



The Commonwealth of Massachusetts' Environmentally Preferable Products Procurement Program

Changing the Statewide Contract landscape:
Expanding the scope of sustainable purchasing options

mass.gov/epp

Environmentally Preferable Products (EPP) Procurement Program

The Program's primary goal is to leverage the Commonwealth's purchasing power to procure goods and services that have a reduced effect on human health and the environment when compared to competing products and services.

In FY2015, the Commonwealth reduced approximately 190,000 metric tons of carbon equivalent (MTCE³) by choosing to purchase energy-efficient products and those that contain post-consumer recycled content. This is equal to removing 64,776 passenger vehicles from the road.¹

What are EPPs?

Environmentally Preferable Products (EPPs) include products and services that:

- Contain recycled materials;
- Conserve energy or water;
- Minimize waste;
- Are less toxic and hazardous;
- Reduce the generation, release, or disposal of toxic substances;
- Protect open space; and/or
- Lessen the impact of such products or services on public health and the environment.

Better for the Environment and Cost Effective Too!

- ✓ A good number of EPPs on the market today are less expensive than their conventional counterparts - remanufactured toner cartridges and energy-efficient equipment/appliances, for example.
- ✓ A wide range of other EPPs are equal to or comparable in cost, such as cleaning products, janitorial paper products, remanufactured antifreeze, and traffic cones.
- ✓ A third segment may cost more at the time of purchase, but often have a short "payback period" after which buyers reap a significant ongoing cost savings in the maintenance, operation and/or disposal of the product, i.e. compact fluorescent light bulbs, plastic lumber, and integrated pest management.

Best value contracting: Considers the total cost of ownership from cradle to grave.

Get a consolidated view of EPPs on Statewide Contract: mass.gov

Find Contract User Guides: mass.gov/osd > Buy from

EPP Products and Services

Ammunition Recycling
Antifreeze
Art and Instructional School Supplies
Bio-Based Lubricants
Body Armor Recycling
Building Materials and Supplies
Cleaning Products and Supplies
Cleaning Services
Clothing
Computers and Laptops
Electrical and Lighting Supplies
Environmental Management Consulting
Fertilizers
Foodservice Supplies and Equipment
Fuels
Furniture
Hospital Supplies
Indoor/Outdoor Pest Management
Industrial/Commercial Supplies
Landscaping Applications
Lawn and Grounds Equipment
Mattress Recycling Services
Motor Oil
Office Supplies
Organic Food
Paper
Photocopiers and Printers
Plastic Lumber
Plumbing, Heating, and HVAC Supplies
Print, Copy, and Mail Services
Recycling Containers and Compost Bins
Snow and Ice Products
Toner Cartridges
Traffic Cones and Safety Products
Trash Bags
Vehicle Parts
Vehicles - Hybrid/Alternative Fuel
Water Treatment Technologies

Executive Order 515 requires all Massachusetts Executive Departments to reduce their impact on the environment and enhance public health by procuring Environmentally Preferable Products and Services whenever they are readily available, perform to satisfactory standards, and represent best value to the Commonwealth.



Did you know?

EPP Statewide Contract Highlights

- FAC85 is a 100% Green Cleaning Products, Programs, Equipment, and Supplies contract with 15 vendors providing more than 18,000 third-party certified chemicals and janitorial products, as well as assistance in transitioning buyers to a green cleaning program.
- Easily identify furniture free of chemicals such as formaldehyde, antimicrobials, and flame retardants on OFF38.
- Among numerous EPP options on ITC66 - Copiers, Printers, Scanners, and Related Devices and Services - vendors offer remanufactured toner cartridges, a green option with proven product effectiveness and cost efficiency.
- FAC81 provides Janitorial Services from 20 qualified vendors who use green cleaning products that are third-party certified.
- Organic fertilizers and outdoor Integrated Pest Management (IPM) professionals are available on FAC77, the Statewide Contract providing Landscaping and Related Services. Indoor IPM is provided on FAC92.
- Opportunities to purchase fuel efficient and alternative fuel vehicles offered on VEH98.
- Find Advanced Vehicle Technology Equipment on VEH102: Electric vehicle charging station equipment; idle reduction equipment; and after-market conversion technologies to upfit vehicles for alternative fuel capabilities.

[v/epp > Environmentally Preferable Products and Services Guides.](#)

[a Statewide Contract > Statewide Contract User Guides.](#)

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Did you
know?

Quality, Cost, and Availability Driving Sustainable Practices

Expenditures on Environmentally Preferable Products and Services on Statewide Contract in FY2015 came in at more than \$386 million!

It is estimated that these purchases saved the Commonwealth approximately \$28 million.¹

"The strides the Commonwealth has made concerning EPP product availability and efficacy have had a huge impact on public buyer purchasing decisions leading to significant environmental benefits across the state and beyond."

Eric Friedman
Director of the Leading by Example Program,
Department of Energy Resources

¹ EPP Program Annual Report Fiscal Year 2015, p. 3: mass.gov/epp > MA EPP Program Annual Reports > 2015 Annual Report MA EPP Program

EPP Procurement Program Awards in 2016 for innovation and commitment to sustainable purchasing options:

- Cronin Award - National Association of State Procurement Officials
- EPEAT Award - Green Electronic Council
- Business Case Award - Sustainable Purchasing Leadership Council
- Purchasing Innovation Award - Sustainable Purchasing Leadership Council



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