



# COMMONWEALTH OF MASSACHUSETTS

## Department of Telecommunications and Cable

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April 10, 2024

VIA Email ONLY

Attorney Lance Steinhart  
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**RE: TERRACOM Inc. d/b/a Maxsip Tel ("TERRACOM") Petition for Designation as an Eligible Telecommunications Carrier, Docket No. 23-5**

Dear Attorney Steinhart:

On January 31, 2024, TERRACOM submitted its response to the Department of Telecommunications and Cable's ("DTC") first set of Information Requests in this proceeding. The Department would typically at this stage of the proceeding send TERRACOM a more detailed round of information requests to complete. However, TERRACOM stated in its Petition and other filings that it expects to be wholly acquired by Maxsip Telecom Corporation ("Maxsip") soon.<sup>1</sup> Therefore, DTC will not issue any further Information Requests until the

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<sup>1</sup> See Petition at 19 ("Pursuant to the terms of an Agreement by and among TerraCom, Inc., an Oklahoma corporation; Global Reconnect, LLC, a Delaware limited liability company (hereafter the "Seller"); and Maxsip

pending acquisition is completed. As described by TERRACOM, the acquisition will result in substantial changes to TERRACOM'S financial underpinning, which the DTC considers in its ETC evaluation process.

Rather than issuing Information Requests now that will need to be substantially updated once TERRACOM is owned by Maxsip, DTC will issue the second round of Information Requests after TERRACOM notifies DTC that the acquisition is complete. This decision is necessary for administrative efficiency to avoid repetitive questions. Furthermore, TERRACOM's new financial picture may lead DTC to develop distinct Information Requests from those that would be issued before the acquisition occurs.

Once the acquisition is complete, TERRACOM should notify me if it intends to continue with its ETC petition in Massachusetts. At which point, DTC will issue further Information Requests.

Please do not hesitate to contact me with any questions at 857-408-5175.

Sincerely,

\_\_\_\_\_/s/\_\_\_\_\_  
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William Bendetson, Esq.  
Hearing Officer

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Telecom Corporation, a New York corporation (hereinafter the "Buyer" or "Maxsip"), Buyer will purchase one hundred percent (100%) of the issued and outstanding common stock of TerraCom including its wholly owned subsidiary, YourTel America, Inc.").