



FAC120 Landscaping Services, Snow Removal, Tree Services and Related Services

UPDATED: August 27, 2024

| | |
|--------------------------------|--|
| Contract #: | FAC120 |
| MMARS MA #: | FAC120* |
| Initial Contract Term: | April 1, 2023 – March 31, 2028 |
| Maximum End Date: | One (1) two (2) year extension to 2030 |
| Current Contract Term: | April 1, 2023 – March 31, 2028 |
| Contract Manager: | Sean Corbin, Phone: 617-720-3105, sean.corbin2@mass.gov |
| This Contract Contains: | Environmentally Preferable Products, MBE/MWBE/WBE, Service-Disabled Veteran-Owned Business |
| UNSPSC Codes: | 70-11-17 Parks and gardens and orchards; 72-10-29 Facility maintenance and repair services; 30-12-00 Roads and Landscape; 70-11-15 Plants and ornamental trees; 70-10-21 Pest Control |
| Updated: | Link to MBPO |

*The asterisk is required when referencing the contract in the Massachusetts Management Accounting Reporting System (MMARS).

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Contract Summary

This is a Statewide Contract for Landscaping Services, Snow Removal, Tree Services and Related Services. This contract will replace FAC103, and the major changes include more Environmentally Preferable requirements for vendors, an expansion of allowable pests and an expansion of the service regions to represent the 14 counties.

Be advised that the FAC120 Strategic Sourcing Team identified apparent successful bidders, and OSD is finalizing negotiations with these businesses. As vendors are onboarded, the FAC120 Contract User Guide and COMMBUYS will be updated to reflect these additional vendors. Therefore, we suggest that you check these resources prior to submitting RFQs for these services. The FAC120 contract will include vendors from FAC103, as well as newly awarded vendors.

Please note that FAC103 has extend beyond language that allows buyers who are in current agreements to continue working with FAC103 vendors in the same capacity through September 30, 2023. New services may be established only through FAC120.

Contract Categories

This contract includes six (6) categories of services as listed below.

- Category 1: Landscaping and Grounds Keeping Services
- Category 2: Snow Removal Services
- Category 3: Tree Services
- Category 4: Invasive and Exotic Plant Control Services
- Category 5: Outdoor Integrated Pest Management Services
- Category 6: Irrigation System Service and Repair

Benefits and Cost Savings

Statewide contracts are an easy way to obtain benefits for your organization by leveraging the Commonwealth's buying power, solicitation process, contracting expertise, vendor management and oversight, and the availability of environmentally preferable products.

- **Prompt pay Discount**
- **Contractor Competition** – The contract provides access to a wide range of contractors and services and enables users to obtain quotes and negotiate competitive rates.
- **Bidder Qualification** – The Strategic Sourcing Team (SST) reviewed each bidder's qualifications to provide services in the awarded categories. As a result, contract users can concentrate on the specific requirements of their projects and on negotiating the most competitive pricing.

Find Bid/Contract Documents

- To find all contract-specific documents, including the Contract User Guide, RFR, specifications, price sheets and other attachments, visit [COMMBUYS.com](https://www.commbuys.com) and search for FAC120 to find related Master Blanket Purchase Order (MBPO) information.
- To link directly to the MBPO for FAC120 visit Master Blanket Purchase Order PO-23-1080-OSD03-SRC02-28941. All common contract documents are located in the "Master Contract Record."
- To find vendor-specific documents, including price sheets, see links to individual vendor MBPOs on the [Vendor Information](#) page.



Who Can Use This Contract

Applicable Procurement Law

Executive Branch Goods and Services: MGL c. 7, § 22; c. 30, § 51, § 52; 801 CMR 21.00;
Construction Materials and Services: G.L. c. 149, s. 44A; G.L. c. 30, § 39M.

Eligible Entities

Please see the standard list of Eligible Entities on our [Eligible Entities Which May Use Statewide Contracts](#) webpage.

Subcontractors

The awarded vendor's use of subcontractors is subject to the provisions of the Commonwealth's Terms and Conditions and Standard Contract Form, as well as other applicable terms of this Statewide Contract. Prior approval of the department is required for any subcontracted service of the Contract. Contractors are responsible for the satisfactory performance and adequate oversight of their subcontractors.

Construction Requirements

Purchasers must ensure that **any** services involving construction are limited to \$50,000 or less.

Purchasing entities are responsible for compliance with applicable construction law requirements. Information concerning specific , M.G.L. c. 149 and c. 30 construction requirements may be found in the Office of the Inspector General's Public Procurement Charts at: <https://www.mass.gov/download-oig-public-purchasing-and-public-construction-manuals>. It is the responsibility of the Eligible Entity to determine whether installation work includes construction as defined by M.G.L. c.149 or M.G.L. c.30, §39M. Chapter 30B Procurement Assistance from the Office of the Inspector General is available at <https://www.mass.gov/how-to/get-public-procurement-assistance-from-our-chapter-30b-team>. Access the 30B Hotline at 617-722-8838 or email them at: 30BHotline@massmail.state.ma.us.

Questions about public construction bidding should be directed to Deborah Anderson, Counsel II for the Attorney General's Office, at 617-963-2371. Visit the Attorney General's [Public Construction web page](#) to learn more about Public Bidding Laws.

See [Quotes Including Construction Services Requirements](#) below for information on quoting these types of projects.

Supplier Diversity Requirements

When selecting vendor(s) without soliciting quotes or a statement of work, Executive Departments should follow below guidance:

When selecting contractors and placing orders, Executive departments shall utilize diverse and small businesses to the extent possible based on contract terms, SDO and departmental policies, laws, and regulations. Additionally, departments shall make a preference for contractors with higher SDP commitments and/or performance whenever such information is available (or is requested from contractors by the department) and the preference is feasible.

OSD provides up-to-date information on the availability of diverse and small businesses on statewide contracts through the [Statewide Contract Index](#) available on the COMMBUY home page. See the "Programs (SDO and SBPP)" tab for current certification and small business status of contractors on this contract.

When selecting vendor(s) from multiple quotes and statement of work, Executive Departments should follow below guidance:

Requirements of the Small Business Purchasing Program for Small Procurements (expected annual value of \$250,000 or less) or the Supplier Diversity Program for Large Procurements (expected annual value exceeding \$250,000) apply to Executive Departments soliciting quotes or issuing statements of work.

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Small Business Award Preference: In accordance with the Supplier Diversity Office’s SBPP Policy, Departments must award contracts for Small Procurements to SBPP-participating small business bidders if both of the following conditions are met:

- The response is received from an eligible small business; AND
- The response meets the Department’s best value criteria as defined in the RFR or RFQ.

SDP Commitment: Businesses awarded large Commonwealth contracts for goods and services (also called prime contractors or prime vendors) are required to make measurable financial commitments to do business with one or more diverse businesses (often called SDP Partners). This business-to-business relationship requirement applies to all Large Procurements for goods and services, which were historically defined as those expected to exceed \$150,000 in total spending. Effective July 1, 2021, Large Procurements will be defined as those expected to exceed \$250,000 in annual spending.

Executive departments should take into consideration contracted vendors SDP commitments when evaluating responses. Specifically, the following fields of the new SDP Plan Form correspond to the goals stated above:

| Type of information collected from bidders | Possible use of the information by the SST |
|--|---|
| SDP focus statement | Assess the bidder’s level of integration of supplier diversity into company operations. |
| SDP policy link or attachment (if any) | |
| Additional creative initiatives (if any) | |
| SDP commitment – subcontracting | Evaluate the bidder’s SDP commitment. |
| SDP commitment – ancillary | |
| SDP commitment – total | |
| List of proposed partners | Assess the likelihood of the bidder meeting their SDP commitment. |
| Company prior year spending with the list of partners (if available) | |
| Company average gross annual revenue | If deemed necessary by the Agency or Statewide Contract Strategic Sourcing Team (SST) and included in the evaluation criteria, consider the bidder’s company size during the evaluation of the ancillary SDP commitments and total prior year spending. |

Key Evaluation Requirements

The following key requirements apply to the evaluation of submitted SDP Plans:

- At least 25% of the available evaluation score must be dedicated to the evaluation of the bidder’s SDP Commitment.
- The majority of the SDP evaluation score should be dedicated to the bidder’s SDP commitment.
- bidders offering more value in their SDP Plan submissions must receive higher scores.

Other Requirements:

| | |
|---|---------------------------------|
| Expected annual value of the RFQ | RFQ process requirements |
|---|---------------------------------|

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|--------------------------------------|---|
| Less than or equal to \$250,000/year | <ul style="list-style-type: none">• Notify at least two small businesses capable of providing the product or service of the opportunity, if available.• Include SBPP contract language and place it prominently within the RFQ. See SDO Template Language.• Evaluate bids received from, and award a contract to, an SBPP-participating small business that meets the department’s best value criteria.• Award to a large business only if there is no SBPP participating business meeting departments’ best value criteria.• Conduct a clarification/BAFO/negotiation before disqualifying an SBPP-participating business based on price or desirable criteria.• See the Best Value Evaluation of Responses to Small Procurements: A Guide for Strategic Sourcing Teams for additional guidance. |
| More than \$250,000/year | <ul style="list-style-type: none">• Notify at least two diverse and/or small businesses capable of providing the product or service of the opportunity, if available.• Make a preference for contractors with higher SDP commitments and/or performance whenever such information is available (or is requested from contractors by the department) and the preference is feasible.• See the Best Value Evaluation of SDP Plan Forms: A Guide for Strategic Sourcing Teams for additional guidance. <p>Note: Departments may ask the prime Contractor for an additional SDP commitment specifically related to the Department’s purchase or engagement. SDP spending for such a purchase or engagement must be reported by the Contractor using the SDP Reporting Form directly to the Department and may not be included in any other SDP reporting filed by the Contractor.</p> |

OSD provides up-to-date information on the availability of diverse and small businesses on statewide contracts through the [Statewide Contract Index](#) available on the COMMBUYS home page. See the “Programs (SDO and SBPP)” tab for current certification and small business status of contractors on this contract.

Pricing, Quote and Purchase Options

Purchase Options

The purchase options identified below are the only acceptable options that may be used on this contract:

- This is a fee for service contract

Pricing Options

- **Ceiling/Not-to-Exceed:** Contract discounts and other pricing published under the contract represents “ceiling” or “not-to-exceed” pricing and may be further negotiated.

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Product/Service Pricing and Finding Vendor Price Files

Pricing for services under this contract will be determined through a quotation process for each job or scope of service. Quotations will be based on the hourly labor rates and /or other rates negotiated between the contractor and the Eligible Entity and as specified in the Statement of Work (SoW). All rates under this contract will be “Not-to-Exceed” or “Ceiling” rates, and lower rates may be offered to Eligible Entities based on the specific requirements.

Eligible entities reserve the right to negotiate lower labor rates. Bidders must indicate the maximum % markup for prevailing wage tasks and a maximum hourly rate for non-prevailing wage tasks. Bidders may also include rates for overtime and holidays if applicable.

Price Files for vendor can be found in the vendor-specific MBPOs. See [Vendor Information](#) page for more information.

1. Compensation Structure/Pricing

Pricing for services under this contract will be determined through a quotation process for each job or scope of service. Quotations will be based on the hourly labor rates and /or other rates negotiated between the contractor and the Eligible Entity and as specified in the Statement of Work (SOW). The Eligible Entity will determine the format in which quotations for their specific project will be collected, including but not limited to: service rates; project totals; separate rates for specific deliverables; and others. The contractor is required to provide specific and transparent pricing in all Requests for Quotes (RFQ) responses. The negotiated price will be published in COMMBUYS by the Eligible Entity as part of the contract record. All rates under this contract will be “Not-to-Exceed” or “Ceiling” rates, and lower rates may be offered to Eligible Entities based on the specific requirements.

- a. For each applicable category, the contractors are to include a Not-to-Exceed/Ceiling Rate during the bid process.
- b. Most engagements will not be bid at the Ceiling Rate. The contractor and the Eligible Entity may negotiate for lower rates based on the specific requirement of each job or scope of service. It is understood that additional rates, including but not limited to equipment use, materials, and permits may apply; however, the Eligible Entity must be informed about all applicable rates at the time of the Request for Quotes (RFQ) response.

Setting Up a COMMBUYS Account

COMMBUYS is the Commonwealth’s electronic Market Center supporting online commerce between government purchasers and businesses. If you do not have one already, contact the COMMBUYS Help Desk to set up a COMMBUYS buyer account for your organization: (888)-627-8283 or OSDhelpdesk@mass.gov.

Per 801 CMR 21.00, Executive Branch Departments must use established statewide contracts for the purchase of commodities and services. Specifically, Executive Departments are required to use OSD’s statewide contracts, including designated statewide contracts, if available, for their specific commodity and service needs. Exceptions will only be permitted with prior written approval from the Assistant Secretary for Operational Services, or designee.

When contacting a vendor on statewide contract, always reference FAC120 to receive contract pricing.

Quick Search in COMMBUYS

Log into COMMBUYS, and use the Search box on the COMMBUYS header bar to locate items described on the MBPO or within the vendor catalog line items. Select Contract/Blanket or Catalog from the drop-down menu.

How To Purchase From The Contract

- **Solicit quotes and select and purchase quoted item in COMMBUYS**

This COMMBUYS functionality provides a mechanism to easily obtain quotes, as specified by the Contract. The buyer would create a Release Requisition, and then convert it to a Bid. After approval by the buyer approving officer, the bid is then sent to selected vendors to request quotes. Buyers must include “FAC120 RFQ” when entering information

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in the Description field.

FAC120 has six category specific Solicitation-enabled MBPO. See the Vendor Information table for more information.

For a description of how to complete this purchase in COMMBUYS, visit the [Job Aids for Buyers](#) webpage, and select:

- The *COMMBUYS Purchase Orders* section and choose the *How to Create a Solicitation Enabled Bid Using a Release Requisition* job aid or one of the quick reference guides.

- **Directly purchase a non-fixed price item (\$0 line item) through COMMBUYS**

Obtaining Quotes

Contract users should always reference (FAC120) when contacting vendors to ensure they are receiving contract pricing. Quotes, not including construction services, should be awarded based on best value.

Quotes: Eligible Entities must solicit quotes from at least three (3) contractors to determine which contractor can provide the best value for each service or project. The minimum requirement is that Eligible Entities *contact* the three contractors for quotes; you are not required to receive responses from all three contacted contractors.

Eligible Entities will determine the format in which quotations for their specific project will be collected, including but not limited to: service rates; project totals; separate rates for specific deliverables; and others.

Contractors are expected to adhere to the following quotation process, unless the Eligible Entity requests a different process:

- Contractors must respond to a service call by an Eligible Entity within 24 hours.
- Contractors must be available for a site visit, at **no cost** to the Eligible Entity, within 48 hours of the service call.
- Contractors must, at no cost to the Eligible Entity, provide a quote to the Eligible Entity within 72 hours of the service call.

The quote selected by the Eligible Entity for award will serve as the basis for a service agreement and will establish the Eligible Entity's maximum financial obligation under the agreement. The RFR contains the following language protecting the Eligible Entity from additional charges:

No pleas of ignorance of pre-existing conditions affecting the cost or quality of service will be accepted by the Eligible Entity or the SST as an excuse for any failure or omission on the part of the Contractor to fulfill every detail of all requirements of the documents governing the work. Contractors will not be allowed any extra compensation for additional work they may have to complete of which they should have been aware through their own surveillance prior to submitting the quote.

For a full description of how to complete a quote in COMMBUYS visit the [Job Aids for Buyers](#) webpage, and select:

- The *COMMBUYS Purchase Orders* section, and choose *Request Quotes From Vendors on Statewide Contracts* job aid.

Quotes Including Construction Services

Please note specific requirements that apply for quoting construction services, depending upon the scope of your bid:

- Where the construction services are less than \$10,000: Select a vendor based on sound business practices, consistent with your entity's procurement policies and procedures.
- For construction services valued from \$10,000-\$50,000: Must solicit a minimum of three quotes and receive two written responses; award to lowest responsible bidder.

The following services on the contract are considered construction services:

- Planting services

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- Tree trimming and removal
- Excavation
- Vacuum Excavation
- Grading

For all quotes that do not involve construction, award should be best value.

Negotiation: Eligible Entities may negotiate with the apparent winner(s) of the quotation process to enhance the value of the agreement.

Price Adjustments: In cases where the Eligible Entity's instructions, or circumstances arising in the course of performing the service, require an adjustment to the quote previously issued by the Contractor, the Eligible Entity's express approval will be required for such a change.

Prevailing Wage Requirements

The Massachusetts prevailing wage laws require that covered employees on public works projects be paid a minimum hourly rate set by the Department of Labor Standards (DLS). The prevailing wage laws apply to both union and non-union employers and employees. The buyer has a legal obligation to request a prevailing wage schedule from the Department of Labor Standards (DLS) at www.mass.gov/dols. To get the proper rates for your region/job, you must request a determination. Questions regarding the Prevailing Wage Law may be answered by accessing the DLS website or by calling the DLS Prevailing Wage Program at (617) 626-6953.

If prevailing wage is required, make sure to include this information in your quotes or bids so vendors know to include prevailing wage.

In addition, all contracts by a state agency or state-assisted contracts for design, construction, reconstruction, installation, demolition, maintenance or repair must contain Workforce Participation Goals for minorities and women. This is required by M.G.L. c. 149, § 44A(2)(G). A "state-assisted contract" is a construction project undertaken by a political subdivision of the commonwealth or two or more subdivisions thereof for planning, acquisition, design, construction, demolition, installation, repair or maintenance whose costs are paid for, reimbursed, grant funded, or otherwise supported, in whole or in part, by the commonwealth. An affected awarding authority's bid documents must include a reference to the specific goals that will be contained in the contract. The contract must also include the processes and procedures to ensure compliance with the Workforce Participation Goals, including reporting and enforcement provisions. For questions about the Workforce Participation Goals law, please contact Deborah Anderson at the Attorney General's Office at 617-963-2371, or visit the Attorney General's [Public Construction Bidding in Massachusetts FAQ](#).

The Office of the Attorney General's Fair Labor Division is responsible for enforcing the prevailing wage laws. Visit www.mass.gov/prevailing-wage-enforcement for more information.

Instructions for MMARS Users

MMARS users must reference the MA number in the proper field in MMARS when placing orders with any contractor.

Environmentally Preferable Products (EPP)

This contract contains lists of vendors that are capable of performing various commercial, industrial, institutional, and/or residential maintenance and services during times when you do not have the available resources to do so. Vendors provide services such as installation, maintenance, repair and irrigation systems, tree trimming, catch basin cleaning, snow removal and sanding services. Service categories with environmentally preferable services include:

1. Landscaping and Grounds keeping/landscaping –statement of work must request IPM landscaping methods (see #5). In addition, request use of compost and organic fertilizers, native and drought tolerant plants, integration of xeriscape and permaculture practices, compost all yard waste and use zero-emission battery electric landscaping

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equipment.

2. Snow Removal – request deicing and snowmelt products that are certified by the EPA’s Safer Choice program.

3. Tree Services – certain regions have a requirement that vendors be certified by Massachusetts Department of Agricultural Resources to identify Asian long-horned beetles. Request that non-contaminated trimmings be separated and composted.

4. Invasive plant control – ask vendor for a plan to consider effectively targeting and removing non-native plant species without the use of pesticides/herbicides if at all possible and use zero-emission battery electric landscape equipment or at the least equipment powered with a four-stroke engine.

5. Outdoor Integrated Pest Management (IPM): a strategy used to manage insect pests in the landscape by using economically and environmentally sustainable practices. The goal of IPM is not to eliminate insect pests, but rather to strengthen and stabilize the landscape (ecosystem) so that conditions are more favorable for plants than they are for pests. A well designed IPM program should be based on prevention, monitoring, and control which offer the opportunity to eliminate or drastically reduce the use of pesticides, and to minimize, to the greatest extent possible, the toxicity of and exposure to any products which are used.

6. Irrigation systems installation, service, and repair – request drip irrigation or efficient irrigation equipment certified by EPA’s WaterSense Program.

Contract Exclusions and Related Statewide Contracts

This contract is not intended to replace contracts: (1) FAC104 Statewide Contract for Landscaping Products, Parks and Recreation Equipment and Related Products, Supplies and Service, (2) FAC116 Statewide Contract for Lawns and Grounds, Equipment, Parts and Services; or (3) FAC117 Integrated Pest Management; or (4) TRD02 category for Catch Basin Cleaning.

The sale of salt and deicing materials on their own is prohibited. For salt or deicing materials please refer to VEH107 or its replacement.

Emergency Services

Many statewide contracts are required to provide products or services in cases of statewide emergencies. [ML - 801 CMR 21](#) defines emergency for procurement purposes. Visit the [Emergency Response Supplies, Services and Equipment Contact Information for Statewide Contracts](#) list for emergency services related to this contract.

Geographical Service Area

Information regarding geographic service area for each vendor can be found in the vendor-specific MBPOs. See [Vendor Information](#) page for more information.

Other Discounts

- **Prompt Pay Discounts:** A discount given to the buyer if paid within a certain time period. These discounts may be found in the [Vendor List and Information](#) section below. All discounts offered will be taken in cases where the payment issue date is within the specified number of days listed by vendor and in accordance with the Commonwealth’s Bill Paying Policy. Payment days will be measured from the date goods are received and accepted / performance was completed OR the date an invoice is received by the Commonwealth, whichever is later to the date the payment is issued as an EFT (preferred method) or mailed by the State Treasurer. The date of payment “issue” is the date a payment is considered “paid” not the date a payment is “received” by a Contractor.

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If the Needed Product Can Not be Found

If a service cannot be found it is recommended to contact the vendor directly to inquire if it is available for purchase on this contract. If the service meets the scope of the product category, the vendor may be able to add it to their service offerings.

A request for the addition of services to FAC120 Statewide Contract must be submitted by the Purchasing Entity in writing to the Contract Manager. The Contract Manager along with the SST reserve the right to add additional services beyond those stated in this RFR as the needs of the Purchasing Entities require.

Performance and Payment Time Frames Which Exceed Contract Duration

All term leases, rentals, maintenance, or other agreements for services entered into during the duration of this Contract and whose performance and payment time frames extend beyond the duration of this Contract shall remain in effect for performance and payment purposes (limited to the time frame and services established per each written agreement). No written agreement shall extend more than six (6) months beyond the current contract term of this Statewide Contract as stated on the [first page](#) of this contract user guide. No new leases, rentals, maintenance, or other agreements for services may be executed after the Contract has expired.

Memorandum of Understanding/Statement of Work

Buyers should be sure that all associated documents reference the statewide contract by its number FAC120.



OPERATIONAL SERVICES DIVISION

Contract User Guide for FAC120

Strategic Sourcing Team Members

- Ken MacKenzie – Department of Conservation and Recreation
- Ruth Helfeld - Department of Conservation and Recreation
- Eric Seaborn - Department of Conservation and Recreation
- Alexandra Echandi - Department of Fisheries and Wildlife
- Brendan McCue – Department of Transportation
- Michael Barry (inactive) – Operational Services Division
- Sean Corbin – Operational Services Division

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Vendor List and Information*

| Vendor | Master Blanket Purchase Order # | Contact Person | Phone # | Email | Categories | Discounts (PPD) | SDO Certification Type | SDP Commitment Percentage |
|--|--|--------------------|--------------|--|----------------|---|------------------------|---------------------------|
| **[Master Contract Record] [Master MBPO] (All contract documents) | PO-23-1080-OSD03-SRC02-28941 | Sean Corbin | 617-720-3105 | sean.corbin2@mass.gov | N/A | N/A | N/A | N/A |
| ***Category One – Landscaping and Grounds Keeping Services Solicitation Enabled MBPO (for requesting quotes) | PO-23-1080-OSD03-SRC02-28942 | Sean Corbin | 617-720-3105 | sean.corbin2@mass.gov | N/A | N/A | N/A | N/A |
| ***Category Two – Snow Removal Services Solicitation Enabled MBPO (for requesting quotes) | PO-23-1080-OSD03-SRC02-28945 | Sean Corbin | 617-720-3105 | sean.corbin2@mass.gov | N/A | N/A | N/A | N/A |
| ***Category Three – Tree Services Solicitation Enabled MBPO (for requesting quotes) | PO-23-1080-OSD03-SRC02-28943 | Sean Corbin | 617-720-3105 | sean.corbin2@mass.gov | N/A | N/A | N/A | N/A |
| ***Category Four – Invasive and Exotic Plant Control Services Solicitation Enabled MBPO (for requesting quotes) | PO-23-1080-OSD03-SRC02-28948 | Sean Corbin | 617-720-3105 | sean.corbin2@mass.gov | N/A | N/A | N/A | N/A |
| ***Category Five – Outdoor Integrated Pest Management Services Solicitation Enabled MBPO (for requesting quotes) | PO-23-1080-OSD03-SRC02-28949 | Sean Corbin | 617-720-3105 | sean.corbin2@mass.gov | N/A | N/A | N/A | N/A |
| ***Category Six – Irrigation System Services and Repairs Solicitation Enabled MBPO (for requesting quotes) | PO-23-1080-OSD03-SRC02-28947 | Sean Corbin | 617-720-3105 | sean.corbin2@mass.gov | N/A | N/A | N/A | N/A |
| Annisquam Landcare, Inc. | PO-24-1080-OSD03-SRC3-32222 | Alexander Sands IV | 978-767-0231 | info@annisquamlandcare.com | Cat. 1,2,3,4,6 | 1% 10 days; .5% 15 days; .25% 20 days; 0 % 30 days | SBPP | 1% |
| Arbor Tech Tree Services, LLC | PO-23-1080-OSD03-SRC01-28913 | Randy W. Sample | 413-525-0060 | Randy@goarbortech.com | Cat.3 | 2% 10 days; 1% 15 days; .5% 20 days; .5 % 30 days | | 3% |

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OPERATIONAL SERVICES DIVISION

| Vendor | Master Blanket Purchase Order # | Contact Person | Phone # | Email | Categories | Discounts (PPD) | SDO Certification Type | SDP Commitment Percentage |
|---|--|------------------|---------------|--|---------------|--|------------------------|---------------------------|
| Barrett Tree Service East Inc | PO-23-1080-OSD03-SRC01-28919 | Trumbull Barrett | 617-616-5281 | TBarrett@BarrettTreeEast.com | Cat. 1, 3,4,5 | 1% 10 days; 1% 15 days; .75% 20 days; .50 % 30 days | | 26% |
| Bill Tompkins Corp | PO-23-1080-OSD03-SRC01-28932 | Loana Tompkins | 978-687-2152 | tompkinslandscape@comcast.net | Cat.1,2,5,6 | 1% 10 days; 0% 15 days; 0% 20 days; 0% 30 days | WBE | 5% |
| BrightView Holdings, Inc dba BrightView Landscapes, LLC | PO-23-1080-OSD03-SRC01-28937 | David Palmer | 617.516.8126 | david.palmer@brightview.com | Cat. 1,2,3,6 | 1.5% 10 days; 1% 15 days; .5% 20 days; 0% 30 days | | 2% |
| Cambridge Landscape Co | PO-23-1080-OSD03-SRC01-28928 | James Kelley | 617-661-8591 | jkelly@cambridgelandscape.com | Cat.1, 3 | 1% 10 days; 0% 15 days; 0% 20 days; 0% 30 days | | 1% |
| Casablanca Services Inc | PO-23-1080-OSD03-SRC01-28914 | Yacine ibrahimi | 508- 271-5655 | casablanclandscaping@gmail.com | Cat.1,2,3 | 7% 10 days; 5% 15 days; 4% 20 days; 2% 30 days | | 10% |
| Chestnut Tree and landscape, LLC | PO-23-1080-OSD03-SRC01-28921 | Grant MacLean | 978-570-8277 | info@chestnuttreeandlandscape.com | Cat. 1, 2, 3 | 2% 10 days; 1% 15 days; 2% 20 days; 1% 30 days | | 4% |
| Cicoria Tree and Crane Services Inc | PO-23-1080-OSD03-SRC01-28904 | Mark A. Cicoria | 978-922-5500 | info@cicoriatree.com | Cat,3,5 | 5% 10 days; 4% 15 days; 3% 20 days; 2% 30 days | SBPP | 1% |
| Consider It Dunn, Inc. | PO-23-1080-OSD03-SRC01-28927 | William Dunn | 508-223-4017 | consideritdunn@comcast.net | Cat. 1, 2 | 2% 10 days; 1.5% 15 days; 0% 20 days; 0% 30 days | | 1% |
| Davey Resource Group, Inc | PO-23-1080-OSD03-SRC01-28912 | Bill Stendrup | 508-825-3217 | bill.stendrup@davey.com | Cat. 4 | 1% 10 days; .75% 15 days; .5% 20 days; .25% 30 days | | 2.50% |
| DeLuca and Sons Excavating and Landscaping | PO-23-1080-OSD03-SRC01-28899 | Jane DeLuca | 774-571-9668 | jane@delucaandsons.com | Cat.3 | 5% 10 days; 0% 15 days; 0% 20 days; 0% 30 days | | 10% |
| Donlon Draper Inc | PO-23-1080-OSD03-SRC01-28923 | Henry Donlon | 617-957-8988 | DDTreeland@aol.com | Cat.1,2,3,5,6 | 2% 10 days; 1% 15 days; 1% 20 days; 1% 30 days | | 4% |

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OPERATIONAL SERVICES DIVISION

| Vendor | Master Blanket Purchase Order # | Contact Person | Phone # | Email | Categories | Discounts (PPD) | SDO Certification Type | SDP Commitment Percentage |
|--|--|--------------------|-----------------------------------|--|--------------|---|------------------------|---------------------------|
| Essex Horticulture, LLC | PO-23-1080-OSD03-SRC01-28907 | Zachary Navarro | 978-548-8258 | znavarro@essexhorticulture.com | Cat.4 | 3% 10 days; 2% 15 days; 2% 20 days; 1% 30 days | | 3% |
| EZ Landscaping, Inc | PO-23-1080-OSD03-SRC01-28934 | Paul Esdra | 781-599-0770 | ezland@verizon.net | Cat. 1,2,6 | 5% 10 days; 4% 15 days; 3% 20 days; 2% 30 days | | 1% |
| The F. A. Bartlett Tree Expert Company dba Bartlett Tree Experts | PO-24-1080-OSD03-SRC3-31977 | Jack Ingram | (978) 927-1590 | jackingram@bartlett.com | Cat. 1,3,4,5 | 1% 10 days; 1% 15 days; 1% 20 days; 1% 30 days | | 1% |
| Favreau Forestry, LLC | PO-23-1080-OSD03-SRC01-29425 | Brian Favreau | 978-706-1038 | Office@FavreauForestry.com | Cat.3 | 1% 10 days; 1% 15 days; .5% 20 days; .5% 30 days | | 1% |
| FB Budge Land Services, LLC | PO-23-1080-OSD03-SRC01-28916 | James Boudreau | 508-955-7000 | info@fbbudgelandservices.com | Cat. 1 | 5% 10 days; 5% 15 days; 2.5% 20 days; 0% 30 days | | 5% |
| Gatsby Grounds Company | PO-23-1080-OSD03-SRC01-28922 | Kimberly Cole | 978-582-1594 | kcole@gatsbygrounds.com | Cat. 1 | 5% 10 days; 4% 15 days; 3% 20 days; 1% 30 days | | 5% |
| Gleason Johndrow Landscaping, Inc. | PO-23-1080-OSD03-SRC01-28900 | William M. Metzger | 413-588-8810 | bill@gleasonjohndrowlandscaping | Cat. 1,2,6 | 2% 10 days; 1% 15 days; 1% 20 days; 0% 30 days | | 15% |
| Golf Course Management, Inc. | PO-24-1080-OSD03-SRC3-32324 | Michael Hightower | 508-963-3557 | mhightower47@gmail.com | Cat. 1,5,6 | 3% 10 days; 0% 15 days; 0% 20 days; 0% 30 days | SBPP SDO | 5% |
| Green Acres, Inc | PO-23-1080-OSD03-SRC01-28931 | Michael Colecchia | 781-284-4277 Cell 617-839-8957 | greenacreslandscaping@comcast.net | Cat. 1,2,6 | .5% 10 days; .5% 15 days; 0% 20 days; 0 % 30 days | | 1% |
| Hurst Landscape and Site Services Inc. | PO-23-1080-OSD03-SRC01-28910 | David Hurst | 617-908-6850 | dhurst9425@aol.com | Cat. 1, 2 | 1.5% 10 days; 1% 15 days; 1% 20 days; .5 % 30 days | | 15% |
| Iron Tree Services, LLC | PO-23-1080-OSD03-SRC01-28933 | Eric J. Roensch | 978-500-6646 | Eric@irontreeservice.com | Cat. 1,2,3 | .25% 10 days; .25% 15 days; .25% 20 days; 0% 30 days | | 1% |

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OPERATIONAL SERVICES DIVISION

| Vendor | Master Blanket Purchase Order # | Contact Person | Phone # | Email | Categories | Discounts (PPD) | SDO Certification Type | SDP Commitment Percentage |
|---|--|---------------------|---------------|--|-----------------|---|----------------------------|---------------------------|
| J DeMarco Inc | PO-23-1080-OSD03-SRC01-28918 | John DeMarco | 781-389-2151 | jdemarcoinc21@gmail.com | Cat. 1,2,3 | 0% 10 days; 0% 15 days; 0% 20 days; 0% 30 days | VBE DOBE SBPP SDO | 1% |
| Lailonnie J. Keene dba KeenKut Landscaping | PO-23-1080-OSD03-SRC01-28896 | Lonnie Keene | 413- 896-9240 | lonnie@keenkutlandscaping.com | Cat. 1,2 | 5% 10 days; 4% 15 days; 2% 20 days; 0% 30 days | | 1% |
| Lavoie Horticulture | PO-23-1080-OSD03-SRC01-28903 | Mark Lavoie | 413-355-0200 | mark@lavoiehorticulture.com | Cat. 1 | 0% 10 days; 2% 15 days; 0% 20 days; 0% 30 days | | 1% |
| Leahy Landscaping, Inc. | PO-23-1080-OSD03-SRC01-28902 | Chris Nemeskal | 857-919-4260 | cnemeskal@leahylandscaping.com | Cat. 1, 2, 3, 6 | 2% 10 days; 1.5% 15 days; 1% 20 days; 0% 30 days | | 1% |
| Maltby & Co. Inc. | PO-23-1080-OSD03-SRC01-28929 | Brian Maltby | 781-983-8930 | brian@maltbytree.com | Cat. 1,2,3,4,5 | 5% 10 days; 3% 15 days; 3% 20 days; 3% 30 days | | 6% |
| Mayer Tree Service, Inc. | PO-23-1080-OSD03-SRC01-28939 | Michael J. Duchemin | 978-768-6999 | michaeld@mayerstree.com | Cat. 1, 3, 5 | 1% 10 days; 0.5% 15 days; 0.5% 20 days; 0% 30 days | | 10% |
| Mountainview Landscaping and Lawncare , Inc. | PO-23-1080-OSD03-SRC01-28901 | Mark Lacombe | 413-377-6166 | markl@mountainviewinc.com | Cat. 1,2,6 | 2% 10 days; 1.5% 15 days; 1% 20 days; .5% 30 days | | 2% |
| Native Habitat Restoration, LLC | PO-23-1080-OSD03-SRC01-28897 | Jessica M. Toro | 413-358-7400 | nativehabitatrestoration@gmail.com | Cat. 4 | 3% 10 days; 2% 15 days; 1% 20 days; .5% 30 days | | 1% |
| NERT Facility Solutions LLC | PO-23-1080-OSD03-SRC01-31278 | Elise Taylor | 630-746-9768 | etaylor@nfs247.com | Cat. 1,2,3&6 | 4% 10 days; 3% 15 days; 2% 20 days; 1% 30 days | | 4% |
| Northeastern dba North-Eastern Tree Service, Inc. | PO-23-1080-OSD03-SRC01-28935 | Marisa Sepe | 401-941-7204 | marisa@northeastertree.com | Cat. 1,2,3,4,5 | 1% 10 days; 0% 15 days; 0.5% 20 days; 0.5% 30 days | | 1.5% |
| Northern Tree Services, LLC | PO-23-1080-OSD03-SRC01-28940 | Kathleen Cambo | 800-232-6232 | kcambo@northermtree.com | Cat. 1,2,3,4,5 | .5% 10 days; .5% 15 days; 0% 20 days; 0% 30 days | | 9% |

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OPERATIONAL SERVICES DIVISION

| Vendor | Master Blanket Purchase Order # | Contact Person | Phone # | Email | Categories | Discounts (PPD) | SDO Certification Type | SDP Commitment Percentage |
|---|--|-------------------|----------------------|--|-----------------------------|---|------------------------|---------------------------|
| Omasta Landscaping, Inc | PO-24-1080-OSD03-SRC3-32224 | Greg Omasta | 413-584-2550 | greg@omastalandscaping.com | Cat. 1,4,5,6 | 1% 10 days; 1% 15 days; .5% 20 days; .5% 30 days | | 2% |
| Outdoor Perspective | PO-23-1080-OSD03-SRC01-29514 | Colton J. Eaton | 978-241-5817 | ceaton@outdoorperspective.com | Cat. 1,2,6 | 3% 10 days; 2.5% 15 days; 2% 20 days; 2% 30 days | | 3% |
| Park Landscape Associates, Inc. | PO-24-1080-OSD03-SRC3-32067 | Patrick Maloney | 617-323-5200 | pat@park-landscape.com | Cat. 1,2 | 1% 10 days; 1% 15 days; 1% 20 days; 1% 30 days | | 1% |
| Pioneer Landscapes, Inc. | PO-23-1080-OSD03-SRC01-28925 | Brian Campedelli | 413-527-0852 x101 | Brian@pioneerlandscapes.com | Cat. 1, 2, 4, 6 | 3% 10 days; 2% 15 days; 1% 20 days; 0% 30 days | | 1% |
| Plumley Landscape, Inc. | PO-23-1080-OSD03-SRC01-28926 | David Plumley | 413-209-0270 | plumleylandscape@gmail.com | Cat. 1, 2, 3, 4, 5, 6 (All) | 0% 10 days; 0% 15 days; 3% 20 days; 1.5% 30 days | | 5% |
| R.A.D Corp dba R.A.D Sports | PO-23-1080-OSD03-SRC01-28906 | Robert Delmonico | 781-871-4400 | RMD@radsports.com | Cat.1,2 | 1% 10 days; 0% 15 days; 0% 20 days; 0% 30 days | | 1% |
| Randolph Rail and Iron LLC dba Riteway Construction | PO-24-1080-OSD03-SRC3-32213 | Brendan Brewer | 617-293-9541 | ritewayconst@hotmail.com | Cat. 1,2,3 | 1% 10 days; 1% 15 days; 1% 20 days; 0% 30 days | | 5% |
| REWC Land Management, Inc | PO-23-1080-OSD03-SRC01-28895 | Robert W. Collins | 413-822-2622 | robert@rewcinc.com | Cat. 1,2,3,4 | 3% 10 days; 2% 15 days; 0% 20 days; 0% 30 days | SBPP | 1% |
| RM Ryan Earthworks | PO-23-1080-OSD03-SRC01-28911 | Robert Ryan, P.E. | 508-455-8787 | rmryan@rmryaneearthworks.com | Cat.1,2,3 | 0% 10 days; 0% 15 days; 3% 20 days; 0% 30 days | | 3% |
| JCBM Enterprises Incorporated dba S&K Lawn Care | PO-23-1080-OSD03-SRC01-28930 | Joan Metcalf | 413-267-3100 | sklawncarema@gmail.com | Cat. 1,2 | 2% 10 days; 2% 15 days; 1% 20 days; 0% 30 days | | 1% |
| Shrewsbury Landscapes, Inc. | PO-23-1080-OSD03-SRC01-28936 | Kevin P. Lyons | 508-842-6800 | info@shrewsburylandscapes.com | Cat. 1, 6 | 1% 10 days; 0% 15 days; | | 1% |

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OPERATIONAL SERVICES DIVISION

| Vendor | Master Blanket Purchase Order # | Contact Person | Phone # | Email | Categories | Discounts (PPD) | SDO Certification Type | SDP Commitment Percentage |
|--|--|----------------|--------------|--|-----------------------|--|------------------------|---------------------------|
| | | | | | | 0% 20 days; 0% 30 days | | |
| S. J. Services, Inc. | PO-24-1080-OSD03-SRC3-32223 | Daniel Shea | 351-201-9276 | Danielshea@sj-services.com | Cat. 2 | 1% 10 days; .75% 15 days; .5% 20 days; .25% 30 days | | 1% |
| Sole Source Construction | PO-23-1080-OSD03-SRC01-28915 | Steve Kidd | 401-374-3511 | msepe@solesourceconstruction.com | Cat.2 | 2% 10 days; 0.5% 15 days; 0.25% 20 days; 0% 30 days | | 5% |
| Specialized Turf Services, Inc | PO-23-1080-OSD03-SRC01-28917 | Ben Leach | 508-838-1446 | ben@stslinc.com | Cat. 1, 2 | 3% 10 days; 3% 15 days; 1% 20 days; 1% 30 days | | 2% |
| Sperber Landscape Companies of NE, LLC dba Waverly Development | PO-23-1080-OSD03-SRC02-29512 | Bill Lahey | 617-581-3851 | billy@waverlydevelopment.net | Cat.1,2,3,6 | 1% 10 days; 1% 15 days; 1% 20 days; 1% 30 days | | 1% |
| Sports Turf Specialties, Inc. | PO-23-1080-OSD03-SRC01-28938 | Dennis Brolin | 508-384-1084 | dennis@stslinc.com | Cat.1,2 | 1% 10 days; 1% 15 days; .5% 20 days; .5% 30 days | | 25 |
| SSE LLC dba Great Horizons Property Services & Landscaping | PO-23-1080-OSD03-SRC01-28908 | Dhaval Patel | 617-222-0433 | Dhaval@ghpsl.com | Cat.1,2 | 3% 10 days; 2% 15 days; 1.5% 20 days; 1% 30 days | | 1% |
| Stockbridge Construction Company | PO-24-1080-OSD03-SRC3-32225 | Charles Kupfer | 508-865-3042 | Chachakupfer@yahoo.com | Cat. 1,2,3 | 2% 10 days; 1% 15 days; 0% 20 days; 0% 30 days | | 1% |
| Stumpy's Tree Services | PO-23-1080-OSD03-SRC02-29513 | Chris Orchard | 508-958-2796 | info@stumpystree.com | Cat. 3 | 4% 10 days; 3% 15 days; 2% 20 days; 1% 30 days | | |
| SumCo Eco-Contracting, LLC | PO-23-1080-OSD03-SRC01-28924 | Richard Sumner | 978-744-1515 | csumner@sumcoeco.com | Cat. 1, 4 | 1.5% 10 days; 1% 15 days; 0% 20 days; 0% 30 days | | 1% |
| Thomas P. Ryland Co. Inc. | PO-23-1080-OSD03-SRC01-28898 | Robyn Peloquin | 413-734-7943 | tpryland@gmail.com | Cat.1,2,3,4,5,6 (All) | % 10 days; % 15 days; % 20 days; 2% 30 days | | 2% |

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| Vendor | Master Blanket Purchase Order # | Contact Person | Phone # | Email | Categories | Discounts (PPD) | SDO Certification Type | SDP Commitment Percentage |
|--------------------------------------|--|--------------------|--------------|--|--------------|--|------------------------|---------------------------|
| T & M Landscape Inc | PO-24-1080-OSD03-SRC3-31978 | Sharon Cravenho | 508 823 4637 | cravenho@aol.com | Cat. 1,2,5,6 | 1% 10 days; .75% 15 days; .5% 20 days; .25% 30 days | WBE SDO | 1% |
| TR Landworks, LLC | PO-23-1080-OSD03-SRC01-28905 | Theodore D'Onofrio | 860-413-9974 | ted@trlandworks.com | Cat. 1, 3 | 2% 10 days; 1% 15 days; 0% 20 days; 0% 30 days | | 1% |
| Tree Technology and Landscape Co Inc | PO-23-1080-OSD03-SRC01-28920 | Kevin Cleveland | 508-889-611 | kevincleveland@treetechnic.net | Cat. 3, 4 | 3% 10 days; 2% 15 days; 1% 20 days; 0% 30 days | | 1.2% |

*The Master Contract Record MBPO] PO-23-1080-OSD03-SRC02-28941 is the central repository for all common contract files. [Price files may be found in the individual vendor's MBPO.

*** [The Solicitation Enabled MBPO] is the MBPO record for multiple quote requests and price comparison for each contract category.

Appendix A: Vendor Categories and Regions

| FAC120 VENDORS | CATEGORIES | | | | | | COUNTIES | | | | | | | | | | | | | |
|-------------------------------|-----------------------------------|------------------|-------------------|---------------------------------------|-----------------|-----------------------------------|----------|----|----|----|----|----|----|----|----|-----|-----|-----|-----|-----|
| | #1: Landscaping & Grounds Keeping | #2: Snow Removal | #3: Tree Services | #4: Invasive and Exotic Plant Control | #5: Outdoor IPM | #6: Irrigation System and Repairs | #1 | #2 | #3 | #4 | #5 | #6 | #7 | #8 | #9 | #10 | #11 | #12 | #13 | #14 |
| Annisquam Landcare, Inc. | X | X | X | X | | X | | | | | X | | | | | | | | | |
| Arbor Tech Tree Services, LLC | | | X | | | | X | | | | X | X | X | | | | | | | X |
| Barrett Tree Service East Inc | X | | X | | | | | X | X | X | X | | | | X | X | X | X | X | X |
| Bill Tompkins Corp | X | X | | | X | X | | | | X | | | | | X | | X | | X | |

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OPERATIONAL SERVICES DIVISION

| | | | | | | | | | | | | | | | | | | | |
|--|---|---|---|---|---|---|--|---|---|---|---|---|---|---|---|---|---|---|---|
| | | X | | | | X | | X | X | | X | | | | | X | X | X | X |
| BrightView Holdings, Inc dba BrightView Landscapes, LLC | X | | | | | | | X | X | | X | | X | | | X | X | X | X |
| Cambridge Landscape Co | X | | X | | | | | X | X | X | X | X | X | X | X | X | X | X | X |
| Casablanca Services Inc | X | X | X | | | | | X | X | X | X | X | X | X | X | X | X | X | X |
| Chestnut Tree and Landscape, LLC | X | X | X | | | | | X | X | X | X | X | X | X | X | X | X | X | X |
| Cicoria Tree and Crane Services Inc | | | X | | X | | | | | | X | | | | | | | | |
| Consider It Dunn Inc. | X | | | | | | | | | | | | | | | X | | | |
| Davey Resource Group, Inc | | | | X | | | | X | X | X | X | X | X | X | X | X | X | X | X |
| DeLuca and Sons Excavating and Landscaping | | | X | | | | | | | | | | | X | | X | | | |
| Donlon Draper Inc | X | X | X | | X | X | | | | | | | | X | | X | X | X | |
| Essex Horticulture, LLC | | | | X | | | | X | X | X | | X | X | X | | X | X | X | X |
| EZ Landscaping, Inc | X | X | | | | X | | | | | X | | | | | | | | |
| The F. A. Bartlett Tree Expert Company dba Bartlett Tree Experts | X | | X | X | | X | | X | X | X | X | X | X | X | X | X | X | X | X |
| Favreau Forestry, LLC | | | X | | | | | X | X | X | X | X | X | X | X | X | X | X | X |

| FAC120 VENDORS | Categories | | | | | | Counties | | | | | | | | | | | | | |
|-----------------------------|-----------------------------------|------------------|-------------------|---------------------------------------|-----------------|-----------------------------------|----------|----|----|----|----|----|----|----|----|-----|-----|-----|-----|-----|
| | #1: Landscaping & Grounds Keeping | #2: Snow Removal | #3: Tree Services | #4: Invasive and Exotic Plant Control | #5: Outdoor IPM | #6: Irrigation System and Repairs | #1 | #2 | #3 | #4 | #5 | #6 | #7 | #8 | #9 | #10 | #11 | #12 | #13 | #14 |
| FB Budge Land Services, LLC | X | | | | | | X | X | X | X | X | X | X | X | X | X | X | X | X | X |

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| | | | | | | | | | | | | | | | | | | | | | | | | | | |
|--|---|---|---|---|--|---|--|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Gatsby Grounds Company | X | | | | | | | | | | | | | | | | | X | | | | | | | | |
| Gleason Johndrow Landscaping, Inc. | X | X | | | | | | | X | X | X | X | X | X | X | X | X | X | X | X | X | X | X | X | X | X |
| Golf Course Management, Inc. | X | | | | | X | | | | | | | | | | | | X | | | | | | X | X | |
| Green Acres, Inc | X | X | | | | | | | | | | X | | | | | | | | | | | | | X | |
| Hurst Landscape and site Services, Inc. | X | X | | | | | | | | | | X | | | | | | | | | | | | X | X | X |
| Iron Tree Services, LLC | X | X | X | | | | | | | | | | | | | | | | | | | | | | X | X |
| J DeMarco Inc | X | X | | | | | | | | | | | | | | | | | | | | | | | X | |
| | | | X | | | | | | | | | | | | | | | | | | | | | | X | X |
| Lailonnie J. Keene dba KeenKut Landscaping | X | | | | | | | | | | | | | | | | | | | | | | | | X | X |
| Leahy Landscaping, Inc. | X | | | | | | | | | | | | | | | | | | | | | | | | X | X |
| | | X | X | | | | | | | | | | | | | | | | | | | | | | X | X |
| Maltby & Co. Inc. | | X | | | | | | | | | | | | | | | | | | | | | | | X | X |
| | X | | X | X | | X | | | | | | | | | | | | | | | | | | | X | X |
| Mayer Tree Service, Inc. | X | | X | | | X | | | | | | | | | | | | | | | | | | | X | X |
| Mountainview Landscaping and Lawncare , Inc. | X | | | | | | | | | | | | | | | | | | | | | | | | X | X |
| | | X | | | | | | | | | | | | | | | | | | | | | | | | X |
| | | | | | | | | X | | | | | | | | | | | | | | | | | | X |

| FAC120 VENDORS | Categories | Counties |
|----------------|------------|----------|
|----------------|------------|----------|

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OPERATIONAL SERVICES DIVISION

| | #1: Landscaping & Grounds Keeping | #2: Snow Removal | #3: Tree Services | #4: Invasive and Exotic Plant Control | #5: Outdoor IPM | #6: Irrigation System and Repairs | #1 | #2 | #3 | #4 | #5 | #6 | #7 | #8 | #9 | #10 | #11 | #12 | #13 | #14 |
|---|-----------------------------------|------------------|-------------------|---------------------------------------|-----------------|-----------------------------------|----|----|----|----|----|----|----|----|----|-----|-----|-----|-----|-----|
| Native Habitat Restoration LLC | | | | X | | | X | | X | | X | X | X | X | X | | | X | | X |
| NERT Facility Solutions LLC | X | X | X | | | X | X | X | | X | X | X | X | X | X | | X | X | | X |
| Northeastern dba North-Eastern Tree Service, Inc. | X | X | X | X | X | | X | X | X | X | X | X | X | X | X | X | X | X | X | X |
| Northern Tree Services, LLC | X | X | X | X | X | | X | X | X | X | X | X | X | X | X | X | X | X | X | X |
| Omasta Landscaping, Inc | X | | | X | X | X | | X | | | X | X | X | X | X | | X | | | X |
| Outdoor Perspective | X | X | | | | | | | | | X | | | | X | | | | X | X |
| | | | | | | X | | | | | X | | | | X | | | | X | X |
| Park Landscape Associates, Inc. | X | X | | | | | | | | | | | | | X | | X | X | X | |
| Pioneer Landscapes, Inc | X | X | | X | | X | X | X | X | X | X | X | X | X | X | X | X | X | X | X |
| Plumley Landscape, Inc. | X | X | X | X | X | X | X | X | X | X | X | X | X | X | X | X | X | X | X | X |
| R.A. D Corp dba R.A.D Sports | X | X | | | | | X | X | X | X | X | X | X | X | X | X | X | X | X | X |
| Randolph Rail and Iron LLC / DBA Riteway Construction | X | X | X | | | | X | | X | | X | | | | X | X | X | X | X | X |
| REWC Land Management, Inc | X | | | X | | | X | X | X | | | X | X | X | X | | | X | | X |
| | | X | X | | | | X | X | X | | | X | X | X | X | X | | | X | X |
| RM Ryan Earthworks | X | | | | | | | X | X | X | X | X | X | X | X | X | X | X | X | X |
| | | X | | | | | | X | X | | | X | | | X | | X | X | X | X |
| JCBM Enterprises Incorporated dba | X | X | | | | | | X | X | | | X | | | X | | X | X | X | X |

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OPERATIONAL SERVICES DIVISION

| | | | | | | | | | | | | | | | | | | | | | | |
|--|---|---|---|--|--|--|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Shrewsbury Landscapes, Inc. | X | | | | | | X | X | X | X | X | X | X | X | X | X | X | X | X | X | X | X |
| S. J. Services, Inc. | | X | | | | | | | | | | | | | | | | | | | | X |
| Sole Source Construction | | X | | | | | X | X | X | X | X | X | X | X | X | X | X | X | X | X | X | X |
| Specialized Turf Services, Inc | X | X | | | | | X | X | X | X | X | X | X | X | X | X | X | X | X | X | X | X |
| Sperber Landscape Companies of NE, LLC | X | X | X | | | | X | | | X | | | | X | | X | X | X | X | X | X | X |

| FAC120 VENDORS | Categories | | | | | | Counties | | | | | | | | | | | | | | | |
|--|-----------------------------------|------------------|-------------------|---------------------------------------|-----------------|-----------------------------------|----------|----|----|----|----|----|----|----|----|-----|-----|-----|-----|-----|---|---|
| | #1: Landscaping & Grounds Keeping | #2: Snow Removal | #3: Tree Services | #4: Invasive and Exotic Plant Control | #5: Outdoor IPM | #6: Irrigation System and Repairs | #1 | #2 | #3 | #4 | #5 | #6 | #7 | #8 | #9 | #10 | #11 | #12 | #13 | #14 | | |
| Sports Turf Specialties, Inc. | X | X | | | | | X | X | X | X | X | X | X | X | X | X | X | X | X | X | X | X |
| SSE LLC dba Great Horizons Property Services & Landscaping | X | X | | | | | | | | X | | | | | X | | | | | X | X | |
| Stockbridge Construction Company | X | X | X | | | | X | X | X | X | X | X | X | X | X | X | X | X | X | X | X | X |
| Stumpy’s Tree Services | | | X | | | | | | | | | | | | X | | | | | | | X |
| SumCo Eco-Contracting, LLC | X | | | X | | | X | X | X | X | X | X | X | X | X | X | X | X | X | X | X | X |
| Thomas P. Ryland Co. Inc. | X | X | X | X | X | X | | | | | | | X | | | | | | | | | |
| T & M Landscape Inc | X | X | | | | X | | | X | | | | | | | | | X | X | | | |
| TR Landworks, LLC | X | | X | | | | X | X | X | X | X | X | X | X | X | X | X | X | X | X | X | X |
| Tree Technology and Landscape Co Inc | | | X | X | | | | X | X | | X | | | | X | | X | X | X | X | X | X |

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Appendix B: FAC120 Counties and Regions

| #1 Barnstable | #2 Berkshire | #3 Bristol | #4 Dukes | #5 Essex | #6 Franklin | #7 Hampden | #8 Hampshire | #9 Middlesex | | #10 Nantucket | #11 Norfolk | #12 Plymouth | #13 Suffolk | #14 Worcester | |
|---------------|------------------|--------------------|--------------|-----------------------|-------------|-----------------|--------------|--------------|---------------|---------------|-------------|------------------|-------------|-----------------|------------------|
| Barnstable | Adams | Acushnet | Aquinnah | Amesbury | Ashfield | Agawam | Amherst | Acton | Groton | Nantucket | Avon | Abington | Boston | Ashburnham | Harvard |
| Bourne | Alford | Attleboro | Chilmark | Andover | Bernardston | Blandford | Belchertown | Arlington | Holliston | | Bellingham | Bridgewater | Chelsea | Athol | Holden |
| Brewster | Becket | Berkley | Edgartown | Beverly | Buckland | Brimfield | Chesterfield | Ashby | Hopkinton | | Braintree | Brockton | Revere | Auburn | Hopedale |
| Chatham | Cheshire | Dartmouth | Gosnold | Boxford | Charlemont | Chester | Cummington | Ashland | Hudson | | Brookline | Carver | Winthrop | Barre | Hubbardston |
| Dennis | Clarksburg | Dighton | Oak Bluffs | Danvers | Colrain | Chicopee | Easthampton | Ayer | Lexington | | Canton | Duxbury | | Berlin | Lancaster |
| Eastham | Dalton | Easton | Tisbury | Essex | Conway | East Longmeadow | Goshen | Bedford | Lincoln | | Cohasset | East Bridgewater | | Blackstone | Leicester |
| Falmouth | Egremont | Fairhaven | West Tisbury | Georgetown | Deerfield | Granville | Granby | Belmont | Littleton | | Dedham | Halifax | | Bolton | Leominster |
| Harwich | Florida | Fall River | | Gloucester | Erving | Hampden | Hadley | Billerica | Lowell | | Dover | Hanover | | Boylston | Lunenburg |
| Mashpee | Great Barrington | Freetown | | Groveland | Gill | Holland | Hatfield | Boxborough | Malden | | Foxborough | Hanson | | Brookfield | Mendon |
| Orleans | Hancock | Mansfield | | Hamilton | Greenfield | Holyoke | Huntington | Burlington | Marlborough | | Franklin | Hingham | | Charlton | Milford |
| Provincetown | Hinsdale | New Bedford | | Haverhill | Hawley | Longmeadow | Middlefield | Cambridge | Maynard | | Holbrook | Hull | | Clinton | Millbury |
| Sandwich | Lanesborough | North Attleborough | | Ipswich | Heath | Ludlow | Northampton | Carlisle | Medford | | Medfield | Kingston | | Douglas | Millville |
| Truro | Lee | Norton | | Lawrence | Leverett | Monson | Pelham | Chelmsford | Melrose | | Medway | Lakeville | | Dudley | New Braintree |
| Wellfleet | Lenox | Raynham | | Lynn | Leyden | Montgomery | Plainfield | Concord | Natick | | Millis | Marion | | East Brookfield | North Brookfield |
| Yarmouth | Monterey | Rehoboth | | Lynnfield | Monroe | Palmer | South Hadley | Dracut | Newton | | Milton | Marshfield | | Fitchburg | Northborough |
| | Mount Washington | Seekonk | | Manchester-by-the-Sea | Montague | Russell | Southampton | Dunstable | North Reading | | Needham | Mattapoisett | | Gardner | Northbridge |
| | New Ashford | Somerset | | Marblehead | New Salem | Springfield | Ware | Everett | Pepperell | | Norfolk | Middleborough | | Grafton | Oakham |
| | New Marlborough | Swansea | | Methuen | Northfield | Southwick | Westhampton | Framingham | Reading | | Plainville | Norwell | | Hardwick | Oxford |

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|---------------|------------------|------------|----------|---------------|-------------|------------------|--------------|--------------|------------|---------------|-------------|------------------|-------------|---------------|-----------------|
| | North Adams | Taunton | | Merrimac | Orange | Tolland | Williamsburg | Sherborn | Waltham | | Quincy | Pembroke | | Paxton | Sutton |
| | Otis | Westport | | Middleton | Rowe | Wales | Worthington | Shirley | Wakefield | | Randolph | Plymouth | | Petersham | Templeton |
| | Peru | | | Nahant | Shelburne | West Springfield | | Somerville | Watertown | | Sharon | Plympton | | Phillipston | Upton |
| | Pittsfield | | | Newbury | Shutesbury | Westfield | | Stoneham | Wayland | | Stoughton | Rochester | | Princeton | Uxbridge |
| | Richmond | | | Newburport | Sunderland | Wilbraham | | Stow | Westford | | Walpole | Rockland | | Royalston | Warren |
| | Sandisfield | | | North Andover | Warwick | | | Sudbury | Weston | | Wellesley | Scituate | | Rutland | Webster |
| | Savoy | | | Peabody | Wendell | | | Tewksbury | Wilmington | | Westwood | Wareham | | Shrewsbury | West Boylston |
| | Sheffield | | | Rockport | Whately | | | Townsend | Winchester | | Weymouth | West Bridgewater | | Southborough | West Brookfield |
| | Stockbridge | | | Rowley | | | | Tyngsborough | Woburn | | Wrentham | Whitman | | Southbridge | Westborough |
| | Tyringham | | | Salem | | | | | | | | | | Spencer | Westminster |
| | Washington | | | Salisbury | | | | | | | | | | Sterling | Winchendon |
| | West Stockbridge | | | Saugus | | | | | | | | | | Sturbridge | Worcester |
| | Williamstown | | | Swampscott | | | | | | | | | | | |
| | Windsor | | | Topsfield | | | | | | | | | | | |
| | | | | Wenham | | | | | | | | | | | |
| | | | | West Newbury | | | | | | | | | | | |

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