202 CMR 5.00: UNIT PRICING AND A VISION OF STANDARDS ECKOUT SYSTEMS

Section

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5.01: Definitions

1) Packaged Commodity means any food, drug, device or cosmetic and any other article, product, or commodity of any kind or class which is customarily necessary or used for personal, family or household use and offered for sale at retail and

nation thereof is listed in 202 CMR 5.05.

- (1) Price label: A physical or electronic sign, sticker, stamp, label, or other medium containing the unit price and item price of the packaged commodity and such other information required by 202 CMR 5.00 or M.G.L. c. 94, §§ 184B-184E.
- (2) Shelf Tag: a price label that meets the requirements contained in 202 CMR 5.00 that is affixed to the front of the shelf on which a packaged commodity is displayed for sale.
- (3) Unit Price: the price of each packaged commodity per measuremeans the price per measure
 - (a) The declaration of the unit price of a particular commodity in all package sizes offered for sales in a retail store shall be uniformly and consistently expressed in terms of either:
 - 1. Price per kilogram or 100 g, or price per pound or ounce, if the net quantity of contents of the commodity is in terms of weight.
 - Price per liter or 100 mL, or price per dry quart or dry pint, if the net quantity of contents of the commodity is in terms of dry measure or volume.
 - 3. Price per liter or 100 mL, or price per gallon, quart, pint, or fluid ounce, if the net quantity of contents of the commodity is in terms of liquid volume.
 - Price per individual unit or multiple units if the net quantity of contents of the commodity is in terms of count.
 - Price per square meter, square decimeter, or square centimeter, or price per square yard, square foot, or square inch, if the net quantity of contents of the commodity is in terms of area.
 - (b) The declaration of the unit price shall reflect the unit of measure as it most commonly appears displayed on the particular commodity.
- (2)(4) Item Price means the total, current sales price of the packaged commodity, inclusive of any temporary discounts, available rebates, loyalty club discounts, or other temporary price reductions.

For the purpose of enforcing 202 CMR 5.00:

- (a) Goods sold in case lots will be considered one whole unit.
- (b) Multi-Paks will be considered one whole unit, provided the items comprising the multi-pak are not sold individually.
- (e) Case lot and pallet displays items contained therein sold individually. All items, unless exempted, must be marked with the retail price. For enforcement purposes, only those items in

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the layers 202 acMBxpDIMISION OF tSTANDARDS have to be price marked.

(3)(5) Retail Store: means any retail outlet, either as a sole location or part of a chain of stores, including wholesale clubs and membership warehouses that sellss or offers for sale any packaged commodity that is listed in 202 CMR 5.01 and has a sales volume of not less than \$5,000,000 (five-million dollars) per year of in-store sales excluding the sale of motor or vehicle fuels; only retail outlets whose owners have submitted documentation requested by the Division to ensure the retail outlet's compliance with the sales limits contained in M.G.L. c. 6 \$115A and 202 CMR 5.00 shall be excluded from the definition of retail store. For the purposes of compliance with this requirement, sworn and notarized affidavits completed by independent auditors or corporate officers attesting to the annual sales limits of each retail store shall be sufficient for compliance.

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5.02 Applicability:

(1) These regulations shall apply to all retail stores that offer packaged commodities for sale.

(2) The unit price and item price of a packaged commodity must be disclosed on a price label that meets the requirements of 202 CMR 5.04. Nothing in these regulations shall prevent a retail store from including other information on a price label provided that all required information is displayed prominently. Retail stores are strongly encouraged to include design elements to price labels to increase accessibility to pricing information for visually impaired consumers, such as Quick Response (QR) codes or other similar additions.

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(3) If the packaged commodity is displayed on a shelf, the price label containing the unit price shall either appear on a shelf tag directly below one or more of the packaged commodities displayed for sale or shall be attached to the packaged commodity. If it is physically impossible to meet the foregoing requirement, the unit price may appear on a price sign or list that is displayed as close as is practical to the packaged commodity.

(5)

(6) If the packaged commodity is displayed in an electronic format, such as on a website or mobile application, the item price and unit price shall be prominently displayed on the same screen as the packaged commodity.

(7) If a packaged commodity is displayed in an enclosed heated or refrigerated case, the price label shall-be affixed to the case, to a shelf edge, or to the packaged commodity. If it is physically impossible to meet the foregoing requirement, the unit price may appear on a price sign or list that is displayed as close as practical to the packaged commodity.

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5.032: Exemptions

Sellers at retail need not comply with the provisions of 202 CMR 5.00 as to the following packaged commodities:-The following packaged commodities are exempt from the requirements of 202 CMR 5.00:

- (1) Medicine sola 03/9 General Day Salon OF STANDARDS
- (2) Beverages subject to or complying with packaging or labeling requirements imposed under the Federal Alcohol Administration Act;
- (3) Such packaged commodities which are required to be marked individually with the cost per unit of weight under the provisions of M.G.L. c. 94, § 181;
- (4) Commodities packaged in quantities of less than 28 g (1 oz) or 29 mL (1 fl. oz) or when the total retail price is 50 cents or less;
- (5) When only one brand and in only one size of the packaged commodity is offered for sale in a particular retail store;
- (6) Infant formula. Unit price information may be based on the reconstituted volume. "Infant formula" means a food that is represented for special dietary use solely as a food for infants by reason of its simulation of human milk or suitability as a complete or partial substitute for human milk.
- (7) Packaged commodities intended for retail sale containing two or more individual packages or units of dissimilar commodities;
- (8) Packaged commodities intended for retail sale containing two or more individual packages or units of similar, but not identical, commodities specifically items that are generically the same, but that differ in weight, measure, volume, appearance, or quality, are considered similar, but not identical.
- (3)(9) The retail store shall not be required to comply with the provisions of 202 CMR 5.00 where the packaged commodity carries an item price and unit price displayed on its package.
- (4) Packaged commodities which are sold in packages containing one or two of the units of measure prescribed in 202 CMR 5.00 and which have an item price plainly marked thereon; but only the particular packaged commodity in such units shall be exempt. All other items in excess of two multiples of the unit of measure must be unit priced.
- (5) Packaged commodities sold by any retail establishment operated by a person as his sole place of business shall be exempt from 202 CMR 5.00 if gross annual sales are less than \$1,000,000.
- (6) "Deal Items", such as, Cents Off, Bonus Packs, Percent Off, Half Price, or manufacturer "Pre Priced"Items, if the same as or lower than regular selling price, provided the unit price is posted as required for "Non Deal" items.

5.043: Means of Disclosure Price Label Requirements

All retail establishments subject to 202 CMR 5.00 shall disclose the unit price and item price to consumers in the following manner:

(1) The unit price label, stamp or tag must shall consist include a clear and comprehensible description of the packaged commodity, and is comprised of no more than two dominant segments which clearly and prominently indicate the item price and unit price, respectively. In the event that the retail store ejects to display multiple price labels for the same individual.

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product to reflect a temporary price adjustment, both price labels must meet all the requirements stated herein.

- (2) The unit price segment of the price label shall appear:
 - (a) Clearly and conspicuously to the consumer;
 - (b) Within the left segment of the price label;
 - (c) In black typeface over a contrasting-color background of yellow, red, orange or other color approved by the Commissioner/Deputy Director of Standards upon written request of the retail store or chain of retail stores. The contrasting-color background of the unit price segment shall be consistent for all price labels throughout the retail store location but may vary among different locations of a chain of retail stores.
 - (1)1. In the event a retail store elects to utilize electronic shelf labels to meet the requirements of these regulations, the use of black and white-only contrasting price labels are only allowed in freezer sections of retail stores or with the express written authorization of the Commissioner/Deputy Director of Standards.
 - (a) The left-hand segment of the label, stamp or tag must be orange: the other part of the label must be primarily white:
 - 1. Orange shall be defined for purposes of 202 CMR 5.00 as being measured inclusively between the wavelengths of 595 and 620 millimicrons (or between 5950 and 6200 angstroms) on a normal color spectrum. For purposes of everyday recognition and operation, only the following identifying numbers for orange, as found in the U.S. Government General Services Administration Federal Standards Publication (Color card) #595a and change notice 3, revised January 2, 1968, will be considered in compliance with the above specification: #22510, #12473, and #32246.
 - 2. When a label at any time fails to fall within the color range specified in 202 CMR 5.03(1)(b)1., even though it may be due to the fading of the color, said label shall not be considered in compliance with 202 CMR 5.00.
 - (b) The unit price label, stamp or tag must appear on the item itself or directly under the item on the shelf on which the item is displayed for items which are not specially displayed or stored. The Unit Price label must not in any way be obscured and must be visible at all times.
 - (e) For specially stored or displayed items such as frozen and cold storage commodities, and goods which are marketed on end displays, the unit price label, stamp, or tag shall appear on the shelf or display space contiguous with the area where the item is displayed.
- (2)(3) The orange unit price segment of the price label, stamp, or tag must be conspicuously visible to the customer carrying shall include the following data information and no other:
 - (a) The words "Unit Price" as a heading directly above the numerical unit price;
 - (b) The unit price as defined in 202 CMR 5.01(3) shall be displayed: expressed in the following manner:

\$X.XX per unit for all commodities whose unit price is \$1.00 or greater.

1. to the nearest cent when the unit price is one dollar or greater;

L2..

- 2. XX.X¢ per unit for all commodities whose unit price is less than \$1.00 but greater than 10¢, either to the tenth of one cent or to the whole cent when the unit price is 99 cents or less.
- 3. X.XX¢ per unit for all commodities whose unit price is 10¢ or less.
- 4. ¢ Cents, ents, if expressed in cents.

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(c) The applicable "ply" count or thicknesses, for items such as paper products which are manufactured in numbers of folds showing such information.

(3)(5) The primarily white item price-segment of the price label, stamp, or tag must carry the following data shall include the following information:

(a) The words "Item Price," Retail Price," or other clear descriptor as a heading adjacent to the numerical item price;

(a)(b) The iItem pPrice;

(a) The description of the packaged commodity;

(c) The total size, weight, or volume of the commodity being sold

(h)

(d) The date of expiration of any applicable temporary discounts, available rebates, loyalty club discounts, or other temporary price reductions that impact the Item Price of the packaged commodity, if applicable,

(d) Other stocking information may also be included on the price label thereon at the option of the retail establishment PROVIDED provided that said information does not in any way obscure, deemphasize or confuse the unit or item price information.

(4)(5) The largest font size possible should be used based on the size of the price label utilized. The uUnit pPrice of commodities regulated hereunder shall be displayed in type font size no smaller than 50% of the font size that used for the item price, but in no event shall the unit price appear in size less than unless approved by the Commissioner/Deputy Director of Standards. Both the unit price and item price as appearing on the price label shall be printed in bold typeface in a clear and conspicuous manner. The letters and numbers used to comply with the provisions of 202 CMR 5.04 shall appear in a font size and at a location on the price label that can be easily seen and read by consumers with average vision from normal viewing positions and distances.

(a) PROVIDED, that when the retail establishment employs display material at or near the point of sale and the item price appears thereon in sizes larger than D inch, the unit price required hereunder must appear in a size no less than D inch or ¼ the size used for the item price, whichever is greater.

(a) PROVIDED FURTHER, that the unit price shall be printed in bold solid figures which must be clear, conspicuous and legible.

(6)

EXCEPTIONS: the retail establishment shall not be required to comply with the provisions of 202 CMR 5.03(1) and (2) as to color and (4) as to size of type, where the product or commodity carries an item price and unit price on its package, and where the unit price appears thereon in a size no smaller than that used for the item price, or.

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disclosures may be set forth on such legends as are required hereunder on display cards or other material
used for the display of prices for such commodities. However any such alternative method must
be approved by the Director, as specified in 202 CMR 5.06, Prior to being displayed.
The display of the unit price in any event shall be conspicuously visible at all times and appear on
an orange background. The size of type used for the unit price legend shall be no less than 1/4 the
size used for the retail price, or D inch, whichever is greater.
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5.03 : Price Per Measure
<u> </u>
Unless otherwise specified in 202 CMR 5.05, the unit price shall be expressed as:
<u> </u>
(1) Price per pound for commodities whose net quantity is customarily expressed in units of pounds or
(2) For purposes of price comparison all semi-viscous commodities of the same generic kind, if packaged in both
terms of weight and fluid measure, shall be unit priced by the pound if packaged in terms of weight or by the pint
if packaged in terms of fluid measure.
(3) Price per pint, quart, or gallon for commodities whose net quantity is customarily expressed in units of pints,
quarts, gallons or fluid ounces, or a combination thereof.
4, 8
Price per 100 feet or 100 square feet, as appropriate, for commodities whose net quantity is
customarily expressed in units of feet, inches, square feet or square yards.
5.04: Packaged Commodities Regulated and Unit of Measure to be Used
The following commodities shall be labeled in accordance with 202 CMR 5.05. Each commodity must be unit
priced only in the unit of measure listed below, unless otherwise approved by the Director. In addition, the Director-
may, upon written request ofany multi state retailer, authorize a different unit of measure to be used for an item or
items in order to provide uniformity an compatibility throughout that retailers multi-state distribution system.
nems in order to provide uniformity an companionity throughout that returners muni-state distribution system.
— Commodity Unit of Measure
— Commodity — Unit of Measure
_
Aluminum, plastic wraps, 100 square feet and waxed paper
Aluminum, plastic wraps, 100 square feet and waxed paper
_
Dalvy foods Overto if and developed management Days do if and developed to
Baby foods Quarts if sold by fluid measure Pounds if sold by weight

E202 CMR:hDIVISION OF STANDARDS: price, item price and other required

When the display space used for the packaged commodity is inadequate to set forth

information simultaneously, when incorporated in an electronic price scanning system and have been

separate unit and item price legends as required hereunder, or where the retailer believes unit price information may be usefully conveyed to consumers by alternative method, the required

approved for retail use by the Director.

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Baby formula concentr	ate Quarts if liquid
(liquid or powder)	Pounds if sold by weight.
Label must also have a	statement of the total fluid volume concentrate will make i.e. makes 128 fl.

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	<u>Commodity</u>	Unit of Measure
	Bottled and canned beverages	— Gallons
	Bread and pastry products	— Pounds
	Candy in sizes greater than three- ounces	— Pounds
	All poultry, fish and meat products- including canned, fresh or frozen.	— Pounds
	Cereals, dry, ready to eat	— Pounds
	Cocoa	— Pounds
	Coffee - instant and ground	— Pounds
	Convenience dinners, "one pan" meals	— Pounds
	Cookies and crackers	— Pounds
	Dairy products:	Gallons if sold by fluid measure Pounds if sold by weight
	Cream, non dairy coffee cream	Pounds if sold by weight Quarts if sold by fluid- measure
	Sour cream and yogurt	Pounds if sold by weight Quarts if sold by fluid- measure
	Deodorants solid and liquid	Ounce
	— Detergent and soaps	— Pounds if sold by weight Gallons if sold by fluid- measure
	Flour	— Pounds
	Fresh vegetables and produce	May be sold by measure, weight or per each PROVIDED that the total measured quantity, itemprice and unit price are clearly marked for every item. Individual items sold per each shall be exempt from 202 CMR-5.00.
	Frozen dairy products	— Gallons if sold by fluid measure Pounds if sold by weight
	Frozen foods except dairy products	— Pounds
	Fruits, vegetables, canned, jarred, or boxed	—— Pounds

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	<u>Commodity</u>	Unit of Measure
	— Frozen or unfrozen juice concentrate	- Pounds if sold by weight-
		Quarts if sold by fluid measure
	- Grains and Beans	— Pounds
	Hair conditioners and sprays	Pounds if sold by weight
	Trair containonois and sprays	Quarts if sold by fluid measure
		Quarts it sold by fluid fliedsure
	**	D 110 111 11.
	Household cleaners, waxes,	Pounds if sold by weight
	deodorizers, starches	Gallons if sold by fluid measure
	and bleaches	
	- Instant breakfast foods	— Pounds
	Jellies, jams, preserves, and	— Pounds
	and draigh appends	Tourids
	sandwich spreads	
	- Ketchup, mustards, sauces, and	— Pounds if sold by weight Pints
	condiments (including) pickles and	if sold by fluid measure
	olives	
	Mouthwash	Ouarts
	Widdiwasii	Quar is
	Olaamaraarina and hyttar	— Pounds
	Oleomargarine and butter	Founds
	011.0	6.11
	— Oils for cooking	Gallons
	Pet food, canned and dried and kitty	— Pounds
	litter	
	— Plastic bags	100 count
	Powdered mixes	— Pounds
	1 owdered imaes	- Tourids
		0 12 111 011
	— Salad dressings including	— Quarts if sold by fluid measure
	mayonnaise and vinegar	Pounds if sold by weight
	Sanitary paper products, including	— 100 count
	but not limited to napkins, facial	
	tissues, bathroom tissues	100 square feet
	,	1
	— paper towels	
	paper towers	
	Garantina 1 1 1 1	D4-10 111 11 11 11 11 11 11 11 11 11 11 11
	Seasonings and spices in sizes	— Pounds if sold by weight Pints
	greater than 3 oz.	if sold by fluid measure
	Shampoo	 Quarts if sold by fluid measure
	_	Pounds if sold by weight
		, , , , , , , , , , , , , , , , , , ,
	Shaving cream	— Pounds
	Shaving of cam	1 Outlus
	C1	D4- (f1.11
	Shortenings	Pounds if sold by weight
		Gallons if sold by fluid measure

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5.05: continued
<u> </u>
Commodity Unit of Measure
<u> </u>
— Snack foods, including but — Pounds not limited to potato
— chips, pretzels, and muts
Soups Pounds if sold by weight
— Quarts if sold by fluid measure
— Sugar Pounds
— Syrups — Quarts if sold by fluid measure Pounds if sold by weight
Tea Pounds if sold loose
— per 100 units if sold as tea bags
— Toothpaste — Pounds
5.065.05 : Extension of Time for Compliance

: Extension of Time for Compliance

(1)—Any retail establishment which is unable to comply with 202 CMR 5.00 within the time set forth herein, may apply to the Commissioner/Deputy Director of Standards, in writing, for permission to extend such time for compliance for a period not to exceed 30 days. Such retail establishment shall set forth, in as much detail as possible, the reasons for its inability to comply. The Commissioner/Deputy Director of Standards may extend such period from time to time, upon such terms and conditions as he may deem reasonable.

(2) Exemption from compliance with the requirements of any of the provisions of these regulations be granted for cause by the Commissioner/Deputy Director of Standards upon the filing of a statement setting forth the reason for inability to comply with any of the requirements

Exemption from compliance with the requirements of any of the provisions of 202 CMR 5.03 through 5.05 may be granted for cause by the Director of Standards upon the filing of a statement, setting forth the reasonfor inability to comply with any of the requirements of 202 CMR 5.03 through

ppears immediately preceding the most recent amendment(s) for a perio

5.05. Any such exemption shall be granted by the Commissioner/Deputy Director of Standards for such period of time as he they may deem reasonable.

Concurrency period. Retail stores may conform, without violation, with 202 CAR 5.00 as i

5.07: Responsibility for Compliance

In the event of a violation of 202 CMR 5.00, the manager, or individual in charge of such retail establishment, and the individual or corporation employing such manager or individual in charge where applicable shall be deemed to be responsible for compliance by such retail establishment with the requirements of 202 CMR 5.00.

5.08 : Determination of Label Acceptability

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All unit price labels and alternative display methods as allowed for in 202 CMR 5.03, prior to their display in retail establishments, must be approved by the Director of Standards in order to ensure accord with the stipulations laid out in 202 CMR 5.00. The Director of Standards will render a decision within four weeks of receipt of the label or alternative method of display. In reaching a decision, the Director of Standards shall take into consideration, but will be limited to, the prominence of the unit price segment of the label, the boldness of the figures which must be clearly and conspicuously printed and the overall design of the label.

5.095.06 : Severability Provision

If any section or portion of a section of 202 CMR 5.00, or the applicability thereof to any person or circumstances is held invalid by a court, the remainder of 202 CMR 5.00, or the applicability of such provision to other persons or circumstances, shall not be affected thereby.

5.10: Inspection of Automated Retail Checkout Systems

- (1) <u>Scope</u>. The examination procedures set out in 202 CMR 5.10(2) shall be used by the director of the Division of Standards or his inspectors and sealers and inspectors of weights and measures and their deputies for all examinations required by M.G.L. c. 98, § 56D.
- (2) Examination Procedures. Pursuant to M.G.L. c. 98, § 56D, the Division of Standards adopts the most recent edition of "National Conference on Weights and Measures Publication 19, Examination Procedure for Price Verification October 1996 Edition," the National Institute of Standards and Technology Handbook 130, Section V: Examination Procedure for Price Verification as the rules and regulations of the Division of Standards regarding the procedures for examining automated retail checkout systems. The address for the National Conference on Weights and Measures is: 15245 Shady Grove Road, Suite 130, Rockville, MD 20850.

REGULATORY AUTHORITY

202 CMR 5.00: M.G.L. c. 6A, § 115A; c. 98, § 29.

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