

**2017 MASSACHUSETTS MERGED SMALL GROUP/INDIVIDUAL MEMBERSHIP REPORT <sup>1</sup>**  
**ELIGIBLE SMALL GROUP COVERED LIVES BY COUNTY**  
(211 CMR 66.13(2)(g))

|         | ELIGIBLE SMALL GROUP COVERED LIVES BY COUNTY<br>COMMERCIAL INSURANCE CARRIERS<br>(WITH 2017 MEMBERSHIP ACCORDING TO 2017 ANNUAL REPORTS) | Barnstable                   | Berkshire                    | Bristol                      | Dukes                        | Essex                        | Franklin                     | Hampden                      | Hampshire                    | Middlesex                    | Nantucket                    | Norfolk                      | Plymouth                     | Suffolk                      | Worcester                    | TOTAL                        |
|---------|--|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|
|         |  | Covered Lives<br>End of Year | Covered Lives<br>End of Year | Covered Lives<br>End of Year | Covered Lives<br>End of Year | Covered Lives<br>End of Year | Covered Lives<br>End of Year | Covered Lives<br>End of Year | Covered Lives<br>End of Year | Covered Lives<br>End of Year | Covered Lives<br>End of Year | Covered Lives<br>End of Year | Covered Lives<br>End of Year | Covered Lives<br>End of Year | Covered Lives<br>End of Year | Covered Lives<br>End of Year |
| 1       | Fallon Health and Life Assurance Company, Inc.   | 1                            | 2                            | 44                           | 0                            | 28                           | 0                            | 12                           | 0                            | 25                           | 0                            | 8                            | 31                           | 1                            | 82                           | 234                          |
| 2       | HPHC Insurance Company, Inc.   | 101                          | 15                           | 45                           | 22                           | 121                          | 9                            | 44                           | 10                           | 332                          | 0                            | 173                          | 141                          | 151                          | 79                           | 1,243                        |
| 3       | Tufts Insurance Company - d/b/a Tufts Health Plan  | 8                            | 28                           | 37                           | 0                            | 220                          | 0                            | 31                           | 10                           | 629                          | 0                            | 445                          | 203                          | 800                          | 131                          | 2,542                        |
| 4       | UnitedHealthcare Insurance Company   | 148                          | 161                          | 3,074                        | 15                           | 830                          | 29                           | 259                          | 7                            | 2,146                        | 11                           | 1,214                        | 757                          | 1,248                        | 332                          | 10,231                       |
| 5       | Wilco Life Insurance Company <sup>2</sup>  | 0                            | 0                            | 0                            | 0                            | 0                            | 0                            | 0                            | 0                            | 0                            | 0                            | 0                            | 0                            | 0                            | 0                            | 0                            |
| TOTALS: |  | 258                          | 206                          | 3,200                        | 37                           | 1,199                        | 38                           | 346                          | 27                           | 3,132                        | 11                           | 1,840                        | 1,132                        | 2,200                        | 624                          | 14,250                       |

|         | ELIGIBLE SMALL GROUP COVERED LIVES BY COUNTY<br>HEALTH MAINTENANCE ORGANIZATIONS<br>(WITH 2017 MEMBERSHIP ACCORDING TO 2017 ANNUAL REPORTS) | Barnstable                   | Berkshire                    | Bristol                      | Dukes                        | Essex                        | Franklin                     | Hampden                      | Hampshire                    | Middlesex                    | Nantucket                    | Norfolk                      | Plymouth                     | Suffolk                      | Worcester                    | TOTAL                        |
|---------|---|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|
|         |   | Covered Lives<br>End of Year | Covered Lives<br>End of Year | Covered Lives<br>End of Year | Covered Lives<br>End of Year | Covered Lives<br>End of Year | Covered Lives<br>End of Year | Covered Lives<br>End of Year | Covered Lives<br>End of Year | Covered Lives<br>End of Year | Covered Lives<br>End of Year | Covered Lives<br>End of Year | Covered Lives<br>End of Year | Covered Lives<br>End of Year | Covered Lives<br>End of Year | Covered Lives<br>End of Year |
| 1       | Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc.  | 6,272                        | 3,972                        | 10,870                       | 946                          | 21,753                       | 1,397                        | 8,104                        | 3,271                        | 72,070                       | 1,649                        | 28,352                       | 14,465                       | 37,679                       | 22,848                       | 233,648                      |
| 2       | Boston Medical Center Health Plan, Inc.   | 6                            | 0                            | 22                           | 0                            | 13                           | 4                            | 9                            | 14                           | 97                           | 0                            | 23                           | 8                            | 36                           | 1                            | 233                          |
| 3       | CeltiCare Health Plan of Massachusetts, Inc.  | 0                            | 0                            | 0                            | 0                            | 0                            | 0                            | 0                            | 0                            | 0                            | 0                            | 0                            | 0                            | 0                            | 0                            | 0                            |
| 4       | ConnectiCare of Massachusetts, Inc.   | 0                            | 0                            | 0                            | 0                            | 0                            | 8                            | 347                          | 73                           | 0                            | 0                            | 0                            | 0                            | 0                            | 0                            | 428                          |
| 5       | Fallon Community Health Plan, Inc.  | 3                            | 25                           | 335                          | 0                            | 388                          | 39                           | 287                          | 151                          | 1,458                        | 0                            | 1,731                        | 407                          | 54                           | 6,406                        | 11,284                       |
| 6       | Harvard Pilgrim Health Care, Inc.   | 3,199                        | 184                          | 2,333                        | 553                          | 3,923                        | 51                           | 575                          | 255                          | 22,039                       | 158                          | 6,658                        | 3,605                        | 2,910                        | 3,870                        | 50,313                       |
| 7       | Health New England, Inc.  | 0                            | 3,650                        | 0                            | 0                            | 30                           | 1,370                        | 10,944                       | 3,897                        | 0                            | 0                            | 0                            | 2                            | 0                            | 1,313                        | 21,206                       |
| 8       | Minuteman Health, Inc.  | 0                            | 0                            | 402                          | 0                            | 309                          | 0                            | 0                            | 0                            | 341                          | 0                            | 130                          | 222                          | 37                           | 259                          | 1,700                        |
| 9       | Neighborhood Health Plan, Inc.  | 3,040                        | 0                            | 2,608                        | 846                          | 11,373                       | 2                            | 45                           | 1                            | 11,748                       | 670                          | 5,439                        | 3,025                        | 6,025                        | 1,294                        | 46,116                       |
| 10      | Tufts Health Public Plans, Inc.   | 1,332                        | 147                          | 939                          | 7                            | 1,521                        | 0                            | 197                          | 115                          | 2,482                        | 1                            | 1,041                        | 881                          | 639                          | 700                          | 10,002                       |
| 11      | Tufts Associated Health Maintenance Organization, Inc. - d/b/a Tufts Health Plan  | 417                          | 335                          | 2,164                        | 0                            | 3,862                        | 104                          | 847                          | 253                          | 11,511                       | 0                            | 18,752                       | 2,909                        | 5,160                        | 7,786                        | 54,100                       |
| TOTALS: |   | 14,269                       | 8,313                        | 19,673                       | 2,352                        | 43,172                       | 2,975                        | 21,355                       | 8,030                        | 121,746                      | 2,478                        | 62,126                       | 25,524                       | 52,540                       | 44,477                       | 429,030                      |

|         | ELIGIBLE SMALL GROUP COVERED LIVES BY COUNTY<br>BLUE CROSS AND BLUE SHIELD OF MASSACHUSETTS, INC.<br>(WITH 2017 MEMBERSHIP ACCORDING TO 2017 ANNUAL REPORTS) | Barnstable                   | Berkshire                    | Bristol                      | Dukes                        | Essex                        | Franklin                     | Hampden                      | Hampshire                    | Middlesex                    | Nantucket                    | Norfolk                      | Plymouth                     | Suffolk                      | Worcester                    | TOTAL                        |
|---------|--|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|
|         |  | Covered Lives<br>End of Year | Covered Lives<br>End of Year | Covered Lives<br>End of Year | Covered Lives<br>End of Year | Covered Lives<br>End of Year | Covered Lives<br>End of Year | Covered Lives<br>End of Year | Covered Lives<br>End of Year | Covered Lives<br>End of Year | Covered Lives<br>End of Year | Covered Lives<br>End of Year | Covered Lives<br>End of Year | Covered Lives<br>End of Year | Covered Lives<br>End of Year | Covered Lives<br>End of Year |
| 1       | Blue Cross and Blue Shield of Massachusetts, Inc.  | 53                           | 5                            | 175                          | 0                            | 125                          | 0                            | 28                           | 27                           | 1,067                        | 57                           | 340                          | 102                          | 738                          | 59                           | 2,776                        |
| TOTALS: |  | 53                           | 5                            | 175                          | 0                            | 125                          | 0                            | 28                           | 27                           | 1,067                        | 57                           | 340                          | 102                          | 738                          | 59                           | 2,776                        |

<sup>1</sup> Based on the 2017 Small Group/Individual Annual Reports currently on file with the Division.  
Starting with the the year-end 2017 report, carriers are no longer submitting data for this report directly to the Division. Instead, the year-end 2017 data (and subsequent year-end reports) shown in this report was produced by the Center for Health Information and Analysis using data submissions by the carriers to the All-Payer Claims Database. As a result, comparing membership from year-end 2016 to year-end 2017 may not be appropriate, as the data is taken from separate sources.

<sup>2</sup> Plan is closed to new membership. Effective July 6, 2015, Consecro Life Insurance Company was renamed Wilco Life Insurance Company.