| Pa | to-t | to- | rate | ~ 4 | E |
|----|------|-----|------|----------|---|
| | | | | | |

Assumption for Rate Reviews that are to be promulgated July 1, 2019

Base period: FY19Q4

2019Q2 Average 2.826

2.826

Prospective rate period: FY20 & FY21

2019Q3 2019Q4 2020Q1 2020Q2 2020Q3 2020Q4 2021Q1 2021Q2

2.833 2.852 2.876 2.913 2.931 2.947 2.888 2.900

CAF: 2.35%

2.893

1/23/2017

| 1/23/2017 | | | |
|---------------------------------------|------|--------------|---|
| Ma | aste | r Data Look- | Up Table - FQHC Wraparound (Based on 1 FTE Medical Assistant Tier 5) |
| Benchmark Salaries | | | Source |
| Program Manager | \$ | 57,219 | Rebased w/ original CAF - FY15 UFR Wt. Avg. Program Assistant Director and Supervising Professional |
| Medical Assistant | \$ | 35,625 | Rebased w/ original CAF - FY15 UFR Wt. Avg. of Direct Care II Staff |
| Clerical Support | \$ | 33,694 | Rebased w/ original CAF - FY15 UFR St. Avg. of Direct Care I Staff |
| FTEs | | | |
| Program Manager | | 0.05 | Purchaser Recommendation |
| Medical Assistant | | 1.00 | Purchaser Recommendation |
| Clerical Support | | 0.25 | Purchaser Recommendation |
| Benchmark Expenses | | | |
| Taxes & Fringe | | 20.20% | 101 CMR 346.00: Rates for Substance Related and Addictive Disorders Programs |
| Occupancy (Per FTE) | \$ | 1,723 | Rebased w/ original CAF - 101 CMR 421.00: Rates for Adult Housing and Community Support Services |
| Staff Training (per MA FTE) | \$ | 522 | Rebased w/ original CAF - Purchaser Recommendation |
| Program Supplies and Materials (per I | \$ | 209 | Rebased w/ original CAF - Purchaser Recommendation |
| Admin. Allocation | | 12.58% | 101 CMR 346.00: Rates for Substance Related and Addictive Disorders Programs |
| CAF (Original) | | 4.38% | Base Period FY 15 - Prospective Period 7/1/2017 - 6/30/2019 |
| CAF Rate Review FY20 | | 2.35% | Base Period FY19Q4 - Prospective Period 7/1/2019 - 6/30/2021 |
| Trust fund contribution for PFMLA | | 0.63% | Effective 7/1/19 |

Irust und controbution for PMMA U-63% Effective (7),139

NOTE: Models are based on Tier 5 staffing of 1 FTE Medical Assistant. Tiers 1 through 4 maintain consistent staffing values for Program Manager at .05 FTE and Clerical Support at .25 FTE, while the Medical Assistant FTE is adjusted by increments of .2 FTE. Rotes for Tiers 6 through 10 are scaled exactly as multiples of the Monthly Accommodation rate derived for Tier 5, using the total Medical Assistant FTE for Tiers 6 through 10 Trespectively as multipliers.

| Service Unit | | Month | To | tal Months | 12 |
|----------------------------|-------------|--------|------|------------|--------------|
| Position | | Salary | | FTE | Expense |
| Program Manager | \$ | 57,219 | | 0.05 | \$ 2,861 |
| Medical Assistant | \$ | 35,625 | | 0.60 | \$ 21,375 |
| Clerical Support | \$ | 33,694 | | 0.25 | \$ 8,424 |
| Total Program Staff | | | | 0.90 | 32,660 |
| Tax and Fringe | | 20.20% | | | \$ 6,597 |
| Total Compensation | | | | | \$ 39,257 |
| | | | Unit | Rate | |
| Occupancy (Per FTE) | | | \$ | 1,723 | \$ 1,551 |
| Staff Training (per MA FTE | E) | | \$ | 522 | \$ 313 |
| Program Supplies and Ma | terials (pe | r FTE) | \$ | 209 | \$ 188 |
| Total Reimb excl M&G | | | | | \$ 41,309 |
| Admin. Allocation | | 12.58% | | | \$ 5,197 |
| Total | | | | | \$ 46,506 |
| CAF | | | | 2.35% | \$ 1,094 |
| Trust fund contribution f | or PFMLA | | | 0.63% | \$ 206 |
| Annual | | | | | \$ 47,806 |
| Monthly Accommodation | Rate | | | | \$ 3,984 |

| DPH OBOT 4 | 929 - FQ | HC Model - V | Vrap | around Ti | er 1 | |
|----------------------------|------------|--------------|------|-----------|------|---------|
| Service Unit | | Month | Tot | al Months | | 12 |
| Position | | Salary | | FTE | | Expense |
| Program Manager | \$ | 57,219 | | 0.05 | \$ | 2,861 |
| Medical Assistant | \$ | 35,625 | | 0.20 | \$ | 7,125 |
| Clerical Support | \$ | 33,694 | | 0.25 | \$ | 8,424 |
| Total Program Staff | | | | 0.50 | | 18,410 |
| | | | | | | |
| Tax and Fringe | | 20.20% | | | \$ | 3,719 |
| Total Compensation | | | | | \$ | 22,128 |
| | | | Un | it Rate | | |
| Occupancy (Per FTE) | | | \$ | 1,723 | \$ | 862 |
| Staff Training (per MA FTI | Ε) | | \$ | 522 | \$ | 104 |
| Program Supplies and Ma | terials (p | er FTE) | \$ | 209 | \$ | 104 |
| | | | | | | |
| Total Reimb excl M&G | | | | | \$ | 23,199 |
| Admin. Allocation | | 12.58% | | | \$ | 2,918 |
| | | | | | | |
| Total | | | | | \$ | 26,117 |
| CAF | | 2.35% | | | \$ | 615 |
| Trust fund contribution f | or PFML | A | | 0.63% | \$ | 116 |
| Annual | | | | | \$ | 26,848 |
| | | | | | | |
| Monthly Accommodation | Rate | | | | \$ | 2,237 |

| DPH OBOT 4 | 1929 - FQ | HC Model - \ | Vrap | around Tie | er 4 | |
|---------------------------|-------------|--------------|------|------------|------|---------|
| Service Unit | | Month | Tot | al Months | | 12 |
| Position | | Salary | | FTE | | Expense |
| Program Manager | \$ | 57,219 | | 0.05 | \$ | 2,861 |
| Medical Assistant | \$ | 35,625 | | 0.80 | \$ | 28,500 |
| Clerical Support | \$ | 33,694 | | 0.25 | \$ | 8,424 |
| Total Program Staff | | | | 1.10 | | 39,785 |
| Tax and Fringe | | 20.20% | | | \$ | 8,037 |
| Total Compensation | | | | | \$ | 47,821 |
| | | | Un | it Rate | | |
| Occupancy (Per FTE) | | | \$ | 1,723 | \$ | 1,896 |
| Staff Training (per MA FT | E) | | \$ | 522 | \$ | 418 |
| Program Supplies and M | aterials (p | er FTE) | \$ | 209 | \$ | 230 |
| Total Reimb excl M&G | | | | | \$ | 50,364 |
| Admin. Allocation | | 12.58% | | | \$ | 6,336 |
| Total | | | | | \$ | 56,700 |
| CAF | | 2.35% | | | \$ | 1,334 |
| Trust fund contribution | for PFML | Α | | 0.63% | \$ | 251 |
| Annual | | | | | \$ | 58,285 |
| Monthly Accommodatio | n Rate | | | | \$ | 4,857 |

| DPH OBOT | 4929 - F | QHC Model - V | Vrapa | around Ti | er 2 | 2 | |
|--------------------------|-----------|-------------------|-------|-----------|------|---------|--|
| Service Unit | | Month Total Month | | | 12 | | |
| Position | | Salary | | FTE | | Expense | |
| Program Manager | Ś | 57.219 | | 0.05 | Ś | 2,861 | |
| Medical Assistant | ŝ | 35,625 | | 0.40 | \$ | 14,250 | |
| Clerical Support | \$ | 33,694 | | 0.25 | \$ | 8,424 | |
| Total Program Staff | | • | | 0.70 | | 25,535 | |
| _ | | | | | | | |
| Tax and Fringe | | 20.20% | | | \$ | 5,158 | |
| Total Compensation | | | | | \$ | 30,693 | |
| | | | Uni | t Rate | | | |
| Occupancy (Per FTE) | | | \$ | 1,723 | \$ | 1,206 | |
| Staff Training (per MA F | TE) | | \$ | 522 | \$ | 209 | |
| Program Supplies and N | 1aterials | (per FTE) | \$ | 209 | \$ | 146 | |
| | | | | | | | |
| Total Reimb excl M&G | | | | | \$ | 32,254 | |
| Admin. Allocation | | 12.58% | | | \$ | 4,058 | |
| | | | | | | | |
| Total | | | | | \$ | 36,311 | |
| CAF | | 2.35% | | | \$ | 854 | |
| Trust fund contribution | for PFN | VILA | | 0.63% | \$ | 161 | |
| Annual | | | | | \$ | 37,327 | |
| | | | | | | | |
| Monthly Accommodati | on Rate | | | | \$ | 3,111 | |

| DPH OBOT | 4929 - F | QHC Model - V | Vrapa | around Ti | er 5 | |
|-------------------------|-----------|---------------|-------|-----------|------|---------|
| Service Unit | | Month | Tota | I Months | | 12 |
| Position | | Salary | | FTE | | Expense |
| Program Manager | \$ | 57,219 | | 0.05 | \$ | 2,861 |
| Medical Assistant | \$ | 35,625 | | 1.00 | \$ | 35,625 |
| Clerical Support | \$ | 33,694 | | 0.25 | \$ | 8,424 |
| Total Program Staff | | | | 1.30 | | 46,910 |
| | | | | | | |
| Tax and Fringe | | 20.20% | | | \$ | 9,476 |
| Total Compensation | | | | | \$ | 56,386 |
| | | | Uni | t Rate | | |
| Occupancy (Per FTE) | | | \$ | 1,723 | \$ | 2,240 |
| Staff Training (per MA | FTE) | | \$ | 522 | \$ | 522 |
| Program Supplies and I | Material: | s (per FTE) | \$ | 209 | \$ | 271 |
| | | | | | | |
| Total Reimb excl M&G | | | | | \$ | 59,419 |
| Admin. Allocation | | 12.58% | | | \$ | 7,475 |
| | | | | | | |
| Total | | | | | \$ | 66,894 |
| CAF | | 2.35% | | | \$ | 1,574 |
| Trust fund contribution | n for PFI | MLA | | 0.63% | \$ | 296 |
| Annual | | | | | \$ | 68,764 |
| Monthly Accommodat | on Rate | | | | Ś | 5.730 |

| TIER | Capacity | MA Ratio | Monthly | Annual |
|------------------|----------------|----------|----------|-----------|
| Tier 1 | Up to 25 Clien | 0.20 | \$2,237 | \$26,848 |
| Tier 2 | 26-50 Clients | 0.40 | \$3,111 | \$37,327 |
| Tier 3 | 51-75 Clients | 0.60 | \$3,984 | \$47,806 |
| Tier 4 | 76-100 Clients | 08.0 | \$4,857 | \$58,285 |
| Tier 5 | 101-125 Client | 1.00 | \$5,730 | \$68,764 |
| Tier 6 | 126-150 Client | 1.20 | \$6,876 | \$82,516 |
| Tier 7 | 151-175 Client | 1.40 | \$8,022 | \$96,269 |
| Tier 8 | 176-200 Client | 1.60 | \$9,168 | \$110,022 |
| Tier 9 | 201-225 Client | 1.80 | \$10,315 | \$123,775 |
| Tier 10 | 226-250 Client | 2.00 | \$11,461 | \$137,527 |
| 25 Client Add-On | (>250) | 0.20 | \$1,146 | \$13,753 |

| DPH OBOT 4929 | . 4 | IIC IVIOUEI - | 23 1 | chent Auu-c | |
|--------------------------------|-------|---------------|------|-------------|--------------|
| ervice Unit | | Month | To | tal Months | 12 |
| osition | | Salary | | FTE | Expense |
| rogram Manager | \$ | 57,219 | | 0.01 | \$ 572 |
| 1edical Assistant | \$ | 35,625 | | 0.20 | \$ 7,125 |
| lerical Support | \$ | 33,694 | | 0.05 | \$ 1,685 |
| otal Program Staff | | | | 0.26 | 9,382 |
| | | | | | |
| ax and Fringe | | 20.20% | | | \$ 1,895 |
| otal Compensation | | | | | \$ 11,277 |
| | | | Un | it Rate | |
| ccupancy (Per FTE) | | | \$ | 1,723 | \$ 448 |
| taff Training (per MA FTE) | | | \$ | 522 | \$ 104 |
| rogram Supplies and Material | s (pe | r FTE) | \$ | 209 | \$ 54 |
| otal Reimb excl M&G | | | | | \$ 11,884 |
| dmin. Allocation | | 12.58% | | | \$ 1,495 |
| otal | | | | | \$ 13,379 |
| AF | | 2.35% | | | \$ 315 |
| Trust fund contribution for PF | MLA | | | 0.63% | \$ 59 |
| nnual | | | | | \$ 13,753 |
| Ionthly Accommodation Rate | | | | | \$ 1,146 |

| Master Data Look-Up Table - Outpaitient Clinic (Based on 1 FTE Medical Assistant Tier 5) | | | | | | | | |
|--|----|--------|---|--|--|--|--|--|
| Benchmark Salaries | | | Source | | | | | |
| Registered Nurse | \$ | 53,819 | FY17 UFR wtg Average RN for Outpatient Clinic providers | | | | | |
| Program Manager | \$ | 57,219 | Rebased w/ original CAF - FY15 UFR Wt. Avg. Program Assistant Director and Supervising Professional | | | | | |
| Medical Assistant | \$ | 35,625 | Rebased w/ original CAF - FY15 UFR Wt. Avg. of Direct Care II Staff | | | | | |
| Clerical Support | \$ | 33,694 | Rebased w/ original CAF - FY15 UFR St. Avg. of Direct Care I Staff | | | | | |
| FTEs | | | | | | | | |
| Registered Nurse | | 0.20 | | | | | | |
| Program Manager | | 0.05 | Rebased w/ original CAF - Purchaser Recommendation | | | | | |
| Medical Assistant | | 1.00 | Rebased w/ original CAF - Purchaser Recommendation | | | | | |
| Clerical Support | | 0.25 | Rebased w/ original CAF - Purchaser Recommendation | | | | | |
| Benchmark Expenses | | | | | | | | |
| Taxes & Fringe | | 20.20% | 101 CMR 346.00: Rates for Substance Related and Addictive Disorders Programs | | | | | |
| Occupancy (Per FTE) | \$ | 1,723 | Rebased w/ original CAF - 101 CMR 421.00: Rates for Adult Housing and Community Support Services | | | | | |
| Staff Training (per MA FTE) | \$ | 522 | Rebased w/ original CAF - Purchaser Recommendation | | | | | |
| Program Supplies and Materials (per F | \$ | 209 | Rebased w/ original CAF - Purchaser Recommendation | | | | | |
| Admin. Allocation | | 12.58% | 101 CMR 346.00: Rates for Substance Related and Addictive Disorders Programs | | | | | |
| CAF (Original) | | 4.38% | Base Period FY 15 - Prospective Period 7/1/2017 - 6/30/2019 | | | | | |
| CAF Rate Review FY20 | | 2.35% | Base Period FY19Q4 - Prospective Period 7/1/2019 - 6/30/2021 | | | | | |
| Trust fund contribution for PFMLA | | 0.63% | | | | | | |

TE: Models are based on Tier 5 staffing of 1 FTE Medical Assistant. Tiers 1 through 4 maintain consistent staffing values for Fragram Manager at .05 FTE and Clerical Support at .25 FTE, while the Medical Assistant FTE is adjusted by increments of .2 FTE. Rates for Tiers 6 through 10 are scaled exactly as multiples of the Monthly Accommodation rate derived for Tier 5, using the total Medical Assistant FTE for Tiers 6 through 10 respectively as multipliers.

| DPH OBOT 4929 | 9 - Outpa | itient Clinic | - W | raparound | Tier | 1 | DPH OB |
|----------------------------|-------------|---------------|-----|------------|------|---------|--------------------------|
| Service Unit | | Month | Tot | tal Months | | 12 | Service Unit |
| Position | | Salary | | FTE | | Expense | Position |
| Registered Nurse | \$ | 53,819 | | 0.20 | \$ | 10,764 | Registered Nurse |
| Program Manager | \$ | 57,219 | | 0.05 | \$ | 2,861 | Program Manager |
| Medical Assistant | \$ | 35,625 | | 0.20 | \$ | 7,125 | Medical Assistant |
| Clerical Support | \$ | 33,694 | | 0.25 | \$ | 8,424 | Clerical Support |
| Total Program Staff | | | | 0.70 | | 29,173 | Total Program Staff |
| Tax and Fringe | | 20.20% | | | \$ | 5,893 | Tax and Fringe |
| Total Compensation | | | | | \$ | 35,066 | Total Compensation |
| | | | Ur | nit Rate | | | |
| Occupancy (Per FTE) | | | \$ | 1,723 | \$ | 1,206 | Occupancy (Per FTE) |
| Staff Training (per MA FTE |) | | \$ | 522 | \$ | 104 | Staff Training (per MA F |
| Program Supplies and Mat | terials (pe | er FTE) | \$ | 209 | \$ | 146 | Program Supplies and M |
| Total Reimb excl M&G | | | | | \$ | 36,523 | Total Reimb excl M&G |
| Admin. Allocation | | 12.58% | | | \$ | 4,595 | Admin. Allocation |
| Total | | | | | \$ | 41,118 | Total |
| CAF | | 2.35% | | | \$ | 968 | CAF |
| Trust fund contribution f | for PFML | A | | 0.63% | \$ | 184 | Trust fund contribution |
| Annual | | | | | \$ | 42,269 | Annual |
| Monthly Accommodation | Rate | | | | \$ | 3,522 | Monthly Accommodation |

| DPH OBOT 4929 - Outpaitient Clinic- Wraparound Tier 2 | | | | | | | | | | | |
|---|-------------|----------|----------|----------|-------|----|--------|--|--|--|--|
| Service Unit | | Month | То | tal Mont | hs | | 12 | | | | |
| Position | | Salary | | FTE | | | xpense | | | | |
| Registered Nurse | \$ | 53,819 | | 0.20 | | \$ | 10,764 | | | | |
| Program Manager | \$ | 57,219 | | 0.05 | | \$ | 2,861 | | | | |
| Medical Assistant | \$ | 35,625 | | 0.40 | | \$ | 14,250 | | | | |
| Clerical Support | \$ | 33,694 | | 0.25 | | \$ | 8,424 | | | | |
| Total Program Staff | | | | 0.90 | | | 36,298 | | | | |
| | | | | | | | | | | | |
| Tax and Fringe | | 20.20% | | | | \$ | 7,332 | | | | |
| Total Compensation | | | | | | \$ | 43,631 | | | | |
| | | | Unit Rat | e | | | | | | | |
| Occupancy (Per FTE) | | | \$ | | 1,723 | \$ | 1,551 | | | | |
| Staff Training (per MA F | TE) | | \$ | | 522 | \$ | 209 | | | | |
| Program Supplies and N | faterials (| oer FTE) | \$ | | 209 | \$ | 188 | | | | |
| | | | | | | | | | | | |
| Total Reimb excl M&G | | | | | | \$ | 45,578 | | | | |
| Admin. Allocation | | 12.58% | | | | \$ | 5,734 | | | | |
| | | | | | | | | | | | |
| Total | | | | | | \$ | 51,312 | | | | |
| CAF | | 2.35% | | | | \$ | 1,207 | | | | |
| Trust fund contribution | n for PFM | LA | | | 0.63% | \$ | 229 | | | | |
| Annual | | | | | | \$ | 52,748 | | | | |
| Monthly Accommodati | on Rate | | | | | \$ | 4,396 | | | | |

| TIER | Capacity | MA Ratio | Monthly | Annual |
|----------------|----------------|----------|----------|-----------|
| Tier 1 | Up to 25 Clien | 0.20 | \$3,522 | \$42,269 |
| Tier 2 | 26-50 Clients | 0.40 | \$4,396 | \$52,748 |
| Tier 3 | 51-75 Clients | 0.60 | \$5,269 | \$63,227 |
| Tier 4 | 76-100 Clients | 0.80 | \$6,142 | \$73,706 |
| Tier 5 | 101-125 Clien | 1.00 | \$7,015 | \$84,185 |
| Tier 6 | 126-150 Clien | 1.20 | \$8,419 | \$101,022 |
| Tier 7 | 151-175 Clien | 1.40 | \$9,822 | \$117,859 |
| Tier 8 | 176-200 Clien | 1.60 | \$11,225 | \$134,696 |
| Tier 9 | 201-225 Clien | 1.80 | \$12,628 | \$151,533 |
| Tier 10 | 226-250 Clien | 2.00 | \$14,031 | \$168,370 |
| 25 Client Add- | On (>250) | 0.20 | \$2,431 | \$29,174 |

| Service Unit | | Month | То | tal Months | | 12 |
|----------------------------|--------------|--------|------|------------|----|---------|
| Position | | Salary | | FTE | | Expense |
| Registered Nurse | \$ | 53,819 | | 0.20 | \$ | 10,76 |
| Program Manager | \$ | 57,219 | | 0.05 | \$ | 2,86 |
| Medical Assistant | \$ | 35,625 | | 0.60 | \$ | 21,37 |
| Clerical Support | \$ | 33,694 | | 0.25 | \$ | 8,42 |
| Total Program Staff | | | | 1.10 | | 43,4 |
| Tax and Fringe | | 20.20% | | | s | 8.77 |
| Total Compensation | | | | | \$ | 52,19 |
| | | | Unit | Rate | | |
| Occupancy (Per FTE) | | | \$ | 1,723 | \$ | 1,89 |
| Staff Training (per MA FTE | :) | | \$ | 522 | \$ | 31 |
| Program Supplies and Ma | terials (per | FTE) | \$ | 209 | \$ | 23 |
| Total Reimb excl M&G | | | | | \$ | 54,63 |
| Admin. Allocation | | 12.58% | | | \$ | 6,87 |
| Total | | | | | \$ | 61,50 |
| CAF | | | | 2.35% | \$ | 1,44 |
| Trust fund contribution | for PFMLA | | | 0.63% | \$ | 27 |
| Annual | | | | | \$ | 63,22 |
| Monthly Accommodation | Rate | | | | S | 5.26 |

| DPH OBOT 4929 - Outpaitient Clinic Model - Wraparound Tier 4 | | | | | | | | | |
|--|---------|---------|------|----------|----|---------|--|--|--|
| Service Unit | | Month | Tota | I Months | | 12 | | | |
| | | | | | | | | | |
| Position | | Salary | | FTE | | Expense | | | |
| Registered Nurse | \$ | 53,819 | | 0.20 | \$ | 10,764 | | | |
| Program Manager | \$ | 57,219 | | 0.05 | \$ | 2,861 | | | |
| Medical Assistant | \$ | 35,625 | | 0.80 | \$ | 28,500 | | | |
| Clerical Support | \$ | 33,694 | | 0.25 | \$ | 8,424 | | | |
| Total Program Staff | | | | 1.30 | | 50,549 | | | |
| | | | | | | | | | |
| Tax and Fringe | | 20.20% | | | \$ | 10,211 | | | |
| Total Compensation | | | | | \$ | 60,759 | | | |
| | | | Uni | t Rate | | | | | |
| Occupancy (Per FTE) | | | \$ | 1,723 | \$ | 2,240 | | | |
| Staff Training (per MA FTE) | | | \$ | 522 | \$ | 418 | | | |
| Program Supplies and Mater | ials (p | er FTE) | \$ | 209 | \$ | 271 | | | |
| = " | - | | | | | | | | |
| Total Reimb excl M&G | | | | | \$ | 63,689 | | | |
| Admin. Allocation | | 12.58% | | | \$ | 8,012 | | | |
| | | | | | | | | | |
| Total | | | | | \$ | 71,701 | | | |
| CAF | | 2.35% | | | \$ | 1,687 | | | |
| Trust fund contribution for | PFMI | Α. | | 0.63% | \$ | 318 | | | |
| Annual | | | | | \$ | 73,706 | | | |
| Monthly Accommodation R | ate | | | | \$ | 6,142 | | | |

| Service Unit | | tpaitient Clir Month | | Total Mon | | | 12 |
|--------------------------|--------------|-------------------------|-----|-------------|-------|----|--------|
| Service Unit | | viontn | | rotal ivion | tns | | 12 |
| Position | | Salary | | FTE | | E | xpense |
| Registered Nurse | \$ | 53,819 | | 0.20 | | \$ | 10,764 |
| Program Manager | \$ | 57,219 | | 0.05 | | \$ | 2,861 |
| Medical Assistant | \$ | 35,625 | | 1.00 | | \$ | 35,625 |
| Clerical Support | \$ | 33,694 | | 0.25 | | \$ | 8,424 |
| Total Program Staff | | | | 1.50 | | | 57,67 |
| Tax and Fringe | 2 | 10.20% | | | | \$ | 11,650 |
| Total Compensation | | | | | | \$ | 69,32 |
| | | | Uni | Rate | | | |
| Occupancy (Per FTE) | | | \$ | | 1,723 | \$ | 2,585 |
| Staff Training (per MA I | TE) | | \$ | | 522 | \$ | 522 |
| Program Supplies and N | Лaterials (р | er FTE) | \$ | | 209 | \$ | 31 |
| Total Reimb excl M&G | | | | | | \$ | 72,74 |
| Admin. Allocation | 1 | 12.58% | | | | \$ | 9,151 |
| Total | | | | | | \$ | 81,895 |
| CAF | | 2.35% | | | | \$ | 1,927 |
| Trust fund contribution | n for PFMI | LA . | | | 0.63% | \$ | 36 |
| Annual | | | | | | \$ | 84,18 |
| Monthly Accommodat | ion Rate | | | | | Ś | 7.015 |

| DPH OBOT 4929 | 9 - FQ | HC Model - | - 25 C | lient Add-I | On | | | |
|-------------------------------|---------|------------|--------|-------------|----|---------|--|--|
| Service Unit | | Month | Tota | I Months | | 12 | | |
| Position | | Salary | | FTE | | Expense | | |
| Program Manager | \$ | 57,219 | | 0.01 | \$ | 572 | | |
| Registered Nurse | \$ | 53,819 | | 0.20 | \$ | 10,764 | | |
| Medical Assistant | \$ | 35,625 | | 0.20 | \$ | 7,125 | | |
| Clerical Support | \$ | 33,694 | | 0.05 | \$ | 1,685 | | |
| Total Program Staff | | | | 0.46 | | 20,146 | | |
| | | | | | | | | |
| Tax and Fringe | | 20.20% | | | \$ | 4,069 | | |
| Total Compensation | | | | | \$ | 24,215 | | |
| | | | Unit | Rate | | | | |
| Occupancy (Per FTE) | | | \$ | 1,723 | \$ | 793 | | |
| Staff Training (per MA FTE) | | | \$ | 522 | \$ | 104 | | |
| Program Supplies and Materia | ıls (pe | r FTE) | \$ | 209 | \$ | 96 | | |
| | | | | | | | | |
| Total Reimb excl M&G | | | | | \$ | 25,208 | | |
| Admin. Allocation | | 12.58% | | | \$ | 3,171 | | |
| | | | | | | | | |
| Total | | | | | \$ | 28,380 | | |
| CAF | | 2.35% | | | \$ | 668 | | |
| Trust fund contribution for F | FML | 4 | | 0.63% | \$ | 127 | | |
| Annual | | | | | \$ | 29,174 | | |
| Monthly Accommodation Ra | te | | | | \$ | 2,431 | | |

| Master Data | Look-Up Tab | le - Hospital Wraparound (Based on 1 FTE RN and Medical Assistant Tier 5) |
|--|-------------|---|
| Benchmark Salaries | | Source |
| Registered Nurse | \$94,944 | Rebased w/ original CAF - FY15 UFR 45th percentile Physician and RN Masters |
| Program Manager | \$66,786 | Rebased w/ original CAF - FY15 UFR St. Avg. of Program Director, Program Function Manager, |
| | | Assistant Program Director, Supervising Professional |
| Medical Assistant | \$42,058 | Rebased w/ original CAF - FY15 UFR St. Avg. Direct Care I and II |
| Clerical Support | \$37,090 | Rebased w/ original CAF - FY15 UFR St. Avg. Clerical Support Staff |
| FTEs | | |
| Registered Nurse | 1.00 | Rebased w/ original CAF - Purchaser Recommendation |
| Program Manager | 0.05 | Rebased w/ original CAF - Purchaser Recommendation |
| Medical Assistant | 1.00 | Rebased w/ original CAF - Purchaser Recommendation |
| Clerical Support | 0.25 | Rebased w/ original CAF - Purchaser Recommendation |
| Benchmark Expenses | | |
| Taxes & Fringe | 20.20% | Rebased w/ original CAF - 101 CMR 346.00: Rates for Substance Related and Addictive Disorders |
| Staff Training (per MA FTE) | \$522 | Rebased w/ original CAF - Purchaser Recommendation |
| Program Supplies and Materials (per FTE) | \$209 | Rebased w/ original CAF - Purchaser Recommendation |
| Admin. Allocation | 12.58% | 101 CMR 346.00: Rates for Substance Related and Addictive Disorders Programs |
| CAF (Original) | 4.38% | Base Period FY 15 - Prospective Period 7/1/2017 - 6/30/2019 |
| CAF Rate Review FY20 | 2.35% | Base Period FY19Q4 - Prospective Period 7/1/2019 - 6/30/2021 |
| Trust fund contribution for PFMLA | 0.63% | Effective 7/1/19 |

NOTE: Models are based on Tier 5 staffing of 1 RN and 1 FTE Medical Assistant. Tiers 1 through 4 maintain consistent staffing values for Program Manager at .05 FTE and Clerical Support at .25 FTE, while theRN and Medical Assistant FTEs are adjusted by increments of .2 FTE. Rates for Tiers 6 through 10 are scaled exactly as multiples of the Monthly Accommodation rate $derived \ for \ Tier \ 5, using \ the \ total \ RN \ and \ Medical \ Assistant \ FTEs \ for \ Tiers \ 6 \ through \ 10 \ respectively \ as \ multipliers.$

| DPH OBOT 4929 - H | ospi | tal Model - V | Vraparound T | ier 3 | |
|-------------------------------------|-------|---------------|--------------|-------|---------------|
| Service Unit | Month | | Total Mo | 12 | |
| Position | | Salary | FTE | | Expense |
| Registered Nurse | \$ | 94,944 | 0.60 | | \$ 56,967 |
| Program Manager | \$ | 66,786 | 0.05 | | \$ 3,339 |
| Medical Assistant | \$ | 42,058 | 0.60 | | \$ 25,235 |
| Clerical Support | \$ | 37,090 | 0.25 | | \$ 9,272 |
| Total Program Staff | | | 1.50 | | 94,813 |
| | | | | | |
| Tax and Fringe | | 20.20% | | | \$ 19,152 |
| Total Compensation | | | | | \$ 113,965 |
| | | | Unit Rate | | |
| Staff Training (per MA FTE) | | | \$ | 522 | \$ 313 |
| Program Supplies and Materials (per | FTE | 1 | \$ | 209 | \$ 313 |
| Total Reimb excl M&G | | | | | \$ 114,592 |
| Admin. Allocation | | 12.58% | | | \$ 14,416 |
| Total | | | | | \$ 129,007 |
| CAF | | 2.35% | | | \$ 3,036 |
| Trust fund contribution for PFMLA | | 0.63% | | | \$ 597 |
| Annual | | | | | \$ 132,640 |
| Monthly Accommodation Rate | | | | | \$ 11,053 |

| Service Unit | | Month | Tot | al Months | | 12 |
|-------------------------------------|----|--------|-----|-----------|----|---------|
| Position | | Salary | _ | FTE | | Expense |
| Registered Nurse | \$ | 94,944 | | 0.20 | \$ | 18,98 |
| Program Manager | \$ | 66,786 | | 0.05 | \$ | 3,33 |
| Medical Assistant | \$ | 42,058 | | 0.20 | \$ | 8,41 |
| Clerical Support | \$ | 37,090 | | 0.25 | \$ | 9,27 |
| Total Program Staff | | | | 0.70 | | 40,0 |
| Tax and Fringe | | 20.20% | | | \$ | 8,08 |
| Total Compensation | | | | | \$ | 48,09 |
| | | | Un | it Rate | | |
| Staff Training (per MA FTE) | | | \$ | 522 | \$ | 10 |
| Program Supplies and Materials (per | FT | E) | \$ | 209 | \$ | 14 |
| Total Reimb excl M&G | | | | | \$ | 48,34 |
| Admin. Allocation | | 12.58% | | | \$ | 6,08 |
| Total | | | | | \$ | 54,42 |
| CAF | | 2.35% | | | \$ | 1,28 |
| Trust fund contribution for PFMLA | | 0.63% | | | \$ | 25 |
| Annual | | | | | \$ | 55,96 |
| Monthly Accommodation Rate | | | | | s | 4.66 |

| Service Unit | Month | | Total Months | | | 12 |
|-------------------------------------|-------|--------|--------------|------|----|---------|
| Position | | Salary | | FTE | - | Expense |
| Registered Nurse | \$ | 94,944 | | 0.80 | \$ | 75,955 |
| rogram Manager | \$ | 66,786 | | 0.05 | \$ | 3,339 |
| Medical Assistant | \$ | 42,058 | | 0.80 | \$ | 33,646 |
| Clerical Support | \$ | 37,090 | | 0.25 | \$ | 9,272 |
| Total Program Staff | | | | 1.90 | | 122,213 |
| | | | | | | |
| Tax and Fringe | | 20.20% | | | \$ | 24,687 |
| Total Compensation | | | | | \$ | 146,901 |
| | | | Unit | Rate | | |
| staff Training (per MA FTE) | | | \$ | 522 | \$ | 418 |
| Program Supplies and Materials (per | FTI | E) | \$ | 209 | \$ | 397 |
| | | | | | | |
| Total Reimb excl M&G | | | | | \$ | 147,715 |
| Admin. Allocation | | 12.58% | | | \$ | 18,583 |
| | | | | | | |
| Total . | | | | | \$ | 166,297 |
| CAF | | 2.35% | | | \$ | 3,913 |
| Trust fund contribution for PFMLA | | 0.63% | | | \$ | 770 |
| Annual | | | | | \$ | 170,980 |
| Monthly Accommodation Rate | | | | | Ś | 14,248 |

| Service Unit | | Month | Tot | al Months | | 12 |
|-------------------------------------|-----|--------|-----|-----------|----|---------|
| Position | | Salary | | FTE | | Expense |
| Registered Nurse | \$ | 94,944 | | 0.40 | \$ | 37,978 |
| Program Manager | \$ | 66,786 | | 0.05 | \$ | 3,339 |
| Medical Assistant | \$ | 42,058 | | 0.40 | \$ | 16,823 |
| Clerical Support | \$ | 37,090 | | 0.25 | \$ | 9,272 |
| Total Program Staff | | | | 1.10 | | 67,41 |
| | | | | | | |
| Tax and Fringe | | 20.20% | | | \$ | 13,617 |
| Total Compensation | | | | | \$ | 81,030 |
| | | | Un | it Rate | | |
| Staff Training (per MA FTE) | | | \$ | 522 | \$ | 209 |
| Program Supplies and Materials (per | FTE |) | \$ | 209 | \$ | 230 |
| | | | | | | |
| Total Reimb excl M&G | | | | | \$ | 81,468 |
| Admin. Allocation | | 12.58% | | | \$ | 10,249 |
| | | | | | | |
| Total | | | | | \$ | 91,717 |
| CAF | | 2.35% | | | \$ | 2,158 |
| Trust fund contribution for PFMLA | | 0.63% | | | \$ | 425 |
| Annual | | | | | \$ | 94,300 |
| Monthly Accommodation Rate | | | | | s | 7.858 |

| TIER | Capacity | RN/MA Ratio | Monthly | Annual |
|-----------|------------------|-------------|----------|-----------|
| Tier 1 | Up to 25 Clients | 0.20 | \$4,663 | \$55,960 |
| Tier 2 | 26-50 Clients | 0.40 | \$7,858 | \$94,300 |
| Tier 3 | 51-75 Clients | 0.60 | \$11,053 | \$132,640 |
| Tier 4 | 76-100 Clients | 0.80 | \$14,248 | \$170,980 |
| Tier 5 | 101-125 Clients | 1.00 | \$17,443 | \$209,321 |
| Tier 6 | 126-150 Clients | 1.20 | \$20,932 | \$251,185 |
| Tier 7 | 151-175 Clients | 1.40 | \$24,421 | \$293,049 |
| Tier 8 | 176-200 Clients | 1.60 | \$27,909 | \$334,913 |
| Tier 9 | 201-225 Clients | 1.80 | \$31,398 | \$376,777 |
| Tier 10 | 226-250 Clients | 2.00 | \$34,887 | \$418,641 |
| 25 Client | Add-On (>250) | 0.20 | \$3,489 | \$41,864 |

| DPH OBOT 4929 - Hospi | ital | Model - | Wra | paround Ti | er 4 | |
|-------------------------------------|------|---------|-----|------------|------|---------|
| Service Unit | | Month | Tot | tal Months | | 12 |
| Position | | Salary | | FTE | | Expense |
| Registered Nurse | \$ | 94,944 | | 0.80 | \$ | 75,955 |
| Program Manager | \$ | 66,786 | | 0.05 | \$ | 3,339 |
| Medical Assistant | \$ | 42,058 | | 0.80 | \$ | 33,646 |
| Clerical Support | \$ | 37,090 | | 0.25 | \$ | 9,272 |
| Total Program Staff | | | | 1.90 | | 122,213 |
| | | | | | | |
| Tax and Fringe | | 20.20% | | | \$ | 24,687 |
| Total Compensation | | | | | \$ | 146,901 |
| | | | Un | it Rate | | |
| Staff Training (per MA FTE) | | | \$ | 522 | \$ | 418 |
| Program Supplies and Materials (per | FT | E) | \$ | 209 | \$ | 397 |
| | | | | | | |
| Total Reimb excl M&G | | | | | \$ | 147,715 |
| Admin. Allocation | | 12.58% | | | \$ | 18,583 |
| | | | | | | |
| Total | | | | | \$ | 166,297 |
| CAF | | 2.35% | | | \$ | 3,913 |
| Trust fund contribution for PFMLA | | 0.63% | | | \$ | 770 |
| Annual | | | | | \$ | 170,980 |
| Monthly Accommodation Rate | | | | | \$ | 14,248 |

| Service Unit | | Month | Tot | al Months | 12 | | |
|--|----|--------|-----|-----------|----|---------|--|
| Position | _ | Salary | | FTE | _ | Expense | |
| Registered Nurse | \$ | 94,944 | | 1.00 | \$ | 94,944 | |
| Program Manager | \$ | 66,786 | | 0.05 | \$ | 3,339 | |
| Medical Assistant | \$ | 42,058 | | 1.00 | \$ | 42,058 | |
| Clerical Support | \$ | 37,090 | | 0.25 | \$ | 9,272 | |
| Total Program Staff | _ | | | 2.30 | _ | 149,61 | |
| | _ | | | | _ | | |
| Tax and Fringe | | 20.20% | | | Ś | 30.222 | |
| Total Compensation | _ | | | | \$ | 179,836 | |
| | Uı | | | it Rate | | | |
| Staff Training (per MA FTE) | | | Ś | 522 | \$ | 52 | |
| Program Supplies and Materials (per FTE) | | | \$ | 209 | \$ | 48 | |
| Total Reimb excl M&G | | | | | Ś | 180,83 | |
| Admin. Allocation | = | 12.58% | | | Ś | 22.74 | |
| | | | | | - | , | |
| Total | | | | | \$ | 203,58 | |
| CAF | _ | 2.35% | | | \$ | 4,79 | |
| Trust fund contribution for PFMLA | | 0.63% | | | \$ | 943 | |
| Annual | | | | | \$ | 209,32 | |
| Monthly Accommodation Rate | | | | | S | 17.44 | |

| DPH OBOT 4929 - Hospital I | viod | el - Wraparou | nd 2 | 5 Client Ad | 1-O | n | |
|-------------------------------------|------|---------------|------|-------------|--------|--------|--|
| Service Unit | | Month | Tot | tal Months | | 12 | |
| Position | tion | | | FTE | Expens | | |
| Registered Nurse | \$ | 94,944 | | 0.20 | \$ | 18,989 | |
| Program Manager | \$ | 66,786 | | 0.01 | \$ | 668 | |
| Medical Assistant | \$ | 42,058 | | 0.20 | \$ | 8,412 | |
| Clerical Support | \$ | 37,090 | | 0.05 | \$ | 1,854 | |
| Total Program Staff | | | | 0.46 | | 29,92 | |
| | | | | | | | |
| Tax and Fringe | | 20.20% | | | \$ | 6,044 | |
| Total Compensation | | | | | \$ | 35,967 | |
| | | | Uni | t Rate | | | |
| Staff Training (per MA FTE) | | | \$ | 522 | \$ | 104 | |
| Program Supplies and Materials (per | FTE) | 1 | \$ | 209 | \$ | 96 | |
| | | | | | | | |
| Total Reimb excl M&G | | | | | \$ | 36,16 | |
| Admin, Allocation | | 12.58% | | | Ś | 4.550 | |
| | | | | | | | |
| Total | | | | | \$ | 40,71 | |
| CAF | | 2.35% | | | \$ | 958 | |
| Trust fund contribution for PFMLA | | 0.63% | | | \$ | 189 | |
| Annual | | | | | Ś | 41.864 | |
| Monthly Accommodation Rate | | | | | Ś | 3,489 | |

1/4/2017

| 1/4/2017 | Maste | r Data Loo | k-Up Table - FQHC Start-Up Model |
|--|--------------|------------|--|
| Benchmark Salari | | . Duta 200 | Source |
| Program Manager | \$ 57,219 | | FY15 UFR Wt. Avg. of Program Assistant Director and Supervising Professional |
| Registered Nurse | \$ 67,118 | | FY15 UFR Wt. Avg. of RN Masters + RN Non-Masters |
| Medical Assistant | \$ 35,625 | | FY15 UFR Wt. Avg. of Direct Care II Staff |
| Clerical Support | \$ 33,694 | | FY15 UFR St. Avg. of Direct Care I Staff |
| FTEs | + | | 0 |
| Program Manager | 0.05 | 0.05 | Purchaser Recommendation |
| Registered Nurse | 0.50 | 0.75 | Purchaser Recommendation |
| Medical Assistant | 0.50 | 0.75 | Purchaser Recommendation |
| Clerical Support | 0.05 | 0.05 | Purchaser Recommendation |
| Benchmark Expens | es | | |
| Taxes & Fringe | 20.20% | | 101 CMR 346.00: Rates for Substance Related and Addictive Disorders Programs |
| Occupancy (Per FTE) | \$ 1,723 | | 101 CMR 421.00: Rates for Adult Housing and Community Support Services |
| Staff Training (RN + MA FTE) | \$ 522 | | Purchaser Recommendation |
| Program Supplies and Materials (per FTE) | \$ 209 | | Purchaser Recommendation |
| Admin. Allocation | 12.58% | | 101 CMR 346.00: Rates for Substance Related and Addictive Disorders Programs |
| CAF (Original) | 4.38% | | Base Period FY 15 - Prospective Period 7/1/2017 - 6/30/2019 |
| CAF Rate Review FY20 | 2.35% | | Base Period FY19Q4 - Prospective Period 7/1/2019 - 6/30/2021 |
| Trust fund contribution for PFMLA | 0.63% | | Effective 7/1/19 |

| DPH OBOT 4929 - FQHC Start-up Model with .50 RN | | | | | | | | |
|---|----|---------|----|-------------|----|---------|--|--|
| Service Unit | | Month | | Total Units | | 12 | | |
| Position | | | | FTE | | Expense | | |
| Program Manager | \$ | 57,219 | | 0.05 | \$ | 2,861 | | |
| Registered Nurse | \$ | 67,118 | | 0.50 | \$ | 33,559 | | |
| Medical Assistant | \$ | 35,625 | | 0.50 | \$ | 17,813 | | |
| Clerical Support | \$ | 33,694 | | 0.05 | \$ | 1,685 | | |
| Total Program Staff | | | | 1.10 | | 55,91 | | |
| Tax and Fringe | | 20.20% | | | \$ | 11,295 | | |
| Total Compensation | | 20.2070 | | | Ś | 67,213 | | |
| | | | IJ | nit Rate | | | | |
| Occupancy (Per FTE) | | | \$ | 1.723 | \$ | 1.896 | | |
| Staff Training (RN + MA FTE) | | | \$ | 522 | \$ | 522 | | |
| Program Supplies and Materials (per FTI | E) | | \$ | 209 | \$ | 230 | | |
| Total Reimb excl M&G | | | | | \$ | 69,860 | | |
| Admin. Allocation | | 12.58% | | | \$ | 8,788 | | |
| Total | | | | | \$ | 78,648 | | |
| CAF | | 2.35% | | | \$ | 1,851 | | |
| Trust fund contribution for PFMLA | | 0.63% | | | \$ | 352 | | |
| Annual | | | | | \$ | 80,851 | | |
| Monthly Rate | | | | | \$ | 6,738 | | |

| DPH OBOT 4929 - FQHC | Sta | art-up Mode | l wit | th .75 RN | |
|---|-----|-------------|-------|-----------|-------------|
| Service Unit | | Month | To | tal Units | 12 |
| Position | | Salary | | FTE | Expense |
| Program Manager | \$ | 57,219 | | 0.05 | \$ 2,86 |
| Registered Nurse | \$ | 67,118 | | 0.75 | \$ 50,3 |
| Medical Assistant | \$ | 35,625 | | 0.75 | \$ 26,7 |
| Clerical Support | \$ | 33,694 | | 0.05 | \$ 1,6 |
| Total Program Staff | | | | 1.60 | 81,6 |
| | | | | | |
| Tax and Fringe | | 20.20% | | | \$ 16,4 |
| Total Compensation | | | | | \$ 98,0 |
| | | | Un | it Rate | |
| Occupancy (Per FTE) | | | \$ | 1,723 | \$ 2,7 |
| Staff Training (RN + MA FTE) | | | \$ | 522 | \$ 7 |
| Program Supplies and Materials (per FTI |) | | \$ | 209 | \$ 3 |
| | | | | | |
| Total Reimb excl M&G | | | | | \$ 101,9 |
| Admin. Allocation | | 12.58% | | | \$ 12,8 |
| Total | | | | | \$ 114,7 |
| CAF | | 2.35% | | | \$ 2,7 |
| Trust fund contribution for PFMLA | | 0.63% | | | \$ 5 |
| Annual | | | | | \$ 118,0 |
| Monthly Rate | | | | | \$ 9,8 |

Public Hearing 4.12.19