quality child care during non-traditional work hours and, as a result, have difficulty in locating or retaining employment. Many of the jobs available to people transitioning from receiving Transitional Assistance for Families with Dependent Children (TAFDC) require non-traditional hours. In response to the need for this type of child care in Massachusetts, EEC contracts with providers who can offer care before 8:00 a.m. and after 6:00 p.m., as well as on the weekends. Currently, EEC purchases 64 non-traditional hours slots and has a total of six contracts for pilot programs throughout the state. By expanding the availability of licensed, quality care during non-traditional hours, EEC is helping families increase their employment opportunities.

**Teen Parent Child Care Services:** EEC purchases approximately 536 child care slots through 40 contracts for the children of teen parents. Teen parents need child care services that provide education and developmental activities for children and allow teens to develop their
parenting skills while attending school or developing career skills. Teen parents also need social supports designed to encourage them to stay in school, decrease the likelihood of repeat teen pregnancies, and lower the risk that they or their children will be abused or neglected. In addition to child care, teen parent child care services include transportation for the teen and her child, mentoring, parenting skills classes, counseling, and support to help teens finish high school or get their GED. Because teen parents often receive services from numerous community agencies, teen parent program contractors are required to fully assess a teen’s needs prior to delivering services. Thus, contractors can only provide and bill for those services that are not being provided to the teen by other community programs. This flexible contracting method helps to maximize resources and minimize duplication of services to teens and their children.

Child Care for Children Affected by HIV/AIDS: EEC purchases specialized child care support services for children and their families who are infected with and/or affected by HIV/AIDS and who reside in Boston and the greater Boston area. The provider with whom EEC contracts to provide these services has the distinction of being the only medically-specialized child care program in New England that serves this particular population. The children enrolled in this specialized program are offered medical, mental health, and educational services, which they can access through the program’s close affiliation with a large medical center based in Boston. In many cases, children and families who are dealing with HIV/AIDS feel isolated and overwhelmed emotionally by the demands of this disease. The purpose of specialized child care services is to provide a stable, safe, and nurturing resource for children and their families experiencing the daily disruption and stress of living with this illness.

Homeless Child Care: Through ten contracted programs located throughout the state, EEC purchases 85 specialized child care slots from center-based programs for the children of homeless families. The goal of this program is to provide homeless children with a stable, nurturing, and stimulating environment that meets their individual developmental, behavioral, and emotional needs, while at the same time offering the children’s parents counseling services to inform them about community support services and public assistance benefits they may access while seeking housing and employment.

3.1.3 The Lead Agency must allow for in-home care but may limit its use. Does the Lead Agency limit the use of in-home care in any way?

☐ Yes, and the limits and the reasons for those limits are: (§§98.16(g)(2), 98.30(e)(1)(iv))

☐ No.

To further ensure that children are in safe and secure child care environments, EEC requires that CORI and DSS checks be completed for all non-relative, in-home care providers. Only those non-relative, in-home care providers who have received approval through the CORI and DSS background check processes will be eligible to receive state subsidy payments. EEC also requires providers to be at least 18 years old, and limits the number of children a provider can care for to six or less. To further increase the quality of care provided by in-home/relative
care providers, EEC also requires all in-home/relative care providers to attend an orientation and training session conducted by the CCR&Rs prior to receiving any state reimbursements for providing care. These trainings cover topics such as health and safety issues, age appropriate activities, and appropriate child guidance techniques. As part of the orientations, the CCR&Rs provide in-home/relative care providers with a resource packet with information on educational resources available to them in their community along with information on how to become a licensed child care provider.

3.1.4 Are child care services provided through certificates, grants and/or contracts offered throughout the State? (658E(a), §98.16(g)(3))

☒ Yes.

☐ No, and the following are the localities (political subdivisions) and the services that are not offered:

3.2 Payment Rates for the Provision of Child Care

The statute at 658E(c)(4) and the regulations at §98.43(b)(1) require the Lead Agency to establish payment rates for child care services that ensure eligible children equal access to comparable care.

These rates are provided as Attachment 3.2A.

The attached payment rates were or will be effective as of July 1, 2006.

Provide a summary of the facts relied on by the State to determine that the attached rates are sufficient to ensure equal access to comparable child care services provided to children whose parents are not eligible to receive child care assistance under the CCDF and other governmental programs. Include, at a minimum:

• The month and year when the local market rate survey(s) was completed: July 2006. (§98.43(b)(2))

• A copy of the Market Rate Survey instrument and a summary of the results of the survey are provided as Attachment 3.2B. At a minimum, this summary should include a description of the sample population, data source, the type of methodology used, response rate, description of analyses, and key findings (See Guidance for additional information.)

• Does the Lead Agency use its current Market Rate Survey (a survey completed within the allowable time period –10/1/05 -9/30/07) to set payment rates?

☒ Yes.
EEC uses the results of the Market Rate Survey to set benchmarks for contracted and voucher payment rate increases. In addition, EEC has also used Market Rate Survey results to set parameters for CPC payment rates.

At what percentile of the current Market Rate Survey is the State rate ceiling set? If you do not use your current Market Rate Survey to set your rate ceilings or your percentile varies across categories of care (e.g., type of setting, region, age of children), describe and provide the range of variation in relation to your current survey. (See Guidance for additional information.)

Massachusetts does not have a state rate ceiling. After the fiscal year 2007 rate increase, EEC’s rates equal between the 35th and 55th percentiles for family child care and between the 20th and 65th for center-based child care based on the 2006 Market Rate Survey. These percentiles do not include higher rates paid to family child care systems, payments made for teen parents, additional payments for special services including transportation, supportive services for children in care, and payments made to enhance program quality such as accreditation assistance. These percentiles will increase during the upcoming year when EEC implements the $7 million rate increase for fiscal year 2008.

- How the payment rates are adequate to ensure equal access to the full range of providers based on the results of the above noted local market rate survey (i.e., describe the relationship between the attached payment rates and the market rates observed in the survey): (§98.43(b))

See below.

- Does the Lead Agency consider any additional facts to determine that its payment rates ensure equal access? (§98.43(d))

☐ Yes. If, yes, describe.

☐ No.

Although EEC’s current reimbursement rates for all types of care are lower than the median market rates (see Attachment 3.2A), more than 60% of all private, licensed center-based child care providers accept children who receive a subsidy. In addition, low-income families with preschool-aged children have access to early education and care programs in nearly every town in the Commonwealth through the CPC program.

One of EEC’s key goals is to develop a new rate structure that promotes continuous quality improvement, while also ensuring equal access for children and families. Highlights of EEC’s efforts to date include:
• Analyzing and conducting a comprehensive review of EEC’s current rate structure, including a better understanding of differences in rates among the various early education and care funding streams that EEC administers;
• Developing and overseeing the implementation of the market rate survey (see Section 5.1.4);
• Developing and overseeing the implementation of a first-of-its-kind provider cost survey (see Section 5.1.4); and
• Implementing a $12.5 million rate increase provided through the fiscal year 2006 state budget to providers of subsidized care (see Section 5.1.4).

Over the past year, EEC’s Rates and Payment working group focused on distributing a $12.5 million rate increase provided through the fiscal year 2007 state budget to providers of subsidized care. $10 million out of the $12.5 million was used to provide a 3.1% across-the-board increase, while the remainder, $2.5 million, was used to increase subsidized rates for early education and care provided to infants and toddlers in family child care and group child care programs proportionate to the disparity between these rates and the 50th percentile of private market rates, provided that the maximum rate increase shall be 12%.

In fiscal year 2008, the Rates and Payment working group will be focusing on using the results of the market rate survey and EEC’s provider cost survey to develop a long term plan to reduce rate disparity among EEC’s current reimbursement rates and the 75th percentile of the market rate. This work will include analyzing and projecting the impact of any rate increases on access to early education and care services for families. In addition, the group will be working closely with the Quality Working Group to develop EEC’s rate structure in a way that reflects quality at the program level. This will likely be done in the context of the development of a Quality Rating System.

• Does the State have a tiered reimbursement system (higher rates for child care centers and family child care homes that achieve one or more levels of quality beyond basic licensing requirements)?

☐ No.
☒ Yes. If yes, describe:

EEC is presently developing a provider quality rating system, which may form the basis for a future tiered reimbursement system. Currently, however, EEC reimburses child care providers at rates based on four rate tiers, each of which is linked to the achievement of a certain quality standard. A provider must meet the standards required by Literacy for School Readiness to be reimbursed at Tier 1. A provider may choose to meet additional quality standards in order to be reimbursed at one higher tier for each standard that they agree to meet. For example, a provider meeting the standards for Literacy for School Readiness and Salary Incentive for Professional Development is reimbursed at Tier 2.
The four tiers are: Literacy for School Readiness (mandatory); Initiative for Program Assessment (optional); Salary Incentive for Professional Development (optional); and Longitudinal Study (optional). The standards for each of the four tiers are outlined below.

1. Literacy for School Readiness

   The child care provider shall:

   • Provide language development to build literacy skills;
   • Provide an educational literacy curriculum to ensure appropriateness of program planning; and
   • Ensure school readiness through the child care literacy environment.

2. Initiative for Program Assessment

   The child care provider shall assess their program annually using one or more of the assessment tools appropriate for the type of child care programming they provide:

   • Infant/Toddler Environment Rating Scale (ITERS);
   • Early Childhood Environment Rating Scale Revised (ECERS-R);
   • School Age Care Rating Scale (SACERS); and
   • Family Day Care Rating Scale (FDCRS).

3. Salary Incentive for Professional Development

   The child care provider shall develop and initiate a salary incentive program for professional development that will improve the staffing quality in their program.

4. Longitudinal Study

   The child care provider shall participate in and partner with a university to conduct a longitudinal literacy study to assess the effectiveness of the school readiness curriculum.

3.3 Eligibility Criteria for Child Care

3.3.1 Age Eligibility

   Does the Lead Agency allow CCDF-funded child care for children above age 13 but below age 19 who are physically and/or mentally incapable of self-care? (Physical and mental incapacity must then be defined in Appendix 2.) (658E(c)(3)(B), 658P(3), §98.20(a)(1)(ii))

   ☑ Yes, and the upper age is 16.
   ☐ No.
Does the Lead Agency allow CCDF-funded child care for children above age 13 but below age 19 who are under court supervision? (658P(3), 658E(c)(3)(B), §98.20(a)(1)(ii))

☐ Yes, and the upper age is ___.
☒ No.

3.3.2 Income Eligibility

**Complete** columns (a) and (b) in the matrix below. Complete Columns (c) and (d) **ONLY IF** the Lead Agency is using income eligibility limits **lower** than 85% of the SMI.

<table>
<thead>
<tr>
<th>Family Size</th>
<th>100% of State Median Income (SMI) ($/month)</th>
<th>85% of State Median Income (SMI) ($/month)</th>
<th>Income Level, lower than 85% SMI, if used to limit eligibility</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>$4,841</td>
<td>$4,114</td>
<td>$2,420 50% SMI at initial application, 50% SMI</td>
</tr>
<tr>
<td>2</td>
<td>$5,979</td>
<td>$5,083</td>
<td>$2,990 50% SMI</td>
</tr>
<tr>
<td>3</td>
<td>$7,118</td>
<td>$6,051</td>
<td>$3,559 50% SMI</td>
</tr>
<tr>
<td>4</td>
<td>$8,257</td>
<td>$7,019</td>
<td>$4,129 50% SMI</td>
</tr>
</tbody>
</table>

If the Lead Agency does not use the SMI from the most current year, **indicate** the year used:

If applicable, indicate the date on which the eligibility limits detailed in column (c) became or will become effective: **July 1, 2007**

How does the Lead Agency define “income” for the purposes of eligibility? Describe and/or include information as **Attachment 3.3.2**. (§§98.16(g)(5), 98.20(b))

For purposes of eligibility for subsidized early education and care, income includes the following: wages/salary; self-employment income; social security benefits; interest from dividends; income from estates or trusts; rental income; royalties; pensions and annuities; unemployment compensation; alimony or child support; and public assistance payments.
• Is any income deducted or excluded from total family income (for instance, work or medical expenses; child support paid to, or received from, other households; Supplemental Security Income (SSI) payments)?

☐ Yes. If yes, describe what type of income is deducted or excluded from total family income.

☐ No.

The following sources of income are excluded from a family’s income when determining whether the family meets EEC income eligibility requirements:

Government Assistance Earnings
1. Payments under the Nutrition Program for the Elderly (Title VII of the Older Americans Act of 1965);
2. Payments from the Home Energy Assistance Program;
3. TAFDC cash benefits or cash benefits received from other charitable or social service agencies;
4. Department of Social Services foster care support payments;
5. The value of the coupon allotment under the Food Stamp Act of 1964, as amended, in excess of the amount paid for coupons;
6. The value of U.S. Department of Agriculture (USDA) donated foods, the value of supplemental food assistance under the Child Nutrition Act of 1966, and the special food service program for children under the National School Lunch Act, as amended;
7. Subsidized adoption payments from the Commonwealth of Massachusetts;
8. Rental allowance made to any welfare recipients (TAFDC); Emergency Aid to the Elderly, the Disabled and to Children (EAEDC); or funds from the Refugee Resettlement Program (RRP); and
9. Payments credited to an escrow account under the Family Self-Sufficiency Program administered by the Department of Housing and Urban Development.

Restitution Payment Earnings
10. Payments to eligible individuals of Japanese ancestry or their survivors under the Civil Liberties Act of 1988 and payments to eligible Aleuts (who were former residents of the Aleutian and Pribilof Islands) or their survivors under the Aleutian and Pribilof Islands Restitution Act, Public Law 100-383;
12. Payments made to individuals because of their status as victims of Nazi persecution in accordance with Public Law 103-286;
13. Veterans Benefits Payments to a female Vietnam veteran made on behalf of a child with birth defects or spina bifida;
14. Agent Orange Settlement Fund payments made to Vietnam veterans or their survivors in accordance with public law 101-201, January 1, 1989;
15. Any payment received under the uniform Relocation Assistance and Real Property Acquisition Policies Act of 1970; and
16. Payments made pursuant to the Alaska Native Claims Settlement Act to the extent such payments are exempt from taxation under Section 21(a) of the Act.
Earnings from Legal Actions, Contracts, or Agreements
17. TAFDC cash benefits resulting from a correction of an underpayment or a fair housing decision, in the month of receipt and in the following month;
18. Any portion of a Worker’s Compensation, property damage, personal injury, Compensation to Victims of Violent Crimes Act, or death settlement or award that is spent for the purpose for which it was originally earmarked and is not compensation for lost wages;
19. Per capita payments to or funds held in trust for any individual in satisfaction of a judgment of the Indian Claims Commission or the Court of Claims; and
20. Money received from the sale of property, such as stocks, bonds, a house, or a car (unless the person was engaged in the business of selling such property, in which case the net proceeds would be counted as income from self-employment).

Employment or Training Related Earnings
21. Training stipends including, but not limited to, payments from the Department of Employment and Training (DET) or the Massachusetts Rehabilitation Commission (MRC). The balance of the stipend is treated as unearned income, which is countable unless specified as non countable under another provision of these regulations;
22. Youthbuild, Volunteers in Service to America (VISTA), or Americorps allowances, earnings, or payments to individuals participating in those programs;
23. Additional income received by a member of the Armed Forces deployed to a combat or hazardous duty zone, in accordance with Public Law 108-447;
24. Any grant or loan to an undergraduate student for education purposes made or insured under any program administered by the U.S. Commission of Education;
25. Loans and grants, such as scholarships, obtained and used under conditions that preclude their use for current living costs;
26. Military Housing Allowance;
27. Employer’s Benefit Dollars, unless the employee elects not to spend the dollars on benefits; and
28. Travel Reimbursement.

Exempted Personal Earnings
29. Withdrawals from bank accounts;
30. Money borrowed;
31. Tax refunds and capital gains;
32. Income earned by children under the age of 21;
33. Gifts and lump sum inheritance; and
34. Lump sum insurance payments.

- Is the income of all family members included?

☐ Yes.

☒ No. If no, describe whose income is excluded for purposes of eligibility determination.

Income earned by children under the age of 21 is excluded.
3.3.3 Eligibility Based Upon Receiving or Needing to Receive Protective Services

Does the State choose to provide child care to children in protective services, as defined in Appendix 2? (§§98.16(f)(7), 98.20(a)(3)(ii)(A) & (B))

☐ Yes.
☐ No.

Has the Lead Agency elected to waive, on a case-by-case basis, the fee and income eligibility requirements for cases in which children receive, or need to receive, protective services, as defined in Appendix 2? (658E(c)(3)(B), 658P(3)(C)(ii), §98.20(a)(3)(ii)(A))

☐ Yes.
☐ No.

☐ Not applicable. CCDF-funded child care is not provided in cases in which children receive, or need to receive, protective services.

Does the State choose to provide CCDF-funded child care to children in foster care whose foster care parents are not working, or who are not in education/training activities? (§§98.20(a)(3)(ii), 98.16(f)(7))

☐ Yes. (NOTE: This means that for CCDF purposes the State considers these children to be in protective services.)
☐ No.

Foster children with open protective cases through DSS are eligible for CCDF-funded early education and care regardless of whether their foster parents are working or participating in education and training activities. For foster children without open protective services cases through DSS, their foster parents must be seeking employment, employed, participating in a training or education program, or be age 65 or over and retired in order to be eligible for CCDF-funded early education and care.

3.3.4 Additional Eligibility Conditions

Has the Lead Agency established additional eligibility conditions? (658E(c)(3)(B), §98.16(g)(5), §98.20(b))

☐ Yes, and the additional eligibility conditions are: (Terms must be defined in Appendix 2)
TANF families currently receive immediate access to child care services with a referral from the Department of Transitional Assistance (DTA). Upon closure of a family’s DTA case, DTA issues a twelve month authorization for transitional child care services.

When a non-TANF family first enters the EEC early education and care financial assistance system (i.e., a family who is not enrolled in a program through a contracted slot, voucher, or CPC grant), the family’s income must be at or below 50% of the SMI in order to receive EEC financial assistance. Once the family receives financial assistance, whether through a contracted slot, voucher, or a CPC grant, the family will remain eligible until their income exceeds 85% of the SMI. Families with a child with a documented disability are eligible for EEC financial assistance if their income is at or below 85% of the SMI. In addition, any family receiving EEC financial assistance for a child with a documented disability is eligible to receive financial assistance for any other children if their income is at or below 85% of the SMI. Children with disabilities and their siblings may continue to receive a subsidy until their family’s income exceeds 100% of the SMI.

Currently, EEC provides immediate access to financial assistance through vouchers to the following families:

- Parent/guardians in activated military service;
- Homeless families;
- Teen parents;
- Siblings of children in voucher, CPC, or contracted care;
- Foster families; and
- Families currently receiving a EEC financial assistance, but who have had a change in status:
  - Families changing their geographic location within the state;
  - Families changing from one approved service need/family activity to another;
  - Children who left care and are returning within three months; and
  - Families who previously received a voucher during or after the summer of 2006 and now need “summer only care.”

EEC currently provides immediate access to financial assistance through vacant contract slots and contracted flexible funding to the following families:

- Siblings of children enrolled in CPC or contracted programs;
- Children who are in need of continuity of EEC financial assistance:
  - Children who left a contracted program and are returning to one within three months;
  - Children who are aging out of a contracted or CPC program (e.g., children needing after school care);
  - Families in Supportive, Teen Parent, Non-Traditional Hours Care and Homeless contracts whose cases are closing and who meet EEC financial assistance income and family activity requirements;
EEC has developed uniform eligibility policies, including priority service for families meeting the criteria outlined below. These priorities will continue to be based on a combination of low family income and other research-based risk factors. These priorities include:

- Extraordinary Circumstances;
- Domestic Violence;
- Homeless Family;
- Teen Parent;
- Special Need of Child;
- Special Need of Primary Parent/Guardian;
- Parent in Active Military Service;
- Federal Poverty Level;
- Temporary or Permanent Guardian (including grandparent);
- DSS Adoptive Family; and
- Foster Child.

TANF families will continue to have immediate access to financial assistance through vouchers and families with an open case protective services case with the Department of Social Services will also continue to have access to child care services through EEC’s supportive child care contracts and also through vouchers as part of EEC’s supportive expansion initiative (see Section 2.1.1).
### 3.4 Priorities for Serving Children and Families

#### 3.4.1 Complete the table below regarding eligibility conditions and priority rules. For columns (a) through (d), check box if reply is “Yes”. Leave blank if “No”. Complete column (e) if you check column (d).

<table>
<thead>
<tr>
<th>Eligibility Category</th>
<th>(a) Guarantee subsidy eligibility</th>
<th>(b) Give priority over other CCDF-eligible families</th>
<th>(c) Same priority as other CCDF-eligible families</th>
<th>(d) Is there a time limit on guarantee or priority?</th>
<th>(e) How long is time limit?</th>
</tr>
</thead>
<tbody>
<tr>
<td>Children with special needs</td>
<td>☐</td>
<td>☒</td>
<td>☐</td>
<td>☐</td>
<td></td>
</tr>
<tr>
<td>Children in families with very low incomes</td>
<td>☐</td>
<td>☐</td>
<td>☒</td>
<td>☐</td>
<td></td>
</tr>
<tr>
<td>Families receiving Temporary Assistance for Needy Families (TANF)</td>
<td>☒</td>
<td>☐</td>
<td>☐</td>
<td>☐</td>
<td></td>
</tr>
<tr>
<td>Families transitioning from TANF</td>
<td>☒</td>
<td>☐</td>
<td>☐</td>
<td>☐</td>
<td></td>
</tr>
<tr>
<td>Families at risk of becoming dependent on TANF</td>
<td>☐</td>
<td>☐</td>
<td>☒</td>
<td>☐</td>
<td></td>
</tr>
</tbody>
</table>

#### 3.4.2 Describe how the State prioritizes service for the following CCDF-eligible children: (a) children with special needs and (b) children in families with very low incomes. Terms must be defined in Appendix 2. (658E(c)(3)(B))

**Children with Special Needs**

EEC prioritizes services for families with a child who has a documented special need and for families with a parent whose documented special need prevents him/her from caring for the child during the time for which early education and care financial assistance is being requested. These families are prioritized in three ways. First, these families are eligible for financial assistance at higher incomes (e.g., gross income at or below 85% of the SMI at entry and 100% of...
of the SMI at exit). Second, they are deemed to meet EEC’s service need requirements irrespective of whether they are working, seeking employment, or participating in an education/training program. Third, they are prioritized for services on EEC’s centralized waiting list.

**Children in Families with Very Low Incomes**

TANF families currently receive immediate access to child care services with a referral from the Department of Transitional Assistance. When non-TANF families first access EEC financial assistance, their gross income must be at or below 50% of the SMI. Once they are already receiving financial assistance, families remain financially eligible until their income exceeds 85% of the state median income. Currently, these families are served on a first come, first served basis from EEC’s centralized waiting list.

Please see Section 3.4.4 below for a description of EEC’s current work to create more clearly defined priority categories and ensure that the most vulnerable families and children at-risk of school failure, including those with special needs and very low incomes, are prioritized for service.

**Other Children and Families Who Receive Priority for Services**

Currently, EEC provides immediate access to financial assistance through vouchers to the following families:

- Parent/guardians in activated military service;
- Homeless families;
- Teen parents;
- Siblings of children in voucher, CPC, or contracted care;
- Foster families;
- Families currently receiving EEC financial assistance, but who have had a change in status:
  - Families changing their geographic location within the state;
  - Families changing from one approved service need/family activity to another;
  - Children who left care and are returning within three months; and
  - Families who previously received a voucher during or after the summer of 2004 and now need “summer only care.”

EEC currently provides immediate access to financial assistance through vacant contract slots and contracted flexible funding to the following families:

- Siblings of children enrolled in CPC or contracted programs; and
- Children who are in need of continuity for EEC financial assistance:
  - Children who left a contracted program and are returning to one within three months;
  - Children who are aging out of a contracted or CPC program (e.g., children needing after school care);
o Families in Supportive, Teen Parent, Non-Traditional Hours Care and Homeless contracts whose cases are closing and who meet EEC financial assistance income and family activity requirements;
o School age children who were previously enrolled in a contracted program and who need care only during summer months, school holidays, or other school closings; and
o Families changing their geographic location with the state between contracted programs.

In order to promote continuity of care for enrolling children into contracted programs, EEC uses an innovative tool that is flexible enough to meet the ever changing needs of families and their children. If a provider does not have a contract slot available for a child enrolled in their program who meets the criteria outlined in EEC’s continuity of care policy, the provider may request access to funding that EEC has set aside (called the “flexible pool”) to allow the child to remain in their early education and care program. In this way, families who are already in the early education and care system through EEC financial assistance do not need to experience a break in services.

The flexible pool gives contracted providers temporary use of additional early education and care slots to meet the continuity of care needs of families until permanent slots become available. EEC requires contracted providers to move children in flexible funding into a contracted slot as soon as one is identified. Children in supportive child care are prioritized first.

3.4.3 Describe how CCDF funds will be used to meet the needs of: (a) families receiving Temporary Assistance for Needy Families (TANF), (b) those attempting to transition off TANF through work activities, and (c) those at risk of becoming dependent on TANF. (658E(c)(2)(H), Section 418(b)(2) of the Social Security Act, §98.50(e), 98.16(g)(4))

TANF families currently receive immediate access to child care services with a referral from DTA. Upon closure of a family’s DTA case, DTA issues a twelve month authorization for transitional child care services.

When non-TANF families first access EEC financial assistance, their gross income must be at or below 50% of the SMI. Once they are already receiving financial assistance, families remain financially eligible until their income exceeds 85% of the state median income. Currently, these families are served on a first come, first served basis from EEC’s centralized waiting list.

3.4.4 Has the Lead Agency established additional priority rules that are not reflected in the table completed for Section 3.4.1? (658E(c)(3)(B), §98.16(g)(5), §98.20(b))

☒ Yes, and the additional priority rules are: (Terms must be defined in Appendix 2)
No.

Please see the response to 3.4.2 above.

3.4.5  Does the Lead Agency serve all eligible families that apply?

☐  Yes.
☒  No.

At the present time, the number of eligible families exceeds the amount of available funding for EEC financial assistance. With the exception of families who have immediate access to EEC financial assistance, families are placed on the EEC centralized waiting list. Priority families then non-priority families are enrolled on a first come, first served basis from the top of the EEC centralized waiting list.

3.4.6  Does the Lead Agency maintain a waiting list?

☒  Yes. If yes, for what populations? Is the waiting list maintained at the State level? Are certain populations given priority for services, and if so, which populations? What methods are employed to keep the list current?

☐  No.

EEC provides CCDF-funded financial assistance to families who have children between the ages of birth to 12 and whose gross income is below 50% SMI (or below 85% SMI for a family with a child or parent with a special needs) at initial application. These families may apply for financial assistance at their local CCR&R or directly at their local Head Start, CPC program, or contracted child care program. Current funding is not sufficient to serve all low-income families who apply for EEC financial assistance in Massachusetts, and approximately 19,000 families are currently waiting to receive financial assistance.

In order to ensure that families have fair and equal access to the early education and care financial assistance system, EEC developed and now maintains a web-based, real-time statewide centralized waiting list to track information regarding low-income families waiting for EEC financial assistance. The centralized waiting list is the only waiting list to be used for families applying for, eligible for, or receiving EEC financial assistance, and it is the first step in the process for families seeking to access EEC financial assistance. Families can access the waiting list from any CCR&R, contracted provider, or CPC program because waiting list information is stored in a single system, accessible on-line from any CCR&R, contracted provider, or CPC. EEC is also currently working to ensure that all Head Start programs have access to the centralized waiting list.
When funding is available, the following priorities are currently in place for the enrollment of CCDF-eligible children into early education and care programs from the centralized waiting list:

- **Continuity of Care:**
  - Child Left Care Within 3 Months (Child re-enrolled after temporary termination)
  - Geographic Relocation (Family moves within the state)
  - Aging-Out (Child exceeds age limit for current program)
  - Supportive, Teen Parent, Non Traditional Hours Care, Homeless Contract (Contracted Providers Only)
  - Voucher (Child in contract waiting for a voucher)

- **Sibling of child already receiving EEC financial assistance:**
  - Sibling: Contract (Sister/brother enrolled in contract program)
  - Sibling: Voucher (Sister/brother enrolled in voucher program)
  - Sibling: CPC (Sister/brother enrolled in CPC program)

- **Grandparent/Guardian Family** (Temporary or legal guardians, including grandparents)

- **Child in Foster Care** (Foster families referred by DSS)

- **Child of Homeless Family** (Family is living in a shelter)

- **Child of Parents in Active Military Service**

- **Child of Teen Parent** (Teen is 19 years of age or under in high school or under 18 years of age in GED program)

- **Parent with Special Needs** (Disability or circumstance renders parent unable to care for child)

- **Child with Special Needs** (Disability or special need necessitates child care)

- **Summer Only Care** (Child requires care only for summer, school holidays, vacations, or other school closings)

Once a family’s waiting list record has been created, CCR&Rs are responsible for sending waiting list confirmation letters to all of the families on the list and tracking their continued interest in receiving financial assistance through waiting list renewal letters, which are sent to families every six months. CCR&Rs, contracted providers, or CPC programs send families letters whenever funding becomes available at their program. This system provides families with access to many different types of early education and care programs in Massachusetts. CCR&Rs, contracted providers, and CPC programs are all required to enroll priority families and then non-priority families on a first come, first served basis from the top of the EEC centralized waiting list.

EEC has developed uniform eligibility policies, including priority service for families meeting the criteria outlined below. These priorities will continue to be based on a combination of low family income and other research-based risk factors. These priorities include:

- Extraordinary Circumstances;
- Domestic Violence;

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3 Continuity of care refers to the continuation of EEC financial assistance for a child who is already receiving financial assistance through a contract, voucher, or CPC scholarship in the circumstances specified herein, provided that the child continues to meet EEC’s eligibility criteria.
• Homeless Family;
• Teen Parent;
• Special Need of Child;
• Special Need of Primary Parent/Guardian;
• Parent in Active Military Service;
• Federal Poverty Level;
• Temporary or Permanent Guardian (including grandparent);
• DSS Adoptive Family; and
• Foster Child.

TANF families will continue to have immediate access to financial assistance through vouchers and families with an open case protective services case with the Department of Social Services will also continue to have access to child care services through EEC’s supportive child care contracts and also through vouchers as part of EEC’s supportive expansion initiative (see Section 2.1.1).

EEC is working closely with its Advisory Team, Parent Advisory Committee, and other external experts and stakeholders on the development of the new priorities. EEC’s new system of priorities will feature common definitions and verification procedures as well as a calibration system to help ensure that the higher priority families (i.e., families in greatest need) receive services sooner. EEC will be working on the development of this new prioritization system in fiscal year 2008.

3.5 Sliding Fee Scale for Child Care Services

3.5.1 A sliding fee scale, which is used to determine each family's contribution to the cost of child care, must vary based on income and the size of the family. A copy of this sliding fee scale for child care services and an explanation of how it works is provided as Attachment 3.5.1.

The attached fee scale was or will be effective as of July 1, 2007.

Will the Lead Agency use additional factors to determine each family's contribution to the cost of child care? (658E(c)(3)(B), §98.42(b))

☑ Yes, and the following describes any additional factors that will be used:
☐ No.

The amount of a family's contribution toward the cost of child care services depends on the number of children in subsidized care within one family. Families with more than one child receiving subsidized child care pay a discounted fee for each additional child beyond the first in need of subsidized child care. At its June 12, 2007 meeting, the Board of Early Education and Care approved EEC’s recommendation to update the State Median Income (SMI) used to
determine income eligibility from 2006 to the current year. EEC is issuing updated income eligibility guidelines and an updated sliding fee scale for use beginning July 1, 2007.

3.5.2 Is the sliding fee scale provided in the attachment in response to question 3.5.1 used in all parts of the State? (658E(c)(3)(B))

☐ Yes.

☐ No, and other scale(s) and their effective date(s) are provided as Attachment 3.5.2.

3.5.3 The Lead Agency may waive contributions from families whose incomes are at or below the poverty level for a family of the same size, (§98.42(c)), and the poverty level used by the Lead Agency for a family of 3 is: $1180.

The Lead Agency must select ONE of these options:

☐ ALL families with income at or below the 2002 poverty level for a family of the same size ARE NOT required to pay a fee.

☐ ALL families, including those with incomes at or below the poverty level for families of the same size, ARE required to pay a fee.

☐ SOME families with income at or below the poverty level for a family of the same size ARE NOT required to pay a fee. The following describes these families:

3.5.4 Does the State allow providers to charge parents the difference between the maximum reimbursement rate and their private pay rate?

☐ Yes.

☒ No.

The state pricing regulations that apply to all child care providers who contract with EEC require that contractors accept the payments made by EEC as full payment. Contractors are prohibited from supplementing their payments by charging families any additional fee for those services paid for by EEC.

3.5.5 The following is an explanation of how the copayments required by the Lead Agency's sliding fee scale(s) were determined to be affordable: (§98.43(b)(3))

Access to federally subsidized child care is prioritized for families who earn below 50% of the 2008 SMI. (Families with a parent or child with a special need may access care if their
income is below 85% of the 2008 SMI.) EEC estimates that 92% of families receiving federally subsidized child care services earn below 50% of the SMI. For these families, the fees are based on a gradually increasing sliding fee scale ranging from 1% to 15% of their gross income. Since July 2001, there has been no co-payment for families with incomes below the federal poverty line as established in fiscal year 2002.

Families whose income increases above 50% SMI, but does not exceed 85% of the SMI may continue to receive federally subsidized child care services. (Families with a parent or child with a special need may continue to receive care so long as their income does not exceed 100% of the SMI.) EEC estimates that 7% of the families receiving federally subsidized child care services earn between 50% and 85% of the SMI. The fee scale for these families ranges between 10.5% and 16% of their gross median income. Families with an income under 50% of the 2001 SMI pay no more than 10% of their income. Families whose income is below the 2002 federal poverty level pay no fee.
PART 4
PARENTAL RIGHTS AND RESPONSIBILITIES

4.1 Application Process / Parental Choice

4.1.1 Describe the process for a family to apply for and receive child care services (658D(b)(1)(A), 658E(c)(2)(D) & (3)(B), §§98.16(k), 98.30(a) through (e)). At minimum, the description should include:

- How parents are informed of the availability of child care services and about child care options
- Where/how applications are made
- What documentation parents must provide
- How parents who receive TANF benefits are informed about the exception to individual penalties as described in 4.4
- Length of eligibility period including variations that relate to the services provided, e.g., through collaborations with Head Start or pre-kindergarten programs
- Any steps the State has taken to reduce barriers to initial and continuing eligibility for child care subsidies

Attach a copy of your parent application for the child care subsidy program. If the application is available on the web, provide the appropriate Web site address (application must still be attached to Plan):

www.eec.state.ma.us/docs/IESubsidyApplicationFeeAgreement.pdf

Access to Care

Families may access the early education and care system at multiple points, including their local CCR&R or CPC, a contracted early education and care provider, or a local DTA or DSS area office.

Families entering the system through a CCR&R, CPC, or contracted early education and care provider may apply for early education and care financial assistance at each point of entry. Eligibility for financial assistance is determined by the CCR&Rs, CPCs, or contracted early education and care providers based on statewide criteria and policies established by EEC. In addition to processing applications and determining eligibility CCR&Rs (and CPCs with respect to services for families with preschool aged children) provide families with information about early education and care options and referrals to programs with available slots. Families with children who have special needs also receive specialized information and referral services as well as on-going support to ensure that care meets their child(ren)’s needs.

To meet the needs of families on or transitioning from TANF, including teen parents, EEC makes applications for early education and care financial assistance available at local DTA area offices. The local DTA area offices process the applications and make eligibility
determinations for all TANF families. If a family is eligible, DTA will issue the family an authorization for subsidized early education and care services and refer the family to the local CCR&R for assistance in finding a program that meets the family’s needs. The length of the authorization varies depending on the activity in which the parent is participating, and may be renewed (subject to eligibility verification) at the local DTA office. (Upon closure of the family’s DTA case, DTA issues a twelve month authorization for transitional child care services.) Once DTA has issued the authorization, the CCR&Rs assist families by providing information about early education and care and helping them find a program that meets their needs. In some cases, the CCR&Rs have staff stationed in or near local DTA offices so that families can more easily obtain assistance.

DTA workers explain to families seeking early education and care services how DTA and EEC can assist them and clarify any exceptions to the penalties associated with failure to comply with the work requirement. To make the application process as clear as possible, EEC worked with DTA to produce a brochure specifically geared towards TANF families, entitled “Child Care for TANF Families.” The brochure provides TANF families with a step-by-step explanation of how to obtain subsidized early education and care services and of their available options for services. The brochure also describes a family's eligibility to receive services after TANF assistance ends.

As previously described in Section 2.1.1, EEC and DTA have formed an interagency working group dedicated to streamlining the process for TANF families to receive child care services.

For a family with an active abuse or neglect case, DSS can include supportive early education and care as one component of the family’s service plan. For these families, DSS determines eligibility and provides the family with information about their early education and care options. Specifically, DSS clinical staff will refer a child to the DSS area office where a DSS Coordinator makes the eligibility determination. EEC staff have trained the DSS Coordinators on how to make appropriate referrals, how to determine family eligibility, what to expect from supportive early education and care, and how to locate an early education and care program in their community. EEC contracts for supportive early education and care services in a variety of different settings, including family child care homes and centers that serve infants, toddlers, preschool children, and school age children. This variety ensures that families have multiple early education care options. In addition, EEC has increased access to supportive child care services through vouchers as part of its supportive child care expansion initiative.

**Documentation Requirements**

At initial assessment, families must provide documentation of the following:

- Family composition and size;
- Identity;
- Massachusetts residency;
- Household income; and
- Service need, i.e., the family’s reason for needing care.
At each reassessment, a family’s documentation of income, service need, family size and composition, and residence must be updated.

Families receiving care pursuant to an authorization from DTA or DSS need only provide a copy of their authorization from DTA or DSS along with proof of identity in order to access care initially. At reassessment, these families need only provide a copy of their new authorization to continue receiving care. However, if a family’s DTA or DSS authorization for care has ended without being renewed, the family’s will need to provide updated documentation of the following in order to determine whether they are eligible to continue receiving early education and care financial assistance:

- Family composition and size;
- Massachusetts residency;
- Household income; and
- Service need, i.e., the family’s reason for needing care.

For complete details on EEC documentation requirements, please see Chapter 3 and Appendix F of the EEC Financial Assistance Policy Guide, which is available at www.eec.state.ma.us/docs/PolicyGuideFINAL.pdf.

**Length of Reassessment**

All families receiving early education and care financial assistance are reassessed on an annual basis, with the exception of those receiving services through a DTA or DSS authorization. For TANF families, the reassessment period varies and is based upon the length of the early education and care authorization issued by DTA. Families receiving supportive early education and care services are reassessed every six months.

4.1.2 Is the application process different for families receiving TANF?

- Yes. If yes, **describe** how the process is different:

- No.

See Section 4.1.1 above.

4.1.3 The following is a detailed description of how the State ensures parental choice by making sure that parents are informed about their ability to choose from among family and group home care, center-based care and in-home care including faith-based providers in each of these categories.

CCR&Rs and CPCs are required by the terms of their contracts and/or grants with EEC to deliver parent information and referral services, including providing families with information on the care options and how to choose a program which meets their needs. Additionally, EEC
has created a “Choosing Child Care” brochure which is now available on EEC’s website. This brochure provides families with important information on the following topics:

- What to look for in an early education and care and out-of-school time program;
- Tips by age group;
- Information on licensing;
- Questions to ask prospective providers;
- Types of child care options; and
- Other resources for choosing child care.

EEC funded programs also provide individual counseling and materials to better equip parents for choosing child care. Through EEC’s website, families can search for a list of all the licensed early education and care providers in their area by the type of care and get information about the different types of early education and care programming. The website also contains a list of suggested questions that families might want to ask prospective providers and offers other helpful information to help families can choose the program that best meets their needs. In addition, the website contains an “eligibility wizard” that permits families to estimate whether they are eligible for EEC financial assistance. Families can also find EEC’s regulations, policies, procedures, and forms along with information about special programs and technical assistance papers on EEC’s website.

Through its centralized waiting list, EEC also ensures that all families, regardless of their point of entry, are provided with the same information about their eligibility for EEC financial assistance as well as the variety of early education and out-of school time care options available to them, including family child care homes, center-based group and school age care, public school programs, and in-home relative care. Parents can access the EEC centralized waiting list, which is the only waiting list used for EEC financial assistance, from any CCR&R, contracted provider, or CPC program. When funding for EEC financial assistance becomes available, families receive letters from CCR&Rs, contracted providers, and CPC programs, thereby ensuring that families have a variety of programs, including family child care, private, center-based care, public preschool programs, Head Start, and school age programs, from which to choose.

4.1.4 Does the State conduct activities aimed at families with limited English proficiency to promote access to child care subsidies and reduce barriers to receiving subsidies and accessing child care services?

☒ Yes. If yes, describe these activities, including how the State overcomes language barriers with families and providers.

☐ No.

EEC funded programs conduct outreach to eligible families with limited English proficiency. Many programs translate family outreach materials into languages prevalent in their given service delivery area. Moreover, many CCR&Rs, contracted providers, and CPCs employ
bilingual or multi-lingual staff who are available to conduct community outreach and provide information, referral, and intake services to families with limited English proficiency. EEC also employs bilingual staff in all of its offices to provide outreach and technical assistance to both providers and families.

4.2 Records of Parental Complaints

The following is a detailed description of how the State maintains a record of substantiated parental complaints and how it makes the information regarding such parental complaints available to the public on request. (658E(c)(2)(C), §98.32))

As the state agency mandated to set and enforce the rules and regulations for all child care providers, EEC has over a quarter of a century of experience protecting children who are placed in child care. EEC maintains a record of all information received about child care providers and investigates all complaints to ensure that children are free from harm and that child care providers are in compliance with EEC’s rules and regulations. Through its statewide computerized tracking system, EEC logs and tracks complaints, incidents, and other information that it receives about child care providers from a variety of sources, such as parents, concerned individuals, other state agencies, and providers themselves. This system allows appropriate EEC staff access to information about child care programs, including all open and completed complaints and investigations, required self-reports of serious injuries and incidents occurring at a program, and other information alleging a concern that may affect the health, safety, or well-being of children in care.

In an effort to encourage and support providers to critically evaluate, self-correct, and proactively improve all aspects of their child care programs and to enhance EEC’s ability to protect children from child care that places them at risk of harm, EEC recently revised its procedures for collecting, tracking, and responding to information about providers. Among the goals of the new procedures, known as the EEC Resolution System (EECRS), are to:

- Create an environment of continuous quality improvement for providers;
- Provide EEC staff with greater flexibility in responding to concerns about providers so that interventions are better tailored to address the identified issues; and
- Gather more accurate and useful data about providers in order to more precisely assess the quality of child care delivered by each provider.

When information about a provider is initially received, an EEC staff member enters it into the tracking system, including the name of the provider and the nature of the concern. EEC also requests the name of the complainant and her/his relationship to the provider (e.g., parent, neighbor, etc.), but this information is not required. Once the information is logged into the system, it is then filtered through the EEC Case Evaluation Tool, which consists of six questions, in order to assist staff in categorizing the information and determining the appropriate response(s) to the concern/complaint. These six questions are as follows:
1. Does the information received concern a non-regulatory issue?
2. Can this information be investigated?
3. Has the child care provider/program already appropriately resolved the issue?
4. What is the compliance history of the child care provider/program?
5. Are there any other agencies currently addressing this issue?
6. Are there any immediate or significant health/safety risks to children?

After the information is assessed using the EEC Evaluation Tool, a preliminary determination is made about which of the following three categories the concern/complaint belongs in: High Risk, Regulatory Issues, and Issue Appropriately Resolved by the Licensee. In cases where the information received does not concern a regulatory issue or cannot be investigated at the present time (e.g., insufficient information to be able to identify a specific program/provider), it will be recorded in a “contact note” and maintained in the tracking system so that it can be retrieved in the future if additional information becomes available that alleges a regulatory issue or can be investigated by EEC.

A concern/complaint is categorized as High Risk if the information received indicates that there is a high level of risk to the health, safety, or well-being of children and/or a chronic regulatory compliance issue. High Risk cases include those involving allegations of child abuse or neglect, serious injury or the death of a child, or on-going, serious regulatory violations, such as the failure to properly supervise children. All High Risk cases are assigned to EEC staff in either the investigation or licensing units for investigation.

Information that alleges a regulatory issue which poses a low or moderate level of risk to children’s health, safety, and well-being is assigned to the Regulatory Compliance Issues category. Examples of cases in this category include those involving issues with recordkeeping, physical facility maintenance, or staffing problems. There are multiple ways that EEC may respond to cases in this category, including conducting an investigation, a compliance visit, a monitoring visit, or a technical assistance visit, meeting with the child care program/provider, and/or reviewing documentation. Depending on the nature of the issue(s) involved in a particular case, EEC may respond in multiple ways, e.g., an investigation, a meeting with the program/provider, and a technical assistance visit.

When the information received by EEC indicates that a child care provider/program has resolved a regulatory issue appropriately and in such a way that no further intervention by EEC is necessary, the case is assigned to the Issues Appropriately Resolved by Licensee category. Examples of cases in this category may include a provider’s self-reporting of an injury or illness to a child that occurs during the hours that the child is in care, as required by EEC regulations, or a program’s self-reporting of a broken window in a classroom that was repaired within two hours of being discovered.

Once EEC has completed its investigation into the concern/complaint, staff will record their findings, including all identified non-compliances, and the nature of the intervention/response in the system. Depending on the type of case, a letter and/or report will be sent to the provider outlining the issues requiring corrective action. All regulatory issues that have not been appropriately corrected at the time of the investigation and still need to be resolved...
are documented in a separate “Statement of Outstanding Compliance Issues”, while any non-compliances that EEC has determined have been appropriately corrected are documented in the letter to the provider. All reports, letters, and Statements of Outstanding Compliance Issues are recorded in the system and included in the provider’s licensing file.

In all High Risk cases, a letter and investigation report will be completed by EEC staff and sent to the provider along with a Statement of Outstanding Compliance Issues, if there are any regulatory issues that have not yet been appropriately addressed. With regard to cases in the Regulatory Compliance Issues category, documentation will vary depending on the nature of the intervention(s) chosen by EEC. For example, whenever a visit to the provider is conducted for investigative purposes, an investigation report will be produced. In the case of other interventions, such as a meeting with the provider, staff will send out a letter to the provider summarizing the outcome of the meeting and indicating any corrective action required by EEC. For those cases in the Issues Appropriately Resolved by Licensee category, staff will send out a letter to the provider summarizing the concern/complaint, documenting the provider’s corrective action, and acknowledging that no further action by the provider is required.

EEC’s tracking system allows licensors and investigators to have access to a complete complaint history on any of EEC’s licensed child care providers, including a provider’s history of regulatory violations, identified by regulation number and date of violation. As discussed below, parents and other members of the public can receive all public information, such as substantiated regulatory violations. Because the tracking system contains some information that is not public, such as anonymous complaints about providers, EEC does not release this information directly.

In addition to the statewide tracking system, EEC’s regional offices maintain licensing files for each licensed facility within that region. Each licensing file contains all documents about the licensed provider, including the initial and any subsequent applications, monitoring visits, investigation activities, compliance history, and legal actions taken by EEC against the licensee. All records documenting complaint intakes, complaint investigation activities, and investigation findings are maintained in each licensing file.

In order for parents to make informed child care choices, they need access to information about their current or potential child care providers. Massachusetts law mandates that each person has an absolute right to access any public information held by EEC, including any substantiated complaint or investigatory materials. Public information would generally include all information regarding a child care provider that is not confidential. Examples of confidential information include social security numbers, medical history, or information regarding the complainant or children. Requests may be either verbal or in writing. For verbal requests, EEC will release information about regulatory violations that were found during a visit or an investigation. It is EEC’s policy to release information as completely as possible while maintaining appropriate confidentiality. Therefore, EEC does not verbally release information describing any allegations or unfounded complaints. If additional information is requested, EEC staff will recommend that a written request for copies of public documents be submitted.
All written requests for public information are forwarded to the appropriate EEC regional office prior to release to the public. The requested documents are reviewed and any information that may violate the provider's personal privacy or other confidentiality laws is removed. Investigatory activities, regulatory violations, and the facts supporting the findings are subject to public release and would be included in the response to the request.

In order to assist families in making informed decisions when choosing a child care program for their children, EEC is about to begin work on the development of an online database containing licensing information, such as license number, licensed capacity, and compliance history, for all licensed providers. In fiscal year 2008, EEC plans convene an internal working group to make recommendations to the Commissioner regarding the specific information about providers that should be made available on EEC’s website. EEC’s goal is to have the provider information database in place by the end of fiscal year 2008.

4.3 Unlimited Access to Children in Child Care Settings

The following is a detailed description of the procedures in effect in the State for affording parents unlimited access to their children whenever their children are in the care of a provider who receives CCDF funds. (658E(c)(2)(B), §98.31)

EEC’s regulations require that all licensed child care programs provide parents with access to their children whenever children are in care. (See 102 CMR 7.04(4) for group and school age child care centers and 102 CMR 8.15(7) for family child care providers.) Specifically, the programs must permit and encourage unannounced visits by parents to the program and to their child’s room while their child is present. To ensure that parents are aware of this requirement, EEC requires that providers have a written policy regarding parents’ unlimited access to their children and that providers include that policy in the parent handbook that they give to parents when children are enrolled in the program.

4.4 Criteria or Definitions Applied by TANF Agency to Determine Inability to Obtain Child Care

The regulations at §98.33(b) require the Lead Agency to inform parents who receive TANF benefits about the exception to the individual penalties associated with the work requirement for any single custodial parent who has a demonstrated inability to obtain needed child care for a child under 6 years of age.

In fulfilling this requirement, the following criteria or definitions are applied by the TANF agency to determine whether the parent has a demonstrated inability to obtain needed child care:

NOTE: The TANF agency, not the Child Care Lead Agency, is responsible for establishing the following criteria or definitions. These criteria or definitions are offered
in this Plan as a matter of public record. The TANF agency that established these criteria or definitions is: The Department of Transitional Assistance.

• "appropriate child care":

• "reasonable distance":

• "unsuitability of informal child care":

• "affordable child care arrangements":

DTA does not have specific definitions for these terms. However, DTA Field Operations Memo 2005-1A states the following:

Each child-care provider, licensed by OCCS [EEC], is generally considered an appropriate resource for recipients who need child care. The CCR&R counselors assist recipients in making informed decisions regarding the child-care search by assessing the families’ needs and reviewing available child-care options. The CCR&R makes referrals only to appropriate, licensed child-care providers and discusses licensed-exempt options, such as in-home and relative care. If the recipient refuses all referrals made by the CCR&R, the recipient shall be deemed to have been offered appropriate and available child care, unless the recipient can provide a reasonable explanation to OCCS [EEC] why the child care should be considered unavailable to or inappropriate for the particular family.
PART 5
ACTIVITIES & SERVICES TO IMPROVE THE QUALITY AND AVAILABILITY OF CHILD CARE

5.1 Quality Earmarks and Set-Asides

5.1.1 The Child Care and Development Fund provides earmarks for infant and toddler care and school-age care and resource and referral services as well as the special earmark for quality activities. The following describes the activities; identifies the entities providing the activities; describes the expected results of the activities and, if the activities have been ongoing, the actual results of the activities. For the infant and toddler earmark, the State must note in its description of the activities, what is the maximum age of a child who may be served with such earmarked funds (not to exceed 36 months).

EEC is committed to significantly and systemically improving the quality of services provided to children and families across all types of care. Through its three comprehensive policy and planning projects (e.g., Rates and Payment, Quality and Workforce Development, and Access and Coordination previously discussed in Section 1.5), EEC is developing a new quality system which will balance quality improvements with their impact on affordability (rates) and access.

EEC’s Quality and Workforce Development policy and planning project is being carried out by three internal working groups which are concentrating on the following areas: Regulation Reform, Workforce Development, and Child Assessment. All of these working groups’ efforts will be informed by EEC’s guiding principles for quality initiatives, which provide that EEC should:

- Include family child care, public schools, group child care, Head Start, faith-based care, other non-profit programs;
- Build on strengths of current system regulations and standards;
- Include children of all abilities, from birth through school age;
- Be based on knowledge of child growth, development and outcomes;
- Develop and implement with thorough input from all stakeholders;
- Support all providers to continuously improve programs;
- Ensure that parents have a variety of program choices;
- Balance improvements with affordability for parents;
- Embrace diversity and cultural competency;
- Draw on other stakeholders’ quality improvement projects; and
- Continue to be a national model in early education and care.

Any changes in requirements or quality improvements will be thoughtful and supportive of the rich variety of child care options the Commonwealth currently has, and will be mindful of the fact that quality improvements are part of a “continuum,” in which one set of decisions or outcomes informs the next. For example, any proposed outcomes regarding children’s
developmental needs and assessments will inform EEC’s workforce development plan, which will in turn inform EEC’s proposed new structure for licensing regulations.

While the goals of all of EEC’s comprehensive policy and planning projects will be to engender systemic improvements across all types of care and children’s developmental stages, the outcomes of these projects will have demonstrable impacts on infant and toddler care, school age care, and resource and referral services.

For example, the general goal of the Regulation Reform working group is to improve quality by developing new licensing regulations that are more user-friendly and consistent across program settings. To that end, the proposed regulations will result in a single set of common core regulations that will apply to all types of care (including family child care, group child care, and school age child care). However, there will be separate more detailed regulations that are based on children’s developmental stages (e.g., infants, toddlers, preschoolers, and school age children) and the size of the program setting. For instance, the proposed regulations will give guidance on how providers will do the following, with specific references to children’s developmental stages:

- ensure children’s physical safety (e.g., infant and toddler safety);
- promote children’s emotional well-being throughout each developmental stage;
- provide opportunities for young children to develop stable and supportive relationships with their caregivers that promote healthy attachment;
- develop partnerships with parents that reflect respectful appreciation of parents’ culture, values, expectations, and goals for their children;
- offer stimulating and developmentally appropriate learning activities that strengthen young children’s language skills and global development; and
- monitor and document children’s developmental milestones, share information with parents and help in identifying children who may have special needs.

All administrative requirements that result from EEC’s Quality and Workforce Development policy and planning projects will be aligned with EEC’s Access and Rates projects to support continuous quality improvements, including quality improvements to infant and toddler care, school age care, and resource and referral services. Other current quality initiatives that directly impact infant and toddler and school age care, as well as resource and referral services, are described below.

Infants and toddlers:

Through the Massachusetts Family Network (MFN) Program, EEC provides grant funding to local communities to provide a variety of services and supports for parents with children from birth to age three in order to promote their children’s healthy growth and development. The 42 MFN programs in the Commonwealth provide parent education and provider training regarding infant/toddler issues, offer resource and referral services including information about different child care options, and facilitate play groups and parent support groups.
Through the Parent Child Home Program (PCHP), a home-based parenting, early literacy, and school readiness program, EEC provides grant funding to 26 communities to provide biweekly family literacy activities and coaching to at-risk families with toddlers. In 2005, PCHP extended its services to families with toddlers living in homeless shelters and to family child care providers. PCHP home visitors demonstrate the use of curriculum materials and defined learning objectives for young children who were enrolled in family child care settings. Both the family child care provider and parent receive coaching and information on how to support the child’s development through intentional instruction.

EEC also collaborates with DPH to expand the opportunities for infants and toddlers with disabilities to access early education and care and receive early intervention services in their early education and care programs. EEC and DPH’s Early Intervention Services jointly funded the creation of Regional Consultation Programs (RCPs) across Massachusetts to support the individual care that infants and toddlers with disabilities require and provide on-site expertise at early education and care programs to ensure that children’s experiences in early education and care are successful. RCPs are staffed by knowledgeable early intervention specialists who use their expertise to refer children to suitable early education and care programs and help them succeed once they are enrolled. Although EEC no longer funds RCPs, EEC continues to collaborate with them. EEC staff and CCR&Rs work closely with RCP staff to ensure that children with disabilities have easy access to early education and care programs. Specifically, EEC staff and CCR&Rs facilitate access to vouchers for infants and toddlers identified by RCPs as qualifying for access to EEC financial assistance for child care.

EEC purchases approximately 536 child care slots through 40 contracts for the children of teen parents. The Teen Parent Child Care Services Program emphasizes quality child care for infants and toddlers. Through this program, teen parents access educational and developmentally appropriate child care services for their children (e.g., their infants and toddlers), while the teen parents are allowed to attend school and develop their career and parenting skills. The program also provides teen parents with vital social supports designed to encourage them to stay in school, decrease the likelihood of repeat teen pregnancies, and lower the risk that they or their children will be abused or neglected. In addition to child care, the teen parents receive other services include transportation, mentoring, parenting skills classes, counseling, and support to help teens finish high school or get their GED.

EEC’s current rate structure provided a rate increase to all contracted early education and care providers who participate in a quality enhancement program that links additional funding to the achievement of specific quality standards, with an emphasis on literacy. Specifically for infants and toddlers, programs were allowed to access the quality enhancement rate level if they could demonstrate they had age-appropriate books, toys, and planned activities. Programs were required to compare their daily curriculum with literacy standards provided by EEC and had to submit to EEC a curriculum plan that included daily literacy activities for school readiness. As part of their curriculum plan, programs were expected to: have sufficient educational materials so that infants and toddlers had a variety of choices available to them at all times; read or repeat nursery rhymes with individual infants and toddlers daily; provide a variety of activities that promote literacy and school readiness; and encourage participation by all children. Infant and Toddler programs that accept the tiered reimbursement rate associated with participation in the
self-assessment initiative must have assessed their program using the Infant Toddler Environmental Rating Scale (ITERS), a quality assessment tool for programs serving children from birth through age two and half, and must implement a plan for improvement in their program based on their findings.

Resource and referral services:

EEC contracts with 14 local CCR&Rs to serve the needs of families and children seeking early education and care. To ensure coordinated services between and among the CCR&Rs, the agencies created an affiliated network, the Massachusetts Child Care Resource and Referral Network. The CCR&R Network has developed a strategic plan to provide coordinated, comprehensive regional CCR&R services. To provide opportunities for more efficient and effective delivery of direct services to families, EEC requires that each CCR&R maintain a strong local presence through linkages with existing organizations. In addition, most CCR&Rs have staff located at local DTA offices or nearby in order to facilitate access to early education and care services for families who are eligible for or are seeking TANF.

CCR&Rs provide information, data management, and linkages to local resources for four major groups: families seeking early education and care, individuals and organizations that provide early education and care services, EEC, and local communities. The CCR&Rs’ primary responsibilities include providing resource and referral services to families, managing and issuing vouchers for low income families through an intake and eligibility determination process, and providing technical assistance and training to early education and care providers and organizations.

Resource and referral services provided by CCR&Rs include providing families with information on early education and care options, informing them how to select an appropriate provider, and providing referrals to licensed programs. CCR&Rs also inform parents about EEC financial assistance and provide voucher management services on behalf of EEC. (The voucher management process is described in greater detail in Section 3.1.1.) Working directly with families, CCR&Rs are responsible for managing and issuing vouchers through an intake and eligibility determination process. CCR&Rs accept and process applications for EEC financial assistance and help families find an available program that meets their needs. Families of children with disabilities also receive specialized education information and referral services and on-going support to ensure a successful placement. CCR&Rs provide information through phone consultation, face to face meetings, and parenting seminars. In 2006, CCR&RS provided trainings to approximately 976 parents.

CCR&Rs train providers in all types of programs. They are required to continually assess their local early education and care community’s needs and remain current on research in the field. During 2006, CCR&Rs provided a variety of trainings and professional development activities for approximately 24,000 people. Examples of trainings offered in 2006 include the following:

- Growing a Child Care Business;
• Understanding Domestic Violence and the Restraining Order Process in the Massachusetts Court System;
• A Caring Curriculum for Infants and Toddlers;
• Building Relationships in the School-Age Environment;
• Inclusion in Child Care;
• Understanding, Identifying, and Referring Families with Substance Abuse Issues; and
• Understanding Lead Poisoning Prevention.

To ensure that trainings are accessible to providers in their community, many CCR&Rs provider trainings in languages other than English, including Spanish, Portuguese, and Khmer. In 2006, 4,622 early education and care providers and staff attended courses in languages other than English.

For early education and care staff without a degree, CCR&Rs offer career counseling, Child Development Associate credential trainings, and Continuing Education Units, financial assistance for college courses, such as child growth and development and infant/toddler care. During 2006, 604 early education and care staff from a variety of programs, including family child care, center-based group child care, and school age child care, completed college courses through a CCR&R.

In addition to credentialing and college courses, CCR&Rs offer specialized, on-going trainings to assist early education and care professionals in remaining abreast of new developments in the field and address challenges in their programs. For example, 4,249 people in 2006 (an increase of 11% from 2005) attended training sessions to start and/or expand existing early education and care programs, while 2,864 people attended special needs training that helped them meet the requirements of EEC’s licensing standards.

To support their training function, CCR&Rs have established lending libraries with textbooks, training videos, children’s books, and child care equipment for providers to use. In addition, the CCR&Rs provide pamphlets and brochures with information about child care to the public.

Collaborating with EEC and the child care and business communities is also a large part of a CCR&R’s responsibilities. CCR&Rs work with EEC on both a central and regional level to improve communication between EEC and the CCR&Rs, to support efforts to expand collaboration and linkages in the early education and care community, and to identify early education and care issues that are unique to the needs of children and families. CCR&Rs also establish and enhance local provider networks, as well as develop linkages with local businesses, state agencies and early education and care providers. In addition, CCR&Rs assist EEC and other state agencies that provide services to children and families with regional planning efforts.

CCR&Rs also serve as a resource for in-home/relative providers. While in-home/relative care is not a licensed form of care, EEC and the CCR&Rs have collaborated to increase the quality of informal care by training the caregivers. All caregivers must participate in an orientation program at their local CCR&R where the topics include health and safety issues, age appropriate activities, and appropriate behavior management. In addition, CCR&Rs give in-
home/relative care providers a resource packet including information about educational resources in their local communities. The CCR&Rs are also available for additional training or support for in-home/relative providers, and informal providers can take advantage of the lending libraries at CCR&Rs.

Through their outreach and data collection responsibilities, CCR&Rs also help assess and increase the availability of early education and care. CCR&Rs collect information on local supply and demand for early education and care, thereby providing the necessary data to inform and support early education and care initiatives and policies. CCR&Rs also educate and make information available to the business community, thereby increasing the awareness of providing child care benefits to employees.

Please refer to Attachment 1.5A for a list of the CCR&Rs.

School-age child care:

EEC has established a workforce development working group to design a comprehensive professional development plan for both early childhood and school age providers. This working group has sought input from several school age advocacy groups, including Achieve Boston and the Massachusetts School-Age Coalition (MSAC) as well as the Higher Education Round Table at Harvard University. The Higher Education Round Table, a collaboration of non-profits, community colleges and public and private four year institutions, has met regularly over the past three years to discuss the professional development needs of school age providers. Wellesley College, in collaboration with the United Way of Massachusetts Bay, issued a report that outlined the professional development needs and concerns of the school age provider population. This report has been an important resource in helping EEC to assess the training needs of the school age provider work force. Currently, EEC is working with the MSAC to incorporate MSAC core competencies into professional development trainings for school age programs that are conducted by the CCR&Rs. In addition, plans are underway to launch the Massachusetts Early Education and Care and Out-of-School Time Workforce Development Task Force in the summer of 2007. This collaborative effort by EEC, the United Way of Massachusetts Bay, and the Schott Foundation will convene a group of experts in workforce development, early education, and school age care to guide the design of a system that addresses the professional development needs of all staff working in EEC program, including those who are working in school age settings.

Currently, EEC and DOE are collaborating on the following initiatives to improve the quality of school-age child care:

- Massachusetts has funded, and is proposing to increase funding for, an expanded learning time program that is a redesign of the school day/school year. EEC and DOE have worked together to encourage linkages and partnerships between school officials and community based after school providers. The agencies have also worked to coordinate policies that meet the needs of families and their children due to the increase in school hours.
• EEC sets standards for and licenses after school programs in Massachusetts that are not operated by a public school district. Public school districts are exempt from EEC licensing. EEC and DOE have worked together to develop a survey that DOE sent to all school systems in May 2007 to identify public school operated programs. DOE and EEC plan to work together to assure that these programs are offering quality services to children.

• DOE and EEC have worked together to design and award a new state funded grant program at DOE for improving quality in both public school-operated/based and community-based after school programs. During the first year of this program, several community-based programs received grant awards from DOE.

• EEC has collaborated with DOE, the Governor’s Office, and key legislative leaders on a competitive grant proposal for the Supporting Student Success initiative, a joint initiative of the National Conference of State Legislatures, the National Governors Association, the Council of Chief State School Officers, and the C.S. Mott foundation. Massachusetts was one of six states chosen nationally to receive grant funding, which will support the development, adoption, and implementation of state policies that better integrate expanded learning opportunities into state education systems. Massachusetts is planning to develop a state-of-the-art system to coordinate funding and align standards, evaluations, and data systems across after school, extended day, and extended year programs.

• The EEC and DOE Commissioners are on the Special Commission on After School and Out-of-School Time. Together, they and their staffs are working with other key stakeholders to prepare recommendations on how to better coordinate, expand, finance, and improve the quality of out-of-school time programming in Massachusetts.

For the past three years, the Legislature has appropriated funding for an Early Childhood Educators Scholarship Program that funds college courses for early education and care staff who are pursing associates or bachelors degrees. This scholarship program is jointly managed by EEC and the Office of Student Financial Assistance (OSFA) at the Massachusetts Board of Higher Education. Staff must have been working in the field for at least a year to eligible for the scholarships and must commit to continuing to work in the field after receiving their degree. In developing the criteria for awarding these scholarships, EEC ensured that staff working in school age child care programs could also access this resource. For fiscal year 2008, funding for the Early Childhood Educators Scholarship Program has been set at $4 million, an increase of $1 million over the previous fiscal year.

In the summer of 2004, EEC increased the funding available to school age providers to pay for additional summer activities. EEC is continuing this “summer fun and learning funds” initiative through fiscal year 2007. School age programs are paid the same rate for child care and activities throughout the year. To help support programs’ increased activities with school age children during the summer, EEC is making funding available for such activities as field trips, transportation to off-site activities, and beach or park memberships.

In addition, EEC permits school age providers to apply for funds through EEC’s flexible funding pool to transport school age children from school to their after-school program if other transportation is unavailable and to provide for the additional supports required by special needs
children in their program in order to ensure a successful child care experience. This flexible funding can be used for hiring an additional staff person, training, consultation, and special equipment supports. Some of the comprehensive mental health services provided on-site at supportive school age programs are specifically designated for supporting school age children.

EEC’s current rate structure provided a rate increase to school age programs that achieved specific quality standards, with an emphasis on literacy. Specifically, school age programs were required to demonstrate that they had an appropriate curriculum to meet the developmental needs of school age children. Programs had to submit to their curriculum plan to EEC and were expected to have sufficient educational materials, books, and games to provide the children with a variety of enriching choices when spending time alone or in small and large groups. School age programs that accept the tiered reimbursement rate associated with the self-assessment initiative must have assessed their program at using the School-Age Environmental Rating Scale (SACERS), a quality assessment tool for programs serving children ages five through twelve, and must implement a plan for improvement in their program based on their findings.

EEC also distributes Quality Improvement Grants to non-profit providers on a quarterly basis. The funding for these grants is generated from fees for the Massachusetts “Invest in Children” license plates. In response to feedback from school age child care providers who are eager to obtain accreditation, EEC has made funding for activities that support National Afterschool Association (NAA) accreditation one of the priorities in awarding these grants.

While its current licensing regulations outline comprehensive standards for the provision of high quality care for children in school age programs, EEC, as mentioned above, is developing a new set of regulations that will include specific guidance on school age care that is based on the developmental needs of the children in care. A key element of these proposed standards is distinguishing between the needs of younger (up to age nine) and older school age children.

5.1.2 The law requires that not less than 4% of the CCDF be set aside for quality activities. (658E(c)(3)(B), 658G, §§98.13(a), 98.16(h), 98.51) The Lead Agency estimates that the following amount and percentage will be used for the quality activities (not including earmarked funds) during the 1-year period: October 1, 2007 through September 30, 2008: $24,018,470 (10.53%)

5.1.3 Check each activity the Lead Agency will undertake to improve the availability and quality of child care (include activities funded through the 4% quality set-aside as well as the special earmark for quality activities). (658D(b)(1)(D), 658E(c)(3)(B), §§98.13(a), 98.16(h))
## Comprehensive consumer education

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## Grants or loans to providers to assist in meeting State and local standards

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## Monitoring compliance with licensing and regulatory requirements

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## Professional development, including training, education, and technical assistance

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## Improving salaries and other compensation for child care providers

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## Activities in support of early language, literacy, pre-reading, and early math concepts development

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## Activities to promote inclusive child care

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## Healthy Child Care America and other health activities including those designed to promote the social and emotional development of children

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### Activities that increase parental choice

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### Other activities that improve the quality of child care (describe below).

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### Other activities that improve the availability of child care (describe below).

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5.1.4 For each activity checked, describe the expected results of the activity. If you have conducted an evaluation of this activity, describe the results. If you have not conducted an evaluation, describe how you will evaluate the activities.

#### Comprehensive Consumer Education

**EEC’s Website – www.eec.state.ma.us:** EEC’s website went on-line in July 2005. The site currently informs families about early education and care options and offers parents the opportunity to search for providers online, by either city/town or program type. The website also includes EEC’s licensing regulations, policies for both licensing and financial assistance, information about EEC’s special programs, technical assistance and training documents, and links to other early education and care and family-related sites.

**Regional and Local Resource and Referral Services:** CCR&Rs and CPCs inform parents about the range of early education and care options. CCR&Rs and CPCs provide consumer education and direct referrals to parents to ensure that they find the program that best suits their needs. Families of children with disabilities also receive specialized information and referral services and on-going support to ensure a successful placement. CCR&Rs and CPCs provide information through phone consultation, face to face meetings, and parenting seminars.

EEC staff respond to, investigate, and resolve a variety of financial assistance issues, including access and eligibility concerns from parents and providers. Plans are underway for
EEC staff responsible for financial assistance, access management, and family support and engagement to visit CCR&Rs and CPCs to evaluate their services during the next fiscal year.

**Early Childhood Resource Centers:** EEC provides grants to establish and sustain six Early Childhood Resource Centers in different areas of the state. The Resource Centers house reference materials, educational and training videos, curriculum kits and guides. In addition to making resources available to providers and public school teachers, the centers offer training on a variety of topics that relate to promoting young children’s healthy development. Two of the centers have computer labs that are also used as sites for hands on computer training for providers.

**Parent Information Brochures:** EEC distributes informational child care brochures to parents and other interested parties. One brochure, entitled “What to Look For in Child Care” was revised and distributed by the CCR&Rs to parents and others who request information on child care. A second brochure was produced for families who receive TANF assistance and also need child care. DTA workers and area office staff distribute the “Important Information Concerning Child Care” brochure to all eligible families at DTA area offices. The brochure provides TANF families with a step-by-step explanation of how to obtain subsidized early education and care services and of their available options for services. The brochure also describes a family’s eligibility to receive services after TANF assistance ends. EEC’s Parent Advisory Committee, which meets on a quarterly basis, has provided valuable feedback on drafts of EEC’s parent resource materials.

**Translated Materials:** An integral part of creating a high quality system of early education and care is the ability to communicate with parents and providers in their primary language(s). Therefore, EEC will continue to translate materials such as licensing regulations, EEC forms, orientation packets, and policies as well as educational brochures into providers’ and parents’ first languages. EEC has translated materials into Spanish, Portuguese, and Cambodian (Khmer). In addition, the CCR&Rs have translated materials and staff available to help families understand early education and care programming, resources and opportunities available to them. EEC licensors who speak multiple languages assist the CCR&Rs in facilitating licensing orientations in other languages. Plans are underway for EEC staff responsible for financial assistance, access management, and family support and engagement to visit CCR&Rs to evaluate the materials and services provided in other languages.

**Toll-Free Referral Services:** EEC contracts with a local CCR&R to operate a statewide toll-free telephone number (1-800-345-0131) for families seeking information and referral services. Families who call the toll-free number need only to provide their zip code, and they will be directed to one of the local CCR&Rs that provides service to families in their particular city or town. Acting on a recommendation by the Governor’s Commission on School Readiness, EEC expanded the information available through this toll-free number so parents can also access a resource directory for parenting, basic needs like food and housing, health and development, safety, and related issues.

**The EEC Newsletter:** EEC publishes a monthly email newsletter that is distributed to more than 6000 licensed providers, members of the early education and care community,
legislators, and the public on a monthly basis. The newsletter is also posted on EEC’s website. The newsletter provides updates on EEC’s work, relevant information about early education and care issues, and notices of events that are of interest to the early education and care community.

**Back to Sleep Campaign:** In coordination with other state agencies, EEC disseminated a brochure printed in English and Spanish entitled “Back to Sleep.” The brochure offers technical assistance to family and center-based child care programs and parents about reducing the risk of Sudden Infant Death Syndrome (SIDS). The CCR&Rs have also been facilitating trainings conducted by the SIDS campaign that includes the latest information about risk reduction activities.

**Regional Consultation Programs (Early Intervention Support):** To help providers better serve children with disabilities and to educate families whose children may need special services on how to work with their early education and care providers, EEC and DPH have jointly funded the creation of Regional Consultation Programs (RCPs). The RCPs, working in collaboration with the CCR&Rs, help the CCR&Rs provide information and referral services to families with children with special needs, respond to general questions regarding integrating children with special needs into the classroom, work one-on-one to assist with specific integration needs of programs and children, and provide trainings on Early Intervention Services to providers.

**Grants or Loans to Providers**

**Provider Information Technology Readiness Project:** Through the Provider Information Technology Readiness Project (PITR Project), EEC provided special in-kind grants of personal computers, business software, printers, Internet access, and basic computer training to early education and care providers who serve children receiving EEC financial assistance. The computers are intended to be used by providers for: 1) online education and training; 2) researching current child care topics; 3) communicating efficiently with parents, other providers, CCR&Rs, and EEC; 4) record-keeping, billing, purchasing, and other business tasks; and 5) performing any other functions that will help them better serve the children in their programs and their communities. To date, the PITR Project has provided a complete information technology package to nearly 2,500 early education and care providers across the Commonwealth. Local vendors that participated in the project and provided service to the Commonwealth under the project were: Sullivan and Cogliano Staffing, CBE Technologies, Galaxy ISP, Inc., Corporate Fulfillment Systems Mail, Inc., ASAP, Inc. Microsoft, Inc., Symantec, Lenovo, and HP.

**Child Development Associates Scholarship Fund:** EEC provides scholarship funding to qualified applicants who are pursuing their Child Development Associates (CDA) credentials to enhance their skills and professionalism in the child care field. Through this scholarship, EEC pays the costs of the assessment fee required for any early education and care provider who seeks CDA credentials. This scholarship is available to both center-based and family child care providers. In fiscal year 2007, EEC awarded a total of $39,700 in scholarships to 123 providers.

**Quality Improvement Grant Program:** The Quality Improvement Grant Program is funded through the Child Care Quality Fund, which was established in 1997 to hold the revenues received from sales of the “Invest in Children” automobile license plates. Pursuant to the legislation that created the CCQF, EEC is authorized to award CCQF monies to non-profit
organizations for the purpose of improving the delivery of child care services within the Commonwealth and assisting children in progressing effectively in learning environments. Accordingly, the purpose of the Quality Improvement Grant Program is to promote school readiness, school success, and positive outcomes for children by supporting and enhancing the quality of services being delivered to children in early education and out-of-school time settings across the Commonwealth. Specifically, the goals of the grant program are to:

1. Improve early education and out-of-school time program quality and child learning environments by helping programs to achieve and maintain accreditation through the National Association for the Education of Young Children (NAEYC), the National Association for Family Child Care (NAFCC), or National After-School Association (NAA), and purchase education materials, technical assistance, and other materials that will enhance the program quality;
2. Enhance the skills of early education and out-of-school time practitioners by increasing access to professional development opportunities;
3. Improve outreach and communication to increase the engagement of families in programs and/or support children’s successful transition between programs and to kindergarten; and
4. Improve the quality of services delivered to at-risk children, including, but not limited to, those with special needs, those experiencing homelessness, children of teen parents, families experiencing domestic violence, and children involved with the Department of Social Services and/or Department of Transitional Assistance.

**Improving the Monitoring of Compliance with Licensing and Regulatory Requirements**

EEC staff routinely make announced and unannounced monitoring visits to all licensed early education and care programs. During these visits, EEC staff observe the program and review the program’s compliance with current licensing standards. A review of EEC’s regulatory requirements is completed during license renewal visits every three years for family child care homes and every two years for group child care and school age programs. EEC’s regulations, which go beyond health and safety to address each child’s growth and development, currently set some of the highest standards in the country.

EEC is currently in the process of reviewing and revising its regulations for family child care, group child care, and school age child care. In developing these new regulations, EEC considered the National Association for the Education of Young Children (NAEYC) accreditation standards, the Massachusetts Early Childhood Program Standards, the Head Start standards, and the National Association for Family Child Care (NAFCC) Accreditation standards. Although the proposed regulations do not include changes to staff qualifications at this time, the regulations will include foundational changes that support initial components of EEC’s new statewide workforce development plan. Areas to be enhanced include curriculum instruction and assessment of children, health and safety, parent involvement, professional development, and program administration. In addition, EEC is developing a Quality Rating System to supplement its licensing standards in order to encourage continuous program improvement and acknowledge quality elements in child care settings.
Complaint and Licensing Tracking System: EEC has a computerized system to log and track all complaints, incidents, and other information that it receives about child care providers. The system is used to maintain a record of complaints and incidents and monitor the progress of investigations and interventions, such as monitoring visits, technical assistance visits, and meetings with providers, conducted by EEC in response to information alleging a concern that may affect the health, safety, or well-being of children in care. The system is also used to monitor required self-reports of injuries and other serious incidents made by providers and maintain other licensing information. Through this system, licensees and investigators to have access to a complete complaint history on any of EEC’s 16,000 licensed providers.

In an effort to encourage and support providers to critically evaluate, self-correct, and proactively improve all aspects of their child care programs and to enhance EEC’s ability to protect children from child care that places them at risk of harm, EEC recently revised its procedures for collecting, tracking, and responding to information about providers. The new procedures, known as the EEC Resolution System (EECRS), are summarized below and described more fully in Section 4.2.

EEC Resolution System (EECRS): When a complaint or other information about a provider is received by EEC, the information is entered into the system, including the provider’s name, the nature of the complaint, and the name of the person reporting the complaint/concern, if he/she is willing to provide it. Once the information is logged into the system, it is then filtered through the EEC Case Evaluation Tool, which consists of six questions, to determine in which of the three categories the case belongs (High Risk, Regulatory Compliance Issues, and Issue Appropriately Resolved by the Licensee) and assist staff in selecting the most appropriate response to the complaint or concern. In cases where the information received does not concern a regulatory issue or cannot be investigated at the present time (e.g., insufficient information to be able to identify a specific program/provider), it will be recorded in a “contact note” and maintained in the tracking system so that it can be retrieved in the future if additional information becomes available that alleges a regulatory issue or can be investigated by EEC.

After EEC has completed its investigation into the complaint/concern, an investigation report and/or letter is sent to the provider detailing EEC’s findings and outlining any necessary corrective action. In cases where there are regulatory issues that have not been appropriately corrected at the time of the investigation and still need to be resolved, EEC will include a separate “Statement of Outstanding Compliance Issues” with the investigation report and/or letter that is sent to the provider. All reports, letters, and Statements of Outstanding Compliance Issues are recorded in the system and included in the provider’s licensing file.

Professional Development, Training, Education, and Technical Assistance

EEC drafted a statewide Workforce Development Plan in January 2006 and immediately convened a twenty member working group to develop a statewide strategic plan to begin to design a career lattice for the early education and care workforce, a new credentialing system, core competencies for all positions, and an evaluation system for staff working in early education and care programs. In addition, the working group considered recommendations for aligning the proposals with policies and standards of other relevant state agencies, such as DOE and the
Board of Higher Education, and institutions of higher education. EEC recently finalized its 2007 Workforce Development Report, which describes EEC’s accomplishments over the past year and articulates next steps in the development of a comprehensive framework for building a statewide professional development system. A key component of the 2007 Report is the Massachusetts Early Education and Care and Out-of-School Time Workforce Development Task Force, a collaborative effort of EEC, the United Way of Massachusetts Bay, and the Schott Fellowship in Early Care and Education. This task force of experts in workforce development, early care and education, and out-of-school time will advise EEC and to help develop achievable strategies to implement EEC’s Workforce Development Plan.


In fiscal years 2006 and 2007, EEC offered three scholarship programs for early education and care providers (the Early Childhood Educators Scholarship Program, Building Careers, and the CDA Scholarship Program) and provided trainings on NAEYC accreditation.

**Early Childhood Educators Scholarship Program:** During fiscal year 2006, EEC, in collaboration with the Board of Higher Education, distributed one million dollars in scholarships to early childhood educators who were employed in the field for at least a year and are enrolled in either an associate's or bachelor's degree program in early childhood education or a related field. The scholarship program is open to individuals working with children from birth through school age, in EEC licensed or authorized programs. Scholarship funds can pay for up to three courses per semester. Applicants must also be willing to sign an agreement to continue employment as an early educator in Massachusetts upon graduation. The 390 educators who received scholarships in fiscal year 2006 represented 223 programs across the state, 76% of which serve children receiving EEC financial assistance. Approximately 46% of the scholarship recipients are pursuing an Associates degree, while the remaining 54% are pursuing a bachelor’s degree. For fiscal year 2007, the Legislature increased funding for the scholarship program to three million dollars, all of which was awarded according to the same criteria used in fiscal year 2006 to 749 educators representing 375 programs across the state, 57% of which serve children receiving EEC financial assistance. For fiscal year 2008, the scholarship program is funded at four million dollars, an increase of one million over the previous year.

**Building Careers:** Funded primarily through federal special education dollars which EEC now administers, the Building Careers grant program funds college courses for early education and care providers who are seeking a degree in early childhood education or a related field. In 2006-2007, EEC awarded a total of $1,127,265 in grants to 24 two and four year colleges to provide four courses annually to a cohort of 20-30 early education and care providers who were enrolled in an early childhood degree program. Given that one of the major goals of this grant program is to promote the inclusion of children with special needs into early education and care programs, the coursework places a special emphasis on understanding, assessing, and instructing children with disabilities who are enrolled in a typical early education and care setting. This program funds not only tuition, but also academic counseling and on-site supervisory visits.
CDA Scholarship Fund: EEC provides scholarship funding to qualified applicants who are pursuing their Child Development Associates (CDA) credentials to enhance their skills and professionalism in the child care field. Through this scholarship, EEC pays the costs of the assessment fee required for any early education and care provider who seeks CDA credentials. This scholarship is available to both center-based and family child care providers. In fiscal year 2007, EEC awarded a total of $39,700 in scholarships to 123 providers.

NAEYC Accreditation Training: EEC offered eight regional trainings on the new NAEYC Accreditation Standards. Providers who participate in their Community Partnerships for Children (CPC) Program local council are required to pursue NAEYC accreditation in order to receive CPC funding (state-only funds) to provide pre-Kindergarten services for three and four year olds. CPC local councils provided a range of support to CPC providers to enhance quality enhancement and meet accreditation standards.

EEC provides on-going training for the child care community on a statewide basis through both the regionally-based CCR&Rs and the community-based CPCs. These trainings include the following: staff presentations at orientation sessions conducted for new and renewal applicants; trainings for members of child care support groups; English for Speakers of Other Languages (ESOL), Adult Basic Skills (ABE), and college courses; and community outreach presentations.

Beginning in fiscal year 2004, all CCR&R trainings fell under one of three major topic areas: fundamental program quality requirements, trainings based on recent research developments, and professional development. The following are examples of current researched-based and professional development trainings offered by the CCR&Rs for the early education and care community in 2006:

- **Growing a Child Care Business** was developed in collaboration with the Small Business Association and Senator John Kerry’s office and provides training for center-based and family child care providers on: financial literacy; identification of and introduction to local and regional business resources; integration of sound business development and management with licensing requirements; development of a viable business plan; record keeping; and administration. A comprehensive resource guide that helps providers navigate the regulatory and business requirements for starting and expanding a child care business accompanies the training.

- **H.E.A.L.T.H.Y. Kids Move** was developed in collaboration with the Harvard School of Public Health and the USDA Nutrition Education Program at DOE and addresses concerns about the national increase in childhood obesity and related diseases.

- **Understanding Domestic Violence and the Restraining Order Process in the Massachusetts Court System** was developed in collaboration with the Governor’s Commission on Domestic Violence and uses domestic violence experts and child-witness-to-violence experts to conduct trainings for the child care community. This is the first domestic violence training in the nation specifically designed for the early education and care community and it is provided in both English and Spanish.
• **A Caring Curriculum for Infants and Toddlers** is a distance learning course developed to assist early education and care programs in understanding infant/toddler development and appropriate infant/toddler curricula.

• **Understanding Lead Poisoning Prevention** is provided by DPH’s Lead Poisoning Prevention Program and assists the early education and care community in understanding lead poisoning prevention.

• **In-Home/Relative Care Orientations**: While in-home/relative care is not a licensed form of care, EEC has taken steps to increase the quality of informal care by funding training for caregivers. All caregivers must participate in an orientation program at their local CCR&R on topics including health and safety issues, age appropriate activities, and appropriate behavior management.

Other important trainings for the early education and care community include:

• **Early Intervention Regional Consultation Programs** provide training to the early education and care community regarding identifying and referring children with special needs and the availability of on-site early intervention services.

• **Outreach to Potential Providers**: EEC staff conducts trainings in vocational high schools throughout Massachusetts that have early education and care programs. EEC uses these presentations to inform students about the credentials necessary to become early education and care providers and how they can access ongoing educational opportunities, such as DOE’s recently adopted Certificate of Occupational Proficiency in Early Childhood Education.

• **The Massachusetts Family Literacy Consortium (the Consortium)**: EEC is part of the Consortium’s efforts to address child and family literacy. The Consortium is chaired by DOE and includes members from private organizations, state and federal agencies such as DTA, Head Start, the Children’s Trust Fund, DSS, DMH, and the Department of Youth Services (DYS), among others. The Consortium works to create linkages to develop and support family literacy programs. EEC’s current focus is on building an early education and care system that supports providers in creating literacy-rich environments for the children in their programs and preparing them for success in school. In the year ahead, EEC will be addressing workforce and curriculum development issues related to literacy and seeking to increase coordination between the family literacy and family support service delivery systems.

**Improving Salaries and Other Compensation for Child Care Providers**

One of the greatest challenges facing child care providers is the ability to recruit and retain high quality teachers and staff. Providers who care for children of families who receive EEC financial assistance find it increasingly difficult to offer competitive wages and benefits.
Rate Increases: For the last several years, the Legislature has included a rate reserve line item in the state budget in order to increase reimbursement rates paid to subsidized early education and care providers. The chart below summarizes the level of funding provided for rate increases for fiscal years 1997 through 2008. In addition to the increases provided through the rate reserve, OCCS, one of EEC’s predecessor agencies, used surplus funds totaling approximately $7 million to implement a targeted rate increase in fiscal year 2004 in order to reduce rate disparity.

### Subsidized Provider Rate Increases FY 1997-2008

<table>
<thead>
<tr>
<th>Fiscal Year</th>
<th>Amount</th>
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<tbody>
<tr>
<td>1997</td>
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<tr>
<td>1998</td>
<td>$2.685 million</td>
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<tr>
<td>2000</td>
<td>$5.2 million</td>
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<tr>
<td>2007</td>
<td>$12.5 million</td>
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<tr>
<td>2008</td>
<td>$7 million</td>
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<tr>
<td><strong>Total</strong></td>
<td><strong>$94.885 million</strong></td>
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For fiscal year 2007, the Legislature appropriated $12.5 for increases to rates paid to subsidized early education and care providers. At its October 10, 2006 meeting, the Board of Early Education and Care approved the distribution of $10 million of the $12.5 million rate increase appropriate for fiscal year 2007 for a 3.1% across-the-board increase to EEC’s standard contract and voucher rates. At its November 14, 2006 meeting, the Board approved the distribution of the remaining $2.5 million to address disparities in rates for infant and toddler care. The rate increases were retroactive to July 1, 2006.

At its meeting on September 11, 2007, the Board is scheduled to discuss and vote upon the distribution of the $7 million provided for rate increases in fiscal year 2008.

Market Rate and Provider Cost Surveys: As described more fully in Section 3.2, to enable families who receive early education and care financial assistance to have greater access to child care, EEC completed a new market rate survey in July 2006, with the final results reported to EEC in September 2006. EEC’s current reimbursement rates are based on the market rate survey completed by its predecessor agency, OCCS, in December 2002 as adjusted by the rate increases that were implemented in fiscal years 2004-2007 and described in detail above.

The market rate survey provides EEC with an up-to-date and accurate picture of the prices that families pay for early education and care services in the Commonwealth and how these prices vary depending on the location of care, the age of the children in care, and the type of provider. With better and more current information about the private market price of care, EEC will be able to establish more adequate reimbursement rates for providers. In addition, information about “private payer” market prices will guide the development of policies affecting...
all providers of early education and care services, not just those who care for children receiving EEC financial assistance.

In addition to the market rate survey, EEC recently completed a provider cost survey, the first survey of its kind to collect data on how much it actually costs to deliver care for different types of providers across the state. The survey collected information on many variables associated with provider cost, including but not limited to provider time, staffing costs, expenditures for space and materials, and revenues collected. The first phase of the survey focused on family child care providers, while the second and third phases focused on center-based group care and school age care, respectively. All of the survey phases are currently underway, with the results expected by the end of July 2007. All individual provider information will be kept confidential and will not be revealed to anyone, including EEC.

The results of the provider cost survey will support quality improvement efforts and will help inform EEC’s rate setting policies so that providers serving children receiving early education and care financial assistance are paid an adequate and appropriate rate. The results will also give providers valuable information to use in comparing their business to others and assist EEC in planning for expansion of early education and care services in the future.

Transportation Rate Increase: In February 2006, the Board of Early Education and Care approved a $2.6 million increase, funded through fiscal year 2006 surplus funds, to reimbursement rates paid to subsidized providers for providing transportation services to children in their programs. This increase was the first raise in rates for transportation since 2000. Although implemented in April and May 2006, the transportation rate increase was made retroactive to July 1, 2005. For fiscal year 2007, the Legislature provided EEC with funding to maintain the transportation rate increase.

Activities In Support of Early Language, Literacy, Pre-reading, and Numeracy Development

EEC continues to support and offer training statewide on the Guidelines for Preschool Learning Experiences, the Commonwealth’s learning standards for children three to five years old. Training is offered regionally through the CCR&Rs and supported locally through the Community Partnerships for Children (CPC) Program local councils. CPCs provide funding for local communities to enhance the quality of curriculum and assessment practices in child care, family child care, private, non profit and public preschools. In addition to supporting training for staff and parents on research-based “best practices” that promote children’s school readiness, EEC provides funding for Early Childhood Resource Centers that incorporate literacy, numeracy, and language activities as well as curricular materials, equipment, and family literacy activities to support the development of these skills in young children. The Resource Centers house reference materials, educational and training videos, curriculum kits, and guides. In addition to making resources available to providers and public school teachers, the centers offer training on a variety of topics that relate to promoting young children’s healthy development.

Through the Early Childhood Educators Scholarship and Building Careers Programs, EEC provides financial assistance to enable providers to enroll in college courses that enhance their skills and increase their ability to provide a high quality curriculum that supports the
development of children’s language, literacy, pre-reading, and numeracy skills. In an effort to standardize the multiple provider certification and training requirements that currently exist and connect such requirements to a well-defined career path, EEC is in the process of developing core competencies for staff working with infants through school age children within the early education and care field. The common themes among all of the core competencies include:

- Understanding of child development and behavior;
- Guiding and interacting with children;
- Working with families and communities;
- Program management;
- Implementing curriculum and instruction;
- Child observation, documentation, and assessment; and
- Professionalism.

The core competencies for teaching staff will reflect the knowledge, skills, and dispositions needed to work effectively with children and families and will include the following skills which are essential to promoting the development of language, literacy, pre-reading, and numeracy skills: designing, implementing, and assessing curriculum; promoting the language, literacy, and cognitive development of all children; and assessing children for school readiness and differentiating instruction for at-risk learners.

Massachusetts Family Networks (MFN) provides a variety of supports and services, such as trainings and play groups, to help parents foster their children’s overall growth and development, including cognitive and language/literacy skills. MFN also sponsors training for providers on strategies to promote school readiness skills in young children. Similarly, the Parent Child Home Program (PCHP) provides biweekly literacy activities and coaching to parents and family child care providers to help them support children’s development of language and pre-reading skills. In 2005, EEC focused on bringing PCHP to family child care homes to expand the program’s reach and serve additional children.

EEC is promoting the use of the LearningGames curriculum, a comprehensive package of developmentally appropriate activities that encourage concept and language development in young children from birth through age five, in family child care settings. Through one-on-one coaching and periodic monitoring visits, family child care providers are trained on how to implement the curriculum and the children in their care are assessed to evaluate the effectiveness of the curriculum in improving the children’s development.

While EEC develops its Quality Rating System, it will continue to encourage providers to increase children’s school readiness through a tiered reimbursement system implemented in its contracts for subsidized early education and care. The tiered reimbursement rate is available to center-based and family child care providers who contract with EEC or hold a voucher agreement with the CCR&Rs to provide families with early education and care financial assistance. There are four reimbursement tiers available to providers, each of which is based on their participation in quality initiatives. One of the quality initiatives is for literacy development, another is for enhancing program quality, the third is for professional development, and the last one is for participation in a longitudinal study to assess which preschool program attributes are
associated with favorable child outcomes. EEC links provider rate increases to the achievement of specific quality standards, with an emphasis on literacy and professional development.

The Head Start State Collaboration Project (HSSCP) Director serves as an in-house EEC resource to ensure that training modules and materials that address school readiness are made available to EEC-licensed providers. The HSSCP Director works closely with EEC staff to share information about Head Start training opportunities that are available to providers which focus on strengthening children’s language, literacy, numeracy, and pre-reading skills. The HSSCP Director also participates in an EEC working group that is developing proposals for a statewide kindergarten readiness assessment system, which will include assessment of language, literacy, and numeracy skills.

**Activities to Promote Inclusive Child Care**

The Early Intervention/Behavioral Health Early Child Care Inclusion Project (Inclusion Project): EEC has a successful history of supporting inclusion of special needs children in a variety of early education and care settings. EEC licensing regulations have long required that programs accept children with special needs and develop individual plans to meet their needs. Similarly, EEC’s preschool program standards and curriculum guidelines require and encourage programs to meet the individual needs of all children. To ease the challenges for families with children with disabilities or special needs, EEC has partnered with DPH’s Early Intervention Services, Early Intervention Services’ Regional Consultation Programs, MassHealth-Behavioral Health, MBHP, DOE, and CCR&Rs to ensure that children and their families receive individualized services from specialists when necessary.

The goal of providing these services is to give children with special needs a successful experience as they transition from home into an early education and care program and then as they move into a school setting. EEC and its partner agencies share a common vision and work closely together to develop inclusion initiatives, like Regional Consultation Programs.

Regional Consultation Programs (RCPs): EEC and DPH’s Early Intervention Services collaborated to establish Regional Consultation Programs (RCPs) across Massachusetts in order to support the individual care required by infants and toddlers with disabilities and to provide on-site expertise at early education and care programs that will make children’s experiences in early education and care successful. RCPs also conduct trainings at CCR&Rs. RCPs are staffed by knowledgeable early intervention specialists who use their expertise to ensure that children are referred to appropriate early education and care settings and help them succeed once they are enrolled.

Early Childhood Special Education Allocation Grant: EEC administers the federal Individuals with Disabilities Education Act (IDEA) 619 funds for preschool special education. Working with the Department of Education (DOE), EEC disseminates, collects, reviews and approves 290 allocation grants totaling $7.5 million to public school districts and charter schools for their preschools and kindergartens programs serving young children with disabilities. EEC also collaborates with DOE on three of the 20 Indicators in the State Performance Plan. The three indicators are for early childhood environments (#6: Preschool LRE), measuring child outcomes (#7), and transition from Early Intervention and served by age three (#12). EEC also
monitors the quality in public school preschool, participates with DOE on Program Quality Assurance/CPR reviews, represents EEC on the special education steering committee, provides professional development to the early childhood field, reviews all waiver requests for early childhood special education, and provides technical assistance to any public school regarding serving children with disabilities.

Community Partnerships for Children Program Comprehensive Services: CPCs provide a range of comprehensive services to children with special needs to promote their continuity of care in early education and care settings. These services include the hiring of additional staff, training and consultation for providers, and the purchase of supplies, furniture, and equipment. EEC’s administration of CPC state funding for comprehensive services ensures better coordination with CCDF-funded services.

Comprehensive Mental Health for Child Care: EEC and Mass Health-Behavioral Health are co-administering the Comprehensive Mental Health for Child Care Project (CMHCC) to ensure that EEC contracted supportive child care providers have comprehensive mental health services available for children and their families on-site at their child care program. Currently, EEC funds 16 supportive child care programs across the state as CMHCC pilots. Each of these programs has partnered with a mental health clinic identified by the Massachusetts Behavioral Health Partnership (MBHP). Through this partnership, the child care program and mental health clinic jointly hire a clinician, who is stationed at the program and considered to be part of their child care staff. The mental health clinic generates one-third of the clinician’s salary by billing the families’ insurance directly for clinical services. EEC funds the remaining two-thirds of the clinician’s salary to enable the clinician to provide a broad range of training and support to children, their families, and the child care staff beyond the billable therapeutic and assessment services that the clinician normally provides. The clinician also helps families access a full range of mental health services at the partnering clinic.

Healthy Child Care America and Other Health Activities Including Those Designed to Promote the Social and Emotional Development of Children

Healthy Child Care America: The EEC Commissioner has held a series of meetings with the Director of the Massachusetts Early Childhood Comprehensive Systems Project (MECCS), which focuses on coordination of services for children from birth through age five, and the Associate DPH Commissioner who oversees DPH’s Bureau of Family and Community Health, in which MECCS is located.

To strengthen and leverage the convening power MECCS provides, the project was restructured in August 2006 to be administered jointly by EEC and DPH. EEC and DPH are lead partners in an Interagency Steering Committee comprised of the leaders of key agencies across state government serving young children and their families including: the Departments of Education, Mental Health, Mental Retardation, Social Services, and Transitional Assistance; the EOHHS Children, Youth and Family Cluster; MassHealth; the Head Start State Collaboration Office and the Children's Trust Fund. These leaders agree that to meet the needs of young children, particularly the Commonwealth's most vulnerable children, their agencies must work together to provide affordable, accessible, quality services and supports that cross traditional
lines among Departments and disciplines. The goals of this Interagency Steering Committee, which have also been incorporated into the MECCS strategic plan, are to develop the following: 1) a statewide plan for health screening and developmental screening for young children, including vision, hearing, oral health, and mental health; 2) a comprehensive plan for a children’s mental health system; and 3) a “roadmap” for a system of family support and parent education across state agencies.

**Licensing:** The EEC licensing process promotes the safety and healthy development of children enrolled in early education and care programs and encourages school readiness. EEC is in the process of drafting a set of new licensing regulations that will align its current regulatory requirements and program standards and be linked to a Quality Rating Scale that promotes continuous quality improvement. The new regulatory framework will consist of a set of common core regulations that will apply to family child care, group child care, and school age child care programs, with additional more detailed regulations based on the size of the setting and development stages of the children in care that would differ according to the program’s characteristics.

The new regulations will be based upon research that demonstrates that children’s cognitive and language skills thrive in early education and care settings where educators and caregivers are well trained and responsive, and will outline requirements in a variety of areas, including health and safety, administration, programming, child guidance, environment, staffing and qualifications, and financial management. The regulations will include specific guidance outlining how providers will:

- ensure children’s physical safety;
- promote children’s emotional well-being;
- provide opportunities for children to develop stable and supportive relationships with their caregivers that promote healthy attachment;
- develop partnerships with parents that reflect respectful appreciation of parents’ culture, values, expectations, and goals for their children;
- offer stimulating and developmentally appropriate learning activities that strengthen children’s language skills and global development; and
- monitor and document children’s developmental milestones, share information with parents, and help identify children who may have a special need.

**EEC Technical Assistance and Training:** In addition to the trainings listed in the professional development section, EEC provides technical assistance and training through licensing, contracting, and policy visits to programs. An array of technical assistance papers and other materials regarding children’s social, emotional, and educational development are available on EEC’s website. Available documents include the following: Child Guidance for Group Child Care and Frequently Asked Questions; Child Guidance for School Age Parts I-III and Frequently Asked Questions; Family Child Care Curriculum Guide; Early Childhood Program Standards; Guidelines for Preschool Learning Experiences; Child Care for Homeless Children; and Supervision and Program Space for School Age Child Care.
Other Quality Activities That Increase Parental Choice, and Improve the Quality and Availability of Child Care

Universal Pre-Kindergarten (UPK) Pilot Program: The Legislature appropriated $4.6 million in the fiscal year 2007 state budget for a Universal Pre-Kindergarten (UPK) Pilot Program, and charged EEC with developing this initiative to begin implementing universally accessible, quality early education and care for children in the Commonwealth. The purpose of the UPK Pilot Program is to promote school readiness and positive outcomes for children, and to inform the longer-term implementation of the program. Two types of grants were made available during the program’s first year: 1) UPK Pilot Classroom Quality Grants and 2) UPK Assessment Planning Grants.

UPK Classroom Quality Grants provided funding to preschool programs and classrooms that met the following criteria:

1. Serve or be willing to serve children receiving financial assistance;
2. Provide or be willing to provide access to full-day, full-year services for working families;
3. Provide a minimum number of hours of a developmentally appropriate program as evidenced by:
   a. Use of Guidelines for Preschool Learning Experiences;
   b. Use of one of four EEC approved assessment tools, since January 2006:
      • Work Sampling,
      • High Scope Child Observation Record (COR),
      • Creative Curriculum Developmental Continuum, or
      • Ages and Stages;
   c. Access to a qualified professional to ensure appropriate administration of developmentally appropriate program.
4. Meet two out of three additional quality criteria:
   a. Be EEC Licensed or License-Exempt;
   b. Have a teacher/provider with a bachelor’s degree (BA/BS) in any subject along with specialized training in early childhood education for each EEC qualifying classroom/family child care home;
   c. Have National Association for the Education of Young Children (NAEYC) accreditation for group child care programs or a Child Development Associate (CDA) credential or National Association for Family Child Care (NAFCC) accreditation for family child care.

The UPK Assessment Planning Grants provided funding for preschool classrooms and programs that are not currently using one of the four assessment tools specified as part of the eligibility criteria for the UPK Pilot Classroom Quality Grants, but otherwise can meet all of the UPK quality criteria. Licensed center-based programs, Head Start programs, public school programs, independent or system affiliated family child care programs, and private schools serving preschool children were all eligible to apply. The intent of the assessment grants is to encourage programs to begin using assessment to help inform and guide developmentally
appropriate practices in their classroom, and to qualify for UPK Classroom Quality Grants in the future.

**Early Childhood Mental Health Consultation Services Grants:** The Legislature appropriated $1.4 million in fiscal year 2007 state budget for grants to provide mental health consultation services directly to early education and care programs. The purpose of these grants is to limit the number of suspensions and expulsions of preschool children from early education and care programs, enhance staff competencies to work with behaviorally challenged children, strengthen parenting skills and parent involvement, and promote collaboration for better access to services for children and families. Grantees must have the capacity to provide the following services to EEC funded programs:

- Onsite consultation to providers and parents;
- Skilled on-site observation and assessment of children’s social/emotional and behavioral skills on a referral basis;
- Individualized behavior plans with input from provider’s staff and parents that will be implemented in inclusive classrooms (not a pull-out setting);
- Case management services through a system that provides linkages to other available and appropriate community, social services, and mental health agencies; and
- On-site crisis intervention planning and support.

For fiscal year 2008, the Legislature appropriated $2.4 million for the grant program. EEC plans to award fiscal year 2008 grants based on the same criteria used in fiscal year 2007.

**Extension of EEC Financial Assistance for Children Aging Out of Eligibility:** At its meeting on May 8, 2007, the Board of Early Education and Care approved a change to EEC policy to allow children receiving EEC financial assistance who turn thirteen (or sixteen in the case of children with special needs) while attending an out-of-school time program to continue to receive assistance through the end of the school year or summer. Under EEC’s former policy, financial assistance terminated on a child’s birthday, regardless of when it occurred during the year. This policy resulted in children having to leave programs prematurely, thereby causing significant disruption for them and their families. EEC’s new policy allows children who “age-out” of eligibility for EEC financial assistance during the course of a year to remain in their out-of-school program through the end of the school year or summer. This policy change is part of EEC’s on-going efforts to support children’s school success and ensure continuity of care and smooth transitions for families.

**Massachusetts Head Start-State Collaboration Project:** HSSCP is a federally funded project designed to support the development of linkages between Head Start programs and the state administrations that support the low-income children and families served by Head Start. The Massachusetts Head Start-State Collaboration Project (HSSCP), which is located at EEC, helps to improve the lives of low-income children and their families by improving the way services and support for young children are designed, delivered, coordinated, and organized. A key part of the project is to encourage widespread collaboration between Head Start and other appropriate programs, services, and initiatives, as well as to increase Head Start partnerships in the Commonwealth’s child care community.
EEC currently supports the provision of Head Start services to low-income children and families through early education and care financial assistance (vouchers, contracts, or CPC grants) for child care during the hours before and after Head Start and Early Head Start programs are open and on full days when such programs are closed (e.g., school vacations and summer). The coordination between EEC and Head Start/Early Head Start programs provides them with flexibility to enroll children whose families require additional hours of child care in order to be able to attend Head Start or Early Head Start. In some cases, EEC subsidies provide support for additional children to access comprehensive Head Start services above the levels funded by the federal government. In addition, EEC provides supplemental grants, which are funded by a specific line item in the state budget, to enable Head Start programs to enroll additional children to fulfill the federal requirement that each Head Start grantee receive at least 20% of their funding from non-federal sources.

Provider Quality Rating System: EEC is in the process of creating a Quality Rating System to promote ongoing quality improvement efforts by early education and care providers and programs. The Quality Rating System will have multiple, research-based levels and will be designed in a way that allows all providers to participate, regardless of funding stream, and encourages them to continuously improve the quality of their program. Once developed, the Quality Rating System will serve several purposes. It will help EEC assess the level of quality provided by an early education and care program and will provide a measure of a program’s improvement over time. It will also assist parents in selecting an early education and care program that better meets their child’s needs by offering them enhanced guidance about the quality levels of different programs.

Tiered Reimbursement Rate System: While EEC develops its Quality Rating System, it will continue to encourage providers to increase children’s school readiness through a tiered reimbursement system implemented in its contracts for subsidized early education and care. The tiered reimbursement rate is available to center-based and family child care providers who contract with EEC or hold a voucher agreement with the CCR&Rs to provide families with early education and care financial assistance. There are four reimbursement tiers available to providers, each of which is based on their participation in quality initiatives. One of the quality initiatives is for literacy development, another is for enhancing program quality, the third is for professional development, and the last one is for participation in a longitudinal study to assess which preschool program attributes are associated with favorable child outcomes. EEC links provider rate increases to the achievement of specific quality standards, with an emphasis on literacy and professional development.

The first tier, Literacy Development for School Readiness, is mandatory. Child care providers must participate in this initiative to be eligible for participation in any of the others. To meet the requirements of this tier, providers must develop and implement a curriculum plan for literacy that is approved by EEC. EEC also requires the statewide network of CCR&Rs to offer emergent literacy training developed by EEC to help providers participating in this initiative develop an appropriate literacy curriculum. EEC has posted a technical assistance document on its website that explains emergent literacy and provides examples of best practice ideas for a literacy curriculum.
The remaining three tiers, *Program Assessment, Salary Incentive Program for Professional Development*, and *Longitudinal Study*, are optional. The *Program Assessment* tier requires that providers participate in a training course about administering the Environmental Rating Scale (ERS) quality assessment tool for their type of early education and care program and using it to assess their own program. Providers are required to develop a plan to improve their program’s environment based on the ERS assessment findings. The *Salary Incentive Program for Professional Development Initiative* tier requires center-based providers to develop and initiate a salary incentive program for professional development that will improve the staffing quality in their programs. Family child care providers participating in this initiative must develop a professional development plan to improve their own skills. The *Longitudinal Study* tier requires providers to participate in and partner with a university to conduct a longitudinal literacy study to assess the effectiveness of the school readiness curriculum.

**Research and Evaluation:** EEC’s research and evaluation unit has supported the new agency’s goals of increasing access, affordability, and quality through research on user populations and costs in the Commonwealth’s current system of early education and care. By consolidating data from different sources such as its own internal licensing and subsidy information systems, US Census records, and survey data, EEC has been able to present a clear picture of the status of early care and education in Massachusetts. EEC is continuing to develop and improve its data warehouse to make data from the different systems available to agency staff and to generate reports for the Legislature, early education and care stakeholders, and the public.

EEC is collaborating with Abt Associates, MindNurture, and family child care systems to conduct a national study of the LearningGames approach in family child care systems. LearningGames is a developmental curriculum that grew out of the Abecedarian Project and is built on evidence from 30 years of research that children learn best in individual interactions with responsive caregivers who provide rich language stimulation. The curriculum consists of about 200 simple everyday activities to help parents and caregivers enhance the development of children birth to 60 months. The study will test this curriculum and assess its effectiveness in helping family child care providers improve children’s development. The study will also assess the difficulties of implementing a new mentoring system and identify the difficulties encountered when training and monitoring a new curriculum approach. The study is funded through a grant from ACF to determine the effectiveness of implementing LearningGames in a family child care network environment. Preliminary results of the study are expected by the fall of 2007.

In the spring of 2006, EEC hired a consultant to perform the Market Rate Survey, and, for the first time, to perform a Provider Cost Survey (PCS). The PCS will gather information about the actual cost of providing care in Massachusetts and help EEC analyze the cost of program components in different parts of the state. The combined data will help EEC not only understand the early education and care market, but also determine places where the market price for care may be insufficient to support quality programs. The initial results of the Market Rate Survey were delivered to EEC in June 2006, and the final report was issued in September 2006. The market rate survey report can be found on EEC’s website at: [www.eec.state.ma.us/docs/MA2006MarketRateSurveyReport.pdf](http://www.eec.state.ma.us/docs/MA2006MarketRateSurveyReport.pdf).
In fiscal year 2006, the Legislature charged EEC with planning the development of a statewide kindergarten readiness assessment system. EEC contracted with Glenwood Associates to survey licensed providers serving children from birth through age five to determine if they are using child assessment tools to perform ongoing evaluations of the children’s progress. This study is the first step in developing a kindergarten readiness child assessment system in Massachusetts. The purpose of the assessment system is to improve all children’s readiness for school, assist providers in improving their teaching skills and curricula, and strengthen communication between providers and parents through periodic reports that outline the progress and development of each child. The assessment system will also be used to improve the dissemination of strength-based information between programs. An immediate outcome of the research conducted as part of the survey was data that helped structure the child assessment component of EEC’s Universal Pre-Kindergarten (UPK) program. The research identified the most appropriate assessment tools for these pilots, the programmatic factors needed to successfully implement child assessment, and the training and technical supports that were needed.

Complaints and Incidents Committee: Over the past several years, EEC has been conducting an internal evaluation of its process for receiving, responding to, and investigating complaints about providers in order to further improve the quality of its licensing practices. The Complaints and Incidents Committee, which is comprised of staff from EEC’s licensing, investigation, legal, and systems units, was asked to identify aspects of EEC’s complaint review and investigation process requiring change and to propose improvements. The Committee drafted a new policy, known as the EEC Resolution System (EECRS) to enhance EEC’s ability to quickly and efficiently respond to all information received about providers, whether alleging a regulatory violation or not, and proposed improvements to EEC’s electronic tracking system necessary to implement EECRS. Implementation of EECRS began in June 2007. In December 2007, EEC plans to review the data from the first six months of implementation to ensure that the new policy is being implemented consistently across all EEC regional offices and evaluate the need for any further changes to the policy.

New Provider Orientations: EEC licensing staff provides orientations for people who are interested in applying for EEC licensure and for newly licensed providers. These orientations give new providers an opportunity to meet the licensing staff and ask specific questions about how to run a high quality early education and care program.

New Director’s Forums: EEC licensors regularly schedule meetings in each of its six regions for new program directors. The meetings give new directors an opportunity to ask questions of EEC staff and other directors and to begin building connections within the early education and care community.

Large Family Child Care Group: To encourage professional development and collaboration, the EEC Regional Offices arrange for large family child care providers to take part in informal meetings sponsored by EEC during which they share their experiences and challenges with one another.
Advisory Team: EEC has established a Advisory Team comprised of a diverse set of stakeholders broadly representing early education and after school care, K-12 education, and higher education in order to obtain input on its on-going work to establish a unified early education and care system. Members of the Advisory Team also serve on one of the three advisory committees that provide feedback and expertise to EEC’s internal working groups organized around EEC’s key priorities and policy work-access, affordability, and quality. This process provides EEC and its stakeholders with the opportunity for important dialogue on how best to serve children and families, while also generating specific and concrete ideas for improving specific aspects of the early education and care system such as prioritization of children and families in need and waiting list management.

In-home/Relative Care (Informal Care): Although in-home/relative care is not a licensed form of care, EEC has taken steps to increase the quality of informal care by funding training for caregivers. All in-home/relative care providers are required to attend an orientation and training session conducted by the CCR&Rs. These trainings cover topics such as health and safety issues, age appropriate activities, and appropriate child guidance techniques. As part of the orientations, the CCR&Rs provide in-home/relative care providers with a resource packet with information on educational resources available to them in their community along with information on how to become a licensed child care provider.

5.2 Good Start, Grow Smart Planning and Development

This section of the Plan relates to the President's Good Start, Grow Smart initiative which is envisioned as a Federal-State partnership that creates linkages between CCDF, including funds set-aside for quality, and State public and private efforts to promote early learning. In this section, each Lead Agency is asked to assess its State's progress toward developing voluntary guidelines on language, literacy, pre-reading, and early math concepts and a plan for the education and training of child care providers. The third component of the President’s Good Start, Grow Smart initiative, planning for coordination across at least four early childhood programs and funding streams, was addressed in Section 2.1.2.

5.2.1 Status of Voluntary Early Learning Guidelines. Indicate which of the following best describes the current status of the State's efforts to develop, implement, or revise research-based early learning guidelines (content standards) for three to five year-olds. NOTE: Check only one box to best describe the status of your State’s three-to-five-year-old guidelines.

- □ Planning. The State is planning for the development of early learning guidelines. Expected date of plan completion: __________
- □ Developing. The State is in the process of developing early learning guidelines. Expected date of completion: __________
- □ Developed. The State has approved the early learning guidelines, but has not yet developed or initiated an implementation plan. The early learning guidelines are included as Attachment 5.2.1.
Implementing. In addition to having developed early learning guidelines, the State has embarked on implementation efforts which may include dissemination, training or embedding guidelines in the professional development system. The guidelines are included as Attachment 5.2.1.

Revising. The State has previously developed early learning guidelines and is now revising those guidelines. The guidelines are included as Attachment 5.2.1.

Other (describe):

Describe the progress made by the State in developing, implementing, or revising early learning guidelines since the date of submission of the 2006-2007 State Plan.

The Commonwealth’s Board of Education approved the Early Childhood Program Standards for Three and Four Year Olds and the Guidelines for Preschool Learning Experiences (Standards and Guidelines) in April of 2003. The Guidelines for Preschool Learning Experiences, which are based on the Massachusetts Curriculum Frameworks, are currently used to guide ongoing curriculum development, instruction, and assessment in center-based preschool programs that receive CPC funding. EEC is reviewing the Standards and Guidelines and working to establish requirements for other age groups. Through the efforts of its internal Regulation Reform working group (previously described in Sections 1.5 and 5.1), EEC is working to align its current regulatory requirements with the Standards and Guidelines and developing a Quality Rating Scale that promotes continuous quality improvement.

If developed, are the guidelines aligned with K-12 content standards or other standards (e.g., Head Start Child Outcomes, State Performance Standards)?

☐ Yes. If yes, name standards.

☐ No.

The Guidelines for Preschool Learning Experiences, are based on the standards for Pre-Kindergarten through Kindergarten (or Pre-Kindergarten through Grades 1-4) in the approved revisions of the Massachusetts Curriculum Frameworks.

If developed, are the guidelines aligned with early childhood curricula?

☐ Yes. If yes, describe.

☐ No.

Please see above.

Have guidelines been developed for children in the following age groups (check if guidelines have been developed):
Birth to three. Guidelines are included as Attachment 5.2.1
Birth to five. Guidelines are included as Attachment 5.2.1
Five years or older. Guidelines are included as Attachment 5.2.1

Efforts to develop early learning guidelines for children that may differ from those addressed in Good Start, Grow Smart (i.e., children birth to three or older than five) may be described here.

If any of your guidelines are available on the web, provide the appropriate Web site address (guidelines must still be attached to Plan):

www.eec.state.ma.us/docs/TAGuidelinesForPreschoolLearningExperiences.pdf
www.eec.state.ma.us/docs/TAEarlyChildhoodProgramStandards.pdf

5.2.2 Domains of Voluntary Early Learning Guidelines. Do the guidelines for children three-to-five-years-old address language, literacy, pre-reading, and early math concepts?

☒ Yes.
☐ No.

Do the guidelines for children three-to-five-years-old address domains not specifically included in Good Start, Grow Smart, such as social/emotional, cognitive, physical, health, creative arts, or other domains?

☒ Yes. If yes, describe.
☐ No.

The Early Childhood Program Standards address best practices for programs in the following areas:

- Interactions Between Staff and Children and Among Children;
- Curriculum and Assessment;
- Physical Environment;
- Family Involvement;
- Staff Qualifications and Staff Development;
- Group Ratio and Size;
- Health and Safety;
- Nutrition and Food Service;
- Transportation;
- Administration; and
- Accreditation and Evaluation.
In addition, the Guidelines for Preschool Learning Experiences, which are based on the standards for Pre-Kindergarten through Kindergarten (or Pre-Kindergarten through Grades 1-4) in the approved revisions of the Massachusetts Curriculum Frameworks, provide ideas for learning experiences that preschool staff can use to design a curriculum that is aligned with that of the public schools to ensure that there is continuity from preschool into kindergarten. The Guidelines for Preschool Learning Experiences focus on the skills and knowledge that staff should help young children develop, rather than on what preschool aged children are expected to know or do at specific ages.

5.2.3 Implementation of Voluntary Early Learning Guidelines. Indicate the strategies the State used or expects to use in implementing its early learning guidelines.

The Guidelines for Preschool Learning Experiences have been disseminated to providers statewide through CPCs and local trainings. EEC has staff available to CPCs to provide technical assistance to communities that need training on the Standards and Guidelines. A series of regional trainings were held in 2003 and 2004 to train all providers serving preschool age children through CPC funding. Trainings were also offered by the CCR&Rs and the Massachusetts Chapter of the National Association for the Education of Young Children (NAEYC). The Guidelines have been widely distributed and are currently used by many preschool programs and providers in the Commonwealth.

Check all that apply:
- Disseminating materials to practitioners and families
- Developing training curricula
- Partnering with other training entities to deliver training
- Aligning early learning guidelines with licensing, core competencies, and/or quality rating systems
- Other. Describe:

<table>
<thead>
<tr>
<th>Indicate the stakeholders that are (or expect to be) actively supporting the implementation of early learning guidelines.</th>
<th>Indicate the programs that mandate or require the use of early learning guidelines.</th>
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</thead>
<tbody>
<tr>
<td>☒ Publicly funded (or subsidized) child care</td>
<td>☒ Some Publicly funded (or subsidized) child care</td>
</tr>
<tr>
<td>☒ Head Start</td>
<td>☐ Head Start</td>
</tr>
<tr>
<td>☒ Education/Public pre-k</td>
<td>☐ Education/Public pre-k</td>
</tr>
<tr>
<td>☒ Early Intervention</td>
<td>☐ Early Intervention</td>
</tr>
<tr>
<td>☒ Child Care Resource and Referral</td>
<td>☐ Child Care Resource and Referral</td>
</tr>
<tr>
<td>☒ Higher Education</td>
<td>☐ Higher Education</td>
</tr>
</tbody>
</table>

4 Not all publicly funded child care programs require use of the Guidelines for Preschool Learning Experiences.
How are (or will) cultural, linguistic and individual variations (be) acknowledged in implementation?

The Guidelines for Preschool Learning Experiences are used by early childhood educators to determine children’s individual interests and strengths and to assist them in finding ways to engage and expand upon these interests and strengths. The Guidelines are inclusive of children with special needs as well as children and families with a multitude of cultural and linguistic backgrounds.

How are (or will) the diversity of child care settings (be) acknowledged in implementation?

The Guidelines for Preschool Learning Experiences are and will continue to be implemented across the full spectrum of early education and care settings including public schools, private center-based programs, Head Start, and licensed family child care providers.

Materials developed to support implementation of the guidelines are included as Attachment 5.2.3. If these are available on the web, provide the appropriate Web site address:

The Guidelines themselves provide guidance on implementation. No additional materials have been developed.

5.2.4 Assessment of Voluntary Early Learning Guidelines. As applicable, describe the State's plan for:

(a) Validating the content of the early learning guidelines
(b) Assessing the effectiveness and/or implementation of the guidelines
(c) Assessing the progress of children using measures aligned with the guidelines
(d) Aligning the guidelines with accountability initiatives

Use of the Guidelines is required for participation in EEC’s UPK Pilot Program. UPK Pilot programs are required to be using the Guidelines to plan curriculum and to conduct ongoing child assessments using one of four EEC approved assessment tools aligned with the Guidelines. As part of the UPK Pilot Program, EEC will be regularly monitoring participating programs to ensure effective use of the Guidelines. In addition, EEC will be collecting and analyzing assessment data provided by participating programs. The data gathered from the UPK Pilot Program will be used to measure the effectiveness of the Guidelines in promoting children's school readiness and ultimately to inform the development of a statewide school readiness assessment system. A critical part of this systems’ development will be the establishment of accountability standards and monitoring tools.
Written reports of these efforts are included as Attachment 5.2.4. If these are available on the web, provide the appropriate Web site address (reports must still be attached to Plan):

No such materials currently exist.

5.2.5 **State Plans for Professional Development. Indicate** which of the following best describes the current status of the State's efforts to develop a professional development plan for early childhood providers that includes all the primary sectors: child care, Head Start, and public education. **NOTE: Check ONLY ONE box to best describe the status of your State’s professional development plan.**

- [ ] **Planning.** Indicate whether steps are under way to develop a plan. If so, describe the entities involved in the planning process, time frames for completion and/or implementation, the steps anticipated, and how the plan is expected to support early language, literacy, pre-reading and early math concepts.

- [ ] **Developing.** A plan is being drafted. The draft or planning documents are included as Attachment 5.2.5.

- [ ] **Developed.** A plan has been written but has not yet been implemented. The plan is included as Attachment 5.2.5.

- [ ] **Implementing.** A plan has been written and is now in the process of being implemented, or has been implemented. The plan is included as Attachment 5.2.5.

- [x] **Revising.** The State previously developed a professional development plan and is now revising that plan, or has revised it since submitting the 06-07 State Plan. The revisions or the revised plan are included as Attachment 5.2.5.

- [ ] **Other (describe):**

Describe the progress made by the State in planning, developing, implementing, or revising the professional development plan since the date of submission of the 2006-2007 State Plan.

EEC’s enabling statute, M.G.L. Chapter 15D, requires the agency to develop, implement, and annually report on its progress towards a Workforce Development System. Section 5 of the enabling statute provides detailed guidance with respect to the key features of a workforce system. In January 2006, EEC released its first Workforce Development Plan, which built upon the requirements outlined in the enabling statute, recent studies and surveys of the early education and care and out-of-school time workforce, and recommendations submitted to the Legislature by the Early Education and Care Council and the Early Education and Care Advisory Committee. The 2006 plan served as a blueprint for EEC as the agency began to analyze existing workforce resources and work towards designing a true Workforce Development
System. EEC’s goal is to build a Workforce Development System that will produce positive outcomes for children by supporting those who work with them directly or indirectly in a variety of roles and settings.

EEC recently finalized its 2007 Workforce Development Report, which updates and outlines the agency’s efforts during the past year to develop a comprehensive framework for building a statewide professional development system that will improve outcomes for children and enhance the quality of early education and care and out-of-school time programs. The Board of Early Education and Care voted to approve the 2007 report at its June 12, 2007 meeting. The report was subsequently posted on EEC’s website and is included as Attachment 5.2.5.

Over the past year, EEC has solicited input from many organizations and agencies representing a wide range of expertise, knowledge, and understanding of the issues surrounding workforce development and the professional development needs of the early childhood education and care and out-of-school time workforce. In addition to collecting and analyzing this information, EEC has done foundational work in developing draft core competencies and proposed regulations that will help lay the groundwork for a workforce development system.

If your State has developed a plan for professional development, does the plan include (Check EITHER yes or no for each item):

<table>
<thead>
<tr>
<th>Item</th>
<th>Yes</th>
<th>No</th>
</tr>
</thead>
<tbody>
<tr>
<td>Specific goals or desired outcomes</td>
<td>☒</td>
<td></td>
</tr>
<tr>
<td>A link to Early Learning Guidelines</td>
<td>☒</td>
<td></td>
</tr>
<tr>
<td>(EEC 2007 Workforce Development Report, pages 9-10 and Appendix D)</td>
<td>☒</td>
<td></td>
</tr>
<tr>
<td>Continuum of training and education to form a career path</td>
<td>☒</td>
<td></td>
</tr>
<tr>
<td>(EEC 2007 Workforce Development Report, pages 10-12)</td>
<td>☒</td>
<td></td>
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<tr>
<td>Articulation from one type of training to the next</td>
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</tr>
<tr>
<td>Quality assurance through approval of trainers</td>
<td>☒</td>
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<tr>
<td>(EEC 2007 Workforce Development Report, pages 6-9)</td>
<td>☒</td>
<td></td>
</tr>
<tr>
<td>Quality assurance through approval of training content</td>
<td>☒</td>
<td></td>
</tr>
<tr>
<td>(EEC 2007 Workforce Development Report, pages 6-9)</td>
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<td></td>
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<tr>
<td>A system to track practitioners’ training</td>
<td>☒</td>
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<tr>
<td>(EEC 2007 Workforce Development Report, pages 6-9)</td>
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<td></td>
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<tr>
<td>Assessment or evaluation of training effectiveness</td>
<td>☒</td>
<td></td>
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<tr>
<td>(EEC 2007 Workforce Development Report, pages 5-6)</td>
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</table>
State Credentials – State for which roles (e.g. infant and toddler credential, directors’ credential, etc.)

(EEC 2007 Workforce Development Report, pages 9-10)

Specialized strategies to reach family, friend and neighbor caregivers

For each Yes response, reference the page(s) in the plan and briefly describe.

State-wide Infrastructure Building, Leadership, and Strategic Planning

The creation of a workforce development system involves strategic planning and alignment with other EEC efforts and initiatives in addition to those of other state, federal, and local agencies. EEC has addressed and aligned professional development requirements in the draft of its proposed new licensing regulations. Currently EEC, the United Way of Massachusetts Bay, and the Schott Foundation are collaborating to convene the Massachusetts Early Education and Care and Out-of-School Time Workforce Development Task Force (Workforce Task Force) in July 2007. The Workforce Task Force is comprised of individuals and organizations with expertise and experience in workforce development and in the early education and care and out-of-school time fields. The Workforce Task Force is will be responsible for using the information contained in EEC’s 2006 plan and 2007 report, to advise EEC on the further development and implementation of the Workforce Development System.

Core Competencies

The critical first step in developing a workforce development system is defining core competencies, i.e., the knowledge and skills that are necessary to be effective in working with children. Core competencies provide educators with a framework leading to new credentials or maintaining those they currently have. In its research on core competencies for the early education and care workforce, EEC has refined its common themes and expanded the areas of competency to include:

- understanding of child growth and development;
- guiding and interacting with children;
- working with families and communities;
- program management;
- implementing curriculum and instruction;
- child observation, documentation, and assessment; and
- professionalism.

During the past year, EEC developed draft indicators that describe these core competencies across the field after reviewing EEC’s existing requirements and existing competencies from other states and professional organizations. The next step will be to seek broad input from the Workforce Task Force and other stakeholder before finalizing the competencies.
Professional Development Data Management System

EEC is developing a comprehensive mandatory and regularly updated workforce/educator database. This professional development and qualifications data management system will be multi-dimensional and will include data on the size, skills, credentials, competencies, and professional development of the early education and care and out-of-school time workforce.

The EEC Professional Development Data Management System will include a statewide registry of early childhood education and out-of-school time professionals that will contain provider, qualifications, and background check information. The registry will also include information on ongoing professional development and education requirements, and it will allow individuals to apply for certification and renewals on-line, track their participation in training and workforce development opportunities, monitor their progress toward a credential and help them navigate the career lattice described below. The registry will collect information on those individuals working in administrative and managerial roles as well as those working directly with children from birth to age 14, in all types of EEC licensed and authorized program settings, including family child care, group child care, school age care, and programs operated by or within public schools.

In addition to creating a registry of the early education and care and out-of-school time workforce, EEC will establish a clearinghouse for information on all approved training and education opportunities, grants, scholarships, incentives, and awards relating to professional development, and job opportunities at EEC licensed and authorized programs across the state. By creating a data clearinghouse that provides easily accessible information, EEC can ensure that professional development opportunities for the workforce are cost-effective, time-effective, results-oriented, and connected to improving the quality of the Commonwealth’s early education and care system.

A comprehensive information technology system that not only tracks professional development opportunities and credentials based on core competencies, but also publicizes grants, awards, job postings, and information on the importance of providing developmentally appropriate education and care to all children birth to 14, will create a unique opportunity to unify the field around workforce development. Such a system would bring together state agencies, institutions of higher education, professional development agencies, the early education and care and out-of-school time workforce, as well as families, to support and build the quality of the workforce.

Credentials and Career Lattice (Career Pathways)

One of the major success factors in any program that involves children is the recruitment and retention of highly-qualified staff. One step in this direction is the establishment of consistent job titles and categories that are linked to a clear and comprehensive set of core competencies. An additional step would be linking these credentials to a system by which educators can grow professionally. The current workforce certification process administered by EEC does not provide any clear path for individuals outside of group child care programs.
There are two different models to consider in establishing a career path for the early education and care and out-of-school time workforce. One is a “career ladder,” which relates to the individual practitioner’s progress through the field from entry level through attainment of additional degrees, training, and on-the-job experience. In the career ladder, the accomplishment of goals is generally focused on a specific component of the system and is lineal. This can be viewed as the “depth” of training and professional development. The other is a “career lattice,” which guides the individual through the entire system. The career lattice reflects the accomplishment of skills/competencies required for a variety of positions and includes multiple points of entry, thereby allowing the practitioner to apply knowledge and skills in a variety of areas. This may be viewed as the “breadth” of training and professional development. A career lattice encompasses the value of an individual’s experience, education, and personal aptitude across all types of care.

EEC is planning to develop a career lattice where individuals can easily see where they fit along the lattice and understand what knowledge, skills, and experience are needed for a specific credential. The career lattice will also help to identify career choices associated with each credential. To support the development of such a system, EEC is planning to:

1. Work with the Board of Higher Education on building the capacity of our two and four year schools to work with the early education and care and out-of-school time workforce and developing statewide articulation/transfer agreements for students moving among and between schools.

2. Continue research on developing comparable credentials for those working across settings and linking these credentials to both core competencies and a career lattice.

3. Create job categories that align with specific competencies and are reflective of mastery, as demonstrated through effective evaluation. The categories should be general enough to be flexible across provider types, but specific enough to articulate the necessary skills to perform the job. The categories should also include all types of positions, from entry level to administrative and leadership roles.

4. Establish criteria for recognizing current job experience and prior education and training in order to retain existing staff and enable them to recognize their position on the career lattice.

5. Maintain and expand scholarships and other financial support for all levels of the workforce to improve their skills.

Professional Development Opportunities and Resources Aligned with Requirements and Need

Supporting the workforce requires the provision of a broad continuum of professional development opportunities ranging from basic skills training to advanced degrees. Individuals
must have access to opportunities that meet their needs both professionally and personally. Access to scholarship programs and career and academic advising are also necessary. Professional development opportunities, such as coursework and trainings, must meet the needs of non-traditional students, such as English language learners, by providing flexible access to professional opportunities, e.g., courses/trainings offered during nights and weekends and through distance learning.

Professional development opportunities are currently offered to the workforce in a variety of formats through a host of agencies, resulting in confusion and duplication of effort. EEC is committed to identifying clear pathways for the early education and care and out-of-school time workforce and ensuring that professional development opportunities funded by EEC connect to those pathways.

**Assessment/Evaluation**

Assessment is central to any type of workforce development system. Assessment is also critical to quality improvement because it connects core competencies with credentialing and identifies appropriate choices for ongoing professional development and career advancement. Without assessment, it is impossible for EEC, employers, providers, and program staff to measure an individual’s ability to work with children and families and to identify professional development needs.

EEC is planning to develop a comprehensive, objective assessment system that connects core competencies to credentialing. This system would provide standards, technical assistance, training, and support for providers to evaluate staff effectively on a regular basis, thereby facilitating continuous quality improvement and professional development. The assessment system will be carefully developed to balance accountability for those working in the field with flexibility regarding implementation and input. Before a system of assessment/evaluation can be created, EEC must first build a foundation of core competencies that define the knowledge, skills, and dispositions necessary to work in the field and a credentialing system that helps guide educators through their professional growth.

For each **No** response, **indicate** any plans the Lead Agency has to incorporate these components.

**Specialized Strategies to Reach Family, Friend, and Neighbor Caregivers**

One of EEC’s priorities in implementing its workforce development plan is the expansion of training and technical assistance opportunities for providers who enter the field with limited training and experience, including family, friend, and neighbor caregivers. Local and regional training on core knowledge topics, including child growth and development, developmentally appropriate activities for all age groups, effective child guidance practices and basic management skills will be accessible to both licensed and license-exempt providers. In the future, EEC anticipates developing a more formal plan to address the needs of family, friend, and neighbor caregivers.
As part of EEC’s efforts to better align family, friend, and neighbor care with larger mission of the agency, EEC is looking to provide greater support to informal caregivers. As a first step in this process, EEC is requiring Massachusetts Family Networks (MFN) programs to include informal caregivers in their outreach efforts and to provide them with information about MFN services and resources available through MFN.

Are the professional development opportunities described in the plan available:

(Note: Check either yes or no for each item):

<table>
<thead>
<tr>
<th></th>
<th>Yes</th>
<th>No</th>
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<tr>
<td>Statewide</td>
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<td>To Center-based Child Care Providers</td>
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<td>To Group Home Providers</td>
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<td>To Family Home Providers</td>
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<td>To In-Home Providers</td>
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<tr>
<td>Other (describe):</td>
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Describe how the plan addresses early language, literacy, pre-reading, and early math concepts development.

The core competencies that are developed for specific job categories will reflect the knowledge and skills needed to work effectively with children. Early language, literacy, pre-reading, and early math concepts development are an integral part of the knowledge and skills necessary to provide quality early education and care services and are reflected in the Guidelines for Preschool Learning Experiences. EEC will ensure that the core competencies are aligned with the Guidelines for Preschool Learning Experiences and incorporate the knowledge and skills to help children develop language, literacy, and numeracy skills necessary for school success.

Are program or provider-level incentives offered to encourage provider training and education?

☒ Yes. If yes, describe, including any connections between the incentives and training relating to early language, literacy, pre-reading and early math concepts.

☐ No. If no, describe any plans to offer incentives to encourage provider training and education, including any connections between the incentives and training relating to early language, literacy, pre-reading and early math concepts?
Through the Early Childhood Educators Scholarship and Building Careers Programs, EEC provides financial assistance to enable providers to enroll in college courses that enhance their skills and increase their ability to provide a high quality curriculum that supports the development of children’s language, literacy, pre-reading and numeracy skills.

**Early Childhood Educators Scholarship Program:** During fiscal year 2006, EEC, in collaboration with the Board of Higher Education, distributed one million dollars in scholarships to early childhood educators who were employed in the field for at least a year and are enrolled in either an associate's or bachelor's degree program in early childhood education or a related field. The scholarship program is open to individuals working with children from birth through school age, in EEC licensed or authorized programs. Scholarship funds can pay for up to three courses per semester. Applicants must also be willing to sign an agreement to continue employment as an early educator in Massachusetts upon graduation. The 390 educators who received scholarships in fiscal year 2006 represented 223 programs across the state, 76% of which serve children receiving EEC financial assistance. Approximately 46% of the scholarship recipients are pursuing an Associates degree, while the remaining 54% are pursuing a bachelor’s degree. For fiscal year 2007, the Legislature increased funding for the scholarship program to three million dollars, all of which was awarded according to the same criteria used in fiscal year 2006 to 749 educators representing 375 programs across the state, 57% of which serve children receiving EEC financial assistance. For fiscal year 2008, the scholarship program is funded at four million dollars, an increase of one million over the previous year.

**Building Careers:** Funded primarily through federal special education dollars which EEC now administers, the Building Careers grant program funds college courses for early education and care providers who are seeking a degree in early childhood education or a related field. In 2006-2007, EEC awarded a total of $1,127,265 in grants to 24 two and four year colleges to provide four courses annually to a cohort of 20-30 early education and care providers who were enrolled in an early childhood degree program. Given that one of the major goals of this grant program is to promote the inclusion of children with special needs into early education and care programs, the coursework places a special emphasis on understanding, assessing, and instructing children with disabilities who are enrolled in a typical early education and care setting. This program funds not only tuition, but also academic counseling and on-site supervisory visits.

As applicable, does the State assess the effectiveness of its professional development plan, including the achievement of any specified goals or desired outcomes?

☐ Yes. If yes, describe how the professional development plan’s effectiveness/goal is assessed.

☒ No. If no, describe any plans to include assessments of the professional development plan’s effectiveness/goal achievement.

EEC has developed a workforce development plan that when implemented will result in quality, systemic improvement in the services provided to children by early education and care
Fundamentally, the plan will ensure that that all providers receive core knowledge training on child growth and development, developmentally appropriate practices, observing and recording children’s behavior, and working with families. The plan will also provide opportunities for all providers to participate in a new credentialing system and career lattice that will clearly identify their level of mastery with regard to the core competencies. The new credentialing system will promote high standards, ensure that providers demonstrate the requisite knowledge and skills for their roles and responsibilities, include multiple pathways to document competency that credits prior training and experience, and award a portable credential that facilitates employment in multiple early care and education settings. In addition, the workforce development plan will assess providers’ competencies through evaluation, require enrollment in a statewide professional registry, and administer scholarship, subsidy, training, and support services to current providers in order to ensure that they participate in ongoing professional development activities.

EEC will assess the effectiveness of its workforce development plan through evaluation of child outcomes and provider assessment. EEC is in the process of developing a statewide kindergarten readiness assessment system that will be a component of ongoing assessment for all children from birth through age five. One of the benefits of this assessment system is that it will enable EEC to monitor children’s progress over time and to correlate the provision of professional development with child outcomes, particularly school readiness indicators. Currently, EEC requires completion of the ITERS and/or the Early Childhood Environment Rating Scale (ECERS) by programs as part of the criteria for accessing quality enhancement funding. Measures of program quality, including the ITERS, ECERS, Early Language and Literacy Classroom Observation (ELLCO), and NAEYC accreditation, will be reviewed to assess the impact of professional development on the quality of services provided to children.

Does the State assess the effectiveness of specific professional development initiatives or components?

☐ Yes. If yes, describe how specific professional development initiatives or components’ effectiveness is assessed.

☒ No. If no, describe any plans to include assessments of specific professional development initiatives or components’ effectiveness.

Please see the response above regarding assessment of EEC’s workforce development plan.

As applicable, does (or will) the State use assessment to help shape or revise its professional development plan?

☒ Yes. If yes, describe how assessment informs the professional development plan.

☐ No. If no, describe any plans to include assessment to inform the professional development plan.

Please see the response above regarding assessment of EEC’s workforce development plan.
PART 6
HEALTH AND SAFETY REQUIREMENTS FOR PROVIDERS

(Only the 50 States and the District of Columbia complete Part 6.)

| The National Resource Center for Health and Safety in Child Care (NRCHSCC) of DHHS's Maternal and Child Health Bureau supports a comprehensive, current, on-line listing of the licensing and regulatory requirements for child care in the 50 States and the District of Columbia. In lieu of requiring a State Lead Agency to provide information that is already publicly available, ACF accepts this compilation as accurately reflecting the States' licensing requirements. The listing, which is maintained by the University of Colorado Health Sciences Center School of Nursing, is available on the World Wide Web at: http://nrc.uchsc.edu/.

<table>
<thead>
<tr>
<th>6.1 Health and Safety Requirements for Center-Based Providers (658E(c)(2)(F), §98.41, §98.16(j))</th>
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<tbody>
<tr>
<td>6.1.1 Are all center-based providers paid with CCDF funds subject to licensing under State law that is indicated in the NRCHSCC's compilation?</td>
</tr>
<tr>
<td>☒ Yes. Answer 6.1.2, skip 6.1.3, and go to 6.2.</td>
</tr>
<tr>
<td>☐ No. If no, describe which center-based providers are exempt from licensing under State law and answer 6.1.2 and 6.1.3.</td>
</tr>
<tr>
<td>6.1.2 Have center licensing requirements as they relate to staff-child ratios, group size, or staff training been modified since approval of the last State Plan? (§98.41(a)(2)&amp;(3))</td>
</tr>
<tr>
<td>☐ Yes. If yes, describe the changes.</td>
</tr>
<tr>
<td>☒ No.</td>
</tr>
<tr>
<td>6.1.3 For center-based care that is NOT licensed, and therefore not reflected in NRCHSCC's compilation, the following health and safety requirements apply to child care services provided under the CCDF for:</td>
</tr>
<tr>
<td>• The prevention and control of infectious disease (including age-appropriate immunizations)</td>
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<tr>
<td>• Building and physical premises safety</td>
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<tr>
<td>• Health and safety training</td>
</tr>
</tbody>
</table>
6.2  Health and Safety Requirements for Group Home Providers (658E(c)(2)(F), §§98.41, 98.16(j))

6.2.1 Are all group home providers paid with CCDF funds subject to licensing under State law that is indicated in the NRCHSCC's compilation? If:

☑ Yes. Answer 6.2.2, skip 6.2.3, and go to 6.3.

☐ No. If no, describe which group home providers are exempt from licensing under State law and answer 6.2.2 and 6.2.3.

6.2.2 Have group home licensing requirements that relate to staff-child ratios, group size, or staff training been modified since the approval of the last State Plan? (§98.41(a)(2) & (3))

☐ Yes. If yes, describe the changes.

☑ No.

6.2.3 For group home care that is NOT licensed, and therefore not reflected in NRCHSCC's compilation, the following health and safety requirements apply to child care services provided under the CCDF for:

- The prevention and control of infectious disease (including age-appropriate immunizations)
- Building and physical premises safety
- Health and safety training

6.3  Health and Safety Requirements for Family Providers (658E(c)(2)(F), §§98.41, 98.16(j))

6.3.1 Are all family child care providers paid with CCDF funds subject to licensing under State law that is indicated in the NRCHSCC's compilation? If:

☑ Yes. Answer 6.3.2, skip 6.3.3, and go to 6.4.

☐ No. If no, describe which family child care providers are exempt from licensing under State law and answer 6.3.2 and 6.3.3.
6.3.2 Have family child care provider requirements that relate to staff-child ratios, group size, or staff training been modified since the approval of the last State Plan? (§98.41(a)(2) & (3))

☐ Yes. If yes, describe the changes.
☒ No.

6.3.3 For family care that is NOT licensed, and therefore not reflected in NRCHSCC's compilation, the following health and safety requirements apply to child care services provided under the CCDF for:

- The prevention and control of infectious disease (including age-appropriate immunizations)
- Building and physical premises safety
- Health and safety training

6.4 **Health and Safety Requirements for In-Home Providers** (658E(c)(2)(F), §§98.41, 98.16(j))

6.4.1 Are all in-home child care providers paid with CCDF funds subject to licensing under the State law reflected in the NRCHSCC's compilation referenced above?

☐ Yes. Answer 6.4.2, skip 6.4.3, and go to 6.5.
☒ No. If no, describe which in-home child care providers are exempt from licensing under State law and answer 6.4.2 and 6.4.3.

All in-home child care providers are exempt from licensure, but they are subject to certain requirements, as outlined in section 6.4.3 below.

6.4.2 Have in-home health and safety requirements that relate to staff-child ratios, group size, or training been modified since the approval of the last State Plan? (§98.41(a)(2) & (3))

☐ Yes. If yes, describe the changes.
☒ No.
6.4.3 For in-home care that is NOT licensed, and therefore not reflected in NRCHSCC's compilation, the following health and safety requirements apply to child care services provided under the CCDF for:

- The prevention and control of infectious disease (including age-appropriate immunizations)

Before in-home providers can receive payment for their services, EEC requires that they attend an orientation and training session conducted by the CCR&Rs. The topics at the orientation include health and safety issues, age appropriate activities, and appropriate behavior management. At the orientation, in-home providers are given training in preventing and controlling disease. This includes DPH immunization guidelines and information about universal precautions and sanitizing procedures. During the registration process, an in-home provider must complete a check list certifying that they have received and reviewed information on prevention and control of infectious diseases including immunizations. Additionally, the in-home provider is required to immediately notify a parent if a communicable disease is introduced to the child care home.

- Building and physical premises safety

Providers are trained in home safety, injury prevention, poison prevention, and fire safety. The CCR&R also gives all providers a resource packet.

In-home providers must have a plan for evacuating the children from the child care site, including escape routes from each floor level and a method of contacting the Fire Department or other authorities after the child care site is evacuated. In-home providers are required to have smoke detectors in operative condition located throughout the home, including each floor level and basement, and must have a working telephone at the child care site at all times and have emergency telephone numbers posted near the telephone. After the orientation, providers must complete a checklist certifying that they have received and reviewed information on building and physical premises safety.

- Health and safety training

Providers are given training on EEC’s Back to Sleep Campaign, a SIDS informational brochure, safety training, first aid training and information on how to find CPR classes. During the registration process, an in-home provider must complete a check list certifying that they have received and reviewed information on health and safety training, including first aid and CPR. In-home providers must also have a plan for dealing with medical emergencies that includes a method to notify parents immediately of any injuring requiring emergency treatment. Also, these providers are required to obtain written parental authorization to administer medication to a child and parental authorization for treating a child in a hospital. They are also trained in the reporting of alleged issues of abuse and neglect to the Department of Social Services (DSS).

EEC distinguishes between in-home care that is provided by a relative of the child and care that is provided by a non-relative for one aspect of its health and safety requirements. For
those in-home child care providers who are not related to the children for whom they care, EEC requires that a criminal offender record information (CORI) check and a DSS background record check be completed. Only those providers who are approved through the CORI and DSS background check processes will be eligible to receive payment for child care services. Background checks, however, are not completed for in-home providers who care for children to whom they are related, as discussed below in Section 6.5.

6.5 Exemptions to Health and Safety Requirements

At Lead Agency option, the following relatives: grandparents, great grandparents, aunts, uncles, or siblings (who live in a separate residence from the child in care) may be exempted from health and safety requirements. (658P(4)(B), §98.41(a)(1)(ii)(A))

Indicate the Lead Agency's policy regarding these relative providers:

☐ All relative providers are subject to the same requirements as described in sections 6.1 - 6.4 above, as appropriate; there are no exemptions for relatives or different requirements for them.

☐ All relative providers are exempt from all health and safety requirements.

☒ Some or all relative providers are subject to different health and safety requirements from those described in sections 6.1 - 6.4. The following describes those requirements and identifies the relatives they apply to:

EEC does not conduct background checks on in-home relative providers. Otherwise, relative providers are subject to the same requirements as in-home, non-relative providers, as described in Section 6.4.

6.6 Enforcement of Health and Safety Requirements

Each Lead Agency is required to certify that procedures are in effect to ensure that child care providers of services for which assistance is provided comply with all applicable health and safety requirements. (658E(c)(2)(E), §§98.40(a)(2), 98.41(d)) The following is a description of how health and safety requirements are effectively enforced:

• Are child care providers subject to routine unannounced visits (i.e., not specifically for the purpose of complaint investigation or issuance/renewal of a license)?

☒ Yes. If yes, indicate which providers are subject to routine unannounced visits and the frequency of those visits:

☐ No.

EEC licensors make an announced visit to all licensees before a license is issued, and again within the first six months to one year after licensing. All licensees are subject to
unannounced visits at any time. The licensing unit’s goal is to make at least one unannounced visit per year or per licensing cycle, whichever period is shorter. Licensors also make more frequent unannounced visits if the licensee has difficulty maintaining compliance with EEC’s health and safety regulations. In those instances, the licensor makes unannounced visits on a regular basis. The most common unannounced follow-up visit schedule is once per quarter, but depending on the seriousness of the licensee’s health and safety problems, the licensor may visit the provider monthly or on another schedule, as appropriate. Supervisors and managers review the licensor’s monitoring schedules on a monthly basis.

In addition to routine unannounced visits, staff from EEC’s investigation unit, the licensor, or a supervisor make at least one unannounced visit when EEC receives a complaint about a program.

- Are child care providers subject to background checks?
  - ☒ Yes. If yes, indicate which types of providers are subject to background checks and when such checks are conducted:
  - ☐ No.

EEC requires CORI checks and DSS background record checks for any person who provides child care in a residential program, a family child care home or center-based child care program, any in-home, non-relative provider, and, in family child care homes, any household member or person regularly on the premises who is 15 years of age or older. These people must be cleared as a result of the CORI and DSS background check investigations before they have the potential for unsupervised contact with children.

EEC recently amended its background check regulations, 606 CMR 14.00, to improve the screening of applicants for EEC licensure and applicants for employment or volunteer positions in EEC-licensed programs. The new background check regulations require background screenings for supported findings of child abuse and neglect by DSS, require that CORI and DSS background checks be conducted at least every three years, and lower the minimum age at which certain relevant persons are required to submit to a background check to 15.

- Does the State require that child care providers report serious injuries that occur while a child is in care? (Serious injuries are defined as injuries requiring medical treatment by a doctor, nurse, dentist, or other medical professional.)
  - ☒ Yes. If yes, describe the State’s reporting requirements and how such injuries are tracked (if applicable):
  - ☐ No.
EEC regulations require that child care providers must immediately report to EEC the occurrence of any serious injury or illness that occurs to a child while the child is in care. EEC tracks injury reports on its statewide computerized tracking system. This system gives all EEC staff access to all open and completed injury reports and investigations. When an EEC staff member receives an injury report, the staff member enters the information into the tracking system, including the name of the provider and the nature of the injury. Once the report is logged into the tracking system, it is assessed using the EEC Evaluation Tool and then assigned to staff for determination of the appropriate intervention, such as a site visit or investigation.

When the intervention is completed, staff will document their findings and the nature of the intervention in the system. Depending on the circumstances of the case, a letter and/or report is completed and entered into the tracking system. In addition, any outstanding regulatory issues identified by EEC during the course of its review of the injury report will be documented in a separate “Statement of Outstanding Compliance Issues,” while any non-compliances that EEC determines have been appropriately corrected are noted in the letter to the provider. A printed copy of the letter and/or report and Statement of Outstanding Compliance Issues, if applicable, is sent to the child care provider. All reports, letters, and Statements of Outstanding Compliance Issues are recorded in the system and included in the provider’s licensing file. Depending on the outcome of EEC’s review, EEC may decide to make more frequent monitoring visits to the provider after receiving an injury report.

Other methods used to ensure that health and safety requirements are effectively enforced:

EEC licensing staff works closely with providers to ensure that EEC’s health and safety requirements are met in all child care settings. EEC provides regular training and technical assistance to licensees to reinforce their knowledge and familiarity with the regulatory requirements. Among the training opportunities offered by EEC are the following:

- New provider meetings;
- License renewal meetings for group child care directors;
- Director group forums;
- Regional Advisory meetings;
- Training on specific health or safety requirements;
- “Working Together” meetings including providers, staff from EEC, and staff from Child care resource and referral agencies;
- EEC staff presentations at workshops and conferences sponsored by provider organizations; and
- Individual technical assistance with a program.

In addition to these proactive steps to ensure that programs remain safe for children, the licensing unit has many options for enforcement if a licensee fails to comply with EEC’s health and safety. These include:

- Regular unannounced visits and monitoring;
• Enforcement letters sent to programs by a supervisor or director;
• Regional enforcement meetings with an EEC supervisor or director;
• Freeze on a program’s enrollment;
• Sanctions on a program, such as requiring an outside consultant, or formal training for staff and administrators; and
• Legal action against a provider’s license, including suspension or revocation of the license, if warranted.

6.7 Exemptions from Immunization Requirements

The State assures that children receiving services under the CCDF are age-appropriately immunized, and that the health and safety provisions regarding immunizations incorporate (by reference or otherwise) the latest recommendations for childhood immunizations of the State public health agency. (§98.41(a)(1))

The State exempts the following children from immunization (check all that apply):

☒ Children who are cared for by relatives (defined as grandparents, great grandparents, siblings (if living in a separate residence), aunts and uncles).
☒ Children who receive care in their own homes.
☒ Children whose parents object to immunization on religious grounds.
☒ Children whose medical condition contraindicates immunization.
PART 7
HEALTH AND SAFETY REQUIREMENTS IN THE TERRITORIES

(Only the Territories complete Part 7)

7.1 Health and Safety Requirements for Center-Based Providers in the Territories
(658E(c)(2)(F), §98.41(a), §98.16(j))

For all center-based care, the following health and safety requirements apply to child care services provided under the CCDF for:

- The prevention and control of infectious disease (including age-appropriate immunizations)

- Building and physical premises safety

- Health and safety training

7.2 Health and Safety Requirements for Group Home Providers in the Territories
(658E(c)(2)(F), §98.41(a), §98.16(j))

For all group home care, the following health and safety requirements apply to child care services provided under the CCDF for:

- The prevention and control of infectious disease (including age-appropriate immunizations)

- Building and physical premises safety

- Health and safety training

7.3 Health and Safety Requirements for Family Providers in the Territories
(658E(c)(2)(F), §98.41(a), §98.16(j))

For all family child care, the following health and safety requirements apply to child care services provided under the CCDF for:

- The prevention and control of infectious disease (including age-appropriate immunizations)
• Building and physical premises safety

• Health and safety training

7.4 Health and Safety Requirements for In-Home Providers in the Territories
(658E(c)(2)(F), §98.41(a), §98.16(j))

For all in-home care, the following health and safety requirements apply to child care services provided under the CCDF for:

• The prevention and control of infectious disease (including age-appropriate immunizations)

• Building and physical premises safety

• Health and safety training

7.5 Exemptions to Territorial Health and Safety Requirements

At Lead Agency option, the following relatives may be exempted from health and safety requirements: grandparents, great grandparents, aunts, uncles, or siblings (who live in a separate residence from the child in care). (658P(4)(B), §98.41(a)(1)(ii)(A)). Indicate the Lead Agency's policy regarding these relative providers:

☐ All relative providers are subject to the same requirements as described in sections 7.1 - 7.4 above, as appropriate; there are no exemptions for relatives or different requirements for them.

☐ Some or all relative providers are exempt from all health and safety requirements.

☐ All relative providers are subject to different health and safety requirements from those described in sections 7.1 - 7.4 and the following describes those different requirements and the relatives they apply to:

7.6 Enforcement of Territorial Health and Safety Requirements

Each Lead Agency is required to certify that procedures are in effect to ensure that child care providers of services for which assistance is provided comply with all applicable health and safety requirements. (658E(c)(2)(E), §§98.40(a)(2), 98.41(d)) The following is a description of how Territorial health and safety requirements are effectively enforced:

Are child care providers subject to routine unannounced visits (i.e., not specifically for the purpose of complaint investigation or issuance/renewal of a license)?
☐ Yes. If yes, indicate which providers are subject to routine unannounced visits and the frequency of those visits:

☐ No.

Are child care providers subject to background checks?

☐ Yes. If yes, indicate which types of providers are subject to background checks and when such checks are conducted:

☐ No.

Does the Territory require that child care providers report serious injuries that occur while a child is in care? (Serious injuries are defined as injuries requiring medical treatment by a doctor, nurse, dentist, or other medical professional.)

☐ Yes. If yes, describe the Territory’s reporting requirements and how such injuries are tracked (if applicable):

☐ No.

Other methods used to ensure that health and safety requirements are effectively enforced:

7.7 Exemptions from Territorial Immunization Requirements

The Territory assures that children receiving services under the CCDF are age-appropriately immunized, and that the health and safety provisions regarding immunizations incorporate (by reference or otherwise) the latest recommendations for childhood immunizations of the Territorial public health agency. (§98.41(a)(1))

The Territory exempts the following children from immunization (check all that apply):

☐ Children who are cared for by relatives (defined as grandparents, great grandparents, siblings (if living in a separate residence), aunts and uncles).
☐ Children who receive care in their own homes.
☐ Children whose parents object to immunization on religious grounds.
☐ Children whose medical condition contraindicates immunization.
APPENDIX 1
PROGRAM ASSURANCES AND CERTIFICATIONS

The Lead Agency, named in Part 1 of this Plan, assures that:

1. upon approval, it will have in effect a program that complies with the provisions of the Plan printed herein, and is administered in accordance with the Child Care and Development Block Grant Act of 1990 as amended, Section 418 of the Social Security Act, and all other applicable Federal laws and regulations. (658D(b), 658E(a))

2. the parent(s) of each eligible child within the State who receives or is offered child care services for which financial assistance is provided is given the option either to enroll such child with a child care provider that has a grant or contract for the provision of the service; or to receive a child care certificate. (658E(c)(2)(A)(i))

3. in cases in which the parent(s) elects to enroll the child with a provider that has a grant or contract with the Lead Agency, the child will be enrolled with the eligible provider selected by the parent to the maximum extent practicable. (658E(c)(2)(A)(ii))

4. the child care certificate offered to parents shall be of a value commensurate with the subsidy value of child care services provided under a grant or contract. (658E(c)(2)(A)(iii))

5. with respect to State and local regulatory requirements, health and safety requirements, payment rates, and registration requirements, State or local rules, procedures or other requirements promulgated for the purpose of the Child Care and Development Fund will not significantly restrict parental choice among categories of care or types of providers. (658E(c)(2)(A)), §98.15(p), §98.30(g), §98.40(b)(2), §98.41(b), §98.43(c), §98.45(d))

6. that children receiving services under the CCDF are age-appropriately immunized, and that the health and safety provisions regarding immunizations incorporate (by reference or otherwise) the latest recommendation for childhood immunizations of the State public health agency. (§98.41(a)(1))

7. that CCDF Discretionary funds are used to supplement, not supplant, State general revenue funds for child care assistance for low-income families. (P.L. 109-149)

The Lead Agency also certifies that:

1. it has procedures in place to ensure that providers of child care services for which assistance is provided under the Child Care and Development Fund afford parents unlimited access to their children and to the providers caring for their children during the normal hours of operations and whenever such children are in the care of such providers. (658E(c)(2)(B))

2. it maintains a record of substantiated parental complaints and makes information regarding such complaints available to the public on request. (658E(c)(2)(C))
(3) it will collect and disseminate to parents of eligible children and the general public, consumer education information that will promote informed child care choices. (658E(c)(2)(D))

(4) it has in effect licensing requirements applicable to child care services provided in the State. (658E(c)(2)(E))

(5) there are in effect within the State (or other area served by the Lead Agency), under State or local law, requirements designed to protect the health and safety of children; these requirements are applicable to child care providers that provide services for which assistance is made available under the Child Care and Development Fund. (658E(c)(2)(E))

(6) procedures are in effect to ensure that child care providers of services for which assistance is provided under the Child Care and Development Fund comply with all applicable State or local health and safety requirements. (658E(c)(2)(G))

(7) payment rates under the Child Care and Development Fund for the provision of child care services are sufficient to ensure equal access for eligible children to comparable child care services in the State or sub-State area that are provided to children whose parents are not eligible to receive assistance under this program or under any other Federal or State child care assistance programs. (658E(c)(4)(A))
APPENDIX 2
ELIGIBILITY AND PRIORITY TERMINOLOGY

For purposes of determining eligibility and priority for CCDF-funded child care services, lead agencies must define the following italicized terms. (658P, 658E(c)(3)(B))

- **attending** (a job training or educational program; include minimum hours if applicable) - Parents participating in a full-time high school program are considered to have a full-time service need, regardless of the program’s schedule. Parents participating in 12 credit hours of college courses are considered to have a full-time service need. The service need for part-time college programs (less than 12 credit hours) and other education or training programs is based upon the number of hours spent in the education or training activity each week, with each credit hour or one hour of training counted as one hour of service need. Work and education or training hours may be combined to show a full-time service need.

- **in loco parentis** - Massachusetts, for the purpose of CCDF-funded services, allows those caring for a child on a full-time basis and acting as a foster parent, legal guardian, or temporary legal guardian to be deemed a parent.

- **job training and educational program** - Full-time high school program; high school equivalency program (GED); a combination of work and GED preparation; vocational training program (not including graduate, medical, or law schools); ESL program plus training or work; or an accredited college or university leading to an Associate’s or Bachelor’s degree.

- **physical or mental incapacity**\(^1\) (if the Lead Agency provides such services to children age 13 and older) - Physical, emotional, or mental disability of a child: a completed “Verification of Special Need” form must be submitted. The form must be signed by a physician or certified physician’s assistant for a physical disability; a psychiatrist, psychiatric nurse, doctoral level psychologist, independent licensed clinical, Early Intervention Director, special education representative or licensed social worker for an emotional or mental disability; or an early intervention program director, primary service coordinator, or special education staff member stating that the child is eligible for their special education services. The responses must state the nature and the expected duration of the disability as well as include an explanation of why the disability necessitates child care.

- **protective services** - Families are eligible for supportive child care services when they have active protective needs documented in a supported report of abuse or neglect within the previous 12 months or when there is a determination of need to begin or continue supportive child care at a Department of Social Services Progress Supervisory Review.

- **residing with** - For purposes of determining eligibility for subsidized child care, a family is defined as one of the following: A parent and his/her dependent child(ren) and any dependent grandparents who reside in the same household; or a teen parent and his or her children who reside in the same household.

\(^1\) Please note that EEC uses the term *child with a special need* instead of physical or mental incapacity.
• special needs child - A child age birth through sixteen who has documented physical, mental, or behavioral disabilities.

• very low income - Income below 50% of the State Median Income.

• working (include minimum hours if applicable) - Thirty hours or more of paid employment qualifies as working full-time. Between twenty to twenty-nine hours of paid employment qualifies as working part-time.

• Additional terminology related to conditions of eligibility or priority established by the Lead Agency:
ATTACHMENT 1.5A – Contracted Child Care Resource and Referral Agencies

Child Care of the Berkshires, Inc.
Franklin Community Action Corporation, Inc.
New England Farm Workers Council
Children’s Aid & Family Service, Inc.
Family Service Org. of Worcester, Inc.
Community Day Care Center of Lawrence
Community Teamwork, Inc.
Child Care Resource Center, Inc.
Quincy Community Action Programs, Inc.
Home Health & Child Care Services, Inc.
Community Action Committee of Cape & Islands, Inc.
People Acting in Community Endeavors
Action for Boston Community Development, Inc.
ATTACHMENT 1.5B – Current Contracts

A KANGAROOS POUCH INC.
ACRE FAMILY DAY CARE
ACTION FOR BOSTON COMM DEV'T
ADVANTICS, INC.
ALLSTON/BRIGHTON APAC
AMERICAN CHINESE CHRISTIAN EDUCATION AND SOCIAL SRVCS
ASSOCIATED EARLY CARE & EDUCATION, INC.
ATHOL AREA YMCA
ATTLEBORO VOC-TECH H. S. TEEN PARENT PRO
BEAR CARE CENTERS LTD
BELCHERTOWN DAY SCHOOL
BERKSHIRE COUNTY HEAD START CHILD DEVELOPMENT PROG, INC.
BERKSHIRE CTR. FOR FAMILIES + CHILDREN
BETHEL CHILD CARE SERVICES INC.
BEVERLY CHILDRENS LEARNING CENTERS, INC
BOSTON CENTERS FOR YOUTH & FAMILIES
BOSTON CHINATOWN NEIGHBORHOOD CENTER
BOSTON MEDICAL CENTER
BOYS AND GIRLS CLUB OF BOSTON, INC.
BOYS AND GIRLS CLUB OF BROCKTON, INC.
BOYS AND GIRLS CLUB OF TAUNTON
BROCKTON DAY NURSERY INC
CAMBRIDGE COMMUNITY CENTER
CAMBRIDGE ECONOMIC OPPORTUNITY COMMITTEE
CAMBRIDGEPORT CHILDRENS CENTER
CAPE COD CHILD DEVELOPMENT PROGRAM INC
CAPE COD YMCA, INC
CATHOLIC CHARITABLE BUREAU OF BOSTON
CENTER FOR CHILD CARE & DEVEL INC
CHICOPEE CHILD DEVELOPMENT
CHILD CARE OF THE BERKSHIRES
CHILD DEVELOPMENT AND EDUCATION, INC.
CHILDCARE PROJECT INC.
CHILDRENS AID & FAMILY SERVICE
CHILDRENS FRIEND, INC.
CHILDRENS SERVICES OF ROXBURY INC
CHILDRENS WORLD EDUCATIONAL CENTER, INC
CITIZENS FOR CITIZENS INC
CITY OF BROCKTON
CITY OF CAMBRIDGE/DEPT. OF HUMAN SERVICE PROGRAMS
CITY OF FALL RIVER
CITY OF QUINCY - TEEN MOTHERS PROGRAM
CITY OF SOMERVILLE/COMM. SCHOOLS
CITY OF TAUNTON
CLARENDON FAMILY DAY CARE
COLONEL DANIEL MARR BOYS CLUB OF DOR
COMM DAY CARE CTR OF LAWRENCE
COMMONWEALTH FAMILY CHILD CARE
COMMUNITIES UNITED, INC.
COMMUNITY ACTION INC.
COMMUNITY ACTION OF THE FRANKLIN, HAMPSHIRE AND NO. QUABBIN
COMMUNITY ACTION PROGRAMS INTERCITY, INC
COMMUNITY ADOLESCENT RESOURCE/CARE
COMMUNITY ART CENTER
COMMUNITY FAMILY DAY CARE
COMMUNITY SCHOOL
COMMUNITY TEAMWORK INCORPORATED
CRISPUS ATTUCKS CHILDRENS CENTER
CRITERION CHILD ENRICHMENT, INC.
CRITTENTON, INC.
CURWIN CHILD CARE CTR.
DENNISON MEMORIAL COMMUNITY CENTER
DEVALLES MEMORIAL FAMILY SERVICE CENTER, INC.
DIMOCK COMMUNITY SERVICES CORP.
DISCOVERY DAY CARE CENTER, INC.
DOVES NEST DAY CARE CENTER
DOVES NEST FAMILY DAY CARE SYSTEM, INC.
EARLY CHILDHOOD CTR OF SPRINGFIELD
EARLY LEARNING CHILD CARE INC
EAST BOSTON SOCIAL CENTERS, INC.
EDUCARE FOR KIDS INC.
ELIZABETH PEABODY HOUSE
ELLIS MEMORIAL AND ELDREDGE HOUSE, INC.
ELM PARK CTR. FOR EARLY CHILDHOOD EDUC.
ENABLE INC
EXPANDING HORIZONS CHILDRENS CENTER
FAMILY DAY CARE PROGRAM, INC.
FAMILY SVC ASSOC OF GR FALL RIVER
FEDERATED DORCHESTER NEIGHBORHOOD HOUSES
FOR KIDS ONLY AFTER SCHOOL
FRANKLIN SQUARE HOUSE DAY CARE CENTR INC
GIRLS CLUB OF GREENFIELD
GIRLS INC. OF GREATER HAVERHILL
GIRLS INCORPORATED OF HOLYOKE
GIRLS INCORPORATED OF LYNN
GLADYS ALLEN BRIGHAM COMMUNITY CENTER
GREGG NEIGHBORHOOD HOUSE ASSOC., INC.
GTR LAWRENCE COMMUNITY ACTION COUNCIL
GUILD OF ST. AGNES
HAMPSTEAT NEARLY YMCA
HAMPSTEAT/FRANKLIN DAY CARE
HAPPY DAY CHILD CARE CENTER
HARBOR HEALTH SERVICES (NEPONSET)
HATTIE B COOPER COMMUNITY CENTER INC
HENRY BUCKNER SCHOOL
HOLYOKE DAY NURSERY
HOLYOKE YMCA
HOLYOKE/CHICOPEE/SPRINGFIELD HEADSTART
HOME FOR LITTLE WANDERERS, INC.
HORIZONS FOR HOMELESS CHILDREN
HOUSE OF SEVEN GABLES SETTLEMENT ASSN
INDEPENDENCE ROUTE DAY CARE/KIDS STOP
INFANTS AND OTHER PEOPLE, INC.
INQUILINOS BORICUAS EN ACCION
INTRNATL INST OF GR LAWRENCE
J C H CHILD CARE CORP.
JOB OPTIONS INC
JOHN F. KENNEDY FAMILY SERVICE CTR., INC
JOLLY FARMS DAY CARE
KID-START, INC
KIDDIE KAMPUS, INC.
KIDS PLACE
KIDS UNLIMITED, INC.
L.P. COLLEGE, INC.
LEE ACADEMY PILOT SCHOOL
LENA PARK COMMUNITY DEVELOPMENT COPR.
LINCOLN-SEWALL DAYCARE, INC.
LITTLE FOLKS COMMUNITY DAY CARE CENTER
LITTLE PEOPLES COLLEGE
LITTLE SISTERS OF ASSUMPTION
LITTLE TOTS DAY CARE
LOWELL DAY NURSERY ASSOCIATION
LYNN ECONOMIC OPPORTUNITY, INC.
MARGARET FULLER NEIGHBORHOOD HOUSE, INC.
MARKMAN CHILDRENS PROGRAM
MARKS MEADOW AFTER SCHOOL PROGRAM
MARTHAS VYD COMM SERVS
MARTIN L. KING COMM. CTR.
MASSACHUSETTS SOCIETY FOR THE PREVENTION OF CRUELTY TO CHILD
MEADOWLARK, INC.
MERRIMACK VALLEY YMCA
METROWEST YMCA
MIDDLESEX HUMAN SERVICE AGENCY, INC.
MILFORD PUBLIC SCHOOL DEPT.
MONT MARIE CHILD CARE CENTER
MONTACHUSETT OPPORTUNITY COUNCIL
MONTACHUSETT REGIONAL YMCA
MOTHER HUBBARD PRESCHOOL CENTER
MYSTIC LEARNING CENTER
N.I.C.E. DAY CARE
NEIGHBORHOOD DEVELOPMENT CORP OF JAMAICA PLAIN
NEW NORTH CITIZENS COUNCIL
NEWTON COMMUNITY SERVICE CENTER, INC.
NORTH SHORE FAMILY DAY CARE, INC.
NORTH SUFFOLK MENTAL HEALTH ASSOCIATION
NORTHERN EDUCATIONAL SERVICES
NORTHSTAR LEARNING CENTERS, INC.
OLD COLONY Y
OPEN CENTER FOR CHILDREN
PAIGE COMPANY INC.
PAKACHOAG ACRES
PARTNERS FOR CHILDREN AND FAMILIES INC.
PATHWAYS FOR CHILDREN, INC.
PEOPLE, INC.
PILGRIM CHURCH DAY CARE CENTER
PLOWSHARES CHILD CARE PROGRAMS
PREVENTION NOW, INC.
QUINCY COM. ACTION ORGANIZATION, INC.
RAINBOW CHILD DEVELOPMENT CENTER
RAINBOW DAY CARE CTR.
ROCKWOOD DAY CARE CENTER, INC.
ROSA PARKS DAY CARE CENTER
SALEMS COMMUNITY DAY CARE, INC.
SAVATION ARMY - BERKELEY
SAVATION ARMY - MASS
SELF HELP, INC.
SGT CARNEY ACADEMY AFTER SCHOOL D.C. INC
SMALL FRIENDS ON NANTUCKET, INC.
SMILE/SPECIAL MOMENTS IN LEARNING EXPERIENCE
SMOC
SO. SHORE DAY CARE SERVICES
SOMERVILLE YMCA
SOUTH BOSTON NEIGHBORHOOD HOUSE, INC.
SOUTH COVE COMMUNITY HEALTH CENTER
SOUTH SHORE COMMUNITY ACTION COUNCIL INC
SOUTHSIDE COMMUNITY DAY CARE
SPRINGFIELD DAY NURSERY
SPRINGFIELD GIRLS CLUB FAMILY CENTER
SPRINGFIELD PARTNERS FOR COMMUNITY ACTION, INC.
STONYBROOK CHILDRENS CENTER, INC.
THE CARSON CENTER FOR HUMAN SERVICES
TRI COMMUNITY YMCA
TRI-CITY COMMUNITY ACTION PROGRAM, INC
TRIUMPH INC
TUFTS EDUCATIONAL DAY CARE CENTER
UNITED SOUTH END SETTLEMENTS
UNIV OF MASS/BOSTON
UNIV.OF MASS. AMHERST/UNIV. CHILD CARE
UPHAMS CORNER COMMUNITY CTR.
VALLEY OPPORTUNITY COUNCIL
VIETNAMESE AMERICAN INITIATIVE FOR DEVELOPMENT, INC.
VILLAGE PRESCHOOL
VIP CHILDCARE INC.
WALTHAM BOYS AND GIRLS CLUB
WALTHAM DAY CARE CENTER
WEBSTER SQUARE DAY CARE CENTER
WECED WAREHAM EARLY CHILDHOOD ED. & DEVELOPMENT
WESLEY CHILD CARE CENTER, INC.
WEST END DAY NURS OF NEW BEDFORD INC
WESTFIELD AREA HEAD START/WESTFIELD PUBLIC SCHOOLS
WILLIAMSTOWN COMMUNITY PRESCHOOL, INC.
WOBURN COUNCIL OF SOCIAL CONCERN
WOMENS OCCUP. RESOURCES DEVELOP.
WORCESTER COMPREHENSIVE CHILD CARE
YMCA NEW BEDFORD/YMCA SOUTHCOST
YMCA GREATER LYNN
YMCA OF GREATER SPRINGFIELD, INC.
YMCA OF GREATER WESTFIELD
YMCA OF GREATER WORCESTER
YMCA OF THE NORTH SHORE, INC.
YMCA PITTSFIELD
YMCA/GREATER BOSTON YMCA
YMCA/MALDEN YOUNG MENS CHRISTIAN ASSOC, INC.
YOUNG WOMENS CHRISTIAN HAVERHILL
YWCA BOSTON
YWCA MALDEN YOUNG WOMENS CHRISTIAN ASSOC.
YWCA OF CENTRAL MASS
YWCA OF WESTERN MASSACHUSETTS
YWCA OF GREATER LAWRENCE
YWCA_SOUTHEASTERN MA
### ATTACHMENT 1.5C – Community Partnership Councils Receiving Pre-Kindergarten Grants

<table>
<thead>
<tr>
<th>Community Partnerships for Children (CPC) Lead Agencies</th>
<th>Communities Served in Fiscal Year 2007</th>
</tr>
</thead>
<tbody>
<tr>
<td>ABCD, Head Start Inc.</td>
<td>Boston</td>
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<tr>
<td>ACCEPT Educational Collaborative</td>
<td>Natick</td>
</tr>
<tr>
<td>Agawam Public Schools</td>
<td>Agawam</td>
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<tr>
<td>Amherst Public Schools</td>
<td>Amherst, Pelham</td>
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<tr>
<td>Ashburnham-Westminster RSD</td>
<td>Ashburnham, Westminster</td>
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<tr>
<td>Ashland Public Schools</td>
<td>Ashland, Hopkinton</td>
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<tr>
<td>Attleboro Public Schools</td>
<td>Attleboro</td>
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<tr>
<td>Ayer Public Schools</td>
<td>Ayer</td>
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<td>Barnstable Public Schools</td>
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<td>Bellingham Public Schools</td>
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<tr>
<td>Boston Public Schools</td>
<td>Boston</td>
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<tr>
<td>Bourne Public Schools</td>
<td>Bourne</td>
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<tr>
<td>Brimfield Public Schools (Union 61)</td>
<td>Brimfield, Brookfield, Sturbridge, Holland, Wales</td>
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<tr>
<td>Brockton Public Schools</td>
<td>Brockton</td>
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<tr>
<td>Brookline Public Schools</td>
<td>Brookline</td>
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<tr>
<td>Cambridge Public Schools</td>
<td>Cambridge</td>
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<td>Cape Cod Children's Place</td>
<td>Brewster, Chatham, Eastham, Orleans, Provincetown, Truro, Wellfleet</td>
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<td>Central Berkshire RSD</td>
<td>Becket, Cummington, Dalton, Hinsdale, Peru, Washington, Windsor</td>
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<td>Chelsea Public Schools</td>
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<td>Chicopee Public Schools</td>
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<td>Child Works Child Care Center</td>
<td>Holden, Paxton, Princeton, Rutland, Sterling</td>
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<td>Clinton Public Schools</td>
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<tr>
<td>Communities United, Inc.</td>
<td>Arlington, Belmont, Burlington, Lexington, Needham, Waltham, Wellesley, Woburn</td>
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<td>Community Action, Inc.</td>
<td>Amesbury, Newburyport</td>
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<tr>
<td>Community Day Care Center, Inc.</td>
<td>Reading, North Reading, Lynnfield</td>
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<tr>
<td>Community Teamwork, Inc. (BCDTW)</td>
<td>Billerica, Dracut, Tewksbury, Chelmsford, Wilmington</td>
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<td>Community Teamwork, Inc. (Bedford)</td>
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<td>Concord Children's Center</td>
<td>Concord, Carlisle</td>
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<td>Dennis-Yarmouth RSD</td>
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<td>Discovery Schoolhouse, Inc.</td>
<td>Milton</td>
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<td>Fairhaven Public Schools</td>
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<td>School</td>
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<td>Fall River Public Schools</td>
<td>Fall River, Westport</td>
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<td>Falmouth Public Schools</td>
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<td>Frontier RSD</td>
<td>Conway, Deerfield, Sunderland, Whatley</td>
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<td>Gateway RSD</td>
<td>Blanford, Chester, Huntington, Middlefield, Montgomery, Russell, Worthington</td>
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<td>Georgetown Public Schools</td>
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<td>Andover, North Andover</td>
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<td>Hadley Public Schools</td>
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<td>Hamilton-Wenham RSD</td>
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<td>Hampshire Educational Collaborative</td>
<td>Warren, West Brookfield</td>
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<td>Hampshire Educational Collaborative</td>
<td>Easthampton</td>
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<td>South Hadley</td>
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<td>Hampshire Educational Collaborative</td>
<td>Hatfield</td>
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<td>Hampshire Educational Collaborative</td>
<td>Belchertown, Monson, Palmer, Ware</td>
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<td>Chesterfield, Goshen, Westhampton, Williamsburg, Southampton</td>
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<td>Harwich Public Schools</td>
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<td>Haverhill Public Schools</td>
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<td>Health and Education Services</td>
<td>Beverly, Danvers</td>
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<td>Topsfield, Boxford, Middleton</td>
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<td>Holliston Public Schools</td>
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<tr>
<td>Holyoke-Chicopee-Springfield Head Start</td>
<td>Granby</td>
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<td>Hull Public Schools</td>
<td>Hull</td>
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<tr>
<td>Infant Toddler Children's Center</td>
<td>Acton, Boxboro, Littleton</td>
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<tr>
<td>Ipswich Public Schools</td>
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<td>Lee (Berkshire Hills)</td>
<td>Great Barrington, Stockbridge, West Stockbridge</td>
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<td>Lee Public Schools</td>
<td>Lee, Lenox, Tyringham</td>
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<td>Martha's Vineyard RSD</td>
<td>Chilmark, Edgartown, Aquinnah, Oak Bluffs, Tisbury, West Tisbury</td>
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Effective Date: October 1, 2007
Amended Effective: ____________
<table>
<thead>
<tr>
<th>Organization Name</th>
<th>City</th>
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<td>Mashpee Public Schools</td>
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<td>Ashfield, Buckland, Charlemont, Colrain, Hawley, Heath, Plainfield, Shelburne</td>
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<td>Montachusett Opportunity Council</td>
<td>Athol, Royalston</td>
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<td>Gardner</td>
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<td>Narragansett RSD</td>
<td>Baldwinville, East Templeton, Otter River, Phillipston, Templeton</td>
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<td>Nashoba RSD</td>
<td>Bolton, Lancaster, Stow</td>
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<td>Newton Public Schools</td>
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<td>P.A.C.E., Inc.</td>
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<tr>
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<td>Quincy</td>
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<tr>
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<td>Canton, Dedham, Sharon</td>
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<tr>
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<td>Abington, East Bridgewater, Middleboro, Rockland, West Bridgewater</td>
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<td>Organization</td>
<td>Towns</td>
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<td>--------------------------------------------</td>
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<td>Saugus</td>
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<td>South Shore Community Action Council</td>
<td>Cohasset, Hanover, Hingham, Norwell, Scituate</td>
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<td>Halifax, Kingston, Pembroke, Plympton</td>
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<td>Alford, Egremont, Monterey, New Marlborough, Sheffield, Mt. Washington</td>
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<td>Bridgewater, Raynham, Taunton</td>
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<td>Uxbridge Public Schools</td>
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<td>Westfield Head Start</td>
<td>Granville, Southwick, Tolland</td>
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<td>Winchester Public Schools</td>
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<td>Winthrop Public Schools</td>
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<td>Worcester</td>
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<td>YMCA of Greater Worcester</td>
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</tr>
<tr>
<td>YMCA of Greater Worcester</td>
<td>Berlin, Boylston, Leicester, Marlborough, Northborough, Southboro, Westboro</td>
</tr>
</tbody>
</table>
ATTACHMENT 2.2 – Summary of Public Comments

- One person inquired about whether there are plans to expand the Massachusetts Family Network (MFN) services to every community in the Commonwealth. This person also inquired about whether MFN is included in the Massachusetts Early Childhood Comprehensive Systems Project’s strategic plan to develop a statewide health and developmental screening for young children and create a roadmap for a system of family support and parent education across state agencies.

- One person noted there is a lack of gender diversity in the early education and care workforce, with men representing a very small percentage of the total workforce. This person suggested that EEC include men in its workforce recruitment and retention efforts, particularly with regard to any trainings conducted by EEC staff for high school students throughout the Commonwealth about the credentials necessary to become early education and care providers and the educational opportunities that exist to obtain such credentials.

- One person found the plan informative and comprehensive.

- One person noted that the plan should specify the frequency of licensing visits to family child care and group child care programs and describe the licensor-to-program ratio. This person noted that a recent study of state child care center standards and oversight done by the National Association of Child Care Resource and Referral Agencies (NACCRA) found that Massachusetts was lower than many other states in terms of the frequency of visits and the caseloads of licensors. This person felt the State Plan was a good opportunity to acknowledge where the state is now and address any changes or planning that might be occurring in the next plan period to improve the situation.

- One person mentioned that the actual amount of private donated funds collected and disbursed through the Child Care Quality Fund should be mentioned in Section 1.6 of the State Plan (the section regarding the use of private donated funds).

- With respect to consultation and coordination, one person indicated that the only entity marked in the chart in Section 2.1.1 with respect to consultation is “representatives of local government.” This person was wondering whether the chart was incomplete or, in the future, perhaps a different process might be used to encourage greater consultation in the development of the State Plan, rather than just having public hearings after a draft has been prepared.

- One person noted that the paragraph describing EEC’s communication system in Section 2.1.1 does not specify if communication is done electronically or through the U.S. Postal Service. This person stated that since the creation of the new agency, EEC has relied heavily on electronic communication. This person mentioned that she is unsure whether EEC still communicates with early education and care providers by mail. Given that there are some groups that are not computer savvy and are not able to access EEC’s electronic communications, this person was wondering if EEC has any plans to address this issue.
• One person commented that the State Plan should mention some examples of the type of information that is distributed publicly, such as information about the Early Childhood Educators Scholarship Program. This person noted that targeted communications about one particular topic may be more effective than a newsletter covering multiple topics in alerting people about “action items.”

• One person stated that the Child Care Resource and Referral agencies (CCR&Rs) in Massachusetts brought in a trainer through NACCRA to do a training of trainers regarding disaster preparedness and will be offering this training to early education and care providers in the coming year. This person noted that this information should be included in the State Plan.

• One person noted that one of the new state-funded grant programs that EEC and the Department of Education have jointly developed has also resulted in the establishment of six regional out-of-school time planning groups.

• One person indicated that EEC should do more to promote the Guidelines for Preschool Learning Experiences. This person mentioned that she had applied in the summer of 2005 to be part of a training for trainers on the Guidelines, but this training, as far she knows, never took place. This person also indicated that, to the best of her knowledge, the state has not held any trainings given by the official group of trainers that were selected prior to the establishment of EEC. This person stated that there is a strong need for training and suggested that the existing cadre of trained trainers should be refreshed and utilized. This person felt that the EEC should not take for granted that all CCR&Rs and Community Partnerships for Children programs (CPCs) know how to do training on the Guidelines.

• One person suggested that the Guidelines be incorporated more fully into the Universal Pre-Kindergarten (UPK) Pilot Program. This person felt that there should be data collection, documentation, or monitoring of how recipients of UPK grants are using the Guidelines in their classrooms. This person mentioned that there is a great focus on the assessment methods and stated that assessment is only based on effective implementation of the Guidelines. This person mentioned that none of the programs that have received UPK grants with which she is familiar have participated in any training on the use of the Guidelines.

• One person stated that a sentence should be included in the paragraph regarding the LearningGames study acknowledging that the Massachusetts Resource and Referral Network participated in the study by providing technical assistance to the home visitors from family child care systems and to family child care providers regarding the LearningGames curriculum.

• One person commented that EEC’s brochure, Choosing Child Care, was only distributed electronically and that printed brochures were never distributed. This person noted that her CCR&R downloaded the brochure from EEC’s website and then made copies for parents. This person was unsure whether the brochure was distributed to other entities and whether other entities, such as CPCs and Massachusetts Family Networks (MFNs),
have access to it. This person suggested that EEC send out a notice informing all programs that they are expected to utilize the brochure when providing child care referral services to parents.

- One person mentioned that the *Choosing Child Care* brochure should be translated into Spanish.

- One person noted that the longitudinal study tier of the tiered rating system is outdated and needs to be addressed. In addition, this person stated that the level of reimbursement is not an effective incentive to get providers to move to another tier. This person also asked whether the tiered rating system is something that providers enroll upon initial entry into the subsidy program and whether there are any plans to have a re-enrollment or recommitment to the tiers because, to her knowledge, there is little monitoring of whether providers are actually implementing the requirements of the tiers.

- One person suggested that CCR&Rs be notified when complaints are placed in the “High Risk” category and that EEC should freeze the enrollment of a program that is the subject of a “High Risk” complaint and notify CCR&Rs that no referrals should be made to such program until the investigation is completed. This person noted that parents are not adequately protected otherwise.

- One person commended EEC for its plans to develop a provider information database. This person was wondering about the timeline and how public input would affect the timing. This person suggested that EEC look at the efforts of other states, such as Texas, that have already created provider complaint information systems that are accessible to the public.

- One person suggested that the State Plan mention that CCR&Rs provide a national link through NACCRA and participate in initiatives at a national level that provide access to professional development models, consumer education, data management procedures, and quality assurance procedures which CCR&Rs are required to follow. This person mentioned that CCR&Rs will be participating in the NACCRA quality assurance program for parent services and will be implementing the NACCRA Ware, an internet-based child care referral program that provides parents with access to on-line referrals.

- One person mentioned that the Massachusetts School Age Partnership should be mentioned under school-age child care in Section 5.1.1.

- One person suggested that licensed out-of-school time programs should work more collaboratively and be more involved in making suggestions about ways that the system can work together.

- In the paragraph regarding the proposed changes to the licensing regulations under the section on school-age child care in Section 5.1.1, one person indicated that higher staff-child ratio (1/15 versus 1/13 in the current regulations) in the proposed regulations represents a significant change.
• One person commented that CCR&Rs should be included in the chart in Section 5.1.3 under activities to promote inclusive child care and activities that increase parental choice.

• One person wondered how many Child Development Associates scholarships are awarded each year and what the eligibility criteria are for this scholarship program.

• One person mentioned that EEC should be clear when mentioning the Building Careers scholarship program that the program is ending and should specify how aspects of the program will be merged with other scholarship programs or other EEC activities in the coming years.

• One person was pleased that National Association for the Education of Young Children (NAEYC) accreditation training was mentioned in the State Plan. This person suggested that the collaboration with the Massachusetts Association for the Education of Young Children and the local community colleges that served as sites for the training be mentioned.
ATTACHMENT 3.2A – Provider Rates

EEC Provider Rates

(See the next three pages.)
ATTACHMENT 3.2B – Part I – Summary Market Rate Survey Results

2006 Child Care Market Rate Study
Summary of Rates

Introduction

In February 2006, EEC contracted with Ann D. Witte Consulting to conduct a survey of the current market rates being charged by licensed child care providers across the Commonwealth. EEC also contracted for a Provider Cost Survey to determine the actual costs of providing child care services in Massachusetts. The market rate survey was completed in July 2006, and the final results were reported to EEC in September 2006. However, the final results of the cost survey will not be available until the end of 2007.

This summary presents the findings from the study in each of six local market areas in the state by type of care and age group. EEC defines daily published rates as the rates for private paying parents or parents who pay for child care without any state subsidies. The six local market areas are the six EEC Administrative Regions in the state:

1. Western;
2. Central;
3. Northeast;
4. Greater Boston;
5. Southeast; and

The three major types of care and their age/time of year subsets include:

1. Family child care (from 1 month through 12 years of age, and up to 16 if the child has special needs)
   a. Children under the age of two years
   b. Children over the age of two years

2. Center-based care
   a. infants (0-15 months)
   b. toddlers (16 months to 33 months)
   c. preschool children (34 months to the age the child is eligible to enter first grade)

3. School age care (a child who is either enrolled in kindergarten or is eligible to enroll in the first grade the next school year, through the age of 12, or under the age of 16 if the child has special needs)
   a. before school
   b. after school
   c. vacation/holiday care
   d. summer care
Sample

The sample for the study included a total of 3,600 providers (approximately 30% of the providers in the sampling frame) allocated by type of care as follows:

- 2,026 family providers (approximately 30% of the providers in the sampling frame);
- 916 group providers (approximately 53% of the providers in the sampling frame); and
- 620 school age providers (approximately 65% of providers in the sampling frame).

Data Collection and Response Rate

Data were collected through telephone interviews with the sample of providers. The research team used three interview protocols – one each for family, group, and school age providers.

Interviews were conducted by the Massachusetts CCR&R Network between March and the end of May 2006 using a web-based hosting service. Efforts to achieve an acceptable response rate included an advance letter and worksheet from the EEC Commissioner to alert providers to the specific information requested in the interviews, at least five calls to each provider, and the flexibility to conduct interviews in the evening. In creating the survey, EEC solicited input from providers of all types of care, and their feedback assisted in the development of questions and strategies to increase provider response. In addition, larger than needed samples of family child care and school age providers were drawn, and providers who could not be contacted or interviewed were randomly replaced. The overall response rate was 81% (72% for family child care, 88% for child care centers, and 84% for school age). This is an exceptional response rate for a child care market rate survey.

General Findings

- Prices for center-based care are highest for infants, then toddlers, then preschoolers.
- Prices for family child care do not vary markedly with the age of the child in care.
- Prices for center-based care are higher than prices for family child care.
- Prices for center-based and family child care are highest in the suburbs of Boston (Region 4) and lowest in the Western Massachusetts (Region 1).
- Prices for after-school care are highest in Northeastern Massachusetts (Region 3) and Boston (Region 6) and lowest in Western Massachusetts (Region 1).
### Table 1
**Massachusetts—2006 Market Rate Survey**

**GROUP CHILD CARE CENTERS**

*Full Time Group Centers - Current Rates, Median and 75%ile of Prices*

<table>
<thead>
<tr>
<th>Region</th>
<th>Type</th>
<th>Current Rate</th>
<th>Median</th>
<th>75%ile</th>
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<tbody>
<tr>
<td>Western (Region 1)</td>
<td>INF</td>
<td>$46.75</td>
<td>$45.00</td>
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<td></td>
<td>TOD</td>
<td>$42.15</td>
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<td></td>
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<td>$32.60</td>
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<td>Central (Region 2)</td>
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<td></td>
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<td>$44.80</td>
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<td></td>
<td>PS</td>
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<td>$42.20</td>
<td>$48.80</td>
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<td>Greater Boston (Region 4)</td>
<td>INF</td>
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### Table 2
**Massachusetts—2006 Market Rate Survey**

**School Age Centers**

*After School Care - Current Rates, Median and 75%ile of Prices*

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<th>Region</th>
<th>Current Rate</th>
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Table 3
Massachusetts—2006 Market Rate Survey

FAMILY CHILD CARE

Full Time Family Child Care (< 2 Years)
Current Rates, Median and 75%ile of Prices

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<th>Region</th>
<th>Current Rate</th>
<th>Median</th>
<th>75%ile</th>
</tr>
</thead>
<tbody>
<tr>
<td>Western (Region 1)</td>
<td>$29.35</td>
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<td>$33.00</td>
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<td>Central (Region 2)</td>
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<td>$38.56</td>
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<td>$31.05</td>
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<tr>
<td>Boston (Region 6)</td>
<td>$33.55</td>
<td>$30.00</td>
<td>$37.00</td>
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</table>

Full Time Family Child Care (≥ 2 Years)
Current Rates, Median and 75%ile of Prices

<table>
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<th>Region</th>
<th>Current Rate</th>
<th>Median</th>
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<td>Northeast (Region 3)</td>
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<td>Greater Boston (Region 4)</td>
<td>$27.20</td>
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<td>Southeast (Region 5)</td>
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<tr>
<td>Boston (Region 6)</td>
<td>$27.20</td>
<td>$30.00</td>
<td>$36.00</td>
</tr>
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</table>
ATTACHMENT 3.2B – Part II – Market Rate Survey Instruments

(See the next 108 pages.)
ATTACHMENT 3.3.2 – Income Eligibility Requirements

To be eligible for subsidized child care, the family1, in addition to meeting the service need requirements, must meet one or more of the following criteria:

- At the time the family first enrolls in a subsidized child care slot, the family's gross monthly income must be at or below 50% of the State Median Income (SMI). The family will remain eligible for subsidized child care as long as the family’s gross monthly income is at or below 85% of the SMI.

- At the time the family first enrolls in a subsidized child care slot, the family’s gross monthly income must be at or below 85% of the SMI, if the family has a qualifying child with a disability or special need. Such families will remain eligible for subsidized child care as long as the family’s gross monthly income is at or below 100% of the SMI. To qualify, parents must submit a completed “Verification of Special Need” form.

- At the time the family first enrolls in a subsidized child care slot, the family’s gross monthly income must be at or below 85% of the SMI, if either parent is incapacitated.2 Such families will remain eligible for subsidized child care as long as the family’s gross monthly income is at or below 100% of the SMI. To qualify, parents must complete the “Verification of Special Need” form.

In addition, parents whose service need is work must document that their income is, at a minimum, equal to the minimum wage for the number of hours worked in order to qualify for a subsidy.

Income eligibility is based on the income of family members and the size of the family. Therefore, the definition of family is of critical importance. See the EEC Financial Assistance Policy Guide, Section 3.1.1. for the definition of family.

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1 Families headed by foster parents, temporary or permanent guardians, or caretakers are exempt from the income eligibility requirements, but must earn at least minimum wage for hours worked when the service need is work.

2 EEC uses the term parent with a special need instead of parental incapacity and is in the process of revising its regulations, policies, and forms to reflect this change.
Effective July 1, 2007

<table>
<thead>
<tr>
<th>Family Size</th>
<th>2</th>
<th>3</th>
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<th>5</th>
<th>6</th>
<th>7</th>
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<th>9</th>
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</thead>
<tbody>
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<td>50% of State Median Income (Gross Monthly Income)</td>
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<td>$4,698</td>
<td>$4,805</td>
<td>$4,912</td>
<td>$5,018</td>
</tr>
<tr>
<td>85% of State Median Income (Gross Monthly Income)</td>
<td>$4,114</td>
<td>$5,083</td>
<td>$6,051</td>
<td>$7,019</td>
<td>$7,987</td>
<td>$8,168</td>
<td>$8,350</td>
<td>$8,531</td>
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<td>100% of State Median Income (Gross Monthly Income)</td>
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<td>$8,257</td>
<td>$9,396</td>
<td>$9,610</td>
<td>$9,823</td>
<td>$10,037</td>
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</table>

To determine the family’s income, the CCR&R or provider must obtain from the parent documentation verifying the income of each member of the family. Relevant sources of income includes, but is not limited to, wages/salary (including overtime), social security, alimony or child support, public assistance, rental income, pensions, and annuities. Chapter 3 of the EEC Financial Assistance Policy Guide lists the type of documentation that must be obtained for each type of income included in determining eligibility.

If including overtime in family income makes the family ineligible for the subsidy and the parent reports that overtime is a rare occurrence, the parent may reapply at a later date and request that eligibility be reassessed. At the reassessment, the parent may demonstrate that overtime is a rare occurrence by presenting pay stubs for four consecutive weeks.

If a parent signs a statement denying the receipt of child support from his/her child’s other parent, the child support should not be included in the parent’s income. However, parents with a court order for child support who deny receiving the full amount must present a child support payment history from the Department of Revenue. See Chapter 3 of the EEC Financial Assistance Policy Guide for documentation requirements. If the parent reports a lump sum child support payment for payment in arrears, only an amount equal to the monthly amount ordered should be included in calculating the parent’s monthly income.

NOTE: Alimony payments or child support payments made to persons outside the household may be deducted from the gross monthly income of the family applying for the subsidy for purposes of determining eligibility. Cancelled checks, a copy of the most recent court order or amendment regarding child support, or documentation from the Department of Review verifying the deduction must be submitted. See Table 3.3.2 in the EEC Financial Assistance Policy Guide.

Income from some sources is not included when calculating a family’s gross monthly income to determine eligibility for subsidized child care. Below is a list of the types of income that are not included.
The following sources of income are excluded from a family’s income when determining whether the family meets EEC income eligibility requirements:

**Government Assistance Earnings**
1. Payments under the Nutrition Program for the Elderly (Title VII of the Older Americans Act of 1965);
2. Payments from the Home Energy Assistance Program;
3. TAFDC cash benefits or cash benefits received from other charitable or social service agencies;
4. Department of Social Services foster care support payments;
5. The value of the coupon allotment under the Food Stamp Act of 1964, as amended, in excess of the amount paid for coupons;
6. The value of U.S. Department of Agriculture (USDA) donated foods, the value of supplemental food assistance under the Child Nutrition Act of 1966, and the special food service program for children under the National School Lunch Act, as amended;
7. Subsidized adoption payments from the Commonwealth of Massachusetts;
8. Rental allowance made to any welfare recipients (TAFDC); Emergency Aid to the Elderly, the Disabled and to Children (EAEDC); or funds from the Refugee Resettlement Program (RRP); and
9. Payments credited to an escrow account under the Family Self-Sufficiency Program administered by the Department of Housing and Urban Development.

**Restitution Payment Earnings**
10. Payments to eligible individuals of Japanese ancestry or their survivors under the Civil Liberties Act of 1988 and payments to eligible Aleuts (who were former residents of the Aleutian and Pribilof Islands) or their survivors under the Aleutian and Pribilof Islands Restitution Act, Public Law 100-383;
12. Payments made to individuals because of their status as victims of Nazi persecution in accordance with Public Law 103-286;
13. Veterans Benefits Payments to a female Vietnam veteran made on behalf of a child with birth defects or spina bifida;
14. Agent Orange Settlement Fund payments made to Vietnam veterans or their survivors in accordance with public law 101-201, January 1, 1989;
15. Any payment received under the uniform Relocation Assistance and Real Property Acquisition Policies Act of 1970; and
16. Payments made pursuant to the Alaska Native Claims Settlement Act to the extent such payments are exempt from taxation under Section 21(a) of the Act.

**Earnings from Legal Actions, Contracts, or Agreements**
17. TAFDC cash benefits resulting from a correction of an underpayment or a fair housing decision, in the month of receipt and in the following month;
18. Any portion of a Worker’s Compensation, property damage, personal injury, Compensation to Victims of Violent Crimes Act, or death settlement or award that is spent for the purpose for which it was originally earmarked and is not compensation for lost wages;
19. Per capita payments to or funds held in trust for any individual in satisfaction of a judgment of the Indian Claims Commission or the Court of Claims; and
20. Money received from the sale of property, such as stocks, bonds, a house, or a car (unless
the person was engaged in the business of selling such property, in which case the net proceeds
would be counted as income from self-employment).

**Employment or Training Related Earnings**
21. Training stipends including, but not limited to, payments from the Department of
Employment and Training (DET) or the Massachusetts Rehabilitation Commission (MRC).
The balance of the stipend is treated as unearned income, which is countable unless specified
as non countable under another provision of these regulations;
22. Youthbuild, Volunteers in Service to America (VISTA), or Americorps allowances, earnings,
or payments to individuals participating in those programs;
23. Additional income received by a member of the Armed Forces deployed to a combat or
hazardous duty zone, in accordance with Public Law 108-447;
24. Any grant or loan to an undergraduate student for education purposes made or insured under
any program administered by the U.S. Commission of Education;
25. Loans and grants, such as scholarships, obtained and used under conditions that preclude
their use for current living costs;
26. Military Housing Allowance;
27. Employer’s Benefit Dollars, unless the employee elects not to spend the dollars on benefits;
and
28. Travel Reimbursement.

**Exempted Personal Earnings**
29. Withdrawals from bank accounts;
30. Money borrowed;
31. Tax refunds and capital gains;
32. Income earned by children under the age of 21;
33. Gifts and lump sum inheritance; and
34. Lump sum insurance payments.
ATTACHMENT 3.5.1 – Sliding Fee Scale

EEC Income Eligibility Levels and Parent Co-Payment Schedule

(See the next three pages.)
ATTACHMENT 4.1.1 – Application for EEC Financial Assistance

(See the next three pages.)
ATTACHMENT 5.2.1 – Voluntary Early Learning Guidelines

Massachusetts Guidelines for Preschool Learning Experiences

(See the next 42 pages.)
ATTACHMENT 5.2.5 – Professional Development Plan

EEC 2007 Workforce Development Report

(See the next 30 pages.)
# Maximum Standard Daily Rates

## Center-Based

<table>
<thead>
<tr>
<th>Region</th>
<th>Tier 1</th>
<th>Tier 2</th>
<th>Tier 3</th>
<th>Tier 4</th>
</tr>
</thead>
<tbody>
<tr>
<td>Infant</td>
<td>$43.70</td>
<td>$44.20</td>
<td>$44.60</td>
<td>$44.95</td>
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<td>Toddler</td>
<td>$43.70</td>
<td>$44.20</td>
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<tr>
<td>Pre-School</td>
<td>$31.80</td>
<td>$32.05</td>
<td>$32.35</td>
<td>$32.60</td>
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</table>

**Providers: Under 2 Years of Age**

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<tr>
<th>Region</th>
<th>Tier 1</th>
<th>Tier 2</th>
<th>Tier 3</th>
<th>Tier 4</th>
</tr>
</thead>
<tbody>
<tr>
<td>Infant</td>
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<td>Toddler</td>
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<td>$32.60</td>
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<tr>
<td>Pre-School</td>
<td>$38.75</td>
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**Systems: Under 2 Years of Age**

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<th>Tier 3</th>
<th>Tier 4</th>
</tr>
</thead>
<tbody>
<tr>
<td>Infant</td>
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**Systems: 2 Years of Age and Over**

## Family Child Care *

**REGION 1**

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<tr>
<th>Tier 1</th>
<th>Tier 2</th>
<th>Tier 3</th>
<th>Tier 4</th>
</tr>
</thead>
<tbody>
<tr>
<td>Infant</td>
<td>$45.90</td>
<td>$46.20</td>
<td>$46.50</td>
</tr>
<tr>
<td>Infant/Toddler</td>
<td>$43.70</td>
<td>$43.95</td>
<td>$44.20</td>
</tr>
<tr>
<td>Toddler</td>
<td>$41.35</td>
<td>$41.60</td>
<td>$41.85</td>
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<td>Pre-School</td>
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<td>$32.35</td>
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**REGION 2**

<table>
<thead>
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</tr>
</thead>
<tbody>
<tr>
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<td>$32.35</td>
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**REGION 3**

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<td>$53.20</td>
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<td>Infant/Toddler</td>
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<td>Toddler</td>
<td>$47.30</td>
<td>$47.70</td>
<td>$48.05</td>
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<tr>
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<td>$34.10</td>
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**REGION 4**

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<tr>
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<td>$54.50</td>
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**REGION 5**

<table>
<thead>
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</tr>
</thead>
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<tr>
<td>Infant</td>
<td>$45.90</td>
<td>$46.20</td>
<td>$46.50</td>
</tr>
<tr>
<td>Infant/Toddler</td>
<td>$43.70</td>
<td>$43.95</td>
<td>$44.20</td>
</tr>
<tr>
<td>Toddler</td>
<td>$41.35</td>
<td>$41.60</td>
<td>$41.85</td>
</tr>
<tr>
<td>Pre-School</td>
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**REGION 6**

<table>
<thead>
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</thead>
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<tr>
<td>Pre-School</td>
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<td>$35.20</td>
<td>$35.55</td>
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</table>

* Family Child Care Systems must pay Family Child Care Providers at daily rates not less than the amounts indicated.

## School Age

<table>
<thead>
<tr>
<th>Before School Only</th>
<th>After School Only</th>
<th>Before and After School Only</th>
<th>Full Day</th>
<th>Blended **</th>
</tr>
</thead>
<tbody>
<tr>
<td>REGION 1, 2, 5</td>
<td></td>
<td></td>
<td></td>
<td></td>
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<tr>
<td>Tier 1</td>
<td>$7.05</td>
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<td>$21.20</td>
<td>$28.35</td>
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**Blended Rates are for use by Contracted Providers.**
HEAD START PARTNER DAILY RATES

<table>
<thead>
<tr>
<th></th>
<th>Before Head Start (up to 2 hours)</th>
<th>After Head Start (minimum 4 hours)</th>
<th>Before and After Head Start</th>
<th>Full Day (Head Start Not in Session)</th>
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</thead>
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<tr>
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KINDERGARTEN DAILY RATES

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<tr>
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<td>$35.55</td>
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OTHER CONTRACT TYPE RATES*

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<th>Non-Traditional Hours</th>
<th>Homeless</th>
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* Reimbursement for Supportive, Teen Parent, Non-traditional Hours, and Homeless contracts includes the Maximum Standard Daily Rate by program type and region, plus additional reimbursement for services as shown above.
Massachusetts Department of Early Education and Care

INCREMENTS FOR GRANDFATHERED DAILY RATES*

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<th>INFANTS</th>
<th>INFANT/TODDLER</th>
<th>TODDLERS</th>
<th>PRE-SCHOOL</th>
<th>SYSTEMS: UNDER 2 YEARS OF AGE</th>
<th>SYSTEMS: 2 YEARS OF AGE AND OVER</th>
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<td>$1.05</td>
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<tr>
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REGION 3

| Tier 1 | $1.25 | $1.20 | $1.10 | $0.90 | $0.75 | $0.70 | $1.05 | $0.95 |
| Tier 2 | $1.25 | $1.20 | $1.10 | $0.90 | $0.75 | $0.70 | $1.05 | $0.95 |
| Tier 3 | $1.25 | $1.20 | $1.10 | $0.90 | $0.75 | $0.70 | $1.05 | $0.95 |
| Tier 4 | $1.25 | $1.20 | $1.10 | $0.90 | $0.75 | $0.70 | $1.05 | $0.95 |

REGION 4, 6

| Tier 1 | $1.35 | $1.25 | $1.20 | $0.90 | $0.75 | $0.70 | $1.05 | $0.95 |
| Tier 2 | $1.35 | $1.25 | $1.20 | $0.90 | $0.75 | $0.70 | $1.05 | $0.95 |
| Tier 3 | $1.35 | $1.25 | $1.20 | $0.90 | $0.75 | $0.70 | $1.05 | $0.95 |
| Tier 4 | $1.35 | $1.25 | $1.20 | $0.90 | $0.75 | $0.70 | $1.05 | $0.95 |

* Providers with Grandfathered Rates may elect to use EEC's Maximum Standard Daily Rates if those are higher than their current Grandfathered Daily Rates plus these Increments for Grandfathered Daily Rates.

** Family Child Care Systems must pay Family Child Care Providers at daily rates not less than the amounts indicated.

SCHOOL AGE

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REGION 3

| Tier 1 | $0.20 | $0.40 | $0.60 | $0.80 | $0.55 | $0.55 | $0.55 | $0.55 | $0.55 |
| Tier 2 | $0.20 | $0.40 | $0.60 | $0.80 | $0.55 | $0.55 | $0.55 | $0.55 | $0.55 |
| Tier 3 | $0.20 | $0.40 | $0.60 | $0.80 | $0.55 | $0.55 | $0.55 | $0.55 | $0.55 |
| Tier 4 | $0.20 | $0.40 | $0.60 | $0.80 | $0.55 | $0.55 | $0.55 | $0.55 | $0.55 |

REGION 4, 6

| Tier 1 | $0.20 | $0.45 | $0.60 | $0.80 | $0.55 | $0.55 | $0.55 | $0.55 | $0.55 |
| Tier 2 | $0.20 | $0.45 | $0.60 | $0.80 | $0.55 | $0.55 | $0.55 | $0.55 | $0.55 |
| Tier 3 | $0.20 | $0.45 | $0.60 | $0.80 | $0.55 | $0.55 | $0.55 | $0.55 | $0.55 |
| Tier 4 | $0.20 | $0.45 | $0.60 | $0.80 | $0.55 | $0.55 | $0.55 | $0.55 | $0.55 |

*** Blended Rates are for use by Contracted Providers.

Effective 7/1/2006
Issued 1/26/2007

Grandfathered Rates
1. As a family child care provider, are you presently serving children in your program and receiving payment for your services?

1. no ___    2. yes ___
If NO, continue to Q1B If YES, go to 1A.

1A. How many children in total are enrolled in your daytime program, for whom you receive payment?
[PROBE: this does not mean your licensed capacity, but the total number of children for whom you currently provide child care for pay, over the course of a week.]

[PROBE: "during the day" means any hours between 6 A.M. and 6:30 P.M.
"children in total" means children attending full-time and part time. It also includes private-paying children AND subsidized children. This does NOT include the provider’s own children. Subsidized children are those subsidized by the state, by local Community Partnership slots, or by any other tuition payment other than parents.

GO TO Q2

1B. In your child care program held during the day, have you served any children within the past month or are any children enrolled to start within the next month?[PROBE: "during the day" means any hours between 6 A.M. and 6:30 P.M.]

1. no ___    2. yes ___
If NO, READ: If YES, go to 1C.
Thank you for participating in this survey. That's all I need to ask of you. Have a nice day.
1C. Were you paid for the children you served during the past month... or will you be paid for the children you will serve within the next month?

1. NO ___  2. YES ___
If NO, READ:  If YES, go to 1D.
Thank you for participating in this survey. That's all I need to ask of you. Have a nice day.

1D. How many children is this altogether? _________
[PROBE: Please give me the number of children you served within the past month or are enrolled to begin in your program within the next month, for whom you were paid or will be paid.]

READ: "Throughout this survey please refer to this child or these children when I ask you questions about the children you are presently serving."
CONTINUE to Q2

2. Are any of the children in your child care program subsidized? This includes subsidies from the state such as vouchers or local Community Partnership slots, or any other tuition payment from a group other than the parents. [PROBE: This also includes "Family Preservation" slots. “Subsidies” can include tuition assistance from the United Way.]

1. NO ___  2. YES ___
GO to Q2B2  Continue to Q2A

[DIRECTION TO INTERVIEWER: IF R. cannot answer this question, skip to Q2C.]
2A. How many children are subsidized? [PROBE: This include subsidies from state vouchers, local Community Partnership slots, the United Way, and any other tuition payment from a group other than the parents. If R. reports that they are part of a FCC system, go to Q2C.]

__________________ # of CHILDREN

[DIRECTION TO INTERVIEWER: IF R. cannot answer this question, skip to Q2C.]

(CATI calculate percentage: Q2A/Q1A)

IF 0%, go to Q2B2

2B. **Between 1-99%**

READ:
For the questions I will be asking in this survey, please give me information and rates ONLY for the children that are "not-subsidized".

We only want information about children *whose parents pay you directly* for their child care.

(PROBE: we only want information about "private paying” children.)

Now, if you eliminate the subsidized children, how many children are left?

______ # of children

2C. **100% (ALL)**

READ:
Do you provide child care for any child or children *whose parents pay you directly* for their full child care tuition?

[PROBE: this can be for even 1 child.]

IF NO, GO to Q22

IF YES, READ: This is the child or children want information about. How many children is this?

_________
These are the children we refer to as "private paying".
[PROBE: If R. states that no parent pays her directly because she is in a family child care system, go to Q2B3.]

GO TO Q2B2

2B2. How many of these “X” children are enrolled in your program 4 or 5 days-per-week? They can be enrolled either for a full-day or part-of-the-day as long as they are enrolled 4 or 5 days per week.

_____ # of children

READ: These are the children we want information about.

(IF = “0”, go to Q2B3
IF > “0” GO TO Q3)

2B3. Do you have any child or children in your program at this time, who are enrolled for five days per week? This can be a child who is private paying or subsidized.

1. NO _____ Go to Q2B4
   2. YES _____ Go To Q22

2B4. Do you have any child or children in your program at this time, who are enrolled for four days per week? This can be a child who is private paying or subsidized.

2. NO _____ Go to END STATEMENT
   1. YES _____ Go To Q22
3. INTERVIEWER: SELECT APPROPRIATE CATEGORY:

1. IF "8" CHILDREN OR LESS

2. IF "9" OR MORE

READ:

For the first part of this survey, please select 8 of the youngest children who are enrolled in your program 4 or 5-days-per-week and give me information only for those eight children.

I will now be asking you questions about your enrollment and rates. I will be doing this for the children that are presently enrolled 4 or 5-days-per-week, and for whom you receive direct payment from their parents. PLEASE do not give me information about any child that you serve for free.

[CATI DIRECTION: for the week of April 16 through April 22, insert this at this point: “During this week of April 16 through April 22, when schools are on vacations, when I ask you questions about your rates, please tell me the rates you charge for a typical week, when the schools are not on vacation.”]

If you have filled out the worksheet that we sent to you, this would be a good time to use it. (IF “NOT”, Let’s go ahead anyway, the questions are straightforward.)

(FOR THOSE WITH MORE THAN 3 CHILDREN: "If you haven’t filled out the worksheet, you might want to jot down the names of the children and check off each child as you give me the information.")
Part 1: Child Care Price Questions Begin Here

CHILD 1

4. Let's start with the first (private-paying) child enrolled 4 or 5 days per week. What is this child's age?
   [PROBE: What is the age of the first (private-paying) child who is enrolled 4 or 5 days per week.]
   ____ YEARS ____ MONTHS

[DIRECTION FOR INTERVIEWER: If R. reports an age such as “4”, say: “Is that years or months?”]

4a. What rate do you charge for care for this child? In quoting your rate, please do not add on any fees that are above your regular rate...and please do not deduct for any discounts. If you have already deducted for a "sliding-scale discount" or a "sibling discount", please tell me what the full rate is without the discount.

   $(a) \phantom{000000} \text{per} \phantom{000000} (b) \phantom{000000} (\text{unit})$

[DIRECTION FOR INTERVIEWER: IF Respondent (R.) reports that she has two or more children in care from one family and the family pays in one lump sum, say: "Please estimate the price you would charge for this child, without the discount."]

[DIRECTION FOR INTERVIEWER: IF R. reports that she has more than one 4 or 5-day-per-week rate for this child, ask for the most frequently used rate. IF R cannot do this, ask for the highest rate for this child.]

[DIRECTION FOR INTERVIEWER: If R. reports that she does not receive a payment from the parents, but is paid only by the
"family child care system", say that we only want information about children whose parents directly pay the provider for the full tuition cost. If she has no such children, go to the Q2B3.]
4b. [PROBE: FOR THOSE WHO DON'T GIVE A "UNIT", BY SAYING: "Is this amount per hour?, per day? per week?, per month? Or some other unit? ": then, ASK QUESTION NEXT TO THE UNIT QUOTED BY THE RESPONDENT.

If "unit" is given by Respondent in 4a ... ask question next to the unit reported.)

01) Per hour
How many hours-per-day does this child attend your program? [PROBE: Please estimate an average number of hours-per-day for this child.]

______ . ______ HOURS

GO TO Q4C

IF RESPONDENT CANNOT GIVE THIS, ASK:
"How many hours was this child in your care last week?" [PROBE: we are asking for a typical week here.]

______ . ______ HOURS

"How many days did child attend last week?" [PROBE: we are asking for a typical week here.]

______ . ______ DAYS

GO TO Q4C

02) Per 1/2 day
How many hours per 1/2 day? (ave) ___.___
[PROBE: What is the average number of hours per 1/2 day.]

What is the average number of hours for a full day in your program? ___.___

GO TO Q4C
03) Per day
How many hours-per-day does this child attend your program? [PROBE: Please estimate an average number of hours-per-day for this child.]

______ . ______ HOURS
GO TO Q4C

04) Per week
How many hours-per-day does this child attend your program? [PROBE: Please estimate an average number of hours-per-day for this child.]

______ . ______ HOURS
GO TO Q4C

05) Per month
How many hours-per-day does this child attend your program? [PROBE: Please estimate an average number of hours per day for this child.]

______ . ______ HOURS
GO TO Q4C

06) Per other
Please explain: _____________________

How many days in this unit? ___ . __ DAYS

How many hours-per-day does this child attend your program? [PROBE: Please estimate an average number of hours-per-day for this child.]

___ . __ DAYS
GO TO Q4C

4C. How many days-per-week is this child enrolled in your program? [PROBE: if < 4 days, take child out of survey.]

______ DAYS
(4D. CATI see Q4: For those children who are age-eligible for public kindergarten in this town, ASK:

Does this child attends a public kindergarten or Pre-K program, in addition to your program?

1. NO ___ 2. YES ___ 3. Don’t know ___
GO to Q5 GO to Q5 GO to Q5 )

5. DOES RESPONDENT HAVE A SECOND CHILD IN HER PROGRAM?

NO _____ YES _____
If NO, Go to If YES, CONTINUE
Q19

CHILD 2

6. Let's go on to the second (private-paying) child. What is this child's age?
[PROBE: What is the age of the second (private-paying) child who is enrolled 4 or 5- days- per- week.]

____ YEARS ____ MONTHS

[DIRECTION FOR INTERVIEWER: If R. reports an age such as “4”, say: “Is that years or months?”]

6a. What rate do you charge for care for this child?
[PROBE: “In quoting your rate, please do not add on any fees that are above your regular rate...and please do not deduct for any discounts. If you have already deducted for a "sliding-scale
discount" or a "sibling discount", please tell me what the full rate is without the discount.”]

$(a) \underline{\phantom{0}} \underline{\phantom{0}} \underline{\phantom{0}} \underline{\phantom{0}}$ per $\underline{\phantom{0}} \underline{\phantom{0}} \underline{\phantom{0}} \underline{\phantom{0}}$ (unit)

(b) (unit)
[DIRECTION FOR INTERVIEWER:] IF Respondent (R.) reports that she has *two or more children in care from one family* and the family pays in *one lump sum*, say: "Please estimate the price you would charge for this child, without the discount."

[DIRECTION FOR INTERVIEWER:] IF R. reports that she has more than one 4 or 5-days-per-week rate for this child, ask for the most frequently used rate. IF R cannot do this, ask for the *highest* rate for this child.

[DIRECTION FOR INTERVIEWER:] If R. reports that she does not receive a payment from the parents, but is paid only by the "family child care system", say that we only want information about children whose parents directly pay the provider for the full tuition cost. If she has no such children, go to the Q2B3.

6b. [PROBE: FOR THOSE WHO DON'T GIVE A "UNIT", BY SAYING: "Is this amount per hour? per day? per week?, per month? Or some other unit?": then, ASK QUESTION NEXT TO THE UNIT QUOTED BY THE RESPONDENT.

If "unit" is given by Respondent in 6a ... ask question next to the unit reported.)

01) Per hour How many hours-per-day does this child usually attend your program? [PROBE: Please estimate an average number of hours-per-day for this child.]

[ ] . [ ] HOURS
GO TO Q6C

IF RESPONDENT CANNOT GIVE THIS,
ASK:
"How many hours was this child in your care last week?" [PROBE: we are asking for a typical week here.]
"How many days did child attend last week?"
[PROBE: we are asking for a typical week here.]

______ . ______ DAYS

GO TO Q6C

02) Per 1/2 day  How many hours per 1/2 day? (ave) ___.___
[PROBE: What is the average number of hours per 1/2 day.]

What is the average number of hours for a full day in your program? ___.___
GO TO Q6C

03)  Per day    How many hours-per-day does this child attend your program? [PROBE: Please estimate an average number of hours-per-day for this child.]

______ . ______ HOURS
GO TO Q6C

04)  Per week How many hours-per-day does this child attend your program? [PROBE: Please estimate an average number of hours-per-day for this child.]

______ . ______ HOURS
GO TO Q6C

05)  Per month How many hours-per-day does this child attend your program? [PROBE: Please estimate
an average number of hours-per-day for this child.]

_____ . _____ HOURS
GO TO Q6C
06) Per other Please explain: _____________________

How many days in this unit? ___ . ___ DAYS

How many hours-per-day does this child attend your program? [PROBE: Please estimate an average number of hours-per-day.]
___ . ___ DAYS

GO TO Q6C

6C. How many days-per-week is this child enrolled in your program? [PROBE: if < 4 days, take child out of survey.]
______ DAYS

(6D. CATI see Q6: For those children who are age-eligible for public kindergarten in this town, ASK:

Does this child attends a public kindergarten or Pre-K program, in addition to your program?

1. NO ___ 2. YES ___ 3. Don’t know ___
GO to Q7 GO to Q7 GO to Q7)

Repeat above questions for child 3 through 8 (Questions 7-18)
Part 2: Holiday/Snow day/School Vacation Weeks

Kindergarten-age Child

19. Now I’m going to ask you about child care services that you may provide during the school year, for holidays, snow days or school-vacation weeks.

During the school year, do you typically provide a full day of care for any (private-paying) Kindergarten-age child... for a school holiday, or a snow day, or a school-vacation week? “Kindergarten age” is a child eligible for public kindergarten in your area. This would mean that the child is “xx” years of age by (insert date based upon town).

[PROBE: This is not ‘drop-in’ care, but care for children already enrolled.]

1. No ______ 2. Yes ______
If “NO”, go to Q20 If “YES” Continue

[TO INTERVIEWER: We are asking for a daily rate for this care. In addition, if R. has more than one rate, ask for the most frequently used rate for these children.]

19a. What rate do you charge for a full-day of care for a Kindergarten age child for a snow day, or a holiday, or a day in a school-vacation week?

[PROBE: In quoting your rate, please do not add on any fees that are above your regular rate, and please do not deduct for any discounts. “Discounts” include a "sliding-scale discount" or a "sibling discount"]

$\text{a) } _______ \text{ per } _______ (b) (unit)

[ If R. has more than one full-day rate, ask for the most frequently]
used rate for these children.]

19b.

01.) PER HOUR How many hours per day is the Kindergarten age child in this full day? (average) [PROBE: Please estimate an average number of hours per day.]

___.__

02.) PER 1/2 DAY: How many hours per 1/2 day? (av) ___.__

How many hours per full day? (av) ___.__

03.) PER DAY How many hours per day is the Kindergarten age child in this full day? (average) [PROBE: Please estimate an average number of hours per day.]

___.__

04.) PER WEEK How many hours per day is the Kindergarten age child in this full day? (average) [PROBE: Please estimate an average number of hours per day.]

___.__

How many days per week? ___.__

05.) PER OTHER: ______________________________(Explain)

How many days in this unit? ___ . ___ DAYS

How many hours-per-day is the Kindergarten-age child in this full day?

___ . ___ DAYS [GO TO Q20]
School-age

20. During the school year, do you typically provide a full day of care for any (private-paying) school-age child for a school holiday, or a snow day, or a school-vacation week? “School-age children” are from first grade up to 13 years of age. [PROBE: “School age” is also up to 17 years of age for a child with ‘special needs’. This is not ‘drop-in’ care, but care for children already enrolled.]

1. No ______   2. Yes ______
If “NO” go to Q21   If “YES” Continue

20a. What rate do you charge for a full-day of care for a school age child for a snow day, or a holiday, or a day in a school-vacation week? [PROBE: “In quoting your rate for the full day, please do not “add on” any fees that are above your regular rate, and please do not deduct for any discounts. “Discounts” include a "sliding-scale discount" or a "sibling discount."]

$(a) \underline{___________} \text{per } \underline{___________}(b) \text{ (unit)}$

[TO INTERVIEWER: We are asking for a daily rate for this care. In addition, if R. has more than one rate, ask for the most frequently used rate for these children.]

20b.
01.) PER HOUR How many hours per day is the school age child in this full day? (average) [PROBE: Please estimate an average number of hours per day.]

\[\underline{_____.}____ \]

02.) PER 1/2 DAY: How many hours per 1/2 day? (av) \[\underline{_____.}____ \]
How many hours per full day? (av) ___.___

03.) PER DAY How many hours per day is the school age child in this full day? (average) [PROBE: Please estimate an average number of hours per day.]
   ___.___

04.) PER WEEK How many hours per day is the school age child in this full day? (average) [PROBE: Please estimate an average number of hours per day.]
   ___.___

How many days per week? ___.___

05.) PER OTHER: ______________________________
(Explain)

How many days in this unit? ___ . ___ DAYS

How many hours-per-day is the school-age child in this full day? ___ . ___ DAYS

GO TO Q21
SUMMER CARE: Full Day/Full Week Care for Children from Kindergarten Up To 13 Years of age

21. Now I’m going to ask you about child care services that you may provide in the summer. I’d like to ask about full-day care...for 4 or 5-days-per-week,...for children from kindergarten up to 13 years of age.

During the summer, do you typically provide full-day care, for 4 or 5-days per week, for any (private-paying) child from kindergarten up to 13 years of age? [PROBE: “Kindergarten age” is a child eligible for public kindergarten in your area. This would mean that the child is “xx” years of age by (insert date based upon town). “Full-day care” is 6 hours or more per day.]

1. No ______  2. Yes ______  3. Not Sure____
If “NO”, go to Q22    If “YES” Go to Q21a    Go To Q21i

21i. Did you provide this full day, full week care last summer, for any (private-paying) child between the age of kindergarten up to 13 year?

1. No ______  2. Yes ______
If “NO”, go to Q22    If “YES” Continue

21a. During this coming summer, what rate will you charge for full-day care, 4 or 5-days-per-week, for a child from kindergarten up to 13 years? In quoting your rate, please do not “add on” any fees that are above your regular rate, and please do not deduct for any discounts. [PROBE: “Discounts” include a "sliding-scale discount" or a "sibling discount"]

$(a) ____________per __________(b) (unit)
[If R. has more than one full-day full-week rate, ask for the rate *most frequently used* for these children.]
21b.

01.) PER HOUR How many hours per day is this child typically in your summer program? (average) [PROBE: Please estimate an average number of hours per day.]

   ___.__

02.) PER 1/2 DAY: How many hours per 1/2 day? (av)

   ___.__

   How many hours per full day? (av)

   ___.__

03.) PER DAY How many hours per day is this child typically in your summer program? (average) [PROBE: Please estimate an average number of hours per day.]

   ___.__

04.) PER WEEK How many hours per day is this child typically in your summer program? (average) [PROBE: Please estimate an average number of hours per day.]

   ___.__

05.) PER MONTH How many hours per day is this child typically in your summer program? (average) [PROBE: Please estimate an average number of hours per day.]

   ___.__

06.) PER OTHER: ______________________________(Explain)
How many days in this unit?  ___ . ___
How many hours-per-day is this child typically in your summer program? (average) ___ . ___

GO TO Q21C

21C. How many days-per-week is this child or children typically in your full time summer program? [PROBE: “Full time” is for a full day, 4 or 5 days per week.] ______

21D. In a typical week in the coming summer, approximately how many of these (private-paying) children do you expect to have enrolled in your full day program, 4 or 5-day-per-week? (Please estimate.) [PROBE: “Children” are from kindergarten age up to 13 years of age.] ______

Part 3: Cost Survey Question

22. This summer, the Department of Early Education and Care will be conducting a "Provider Cost Survey". This will be an in-depth study of how much it actually costs to provide different types of care in different parts of Massachusetts. For years, many providers have wanted information about the costs of running child care programs. This important cost survey will take some more time and effort on your part than this Market Rate Survey did, but the results should be worthwhile for everyone. Would you be willing to participate in the Provider Cost Survey this summer?

1. No _____ 2. Yes _____ 3. Not Sure ___

END STATEMENT: THANK YOU FOR YOUR HELP WITH THIS SURVEY. Have a nice day.
Screening Questions

1. BEFORE WE BEGIN, I NEED TO ASK:
At this site, are you currently providing child care services? [PROBE: "child care services" includes types of programs such as: preschool programs, early childhood education programs, child development programs, Head Start programs, kindergarten programs, infant/toddler programs, early learning programs, early intervention programs, school-age programs, etc.]

1. NO ____    2. YES _____
If NO, continue to 1A   If YES, Go to 1B.

[DIRECTION TO INTERVIEWER: Confirm site address.]

1A. At this site, have you served any children within the past month or do you expect to serve any children within the next month?

1. NO ____    2. YES ______
If “NO”, READ:     If “YES”, READ:
Thank you for participating in this survey. That's all I need to ask of you. Please refer to these children when I ask you about the children you are currently serving.
ENTER FINAL DISPOSITION.

GO to 1B.
1B. How many children are currently enrolled in your child care program at this site? This includes children from infancy through school-age. [PROBE: this is not the licensed capacity, but the total number of children presently enrolled in your program at this site.]

_________# of children

1C. Of these children, please estimate how many are subsidized? This can include tuition-assistance subsidies from the state such as vouchers, contracts and local Community Partnership slots; subsidies from the federal government such as Head Start; or any other tuition subsidies for specific children. [PROBE: Other subsidies include tuition assistance from the United Way, employer subsidies, and scholarships for specific children. Subsidies include "Family Preservation" slots. "State contracts" may be referred to as "Purchase of Care".]

_________# of children

INTERVIEWER: CALCULATE PERCENTAGE Q1C/Q1B (interviewers CATI system will do this.)

1D. 0% NONE GO TO Q1G
1E. Between 1% - 99%
1F. 100% (ALL)

"When I ask you questions in this survey about your child care rates, please tell me what you charge the general public for children that are not subsidized."

All of your answers in this survey should only refer to private-paying children at this site.”

"At this site, do you provide care for any children whose parents pay you directly for their full child care tuition? [PROBE: this can be even for 1 child.]"

IF NO, GO to Q16C
IF YES = READ
"These are the children we want informa-
1G: Now, at this site, are any of these (private paying) children enrolled in your program for five-days-per-week, Monday through Friday? This can be either for full-day care or part-day care, as long as they are enrolled Monday through Friday.

1. NO _____  2. YES _____
If NO, continue to Q16C  If YES, Go to Q1.

Part 1:
FULL TIME CARE: Full-Day/Full-Week Care

1. Now I’m going to ask you some questions about what we consider to be “full time” care for this survey. “Full time” is 6 hours or more per day, five-days-per-week.

At this site, do you presently provide child care services for any (private paying) children who are enrolled 6 hours or more per day for five days-per-week? [PROBE: "private paying" means that the parents pay for the child care...not the state, federal government, local Community Partnership slots, the United Way, or any other third-party.]

1. NO _____  2. YES _____
If NO, GO to Q5  If YES, Continue
[DIRECTION TO INTERVIEWER: if Respondent reports that they have more than one site, take information only for this site. Read the address, program name and phone number to R. if there is a question about the location of the selected site.]

PRESCHOOLERS
(FULL-DAY/FULL WEEK)

09.) For the (private paying) children presently enrolled in your program full time, 6 hours or more per day, five days-per-week, are any of these children preschool age? [PROBE: Preschool children are 2 years 9 months up to the age a child is eligible to enter kindergarten. A kindergarten child in your area is “X” as of (insert date).]

1. NO ____   2. YES ____

If NO, GO to Q3      If YES, Continue

2a. What do you charge for your full-time preschool rate or tuition for (private paying) children? In quoting your rate, please do not "add on" any additional fees above your regular rate such as for transportation, and, please do not deduct for any discounts or subsidies. [PROBE: Subsidies include a "sliding-fee scale" or a "sibling discount". "Private paying" = tuition paid by the parents, not by the state, federal government, or any third party funding source. “Full-time” is care for 6 hours or more per day for five-days-per-week]

   (a)$ ____ · ____ (per) (b) ______ (unit)

[DIRECTION FOR INTERVIEWER: If R. has more than one full-time schedule or full-time rate, for care for 6 hours or more per day for five days-per-week, ask for the rate that is most commonly used by the parents of the preschoolers. If R. states that there is no one program or rate most commonly used by
the parents, ask for the highest full-day, full-week preschool rate.]

[DIRECTION FOR INTERVIEWER: for those who don't give a "unit" ask: "What unit is that? and ask the question next to the unit reported. For those who do give a "unit" in their answer, ask the question next to the unit in the answer.]

2b.
01.) PER HOUR How many hours per day? (average) ____.__
[PROBE: What is the average number of hours per day these preschoolers are enrolled.]

02.) PER 1/2 DAY: How many hours per 1/2 day? (ave) ____.__
[PROBE: What is the average number of hours per 1/2 day.]

How many hours per full day? (ave) ____.__
[PROBE: What is the average number of hours-per-day for a full day.]

03.) PER DAY How many hours per day? (average) ____.__
[PROBE: What is the average number of hours per day these preschoolers are enrolled.]

04.) PER WEEK How many hours per day? (average) ____.__
[PROBE: What is the average number of hours per day these preschoolers are enrolled.]

05.) PER MONTH How many hours per day? (average) ____.__
[PROBE: What is the average number of hours per day these preschoolers are enrolled.]
06.) PER SEMESTER
How many weeks in a semester? (Please estimate.) ___.__

How many days per week? (average) ___.__
[PROBE: What is the average number of days per week these preschoolers are enrolled.]

How many hours per day? (average) ___.__
[PROBE: What is the average number of hours per day these preschoolers are enrolled.]

07.) PER SCHOOL YR
How many weeks in a school year? ____.__
[PROBE: Please estimate the number of weeks in the school year.]

How many days per week? (average) ____.__
[PROBE: What is the average number of day per week these preschoolers are enrolled.]

How many hours per day? (average) ____.__
[PROBE: What is the average number of hours per day these preschoolers are enrolled.]

or if R cannot give that:

How many days in the school year? ____.__ (Please estimate.)

How many hours per day? (average) ____.__
[PROBE: What is the average number of hours per day these preschoolers are enrolled.]
08.) PER YEAR

How many days per year? ____ .
[PROBE: What is the number of days per year the program is operated. (Please estimate)]

How many hours per day? (average) ____ .
[PROBE: What is the average number of hours per day these preschoolers are enrolled.]

09.) PER OTHER:

(Explain)

How many days in this unit? (average)
[PROBE: How many days is your program operated during this time period?] ____ .

How many hours per day? (average) ____ .
[PROBE: What is the average number of hours per day these preschoolers are enrolled.]

2C. At this site, how many (private paying) preschoolers are enrolled in the full-day, program, Monday through Friday? (Please estimate)
[PROBE: "full day" is 6 hours or more per day. "Private paying" = the parents pay for the child care, not the state, federal government, or local Community Partnership slots.]

______# of preschool-age children

(______ don’t know)
TODDLERS
(FULL-DAY/FULL WEEK)

10.) For the (private paying) children presently enrolled in your
program 6 hours or more per day, five days-per-week, are any of these children toddlers, from 15 months up to 33 months.

1. NO _____ 2. YES _____
If NO, GO to Q4 If YES, Continue

3a. What do you charge for your full-day toddler rate for a 5-day-week (for private paying children)? [PROBE: Please do not "add on" any additional fees above your regular rate, such as for transportation, and please do not deduct for any discounts or subsidies. Subsidies include a "sliding-fee scale" or a "sibling discount".]

(a) $ ____ . ____ (per) (b) _______ (unit)

[DIRECTION FOR INTERVIEWER: IF R. reports that they only have an "infant and toddler rate".. take that rate for the toddler rate.]

[DIRECTION FOR INTERVIEWER: If R. has more than one full-time schedule or full-time rate, for care for 6 hours or more per day, five days-per-week, ask for the rate that is most commonly used by the parents of the toddlers. If R. states that there is no one program or rate most commonly used by the parents, ask for the highest full-day, full-week toddler rate.]

[DIRECTION FOR INTERVIEWER: for those who don't give a "unit" ask: "What unit is that? and ask the question next to the unit reported. For those who do give a "unit" in their answer, ask the question next to the unit in the answer.]

3b. 01.) PER HOUR How many hours per day? (average) ____.
02.) PER 1/2 DAY: How many hours per 1/2 day? (ave) ___.___

03.) PER DAY How many hours per day? (average) ___.___

04.) PER WEEK How many hours per day? (average) ___.___

05.) PER MONTH How many hours per day? (average) ___.___

06.) PER SEMESTER How many weeks in a semester?
(Please estimate.) ___.___

How many days per week? (average) ___.___

How many hours per day? (average) ___.___
07.) PER SCHOOL YR

How many weeks in a school year? ___.__
[PROBE: Please estimate the number of weeks in the school year.]

How many days per week? (average) ____.__
[PROBE: What is the average number of day per week these toddlers are enrolled.]

How many hours per day? (average) ____.__
[PROBE: What is the average number of hours per day these toddlers are enrolled.]

or if R cannot give that:

How many days in the school year? ____.__
(Please estimate.)

How many hours per day? (average) ____.__
[PROBE: What is the average number of hours per day these toddlers are enrolled.]

08.) PER YEAR

How many days per year? ____.__
[PROBE: How many days per year the program is operated. (Please estimate)]

How many hours per day? (average) ____.__
[PROBE: What is the average number of hours per day these toddlers are enrolled.]

09.) PER OTHER:

(Explain)

How many days in this unit? (average)
[PROBE: How many days is your program operated during this time period?] ____.__

How many hours per day? (average) ____.__
3C. At this site, how many (private paying) toddlers are enrolled in the full-day program, Monday through Friday? (Please estimate)

[PROBE: "full day" is 6 hours or more per day. "Private paying" = the parents pay for the child care, not the state, federal government, or local Community Partnership slots]

______ # of toddlers

(______ don’t know)

INFANTS (FULL-DAY/FULL WEEK)

11.) At this site, for the (private paying) children presently enrolled in your program 6 hours or more per day, five days-per-week...are any of these children infants, below 15 months of age.

1. NO ____ 2. YES ____
If NO, GO to Q5 If YES, Continue

4a. What do you charge for your full-day infant rate for a 5-day-week (for private paying children)? Please do not "add on" any additional fees above your regular rate, and, please do not deduct for any discounts or subsidies. [PROBE: Subsidies include a "sliding-fee scale" or a "sibling discount".]

(a) $ ____ . ____ (per) (b) _______ (unit)

[DIRECTION FOR INTERVIEWER: IF R. reports that they only have an "infant and toddler rate".. take that rate for the infant rate.]
[DIRECTION FOR INTERVIEWER: If R. has more than one full-time schedule or full-time rate, for care for 6 hours or more per day, five days-per-week, ask for the rate that is most commonly used by the parents of the infants. If R. states that there is no one program or rate most commonly used by the parents, ask for the highest full-day, full-week infant rate.]

[DIRECTION FOR INTERVIEWER: for those who don't give a "unit" ask: "What unit is that? and ask the question next to the unit reported. For those who do give a "unit" in their answer, ask the question next to the unit in the answer.]

4b.

01.) PER HOUR How many hours per day? (average) ____.__
[PROBE: What is the average number of hours per day these infants are enrolled.]

02.) PER 1/2 DAY: How many hours per 1/2 day? (ave) ____.__
[PROBE: What is the average number of hours per 1/2 day.]

How many hours per full day? (ave) ____.__
[PROBE: What is the average number of hours-per-day for a full day.]

03.) PER DAY How many hours per day? (average) ____.__
[PROBE: What is the average number of hours per day these infants are enrolled.]

04.) PER WEEK How many hours per day? (average) ____.__
[PROBE: What is the average number of hours per day these infants are enrolled.]

05.) PER MONTH How many hours per day? (average) ____.__
[PROBE: What is the average number of hours per day these infants are enrolled.]
06.) PER SEMESTER

How many weeks in a semester? (Please estimate.) ___.__

How many days per week? (average) ___.__
[PROBE: What is the average number of days per week these infants are enrolled.]

How many hours per day? (average) ___.__
[PROBE: What is the average number of hours per day these infants are enrolled.]

07.) PER SCHOOL YR

How many weeks in a school year? ___.__
[PROBE: Please estimate the number of weeks in the school year.]

How many days per week? (average) ___.__
[PROBE: What is the average number of day per week these infants are enrolled.]

How many hours per day? (average) ___.__
[PROBE: What is the average number of hours per day these infants are enrolled.]

or if R cannot give that:

How many days in the school year? ___.__
(Please estimate.)

How many hours per day? (average) ___.__
[PROBE: What is the average number of hours per day these infants are enrolled.]
08.) PER YEAR
How many days per year? _____ . _____
[PROBE: What is the number of days per year the program is operated. (Please estimate)]

How many hours per day? (average) ____ __
[PROBE: What is the average number of hours per day these infants are enrolled.]

09.) PER OTHER: ______________________________
(Explain)

How many days in this unit? (average)
[PROBE: How many days is your program operated during this time period?] _____.

How many hours per day? (average) ____ __
[PROBE: What is the average number of hours per day these infants are enrolled.]

4C. At this site, how many (private paying) infants are enrolled in the full-day program, Monday through Friday? (Please estimate)
[PROBE: "full day" is 6 hours or more per day. "Private paying" = the parents pay for the child care, not the state, federal government, or local Community Partnership slots.]

______ # of infants

(______ don’t know)

PART-TIME CARE: PART-DAY/FULL WEEK

5. Now I’m going to ask you some questions about what we consider to be “part time” care. For this survey, “part time” is care for PART of a day, for a full week.
At this site, do you presently provide child care services for any (private paying) children...infant, toddler, or preschool-age...who are enrolled part time? Again, part time care is less than 6 hours per day, for five days-per-week. [PROBE: Are there any (private paying) children enrolled in your program part-day for a full week?

[PROBE: "Private paying" means that the parents pay for the child care...not the state, federal government, local Community Partnership slots, or any other third party.]

1. NO _____ 2. YES ______
If NO, GO to Q9 If YES, Continue

[DIRECTION TO INTERVIEWER: if R. reports that they have more than one site, take information only for this site. Read the program name, address, and telephone number to R. if there is a question about the location of this selected site.]

PRESCHOOLERS
(PART-DAY/FULL WEEK)

6. Now, for the (private paying) children at this site currently enrolled in your program for less than 6 hours per day, five-days-per-week, are any of these children preschool age? [PROBE: “Preschool age” is 2 years 9 months up to the age a child is eligible to enter kindergarten. A kindergarten child in your area is “X” as of (insert date).]

1. NO _____ 2. YES ______
If NO, GO to Q7 If YES, Continue

[DIRECTION TO INTERVIEWER: we do not want kindergarten-age children in this section.]
6a. What do you charge for your **part-day full week preschool rate** (for private paying children)? In quoting your rate, please do not "add on" any additional fees above your regular rate and do not deduct for any discounts or subsidies. [PROBE: Subsidies include a "sliding- fee scale" or a "sibling discount." "Private paying" means that the tuition is paid by the parents, not by the state, federal government, United Way, or any other third party.]

(a)$ _____ · _____ (per) (b) _______ (unit)

[PROBE: If R. has more than one part-day full-week schedule or rate, ask for the rate **most commonly used** for the parents of the preschoolers. If respondent states that there is no one program or rate **most commonly used** by the parents, ask for the **highest** part-day, full-week preschool rate.]

[DIRECTION FOR INTERVIEWER: for those who don't give a "unit" ask: "What unit is that? and ask the question next to the unit reported. For those who do give a "unit" in their answer, ask the question next to the unit in the answer.]

6b. 01.) **PER HOUR**

How many hours per day? (average) _____.

[PROBE: What is the average number of hours per day these preschoolers are enrolled.]

How many days per week? (average) _____.

[PROBE: What is the average number of day per week these preschoolers are enrolled.]

[IF respondent quotes "half- days" to this question, enter that as "days".]

02.) **PER 1/2 DAY:**

How many hours per 1/2 day? (ave) _____.

[PROBE: What is the average number of hours per 1/2 day.]
How many hours per full day? (ave) ____.
[PROBE: What is the average number of hours-per-day for a full day.]

How many days per week? (average) ____.
[PROBE: What is the average number of day per week these preschoolers are enrolled.]

[IF respondent quotes "half- days" to this question, enter that as "days".]

03.) PER DAY

How many hours per day? (average) ____.
[PROBE: What is the average number of hours per day these preschoolers are enrolled.]

How many days per week? (average) ____.
[PROBE: What is the average number of day per week these preschoolers are enrolled.]

[IF respondent quotes "half- days" to this question, enter that as "days"].

04.) PER WEEK

How many days per week? (average) ____.
[PROBE: What is the average number of day per week these preschoolers are enrolled.]

How many hours per day? (average) ____.
[PROBE: What is the average number of hours per day these preschoolers are enrolled.]

05.) PER MONTH

How many days per week? (average) ____.
[PROBE: What is the average number of day per week these preschoolers are enrolled.]
How many hours per day? (average) ____.
[PROBE: What is the average number of hours per day these preschoolers are enrolled.]

06.) PER SEMESTER
How many weeks in a semester? (Please estimate.) ____.

How many days per week? (average) ____.
[PROBE: What is the average number of days per week these preschoolers are enrolled.]

How many hours per day? (average) ____.
[PROBE: What is the average number of hours per day these preschoolers are enrolled.]

07.) PER SCHOOL YR
How many weeks in a school year? ____.
[PROBE: Please estimate the number of weeks in the school year.]

How many days per week? (average) ____.
[PROBE: What is the average number of days per week these preschoolers are enrolled.]

[IF respondent quotes "half-days" to this question, enter that as "days".]
How many hours per day? (average) ____.
[PROBE: What is the average number of hours per day these preschoolers are enrolled.]

or if R cannot give that:

How many days in the school year? ____.
(Please estimate.)

[IF respondent quotes "half- days" to this question, enter that as "days".]

How many hours per day? (average) ____.
[PROBE: What is the average number of hours per day these preschoolers are enrolled.]

08.) PER YEAR

How many days per year? ____.
[PROBE: What is the number of days per year the program is operated. (Please estimate)]

[IF respondent quotes "half- days" to this question, enter that as "days".]

How many days per week? (average) ____.
[PROBE: What is the average number of day per week these preschoolers are enrolled.]

[IF respondent quotes "half- days" to this question, enter that as "days".]

How many hours per day? (average) ____.
[PROBE: What is the average number of hours per day these preschoolers are enrolled.]
PER OTHER: ______________________________
(Explain)

How many days in this unit? (average)
(PROBE: How many days is your program operated during this time period?) ___.__

[IF respondent quotes "half-days" to this question, enter that as "days"].

How many hours per day? (average) ___.__
(PROBE: What is the average number of hours per day these preschoolers are enrolled.)

6C. At this site, how many (private paying) preschoolers are enrolled in the part-day program, Monday through Friday? (Please estimate)
(PROBE: "part day" is less than 6 hours per day. "Private paying" = the parents pay for the child care, not the state, federal government, or local Community Partnership slots.)

______ # of preschool-age children

(______ don’t know)

6D. In your part-day full week program for (private-paying) preschool-age children, do any of these children attend a public Pre-K program, in addition to your program?

1. NO ___ GO to Q7  2. YES ___ Continue  3. Don’t know Go to Q6D2    Q7
6D2. How many of these (private-paying) preschool-age children attend a public Pre-K program, in addition to your program? [PROBE: we are only asking about private-paying preschoolers in this question.]

_____ GO to Q7

(PART-TIME TODDLERS)

7. For the (private paying) children at this site, currently enrolled in your program for less than 6 hours per day, five-days-per-week, are any of these children toddlers? [PROBE: Toddlers are 15 months to 33 months.]

1. NO _____ 2. YES _____
If NO, GO to Q8 If YES, Continue

7a. What do you charge for your part-day full week toddler rate (for private paying children)? In quoting your rate, please do not "add on" any additional fees above your regular rate, such as for transportation, and do not deduct for any discounts or subsidies. [PROBE: Subsidies include a "sliding-fee scale" or a "sibling discount." "Private paying" means that the tuition is paid by the parents, not by the state, federal government, United Way, or any other third party.]

(a)$ _____ . _____ (per) (b) _______ (unit)

[PROBE: If R. has more than one part-day full week schedule or rate, ask for the rate most commonly used for the parents of the toddlers. If respondent states that there is no one program or rate most commonly used by the parents, ask for the highest part-day, full-week toddler rate.]

[DIRECTION FOR INTERVIEWER: IF R. reports that they only have an "infant and toddler rate".. take that rate for the toddler rate.]
DIRECTION FOR INTERVIEWER: for those who don’t give a "unit" ask: "What unit is that? and ask the question next to the unit reported. For those who do give a "unit" in their answer, ask the question next to the unit in the answer.]

7b.
01.) PER HOUR

How many hours per day? (average) ___.__
[PROBE: What is the average number of hours per day these toddlers are enrolled.]

How many days per week? (average) ___.__
[PROBE: What is the average number of days per week these toddlers are enrolled.]

[IF respondent quotes "half-days" to this question, enter that as "days".]

02.) PER 1/2 DAY:

How many hours per 1/2 day? (ave) ____.__
[PROBE: What is the average number of hours per 1/2 day.]

How many hours per full day? (ave) ____.__
[PROBE: What is the average number of hours-per-day for a full day.]

How many days per week? (average) ____.__
[PROBE: What is the average number of days per week these toddlers are enrolled.]

[IF respondent quotes "half-days" to this question, enter that as "days".]

03.) PER DAY

How many hours per day? (average) ____.__
[PROBE: What is the average number of hours per day these toddlers are enrolled.]

How many days per week? (average) ____.__
[PROBE: What is the average number of days per week these toddlers are enrolled.]
04.) PER WEEK

How many days per week? (average) ___.__
[PROBE: What is the average number of days per week these toddlers are enrolled.]

[IF respondent quotes "half-days" to this question, enter that as "days".]

How many hours per day? (average) ___.__
[PROBE: What is the average number of hours per day these toddlers are enrolled.]

05.) PER MONTH

How many days per week? (average) ___.__
[PROBE: What is the average number of days per week these toddlers are enrolled.]

[IF respondent quotes "half-days" to this question, enter that as "days".]

How many hours per day? (average) ___.__
[PROBE: What is the average number of hours per day these toddlers are enrolled.]

06.) PER SEMESTER

How many weeks in a semester? (Please estimate.) ___.__

How many days per week? (average) ___.__
[PROBE: What is the average number of days per week these toddlers are enrolled.]

[IF respondent quotes "half-days" to this question, enter that as "days".]
07.) PER SCHOOL YR

How many weeks in a school year? ____.
[PROBE: Please estimate the number of weeks in the school year.]

How many days per week? (average) ____.
[PROBE: What is the average number of days per week these toddlers are enrolled.]

[IF respondent quotes "half-days" to this question, enter that as "days".]

How many hours per day? (average) ____.
[PROBE: What is the average number of hours per day these toddlers are enrolled.]

or if R cannot give that:

How many days in the school year? ____.
(Please estimate.)

[IF respondent quotes "half-days" to this question, enter that as "days".]

How many hours per day? (average) ____.
[PROBE: What is the average number of hours per day these toddlers are enrolled.]

08.) PER YEAR

How many days per year? ____.
[PROBE: What is the number of days per year the program is operated. (Please estimate)]
How many hours per day? (average) ___.__

[PROBE: What is the average number of hours per day these toddlers are enrolled.]

PER OTHER: ______________________________
(Explain)

How many days in this unit? (average)
[PROBE: How many days is your program operated during this time period?] ___.__

How many hours per day? (average) ___.__
[PROBE: What is the average number of hours per day these toddlers are enrolled.]

7C. At this site, how many (private paying) toddlers are enrolled in the part-day, Monday through Friday program? (Please estimate)
[PROBE: "part day" is less than 6 hours per day. "Private paying" = the parents pay for the child care, not the state, federal government, or local Community Partnership slots]

_______# of toddlers

(_______ don’t know)
(PART-TIME INFANTS)

8. For the (private paying) children at this site, currently enrolled in your program for less than 6 hours per day, five-days-per-week, are any of these children infants? [PROBE: Infants are under 15 months of age.]

1. NO _____  2. YES _____
If NO, GO to Q9  If YES, Continue

8a. What do you charge for your **part-day full week infant rate** (for private paying children)? [PROBE: In quoting your rate, please do not "add on" any additional fees above your regular rate such as for transportation, and do not deduct for any discounts or subsidies. Subsidies include a "sliding-fee scale" or a "sibling discount." "Private paying" means that the tuition is paid by the parents, not by the state, federal government, United Way, or any other third party.]

   (a)$ _____ . _____ (per) (b) _______ (unit)

[DIRECTION TO INTERVIEWER: If R. has more than one part-day full week schedule or rate, ask for the rate most commonly used for the parents of the infants. If respondent states that there is no one program or rate most commonly used by the parents, ask for the highest part-day, full-week infant rate.]

[DIRECTION FOR INTERVIEWER: IF R. reports that they only have an "infant and toddler rate".. take that rate for the toddler rate.]

[DIRECTION FOR INTERVIEWER: for those who don't give a "unit" ask: "What unit is that? and ask the question next to the unit reported. For those who do give a "unit" in their answer, ask the question next to the unit in the answer.]

8b. 01.) PER HOUR How many hours per day? (average) ____.
[PROBE: What is the average number of hours per day these infants are enrolled.]
How many days per week? (average) ____.__
[PROBE: What is the average number of day per week these infants are enrolled.]

[IF respondent quotes "half- days" to this question, enter that as "days".]

02.) PER 1/2 DAY: How many hours per 1/2 day? (ave) ____.__
[PROBE: What is the average number of hours per 1/2 day.]

How many hours per full day? (ave) ____.__
[PROBE: What is the average number of hours-per-day for a full day.]

How many days per week? (average) ____.__
[PROBE: What is the average number of day per week these infants are enrolled.]

[IF respondent quotes "half- days" to this question, enter that as "days".]

03.) PER DAY How many hours per day? (average) ____.__
[PROBE: What is the average number of hours per day these infants are enrolled.]

How many days per week? (average) ____.__
[PROBE: What is the average number of day per week these infants are enrolled.]

[IF respondent quotes "half- days" to this question, enter that as "days".]
04.) PER WEEK
How many days per week? (average) ____.
[PROBE: What is the average number of day per week these infants are enrolled.]

[IF respondent quotes "half- days" to this question, enter that as "days".]

How many hours per day? (average) ____.
[PROBE: What is the average number of hours per day these infants are enrolled.]

05.) PER MONTH
How many days per week? (average) ____.
[PROBE: What is the average number of day per week these infants are enrolled.]

[IF respondent quotes "half- days" to this question, enter that as "days".]

How many hours per day? (average) ____.
[PROBE: What is the average number of hours per day these infants are enrolled.]

06.) PER SEMESTER
How many weeks in a semester? (Please estimate.) ____.

How many days per week? (average) ____.
[PROBE: What is the average number of days per week these infants are enrolled.]

[IF respondent quotes "half- days" to this question, enter that as "days".]

How many hours per day? (average) ____.
[PROBE: What is the average number of hours per day these infants are enrolled.]
07.) PER SCHOOL YR
   How many weeks in a school year? ___.__
   [PROBE: Please estimate the number of weeks in the school year.]
   
   How many days per week? (average) ___.__
   [PROBE: What is the average number of day per week these infants are enrolled.]
   
   [IF respondent quotes "half- days" to this question, enter that as "days".]
   
   How many hours per day? (average) ___.__
   [PROBE: What is the average number of hours per day these infants are enrolled.]
   
   or if R cannot give that:
   
   How many days in the school year? ___.__
   (Please estimate.)
   
   [IF respondent quotes "half- days" to this question, enter that as "days".]
   
   How many hours per day? (average) ___.__
   [PROBE: What is the average number of hours per day these infants are enrolled.]

08.) PER YEAR
   How many days per year? _____ . _____
   [PROBE: What is the number of days per year the program is operated. (Please estimate)]
   
   [IF respondent quotes "half- days" to this question, enter that as "days".]

29
How many hours per day? (average) ___.__
PROBE: What is the average number of hours per day these infants are enrolled.]

09.) PER OTHER: ______________________________
(Explain)

How many days in this unit? (average) ___.__
[PROBE: How many days is your program operated during this time period?] ___.__

[IF respondent quotes "half- days" to this question, enter that as "days".]

How many hours per day? (average) ___.__
[PROBE: What is the average number of hours per day these infants are enrolled.]

8C. At this site, how many (private paying) infants are enrolled in the part-day program, Monday through Friday? (Please estimate)
[PROBE: "part day" is less than 6 hours per day. "Private paying" = the parents pay for the child care, not the state, federal government, or local Community Partnership slots]

______# of infants

(______ don’t know)
KINDERGARTEN AGE

9. Now, I'm going to ask you some questions about kindergarten age children. At this site, do you provide child-care services for any (private-paying) kindergarten-age children?

A kindergarten child in your area is “X” as of (insert date). [PROBE: “Private-paying” means that the parents pay for the child care, it is not paid by the state or any other third party subsidy.]

1. NO _____ 2. YES _____
IF NO, GO to Q12 IF YES, Continue

[DIRECTON FOR INTERVIEWER: The “site” is identified by the name of the program, the site address or the telephone number. If Respondent reports that kindergarten-age children are served only at a different site, go to Q13.]

ON-SITE KINDERGARTEN

10. At this site, do you provide an on-site kindergarten program for any (private paying) children who are enrolled 5 days per week? [PROBE: "private paying" means that the parents pay for the child care...not the state, federal government, the United Way, or any other third-party.]

1. NO _____ 2. YES _____
If NO, GO to Q11 If YES, Continue

[DIRECTON TO INTERVIEWER: if Respondent reports that they have more than one site, take information only for this site. Read the address, program name and phone number to R. if there is a question about the location of the selected site.]
10a. What rate do you charge for (private paying) the children enrolled in your kindergarten program, for five-days-per-week? [PROBE: In quoting your rate, please do not "add on" any additional fees above your regular rate, such as for transportation, and, please do not deduct for any discounts or subsidies. Subsidies include a "sliding-fee scale" or a "sibling discount". "Private paying" = tuition paid by the parents, not by the state, federal government, or any third party funding source.]

(a)$ _______ (per) (b) ________ (unit)

[DIRECTION TO INTERVIEWER: If R. has more than one kindergarten rate, for a five-day-week, ask for the five-day rate that is most commonly used by the parents of the kindergarten-age children. If R. states that there is no one program or rate most commonly used by the parents, ask for the highest kindergarten rate.]

[DIRECTION TO INTERVIEWER: If R reports a "blended rate," READ: “Do you have rates that are not blended?” If “NO” GO TO Q16C. IF “yes” say that we are only asking for a kindergarten rate in this section and re-read the question]

[DIRECTION FOR INTERVIEWER: for those who don't give a "unit" ask: "What unit is that? and ask the question next to the unit reported. For those who do give a "unit" in their answer, ask the question next to the unit in the answer.]

10b.
01.) PER HOUR How many hours per day? (average) ___.__
[PROBE: What is the average number of hours per day these children are enrolled in the kindergarten program.]

02.) PER 1/2 DAY: How many hours per 1/2 day? (ave) ___.__
[PROBE: What is the average number of hours per 1/2 day.]
How many hours per full day? (ave) __.____
[PROBE: What is the average number of
hours per day for a full day.]

03.) PER DAY
How many hours per day? (average) __.____
[PROBE: What is the average number of
hours per day these children are enrolled in
the kindergarten program.]

04.) PER WEEK
How many hours per day? (average) __.____
[PROBE: What is the average number of
hours per day these children are enrolled in
the kindergarten program.]

05.) PER MONTH
How many hours per day? (average) __.____
[PROBE: What is the average number of
hours per day these children are enrolled in
the kindergarten program.]

06.) PER SEMESTER
How many weeks in a semester?
(Please estimate.) __.____

How many days per week? (average) __.____
[PROBE: What is the average number of days
per week these children are enrolled in the
kindergarten program.]

How many hours per day? (average) __.____
[PROBE: What is the average number of
hours per day these children are enrolled in
the kindergarten program.]

07.) PER SCHOOL YR
How many weeks in a school year? __.____
[PROBE: Please estimate the number of
weeks in the school year.]
How many days per week? (average) ____.
[PROBE: What is the average number of days per week these children are enrolled in the kindergarten program.]

How many hours per day? (average) ____.
[PROBE: What is the average number of hours per day these children are enrolled in the kindergarten program.]

or if R cannot give that:

How many days in the school year? ____.
(Please estimate.)

How many hours per day? (average) ____.
[PROBE: What is the average number of hours per day these children are enrolled in the kindergarten program.]

How many days per week? (average) ____.
[PROBE: What is the average number of days per week these children are enrolled in the kindergarten program.]

08.) PER YEAR

How many days per year? ____.
[PROBE: What is the number of days per year the program is operated. (Please estimate)]

How many days per week? (average) ____.
[PROBE: What is the average number of days per week these children are enrolled in the kindergarten program.]
How many hours per day? (average) ___.__
[PROBE: What is the average number of hours per day these children are enrolled in the kindergarten program.]

09.) PER OTHER: ______________________________
(Explain)

How many days in this unit? (average) ___.__
[PROBE: How many days is your program operated during this time period?] ___.__

How many hours per day? (average) ___.__
[PROBE: What is the average number of hours per day these children are enrolled in the kindergarten program.]

10C. At this site, how many (private paying) children are enrolled in your kindergarten program, for five days per week? (Please estimate)
[PROBE: Private paying" = the parents pay for the child care, not the state or federal government]

______# of kindergartners

Additional Services for Kindergarten Children

11. Now, at this site, do you provide child care services for any (private paying) kindergarten age children who attend public kindergarten?

1. NO ____  2. YES ____
IF NO, GO to Q12 IF YES, Continue
11a. What rate do you charge for child care services for (private-paying) children who attend public kindergarten and are enrolled in your program for five days per week? [PROBE: In quoting your rate, please do not “add-on” any additional fees above your regular rate, such as for transportation, and please do not deduct for any discounts such as a “sibling discount”. A discount may also be called a “sliding-fee” scale.]

$ _____ . _____(unit)

[DIRECTION FOR INTERVIEWER: If Respondent has more than one rate, ask for the MOST COMMONLY USED rate for these children. If the Respondent cannot give one rate, ask for the highest rate.]

[DIRECTION TO INTERVIEWER: If R reports a "blended rate," READ: “Do you have rates that are not blended?” If “NO” GO TO Q16C.]

11b. [PROBE: FOR THOSE WHO DON'T GIVE A "UNIT", BY SAYING: "Is this amount": then, ASK QUESTION NEXT TO THE UNIT QUOTED BY THE RESPONDENT. ]

If, "unit" is given in 11a. .... ask question next to the unit reported.)

01) PER HOUR How many hours-per-day are these kindergarten children enrolled in your program? [PROBE: Please estimate an average number of hours per day.]

______ · _______
IF RESPONDENT CANNOT GIVE THIS, ASK:

How many hours-per-week are the kindergarten -children enrolled in your program? (average)

______  ·  ______

02) PER 1/2 DAY

How many hours per 1/2 day? (av) ___.___

[PROBE: What is the average number of hours per 1/2 day.]

How many hours per full day? (average)

[PROBE: What is the average number of hours for a full day.]

______  ·  ______

03) PER AFTER-NOON

How many hours per day (or per afternoon, or morning) are these kindergarten-age children enrolled in your program? (average)

______  ·  ______

04) PER WEEK

How many hours-per-day are these kindergarten children enrolled in your program? [PROBE: Please estimate an average number of hours per day.]

___·___
05) PER MONTH

How many hours-per-day are these kindergarten children enrolled in your program? [PROBE: Please estimate an average number of hours per day.]

06) PER SEMESTER

How many weeks in a SEMESTER? (estimate)

How many days per week? [PROBE: What is the average number of days-per-week these children are enrolled?]

[IF respondent quotes "half- days" to this question, enter that as "days".]

07) PER SCHOOL YEAR

How many weeks in a school-year? (estimate)

How many days per week? [PROBE: What is the average number of days-per-week these children are enrolled?]

[IF respondent quotes "half- days" to this question, enter that as "days".]

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How many hours-per-day are these kindergarten children enrolled in your program? [PROBE: Please estimate an average number of hours per day.]

___.__

or if R. can’t give that

How many days in the school year? (estimate)

_____ . _

[IF respondent quotes "half- days" to this question, enter that as "days".]

How many hours-per-day are these kindergarten children enrolled in your program? [PROBE: Please estimate an average number of hours per day.]

___.__

How many days per week?

[PROBE: What is the average number of days-per-week these children are enrolled?]

[IF respondent quotes "half- days" to this question, enter that as "days".]

08) PER YEAR

How many days in the year? (estimate)

[PROBE: What is the number of days per year the program is operated. (Please estimate)]

_____ . _

[IF respondent quotes "half- days" to this question, enter that as "days".]

__ . __
How many hours-per-day are these kindergarten children enrolled in your program? [PROBE: Please estimate an average number of hours per day.]

___.__

How many days per week? ___.__
[PROBE: What is the average number of days-per-week these children are enrolled?]

[IF respondent quotes "half-days" to this question, enter that as "days".]

09.) PER OTHER Please explain: ______________________

How many days in this unit? ___.__ DAYS
[PROBE: How many days is your program operated during this time period?] ___.__

[IF respondent quotes "half-days" to this question, enter that as "days".]

How many hours-per-day are these kindergarten children enrolled in your program? [PROBE: Please estimate an average number of hours per day.]

___.__

11C. At this site, how many (private-paying) children, who attend public kindergarten, are presently enrolled in your program for 5 days per week?

_______
SCHOOL-AGE

12. Now, I’m going to ask you some questions about care for school-age children. School-age children are from first grade up to 13 years of age.

At this site, do you provide child-care services for any (private-paying) school age children?

[PROBE: This can be for "after school care"; for "before school" care; for summer vacation weeks, for school vacation weeks, holidays, or snow days. A school–age child can also be up to 17 years of age if the child has special needs. “Private-paying” means that the parents pay for the child care, it is not paid by the state or any other third party subsidy.]

1. NO ____ 2. YES _____
IF NO, GO to Q16C IF YES, Continue

[DICTION FOR INTERVIEWER: The “site” is identified by the name of the program, the site address or the telephone number. If Respondent reports that school-age children are served only at a different site, go to Q16C.]
13a. What rate do you charge for “after-school-care” for (private-paying) school-age children enrolled five days per week? In quoting your rate, please do not “add-on” any additional fees above your regular rate, such as for transportation, and please do not deduct for any discounts such as a “sibling discount”. [PROBE: A discount may also be called a “sliding-fee” scale.]

$ _____ . _____(unit)

[DIRECTION FOR INTERVIEWER: If Respondent has more than one after-school rate, ask for the MOST COMMONLY USED rate for these children. If the Respondent cannot give one rate, ask for the highest rate.]

[DIRECTION FOR INTERVIEWER: If Respondent reports a “Before AND After School” rate, say that we are only asking for an “after-school” rate and re-read Question 13a. If R. does not have only an ‘after-school’ rate, go to Q14.

If R reports a "blended rate," READ: “Do you have school age rates that are not blended?” If “NO” GO TO Q16C. IF “yes” say that we are only asking for a ‘after school’ rate in this section and re-read the question.]

13b. [PROBE: FOR THOSE WHO DON'T GIVE A "UNIT", BY SAYING: "Is this amount": then, ASK QUESTION NEXT TO THE UNIT QUOTED BY THE RESPONDENT.]

If, "unit" is given in 13a. .... ask question next to the unit reported.)

01) PER HOUR How many hours-per-day are the school-age children enrolled in your ‘after-school’ program? [PROBE: Please estimate an average number of hours per day.]

______ . ______ HOURS

IF RESPONDENT CANNOT GIVE THIS, ASK:
<table>
<thead>
<tr>
<th>Question</th>
<th>Average</th>
</tr>
</thead>
<tbody>
<tr>
<td>How many hours-per-week are the school-age children enrolled in the ‘after-school’ care? (average)</td>
<td>______ · ______ HOURS</td>
</tr>
<tr>
<td>How many days-per-week are the school-age children enrolled in ‘after-school’ care? (average)</td>
<td>_____ · _____</td>
</tr>
<tr>
<td>[IF respondent quotes &quot;half-days&quot; to this question, enter that as &quot;days&quot;].</td>
<td></td>
</tr>
<tr>
<td>02) PER 1/2 DAY How many hours per 1/2 day? (av) <em><strong>.</strong></em> [PROBE: What is the average number of hours per 1/2 day.]</td>
<td></td>
</tr>
<tr>
<td>How many hours per full day? (average) [PROBE: What is the average number of hours for a full day.]</td>
<td>______ · ______</td>
</tr>
<tr>
<td>03) PER AFTER-NOON How many hours-per-day are the school-age children in your “after-school” program? (average)</td>
<td></td>
</tr>
<tr>
<td>or DAY</td>
<td></td>
</tr>
</tbody>
</table>
| 04) PER WEEK How many days per week? __. ___DAYS [PROBE: What is the average number of days-per-week these children are enrolled?] | ______·_____
| [IF respondent quotes "half-days" to this question, enter that as "days".]. |            |
05) PER MONTH

How many hours-per-day are the school-age children in your “after-school” program? (average)

How many days per week? ____DAYS

[PROBE: What is the average number of days-per-week these children are enrolled?]

[IF respondent quotes "half-days" to this question, enter that as "days"][.]

06) PER SEMESTER

How many weeks in a SEMESTER? (estimate)

How many days per week? ____DAYS

[PROBE: What is the average number of days-per-week these children are enrolled?]

[IF respondent quotes "half-days" to this question, enter that as "days"][.]

How many hours-per-day are the school-age children in your “after-school” program? (average)

07) PER SCHOOL YEAR

How many weeks in a school-year? (estimate)
How many days per week? ___.___
[PROBE: What is the average number of days-per-week these children are enrolled.]

[IF respondent quotes "half-days" to this question, enter that as "days".]

How many hours-per-day are the school-age children in your “after-school” program?
(average)

or if R.can’t give that

How many days in the school year? (estimate) _______.__

[IF respondent quotes "half-days" to this question, enter that as "days".]

How many hours-per-day are the school-age children in your “after-school” program?
(average)

___.__

08) PER YEAR How many days in the year? (estimate)
[PROBE: What is the number of days per year the program is operated?]

_______.__

[IF respondent quotes "half-days" to this question, enter that as "days".]

How many hours-per-day are the school-age children in your “after-school” program?
(average)

___.__

09.) PER OTHER Please explain: __________________________
How many days in this unit? __.____ DAYS

[PROBE: How many days is your program operated during this time period?] __.____

[IF respondent quotes "half-days" to this question, enter that as "days".]

How many hours-per-day are the school-age children enrolled in your 'after-school' program? (average)

___.___

13C. At this site, how many (private-paying) school-age children are presently enrolled in your 'after-school' program Monday through Friday?

_______

(_______ don’t know)

Before-school Care

14. At this site, do you provide ‘before-school’ care, for (private-paying) school-age children enrolled five days per week?
[PROBE: “BEFORE-SCHOOL” care is care during any hours between 6 A.M. and 9 A.M. School-age children are from first grade up to 13 years of age.]

1. NO _____ 2. YES _____

IF NO, GO to Q15 IF YES, Continue

14a. What rate do you charge for “before-school-care” for (private-paying) school-age children for five days per week?
[PROBE: In quoting your rate, please do not “add-on” any additional fees above your regular rate, such as for transportation, and please do not deduct for any discounts such as a “sibling discount”. A discount may also be called a “sliding-fee” scale.]

$ _____ . _____(unit)

[DIRECTION FOR INTERVIEWER: If Respondent has more than one before-school rate, ask for the MOST COMMONLY USED rate for these children. If the Respondent cannot give one rate, ask for the highest rate.]

[DIRECTION FOR INTERVIEWER: If Respondent reports a “Before AND After School” rate say that we are only asking for an “before-school” rate and re-read Question 14a. If R. does not have only a ‘before-school’ rate, go to Q15

If R reports a "blended rate," READ: “Do you have school age rates that are not blended?” If “NO” GO TO Q16C. IF “yes” say that we are only asking for a 'before school' rate in this section and re-read the question.]

14b. [PROBE: FOR THOSE WHO DON'T GIVE A "UNIT", BY SAYING: "Is this amount": then, ASK QUESTION NEXT TO THE UNIT QUOTED BY THE RESPONDENT. ]

If, "unit" is given in 14a. …. ask question next to the unit reported.)

01) PER HOUR How many hours-per-day are the school-age children enrolled in your ‘before-school’ program? [PROBE: Please estimate an average number of hours per day.]

______ . ______ HOURS

IF RESPONDENT CANNOT GIVE THIS, ASK:
How many hours-per-week are the school-age children enrolled in ‘before-school’ care? (average)

______ · _______ HOURS

How many days-per-week are the school-age children enrolled in ‘before-school’ care? (average)

______ · _______ DAYS

[IF respondent quotes "half-days" to this question, enter that as "days".]

02) PER 1/2 DAY
How many hours per 1/2 day? (av) _____._____
[PROBE: What is the average number of hours per 1/2 day.]

How many hours per full day? (average)
[PROBE: What is the average number of hours for a full day.]

______ · _______

03) PER MORNING
Or DAY
How many hours per day (per morning) are the school-age children enrolled in your care?

______ · _______

04) PER WEEK
How many days per week? _____.____
[PROBE: What is the average number of days-per-week these children are enrolled?]

______.____
[IF respondent quotes "half-days" to this question, enter that as "days".]

How many hours-per-day are the school-age children enrolled in your “before-school” program? (average)
05) PER MONTH

How many days per week? ____.

[PROBE: What is the average number of days-per-week these children are enrolled?]

[IF respondent quotes "half-days" to this question, enter that as "days"][.

How many hours-per-day are the school-age children enrolled in your “before-school” program? (average)

____.

06) PER SEMESTER

How many weeks in a SEMESTER?

(estimate)

____

How many days per week? ____.

[PROBE: What is the average number of days-per-week these children are enrolled?]

[IF respondent quotes "half-days" to this question, enter that as "days"][.

How many hours-per-day are the school-age children enrolled in your “before-school” program? (average)

____.

07) PER SCHOOL YEAR

How many weeks in a school year?

(estimate)

____

How many days per week? ____.

[PROBE: What is the average number of days-per-week these children are enrolled?]
[IF respondent quotes "half- days" to this question, enter that as "days".]

How many hours-per-day are the school-age children in your “before-school” program? (average) ___.__

or if R.can’t give that

How many days in the school year? (estimate) ____ . _

[IF respondent quotes "half- days" to this question, enter that as "days".]

How many hours-per-day are the school-age children in your “before-school” program? (average)

___ . ___

08) PER YEAR

How many days in the year? (estimate)

[PROBE: What is the number of days per year the program is operated?]

_____ . _

[IF respondent quotes "half- days" to this question, enter that as "days".]

How many hours-per-day are the school-age children enrolled in your “before-school” program? (average)

___ . ___

09.) PER OTHER

Please explain: _______________________

How many days in this unit? __.__

[PROBE: How many days is your program operated during this time period?] ____.__
[If respondent quotes "half-days" to this question, enter that as "days"].]

How many hours-per-day are the school-age children enrolled in your ‘before-school’ program? (average) ___ ___

14C. At this site, how many (private-paying) school-age children are presently enrolled in your before-school program, Monday through Friday? ______

(______ don’t know)

SUMMER CARE

15. Now I’m going to ask you about child care services that you may provide in the summer.

During the summer, do you typically provide full-day care for a 5-day week for any (private-paying) school-age children? [PROBE: School-age children are from the first grade up to 13 years of age. “School age” is also up to 17 years of age for a child with ‘special needs’. “Full-day care” is 6 hours or more per day. “Five-day-week” is Monday through Friday.]

1. NO ______ 2. YES ______
If “NO” Go to Q16 If “YES”, Continue

READ: “Is this a summer camp?’

1) If “YES” go to Q15a 2) If “NO”, go to Q15a 3) both, go to Q15a

[Direction to interviewer: If R. reports that they operate their summer camp at another site, take that rate.]
15a. During this coming summer, what rate will you charge for full-day care, 5-days-per-week, for school age children? [PROBE: In quoting your rate, please do not “add on” any fees that are above your regular rate such as for transportation, and please do not deduct for any discounts. “Discounts” include a "sliding-scale discount" or a "sibling discount".]

$(a) \underline{\hphantom{0}0.00}\hspace{1cm} \underline{\text{per}} \hspace{1cm} \underline{\text{(b) (unit)}}$

15a2 IF A CAMP, READ: During this coming summer, what rate will you charge for full-day care, 5-days-per-week, for school age children? In quoting your rate, please do not “add on” any fees that are above your regular rate, but please include any “extended day fee” you may have for working parents. [PROBE: “Discounts” include a "sliding-scale discount" or a "sibling discount".]

$(a) \underline{\hphantom{0}0.00}\hspace{1cm} \underline{\text{per}} \hspace{1cm} \underline{\text{(b) (unit)}}$

[DIRECTION TO INTERVIEWER: If R. has more than one full-day full-week school age rate, ask for the rate most commonly used for these children.]

15b.

01.) PER HOUR How many hours per day are the school age children typically enrolled in your summer program? (average) [PROBE: Please estimate an average number of hours per day.]

\[\underline{\text{___.__}}\]

02.) PER 1/2 DAY: How many hours per 1/2 day? (av) [PROBE: What is the average number of hours per 1/2 day.]

\[\underline{\text{___.__}}\]
How many hours per full day? (av) [PROBE: What is the average number of hours-per-day for a full day.]

___.___

03.) PER DAY How many hours per day are the school age children typically enrolled in your summer program? (average) [PROBE: Please estimate an average number of hours per day.]

___.__

04.) PER WEEK How many hours per day are the school age children typically in your summer program? (average) [PROBE: Please estimate an average number of hours per day.]

___.__

05.) PER MONTH How many hours per day are the school age children typically in your summer program? (average) [PROBE: Please estimate an average number of hours per day.]

___.__

06.) PER SUMMER How many weeks in the summer? ___.__

How many hours per day are the children typically in your summer program? (average) [PROBE: Please estimate an average number of hours per day.]

___.__

07.) PER OTHER: ____________________________(Explain)

How many days in this unit? ____ . ____
PROBE: How many days is your program operated during this time period?] ____.__
How many hours-per-day are the school-age children typically in your summer program? (average) ___ . ___

GO TO Q15C

15C. In a *typical* week in the coming summer, approximately how many (*private-paying*) school-age children do you expect to have enrolled in your full day 5-day-per-week program? (Please estimate).

________
Holiday/Snow day/School-year Vacation Week

16. Now I’m going to ask you about school-age child care services that you may provide during the school year.

During the school year, do you typically provide a full day of care for (private-paying) school-age children during a school holiday, a snow day, teacher early release days, or a school-vacation week? [PROBE: “School age” is also up to 17 years of age for a child with ‘special needs’.]

1. NO ______ 2. YES ______
If “NO” go to Q16C If “YES” continue

16a. What rate do you charge for a full-day of care for (private-paying) school age children for a snow day, a holiday, teacher early release days, or a day in a school-vacation week? [PROBE: “In quoting your rate for the full day, please do not “add on” any fees that are above your regular rate, and please do not deduct for any discounts. “Discounts” include a "sliding-scale discount" or a "sibling discount."]

$(a) ____________per __________(b) (unit)

[DIRECTION TO INTERVIEWER: We are asking for a daily rate for this care. In addition, if R. has more than one rate, ask for the most commonly used rate.]

16b.
01.) PER HOUR How many hours per day are the school age children in this full day? (average) [PROBE: Please estimate an average number of hours per day.]

_____.
02.) PER 1/2 DAY: How many hours per 1/2 day? (av) 
[PROBE: What is the average number of hours per 1/2 day.] 
How many hours per full day? (av) ____.__ 
[PROBE: What is the average number of hours-per-day for full day.] 

03.) PER DAY How many hours per day are the school age children in this full day? (average) [PROBE: Please estimate an average number of hours per day.] ____.__ 

04.) PER WEEK How many hours per day are the school age children in this full day? (average) [PROBE: Please estimate an average number of hours per day.] ____.__ 

05.) PER OTHER _____________________________(Explain) 
How many days in this unit? ____ . ____ 
[PROBE: How many days is your program operated during this time period?] ____ . ____ 
How many hours-per-day are the school-age children in this full day? ____ . ____ 
GO TO Q16C 

16C. NOW, Is your program at this site located in a school system, that is either in a public high school or public elementary school? 
1. NO _____ 2. YES _____ 
Go to Q16D Go to Q16D
16D. Do you receive any Head Start funding for programs at this site?

1. NO _____ 2. YES _____ 3. Don’t know____
Go to Q Q17 Go to Q16E Go to Q17

16E. Is your major source of funding for your programs at this site from Head Start?

1. YES______ 2. NO______
Go to Q 17 Go to Q17

Part 3: Cost Survey Question

17. Now for our final question. During this summer, the Department of Early Education and Care will be conducting a "Provider Cost Survey". This will be an in-depth study of how much it actually costs to provide different types of care in different parts of the state. For years, many providers have wanted information about the costs of running child care programs. Providers have also wanted up-to-date salary and benefits information. This important cost survey will take some more time and effort on your part, but the results should be worthwhile. Would you be willing to participate in the Provider Cost Survey, which will be a written survey, conducted this summer?

1. Yes______ 2. No______ 3. Not Sure______

END STATEMENT:
THANK YOU FOR YOUR HELP WITH THIS SURVEY.
Have a nice day.
SURVEY FOR SCHOOL-AGE PROGRAMS
3/17/06

NOW BEFORE WE BEGIN, I NEED TO ASK YOU:

1. At this site, do you provide child care services for any school age children? A school age child is defined as a child enrolled in a public kindergarten or a higher grade, up to 13 years of age. [PROBE: a school age child can also include a child up to 17 years of age if the child has special needs.]

[DIRECTION TO INTERVIEWER: Confirm site address.]

[PROBE: "school-age child care services" include: (1) before school care, (2) after-school care, (3) full-day care provided for school age children during holidays, snow days and school vacation weeks, and (4) full-day full-week care provided for school-age children during the summer. It also includes: (5) child care services for kindergarten age children.]

[TO INTERVIEWER: the "site" is identified by the name of the program, the address or the telephone number. If respondent reports that school age children are served only at a different site, go to END STATEMENT.]

1. NO ____   2. YES _____
   If NO, GO to Q1A           If YES, Continue to 1B

1A. Have you served any school age children within the past month or do you expect to serve any school age children within the next month?

1. NO _____   2. YES _____
   If NO, GO to END STATEMENT           If YES, READ:
   END STATEMENT
Please refer to these children when I ask you about the children you are presently serving.

GO to 1B

1B. How many school age children are presently enrolled in your school-age child care program at this site? [PROBE: A school age child is defined as a child enrolled in a public kindergarten, or a higher grade, up to 13 years of age. A school age child can also include a child up to 17 years of age if the child has special needs. A kindergarten child in your area is “X” as of (insert date.) (Estimate)

______# of children

1C. Of these children, please estimate how many are subsidized? This can include tuition-assistance subsidies from the state such as vouchers and state contracts, or from scholarships, or any other tuition subsidies for specific children. [PROBE: Other subsidies include tuition assistance from the United Way and employer subsidies, for specific children. "State contracts" also includes "Family Preservation" slots. "State contracts" may be referred to as "Purchase of Care".]

___________# of children
INTERVIEWER: CALCULATE PERCENTAGE Q1C/Q1B  
(interviewers CATI system will do this.)

1D. 0% NONE 
If NONE, Go to Q2

1E. Between 1% - 99%

1F. 100% (ALL) 
READ:

When I ask you questions throughout this survey about your rates, please tell me what you charge the general public for children that are not subsidized.

At this site, do you provide care for any school-age children whose parents pay you directly for their full child care tuition?  
[PROBE: this can be for even 1 child.] 
If "NO" = GO to Q10 
IF "YES" = READ: these are the children we want information about.

All of your answers throughout this survey should only refer to private-paying children at this site.

[PROBE: "private-paying" means that the parents pay for the child care, not the state, or any other group.] 
GO TO Q2

How many children is this? 

READ: These are the children we refer to as "private paying." 
GO TO Q2
2. Are any of these (private-paying) school-age children presently enrolled five days per week, in any of your school-age programs at this site?

1. NO ____  2. YES _____
If NO, GO to ____________ If YES, Continue to 2D
Q2B

2B. Are any of these (private-paying) school-age children presently enrolled four days per week, in any of your school-age programs at this site?

1. NO ____  2. YES _____
If NO, GO to ____________ If YES, Continue to 2D
Q2C

2C. Will any of the (private-paying) school-age children be enrolled in your summer program for five day week?

1. NO ____  2. YES _____
If NO, GO to ____________ If YES, Continue to Q6
Q11

2D. READ: DURING THIS INTERVIEW, I WILL BE ASKING YOU YOUR RATES FOR TWO CATEGORIES OF CHILDREN. WE WILL ASK ABOUT CHILDREN FROM FIRST GRADE TO 13 YEARS OF AGE, THEN WE WILL ASK ABOUT KINDERGARTEN-AGE CHILDREN. [PROBE: IN YOUR AREA, A KINDERGARTEN AGE CHILD IS “X” BY (INSERT DATE).]

NOW TO BEGIN:
(SCHOOL-AGE: AFTER SCHOOL CARE)

3. I will begin by asking you questions about (private-paying) children in your program who are from the first grade up to 13 years of age. For the remainder of this survey, we’ll refer to these children as ‘school-age’.

At this site, do you presently provide after school care for any (private paying) school age children? "After school care" is care during any hours between 2 P.M. and 6:30 P.M. [PROBE: "private paying" means that the parents pay for the child care, not the state or any other funding source.]

1. NO ____  2. YES ______
If NO, GO to Q4   If YES, Continue

[DIRECTION TO INTERVIEWER: We DO NOT want information about kindergarten children in this set of questions.]

3a. What rate do you charge for (private paying) school-age children enrolled in after school care, for a four or five day week?

In quoting your rate, please do not “add on” any additional fees above your regular rate, such as for transportation, and please do not deduct for any discounts or subsidies. [PROBE: Subsidies include sliding-fee scales or a sibling discount. "Private paying" means that the tuition is paid by the parents, not the state or any other funding source. “School-age is from first grade up to 13 years of age.”]

$ _____ · _____ (per) (b) ________ (unit)

READ: “Is that rate just for “after school” care.”
3b. 01.) PER HOUR

How many hours per day? (average) __.__

[PROBE: What is the average number of hours per day these school age children are enrolled in the ‘after school’ program?]

How many days per week? (average) __.__

[PROBE: What is the average number of days per week these school age children are enrolled in the ‘after school’ program?]

[IF respondent quotes "half- days" to this question, enter that as "days".]
02.) PER AFTER-NOON or DAY
   How many days per week? (average) ___.__
   [PROBE: What is the average number of days per week these school age children are enrolled in the 'after school' program?]
   [IF respondent quotes "half- days" to this question, enter that as "days".]

03.) PER WEEK
   How many days per week? (average) ___.__
   [PROBE: What is the average number of days per week these school age children are enrolled in the 'after school' program?]
   [IF respondent quotes "half- days" to this question, enter that as "days".]

04.) PER MONTH
   How many days per week? (average) ___.__
   [PROBE: What is the average number of days per week these school age children are enrolled in the 'after school' program?]
   [IF respondent quotes "half- days" to this question, enter that as "days".]

05.) PER SEMESTER
   How many weeks in a semester? (ave) ___.__
   How many days per week? (average) ___.__
   [PROBE: What is the average number of days per week these school age children are enrolled in the ‘after school’ program?]
   [IF respondent quotes "half- days" to this question, enter that as "days".]
06.) PER SCHOOL YR

How many weeks in a school year? ___.__
[PROBE: Please estimate the number of weeks in the school year.]

How many days per week? (average) ___.__
[PROBE: What is the average number of days per week these school-age children are enrolled in the ‘after school’ program?]

[IF respondent quotes "half- days" to this question, enter that as "days".]

or if R cannot give that:

How many days in the school year? ___.__

[IF respondent quotes "half- days" to this question, enter that as "days".]

How many days per week? (average) ___.__
[PROBE: What is the average number of days per week these school age children are enrolled in the ‘after school’ program?]

[IF respondent quotes "half- days" to this question, enter that as "days".]

07.) PER YEAR

How many days per year? _____ . _____
[PROBE: What is the number of days per year the program is operated (estimate).]

[IF respondent quotes "half- days" to this question, enter that as "days".]
How many days per week? (average) ____.__
[PROBE: What is the average number of days per week these school age children are enrolled in the ‘after school’ program?]

[IF respondent quotes "half-days" to this question, enter that as "days".]

08.) PER OTHER: ______________________________
(Explain)

How many days in this unit? (ave) ____.__
[PROBE: How many days is your program operated during this time period?] ____.__

[IF respondent quotes "half-days" to this question, enter that as "days".]

How many days per week? (average) ____.__
[PROBE: What is the average number of days per week these school age children are enrolled in the ‘after school’ program?]

[IF respondent quotes "half-days" to this question, enter that as "days".]

3C. For the "after-school program" at this site, how many (private-paying) school-age children are presently enrolled four or five-days-per-week? (Please estimate.)
[PROBE: "private paying" means that the tuition is paid by the parents, not by the state or any other funding source. “School-age” is from first grade up to 13 years of age.]

_____# of school age children
(SCHOOL-AGE: BEFORE-SCHOOL CARE)

4. At this site, do you presently provide "before-school" care for any (private-paying) school age children? ‘School-age’ is from first grade up to 13 years of age. [PROBE: “Before school care" is care during any hours between 6 A.M. and 9 A.M. "Private paying" means that the parents pay for the child care, not the state ]

1. NO _____ 2. YES ______
   If NO, GO to Q5   If YES, Continue

[DIRECTION TO INTERVIEWER: We DO NOT want information about kindergarten children in this set of questions.]

4a. What rate do you charge for (private-paying) school-age children enrolled in before school care, for a four or five day week? [PROBE: In quoting your rate, please do not “add on” any additional fees above your regular rate, and please do not deduct for any discounts or subsidies. Discounts include a sibling discount and a sliding fee scale. "Private paying" means that the parents pay for the child care, not the state or another funding source.]

   (a) $ _____ . _____ (per) (b) ________ (unit)

READ: “Is that rate just for “before school” care.”

[DIRECTION TO INTERVIEWER: If Respondent has more than one before-school rate, for a four or five day week, ask for most frequently used 5-day-rate. If R has no 5 day rate, ask for the most frequently used 4 days rate. If R can't give you one rate, ask for the highest "before-school" rate for a four or five day week. If R. has no four or five-day-rate, go to Q5.]
[DIRECTION TO INTERVIEWER: If R reports a "blended rate," READ: “Do you have rates that are not blended?” If “NO” GO TO Q10. IF “yes” say that we are only asking for a 'before school' rate in this section and re-read the question.

If R reports a "before and after school rate," say that we are only asking for a "before-school" rate in this section and re-read Q4a. If R. does not have only a "before school rate" go to Q5.]

[DIRECTION FOR INTERVIEWER: for those who don't report a unit with the price, say: "What unit is that? … per hour, per day, per week? … and then ask the question next to the unit reported. For those who do give a "unit" in their answer, ask the question next to the unit in the answer.]

4b

01.) PER HOUR

How many hours per day? (average) 

[PROBE: What is the average number of hours per day these school age children are enrolled in the 'before school' program?] 

How many days per week? (average) 

[PROBE: What is the average number of days per week these school age children are enrolled in the ‘before school’ program?] 

[IF respondent quotes "half-days" to this question, enter that as "days"].

02.) PER MORNING

Or DAY

How many days per week? (average) 

[PROBE: What is the average number of days per week these school age children are enrolled in the ‘before school’ program?]
03.) PER WEEK  How many days per week? (average) ____.

[PROBE: What is the average number of days per week these school age children are enrolled in the 'before school' program?]  

04.) PER MONTH  How many days per week? (average) ____.

[PROBE: What is the average number of days per week these school age children are enrolled in the 'before school' program?]  

05.) PER SEMESTER  How many weeks in a semester? (avg.) ___

How many days per week? (average) ____.

[PROBE: What is the average number of days per week these school age children are enrolled in the 'before school' program?]  

06.) PER SCHOOL YR  How many weeks in a school year? ____.

[PROBE: Please estimate the number of weeks in the school year.]
How many days per week? (average) ____.
[PROBE: What is the average number of day per week these school-age children are enrolled in the 'before school' program?]

[IF respondent quotes "half-days" to this question, enter that as "days".]

or if R cannot give that:

How many days in the school year? ____.
[IF respondent quotes "half-days" to this question, enter that as "days".]

How many days per week? (average) ____.
[PROBE: What is the average number of days per week these school age children are enrolled in the 'before school' program?]

[IF respondent quotes "half-days" to this question, enter that as "days".]

07.) PER YEAR How many days per year? ____.
[PROBE: What is the number of days per year the program is operated (estimate).]

[IF respondent quotes "half-days" to this question, enter that as "days".]

How many days per week? (average) ____.
[PROBE: What is the average number of days per week these school age children are enrolled in the 'before school' program?]

[IF respondent quotes "half-days" to this question, enter that as "days".]
08.) PER OTHER: ______________________________
(Explain)
How many days in this unit? (ave) ____
[PROBE: How many days is your program operated during this time period?]

[IF respondent quotes "half- days" to this question, enter that as "days".]

How many days per week? (average)
[PROBE: What is the average number of days per week these school age children are enrolled in the 'before school' program?]

4C. For the "before-school" program at this site, how many (private-paying) school-age children are enrolled four or five days per week?
(Please estimate.)
[PROBE: "private paying" means that the tuition is paid by the parents, not by the state. School-age is from first grade up to 13 years of age.]

_____# of school age children

(SCHOOL-AGE: FULL-DAY/HOLIDAY or SNOW DAY CARE)

5.) Now, during the school year, do you provide a FULL DAY of care for school-age children, for any school holidays, snow days, teachers early-release days, or school-vacation weeks? A "full day" is 6 hours or more per day. [PROBE: School-age is from first grade up to 13 years of age.]
1. NO _____ 2. YES ______
If NO, GO to Q 6 If YES, Continue

5a. What rate do you charge for a full-day of care for school-age children, for a snow day, a holiday, teachers early-release days or a day in a school-vacation week? [PROBE: “In quoting your rate for the full day of school-age care, please do not “add on” any fees that are above your regular rate such as for transportation, and please do not deduct for any discounts. “Discounts” include a "sliding-scale discount" or a "sibling discount." ‘School-age’ is from first grade up to 13 years of age.]

\[a) \underline{\ \ \ \ \ \ \ \ \ \ \ } \text{per} \underline{\ \ \ \ \ \ \ \ \ \ \ } (b) \ (\text{unit})\]

[TO INTERVIEWER: We are asking for a daily rate for this care.]

[DIRECTION FOR INTERVIEWER: If R. has more than one full day rate and can not give you one rate, ask for the highest rate for a full day of school-age care.]

[DIRECTION TO INTERVIEWER: If R reports a "blended rate," READ: “Do you have rates that are not blended?” If “NO” GO TO Q10. IF “yes” say that we are only asking for a full day rate in this section and re-read the question]

[DIRECTION FOR INTERVIEWER: for those who don't give a "unit" ask: "What unit is that? and ask the question next to the unit reported. For those who do give a "unit" in their answer, ask the question next to the unit in the answer.]

5b.
01.) PER HOUR How many hours per day? (average) \underline{\ \ \ \ \ \ \ \ \ \ } [PROBE: What is the average number of hours per day these school age children are enrolled in the full day of care?]
02.) PER DAY

03.) PER WEEK How many days per week? (average) ___.__
[PROBE: What is the average number of days per week these school-age children are enrolled in the full day of care?]

04.) PER OTHER:_____________________________________(Explain)

How many days in this unit? (ave) ___.__
[PROBE: How many days is your program operated during this time period?] ___.__

(SCHOOL-AGE: FULL-DAY/FULL WEEK SUMMER CARE)

6. Now I’m going to ask you about child care services that you may provide at this site during the summer. During the summer, do you provide full-day care for a 5-day week for any (private-paying) school-age children? [PROBE: “School age” is a child from first grade up to 13 years of age. A school age child can also include a child up to 17 years of age if the child has special needs. “Full-day care” is 6 hours or more per day. “Five-day-week” is Monday through Friday.]

   a. Yes ______   b. No ______

   If “YES” ASK:   If “NO”, go to Q7

   “Is this a summer camp?”
   1) If “YES” go to Q6a2  2) If “NO”, go to Q6a  3) both, go to Q6a
[DIRECTION TO INTERVIEWER: If R. reports that they operate their summer camp at another site, take that rate.]

6a. During this coming summer, what rate will you charge for full-day care, 5-days-per-week, for school age children? In quoting your rate, please do not “add on” any fees that are above your regular rate such as for transportation, and please do not deduct for any discounts. [PROBE: “Discounts” include a "sliding-scale discount" or a "sibling discount"].

\[ \$ (a) \frac{}{} \text{per } \frac{}{} (b) \text{ (unit)} \]

6a2 IF A CAMP, READ: During this coming summer, what rate will you charge for full-day care, 5-days-per-week, for school age children? In quoting your rate, please do not “add on” any fees that are above your regular rate, but please include any “extended day fee” you may have for working parents. [PROBE: “Discounts” include a "sliding-scale discount" or a "sibling discount"].

\[ \$ (a) \frac{}{} \text{per } \frac{}{} (b) \text{ (unit)} \]

[DIRECTION TO INTERVIEWER: If R. has more than one full-day full-week school age rate, ask for the rate most frequently used for these children.]

[DIRECTION TO INTERVIEWER: If R reports a "blended rate," or a "full time and part time rate," ..say that we are only asking for a "full-day full week" rate in this section and re-read Q6a. If R. does not have only a "full-day full-week summer rate" go to Q7.]

[DIRECTION FOR INTERVIEWER: for those who don't give a "unit" ask: "What unit is that? and ask the question next to the unit reported. For those who do give a "unit" in their answer, ask the question next to the unit in the answer.]
01.) PER HOUR: How many hours per day are the school age children typically enrolled in your summer program? (average) [PROBE: Please estimate an average number of hours per day.]

___.___

02.) PER 1/2 DAY: How many hours per 1/2 day? (ave)
[PROBE: What is the average number of hours per 1/2 day?]

___.___

How many hours per full day? (ave)
[PROBE: What is the average number of hours per day for a full day.]

___.___

03.) PER DAY: How many hours per day are the school age children typically enrolled in your summer program? (average) [PROBE: Please estimate an average number of hours per day.]

___.___

04.) PER WEEK: How many hours per day are the school age children typically enrolled in your summer program? (average) [PROBE: Please estimate an average number of hours per day.]

___.___

05.) PER MONTH: How many hours per day are the school age children typically enrolled in your summer program? (average) [PROBE: Please estimate an average number of hours per day.]

___.___
06.) PER SUMMER  How many weeks per summer? ___.__

How many hours per day are the school age children typically enrolled in your summer program? (average) [PROBE: Please estimate an average number of hours per day.] ___.__

07.) PER OTHER: ______________________ ________(Explain)

How many days in this unit? (average) [PROBE: How many days is your program operated during this time period?] ___.__

How many hours-per-day are the school-age children typically in your summer program? (average) ___.__

GO TO Q6C

6C.  How many days-per-week are these school-age children enrolled in your summer program?

6D.  In a typical week in the coming summer, approximately how many (private-paying) school-age children do you expect to have enrolled in your full day 5-day-per-week program? (Please estimate). [PROBE: “School-age” are from first grade up to 13 years of age.]
KINDERGARTEN AGE

7. Now I’m going to ask you some questions about kindergarten age children. A kindergarten child in your area is “X” as of (insert date)

At this site, do you provide child-care services for any (private-paying) kindergarten-age children? [PROBE: "Private-paying" means that the parents pay for the child care, it is not paid by the state or any other third party subsidy.]

1. NO _____ 2. YES _____
   IF NO, GO to Q10 IF YES, Continue

[DIRECTION FOR INTERVIEWER: The “site” is identified by the name of the program, the site address or the telephone number. If Respondent reports that kindergarten-age children are served only at a different site, go to Q10.]

ON-SITE KINDERGARTEN

8. At this site, do you provide an on-site kindergarten program for any (private paying) kindergarten-age children who are enrolled 4 or 5 days per week? [PROBE: "private paying" means that the parents pay for the child care...not the state, federal government, the United Way, or any other third-party.]

1. NO _____ 2. YES _____
   If NO, GO to Q9 If YES, Continue

[DIRECTION TO INTERVIEWER: if Respondent reports that they have more than one site, take information only for this site. Read the address, program name and phone number to R. if there is a question about the location of the selected site.]

8a. What rate do you charge for (private paying) the children enrolled in your kindergarten program, for four or five-days-per-week? [PROBE: In quoting your rate, please do not "add on" any additional fees above your regular rate, such as for transportation, and, please do not deduct for any discounts or
subsidies. Subsidies include a "sliding fee scale" or a "sibling discount". "Private paying" = tuition paid by the parents, not by the state, federal government, or any third party funding source.]

(a)$ ____ . ____ (per) (b) _______ (unit)

[DIRECTION TO INTERVIEWER: If R. has more than one kindergarten rate, for four or five days-per-week, ask for the five-day rate that is most commonly used by the parents of the kindergarten-age children. If R. has no five day rate, ask for the most commonly used four day rate. If R. states that there is no one program or rate most commonly used by the parents, ask for the highest kindergarten rate.]

[DIRECTION TO INTERVIEWER: If R reports a "blended rate," READ: “Do you have rates that are not blended?” If “NO” GO TO Q10. IF “yes” say that we are only asking for a kindergarten rate in this section and re-read the question]

[DIRECTION FOR INTERVIEWER: for those who don't give a "unit" ask: "What unit is that? and ask the question next to the unit reported. For those who do give a "unit" in their answer, ask the question next to the unit in the answer.]

8b. PER HOUR

01.) How many hours per day? (average) _____.

[PROBE: What is the average number of hours per day these children are enrolled in the kindergarten program.]

How many days per week? (average) _____.

[PROBE: What is the average number of day per week these children are enrolled in the kindergarten program.]
02.) PER 1/2 DAY: How many hours per 1/2 day? (ave) _____
[PROBE: What is the average number of hours per 1/2 day.]

How many hours per full day? (ave) _____
[PROBE: What is the average number of hours per day for a full day.]

How many days per week? (average) _____
[PROBE: What is the average number of days per week these children are enrolled in the kindergarten program.]

03.) PER DAY How many hours per day? (average) _____
[PROBE: What is the average number of hours per day these children are enrolled in the kindergarten program.]

How many days per week? (average) _____
[PROBE: What is the average number of days per week these children are enrolled in the kindergarten program.]

04.) PER WEEK How many days per week? (average) _____
[PROBE: What is the average number of days per week these children are enrolled in the kindergarten program.]

How many hours per day? (average) _____
[PROBE: What is the average number of hours per day these children are enrolled in the kindergarten program.]

05.) PER MONTH How many days per week? (average) _____
[PROBE: What is the average number of days per week these children are enrolled in the kindergarten program.]
How many hours per day? (average) ____.
[PROBE: What is the average number of hours per day these children are enrolled in the kindergarten program.]

06.) PER SEMESTER

How many weeks in a semester?
(Please estimate.) ____.

How many days per week? (average) ____.
[PROBE: What is the average number of days per week these children are enrolled in the kindergarten program.]

How many hours per day? (average) ____.
[PROBE: What is the average number of hours per day these children are enrolled in the kindergarten program.]

07.) PER SCHOOL YR

How many weeks in a school year? ____.
[PROBE: Please estimate the number of weeks in the school year.]

How many days per week? (average) ____.
[PROBE: What is the average number of day per week these children are enrolled in the kindergarten program.]

How many hours per day? (average) ____.
[PROBE: What is the average number of hours per day these children are enrolled in the kindergarten program.]

or if R cannot give that:
How many days in the school year? ____.___
(Please estimate.)

How many hours per day? (average) ____.__
[PROBE: What is the average number of hours per day these children are enrolled in the kindergarten program.]

How many days per week? (average) ____.__
[PROBE: What is the average number of days per week these children are enrolled in the kindergarten program.]

08.) PER YEAR
How many days per year? ____.___
[PROBE: What is the number of days per year the program is operated. (Please estimate)]

How many days per week? (average) ____.__
[PROBE: What is the average number of day per week these children are enrolled in the kindergarten program.]

How many hours per day? (average) ____.__
[PROBE: What is the average number of hours per day these children are enrolled in the kindergarten program.]

09.) PER OTHER: ______________________________
(Explain)

How many days in this unit? (average)
[PROBE: How many days is your program operated during this time period?] ____.__

How many hours per day? (average) ____.__
[PROBE: What is the average number of hours per day these children are enrolled in the kindergarten program.]

How many days per week? (average) ___.__

[PROBE: What is the average number of day per week these children are enrolled in the kindergarten program.]

8C. At this site, how many (private paying) kindergarten-age children are enrolled in your kindergarten program, four or five days per week? (Please estimate)
[PROBE: Private paying" = the parents pay for the child care, not the state or federal government]

_____ # of kindergartners

Additional Services for Kindergarten Children

9. Now, at this site, do you provide child care services for any (private paying) kindergarten age children who attend public kindergarten?

1. NO ____  2. YES _____
   IF NO, GO to Q10   IF YES, Continue

9a. What rate do you charge for child care services for (private-paying) children who attend public kindergarten and are enrolled in your program four or five days per week? [PROBE: In quoting your rate, please do not “add-on” any additional fees above your regular rate, such as for transportation, and please do not deduct for any discounts such as a “sibling discount”. A discount may also be called a “sliding-fee” scale.]

$ _____ . _____(unit)
[DIRECTION FOR INTERVIEWER: If Respondent has more than rate, ask for the MOST COMMONLY USED rate for these children. If the Respondent cannot give one rate, ask for the highest rate.]

[DIRECTION TO INTERVIEWER: If R reports a "blended rate," READ: “Do you have rates that are not blended?” If “NO” GO TO Q10. IF “yes” say that we are only asking for an after kindergarten rate in this section and re-read the question]

9b. [PROBE: FOR THOSE WHO DON'T GIVE A "UNIT", BY SAYING: "Is this amount": then, ASK QUESTION NEXT TO THE UNIT QUOTED BY THE RESPONDENT.]

If, "unit" is given in 9a. .... ask question next to the unit reported.)

01) PER HOUR How many hours-per-day are these kindergarten children enrolled in your program? [PROBE: Please estimate an average number of hours per day.]

  ______ . ______

How many days per week? ____ . ____ DAYS [PROBE: What is the average number of days-per-week these children are enrolled?]

  ____ . ____

  [IF respondent quotes "half- days" to this question, enter that as "days".]

IF RESPONDENT CANNOT GIVE THIS, ASK:
How many hours-per-week are the kindergarten -children enrolled in your program? (average)

______  .  ______

How many days per week? ____  ____DAYS
[PROBE: What is the average number of days-per-week these children are enrolled?]

____  .  _____

[IF respondent quotes "half- days" to this question, enter that as  "days".]

02) PER 1/2 DAY

How many hours per 1/2 day? (av) ____  ____
[PROBE: What is the average number of hours per 1/2  day.]

How many hours per full day? (average)
[PROBE: What is the average number of hours for a full day.]

______  .  ______

How many days per week? ____  ____DAYS
[PROBE: What is the average number of days-per-week these children are enrolled?]

______  .  ______

[IF respondent quotes "half- days" to this question, enter that as  "days".]

03) PER AFTER-

NOON

How many hours per day (or per afternoon, or morning)
are these kindergarten-age children enrolled in your program? (average)

______  .  ______

or DAY

or morning
How many days per week? ____ . ____ DAYS
[PROBE: What is the average number of days-per-week these children are enrolled?]
____ . ____

[IF respondent quotes "half-days" to this question, enter that as "days"].

04) PER WEEK How many days per week? ____ . ____
[PROBE: What is the average number of days-per-week these children are enrolled?]
____ . ____

[IF respondent quotes "half-days" to this question, enter that as "days"].

How many hours-per-day are these kindergarten children enrolled in your program? [PROBE: Please estimate an average number of hours per day.]
____ . ____

05) PER MONTH How many days per week? ____ . ____ DAYS
[PROBE: What is the average number of days-per-week these children are enrolled?]

[IF respondent quotes "half-days" to this question, enter that as "days"].

How many hours-per-day are these kindergarten children enrolled in your program? [PROBE: Please estimate an average number of hours per day.]
____ . ____
06) PER SEMESTER
   How many weeks in a SEMESTER? (estimate) ____

   How many days per week? ____.__
   [PROBE: What is the average number of days-per-week these children are enrolled?]

   [IF respondent quotes "half- days" to this question, enter that as "days".]

   How many hours-per-day are these kindergarten children enrolled in your program? [PROBE: Please estimate an average number of hours per day.] ____.__

07) PER SCHOOL YEAR
   How many weeks in a school-year? (estimate) ____.__

   How many days per week? ____.__
   [PROBE: What is the average number of days-per-week these children are enrolled?]

   [IF respondent quotes "half- days" to this question, enter that as "days".]

   How many hours-per-day are these kindergarten children enrolled in your program? [PROBE: Please estimate an average number of hours per day.] ____.__

   or if R.can’t give that

   How many days in the school year? (estimate) ____.__
[IF respondent quotes "half- days" to this question, enter that as "days".]

How many hours-per-day are these kindergarten children enrolled in your program? [PROBE: Please estimate an average number of hours per day.]

___.__

How many days per week?           ___.___
[PROBE: What is the average number of days-per-week these children are enrolled?]

[IF respondent quotes "half- days" to this question, enter that as "days".]

08) PER YEAR

How many days in the year? (estimate) [PROBE: What is the number of days per year the program is operated. (Please estimate)]

____ . _

[IF respondent quotes "half- days" to this question, enter that as "days".]

___ . ___

How many hours-per-day are these kindergarten children enrolled in your program? [PROBE: Please estimate an average number of hours per day.]

___.__

How many days per week?           ___.___
[PROBE: What is the average number of days-per-week these children are enrolled?]
[IF respondent quotes "half- days" to this question, enter that as "days"].

09.) PER OTHER Please explain: ______________________

How many days in this unit? __.___DAYS
[PROBE: How many days is your program operated during this time period?] __.__

[IF respondent quotes "half- days" to this question, enter that as "days"].

How many days per week? __.__
[PROBE: What is the average number of days-per-week these children are enrolled?]

[IF respondent quotes "half- days" to this question, enter that as "days"].

How many hours-per-day are these kindergarten children enrolled in your program? [PROBE: Please estimate an average number of hours per day.] __.__

9C. At this site, how many (private-paying) kindergarten-age children, who attend public kindergarten, are presently enrolled in your program for 4 or 5 days per week?

10.) Now, Is your school-age program at this site located in a school system, that is either in a public high school or public elementary school?

1. YES _____ 2. NO _____
Cost Survey Question

11.) Now for our final question. During May, the Department of Early Education and Care will be conducting a "Provider Cost Survey". This will be an in-depth study of how much it actually costs to provide different types of care in different parts of the state. For years, many providers have wanted comparative information about the costs of running child care programs in different areas. Providers have also wanted up-to-date salary and benefits information. This important cost survey will take some more time and effort on your part than this survey did, but the results should be worthwhile for everyone. Would you be willing to participate in the Provider Cost Survey, which will be a written survey conducted this May?

1. Yes ____ 2. No ____ 3. Not Sure ___

END STATEMENT:
THANK YOU FOR YOUR HELP WITH THIS SURVEY
Have a nice day.
Step 1: Use This Form to Determine Family Eligibility

1. Find the column with the family's size written at the top.
2. Read down the column until you come to the correct income (either annual or monthly).
3. Then read directly across to the left to determine "Percent State Median Income."
4. Please refer to "Current Income Eligibility by Program" (below) to determine the family's eligibility.

### Commonwealth Partnership for Children, Contract, and Voucher

- **Standard Income Eligibility:**
  - → Entry: 50% SMI or below
  - ← Exit: 85% SMI

- **Parent or Child with Documented Special Need:**
  - → Entry: 85% SMI or below
  - ← Exit: 100% SMI

---

<table>
<thead>
<tr>
<th>% of State Median Income (SMI)</th>
<th>Family of Two</th>
<th>Family of Three</th>
<th>Family of Four</th>
<th>Family of Five</th>
<th>Family of Six</th>
<th>Family of Seven</th>
</tr>
</thead>
<tbody>
<tr>
<td>Annual</td>
<td>Monthly*</td>
<td>Annual</td>
<td>Monthly</td>
<td>Annual</td>
<td>Annual</td>
<td>Monthly</td>
</tr>
<tr>
<td>50% SMI</td>
<td>$29,043</td>
<td>$2,420</td>
<td>$35,876</td>
<td>$3,559</td>
<td>$49,544</td>
<td>$4,129</td>
</tr>
<tr>
<td>85% SMI</td>
<td>$49,372</td>
<td>$4,114</td>
<td>$60,990</td>
<td>$5,083</td>
<td>$72,607</td>
<td>$5,979</td>
</tr>
<tr>
<td>100% SMI</td>
<td>$58,086</td>
<td>$4,841</td>
<td>$71,753</td>
<td>$6,051</td>
<td>$84,224</td>
<td>$7,019</td>
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</tbody>
</table>

<table>
<thead>
<tr>
<th>% of State Median Income (SMI)</th>
<th>Family of Eight</th>
<th>Family of Nine</th>
<th>Family of Ten</th>
<th>Family of Eleven</th>
<th>Family of Twelve</th>
</tr>
</thead>
<tbody>
<tr>
<td>Annual</td>
<td>Monthly*</td>
<td>Annual</td>
<td>Monthly</td>
<td>Annual</td>
<td>Annual</td>
</tr>
<tr>
<td>50% SMI</td>
<td>$58,940</td>
<td>$4,912</td>
<td>$60,221</td>
<td>$5,018</td>
<td>$61,503</td>
</tr>
<tr>
<td>85% SMI</td>
<td>$100,198</td>
<td>$8,350</td>
<td>$102,376</td>
<td>$8,531</td>
<td>$104,554</td>
</tr>
<tr>
<td>100% SMI</td>
<td>$117,880</td>
<td>$9,823</td>
<td>$120,442</td>
<td>$10,037</td>
<td>$123,005</td>
</tr>
</tbody>
</table>

---

*To calculate a monthly income from a weekly income multiply by 4.33.
*To calculate a monthly income from a bi-weekly income multiply by 2.167.
**Commonwealth of Massachusetts**

**Department of Early Education and Care (EEC)**

**EEC FINANCIAL ASSISTANCE**

**PARENT CO-PAYMENT TABLE**

*Parent Co-Payment Schedule* is used to determine the parent's co-payment once the family is determined to be eligible and is being enrolled in an early education and care program.

**Step 2: Use This Form to Determine Parent Co-Payment**

1. Find the column with the family's size written at the top.
2. Read down the column until you come to the correct income bracket.
3. Then read directly across to the right until you are under the "Daily Fee" column.

This will show you the parent co-pay pertaining to that family size and income.

<table>
<thead>
<tr>
<th>Daily Fee</th>
<th>Weekly Fee</th>
</tr>
</thead>
<tbody>
<tr>
<td>Family of Two</td>
<td>$97.71</td>
</tr>
<tr>
<td>Family of Three</td>
<td>$166.14</td>
</tr>
<tr>
<td>Family of Four</td>
<td>$267.40</td>
</tr>
<tr>
<td>Family of Five</td>
<td>$378.92</td>
</tr>
<tr>
<td>Family of Six</td>
<td>$490.50</td>
</tr>
<tr>
<td>Family of Seven</td>
<td>$587.15</td>
</tr>
<tr>
<td>Family of Eight</td>
<td>$673.43</td>
</tr>
<tr>
<td>Family of Nine*</td>
<td>$759.71</td>
</tr>
</tbody>
</table>

$3. Then read directly across to the right until you are under the "Daily Fee" column.

*Go to Page 3 to determine the parent co-payment for families larger than nine.

**Page 2**

**EFFECTIVE 7/01/06**

**ISSUED 6/26/06**
Department of Early Education and Care  
Child Care Subsidy Application and Fee Agreement

<table>
<thead>
<tr>
<th>Last Name</th>
<th>First Name</th>
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<tbody>
<tr>
<td></td>
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</tbody>
</table>

<table>
<thead>
<tr>
<th>Street Address</th>
<th>P.O. Box</th>
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<tr>
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</table>

<table>
<thead>
<tr>
<th>City/Town</th>
<th>Zip</th>
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<tbody>
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<table>
<thead>
<tr>
<th>Home Phone #</th>
<th>Work Phone #</th>
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<tbody>
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</tbody>
</table>

<table>
<thead>
<tr>
<th>Primary Parent SSN</th>
<th>Second Parent SSN</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
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</tr>
</tbody>
</table>

Parent Type  
- One Parent
- Two Parent
- Grandparent
- Foster Parent
- Guardian
- Teen Parent
- DOB: ____________

Service Need:  
- Primary
- Second Parent

- Employment
- Job Search
- Training
- High School
- GED / College
- Maternity Leave
- Parent Incapacity
- Child with Special Needs

Income Detail:  
(Check all that apply)

- Employment
- Self-Employment
- Child Support
- TANF / TAFDC
- Housing Assistance (cash only)
- Food Stamps
- Alimony
- Other (SSI)
- Former TAFDC Recipient

Total Household Income (from Application Worksheet):  $_______

Fee Level: _______  Family Size: _______

Eligibility:  
- Initial
- Continuing: (include code) ___________

Continuity Codes:  
- C1: continuing, no change
- C2: sibling
- C3: SA child, summer only
- C4: return < 3 months
- C5: transfer program, same funding
- C6: transfer funding

Authorization Start Date: _______  End Date: _______  Reassessment Date: _______
Federal ID #:  
Primary Parent SSN# ____________________

Children in Subsidized Care

Date of Birth: _______ Age Order_______ First Name: ____________________________

Last Name: ____________________________ Sex ________

Child’s SSN: _______________________ DSS Referral #: _________________________

Slot # _______ Contract and MMARS Line # ______________ Daily Fee : ______________

Race / Ethnicity: Check all that apply:  
☐ American Indian / Alaskan Native  ☐ Hispanic / Latino
☐ Black / African American  ☐ Asian  ☐ Native Hawaiian / Pacific Islander  ☐ White  ☐ Other

Date of Birth: _______ Age Order_______ First Name: ____________________________

Last Name: ____________________________ Sex ________

Child’s SSN: _______________________ DSS Referral #: _________________________

Slot # _______ Contract and MMARS Line # ______________ Daily Fee : ______________

Race / Ethnicity: Check all that apply:  
☐ American Indian / Alaskan Native  ☐ Hispanic / Latino
☐ Black / African American  ☐ Asian  ☐ Native Hawaiian / Pacific Islander  ☐ White  ☐ Other

Date of Birth: _______ Age Order_______ First Name: ____________________________

Last Name: ____________________________ Sex ________

Child’s SSN: _______________________ DSS Referral #: _________________________

Slot # _______ Contract and MMARS Line # ______________ Daily Fee : ______________

Race / Ethnicity: Check all that apply:  
☐ American Indian / Alaskan Native  ☐ Hispanic / Latino
☐ Black / African American  ☐ Asian  ☐ Native Hawaiian / Pacific Islander  ☐ White  ☐ Other

Non-Subsidized Children in Family (exclude foster children)

<table>
<thead>
<tr>
<th>Name</th>
<th>Disability Y/N</th>
<th>DOB</th>
<th>Relationship Documentation</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
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</tr>
</tbody>
</table>
Federal ID #:

Wage Conversion Calculation

<table>
<thead>
<tr>
<th>Gross weekly x 4.33</th>
<th>= Gross Monthly</th>
</tr>
</thead>
<tbody>
<tr>
<td>Gross twice monthly x 2</td>
<td>= Gross Monthly</td>
</tr>
<tr>
<td>Gross every two weeks x 2.17</td>
<td>= Gross Monthly</td>
</tr>
<tr>
<td>Gross quarterly divided by 3</td>
<td>= Gross Monthly</td>
</tr>
</tbody>
</table>

Monthly Income Calculation

Total Gross Monthly Income

<table>
<thead>
<tr>
<th>Application or Reassessment (circle one)</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. TAFDC Grant</td>
</tr>
<tr>
<td>2. SSI</td>
</tr>
<tr>
<td>3. Child Support / Alimony Rec’d.</td>
</tr>
<tr>
<td>4. Parents’ Gross Monthly Wages/Income from Self-employment)</td>
</tr>
<tr>
<td>5. Other Cash Assistance (specify source)</td>
</tr>
</tbody>
</table>

Adjusted Gross Monthly Income (if applicable)

<table>
<thead>
<tr>
<th>Application or Reassessment (circle one)</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. Gross Monthly Income</td>
</tr>
<tr>
<td>2. Child Support / Alimony Paid</td>
</tr>
<tr>
<td>3. TAFDC Rental Allowance (when applicable)</td>
</tr>
<tr>
<td>4. Other Federal or State Housing Assistance (include Cash Only)</td>
</tr>
<tr>
<td>5. Employer’s Benefit $ (when applicable)</td>
</tr>
</tbody>
</table>

Total Gross Monthly Income

| Total Adjusted Monthly Income |

Circle Total Allowable Income Level From Below – Effective 7/1/06

<table>
<thead>
<tr>
<th>Family Size</th>
<th>2</th>
<th>3</th>
<th>4</th>
<th>5</th>
<th>6</th>
<th>7</th>
<th>8</th>
<th>9</th>
</tr>
</thead>
<tbody>
<tr>
<td>50% SMI</td>
<td>$2,338</td>
<td>$2,890</td>
<td>$3,441</td>
<td>$3,991</td>
<td>$4,542</td>
<td>$4,645</td>
<td>$4,748</td>
<td>$4,851</td>
</tr>
<tr>
<td>85% SMI</td>
<td>$3,978</td>
<td>$4,913</td>
<td>$5,849</td>
<td>$6,785</td>
<td>$7,720</td>
<td>$7,896</td>
<td>$8,071</td>
<td>$8,246</td>
</tr>
<tr>
<td>100% SMI</td>
<td>$4,679</td>
<td>$5,780</td>
<td>$6,881</td>
<td>$7,982</td>
<td>$9,084</td>
<td>$9,289</td>
<td>$9,495</td>
<td>$9,701</td>
</tr>
</tbody>
</table>

Weekly Fee Computation

| Application or Reassessment (Circle One) |

<table>
<thead>
<tr>
<th>Child Daily Fee</th>
<th>x # Days</th>
<th>= Weekly Fee</th>
</tr>
</thead>
<tbody>
<tr>
<td>1st</td>
<td>x</td>
<td>=</td>
</tr>
<tr>
<td>2nd</td>
<td>x</td>
<td>=</td>
</tr>
<tr>
<td>3rd</td>
<td>x</td>
<td>=</td>
</tr>
</tbody>
</table>

Total weekly fee

x 2 = 1st payment

All information on this application and supporting documentation will be used to determine eligibility for child care and may be shared with EEC contracted or other authorized agency personnel for billing and/or other administrative purposes. Eligibility determination will include computer matches with other government agencies, and/or authorized contracted agency personnel. When waitlisted, certain information will be exchanged for needs assessment purposes as mandated by State law. ALL information will be used in confidence as required under Massachusetts statutes and regulations.

I certify under penalty of perjury that the information provided is correct and complete to the best of my knowledge. I will report to this agency within five (5) business days any change in income, family size, or service need. I agree to pay all weekly fees to the authorized child care provider. I will also pay an initial deposit equal to one week’s fees. (Initial deposits will be adjusted accordingly when there are changes to the assessed weekly fee amounts.) I agree to pay the assessed fees for the provider’s EEC-approved closings, and for absences and vacations of my child/ren. I have reviewed a schedule of the child care provider’s holidays/closures and the snow day policy. I understand that I am not required to pay fees for unauthorized provider closings. I understand that I have the right to request an EEC Review Process should my child care services be reduced or terminated. I agree to continue to pay uncontested fees while awaiting a Review Process decision and I agree to pay any parent fee owed as a result of a Review Process decision. I certify that I am not receiving more than 50 hours of subsidized child care per week from any source. I understand that providing false or misleading information in connection with this application and/or failure to report within two weeks any change in circumstances that might impact my eligibility or fee may result in termination of the child care subsidy, ineligibility for any future EEC subsidy, an obligation to repay the cost of child care, and/or the assessment of a civil fine.

Signature of Parent or Guardian / date

Signature of Agency Staff / date
Massachusetts
Department of Early Education and Care
Workforce Development Plan

January 3, 2006
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Executive Summary

The Massachusetts Legislature charged the Department of Early Education and Care (EEC) to develop and annually update an implementation plan that supports education, training and compensation for the early education and child care workforce in all program types. This report serves as the foundation from which the Department proposes to build and strengthen the workforce in order to improve and sustain its quality. For the purposes of this report, and in all of EEC’s efforts, “early education and care” encompasses all of the children and the workforce involved in EEC-licensed and authorized programs, from infants through age 14.

Massachusetts has one of the strongest systems of regulations and standards for young children in the nation. Our state has long been recognized as a leader in the field for groundbreaking progress in quality improvement, and a critical part of EEC’s new mission statement is to “continuously improve the quality, affordability and accessibility of early education and care”. Improving the skills of the staff working directly with children is at the core of that effort, but other critical aspects of quality include effective leadership and a strong connection to parents and the community. This report outlines a comprehensive plan to build a workforce development system that supports all of these aspects of quality, and leads to better outcomes for children of all ages by supporting those who work with them directly or indirectly in a variety of roles and settings. There are five interlocking components in this report that make up the workforce development system:

1) Uniform, consistent and ongoing data collection on the workforce

2) Clear articulation of core competencies and skills needed across multiple areas

3) A comprehensive evaluation system to assess mastery of core competencies

4) A credential and career path system linked to core competency mastery and evaluation

5) Alignment of all partners to support and implement all parts of the system

Each of these five areas connects with the others to build and strengthen the quality of the workforce. The report expands on each by laying out the rationale, recommendations, important considerations, timing and resources needed. It outlines a thorough, comprehensive and thoughtful framework for building a system that:

- strengthens and improves the existing workforce development system, providing a smooth transition of support and encouragement for staff to continue pursuing degrees and credentials;
- includes those currently working in the field, while providing a stronger foundation to encourage more individuals to enter the profession;
- provides a clear path for staff to continuously improve their skills while recognizing the good and important work that they do;
• supports the diverse professional development needs of all those working in the field, including public school staff, center-based staff and family child care;

• builds a seamless system to improve quality across all types of care, acknowledging the necessary connection among qualifications, effectiveness and compensation, regardless of where care is provided; and

• recognizes the need for additional resources across the system to balance quality improvements with the need to maintain access to a variety of care settings, and with the need to make quality care affordable to all parents.

Further development and implementation of each of these recommendations requires the careful consideration of many important issues, including maintaining access to and affordability of early education and child care for all families. EEC intends to follow its list of Quality Guiding Principles in implementing all of these recommendations.

**EEC Quality Guiding Principles**

• Inclusive of family child care, public schools, group child care, Head Start, faith-based care, other non-profit programs
• Built on strengths of current system regulations and standards
• Inclusive of children of all abilities, from birth through school age
• Based on knowledge of child growth, development, and outcomes
• Developed and implemented with thorough input from all stakeholders
• Supportive of all providers to continuously improve programs
• Ensures that parents have a variety of program choices
• Balances improvements with affordability for parents
• Embraces diversity and cultural competency

One of the most important considerations underlying the entire report is to ensure that any increases in expectations for workforce qualifications are accompanied by resources to support both individuals and programs in meeting those expectations. As we further develop these recommendations over time, we will seek additional funding to help individuals improve their skills, and help all types of providers recruit, retain, and compensate a qualified workforce. Any additional requirements must be accompanied by additional funding, leading to continuous quality improvement, and affordability for families. In addition, many other important considerations, specific to each recommendation, are included in each section of the report.
Summary of Recommendations

Section 1: Data
1.1 Develop and implement a statewide EEC Workforce/Educator Registry.

Section 2: Core Competencies and Skills
2.1 Develop indicators that reflect common core competencies for specific job categories reflecting the knowledge, skills, and dispositions needed to work effectively with children and families.
2.2 Develop indicators that reflect common core competencies reflective of effective administration and leadership practices for working with staff, children, and families.
2.3 Immediately begin improving access to adult basic education, including literacy, math, and fluency in English.

Section 3: Evaluation System
3.1 Develop a comprehensive, objective evaluation system that connects core competencies to credentialing.
3.2 Provide standards, technical assistance, training and support for providers to evaluate staff effectively on a regular basis, facilitating continuous quality improvement and professional development.

Section 4: Developing Credentials and a Career Path
4.1 Create job categories aligned with specific competencies and reflective of mastery as demonstrated through effective evaluation. The categories should be general enough to be flexible across provider types, but specific enough to articulate the necessary skills to perform the job. They should also include all types of positions, from entry level assistants to administration and leadership roles.
4.2 Develop a “career lattice,” providing “multiple points of entry, opportunities for lateral movement (across settings, age groups, programs) as well as progression from entry levels to advanced professional levels.” (Marshall, 2005)
4.3 Determine criteria for recognizing job experience, and prior education and training, to retain existing staff and to identify the career lattice for the current workforce.
4.4 Determine how to maintain and expand scholarship support for all levels of the
workforce to improve their skills.

Section 5: Alignment of the Delivery System

5.1 Convene a working group to align all stakeholders around every aspect of this workforce development plan, and to make an effective and smooth transition to each recommended change. This group should include a wide variety of stakeholders, such as state agencies, institutions of higher education, professional development agencies, and representatives from all types of licensed and authorized early education and care and after school programs.

5.2 Create an information technology infrastructure that links all components of this report to:

a. Track individual training and education. Expand the EEC workforce Registry (recommended in section 1) to include information on ongoing training and education, so that individuals can apply for certification and renewals on-line, track their participation in training and workforce development opportunities, and see their progress toward a credential.

b. Serve as a clearinghouse for information on all approved training and education opportunities. This service will foster cooperation among the training/education institutions and assist practitioners in providing a one-stop center for professional development information.

c. Provide one-stop shopping information on grants, scholarships, incentives, and awards related to EEC professional development. Stakeholders and the public at-large will have access to information on grants and scholarships. Participants will be able to track their participation in grants, scholarships, and awards related to EEC professional development.

d. List job opportunities from EEC-licensed and authorized providers across the state.

e. Provide valuable data to state, regional and local policymakers regarding the needs of the workforce and quality improvement.

Massachusetts has a unique opportunity to lead the country in developing a comprehensive workforce development system that will strengthen the existing workforce, and help recruit and retain the most highly qualified individuals to work with children. These quality improvements, carefully balanced with efforts to increase accessibility and affordability, will lead to a system of care that provides the best opportunities and choices to the children and families of Massachusetts.
Introduction

The Department of Early Education and Care (EEC) was established by the Legislature as a new state agency effective July 1, 2005. EEC’s mission is to help all Massachusetts children and families reach their full potential by coordinating and improving the accessibility, affordability, and quality of early education and care services. The agency serves children from birth through age 14. These children and their families receive information about parenting and child care opportunities, attend early education, after school, and child care programs that are licensed, authorized, and monitored by EEC, and receive financial assistance for these programs.

While all three points of EEC’s mission statement—accessibility, affordability, and quality—are critical to maintaining an effective delivery system, we must first focus on defining what is necessary to improve the quality of the system, and then ensuring that efforts to improve quality are balanced with maintaining access to, and affordability of, safe and appropriate education and care for the children of Massachusetts.

In defining quality, EEC has identified three key components: effective leadership, a highly qualified and stable workforce, and strong connections to parents and the community.

This report is in response to Section 5 of EEC’s enabling statute (Massachusetts General Laws Chapter 15D), which reinforces the importance of a highly qualified and stable workforce by requiring the agency to develop and annually update an implementation plan that supports education, training, and compensation for the early education and child care workforce in all program types. For the purposes of this report, and to further its goal of developing a system that supports children and families in all types of programs, the early education and care workforce is defined as individuals who work with children up to age 14, in all types of licensed and authorized care outside of school time, including family, center-based and school age programs.

One goal is to create a system that fosters a secure and trusting environment where children learn and grow physically, cognitively, socially, and emotionally. Another goal is that those working in the field have an opportunity to enhance their professional knowledge and skills, and be rewarded and respected for their work, which in turn reduces turnover, and improves stability and success for the children in those programs. This, in turn, would also make the field more appealing as a profession, thereby strengthening recruitment potential.

This report lays out a workforce development plan from which EEC will build and strengthen the skills of those working with children and families in Massachusetts. It will address the fourteen points outlined in Section 5 of Chapter 15D that the Legislature requested be considered when developing a workforce development plan for the state. (See Appendix A.) It will also build on several recent studies and surveys on the status of our early education and after school workforce. While this body of research provides important samples of information to guide
policy direction, this workforce development report outlines a plan for a comprehensive system of ongoing data collection and professional development to guide development and implementation. This report also reflects the recommendations submitted to the Legislature in December 2005 by the Early Education and Care Council and the Early Education and Care Advisory Committee. (See Appendix B.)

In addition, the information and recommendations presented in the report will reflect the set of “Quality Guiding Principles” developed by the EEC quality project team. They are intended to ensure that the agency’s work is as follows:

- inclusive of family child care, public schools, group child care, Head Start, faith-based care, other non-profit programs;
- built on strengths of current system regulations and standards;
- inclusive of children of all abilities, from birth through school age;
- based on knowledge of child growth, development, and outcomes;
- developed and implemented with thorough input from all stakeholders;
- supportive of all providers to continuously improve programs;
- ensures that parents have a variety of program choices;
- balances improvements with affordability for parents; and
- embraces diversity and cultural competency.

The report will examine several topics, all of which are intricately connected. They include: Data on the Massachusetts workforce; core competencies and skills; evaluation systems; credentialing and career paths; and alignment with partners. EEC strongly believes that the road to high quality services is that of a continuum; that is, each of these five components connects with one another in such a way that without one of the components, the plan weakens in its ability to meet the intent. Figure 1 shows this inter-connection. Each of these five areas is critical if Massachusetts is to truly attract and retain highly-qualified staff to work with children.
Within each of these sections, the report will further detail the state of the current system and the rationale for why the element is important to include in a comprehensive workforce development plan. In addition, each section will contain recommendations for next steps that the state should take in order to meet its goal of improving and strengthening the field’s workforce. Lastly each of the five sections will contain timelines and resources necessary to further develop and implement the recommendations.
Section 1: Data

Many researchers cite the lack of comprehensive, systematic data collection on the workforce as one of the many reasons that the field struggles to attract and retain highly-qualified staff (Herzenberg, Price, and Bradley, 2005; Gitanjali, Early, and Clifford, 2002).

While Massachusetts has several different mechanisms for collecting data on the workforce, they are not at all comprehensive or systematic and therefore, they limit EEC’s ability to identify the existing workforce, training services, supports, and resources in every geographic region of the state. The Department of Early Education and Care currently collects two types of data. The first type of data is on teacher certification/qualifications. These data are point-in-time only, meaning that the agency collects them at the time of the staff’s certification and there is no mechanism for continually updating the data on that individual. An example of this type of point-in-time data is the Teacher Qualification Registry (TQ) that is maintained by EEC.

The TQ database stores information on early education and care staff qualifications at the time of credentialing only, and only for those working in center-based programs with children under kindergarten age. Information collected includes the individual’s coursework, education, and place of employment at the time of the application for certification along with his or her prior work experience. EEC has no information beyond that point. The database does not include any additional information on these individuals unless they apply for a different certification.

In addition, EEC maintains data collected through research efforts, including Community Profiles, the Cost-Quality Studies, and Building Careers. All of these data sets contain certain types of information on the early education and care workforce in Massachusetts; however, none of them contain all of the information on the workforce, creating fragmented data collection systems. Like the TQ database, these data are also point-in-time only, so the information is only accurate for the day it was collected. In a field with such high turnover, that level of data is simply not enough.

Table 1, on the following page, illustrates the existing fragmented system of data collection in Massachusetts. While all of these different types of data and data sets have been helpful in
understanding certain elements of the workforce at one time or another, they do not individually or collectively provide the state with a comprehensive, systematic data collection infrastructure. This would give EEC the ability to monitor quality improvement of programs and individuals' professional development, to standardize competencies and credentials in the field, and to provide a snapshot of the staff profile in early education and care programs across the state.
Table 1: Early Education and Care Workforce Data Collection Efforts

<table>
<thead>
<tr>
<th>Database Title</th>
<th>Workforce related content</th>
<th>Issues/Drawbacks</th>
</tr>
</thead>
<tbody>
<tr>
<td>Teacher Qualifications</td>
<td>• Stores data on over 55,000 individuals with EEC Qualifications dated from 1998 to present. Individuals may have more than one certificate.</td>
<td>• Point-in-time information when certificate is issued. Does not allow EEC to determine the number of qualified staff currently working in the field.</td>
</tr>
<tr>
<td></td>
<td>• Teacher Preschool (n=50,364)</td>
<td>• Does not include staff in 900 school age programs, 500 public school preschool programs or over 9,000 family child care programs</td>
</tr>
<tr>
<td></td>
<td>• Teacher Infant Toddler (n=28,176)</td>
<td></td>
</tr>
<tr>
<td></td>
<td>• Lead Teacher Preschool (n=25,841)</td>
<td></td>
</tr>
<tr>
<td></td>
<td>• Lead Teacher Infant Toddler (n=8,303)</td>
<td></td>
</tr>
<tr>
<td></td>
<td>• Director I (n=4,660)</td>
<td></td>
</tr>
<tr>
<td></td>
<td>• Director II (n=7,289)</td>
<td></td>
</tr>
<tr>
<td>Licensing Manager (LM)</td>
<td>• Stores data on all types of programs, including capacity and age of children served</td>
<td>• No automatic method of determining number of staff by provider and qualifications.</td>
</tr>
<tr>
<td></td>
<td>• Serves as an indicator on the number of staff a program needs based on number of children served and their age group</td>
<td>• No information available on staff or ages of children in family child care programs.</td>
</tr>
<tr>
<td>CORI (Criminal Record)</td>
<td>• Stores individual criminal record data on staff working in all types of licensed programs.</td>
<td>• Records are linked to LM database, but not to TQ database.</td>
</tr>
<tr>
<td>Building Careers</td>
<td>• Stores data on 687 students' education profiles and career paths, as well as services offered by the 25 delivery programs and program level of accreditation</td>
<td>• Point-in-time information, only.</td>
</tr>
<tr>
<td></td>
<td></td>
<td>• Stand alone database.</td>
</tr>
<tr>
<td>Community Profiles</td>
<td>• Data is collected for each CPC grantee in the aggregate.</td>
<td>• Point-in-time information, only.</td>
</tr>
<tr>
<td></td>
<td>• Data includes town/children demographics and program information such as salaries, education levels of staff, ratios, group size, accreditation status, training needs</td>
<td>• Stand alone database.</td>
</tr>
</tbody>
</table>
As can be seen from the previous table, it is difficult to know how to build the workforce if it is unclear from where the agency is starting. It is also difficult to evaluate efforts to build the workforce if there is not a centralized database with consistent and ongoing data collection efforts. In order to begin to improve the early education and care system through substantial policy recommendations, EEC needs to build a foundation of data that provides comprehensive, ongoing information.

➢ **Recommendation**

1.1 Develop and implement a **statewide EEC Workforce/Educator Registry**

The Registry will be an integral part of a new EEC database infrastructure, which will include provider information, teacher qualification information, and criminal record (CORI) databases. It will be a critical centerpiece of EEC workforce information, providing essential data to inform decisions on supporting and improving the quality of our workforce. The registry will include individuals working in administrative, managerial, teaching, and assistant roles with children from birth to age 14, in all types of EEC licensed and authorized program settings, including family child care, group child care, school age care, and programs operated by or within public schools.

This Registry will provide valuable data on the projected number of individuals needed in various positions to maintain program capacity and determine whether the professional development activities are achieving retention and quality improvement. Aggregate information on employee benefits and vacancies will also be collected. The provider information could be used to study patterns of retention and turnover, and specific geographic needs.

For more information on the information technology challenges and phases of development related to this recommendation, please see http://www.eec.state.ma.us/docs/EECITReport20051214.pdf

**Important Considerations**

- **Clearly define who to include as part of the workforce working with children**, but make the database flexible enough to be inclusive of others as the development progresses.

- **Work with other stakeholders** to decide to what extent the Registry should include individuals working with children outside of traditional licensed and authorized provider settings, such as family support staff, Early Intervention staff, and those working in programs operated by other state agencies.

- **Align the Registry with existing and developing data systems** at the Department of Education and other state agencies, including DSS and DPH.
• Find an effective method of capturing data elements reflective of recruitment and retention.

• Identify and safeguard against potential privacy issues related to data collection efforts. This data system will be successful so long as individuals in the workforce are confident that their information is protected by the state.

Timeline

February 2006 Design EEC Workforce/Educator Registry database

June 2007 Implement EEC Workforce/Educator Registry

Resources

Any increased expectations for workforce qualifications should be accompanied by resources to support both individuals and programs in meeting those expectations. As we further develop these recommendations over time, we will seek additional funding to help individuals improve their skills, and help all types of providers recruit, retain, and compensate a qualified workforce. Additional requirements must be accompanied by additional funding, leading to continuous quality improvement, and affordability for families.

$2 million through in-house System Unit and external contractors is needed to develop the data system discussed in Section 1. Costs for this component were included in the EEC IT plan submitted in December.
As the Commonwealth moves toward systematic data collection on the workforce, it must simultaneously define its goals for improving its quality. First, the Commonwealth must identify those areas of knowledge and skills that are associated with highly qualified staff in various positions.

The critical first step in developing a workforce development system is defining *core competencies*, or the knowledge and skills that are necessary to be effective in working with children. These core competencies are the basis for evaluation and credentialing, which are discussed later in this report.

The National Child Care Information Center (NCCIC) defines core competencies as, “The range of knowledge and observable skills that adults working with young children need to facilitate child learning and development, linked to early learning guidelines.”

Our current training and professional development system does not capture the breadth and depth of what people should know and be able to demonstrate to be successful in their work with children and families.

While the development of a core set of indicators may be a challenging one, it is nonetheless a critical step in building the foundation of a strong workforce. Bellm (2005) states,

“As a variety of state and national groups have learned, the process of developing early childhood teacher competencies can be a complex and lengthy one, but it also has great potential in bringing greater simplicity to a highly fragmented and confusing professional development system…Competencies can help the field as a whole to clarify its goals across all age groups (from infants through elementary school students), job categories (including program administration) and career stages (entry-level, mid-career and advanced). Competencies can help individuals identify what they are trying to accomplish, articulating the body of knowledge and skill that can be developed through training and education. And for parents and the general public, a system of teacher competencies can help build wider awareness of and respect for early care and education as skilled professional work.”

Much work has been done by state agencies, professional organizations, researchers, and other
states in the area of core competencies. Appendix C highlights the various regulations and accreditation definitions that exist both at the state and national levels. In addition to this, the Department of Education has Subject Matter Knowledge requirements for individuals who are seeking the Department’s “Early Childhood: Teacher of Students With and Without Disabilities” public school license. DOE has also developed Professional Standards for Teachers that define the pedagogical and other knowledge and skills required of all public school teachers, including early childhood teachers.

In its research on core competencies, EEC has identified common themes among them. They include:

- understanding of child development, behavior, and learning domains;
- interaction with family, child, and community;
- program planning, instruction, and curriculum development;
- ongoing child and program assessment; and
- ongoing professional growth and development.

While knowledge and skills are important in any workplace, it is also important to understand an individual’s ability to use her knowledge and skills effectively when working with other people. Research shows that being an effective teacher cannot be measured solely by the attainment of a degree. This is especially true and important to address with individuals who work with children, because we know that positive interactions and relationships with children have a tremendous effect on their development. According to the National Scientific Council on the Developing Child (2005):

“The warmth and support of the caregivers in a child care setting also influence the development of important capabilities in children, including greater social competence, fewer behavior problems, and enhanced thinking and reasoning skills at school age. Young children benefit in these ways because of the secure relationships they develop in such settings, and also because of the ways in which the caregivers provide cognitively stimulating activities and support for developing positive relationships with other children.”

In order to develop core competencies that will most effectively lead to highly qualified individuals working in the field, competencies must reflect not only content knowledge and skills, but also the dispositions and professional attitude of each individual.

In advance of the development of core competencies, there are certain supportive skills that everyone in the workforce should be able to demonstrate. These skills include self-assessment and self-advocacy, mastery and application of foundational concepts from general education,
written and verbal communication, the ability to make connections between prior knowledge and experiences and new learning, and the ability to identify and use professional resources.

➢ **Recommendations**

2.1 Develop **indicators that reflect common core competencies** for specific job categories reflecting the knowledge, skills, and dispositions needed to **work effectively with children and families**.

2.2 Develop **indicators that reflect common core competencies** reflective of **effective administration and leadership** practices for working with staff, children, and families.

2.3 Immediately begin improving **access to adult basic education**, including literacy, math, and fluency in English

*Implementation of all recommendations should be reflective of the cultural and linguistic diversity of the field.*

Figure 2 depicts the matrix or other system of core competencies, knowledge, and skills necessary to effectively articulate the expectations for individuals working with children at all levels.

**Figure 2: Matrix of Core Competencies and Knowledge/Skills**

<table>
<thead>
<tr>
<th>Understanding of Child Development, Behavior, and Learning Domains</th>
<th>Knowledge</th>
<th>Skills and Professional Attitude</th>
</tr>
</thead>
<tbody>
<tr>
<td>Interaction with Family, Child, and Community</td>
<td></td>
<td>To be developed with input from field, used for: Evaluation Career path</td>
</tr>
<tr>
<td>Program planning, instruction, and curriculum development</td>
<td></td>
<td>Credentialing Professional development</td>
</tr>
<tr>
<td>Ongoing program and child assessment</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Ongoing professional growth and development</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
The development of these core competencies will be intertwined with, and fundamental to, how the state proceeds in the next two areas of this report— the development of a professional evaluation system (Section 3), that leads to a credentialing and career system (Section 4). Several challenges will be addressed as we build this critical set of core competencies.

**Important Considerations**

- **Recognize the skills of those currently working in the field.** Find ways to balance the improvement of knowledge and skills through degree attainment with proven experience and effectiveness in working with children.

- **Balance efforts** to articulate core competencies **with the need to maintain accessible, affordable, safe, and appropriate care for children.**

- **Ensure a smooth transition for individuals already pursuing professional development opportunities** based on current policies.

- **Maintain and strengthen the cultural and linguistic diversity of the field.**

- **Work with higher education institutions to incorporate core competencies** into the training programs for EEC students.

**Timeline**

*Core Competencies Development:*

Fall 2006 Complete initial drafting of the core competencies.

- Connect with other system-building changes that are underway to align regulations and standards across all age groups and all types of licensed and authorized care, including public schools.

- Should be concurrent with the development of new “core regulations,” currently in the planning process that will serve as the foundation of the EEC regulatory structure.

*Improved Access to Adult Basic Education:*

In process

- EEC has already begun prioritizing and identifying new training opportunities to address the basic skills needs of the current workforce.
Resources

Any increased expectations for workforce qualifications should be accompanied by resources to support both individuals and programs in meeting those expectations. As we further develop these recommendations over time, we will seek additional funding to help individuals improve their skills, and help all types of providers recruit, retain, and compensate a qualified workforce. Any additional requirements must be accompanied by additional funding, leading to continuous quality improvement, and affordability for families.

A detailed assessment of necessary resources will be created as the plan is developed. Below is an overview of basic needs to support the initial work on Section 2.

Core Competencies Development:

Resources needed include input from a wide variety of stakeholders, including:

- staff from EEC and other state agencies working with children,
- higher education,
- non-profit organizations and research,
- accreditation organizations

EEC may also need to hire additional contracted staff to work with these stakeholders and to develop the core competencies.

Improved Access to Adult Basic Education:

Resources are currently available for Fiscal Year 2006, but additional resources may be necessary in Fiscal Year 2007 once EEC has better identified the demand for basic skills training.
Section 3: Developing an Evaluation System

Once the core competencies associated with individual positions are developed, the plan must include a mechanism for evaluating the competencies of those coming into the field as well as the ongoing evaluation of those already working in the field.

Evaluation is a central component to any type of workforce development, as it is critical for skill building and quality improvement.

Evaluation is also a critical part of the quality improvement continuum, in that it connects core competencies with credentialing, and informs appropriate choices for ongoing professional development.

Without evaluation, it is impossible for the state, employers, providers, and individual staff to understand an individual’s ability to work with children and families. In addition, evaluation gives individuals critical feedback to assist them in improving specific skills, achieving credentials and navigating the career path.

Effective evaluation has important and lasting implications for anyone’s professional growth and development. Articulating desired results through core competencies is only as good as our ability to measure whether or not we were able to attain those results.

Massachusetts does not currently have a system for consistently evaluating the competencies of all individuals working with children in early education and after school programs. Evaluation activities that do occur are fragmented, inconsistent, and subjective. As Massachusetts creates a common set of core competencies related to an individual’s knowledge, skills, and professional attitude, it also needs to assess individual mastery of such competencies.


**Recommendations**

3.1 Develop a **comprehensive, objective evaluation system** that connects core competencies to credentialing.

3.2 Provide **standards, technical assistance, training and support for providers** to evaluate staff effectively on a regular basis, facilitating continuous quality improvement and professional development.

This multi-leveled approach to evaluation would not only create valuable and lasting connections to what skills and knowledge are needed to enter and move on a career path throughout the field, but would also serve as ongoing “in-service” professional and career development for those currently working in the field, even if they choose not to pursue further credentialing.

Good evaluation should identify an individual’s strengths and areas of needed improvement, and ensure that professional development and training opportunities are in line with each individual’s needs as well as the needs of the program.

This evaluation system should be carefully developed to balance accountability for those working in the field with flexibility around implementation and input. It should also lead to valuable feedback to make informed decisions around staffing and supporting continuous quality improvement in all types of programs. Developing and implementing this system has many challenges, but these challenges should not prevent the state from making evaluation a critical part of its workforce development system.

**Important Considerations**

- **Make the system flexible** enough to incorporate multiple methods for conducting evaluation, but also **consistent** enough to lead to credentialing and movement along a career path.

- **Ensure that the evaluation system has lasting value** both for the Commonwealth’s policymaking regarding workforce qualifications, and for each individual’s professional growth and development over time.

- **Provide sufficient training to ensure** that those conducting evaluations have the necessary expertise to provide objective, constructive feedback.

- **Ensure that ongoing evaluation** done at the provider level **provides employees with** the advice and guidance necessary to work toward the appropriate credential and/or build the strength and quality at all levels of the workforce.

- **Understand how training and professional development relate to achievement of competencies** by ensuring that trainers for professional development have a consistent
• **Recognize** and accommodate the **unique challenges of providing ongoing evaluation for those who work alone or who are in leadership positions** (e.g., family child care providers, directors, etc.).

**Timeline**

Fall 2007 Implementation of the evaluation system

- As core competencies are developed, EEC will further research and develop options for evaluation approaches.
- Once core competencies are drafted, work will begin to plan for the implementation of an evaluation system tied to them.
- **Implementation will begin after considerable review and training.**
- The goal is to begin implementation as the new EEC regulatory structure under development takes effect.

**Resources**

As we further develop these recommendations over time, we will seek additional funding to help individuals improve their skills, and help all types of providers recruit, retain, and compensate a qualified workforce. An effective evaluation system is a critical piece of that effort, and further development of this recommendation will be accompanied by specific requests for additional resources to support the implementation of a multi-tiered evaluation system that is ongoing and tied to core competencies, credentials and a career path. Any additional requirements related to this recommendation must be accompanied by additional funding, leading to continuous quality improvement, and affordability for families.
Section 4: Developing Credentials and a Career Path

An effective evaluation, based on agreed-upon core competencies, should provide valuable information and guidance for an individual’s next steps in his or her career path. This information may help determine which courses or trainings to take next, which promotion to pursue, or whether it’s time to consider other positions, or even another field of work. Evaluations are also used to determine whether or not an individual should be granted a credential to work in a particular position.

Currently in Massachusetts, early childhood and after school program qualifications are determined by EEC based on the age of the children, experience and education rather than on an evaluation of the competency-based knowledge and skills needed to work with children and families. (See Appendix D) Credentials granted by the Department of Education (DOE) for public school teachers are typically held in higher regard and lead to higher pay than community-based education and care programs, because public school credentials are based on degree attainment, and follow a clearly articulated and understood licensure system.

These different approaches to credentialing lead to a field where titles are often used interchangeably, but without any common criteria. “Teacher” can mean many things in the world of early education and care and after school programs. The public perception is that individuals in community-based education and care programs have lesser qualifications, and therefore their work is less valued.

To address these inequities and uncertainties, EEC needs to connect the core competencies and evaluation recommendations previously discussed in this report to a credentialing and career path system. Clear definitions of the knowledge and skills needed for a particular position will provide new career pathways for practitioners currently employed in the field and will provide more incentive for new staff to enter the profession. Job titles or categories should be tied to clearly defined roles that are associated with mastery of certain core competencies.

One of the major success factors in any program that involves children is the retention of highly-qualified staff. The first step toward this is establishing consistent job titles and categories. The
next step is linking this credentialing to a system by which staff can grow professionally. There are two definitions in workforce development that need to be considered for this piece of the professional development system.

One is a “career ladder,” which relates to the individual practitioner’s progress through the field from entry level through attainment of additional degrees, training, and on-the-job experience. The accomplishment of goals is generally focused and sequential. This might be viewed as the “depth” of training and professional development.

The other is called “career lattice,” which should guide the individual through the system. The career lattice should reflect accomplishment of various skills/competencies required for various positions, and have multiple points of entry allowing the practitioner to gain knowledge and skills in a variety of areas. This may be viewed as one’s “breadth” of training and professional development.

The current workforce certification process administered by EEC does not provide any clear path for individuals outside of center-based programs (Appendix D). It is set up as more of a career ladder than a career lattice, and is a short ladder at that. In addition, the career path to separate qualifications articulated through DOE’s teacher licensure process, while connected to some EEC certification, is not automatic or streamlined. For someone beginning a career in working with children, what comes next professionally is typically unclear. A system needs to be built that connects all types of training from a 2-hour first aid course to a 3-credit college course.

> **Recommendations**

4.1 Create **job categories aligned with specific competencies** and reflective of mastery as demonstrated through effective evaluation. The categories should be general enough to be flexible across provider types, but specific enough to articulate the necessary skills to perform the job. They should also include all types of positions, from entry level assistants to administration and leadership roles.

4.2 Develop a **career lattice**, providing “multiple points of entry, opportunities for lateral movement (across settings, age groups, programs) as well as progression from entry levels to advanced professional levels.” (Marshall, 2005)

4.3 Determine **criteria for recognizing job experience, and prior education and training**, to retain existing staff and to identify the career lattice for the current workforce.

4.4 Determine how to **maintain and expand scholarship support** for all levels of the workforce to improve their skills.

While this is an area that Massachusetts will be pioneering, there are some states that have attempted to implement pieces of this plan. Based on what we know from experiences in other
Important Considerations

- **Ensure that the alignment of credentials leads to** the ability for providers to make informed salary and benefits decisions, and that this is balanced with continuing access and affordability for all parents of children in early education and after school programs.

- **Ensure that there is a smooth transition of credentialing systems between EEC, DOE and other state agencies.**

- **Meet the increased demand for professional development opportunities** related to credentialing.

- **Meet the need for non-traditional professional development opportunities**, including night and weekend classes, and off-campus and approved distance learning.

- **Any credentialing system should clearly provide renewal and maintenance of credentials relative to an individual’s performance.**

- **Work collaboratively with higher education institutions to identify field placements and service learning settings that promote “core competency” training** in early education and care and after school care.

Timeline

The timelines for this section will be consistent with the timelines of Sections 2 and 3 and with the development of EEC’s new regulatory structure.

Resources

Any increased expectations for workforce qualifications should be accompanied by resources to support both individuals and programs in meeting those expectations. As we further develop these recommendations over time, we will seek additional funding to help individuals improve their skills, and help all types of providers recruit, retain, and compensate a qualified workforce. Additional requirements must be accompanied by additional funding, leading to continuous quality improvement, and affordability for families.

To further develop the recommendations above for credentialing and the creation of a career lattice, EEC will also need resources in the form of significant and consistent collaboration and support from multiple organizations, including higher education, non-profits, and other training providers. Further details on this critical alignment are found in the following section.
The first four sections of this report are only as good as our ability to link data, funding streams, and delivery systems to develop and support this plan. If we were to map our current state of affairs, it would look something like this:

The current system of workforce development is fragmented and does not align, making it difficult for policymakers to understand the needs of the workforce, and difficult for the workforce to make progress toward professional development and certification. This fragmentation is a significant barrier to improving the strength and quality of the workforce.

Providing clear connections between and among the various workforce development requirements, funding streams, and delivery systems is important for individuals working in all programs licensed and authorized by EEC, including family child care, center-based programs, and school-age programs. In addition, a well-designed system could also be a valuable resource for any professionals working with children in a variety of other programs at the state, regional, and local levels.

Recommendations

5.1 Convene a working group to align all stakeholders around every aspect of this workforce development plan, and to make an effective and smooth transition to each recommended change. This group should include a wide variety of stakeholders, such as state agencies, institutions of higher education, professional development agencies, and representatives from all types of licensed and authorized early education and care and after school programs.

5.2 Create an information technology infrastructure that links all components of this report to:

a. Track individual training and education. Expand the EEC workforce Registry (recommended in section 1) to include information on ongoing training and education, so that individuals can apply for certification and renewals on-line, track their participation in training and workforce development opportunities, and see their progress toward a credential.
b. **Serve as a clearinghouse for information** on all approved training and education opportunities. This service will foster cooperation among the training/education institutions and assist practitioners in providing a one-stop center for professional development information.

c. **Provide one-stop shopping information on grants, scholarships, incentives, and awards** related to EEC professional development. Stakeholders and the public at-large will have access to information on grants and scholarships. Participants will be able to track their participation in grants, scholarships, and awards related to EEC professional development.

d. **List job opportunities** from EEC-licensed and authorized providers across the state.

e. **Provide valuable data to state, regional and local policymakers** regarding the needs of the workforce and quality improvement.

By creating a data clearinghouse that provides easily accessible information, we can ensure that professional development opportunities for the workforce are cost-effective, time-effective, and results-oriented, and we can connect every aspect of the quality improvement continuum described in this report.

A comprehensive system that not only tracks professional development opportunities and certifications based on core competencies, but also publicizes grants, awards, job postings, and information on the importance of early education and care, will create a unique opportunity to unify the field around workforce development. Such a system would bring together state agencies, institutions of higher education, professional development agencies, the early education and care and after school workforce, as well as parents, to support and build the quality of the workforce.

**Important Considerations**

- Ensure that individuals and/or providers maintain an **accurate record of their ongoing professional development participation**.

- Ensure that **professional development opportunities** are **connected to the state’s requirements** around core competencies, credentials, and evaluation.

- Provide enough **guidance** to individuals to ensure that **every professional development opportunity** is cost-effective, time-effective, and results-oriented.

- Ensure that **all types of professional development opportunities** are aligned with the time constraints and geographic and cultural diversity of the workforce.
Timeline

Timelines for this component of the plan will align with the timelines for Sections 1 through 4 as well as with the agency’s information technology plan.

Resources

Any increases in expectations for workforce qualifications should be accompanied by resources to support both individuals and programs in meeting those expectations. As we further develop these recommendations over time, we will seek additional funding to help individuals improve their skills, and help all types of providers recruit, retain, and compensate a qualified workforce. Any additional requirements must be accompanied by additional funding, leading to continuous quality improvement, and affordability for families.

A detailed assessment of necessary resources will be created as the plan is developed. Below is an overview of basic needs to support the initial alignment of the workforce development delivery system.

To convene the working group: Resources include the time and commitment of the many different stakeholders involved in the delivery and funding of workforce development.

To create the IT infrastructure: $460,000 to design and build a central and searchable, on-line information clearing house for all EEC-funded training and professional development information, with links to other academic and PD websites. These costs were included in the EEC IT plan submitted in December.
**Conclusion**

This workforce development plan is designed as a quality improvement continuum, shown below. Each component affects the next, and there is no end point because we can always do better for children and families. Our workforce is a wonderfully diverse and complex group of people all interested in helping children learn and grow and reach their full potential.

Our workforce development plan must be no less diverse and ambitious. If each part of the continuum is supported and developed appropriately, we would have a system of continuous information, feedback, approval, and direction. Every individual currently working in the system, and those interested in entering the profession, would know where they stand, where they can choose to go, how to get there, and what it means for their effectiveness in working with children and families. This will lead to improved retention and recruitment, and ultimately to more stability and better outcomes for children.

Massachusetts created a unique agency with the establishment of the Department of Early Education and Care, and now it has a unique opportunity to support the development of a highly qualified early education and care and after school workforce.
References


Board presentation slides, December meeting, Boston, MA

Board presentation slides, November meeting, Boston, MA


(http://nccic.org/pubs/goodstart/pdsystem.html)
5. The board shall develop and annually update an implementation plan for a workforce
development system designed to support the education, training and compensation of the early
education and care workforce, including all center, family child care, infant, toddler, preschool
and school-age providers. The board shall solicit input from organizations and agencies that
represent a diverse spectrum of expertise, knowledge and understanding of broader workforce
development issues and of the professional development needs of the early childhood and care
workforce. In order to inform the plan, the board shall conduct:

(1) an inventory and assessment of the current resources and strategies available for workforce
and professional development in the commonwealth, including but not limited to Head Start
trainings, community-based trainings, higher education programs, child care resource and
referral agency trainings, state and federally funded workforce development trainings/programs,
public school system trainings/credentialing, and other trainings that address the needs of those
who work with children and make recommendations for coordinating the use of those existing
resources and strategies;

(2) analyses using current data on the status of the early education and care workforce, including
work experience, certifications, education, training opportunities, salaries, benefits and
workplace standards; and

(3) an assessment of the workforce capacity necessary to meet the state's early education and
care needs in the future.

the development of the plan, the board shall consider:

(1) core competencies, a common and shared body of knowledge, for all those working in the
early education and care fields;

(2) streamlined and coordinated state certification, credentialing, and licensing within the early
education and care fields including teacher and provider certification and licensing, the child
development associate, public school teacher certification, and other program standards as
appropriate for director, teacher and provider credentialing requirements;

(3) a mandatory and regularly updated professional development and qualification registry;
Appendix A: Statute (continued)

(4) agreements among higher education institutions for an articulated system of education, training, and professional development in early education and care;

(5) approval of early education and care training programs and academic coursework, incentives for associates and bachelors programs to meet best practices and to modify curricula to reflect current child development research, and certification of trainers and teachers;

(6) coordination of existing workforce resources among public agencies, including establishing regional workforce support resources in coordination with child care resource and referral agencies;

(7) a range of professional development and educational opportunities that provide appropriate coursework and degree pathways for family child care as well as center-based providers at all levels of the career ladder that are available in locations, days, and times that are accessible;

(8) credit for prior learning experiences, development of equivalencies to 2 and 4 year degrees, and the inclusion of strategies for multiple pathways for entry into the field of early education and care;

(9) recruitment and retention of individuals into the early education and care workforce who reflect the ethnic, racial, linguistic, and cultural diversity of Massachusetts families based on the current census data;

(10) incentives and supports for early education and care professionals to seek additional training and education, such as scholarships, stipends, loan forgiveness connected to a term of service in the field, career counseling and mentoring, release time and substitutes;

(11) guidelines for a career ladder or career lattice representing salaries and benefits that suitably compensate professionals for increases in educational attainment and with incentives for advancement, including a salary enhancement program;

(12) public and private resources to support the workforce development system;

(13) a data collection and evaluation system to determine whether the workforce and professional development activities established pursuant to this chapter are achieving recruitment, retention and quality of the workforce goals; and

(14) ways to recognize and honor advancements in educational attainment among early education and care professionals.
Appendix B: Selections from Early Education and Care Advisory Committee and Council Reports

Early Education and Care Advisory Committee Report, pp. 19-21:

VII. Recommendations of the EEC Advisory Committee

It is noted in brackets when subcommittee recommendations were modified by the full Advisory Committee.

A. Workforce Development

I. Professional Development System

Recommendation WF1

Develop a comprehensive professional development system that supports the early education and care field (birth through school-age). The system’s elements should provide the existing workforce (teachers, paraprofessionals, administrators, directors, supervisors, and others who work directly with teaching staff) opportunities to transition to higher standards, should improve retention rates, and should attract new recruits to the field of early education and care. At a minimum, the system should reflect leading industry approaches to the following elements:

- Core competencies
- Collaboration in and with higher education
- Credit for prior learning
- Compensation/recruitment/retention
- Access to professional development opportunities
- Professional development registry
- Career ladder

[Modified by full Committee]

Recommendation WF2

Identify system-wide core competencies—the knowledge and skills needed to provide quality education and care to children (birth through school-age)—that reflect current research and best practices and can be aligned with national, industry and higher education standards.

Recommendation WF3

Facilitate collaboration between higher education institutions and the early education and care
Appendix B: Selections from Early Education and Care Advisory Committee and Council Reports (continued)

Early Education and Care Advisory Committee Report, pp. 19-21 (continued):

workforce to determine professional development needs, to assess institutional capacity to meet needs, to overcome existing barriers in the higher education system and to assist in the development of a professional development registry (see Recommendation WF7 below). Study further the feasibility of designing and enhancing programs such as The Massachusetts Apprenticeship Program, Advancing the Field, and Building Careers.

Recommendation WF4

Develop a statewide system for granting credit for prior learning and experience that is built upon the core competencies and allows students to translate their knowledge and skills into college-level coursework. [Modified by full Committee]

Recommendation WF5

Design a plan for increased and equitable compensation that reflects uniform higher professional standards, as well as improves recruitment and retention. (Consider new and existing resources such as scholarships, grants, tuition remission, loans and loan forgiveness programs which include service commitment components, and examine models such as the Teacher Education and Compensation Helps (T.E.A.C.H.) program, the WAGE$ program, and other unique incentive programs).

Recommendation WF6

Facilitate access to higher education and on-going professional development opportunities for all sectors of the diverse early education and care workforce. In particular, accommodate for:

- the limited financial resources of the workforce;
- the need for career counseling;
- the need for general academic and literacy support;
- the linguistic diversity of the workforce;
- the unique needs of adult learners and non-traditional students; and
- scheduling and location difficulties.

[Modified by full Committee]
Appendix B: Selections from Early Education and Care Advisory Committee and Council Reports (continued)

Early Education and Care Advisory Committee Report, pp. 19-21 (continued):

Recommendation WF7

Design a registry (database) that (1) documents the professional development (degrees awarded, courses taken, etc.) of the workforce and allows for accurate and timely assessment of the professional development needs of the workforce and (2) allows easy access to information on state-approved early education and care trainers and training programs.

Recommendation WF8

Establish a comprehensive career ladder or lattice that allows for multiple points of entry, opportunities to move within the field and across settings, programs, and age groups (birth through school-age). The career ladder must include compensation guidelines linked to attainment of position.

II. Licensing/Credentials/Certification

Recommendation WF9

Study further what license/credentials/certification will be required of teachers in early education and care programs incorporating the existing DOE Early Childhood Program Standards and Guidelines for Preschool Learning Experiences, research on child development, and allowing for a representative sample of the workforce and the field at large. The study should include how to integrate the existing DOE PreK-2 teacher licensure into a unified certification system, studying the existing workforce and developing contingencies for “grandfathering” in of the existing workforce with a goal toward preparing an equally qualified workforce for all sectors of a mixed system of delivery.

[Modified by full Committee]

[Recommendation WF10 was deleted by full Committee, and a new WF10 was created based on a recommendation moved from the Program Quality section]

Recommendation WF10

Enhance licensing standards for family child care providers that include increased hours of training in specific areas, linkage to college degrees, and increase in compensation commensurate with development.

[Created and consensus of full Committee]
Appendix B: Selections from Early Education and Care Advisory Committee and Council Reports (continued)

*Early Education and Care Council Report, pp. 23-24:*

3.7 Certification and Workforce Development

During the fall of 2003, a subcommittee comprised of DOE, DPH, and OCCS staff met to develop a comprehensive method for granting credentials to early childhood professionals for coursework taken. The subcommittee was asked to explore the development of core competency areas for early education and care professionals. Core competencies are a set of observable skills and essential knowledge that staff should have and be able to demonstrate in order to effectively provide services to children, youth, and their families.

**Current Practice:**

**OCCS:** The Professional Qualifications Unit at OCCS issues over 5,000 certificates each year. The Unit reviews qualifications and maintains a database of individuals and their level of certification, as well as a microfilm library of all applications received. OCCS began issuing certificates in 1989 when new regulations and a centralized system for reviewing qualifications went into effect.

The OCCS group child care qualifications establish seven levels from an entry-level teaching assistant, without coursework or experience, to a Director II, with 7 college courses and up to 32 months of experience. The qualifications balance courses in early education with hands-on experience. Courses must be for college credit or, with some limitations, for OCCS-approved CEUs (Continuing Education Units). The more formal education one has, the less experience is required. The qualifications recognize the Child Development Associate Credential, DPH’s Early Intervention Specialist, and DOE’s PreK-2 licensed teacher as corresponding to OCCS’ lead teacher qualifications. The regulations also set specific qualifications for working with infant/toddlers and tie the level of qualification to the capacity of the child care program.

The OCCS regulations mandate inservice training for group and after school child care staff as well as family child care providers. OCCS’ primary means of providing training is through its contracted child care resource and referral agencies. OCCS also supports professional development through individual quality initiatives. Examples include: distance learning courses on infant/toddler care, school age care, and inclusion; CDA scholarships; Quality Fund Grants generated by the “Invest in Children” license plate; a reimbursement rate tier, the Salary Incentive Program for Professional Development, for programs providing subsidized child care; and training in self-assessment using the Environmental Rating Scales.

**DOE:** The DOE issues a teacher license entitled: *Early Childhood: Teacher of Students With and...*
Appendix B: Selections from Early Education and Care Advisory Committee and Council Reports (continued)

_Early Education and Care Council Report, pp. 23-24 (continued):_

Without Disabilities, PreK-grade 2 for public school teachers. The DOE issues approximately 900 Early Childhood licenses per year. The DOE also reviews several hundred more submissions and provides information on what the applicants need to do in order to be issued the license in addition to providing guidance to those inquiring about the application process.

To receive a Preliminary license, the applicant needs to have completed a Bachelor's degree, passed the Massachusetts Tests for Educator Licensure (MTEL), and taken seminars/courses that address the teaching of reading, English language arts, mathematics, and on ways to prepare and maintain students with disabilities for general classrooms. To receive an Initial license, the applicant needs to have completed an educator preparation program approved by the Commissioner, completed a Bachelor’s degree and passed the MTEL exams. To receive a Professional license, the applicant must meet the requirements for the Initial license in that field and meet any other requirements set by the Board of Education. The Professional license must be renewed every five years through the successful completion of the required number of professional development points (PDPs). The three MTEL tests for the Early Childhood license are: Early Childhood Subject Matter, Foundations of Reading, and Communication and Literacy Skills.

The DOE provides professional development support to public and non-public school early education and care teachers through technical assistance initiatives such as Early Childhood Resource Centers, Early Childhood Regional Network meetings, conferences, Advancing the Field, and the new Building Careers program. The purpose of the Building Careers program is to improve curriculum planning, implementation, and assessment to promote classrooms that support all young children including those with disabilities and those who have limited English proficiency.

**Recommendations:**

Connect the various early childhood workforce development systems through a core competency structure. Begin by defining the knowledge and skills necessary to provide quality services to children, youth, and their families. Use that information to form the basis of a single, comprehensive workforce development system in Massachusetts that ensures that coursework and/or workforce development credentials are linked to a specific body of knowledge.

Support this new system with improved partnerships between the CPCs and the CCR&Rs. The CCR&Rs could function as conveners to bring regional training opportunities to the table to facilitate and support training while minimizing duplication. The CCR&Rs could also
subcontract with local CPC child development experts as trainers. DOE continue to issue the PreK-grade 2 license for public school teachers.

**Timing:**
Since this work is already underway, the new Department should continue its implementation without interruption.

**Challenges:**
The early education and care workforce is in need of a single comprehensive workforce development system that is inclusive of all early childhood professions, includes a career ladder, registry, training structure, and standardized articulation agreements. However, the new Department must recognize that new certification and workforce development requirements will affect the cost of child care for all.
### Varying “Core Competencies” regarding workforce qualifications . . .

#### NATIONAL

<table>
<thead>
<tr>
<th>NAEYC Standard</th>
<th>Child Development Associate (CDA) (up to age 6)</th>
<th>EEC Licensure (for Group Programs)</th>
<th>DRAFT Massachusetts Early Childhood/School-Age Core Competencies</th>
<th>MA School age practitioner MSAC (age 5-14)</th>
</tr>
</thead>
<tbody>
<tr>
<td>3. Healthy, Safe, and Purposeful Learning Environment</td>
<td>b) Planning Programs and Environments for Young Children</td>
<td>3. Activities and Curriculum</td>
<td>3. Activities and Curriculum</td>
<td></td>
</tr>
<tr>
<td>8. Professionalism</td>
<td>g) Infant and Toddler Development, Care, and/or Program Planning</td>
<td></td>
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</tr>
</tbody>
</table>
## Appendix D: Summary of Qualifications for Center-based Programs

<table>
<thead>
<tr>
<th>To Be EEC Qualified:</th>
<th>Requirements:</th>
<th>Work Experience (higher education may substitute a portion of experience)</th>
<th>In-service Training Hours</th>
</tr>
</thead>
<tbody>
<tr>
<td>Assistant Teacher</td>
<td>Min. Age 16</td>
<td>Education: Or High School diploma (HS) or HS Equivalent</td>
<td>No previous experience, must work under direct supervision at all times</td>
</tr>
<tr>
<td>Teacher Preschool and/or Infant/Toddler (IT)</td>
<td></td>
<td>High School or HS Equivalent plus 3 credits in Child Development Or Bachelor in unrelated field Or Bachelor in ECE or related field Or Child Development Associate Credential (CDA) Or 2 yr. Vocational Education (Voc. Ed.) in Early Childhood Education(ECE) program approved by EEC with instructor’s recommendation</td>
<td>One of the following (depending on specialization 3 months must be in Preschool and/or Infant Toddler): • 9 months with a HS or equivalent • 6 months with unrelated field Bachelors • 3 months with Associate or Bachelors in ECE or related field • No experience necessary with 2 yr. Voc. Ed. ECE or CDA</td>
</tr>
<tr>
<td>Lead Teacher Preschool and/or Infant/Toddler (IT)</td>
<td>Min. Age 21</td>
<td>Teacher requirements plus: • 9 credits in Early Childhood Education (ECE) Or • Department of Education (DOE) Pre-K to Grade 2 Certificate Or • Department of Public Health (DPH) EI specialist Certificate</td>
<td>One of the following: • 36 months with a HS or equivalent • 27 months with a 2 yr Voc. Ed. ECE or CDA • 18 months with an Associate in ECE or related field or Bachelor in unrelated field. • 9 months with an ECE Bachelor or Advanced degree in ECE or unrelated field • No experience necessary with DOE or DPH EI Certificate</td>
</tr>
<tr>
<td>Director I</td>
<td>Lead Teacher Qualified plus 4 Credits: • 2 credits in ECE Administration • 2 credits in ECE</td>
<td>Lead Teacher Qualified plus: • 6 months as a Lead Teacher</td>
<td></td>
</tr>
<tr>
<td>Director II</td>
<td>Director I Qualified plus 2 Credits: • 2 credits in ECE Administration</td>
<td>• No additional work experience.</td>
<td></td>
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</tbody>
</table>
## Appendix D: Summary of Qualifications for Center-based Programs (continued)

### To Be EEC Qualified:

<table>
<thead>
<tr>
<th>Public School Licensed</th>
<th>Requirements:</th>
<th>Work Experience</th>
<th>In-service Training Hours</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Min. Age</strong></td>
<td><strong>Education</strong></td>
<td></td>
<td><strong>Training Hours</strong></td>
</tr>
<tr>
<td>Paraprofessional</td>
<td>18</td>
<td>High School</td>
<td>Must work under supervision</td>
</tr>
<tr>
<td>Paraprofessional for Title I Programs (if hired prior to January 8, 2002 must complete this requirements by January 8, 2006)</td>
<td>Associate degrees Or 48 Credits in Higher Education Or Pass state or local assessment test to assist teachers in reading, writing and mathematics</td>
<td>Must work under supervision</td>
<td></td>
</tr>
<tr>
<td>Teacher Pre-K to 2</td>
<td>DOE Teacher License (Preliminary, Initial, Professional or Temporary)</td>
<td>Practicum from an approved teacher licensure program</td>
<td>250 hrs of Professional Development Plan required every 5 years</td>
</tr>
</tbody>
</table>

### Head Start

<table>
<thead>
<tr>
<th>Min.Age</th>
<th>Education</th>
<th>Work Experience</th>
<th>In-service Training Hours</th>
</tr>
</thead>
<tbody>
<tr>
<td>Teacher Assistant</td>
<td>Must comply with Teacher Assistant EEC requirements</td>
<td></td>
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</tr>
<tr>
<td>Teacher</td>
<td>MA State Requirements</td>
<td>Must comply with Teacher EEC requirements plus: Child Development Associate Credential (CDA) Or Associate in ECE Or Bachelor in ECE</td>
<td>Must comply with MA requirements</td>
</tr>
</tbody>
</table>
### Appendix D: Summary of Qualifications for Center-based Programs (continued)

#### Summary of Qualifications for School Age Programs

<table>
<thead>
<tr>
<th>To Be EEC Qualified:</th>
<th>Requirements:</th>
<th>Work Experience (higher education may substitute a portion of experience)</th>
<th>In-service Training Hours</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Assistant Leader</strong></td>
<td>16 years</td>
<td>High School (HS) or Equivalent or enrolled in HS</td>
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<tr>
<td></td>
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<td>• No previous experience, must work under direct guidance of group leader at all times</td>
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<tr>
<td><strong>Group Leader</strong></td>
<td>18 years</td>
<td>No High School (HS)</td>
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<tr>
<td></td>
<td></td>
<td>Or Associate degree</td>
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<td></td>
<td></td>
<td>Or Bachelor degree</td>
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<td><strong>One of the following:</strong></td>
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<td>• 9 months with no HS or equivalent, 3 months supervised at school age program</td>
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<td></td>
<td></td>
<td>• 6 months with HS or equivalent, 3 months supervised at school age program</td>
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<td></td>
<td></td>
<td>• 3 months with Associate/Bachelor degree at a school age program</td>
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<tr>
<td><strong>Kindergarten Coordinator</strong></td>
<td></td>
<td>Group Leader Qualified plus:</td>
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<tr>
<td></td>
<td></td>
<td>• 3 credits in Child Development</td>
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<td></td>
<td><strong>Group Leader Qualified plus:</strong></td>
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<tr>
<td></td>
<td></td>
<td>• 3 months with preschool and/or kindergarten children</td>
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<tr>
<td><strong>Site Coordinator</strong></td>
<td>20 years</td>
<td>High School or HS Equivalent</td>
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<td><strong>One of the following:</strong></td>
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<td>• 12 months with school age children with HS or equivalent</td>
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<td>• 9 months with school age children with Associates in related field or Bachelors in unrelated field</td>
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<td>• 6 months with school age children with Bachelors in a related field</td>
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<tr>
<td><strong>Program Administrator</strong></td>
<td>21 years</td>
<td>High School or Equivalent plus 9 credits in ECE Administration</td>
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<td><strong>One of the following:</strong></td>
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<td>• 60 months with HS or equivalent (48 months with school age children, 12 months administration)</td>
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<td></td>
<td>• 24 months with Associates with Bachelors in unrelated field (18 months with school age children, 6 months administration)</td>
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<tr>
<td></td>
<td></td>
<td>• 12 months with Bachelors related field (6 months with school age children, 6 months administration)</td>
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</tbody>
</table>
## Appendix D: Summary of Qualifications for Center-based Programs

### Summary of Qualifications for Family Child Care Programs

<table>
<thead>
<tr>
<th>To Be EEC Qualified:</th>
<th>Requirements:</th>
<th>Work Experience (training may substitute a portion of experience)</th>
<th>In-service Training Hours</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Min. Age</td>
<td>Education/Training</td>
<td></td>
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<tr>
<td>Regular Assistant</td>
<td>18</td>
<td>First Aid and CPR current certification</td>
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</tr>
<tr>
<td>Family Child Care (FCC) Provider (up to 6 children) Or Certified Family Child Care Assistant</td>
<td>First Aid and CPR training plus Pre-service orientation Or First Aid, CPR training, Pre-service orientation plus: • 15 hrs training approved by EEC Or • 30 hrs training approved by EEC Or • EEC Teacher Certificate</td>
<td>One of the following: • 12 months as a parent • 12 months or equivalent if caring for children under 12 • 9 months or equivalent with 15 hrs training • 6 months or equivalent with 30 hrs training • No experience necessary with EEC Teacher Certificate</td>
<td>15 hrs of training over 3 years approved by EEC Current CPR &amp; First Aid certification</td>
</tr>
<tr>
<td>Family Child Care Plus Provider (up to 8 children) Or Certified Family Child Care Plus Assistant</td>
<td>First Aid and CPR training plus Pre-service orientation</td>
<td>One of the following: • 24 months with 2 years as FCC provider • 24 months caring for children in a group setting including 12 months as FCC provider or certified assistant</td>
<td>20 hrs of training over 3 years approved by EEC (3 hrs in Infant Toddler; 2 hrs in school age; 15 hrs in ECE topics) Current CPR &amp; First Aid certification</td>
</tr>
<tr>
<td>Large Family Child Care Provider (up to 10 children) Or Certified Large Family Child Care Assistant</td>
<td>First Aid and CPR training plus Pre-service orientation (5 hrs)</td>
<td>One of the following: • 36 months as FCC provider or certified assistant experience • 36 months caring for children in a group setting including • 12 months as FCC provider or certified assistant</td>
<td>30 hrs of training over 3 years approved by EEC (5 hrs in Infant Toddler; 25 hrs in ECE topics)</td>
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</table>