

FAC116: Lawns and Grounds Equipment, Parts and Services

	UPDATED: March 27, 2025						
Contract #:	FAC116						
MMARS MA #:	FAC116*						
Initial Contract Term:	May 1, 2021 – April 30, 2027						
Maximum End Date:	April 30, 2027						
Current Contract Term:	May 1, 2021 – April 30, 2027						
Contract Manager:	Sean Corbin, Phone: 617-720-3105, <u>sean.corbin2@mass.gov</u>						
This Contract Contains:	Environmentally Preferable Products						
	MBE/MWBE/WBE						
UNSPSC Codes:	See Appendix A for a list of UNSPSC Codes						
Updated:	Vendor Contact Information						
*The asterisk is required when referen	ncing the contract in the Massachusetts Management Accounting Reporting System (MMARS).						

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Contract Summary

This is a Statewide Contract for Lawns and Grounds Equipment, Parts and Services. This contract is for equipment which is intended for the maintenance and care of lawns and grounds areas as well as the parts, repair, and leasing for this equipment. The vendors on this contract are manufacturers and local dealers who offer % discounts on equipment and published hourly service rates. **Buyers are always encouraged to negotiate additional discounts.**

Major differences between FAC116 and the predecessor contract FAC88 include:

- Lease is expanded to all categories instead of only for Category 5 (Golf Carts and Utility Vehicles).
- Tractors and loaders are combined into one category along with all their related equipment.
- Consolidated categories and reduced category count from 14 to 9.

Contract Categories

This contract includes 9 categories of lawn and grounds equipment as listed below.

Category 1:	Agricultural Tractors, Loaders and Related Accessories
Category 2:	Lawnmowers and Related Accessories
Category 3:	Utility Vehicles, Golf Carts, Snowmobiles and Related Accessories
Category 4:	2 Cycle/4 Cycle Handheld Power Equipment
Category 5:	Snow Blowers and Related Accessories
Category 6:	Specialty Wheeled (and Towed) Power Equipment
Category 7:	Utility Trailers and Related Accessories
Category 8:	Commercial Grade Battery Electric Lawn Equipment
Category 9:	Equipment Leasing for Categories 1-8 (Please review additional leasing terms on Appendix B)

Benefits and Cost Savings

Statewide contracts are an easy way to obtain benefits for your organization by leveraging the Commonwealth's buying power, solicitation process, contracting expertise, vendor management and oversight, and the availability of environmentally preferable products.

- Competitive Pricing
- Battery Powered Electric Lawn Equipment
- Prompt Pay Discount, Volume Discount and Dock Delivery Discounts available

Find Bid/Contract Documents

- To find all contract-specific documents, including the Contract User Guide, RFR, specifications, and other attachments, visit <u>COMMBUYS.com</u> and search for FAC116 to find related Master Blanket Purchase Order (MBPO's) information. All common contract documents are located in the "Master Contract Record" Master Blanket Purchase Order (MBPO) for FAC116 and can be accessed directly by visiting <u>PO-21-1080-OSD03-SRC3-21990</u>.
- To find vendor-specific documents, including price sheets, see links to individual vendor MBPOs on <u>the Vendor</u> <u>Information</u> page.



Who Can Use This Contract

Applicable Procurement Law

Executive Branch Goods and Services: MGL c. 7, § 22; c. 30, § 51, § 52; 801 CMR 21.00;

Eligible Entities

Please see the standard list of Eligible Entities on our Eligible Entities Which May Use Statewide Contracts webpage.

Subcontractors

The awarded vendor's use of subcontractors is subject to the provisions of the Commonwealth's Terms and Conditions and Standard Contract Form, as well as other applicable terms of this Statewide Contract.

Supplier Diversity Requirements

When selecting contractors and placing orders, Executive departments shall utilize diverse and small businesses to the extent possible based on contract terms, SDO and departmental policies, laws, and regulations. Additionally, departments shall make a preference for contractors with higher SDP commitments and/or performance whenever such information is available (or is requested from contractors by the department) and the preference is feasible.

OSD provides up-to-date information on the availability of diverse and small businesses on statewide contracts through the <u>Statewide Contract Index</u> available on the COMMBUYS home page. See the "Programs (SDO and SBPP)" tab for current certification and small business status of contractors on this contract.

Pricing, Quote and Purchase Options

Purchase Options

The purchase options identified below are the only acceptable options that may be used on this contract:

- Purchases made through this contract will be direct, outright purchases
- This contract includes leasing of equipment in Categories 1-8
- This is a fee for service contract

Pricing Options

- **Ceiling/Not-to-Exceed:** Contract discounts and other pricing published under the contract represents "ceiling" or "not-to-exceed" pricing, and may be further negotiated.
- Discount off of Manufacturers Suggested Retail Price (MSRP): Contract pricing is a specified discount off of the MSRP catalog price.
- Discount off of the Vendor Catalog Price: Contract pricing is a specified discount off of the vendor catalog price.

Product/Service Pricing and Finding Vendor Price Files

Product pricing may be found by reviewing the individual Vendor MBPOs in COMMBUYS. You may these links on the <u>vendor information</u> page.

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Setting Up a COMMBUYS Account

COMMBUYS is the Commonwealth's electronic Market Center supporting online commerce between government purchasers and businesses. If you do not have one already, contact the COMMBUYS Help Desk to set up a COMMBUYS buyer account for your organization: (888)-627-8283 or <u>OSDhelpdesk@mass.gov</u>.

When contacting a vendor on statewide contract, always reference FAC116 to receive contract pricing.

Quick Search in COMMBUYS

Log into COMMBUYS, and use the Search box on the COMMBUYS header bar to locate items described on the MBPO or within the vendor catalog line items. Select Contract/Blanket or Catalog from the drop-down menu.

How To Purchase From The Contract

• Solicit quotes and select and purchase quoted item in COMMBUYS

This COMMBUYS functionality provides a mechanism to easily obtain quotes, as specified by the Contract. The buyer would create a Release Requisition, and then convert it to a Bid. After approval by the buyer approving officer, the bid is then sent to selected vendors to request quotes. Buyers must include "FAC116 RFQ" when entering information in the Description field.

For a description of how to complete this purchase in COMMBUYS, visit the <u>Job Aids for Buyers</u> webpage, and select:

The COMMBUYS Purchase Orders section, and choose the How to Create a Solicitation Enabled Bid Using a Release Requisition job aid or one of the quick reference guides.

Obtaining Quotes

Contract users should always reference FAC116 when contacting vendors to ensure they are receiving contract pricing. Quotes, not including construction services, should be awarded based on best value.

For a full description of how to complete a quote in COMMBUYS visit the Job Aids for Buyers webpage, and select:

> The COMMBUYS Purchase Orders section, and choose Request Quotes From Vendors on Statewide Contracts job aid.

• For orders up to \$10,000:

Eligible Entities may purchase directly from the vendor of their choice without requesting multiple quotes. Although not required, OSD strongly encourages Eligible Entities to request pricing and service information from multiple vendors.

• For orders over \$10,000:

It is recommended that Eligible Entities solicit at least three (3) quotes from FAC116 vendors to determine which vendor can provide the best value for the services or commodities being purchased. The solicitation and order are to be processed using COMMBUYS Conversion <u>MBPO PO-21-1080-OSD03-SRC3-21997</u>.

Instructions for MMARS Users

MMARS users must reference the MA number in the proper field in MMARS when placing orders with any contractor. For buyers utilizing category 9 for leasing/rental use **FAC116Lease*** MA.

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Environmentally Preferable Products (EPP)

Category 8 is for Commercial Grade Battery Electric Lawn Equipment. Vendors in this category offer a range of battery powered lawn equipment ranging from handheld equipment such as trimmers and blowers to larger equipment such as mowers and ride-on vehicles.

To see specifications for this category, please see the "<u>Commercial Grade Battery Powered Landscape Equipment</u> <u>Specifications</u>" document located in COMMBUYS along with all other related contract documents:

Contract Exclusions and Related Statewide Contracts

The scope of this contract is proposed for equipment which is intended for the maintenance and care of lawns and grounds areas. This contract is not intended for large construction equipment, which is defined as anything over 150HP. For related equipment, please see the following Statewide contracts or their subsequent replacement contracts:

- 1. Heavy Duty Construction Equipment VEH93
- 2. Purchase of Vehicles (Cars, Trucks, some Loaders) VEH98
- 3. Landscaping and Parks and Recreation Equipment FAC104
- 4. Landscaping and Related Services FAC103
- 5. Building and Facilities Maintenance Equipment FAC100 & FAC101
- 6. Equipment Rental <u>FAC112</u>
 - a. Although (6 month or less) rentals are available on FAC116, eligible entities are instructed to exhaust rental options with FAC112 vendors before engaging with FAC116 vendors.

Emergency Services

Many statewide contracts are required to provide products or services in cases of statewide emergencies. <u>ML - 801 CMR</u> <u>21</u> defines emergency for procurement purposes. Visit the <u>Emergency Response Supplies</u>, <u>Services and Equipment</u> <u>Contact Information for Statewide Contracts</u> list for emergency services related to this contract.

Shipping/Delivery/Returns

All equipment pricing is to include F.O.B delivery to the requested ship to address. No request for extra delivery costs will be honored. All equipment shall be delivered assembled, serviced, oiled and ready for immediate use, unless otherwise requested by the purchasing department. Liability for product delivery remains with the awarded bidder until properly delivered and signed for in accordance with the purchasing department and Commonwealth Terms & Conditions. The vendor MUST provide upon delivery basic training or demonstration of equipment being delivered.

Contract users must not accept the delivery of any product that is visibly damaged. Product must be inspected upon receipt of delivery. If a product fails inspection by the receiving facility, the product must be rejected, and the vendor(s) must replace the product immediately at no additional expense to the facility.

Additional Information/FAQs

Frequently Purchased Items on the Contract

Products frequently purchased through this contract includes tractors, skid steer loaders, lawnmowers, string trimmers, trailers, golf carts, utility vehicles and related equipment.

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Geographical Service Area

Most vendors on this contract service the entire Commonwealth, however, buyers should reference the <u>Vendor List and</u> <u>Information</u> and Region Map below to confirm.



Product Specifications, including Environmental Standards and Requirements

Category 8 is made up entirely of Commercial Grade Battery Powered Electric Lawn Equipment. To see specifications for this category, please see the "<u>Commercial Grade Battery Powered Landscape Equipment Specifications</u>" document located in COMMBUYS along with all other related contract documents.

Warranties

All equipment sold under this contract must come with a minimum one-year warranty.

Other Discounts

• **Prompt Pay Discounts:** A discount given to the buyer if paid within a certain time period. These discounts may be found in the <u>Vendor List and Information</u> section below. All discounts offered will be taken in cases where the payment issue date is within the specified number of days listed by vendor and in accordance with the Commonwealth's Bill Paying Policy. Payment days will be measured from the date goods are received and accepted / performance was completed OR the date an invoice is received by the Commonwealth, whichever is later to the date the payment is issued as an EFT (preferred method) or mailed by the State Treasurer. The date of payment "issue" is the date a payment is considered "paid" not the date a payment is "received" by a Contractor.

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- Volume Discounts: discount is provided to the buyer if a certain volume of product or service is purchased.
- Dock Delivery Discount: discount is provided if product is delivered directly to the loading dock

If the Needed Product Can Not be Found

If a product or service cannot be found in the vendor's catalog, price sheet or PunchOut, it is recommended to contact the vendor directly to inquire if it is available for purchase on this contract. If the product or service meets the scope of the product category, the vendor may be able to add it to their product offerings. Vendors will need prior approval from OSD to do so.

If the product is not listed in the scope of the product category, a buyer may contact the Strategic Sourcing Lead to inquire whether the product may be purchased.

Performance and Payment Time Frames Which Exceed Contract Duration

All term leases, rentals, maintenance, or other agreements for services entered into during the duration of this Contract and whose performance and payment time frames extend beyond the duration of this Contract shall remain in effect for performance and payment purposes (limited to the time frame and services established per each written agreement). No written agreement shall extend more than 48 months beyond the current contract term of this Statewide Contract as stated on the <u>first page</u> of this contract user guide. No new leases, rentals, maintenance, or other agreements for services may be executed after the Contract has expired.



Strategic Sourcing Team Members

- Brendan McCue (Inactive), Operational Services Division
- Julia Wolfe, Operation Services Division
- John Masters, Department of Conservation and Recreation
- Michael Barry (inactive), Operation Services Division
- Sean Corbin, Operational Services Division



Vendor List and Information*

Vendor	Master Blanket Purchase Order #	Contact Person	Phone #	Email	Categories	Region s	Prompt Payment Discount	SDO Certification Type	SDP Commitment Percentage
**[Conversion Vendor] [Master	<u>PO-21-1080-</u> <u>OSD03-SRC3-</u>	Sean Corbin	617-720-3105	sean.corbin2@mass.gov	N/A	N/A	N/A	N/A	N/A
MBPO] (All contract documents)	<u>21990</u>								
***Solicitation Enabled	PO-21-1080- OSD03-SRC3- 21997	Sean Corbin	617-720-3105	sean.corbin2@mass.gov	N/A	N/A	N/A	N/A	N/A
Able Tool and Equipment	PO-21-1080- OSD03-SRC3- 21845	Derek Bauer	860-289-2020	derek@abletool.net	1,4,6,7,8, 9	1&2	10 days - 1% 15 days - 1% 20 days - 1% 30 days - 1%		1%
Aebi New England, LLC	PO-21-1080- OSD03-SRC3- 21850	Doug Beach	603-835-2600	doug.beach@aebi-ne.com	2	All			9.67%
Ahearn Equipment Inc.	PO-21-1080- OSD03-SRC3- 21860	Josh Ahearn	508-885-7085	JTAhearn@ahearnequipment .com	1,2,3	All	10 days - 1%		5%
ARIENS COMPANY	PO-21-1080- OSD03-SRC3- 21908	Tyler Walimaa	920-756-4665	twalimaa@ariensco.com	2,3,5,8	All	10 days - 2%		1%
Bacher Corporation	PO-21-1080- OSD03-SRC3- 21857	Jean DeSousa	860-627-5924	<u>bacherofficemgr@sbcglobal.</u> net	1,2,3,4,5, 6,8	All	10 days - 1%		1%
Bobcat of Connecticut, Inc.	PO-21-1080- OSD03-SRC3- 21832	Matt Stack	413.221.1200	matts@bobcatct.com	1,2,3,4,6, 7,8,9	All	10 days - 2%		10%
The Boston Lawnmower Company, Inc.	PO-21-1080- OSD03-SRC3- 21833	David Kennedy	508-898-3500 ext. 218	dkennedy@bostonlawnmow er.com	2,3,4,5,6 & 8	All	10 days - 1% 15 days5% 20 days25%		1%

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Vendor	Master Blanket Purchase Order #	Contact Person	Phone #	Email	Categories	Region s	Prompt Payment Discount	SDO Certification Type	SDP Commitment Percentage
C & J Equipment, Inc	PO-21-1080- OSD03-SRC3- 21856	Charles Hannoosh	978-658-2022	<u>channoosh@cjequip.com</u>	1,2,3,4,5, 6,7,8	All	10 days - 2% 20 days - 1%		1%
C.N. Wood Enviro, LLC	PO-21-1080- OSD03-SRC3- 21849	Tom Fiore	781-935-1919	tfiore@cn-wood.com	1,2,5,6	All	10 days - 1% 15 days75% 20 days5% 30 days25%		1%
Cason's Equipment	PO-21-1080- OSD03-SRC3- 21872	Laura Cason	978/459-6852	Icason@casonsequipment.co m	1,2,3,4,5, 6,8	All	10 days - 2% 15 days - 1% 20 days5%		1.5%
Chadwick-BaRoss, Inc.	PO-21-1080- OSD03-SRC3- 21830	Sabrina Hagler	800-804-0775	hagler@chadwick- baross.com	1,5	All	10 days - 3% 15 days - 2% 20 days - 1%		2%
Country Club Enterprises, LLC	PO-21-1080- OSD03-SRC3- 21864	Tea Hamzic	719-440-8912	thamzic@ccegolfcars.com	3	All	10 days - 1% 15 days5%		1%
Deere & Company	PO-21-1080- OSD03-SRC3- 21871	Stacy Engelmohr	919-749-0927	EngelmohrStacyA@JohnDeer e.com	1,2,3,6	All			50%
Doosan North America Inc DBA Bobcat Company **Formerly Clark Equipment Company dba Bobcat Company**	PO-21-1080- OSD03-SRC3- 21840	Barry Hanson	701-241-8793	barry.hanson@doosan.com	1,2,3,6	All	10 days - 2%		1%
Equipment East, LLC	PO-21-1080- OSD03-SRC3- 21839	Giovanni Albanese	978-454-3320	giovanni@equipmenteast.co m	1,3,4,6,7, 8 ,9	All	10 days - 1% 15 days75% 20 days5%		1%

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Vendor	Master Blanket Purchase Order #	Contact Person	Phone #	Email	Categories	Region s	Prompt Payment Discount	SDO Certification Type	SDP Commitment Percentage
Finch Turf, Inc.	PO-21-1080- OSD03-SRC3- 21909	Katie Mueller	443-712-8756	<u>kmueller@finchturf.com</u>	1,2,3,5,6, 7,9	All	10 days25% 15 days25% 20 days25% 30 days25%		0.70%
Five Star Golf Cars & Utility Vehicles, LLC	PO-21-1080- OSD03-SRC3- 21838	Jason Hammons	518-903-3225	Jason@fivestargolfcars.com	3	All			1%
Frank LaBelle's Sales & Service	PO-21-1080- OSD03-SRC3- 21831	Curtis LaBelle	413-625-2101	curt@franklabelles.com	1,2,4,5,6, 8	1			1%
Husqvarna Professional Products, Inc.	PO-21-1080- OSD03-SRC3- 21851	Frank Mitchell	571-328-0013	frank.mitchell@husqvarnagr oup.com	2,4,5,6,8	All			1%
IBC Offshore, Inc.	PO-21-1080- OSD03-SRC3- 21862	Amy Lincoln	781.294.8132	INTERCEPTBOATS@AOL.COM	3,7	All	10 days - 2% 15 days - 1%	WBE	1%
James R. Rosencrantz & Sons, Inc	PO-21-1080- OSD03-SRC3- 21847	Randy Hansen	603-772-4414 x127	randy@nhtractor.com	1,2,3,4,5, 6,7,8,9	2-4	10 days - 2%		0.5%
Klem Tractor Inc	PO-21-1080- OSD03-SRC3- 21836	Jessica Bettencourt	508-885-2708	jessicab@klemsonline.com	4,5	1&2	10 days - 2% 15 days - 1.5% 20 days -1.25% 30 days25%		2%
KPM Exceptional LLC	PO-21-1080- OSD03-SRC3- 21866	David Dollard	973 584 5400 x 121	David@kpmedi.com	2,6	All	10 days - 1%		5%
Maestranzi Bros.	PO-21-1080- OSD03-SRC3- 21846	Paul Allan	978-922-3509	PAUL@MAESTRANZI.COM	1,2,3,4,5, 6,8	All	10 days25% 15 days25%		0.25%
Mayer Power Products Inc.	PO-21-1080- OSD03-SRC3- 21869	Michael Duchemin	978-423-7346	michaeld@mayertree.com	4,8	3	10 days - 1% 15 days - 1% 20 days5%		10%

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SUMMA HUMMA ENTERPRISES,LLC dba MB Tractor and Equipment	PO-21-1080- OSD03-SRC3- 21834	Zachary Langlois	603-630-0800	<u>zacharyl@mbtractor.com</u>	1,2,3,4,5, 6,7,8,9	All	10 days5%		2%
Morgan Power Equipment Inc.	PO-21-1080- OSD03-SRC3- 21858	Chris Murphy	781-293-9361	chris@morganpower.com	1,2,4,5,6	All	30 days001%		1%
Moridge Manufacturing, Inc.	PO-21-1080- OSD03-SRC3- 21841	Brent Dobson	620-345-8621	bdobson@grasshoppermowe r.com	2	All	10 days - 2% 15 days - 1.5% 20 days - 1%		8%
Morrison's Power Equipment Inc	PO-21-1080- OSD03-SRC3- 21842	Cody Morrison	508-747-9747	cody@morrisonspower.com	1,2,3,4,5, 6,7,8	4&5	10 days - 1%		1%
MTD Products Company	PO-21-1080- OSD03-SRC3- 21910	Jon Warner	630-277-7927	jwarner@mtdproducts.com	2,3,4,5,6	All	10 days - 1% 15 days – 1%		5%
MTE, Inc.	PO-21-1080- OSD03-SRC3- 21865	Patti Nicosia	716-830-6362	pnicosia@mte.us.com	1,2,3,4,5, 6,8,9	All	10 days - 3% 15 days - 2% 20 days - 1%		1%
NEW ENGLAND GOLF CARS, INC.	PO-21-1080- OSD03-SRC3- 21868	Scott Cookson	508-336-4285	NEGC40@aol.com	3,9	All	10 days - 1% 15 days - 1%		1%
NORFOLK POWER EQUIPMENT	PO-21-1080- OSD03-SRC3- 21855	Bob Fregeau	508-384-0011	bobf@norfolkpower.com	1,2,3,4,5, 6,7,8,9	All	10 days25%	WBE	1%
Regal Turf Innovations, LLC	PO-21-1080- OSD03-SRC3- 21854	Kathy Saleeba	774-847-4012	dennis@regalturfinnovations .com	2,8	All	10 days - 2% 15 days - 1.5%		10%

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Vendor	Master Blanket Purchase Order #	Contact Person	Phone #	Email	Categories	Region S	Prompt Payment Discount	SDO Certification Type	SDP Commitment Percentage
Richey & Clapper, Inc	PO-21-1080- OSD03-SRC3- 21911	Michael Devine	978-443-1333	Mike.Devine@richeyandclap per.com	1,2,4,5,6, 7,8	All	10 days5%		1%
Southworth Milton, Inc	PO-21-1080- OSD03-SRC3- 21870	Ryan Boudreau	774-737-3275	ryan boudreau@miltoncat.c om	1	All	10 days - 1%		1%
Stewart's Power Equipment, Inc.	PO-21-1080- OSD03-SRC3- 21867	Kaitlyn Joyce	781-767-3544	KAIT@STEWARTSPOWER.CO M	1,2,3,4,5, 6,7,8	2-5	10 days - 2% 15 days - 1% 20 days - 1% 30 days - 1%		1%
The Toro Company	PO-21-1080- OSD03-SRC3- 21853	Jon Stodola	612-597-3224	jon.stodola@toro.com	1,2,3,5,6, 7,8,9	All	10 days5%		1%
Toni's State Line Power Products, LLC	PO-21-1080- OSD03-SRC3- 21852	Toni Fiore	508-883-7670	Toni831@icloud.com	1,2,4,5,6, 8	2	30 days - 1%		1%
Tri County Contractors Supply, Inc.	PO-21-1080- OSD03-SRC3- 21863	Robert H. Clark, Jr.	413-575-7936	rclarkjr@tricountycontractor s.com	1,2,3,4,5, 6,7,8,9	All	10 days - 2% 15 days - 1% 20 days5%		1.04%
Turf Products	PO-21-1080- OSD03-SRC3- 21859	Chris Francis Scott Lagana	800-243-4355 800-243-4355	cfrancis@turfproductscorp.c om slagana@turfproductscorp.c om	1,2,3,5,6, 7,8,9	All	10 days5%		3%
Ultra Automotive Inc dba Orlando's Garage	PO-21-1080- OSD03-SRC3- 21843	Daniel Gardner	617-899-0044	orlandosgarage@comcast.ne t	1,2,3,4,5, 6,8	All	10 days - 3% 15 days - 2% 20 days - 1%		5%
United Ag & Turf NE, LLC	PO-21-1080- OSD03-SRC3- 21848	Josh Clark	518-365-3174	josh.clark@uatne.com	1,2,3,4,5, 6,7,8,9	All	10 days - 1%		1%

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Vendor	Master Blanket Purchase Order #	Contact Person	Phone #	Email	Categories	Region s	Prompt Payment Discount	SDO Certification Type	SDP Commitment Percentage
United Construction & Forestry (formerly Schmidt Equipment)	PO-22-1080- OSD03-SRC3- 23686	Daniel Carson	508-987-8786	sales@ucfne.com	1,6,7	All	10 days - 1%		1%

*Note that COMMBUYS is the official system of record for vendor contact information.

** The Master Contract Record MBPO is the central repository for all common contract files. Price files may be found in the individual vendor's MBPO.

*** The Solicitation Enabled MBPO is used to solicit quotes from vendors in COMMBUYS.



Appendix A: UNSPSC Codes

21100000	Agricultural and forestry and landscape machinery and equipment
22101529	Skid steer loaders
25101904	Golf carts
25102100	Truck tractors
25181700	Product and material trailers
27112014	Lawnmowers
30120000	Roads and landscape

Appendix B: Category Descriptions

CATEGORY 1, AGRICULTURAL TRACTORS, LOADERS AND RELATED ACCESSORIES

This category includes Tractors (Sub-Compact, Compact, Utility, Specialty) and Loaders (Skid Steer, Tracked, Backhoe, Crawler, Front End, Wheeled) which are intended for use in an agricultural or lawn and groundskeeping setting. This category is not intended for heavy duty construction equipment, which is defined as anything over 150HP. This category also includes the parts and service of this equipment as well as accessories.

CATEGORY 2, LAWNMOWERS AND RELATED ACCESSORIES

This category includes commercial grade lawn mowers such as Stand-on, Ride-on and Walk-Behind. This category also includes the parts and service of this equipment, as well as accessories.

CATEGORY 3, UTILITY VEHICLES, GOLF CARTS, SNOWMOBILES AND RELATED ACCESSORIES

This category includes Utility Vehicles (UTV), Golf Carts, Snowmobiles, All-Terrain Vehicles (ATV), Sprayers, Groomers, Sweepers, and other related equipment. This category also includes the parts and service of this equipment as well as accessories.

CATEGORY 4, 2 CYCLE & 4 CYCLE HANDHELD POWER EQUIPMENT AND RELATED ACCESSORIES

This category includes 2 Cycle and 4 Cycle power equipment such as Augers, Blowers/Vacuums, Brush Cutters, Chainsaws, Trimmers Pole Saw/Pruners, and other related equipment. This category also includes the parts and service of this equipment as well as accessories.

(Continued)



CATEGORY 5, SNOWBLOWERS AND RELATED ACCESSORIES

This category includes snowblowers and other related equipment. This category also includes the parts and service of this equipment as well as accessories.

CATEGORY 6, SPECIALTY WHEELED (AND TOWED) POWER EQUIPMENT AND RELATED ACCESSORIES

This category includes specialty power equipment which is typically on wheels or wheeled and other related equipment (not trailers). Examples of this type of equipment are: Chippers, Shredders, Stump Grinders, Sod Cutters, Aerators, Brush cutters and Rototillers. This category also includes the parts and service of this equipment as well as accessories.

CATEGORY 7, UTILITY TRAILERS AND RELATED ACCESSORIES

This category includes Utility Trailers such as Dump Trailers, Equipment Trailers, Landscape Trailers, Powersport Trailers, Side Extension Trailers, Tilting Trailers, Tandem/Double Tandem Trailers, and other related equipment. This category also includes the parts and service of this equipment as well as accessories.

CATEGORY 8, COMMERCIAL GRADE BATTERY ELECTRIC LAWN EQUIPMENT AND RELATED ACCESSORIES

This category includes Commercial Grade Battery Electric lawn equipment such as Lawnmowers, Blowers, Trimmers, Chainsaws, and other related equipment. This category also includes the parts and service of this equipment as well as accessories.

CATEGORY 9, EQUIPMENT LEASING FOR CATEGORIES 1-8

This category is for the leasing of equipment available in Categories 1-8. Leases in this category are defined as Operating Leases where the ownership of the equipment is retained before and after the lease term by the lessor. Lease agreements are made between the Eligible Entity and the Contractor/Vendor.

Eligible entities cannot directly enter into lease agreements with third party banks or financial institutions. The Contractor/Vendor may subcontract lease and/or rental services with a bank or financial lender, however all such work will be covered under the specifications of this contract, and the prime contractor/vendor will be responsible for all work and invoicing conducted under the scope of this contract.

No credit applications: Contractors/Vendors are not permitted to impose creditworthiness criteria of any kind upon instrumentalities of the Commonwealth as a condition of issuing a term lease or rental.

Only termed leases of equipment are allowed under this contract. No outright purchase of term lease equipment is permitted at the end of the lease. It is presumed that all term leases negotiated under this RFR are temporary, and that all term leased equipment will be returned to the contractor/vendor at the end of the



lease. Early buy-out or purchase options during the period of the term lease are not permitted as part of any term lease.

The complete RFR language for leasing terms and conditions can be found at this link.

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