# ASSESSING DEPARTMENT REVIEW

# **TOWN OF EASTON**

MAY 2021



## PREPARED BY:

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Sean R. Cronin Senior Deputy Commissioner

May 10, 2021

Select Board Town of Easton 136 Elm Street Easton, MA 02356

Dear Board Members,

I am pleased to present the enclosed Assessing Department Review for the Town of Easton. We hope the report is viewed as a roadmap for local officials to further evaluate this critical department. I truly believe that if the community follows the guidance presented here, it will be better positioned for the future.

If you have any questions regarding the report, please contact Zack Blake, Chief of the Division's Technical Assistance Bureau, at 617-626-2358 or at blakez@dor.state.ma.us.

Sincerely,

Sean R. Cronin

Senior Deputy Commissioner

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# **OVERVIEW**

The Division of Local Services (DLS) completed this review of the Town of Easton's assessing operations at the request of the select board. This request is a follow-up to DLS's Financial Management Structure Review conducted in FY2017 that lead to the creation of a municipal finance department, which consolidated the accounting, treasury, collections, and assessing functions under the supervision of a finance director.

The select board requested this more in-depth evaluation of the assessing office to ensure that it is using best management practices as the community is experiencing significant new construction due to multiple single-family home subdivisions as well as increased development because of the town's ongoing sewer infrastructure projects. Specifically, DLS was asked to review staffing, technological resources, overall office policies and procedures, and compliance with DLS' certification standards and then provide recommendations where improvements could be made.

For this review, we had conversations with the town administrator, finance director, chief assessor, assessors' assistant, principal clerk, treasurer/collector, and geographic information system (GIS) manager. In addition, we communicated with the town's financial management software vendor, SoftRight. We also reviewed roles and responsibilities, examined town and state documents, and compared certification and tax rate activity with peer communities.

#### **Assessing Office**

The assessing office is responsible for valuing all the town's real and personal property, assigning tax payments to owners, and generating the commitments authorizing the treasurer/collector to collect real estate, personal property, betterments, community preservation surcharge, and motor vehicle excise payments. Staff maintains and updates assessment data by conducting inspections, collecting data, reviewing sales, and doing analyses that ensure assessed property values reflect the full and fair cash value as of January 1<sup>st</sup> each year.

Easton's assessing office is responsible for maintaining property records and assessment data on 8,467 real parcels, 271 personal property accounts, 698 tax-exempt properties, and 26,769 motor vehicle excise accounts. Annually, the staff processes about 40 abatements, 200 exemptions, and 500 deed changes and sales questionnaires, and inspects approximately 700 building permits. Of the taxable real property, the town is predominantly residential (about 88 percent), has 379 commercial or industrial parcels, 76 mixed use parcels, and 39 properties used for chapter land purposes (eight in MGL c. 61

forestry, 29 in MGL c. 61A agricultural and two in MGL c. 61B recreation). In addition, Easton has 561 vacant parcels, two-thirds of which are potentially developable.

The board of assessors is composed of three members elected to staggered three-year terms. The board's main responsibilities are to approve property values, tax and excise commitments, and abatement and exemption recommendations made by the chief assessors. They meet at least monthly or more frequently as needed.

The chief assessor is appointed by the town administrator, supervised by the finance director, and a member of the financial management team. Serving in his position since 2008, he is responsible for managing day-to-day operations, complying with the administrative direction of the town administrator and the policy direction of the board of assessors. He divides his time between fieldwork and administrative responsibilities. Fieldwork includes conducting inspections for new construction, property sales and abatement requests. His administrative duties include supervising a full-time assessors' assistant and a part-time principal clerk, as well as managing appraisal consultants. He reviews all data entered in the Vision computer assisted mass appraisal (CAMA) system, determines property condition and grading, and prepares analyses for recertification and interim year adjustments that fulfill state requirements.

The chief assessor works routinely with other officials. He estimates new growth for the budget, provides information for tax classification hearings, and works with the accountant to prepare and submit the tax recapitulation sheet with adequate backup documentation to DLS. He receives certified unpaid betterment assessments from the collector and adds them to the real estate tax bill for commitment. Since its creation in 2019 by town meeting vote, he tracks the Five Corners District Improvement Financing (DIF) program's new growth so that half of the annual new revenue generated is credited to the DIF reserve fund (MGL c 40Q, §3) for future public improvement and economic development in the district. The chief assessor also works with the GIS Manager to maintain the assessors' maps, adding new subdivisions, modifying lots as needed, and assigning parcel map/lot identification and address numbering.

The assessors' assistant has been a member of the office since 2017. She helps the chief assessor in overseeing administrative operations and conducting field inspections. She obtains deed and legal information from the Registry of Deeds and gets building permit information from the Engineering Department that are uploaded into the CAMA system. She maintains betterment records, processes property and excise exemption applications, and notifies the collector's offices of legal and billing changes. She also measures, lists, and takes digital pictures of sale and improved properties and responds to public inquiries.

The clerk, who has been with the office for less than a year, performs general clerical duties, answering the telephone and opening mail. He examines the motor vehicle excise commitments for accuracy before the treasurer/collector issues the bills, reviews motor vehicle excise abatement and exemption applications, and prepares a monthly report of those granted for the accountant and treasurer/collector. He also mails forms of list to businesses, sale questionnaires to new buyers and realtors, and income/expense statements to leased or rental property owners, which the chief assessor reviews and analyzes to help determine equitable values. The clerk is a full-time employee and works for both the assessing and treasurer/collector's offices. To preserve the independency and checks and balances between the two offices, the clerk's work is carefully reviewed by the chief assessor and treasurer/collector.

The town hires appraisal consultants to perform fieldwork and some certification work. One consultant, who specializes in commercial and industrial properties, inspects building permits, measures and lists new structures, performs cyclical inspections, and prepares statistical reports for certification and interim year adjustments. Other consultants are hired to conduct building permit and cyclical inspections or collect and value new personal property accounts. In addition, Easton has hired a consultant to develop the values for its three 504-utility corporation personal property accounts.

Annually, the assessing office is required to complete and file valuation and tax recap reports with DLS. For a certification year<sup>1</sup>, the assessing office must complete a data quality study, develop a workplan, and prepare a property sales analysis (LA-3) prior to getting preliminary certification from BLA, which is followed with a public disclosure period and then final certification. In interim years, the assessors must prepare the property sales analysis and sign and submit the interim year adjustment (LA-15) report. All communities must then submit the assessment and classification of property (LA-4) and tax base growth (LA-13) reports before the tax recap and supplemental schedules are submitted and the public classification hearing is held to decide tax policy and property tax rate(s). Easton sets its tax rate with sufficient time to mail its third quarterly property tax bills timely, and its DLS valuation and tax recap reports are completed in about the same timeframe as comparable quarterly tax communities (see Appendix).

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<sup>&</sup>lt;sup>1</sup> Certification is required every five years. Easton's last certification year was FY2020, therefore the next certification will be FY2025.

#### RECOMMENDATIONS

#### **Review Certification Directives**

We recommend that the chief assessor review and develop a plan to address Easton's certification directives. DLS has Certification Standards (<u>IGR 19-08</u>) that local assessors must follow for the Commissioner of Revenue to certify they are assessing at full and fair cash valuation, which is required every five years. After each certification, BLA provides written directives that must be reviewed for compliance when developing the subsequent revaluation program.

Directives identify areas of improvement and recommended practices that should be consistently performed whether it is a certification year or not (see appendix). These include implementing a systematic, annual property database maintenance program, reviewing sales, studying neighborhood delineations, analyzing market influences, and re-inspecting all property over a specified period to maintain current and accurate descriptive data.

To ensure that the property database is accurate and up to date, it is essential that the chief assessor commits to spending a significant portion of his time attending to administrative responsibilities, regularly scrutinizing all classes and types of property in the CAMA database. As a best practice, this review should begin annually after the current year's values are finalized. He should be examining market conditions, detecting data collection needs, identifying areas of concern, recognizing potential adjustments, and seeking regional information as needed.

While Easton's next revaluation is not scheduled until FY2025, the chief assessor should immediately begin focusing on steps and resources needs to plan and resolve directives. A directive may be a matter that is reviewed prior to the next tax rate being set or require that staff or consultant perform additional inspections or analyses. With the five-year certification schedule, the assessors are required to prepare a third year review of the directives for BLA. In the Gateway system, the chief assessor will self-report the status of each directive that will be reviewed with the BLA advisor. Failure to address prior directives could result in delays to the next certification.

#### **Establish an Assessing Department Calendar**

We recommend the assessing office develop a 12-month schedule of its important activities for both certification and non-certifications years. Annually, the board of assessors publishes a list of significant assessing-related dates for taxpayers. The assessing office should establish a similar calendar of its essential internal tasks and associated deadlines to comply with DLS reporting requirements. It should

include, but not limited to, reviewing directives, analyzing the CAMA database, developing a workplan, securing funding as needed, scheduling inspections, examining sales, and identifying DLS reporting due dates. The assessing calendar would then be integrated into a finance department-wide calendar that includes accounting and treasurer/collector responsibilities, the town's budget process, and other financial priorities such as fiscal year-end activities and the tax recap submission. This master calendar then serves as a communication and planning tool for the finance team to monitor the completion or progress of all tasks and monitor upcoming deadlines.

#### **Create Map-Lot Numbering for New Lots**

We recommend that the chief assessor devise a map-lot numbering system for new parcels that works compatibly with the SoftRight financial management system. Assessors must prepare tax maps that locate and provide essential land area information about all real property in their community. These maps must be updated annually to reflect changes in parcel configurations and assign a unique identification number to each. As a matter of best practice, when larger parcels are subdivided or smaller lots are combined to make a developable property the result should be given a new, never previously use map-lot number and the property record note the previous map-lot(s) it came from for historical refence.

In recent years, Easton has had new subdivisions built in the town. When the planning board approves a subdivision, the chief assessor makes the corresponding changes to the tax maps. In one subdivision, the plans have undergone multiple revisions, including changing the size and number of parcels, and, in a couple instances, this dictated new street addresses per town policy. The chief assessor updated the tax maps accordingly and assigned an identification number to impacted parcels as needed. Unfortunately, some map-lot assignments were recycled. The SoftRight system assigns a bill number to all parcels, but unbeknownst to town officials, it is based on the map-lot assignment. Because of the timing of the plan revisions, some map-lot identifications were recycled between fiscal years, thereby linking the preliminary property tax to one bill number and the actual tax bill to a different bill number. This required the treasurer/collector to investigate and verify that accurate bills were issued to the correct owners. To avoid this situation going forward, the chief assessor should devise a numbering system that does not recycle map-lot assignments and links new parcels to the historical parent parcel(s).

#### **Research and Document Recycled Map-Lot Numbering**

We recommend that the chief assessor work with the treasurer/collector and GIS manager to research and document a comprehensive report of any recycled map-lot changes. This will help to ensure all

parcels are accurately assessed to the correct owners. The recycled map-lot numbers may have also had changes in the street address, which the treasurer/collector may have challenges with when preparing municipal lien certificates (MLC). Generally requested when a property is being sold or the mortgage refinanced, an MLC lists all taxes, assessments, and charges that are due and payable and constitute liens on a real estate parcel. Omitting outstanding charges on an MLC may eliminate the town's ability to collect. Having a reference table of the affected parcels, the treasurer/collector will be able to research and prepare accurate MLCs.

#### **Investigate Orphan Parcels**

We recommend that the town research the 19 parcels that do not have an assigned map-lot or ownership information. These unknown owner parcels may be handled inhouse or may require legal assistance to trace back to the last know owner of record. This process is similar to the examination done in 1991 and Easton's subsequent request to DLS for permission to assess Owners Unknown (MGL c. 59, § 11).

## **Support Restoring the Principal Clerk to a Full-Time Position**

We support the town's proposal to restore the assessing clerk to a full-time position. Prior to FY2021, the clerk was a full-time position. However, with the departure of the prior clerk and as a cost savings measure, the position was replaced with a clerk that splits his time between the assessing and treasurer/collector offices. Because both offices experienced operational challenges with the reduced staff hours, it is our understanding that the town would like to restore the full-time clerk positions in both offices in the FY2022 budget. Returning the assessing clerk to a full-time position will improve coverage in the office, available to respond to telephone and email inquiries and handle in-person visits when the office reopens to the public. More importantly, this will enable the chief assessor and assessors' assistant to schedule inspections convenient for taxpayers and be able to focus on administrative duties such as data review, research, and analysis with limited interruptions.

## **Provide an Annual Spreadsheet of DIF New Growth**

We recommend that the assessing office provide an annual report of the Five Corners DIF new growth. Using the DLS new growth reporting template, the chief assessor should highlight all Five Corners DIF parcels that appear in the report and prepare the calculation of DIF new growth to be transferred to the reserve (MGL c 40Q, §3) for future public improvement and economic development in the district. This will enable the finance director to track activity and make sure the appropriate amount to be transferred is raised on the tax recap sheet.

#### Require Board of Health to Enter Septic Betterments into SoftRight

We recommend that the board of health enter septic betterments into SoftRight upon completion of the work when the septic bills are paid. Easton has a Septic Betterment Loan Program that assists its homeowners by providing access to low interest loans up to \$45,000 for a period of 20 years to be used for the purpose of upgrading failed septic systems. These loans and subsequent betterments occur on a case-by-case basis and are administered by the board of health. When the septic work is finished, the board sends a spreadsheet to the assessors with specific information to create a betterment record in SoftRight. The assessing office then enters septic betterments in the fall when the collector certifies all outstanding apportioned amounts. In the event the property owner wants to pay some or all of the betterment, the collector has to contact the assessing office to create the account and make the commitment for her to accept the payment. Alternatively, the board of health could enter the betterment loan information into SoftRight rather than the spreadsheet and certify them to the assessors to be reported on the tax bill. Entering the account information directly into the financial system will ensure that the information is recorded accurately and timely for proper collection.

APPENDIX

CERTIFICATION, INTERIM YEAR ADJUSTMENT, AND ANNUAL TAX RATE COMPLETION DATES OF COMPARABLE COMMUNITIES

		Ashland	Canton	Chelms for d	Dedham	Easton	Foxborough	Mansfield	Marshfield	Walpole
	FY2017									
ıts	Workplan Approved		8/1/2016	11/16/2016		11/22/2016	8/9/2016	8/11/2016		8/1/2016
ner	LA 9-12 Data Quality		5/26/2016	4/21/2016		3/29/2016	4/22/2016	7/28/2016		4/28/2016
Assessments	LA 3 Property Sales		10/5/2016	11/1/2016		11/22/2016	10/20/2016	8/19/2016		10/26/2016
	Preliminary Certification		10/12/2016	11/16/2016		11/30/2016	10/20/2016	8/30/2016		10/28/2016
Annual	Final Approval		11/4/2016	12/1/2016		12/2/2016	11/2/2016	9/16/2016		11/14/2016
Anı	LA-15 Interim Year Adjustment	9/30/2016			10/20/2016				11/15/2016	
	LA-4 Assessment Classification	10/24/2016	11/9/2016	12/5/2016	11/1/2016	12/5/2016	11/2/2016	9/19/2016	11/18/2016	11/14/2016
Recap	LA-13 Tax Base Growth	10/24/2016	11/9/2016	12/5/2016	11/1/2016	12/5/2016	11/2/2016	9/19/2016	11/18/2016	11/14/2016
	Public Hearing	11/16/2016	11/15/2016	12/5/2016	11/29/2016	12/5/2016	11/15/2016	10/26/2016	12/5/2016	12/6/2016
Tax	LA-5 Options & Certification	12/12/2016	11/17/2016	12/13/2016	12/5/2016	12/8/2016	11/18/2016	10/28/2016	12/9/2016	12/8/2016
	Tax Recap Approved	12/12/2016	11/17/2016	12/13/2016	12/5/2016	12/8/2016	11/18/2016	10/28/2016	12/9/2016	12/8/2016
	9		5/11/2016	4/25/2016	5/16/2016	5/16/2016	5/9/2016	5/3/2016	4/26/2016	5/2/2016
	Special Town Meeting	11/28/2016	n/a	10/17/2016	11/14/2016	11/14/2016	n/a	n/a	n/a	10/17/2016
				FY20	018					
nts	Workplan Approved								6/16/2017	
Assessments	LA 9-12 Data Quality								7/15/2017	
ses	LA 3 Property Sales								11/15/2017	
	Preliminary Certification								11/21/2017	
Annual	Final Approval								12/4/2017	
Ā	LA-15 Interim Year Adjustment	9/28/2017	11/17/2017	10/25/2017	10/27/2017	11/28/2017	11/7/2017	8/29/2017		10/3/2017
	LA-4 Assessment Classification	10/26/2017	11/17/2017	10/30/2017	10/30/2017	11/30/2017	11/8/2017	8/30/2017	12/4/2017	10/3/2017
Recap	LA-13 Tax Base Growth	10/26/2017	11/17/2017	10/30/2017	10/30/2017	11/30/2017	11/8/2017	8/30/2017	12/4/2017	10/3/2017
	Public Hearing	11/1/2017	11/28/2017	11/20/2017	11/30/2017	12/4/2017	11/14/2017	10/18/2017	12/4/2017	11/7/2017
Tax	LA-5 Options & Certification	12/8/2017	12/1/2017	12/8/2017	12/5/2017	12/6/2017	11/20/2017	11/2/2017	12/12/2017	11/30/2017
	Tax Recap Approved	12/8/2017	12/1/2017	12/8/2017	12/5/2017	12/6/2017	11/20/2017	11/2/2017	12/12/2017	11/30/2017
•	Annual Town Meeting		5/10/2017	4/24/2017	5/15/2017	5/15/2017	5/8/2017	5/2/2017	4/24/2017	5/1/2017
_	Special Town Meeting	11/14/2017	n/a	10/16/2017	11/13/2017	11/13/2017	n/a	n/a	10/16/2017	10/16/2017
FY2019										
nts	Workplan Approved	6/7/2018								
meı	LA 9-12 Data Quality	4/4/2018								
Assessments	LA 3 Property Sales	10/30/2018								
	Preliminary Certification	11/6/2018								
Annual	Final Approval	11/30/2018								
An	LA-15 Interim Year Adjustment		11/26/2018	10/24/2018	10/16/2018	11/9/2018	10/25/2018	8/20/2018	10/31/2018	10/24/2018

LA-5 Options & Certification   12/11/2018   11/30/2018   12/12/2018   12/4/2018   12/4/2018   11/26/2018   11/15/2018   12/5/2018   11/29/2018   12/12/2018   12/4/2018   12/4/2018   12/6/2018   11/15/2018   12/5/2018   11/29/2018   12/5/2018			Ashland	Canton	Chelmsford	Dedham	Easton	Foxborough	Mansfield	Marshfield	Walpole
La-5 Options & Certification   12/11/2018   11/30/2018   12/11/2018   11/26/2018   11/15/2019   11/15/2019		LA-4 Assessment Classification	11/30/2018	11/26/2018	10/29/2018	10/23/2018	11/9/2018	10/29/2018	8/20/2018	11/1/2018	10/26/2018
La-5 Options & Certification   12/11/2018   11/30/2018   12/11/2018   11/26/2018   11/15/2019   11/15/2019	Recap	LA-13 Tax Base Growth	11/30/2018	11/26/2018	10/29/2018	10/23/2018	11/19/2018	10/29/2018	8/20/2018	11/1/2018	10/26/2018
Tax Recap Approved	Re	Public Hearing	12/5/2018	11/27/2018	11/19/2018	11/29/2018	11/19/2018	11/13/2018	10/24/2018	12/3/2018	11/13/2018
Annual Town Meeting 5/2/2018 s/16/2018 s/16/2018 s/12/2018 s/21/2018 s/21/2019 s/21/20	Тах	LA-5 Options & Certification	12/11/2018	11/30/2018	12/12/2018	12/4/2018	11/26/2018	11/19/2018	11/15/2018	12/5/2018	11/29/2018
Morkplan Approved		Tax Recap Approved	12/11/2018	11/30/2018	12/12/2018	12/4/2018	11/26/2018	11/19/2018	11/15/2018	12/5/2018	11/29/2018
Workplan Approved   LA-9-12 Data Quality		Annual Town Meeting	5/2/2018	5/16/2018	4/27/2018	5/21/2018	5/21/2018	5/14/2018	5/15/2018	4/23/2018	5/7/2018
Workplan Approved		Special Town Meeting	11/28/2019	n/a	10/12/2018	11/26/2018	10/30/2018	10/1/2018	11/13/2018	10/15/2018	10/15/2018
LA 9-12 Data Quality					FY20	020					
Final Approval LA-15 Interim Year Adjustment Assessment Classification III/(2019) 11/21/2019 10/31/2019 10/31/2019 12/4/2019 11/26/2019 8/28/2019 11/18/2019 10/21/2019 LA-13 Tax Base Growth III/(2019) 12/2/2019 11/18/2019 12/3/2019 11/26/2019 11/26/2019 8/28/2019 11/18/2019 10/23/2019 LA-13 Tax Base Growth III/(2019) 12/2/2019 11/18/2019 12/3/2019 11/26/2019 11	ıts	Workplan Approved					4/29/2019	4/29/2019			
Final Approval LA-15 Interim Year Adjustment Assessment Classification III/(2019) 11/21/2019 10/31/2019 10/31/2019 12/4/2019 11/26/2019 8/28/2019 11/18/2019 10/21/2019 LA-13 Tax Base Growth III/(2019) 12/2/2019 11/18/2019 12/3/2019 11/26/2019 11/26/2019 8/28/2019 11/18/2019 10/23/2019 LA-13 Tax Base Growth III/(2019) 12/2/2019 11/18/2019 12/3/2019 11/26/2019 11	mer	LA 9-12 Data Quality					3/26/2019	5/1/2019			
Final Approval LA-15 Interim Year Adjustment Assessment Classification III/(2019) 11/21/2019 10/31/2019 10/31/2019 12/4/2019 11/26/2019 8/28/2019 11/18/2019 10/21/2019 LA-13 Tax Base Growth III/(2019) 12/2/2019 11/18/2019 12/3/2019 11/26/2019 11/26/2019 8/28/2019 11/18/2019 10/23/2019 LA-13 Tax Base Growth III/(2019) 12/2/2019 11/18/2019 12/3/2019 11/26/2019 11	essi	LA 3 Property Sales					11/19/2019	10/30/2019			
LA-4 Assessment Classification   11/1/2019   12/2/2019   10/31/2019   10/23/2019   12/4/2019   11/26/2019   8/28/2019   11/18/2019   10/22/2019   10/31/2019   12/2/2019   11/26/2019   1	Ass	Preliminary Certification					12/1/2019	11/7/2019			
LA-4 Assessment Classification   11/1/2019   12/2/2019   10/31/2019   10/23/2019   12/4/2019   11/26/2019   8/28/2019   11/18/2019   10/22/2019   10/31/2019   12/2/2019   11/26/2019   1	Annual	Final Approval					12/4/2019	11/26/2019			
LA-13 Tax Base Growth 11/2/2019 12/2/2019 10/31/2019 12/3/2019 12/3/2019 12/3/2019 12/3/2019 12/3/2019 12/3/2019 12/3/2019 12/2/2019 12/2/2019 12/2/2019 12/2/2019 12/2/2019 12/2/2019 12/2/2019 12/2/2019 12/2/2019 12/2/2019 12/2/2019 12/2/2019 12/2/2019 12/2/2019 12/3/2019 11/3/2019 11/	Anr	LA-15 Interim Year Adjustment	9/26/2019	11/21/2019	10/31/2019	10/18/2019			8/26/2019	11/13/2019	10/21/2019
ELA-5 Options & Certification   12/11/2019   12/9/2019   12/12/2019   12/9/2019   12/10/2019   12/13/2019   10/18/2019   12/5/2019   11/26/2019   12/8/2019   12/10/2019   12/13/2019   12/13/2019   12/13/2019   12/5/2019   12/5/2019   12/6/2019   12/6/2019   12/13/2019   12/13/2019   12/13/2019   12/5/2019		LA-4 Assessment Classification	11/1/2019	12/2/2019	10/31/2019	10/23/2019	12/4/2019	11/26/2019	8/28/2019	11/18/2019	10/22/2019
ELA-5 Options & Certification   12/11/2019   12/9/2019   12/12/2019   12/9/2019   12/10/2019   12/13/2019   10/18/2019   12/5/2019   11/26/2019   12/8/2019   12/10/2019   12/13/2019   12/13/2019   12/13/2019   12/5/2019   12/5/2019   12/6/2019   12/6/2019   12/13/2019   12/13/2019   12/13/2019   12/5/2019	Recap	LA-13 Tax Base Growth	11/1/2019	12/2/2019	10/31/2019	10/23/2019	12/5/2019	11/26/2019	8/28/2019	11/18/2019	10/22/2019
Tax Recap Approved 12/11/2019 12/9/2019 12/12/2019 12/9/2019 12/13/2019 10/18/2019 12/5/2019 12/6/2019 5/6/2019	Rec	Public Hearing	12/4/2019	12/3/2019	11/18/2019	12/3/2019	12/2/2019	11/26/2019	12/2/2019	12/2/2019	11/19/2019
Annual Town Meeting 5/1/2019 5/15/2019 1/20/2019 5/20/2019 5/20/2019 5/20/2019 5/13/2019 5/7/2019 4/22/2019 5/6/2019 5/6/2019 1/2	Тах	LA-5 Options & Certification	12/11/2019	12/9/2019	12/12/2019	12/9/2019	12/10/2019	12/13/2019	10/18/2019	12/5/2019	11/26/2019
Special Town Meeting   11/20/2019   n/a   10/21/2019   11/25/2019   11/12/2019   11/4/2019   11/4/2019   n/a   11/18/2019   10/21/2019   11/18/201		Tax Recap Approved	12/11/2019	12/9/2019	12/12/2019	12/9/2019	12/10/2019	12/13/2019	10/18/2019	12/5/2019	11/26/2019
Workplan Approved		Annual Town Meeting	5/1/2019	5/15/2019	4/29/2019	5/20/2019	5/20/2019	5/13/2019	5/7/2019	4/22/2019	5/6/2019
Workplan Approved		Special Town Meeting	11/20/2019	n/a	10/21/2019	11/25/2019	11/12/2019	11/4/2019	n/a	11/18/2019	10/21/2019
A 9-12 Data Quality					FY20	021					
Final Approval 12/7/2020 11/22/2020 11/24/2020 11/24/2020 10/19/2020 10/15/2020 11/10/2020 10/15/20	ıts	Workplan Approved		3/11/2020	3/5/2020	10/27/2020					
Final Approval 12/7/2020 11/22/2020 11/24/2020 11/24/2020 10/19/2020 10/15/2020 11/10/2020 10/15/20	ner	LA 9-12 Data Quality		7/15/2020	4/27/2020	6/1/2020					
Final Approval 12/7/2020 11/22/2020 11/24/2020 11/24/2020 10/19/2020 10/15/2020 11/10/2020 10/15/20	ess	LA 3 Property Sales		11/20/2020	11/12/2020	11/16/2020					
LA-4 Assessment Classification 11/20/2020 12/7/2020 11/25/2020 11/24/2020 11/16/2020 10/19/2020 11/7/2020 11/12/2020 10/16/2020 1 11/12/2020 10/19/2020 11/7/2020 11/12/2020 10/19/2020 11/17/2020 11/12/2020 10/19/2020 11/17/2020 11/12/2020 10/19/2020 11/17/2020 11/12/2020 11/10/2020 11/17/2020 11/18/2020 11/18/2020 11/10/2020 12/19/2020 12/	Ass	Preliminary Certification		12/4/2020	11/17/2020	11/20/2020					
LA-4 Assessment Classification 11/20/2020 12/7/2020 11/25/2020 11/24/2020 11/16/2020 10/19/2020 11/7/2020 11/12/2020 10/16/2020 1 11/12/2020 10/19/2020 11/7/2020 11/12/2020 10/19/2020 11/17/2020 11/12/2020 10/19/2020 11/17/2020 11/12/2020 10/19/2020 11/17/2020 11/12/2020 11/10/2020 11/17/2020 11/18/2020 11/18/2020 11/10/2020 12/19/2020 12/	Annual	Final Approval		12/7/2020	11/22/2020	11/24/2020					
LA-13 Tax Base Growth 11/20/2020 12/7/2020 11/25/2020 11/24/2020 11/16/2020 10/19/2020 11/7/2020 11/17/2020 11/12/2020 10/19/2020 11/17/2020 11/18/2020 11/12/2020 11/10/2020 11/10/2020 11/11/2020 11/18/2020 11/18/2020 11/10/2020 LA-5 Options & Certification 12/17/2020 12/11/2020 12/15/2020 12/10/2020 12/3/2020 11/30/2020 11/24/2020 12/2/2020 12	Anı	LA-15 Interim Year Adjustment	10/20/2020				11/14/2020	10/19/2020	10/15/2020	11/10/2020	10/15/2020
LA-5 Options & Certification 12/17/2020 12/11/2020 12/15/2020 12/10/2020 12/3/2020 11/30/2020 11/24/2020 12/2/2020 12/2/2020 12/2/2020 12/2/2020 12/3/2020 11/30/2020 11/24/2020 12/2/2020		LA-4 Assessment Classification	11/20/2020	12/7/2020	11/25/2020	11/24/2020	11/16/2020	10/19/2020	11/7/2020	11/12/2020	10/16/2020
LA-5 Options & Certification 12/17/2020 12/11/2020 12/15/2020 12/10/2020 12/3/2020 11/30/2020 11/24/2020 12/2/2020 12/2/2020 12/2/2020 12/2/2020 12/3/2020 11/30/2020 11/24/2020 12/2/2020	cap	LA-13 Tax Base Growth	11/20/2020	12/7/2020	11/25/2020	11/24/2020	11/16/2020	10/19/2020	11/7/2020	11/12/2020	10/19/2020
LA-5 Options & Certification 12/17/2020 12/11/2020 12/15/2020 12/10/2020 12/3/2020 11/30/2020 11/24/2020 12/2/2020 12/2/2020 12/2/2020 12/2/2020 12/3/2020 11/30/2020 11/24/2020 12/2/2020	Recap	Public Hearing	12/2/2020	12/7/2020	11/30/2020	12/3/2020	12/1/2020	11/17/2020	11/18/2020	11/23/2020	11/10/2020
Annual Town Meeting 6/30/2020 6/22/2020 6/22/2020 8/10/2020 6/22/2020 6/15/2020 6/23/2020 6/22/2020 6/20/2020	Тах	LA-5 Options & Certification	12/17/2020	12/11/2020	12/15/2020	12/10/2020	12/3/2020	11/30/2020	11/24/2020	12/2/2020	12/2/2020
Annual Town Meeting 6/30/2020 6/22/2020 6/22/2020 8/10/2020 6/22/2020 6/15/2020 6/23/2020 6/22/2020 6/20/2020		Tax Recap Approved	12/17/2020	12/11/2020	12/15/2020	12/10/2020	12/3/2020	11/30/2020	11/24/2020	12/2/2020	12/2/2020
			6/30/2020	6/22/2020	6/22/2020						
		Special Town Meeting	12/8/2020		10/19/2020	11/30/2020	11/30/2020	n/a	11/7/2020	10/19/2020	

# **CERTIFICATION DIRECTIVES FY2007-FY2020**

	FY2007 Recommendations	FY2010 Recommendations	FY2014 Recommendations	FY2017 Recommendations	FY2020 Recommendations
Database	It is recommended that the	The Board of Assessors should		The town needs to take photos	The assessors should implement
Maintenance	current cyclical property re-	implement a systematic, annual		of the 102,300 and 400 class	a systematic, annual property
	inspection program be	property database maintenance		properties before next	database maintenance program.
	completed for FY2009.	program. The collection and		certification. The building	The collection and maintenance
		maintenance of current and		permits need to be input to the	of current and accurate property
	The Board of Assessors should	accurate property inventory data		PRC's. Easton is in the process of	inventory data is a critical
	implement a systematic, annual	is a critical element in the		implementing new software to	element in the development of
	property database maintenance	development of uniform, fair		complete this task but are having	uniform, fair market value. Any
	program. The collection and	market value. Any such program		issues completing it. The Board	such program should include,
	maintenance of current and	should include, but not be		of Assessors should implement a	but not be limited to, a review of
	accurate property inventory data	limited to, a review of market		systematic, annual property	market conditions,
	is a critical element in the	conditions, neighborhood		database maintenance program.	neighborhood changes, new
	development of uniform, fair	changes, new construction, and		The collection and maintenance	construction, and recently sold
	market value. Any such program	recently sold properties. As part		of current and accurate property	properties. The BLA field
	should include, but not be	of the program, an on-going data		inventory data is a critical	advisors are available to assist in
	limited to, a review of market	quality analysis would help		element in the development of	review and analysis of data
	conditions, neighborhood	identify recollection priorities		uniform, fair market value. Any	recollection documentation and
	changes, new construction, and	and evaluate program progress.		such program should include,	to help in program planning. (For
	recently sold properties.	It is also recommended that a		but not be limited to, a review of	further information on data
		plan be developed for a cyclical		market conditions,	maintenance and data quality
	As part of the program, an on-	property reinspection program		neighborhood changes, new	analysis, please refer to the
	going data quality analysis would	so that each parcel is inspected		construction, and recently sold	"Certification Standards.")
	help identify recollection	at least once in every nine-year		properties. As part of the	
	priorities and evaluate program	cycle. The BLA field advisors are		program, an on-going data	
	progress.	available to assist in review and		quality analysis would help	
		analysis of data recollection		identify recollection priorities	
	The BLA field advisors are	documentation and to help in		and evaluate program progress.	
	available to assist in review and	program planning. For further		It is also recommended that a	
	analysis of data recollection	information on data		plan be developed for a cyclical	
	documentation and to help in	maintenance, cyclical		property reinspection program	
	program planning. For further	reinspection programs and data		so that each parcel is inspected	
	information on data	quality analysis, please refer to		at least once in every nine-year	
	maintenance, cyclical	"The Guidelines for the		cycle. The BLA field advisors are	
	reinspection programs and data	Development of a Minimum		available to assist in review and	
	quality analysis, please refer to	Reassessment Program."		analysis of data recollection	
	"The Guidelines for the	_		documentation and to help in	
	Development of a Minimum			program planning. For further	
	Reassessment Program."			information on data	
				maintenance, cyclical	
				reinspection programs and data	
				quality analysis, please refer to	
1				the "Certification Standards."	1

	FY2007 Recommendations	FY2010 Recommendations	FY2014 Recommendations	FY2017 Recommendations	FY2020 Recommendations
Other directives	FY2007 Recommendations	Recommendations Recommendation: Mixed-use Land Schedules: Assessors should review their current methodology of pricing predominantly commercial property, that is located in the residential neighborhood, based on the residential land schedule and not the commercial. This methodology should have market support if continued to be utilized in FY2013.  Recommendation: Unbuildable land: Assessors should utilize one rate unless there is market support for their current methodology of three rates.	112 land schedule: Assessor should review their 112 per unit price to ensure that these properties are never valued less than they would be on the residential schedule.	Chapter Land - Town should ensure that the FVAC values are table driven for next certification.  Apartments - The assessors need to review all the 111's and 112's in town. They need to make a greater attempt to collect I&E's and to take a look at neighboring communities for these classes for possible adjustments to the values and the per unit price of the 112's. Assessors should look at regional information when determining the necessary changes.	FY2020 Recommendations
Neighborhood review	The Board of Assessors should also review all residential neighborhood delineation and adjust them as needed by the next certification.	The Board of Assessors should review all residential neighborhood delineation and adjust them as needed by the next certification. Any neighborhood modifiers should be reviewed and supported with recent sales. Neighborhood modifiers, the 1.20 modifier in this case, should be supported by market evidence and possibly considered as a separate neighborhood.	The Board of Assessors should review all residential neighborhood delineations in accordance with indicated land value and adjust them as needed by the next certification. Town may find evidence of needing more residential neighborhoods.		The assessors should review all residential neighborhood delineations in accordance with indicated land value and adjust them as needed by the next certification. Site index six and seven are close and need to be reviewed and updated interim year FY2021.
GIS system enhancement and training		neigniormood.			The assessors should ensure continued efforts are made to enhance the viability of the GIS mapping system. GIS should continue to be developed so that it provides the standardized benefits required to provide taxpayers with uniform and equitable assessments.  Assessors should develop a training program to ensure all staff have the ability to utilize the GIS in the performance of their duties.

	FY2007 Recommendations	FY2010 Recommendations	FY2014 Recommendations	FY2017 Recommendations	FY2020 Recommendations
Land		Assessors should review and	Assessors should review and	Assessors should review and	The assessors should review land
schedules		analyze market influences of	analyze market influences of	analyze market influences of	values and adjust the land
		certain characteristics on the	certain characteristics on the	certain characteristics on the	valuation system as needed in a
		value of land, such as access, and	value of land, such as access, and	value of land, such as access, and	uniform and equitable manner.
		topography, and adjust the land	topography, and adjust the land	topography, and adjust the land	The assessors need to look at the
		valuation system as needed in a	valuation system as needed in a	valuation system as needed in a	(Land : Total value ratio)
		uniform and equitable manner.	uniform and equitable manner.	uniform and equitable manner.	checking if it is consistent with
		Assessors should continue to	Town should continue to	Assessors should review their	similar communities in the area.
		monitor sales to support their	monitor their excess land rate	excess land values and prime	
		excess rate. Assessors should	and adjust accordingly. Assessors	land values. Current 2% excess	
		review their "estate lot"	should also monitor sales to	land value rate to prime land	
		methodology and provide some	determine if there is market	value rate is very low.	
		type of support for its continued	support for secondary or front		
		use in FY2013. Assessors should	foot pricing.		
		monitor sales to see if there is			
		support for secondary or front			
		foot pricing in the town.			
Commercial &			Assessors should review their		
Industrial			current C&I neighborhoods for		
Land Schedule			possible consolidation. Assessors should also have support to		
			adjust excess land by		
			neighborhood.		
Condo			Assessor should review all	A complete analysis must be	Review and update
valuation			condominium valuations to	presented demonstrating that	condominium assessments
valuation			ensure more equity between	cost tables have been updated	based on current market activity.
			complexes.	and the manner in which the	Also complete analysis of the
			complexes.	updates were determined. Town	condo class by style.
				should review their land to total	condo class by style.
				building ratio to assist in	
				reviewing their cost tables.	
				Typically, land values are less	
				than the total value for this area	
				of the state.	

	FY2007 Recommendations	FY2010 Recommendations	FY2014 Recommendations	FY2017 Recommendations	FY2020 Recommendations
Cyclical			Maintenance of current and	Maintenance of current and	Cyclical inspections of property
reinspection			accurate property inventory data	accurate property inventory data	descriptions over a specified
			is a critical element in the	is a critical element in the	time period should be
			development of uniform, fair	development of uniform, fair	implemented or, if already
			market values. Our last	market values. Our last	underway, should be continued.
			certification review indicated	certification review indicated	(For further information on
			that the Board of Assessors	that the Board of Assessors	cyclical reinspection programs
			should continue their cyclical	should begin a cyclical	and data quality analysis please
			reinspection program of all	reinspection program of all	refer to the "Certification
			descriptive property data over a	descriptive property data over a	Standards.")
			specified time period, so that	specified time period, so that	
			each parcel is inspected at least	each parcel is inspected at least	
			once in every nine-year cycle. As	once in every nine-year cycle. As	
			part of this cyclical reinspection	part of this cyclical reinspection	
			program, an on-going data	program, an on-going data	
			quality analysis would help	quality analysis would help	
			identify recollection priorities for	identify recollection priorities for	
			program planning. Town should	program planning. For further	
			complete all classes by FY2019.	information on cyclical	
			For further information on	reinspection programs and data	
			cyclical reinspection programs	quality analysis please refer to	
			and data quality analysis please	the "Certification Standards."	
			refer to the "Certification		
			Standards."		
Cost tables			A complete analysis must be		
			presented demonstrating that		
			cost tables have been updated		
			and the manner in which the		
			updates were determined.		
			Assessor should ensure a better		
			correlation between the		
			National Cost Manual and		
			system rates especially for		
			Commercial and Industrial.		
Income &	Assessors need to implement a	Assessors should continue with	Assessors should continue with		
Expense Data	program to ensure a better	their recently implemented	their recently implemented		
	return of Income and Expense	program to ensure a better	program to ensure a better		
	data from Commercial, Industrial	return of Income and Expense	return of Income and Expense		
	and apartment property owners.	data from Commercial,	data from Commercial, Industrial		
	, , , , , , , , , ,	Industrial, Apartment, and	and Apartment property owners.		
		Mixed-use property owners.	Town should also seek to obtain		
		Assessor should also have a	additional sources of rental		
		program in place to obtain rental	information annually.		
		information from other sources			
		annually.			

# **ACKNOWLEDGEMENTS**

# In preparing this review, DLS spoke with the following persons:

Connor Read, Town Administrator

Wendy Nightingale, Finance Director/Town Accountant

Robert Alford, Chief Assessor

Ellen Weene, Assessors' Assistant

Brian Mandeville, Principal Clerk

Leon Scott, Geographic Information System Manager

Bindi Carpenter, Springbrook Northeast Customer Support