



# FAC120 Landscaping Services, Snow Removal, Tree Services and Related Services

**UPDATED: August 17, 2023**

<b>Contract #:</b>	FAC120
<b>MMARS MA #:</b>	FAC120*
<b>Initial Contract Term:</b>	April 1, 2023 – March 31, 2028
<b>Maximum End Date:</b>	One (1) two (2) year extension to 2030
<b>Current Contract Term:</b>	April 1, 2023 – March 31, 2028
<b>Contract Manager:</b>	Michael Barry, Phone: 617-720-3182, <a href="mailto:michael.barry3@mass.gov">michael.barry3@mass.gov</a>
<b>This Contract Contains:</b>	Environmentally Preferable Products, MBE/MWBE/WBE, Service-Disabled Veteran-Owned Business
<b>UNSPSC Codes:</b>	<b>70-11-17</b> Parks and gardens and orchards; <b>72-10-29</b> Facility maintenance and repair services; <b>30-12-00</b> Roads and Landscape; <b>70-11-15</b> Plants and ornamental trees; <b>70-10-21</b> Pest Control
<b>Updated:</b>	Added vendor Green Acres

\*The asterisk is required when referencing the contract in the Massachusetts Management Accounting Reporting System (MMARS).

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## Contract Summary

This is a Statewide Contract for Landscaping Services, Snow Removal, Tree Services and Related Services. This contract will replace FAC103, and the major changes include more Environmentally Preferable requirements for vendors, an expansion of allowable pests and an expansion of the service regions to represent the 14 counties.

Be advised that the FAC120 Strategic Sourcing Team identified apparent successful bidders, and OSD is finalizing negotiations with these businesses. As vendors are onboarded, the FAC120 Contract User Guide and COMMBUYS will be updated to reflect these additional vendors. Therefore, we suggest that you check these resources prior to submitting RFQs for these services. The FAC120 contract will include vendors from FAC103, as well as newly awarded vendors.

Please note that FAC103 has extend beyond language that allows buyers who are in current agreements to continue working with FAC103 vendors in the same capacity through September 30, 2023. New services may be established only through FAC120.

## Contract Categories

This contract includes six (6) categories of services as listed below.

- Category 1: Landscaping and Grounds Keeping Services
- Category 2: Snow Removal Services
- Category 3: Tree Services
- Category 4: Invasive and Exotic Plant Control Services
- Category 5: Outdoor Integrated Pest Management Services
- Category 6: Irrigation System Service and Repair

## Benefits and Cost Savings

Statewide contracts are an easy way to obtain benefits for your organization by leveraging the Commonwealth's buying power, solicitation process, contracting expertise, vendor management and oversight, and the availability of environmentally preferable products.

- **Prompt pay Discount**
- **Contractor Competition** – The contract provides access to a wide range of contractors and services and enables users to obtain quotes and negotiate competitive rates.
- **Bidder Qualification** – The Strategic Sourcing Team (SST) reviewed each bidder's qualifications to provide services in the awarded categories. As a result, contract users can concentrate on the specific requirements of their projects and on negotiating the most competitive pricing.

## Find Bid/Contract Documents

- To find all contract-specific documents, including the Contract User Guide, RFR, specifications, price sheets and other attachments, visit [COMMBUYS.com](https://www.commbuys.com) and search for FAC120 to find related Master Blanket Purchase Order (MBPO) information.
- To link directly to the MBPO for FAC120 visit Master Blanket Purchase Order PO-23-1080-OSD03-SRC02-28941. All common contract documents are located in the "Master Contract Record."
- To find vendor-specific documents, including price sheets, see links to individual vendor MBPOs on the [Vendor Information](#) page.

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## Who Can Use This Contract

### Applicable Procurement Law

Executive Branch Goods and Services: MGL c. 7, § 22; c. 30, § 51, § 52; 801 CMR 21.00;  
Construction Materials and Services: G.L. c. 149, s. 44A; G.L. c. 30, § 39M.

### Eligible Entities

Please see the standard list of Eligible Entities on our [Eligible Entities Which May Use Statewide Contracts](#) webpage.

## Subcontractors

The awarded vendor's use of subcontractors is subject to the provisions of the Commonwealth's Terms and Conditions and Standard Contract Form, as well as other applicable terms of this Statewide Contract. Prior approval of the department is required for any subcontracted service of the Contract. Contractors are responsible for the satisfactory performance and adequate oversight of their subcontractors.

## Construction Requirements

Purchasers must ensure that **any** services involving construction are limited to \$50,000 or less.

Purchasing entities are responsible for compliance with applicable construction law requirements. Information concerning specific , M.G.L. c. 149 and c. 30 construction requirements may be found in the Office of the Inspector General's Public Procurement Charts at: <https://www.mass.gov/download-oig-public-purchasing-and-public-construction-manuals>. It is the responsibility of the Eligible Entity to determine whether installation work includes construction as defined by M.G.L. c.149 or M.G.L. c.30, §39M. Chapter 30B Procurement Assistance from the Office of the Inspector General is available at <https://www.mass.gov/how-to/get-public-procurement-assistance-from-our-chapter-30b-team>. Access the 30B Hotline at 617-722-8838 or email them at: [30BHotline@massmail.state.ma.us](mailto:30BHotline@massmail.state.ma.us).

Questions about public construction bidding should be directed to Deborah Anderson, Counsel II for the Attorney General's Office, at 617-963-2371. Visit the Attorney General's [Public Construction web page](#) to learn more about Public Bidding Laws.

See [Quotes Including Construction Services Requirements](#) below for information on quoting these types of projects.

## Supplier Diversity Requirements

**When selecting vendor(s) without soliciting quotes or a statement of work, Executive Departments should follow below guidance:**

When selecting contractors and placing orders, Executive departments shall utilize diverse and small businesses to the extent possible based on contract terms, SDO and departmental policies, laws, and regulations. Additionally, departments shall make a preference for contractors with higher SDP commitments and/or performance whenever such information is available (or is requested from contractors by the department) and the preference is feasible.

OSD provides up-to-date information on the availability of diverse and small businesses on statewide contracts through the [Statewide Contract Index](#) available on the COMMBUY home page. See the "Programs (SDO and SBPP)" tab for current certification and small business status of contractors on this contract.

**When selecting vendor(s) from multiple quotes and statement of work, Executive Departments should follow below guidance:**

Requirements of the Small Business Purchasing Program for Small Procurements (expected annual value of \$250,000 or less) or the Supplier Diversity Program for Large Procurements (expected annual value exceeding \$250,000) apply to Executive Departments soliciting quotes or issuing statements of work.

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**Small Business Award Preference:** In accordance with the Supplier Diversity Office’s SBPP Policy, Departments must award contracts for Small Procurements to SBPP-participating small business bidders if both of the following conditions are met:

- The response is received from an eligible small business; AND
- The response meets the Department’s best value criteria as defined in the RFR or RFQ.

**SDP Commitment:** Businesses awarded large Commonwealth contracts for goods and services (also called prime contractors or prime vendors) are required to make measurable financial commitments to do business with one or more diverse businesses (often called SDP Partners). This business-to-business relationship requirement applies to all Large Procurements for goods and services, which were historically defined as those expected to exceed \$150,000 in total spending. Effective July 1, 2021, Large Procurements will be defined as those expected to exceed \$250,000 in annual spending.

Executive departments should take into consideration contracted vendors SDP commitments when evaluating responses. Specifically, the following fields of the new SDP Plan Form correspond to the goals stated above:

Type of information collected from bidders	Possible use of the information by the SST
SDP focus statement	Assess the bidder’s level of integration of supplier diversity into company operations.
SDP policy link or attachment (if any)	
Additional creative initiatives (if any)	
SDP commitment – subcontracting	Evaluate the bidder’s SDP commitment.
SDP commitment – ancillary	
SDP commitment – total	
List of proposed partners	Assess the likelihood of the bidder meeting their SDP commitment.
Company prior year spending with the list of partners (if available)	
Company average gross annual revenue	If deemed necessary by the Agency or Statewide Contract Strategic Sourcing Team (SST) and included in the evaluation criteria, consider the bidder’s company size during the evaluation of the ancillary SDP commitments and total prior year spending.

**Key Evaluation Requirements**

The following key requirements apply to the evaluation of submitted SDP Plans:

- At least 25% of the available evaluation score must be dedicated to the evaluation of the bidder’s SDP Commitment.
- The majority of the SDP evaluation score should be dedicated to the bidder’s SDP commitment.
- bidders offering more value in their SDP Plan submissions must receive higher scores.

**Other Requirements:**

Expected annual value of the RFQ	RFQ process requirements
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<p>Less than or equal to \$250,000/year</p>	<ul style="list-style-type: none"> <li>• <b>Notify at least two small businesses</b> capable of providing the product or service of the opportunity, if available.</li> <li>• Include SBPP contract language and place it prominently within the RFQ. <a href="#">See SDO Template Language.</a></li> <li>• Evaluate bids received from, and award a contract to, an SBPP-participating small business that meets the department’s best value criteria.</li> <li>• Award to a large business only if there is no SBPP participating business meeting departments’ best value criteria.</li> <li>• Conduct a clarification/BAFO/negotiation before disqualifying an SBPP-participating business based on price or desirable criteria.</li> <li>• See the <a href="#">Best Value Evaluation of Responses to Small Procurements: A Guide for Strategic Sourcing Teams</a> for additional guidance.</li> </ul>
<p>More than \$250,000/year</p>	<ul style="list-style-type: none"> <li>• <b>Notify at least two diverse and/or small businesses</b> capable of providing the product or service of the opportunity, if available.</li> <li>• Make a preference for contractors with higher SDP commitments and/or performance whenever such information is available (or is requested from contractors by the department) and the preference is feasible.</li> <li>• See the <a href="#">Best Value Evaluation of SDP Plan Forms: A Guide for Strategic Sourcing Teams</a> for additional guidance.</li> </ul> <p><b>Note:</b> Departments may ask the prime Contractor for an additional SDP commitment specifically related to the Department’s purchase or engagement. SDP spending for such a purchase or engagement must be reported by the Contractor using the SDP Reporting Form directly to the Department and may not be included in any other SDP reporting filed by the Contractor.</p>

OSD provides up-to-date information on the availability of diverse and small businesses on statewide contracts through the [Statewide Contract Index](#) available on the COMMBUYS home page. See the “Programs (SDO and SBPP)” tab for current certification and small business status of contractors on this contract.

## Pricing, Quote and Purchase Options

### Purchase Options

The purchase options identified below are the only acceptable options that may be used on this contract:

- This is a fee for service contract

### Pricing Options

- **Ceiling/Not-to-Exceed:** Contract discounts and other pricing published under the contract represents “ceiling” or “not-to-exceed” pricing and may be further negotiated.

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## Product/Service Pricing and Finding Vendor Price Files

Pricing for services under this contract will be determined through a quotation process for each job or scope of service. Quotations will be based on the hourly labor rates and /or other rates negotiated between the contractor and the Eligible Entity and as specified in the Statement of Work (SoW). All rates under this contract will be “Not-to-Exceed” or “Ceiling” rates, and lower rates may be offered to Eligible Entities based on the specific requirements.

Eligible entities reserve the right to negotiate lower labor rates. Bidders must indicate the maximum % markup for prevailing wage tasks and a maximum hourly rate for non-prevailing wage tasks. Bidders may also include rates for overtime and holidays if applicable.

Price Files for vendor can be found in the vendor-specific MBPOs. See [Vendor Information](#) page for more information.

### 1. Compensation Structure/Pricing

Pricing for services under this contract will be determined through a quotation process for each job or scope of service. Quotations will be based on the hourly labor rates and /or other rates negotiated between the contractor and the Eligible Entity and as specified in the Statement of Work (SOW). The Eligible Entity will determine the format in which quotations for their specific project will be collected, including but not limited to: service rates; project totals; separate rates for specific deliverables; and others. The contractor is required to provide specific and transparent pricing in all Requests for Quotes (RFQ) responses. The negotiated price will be published in COMMBUYS by the Eligible Entity as part of the contract record. All rates under this contract will be “Not-to-Exceed” or “Ceiling” rates, and lower rates may be offered to Eligible Entities based on the specific requirements.

- a. For each applicable category, the contractors are to include a Not-to-Exceed/Ceiling Rate during the bid process.
- b. Most engagements will not be bid at the Ceiling Rate. The contractor and the Eligible Entity may negotiate for lower rates based on the specific requirement of each job or scope of service. It is understood that additional rates, including but not limited to equipment use, materials, and permits may apply; however, the Eligible Entity must be informed about all applicable rates at the time of the Request for Quotes (RFQ) response.

## Setting Up a COMMBUYS Account

COMMBUYS is the Commonwealth’s electronic Market Center supporting online commerce between government purchasers and businesses. If you do not have one already, contact the COMMBUYS Help Desk to set up a COMMBUYS buyer account for your organization: (888)-627-8283 or [OSDhelpdesk@mass.gov](mailto:OSDhelpdesk@mass.gov).

*Per 801 CMR 21.00, Executive Branch Departments must use established statewide contracts for the purchase of commodities and services. Specifically, Executive Departments are required to use OSD’s statewide contracts, including designated statewide contracts, if available, for their specific commodity and service needs. Exceptions will only be permitted with prior written approval from the Assistant Secretary for Operational Services, or designee.*

When contacting a vendor on statewide contract, always reference FAC120 to receive contract pricing.

## Quick Search in COMMBUYS

Log into COMMBUYS, and use the Search box on the COMMBUYS header bar to locate items described on the MBPO or within the vendor catalog line items. Select Contract/Blanket or Catalog from the drop-down menu.

## How To Purchase From The Contract

- **Solicit quotes and select and purchase quoted item in COMMBUYS**

This COMMBUYS functionality provides a mechanism to easily obtain quotes, as specified by the Contract. The buyer would create a Release Requisition, and then convert it to a Bid. After approval by the buyer approving officer, the bid is then sent to selected vendors to request quotes. Buyers must include “FAC120 RFQ” when entering information

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in the Description field.

FAC120 has six category specific Solicitation-enabled MBPO. See the Vendor Information table for more information.

For a description of how to complete this purchase in COMMBUYS, visit the [Job Aids for Buyers](#) webpage, and select:

- The *COMMBUYS Purchase Orders* section and choose the *How to Create a Solicitation Enabled Bid Using a Release Requisition* job aid or one of the quick reference guides.

- **Directly purchase a non-fixed price item (\$0 line item) through COMMBUYS**

### Obtaining Quotes

Contract users should always reference (FAC120) when contacting vendors to ensure they are receiving contract pricing. Quotes, not including construction services, should be awarded based on best value.

**Quotes:** Eligible Entities must solicit quotes from at least three (3) contractors to determine which contractor can provide the best value for each service or project. The minimum requirement is that Eligible Entities *contact* the three contractors for quotes; you are not required to receive responses from all three contacted contractors.

Eligible Entities will determine the format in which quotations for their specific project will be collected, including but not limited to: service rates; project totals; separate rates for specific deliverables; and others.

Contractors are expected to adhere to the following quotation process, unless the Eligible Entity requests a different process:

- Contractors must respond to a service call by an Eligible Entity within 24 hours.
- Contractors must be available for a site visit, at **no cost** to the Eligible Entity, within 48 hours of the service call.
- Contractors must, at no cost to the Eligible Entity, provide a quote to the Eligible Entity within 72 hours of the service call.

The quote selected by the Eligible Entity for award will serve as the basis for a service agreement and will establish the Eligible Entity's maximum financial obligation under the agreement. The RFR contains the following language protecting the Eligible Entity from additional charges:

*No pleas of ignorance of pre-existing conditions affecting the cost or quality of service will be accepted by the Eligible Entity or the SST as an excuse for any failure or omission on the part of the Contractor to fulfill every detail of all requirements of the documents governing the work. Contractors will not be allowed any extra compensation for additional work they may have to complete of which they should have been aware through their own surveillance prior to submitting the quote.*

For a full description of how to complete a quote in COMMBUYS visit the [Job Aids for Buyers](#) webpage, and select:

- The *COMMBUYS Purchase Orders* section, and choose *Request Quotes From Vendors on Statewide Contracts* job aid.

### Quotes Including Construction Services

Please note specific requirements that apply for quoting construction services, depending upon the scope of your bid:

- Where the construction services are less than \$10,000: Select a vendor based on sound business practices, consistent with your entity's procurement policies and procedures.
- For construction services valued from \$10,000-\$50,000: Must solicit a minimum of three quotes and receive two written responses; award to lowest responsible bidder.

The following services on the contract are considered construction services:

- Planting services

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- Tree trimming and removal
- Excavation
- Vacuum Excavation
- Grading

For all quotes that do not involve construction, award should be best value.

**Negotiation:** Eligible Entities may negotiate with the apparent winner(s) of the quotation process to enhance the value of the agreement.

**Price Adjustments:** In cases where the Eligible Entity's instructions, or circumstances arising in the course of performing the service, require an adjustment to the quote previously issued by the Contractor, the Eligible Entity's express approval will be required for such a change.

### Prevailing Wage Requirements

The Massachusetts prevailing wage laws require that covered employees on public works projects be paid a minimum hourly rate set by the Department of Labor Standards (DLS). The prevailing wage laws apply to both union and non-union employers and employees. The buyer has a legal obligation to request a prevailing wage schedule from the Department of Labor Standards (DLS) at [www.mass.gov/dols](http://www.mass.gov/dols). To get the proper rates for your region/job, you must request a determination. Questions regarding the Prevailing Wage Law may be answered by accessing the DLS website or by calling the DLS Prevailing Wage Program at (617) 626-6953.

If prevailing wage is required, make sure to include this information in your quotes or bids so vendors know to include prevailing wage.

In addition, all contracts by a state agency or state-assisted contracts for design, construction, reconstruction, installation, demolition, maintenance or repair must contain Workforce Participation Goals for minorities and women. This is required by M.G.L. c. 149, § 44A(2)(G). A "state-assisted contract" is a construction project undertaken by a political subdivision of the commonwealth or two or more subdivisions thereof for planning, acquisition, design, construction, demolition, installation, repair or maintenance whose costs are paid for, reimbursed, grant funded, or otherwise supported, in whole or in part, by the commonwealth. An affected awarding authority's bid documents must include a reference to the specific goals that will be contained in the contract. The contract must also include the processes and procedures to ensure compliance with the Workforce Participation Goals, including reporting and enforcement provisions. For questions about the Workforce Participation Goals law, please contact Deborah Anderson at the Attorney General's Office at 617-963-2371, or visit the Attorney General's [Public Construction Bidding in Massachusetts FAQ](#).

The Office of the Attorney General's Fair Labor Division is responsible for enforcing the prevailing wage laws. Visit [www.mass.gov/prevailing-wage-enforcement](http://www.mass.gov/prevailing-wage-enforcement) for more information.

### Instructions for MMARS Users

MMARS users must reference the MA number in the proper field in MMARS when placing orders with any contractor.

### Environmentally Preferable Products (EPP)

This contract contains lists of vendors that are capable of performing various commercial, industrial, institutional, and/or residential maintenance and services during times when you do not have the available resources to do so. Vendors provide services such as installation, maintenance, repair and irrigation systems, tree trimming, catch basin cleaning, snow removal and sanding services. Service categories with environmentally preferable services include:

**1. Landscaping and Grounds keeping/landscaping** –statement of work must request IPM landscaping methods (see #5). In addition, request use of compost and organic fertilizers, native and drought tolerant plants, integration of xeriscape and permaculture practices, compost all yard waste and use zero-emission battery electric landscaping

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equipment.

**2. Snow Removal** – request deicing and snowmelt products that are certified by the EPA’s Safer Choice program.

**3. Tree Services** – certain regions have a requirement that vendors be certified by Massachusetts Department of Agricultural Resources to identify Asian long-horned beetles. Request that non-contaminated trimmings be separated and composted.

**4. Invasive plant control** – ask vendor for a plan to consider effectively targeting and removing non-native plant species without the use of pesticides/herbicides if at all possible and use zero-emission battery electric landscape equipment or at the least equipment powered with a four-stroke engine.

**5. Outdoor Integrated Pest Management (IPM):** a strategy used to manage insect pests in the landscape by using economically and environmentally sustainable practices. The goal of IPM is not to eliminate insect pests, but rather to strengthen and stabilize the landscape (ecosystem) so that conditions are more favorable for plants than they are for pests. A well designed IPM program should be based on prevention, monitoring, and control which offer the opportunity to eliminate or drastically reduce the use of pesticides, and to minimize, to the greatest extent possible, the toxicity of and exposure to any products which are used.

**6. Irrigation systems installation, service, and repair** – request drip irrigation or efficient irrigation equipment certified by EPA’s WaterSense Program.

### Contract Exclusions and Related Statewide Contracts

This contract is not intended to replace contracts: (1) FAC104 Statewide Contract for Landscaping Products, Parks and Recreation Equipment and Related Products, Supplies and Service, (2) FAC116 Statewide Contract for Lawns and Grounds, Equipment, Parts and Services; or (3) FAC117 Integrated Pest Management; or (4) TRD02 category for Catch Basin Cleaning.

The sale of salt and deicing materials on their own is prohibited. For salt or deicing materials please refer to VEH107 or its replacement.

### Emergency Services

Many statewide contracts are required to provide products or services in cases of statewide emergencies. [ML - 801 CMR 21](#) defines emergency for procurement purposes. Visit the [Emergency Response Supplies, Services and Equipment Contact Information for Statewide Contracts](#) list for emergency services related to this contract.

### Geographical Service Area

Information regarding geographic service area for each vendor can be found in the vendor-specific MBPOs. See [Vendor Information](#) page for more information.

### Other Discounts

- **Prompt Pay Discounts:** A discount given to the buyer if paid within a certain time period. These discounts may be found in the [Vendor List and Information](#) section below. All discounts offered will be taken in cases where the payment issue date is within the specified number of days listed by vendor and in accordance with the Commonwealth’s Bill Paying Policy. Payment days will be measured from the date goods are received and accepted / performance was completed OR the date an invoice is received by the Commonwealth, whichever is later to the date the payment is issued as an EFT (preferred method) or mailed by the State Treasurer. The date of payment “issue” is the date a payment is considered “paid” not the date a payment is “received” by a Contractor.

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### **If the Needed Product Can Not be Found**

If a service cannot be found it is recommended to contact the vendor directly to inquire if it is available for purchase on this contract. If the service meets the scope of the product category, the vendor may be able to add it to their service offerings.

A request for the addition of services to FAC120 Statewide Contract must be submitted by the Purchasing Entity in writing to the Contract Manager. The Contract Manager along with the SST reserve the right to add additional services beyond those stated in this RFR as the needs of the Purchasing Entities require.

### **Performance and Payment Time Frames Which Exceed Contract Duration**

All term leases, rentals, maintenance, or other agreements for services entered into during the duration of this Contract and whose performance and payment time frames extend beyond the duration of this Contract shall remain in effect for performance and payment purposes (limited to the time frame and services established per each written agreement). No written agreement shall extend more than six (6) months beyond the current contract term of this Statewide Contract as stated on the [first page](#) of this contract user guide. No new leases, rentals, maintenance, or other agreements for services may be executed after the Contract has expired.

### **Memorandum of Understanding/Statement of Work**

Buyers should be sure that all associated documents reference the statewide contract by its number FAC120.



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# Contract User Guide for FAC120

## Strategic Sourcing Team Members

- Ken MacKenzie – Department of Conservation and Recreation
- Ruth Helfeld - Department of Conservation and Recreation
- Eric Seaborn - Department of Conservation and Recreation
- Alexandra Echandi - Department of Fisheries and Wildlife
- Brendan McCue – Department of Transportation

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# Contract User Guide for FAC120

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## Vendor List and Information\*

Vendor	Master Blanket Purchase Order #	Contact Person	Phone #	Email	Categories	Discounts (PPD)	SDO Certification Type	SDP Commitment Percentage
**[Master Contract Record] [Master MBPO] (All contract documents)	<a href="#">PO-23-1080-OSD03-SRC02-28941</a>	Michael Barry	617-720-3182	<a href="mailto:michael.barry3@mass.gov">michael.barry3@mass.gov</a>	N/A	N/A	N/A	N/A
***Category One – Landscaping and Grounds Keeping Services Solicitation Enabled MBPO (for requesting quotes)	<a href="#">PO-23-1080-OSD03-SRC02-28942</a>	Michael Barry	617-720-3182	<a href="mailto:michael.barry3@mass.gov">michael.barry3@mass.gov</a>	N/A	N/A	N/A	N/A
***Category Two – Snow Removal Services Solicitation Enabled MBPO (for requesting quotes)	<a href="#">PO-23-1080-OSD03-SRC02-28945</a>	Michael Barry	617-720-3182	<a href="mailto:michael.barry3@mass.gov">michael.barry3@mass.gov</a>	N/A	N/A	N/A	N/A
***Category Three – Tree Services Solicitation Enabled MBPO (for requesting quotes)	<a href="#">PO-23-1080-OSD03-SRC02-28943</a>	Michael Barry	617-720-3182	<a href="mailto:michael.barry3@mass.gov">michael.barry3@mass.gov</a>	N/A	N/A	N/A	N/A
***Category Four – Invasive and Exotic Plant Control Services Solicitation Enabled MBPO (for requesting quotes)	<a href="#">PO-23-1080-OSD03-SRC02-28948</a>	Michael Barry	617-720-3182	<a href="mailto:michael.barry3@mass.gov">michael.barry3@mass.gov</a>	N/A	N/A	N/A	N/A
***Category Five – Outdoor Integrated Pest Management Services Solicitation Enabled MBPO (for requesting quotes)	<a href="#">PO-23-1080-OSD03-SRC02-28949</a>	Michael Barry	617-720-3182	<a href="mailto:michael.barry3@mass.gov">michael.barry3@mass.gov</a>	N/A	N/A	N/A	N/A
***Category Six – Irrigation System Services and Repairs Solicitation Enabled MBPO (for requesting quotes)	<a href="#">PO-23-1080-OSD03-SRC02-28947</a>	Michael Barry	617-720-3182	<a href="mailto:michael.barry3@mass.gov">michael.barry3@mass.gov</a>	N/A	N/A	N/A	N/A
Arbor Tech Tree Services, LLC	<a href="#">PO-23-1080-OSD03-SRC01-28913</a>	Randy W. Sample	413-525-0060	<a href="mailto:Randy@goarbortech.com">Randy@goarbortech.com</a>	Cat.3	2% 10 days; 1% 15 days; .5% 20 days; .5 % 30 days		3%
Barrett Tree Service East Inc	<a href="#">PO-23-1080-OSD03-SRC01-28919</a>	Trumbull Barrett	617-616-5281	<a href="mailto:TBarrett@BarrettTreeEast.com">TBarrett@BarrettTreeEast.com</a>	Cat. 1, 3,4,5	1% 10 days; 1% 15 days; .75% 20 days; .50 % 30 days		26%

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**OPERATIONAL SERVICES DIVISION**

Vendor	Master Blanket Purchase Order #	Contact Person	Phone #	Email	Categories	Discounts (PPD)	SDO Certification Type	SDP Commitment Percentage
Bill Tompkins Corp	<a href="#">PO-23-1080-OSD03-SRC01-28932</a>	Loana Tompkins	978-687-2152	<a href="mailto:tompkinslandscape@comcast.net">tompkinslandscape@comcast.net</a>	Cat.1,2,5,6	1% 10 days; 0% 15 days; 0% 20 days; 0% 30 days	WBE	5%
BrightView Holdings, Inc dba BrightView Landscapes, LLC	<a href="#">PO-23-1080-OSD03-SRC01-28937</a>	David Palmer	617.516.8126	<a href="mailto:david.palmer@brightview.com">david.palmer@brightview.com</a>	Cat. 1,2,3,6	1.5% 10 days; 1% 15 days; .5% 20 days; 0% 30 days		2%
Cambridge Landscape Co	<a href="#">PO-23-1080-OSD03-SRC01-28928</a>	James Kelley	617-661-8591	<a href="mailto:jkelly@cambridgelandscape.com">jkelly@cambridgelandscape.com</a>	Cat.1, 3	1% 10 days; 0% 15 days; 0% 20 days; 0% 30 days		1%
Casablanca Services Inc	<a href="#">PO-23-1080-OSD03-SRC01-28914</a>	Yacine ibrahimi	508- 271-5655	<a href="mailto:casablancalandscape@gmail.com">casablancalandscape@gmail.com</a>	Cat.1,2,3	7% 10 days; 5% 15 days; 4% 20 days; 2% 30 days		10%
Chestnut Tree and landscape, LLC	<a href="#">PO-23-1080-OSD03-SRC01-28921</a>	Grant MacLean	978-570-8277	<a href="mailto:info@chestnuttreeandlandscape.com">info@chestnuttreeandlandscape.com</a>	Cat. 1, 2, 3	2% 10 days; 1% 15 days; 2% 20 days; 1% 30 days		4%
Cicoria Tree and Crane Services Inc	<a href="#">PO-23-1080-OSD03-SRC01-28904</a>	Mark A. Cicoria	978-922-5500	<a href="mailto:info@cicoriatree.com">info@cicoriatree.com</a>	Cat,3,5	5% 10 days; 4% 15 days; 3% 20 days; 2% 30 days	SBPP	1%
Consider It Dunn, Inc.	<a href="#">PO-23-1080-OSD03-SRC01-28927</a>	William Dunn	508-223-4017	<a href="mailto:consideritdunn@comcast.net">consideritdunn@comcast.net</a>	Cat. 1, 2	2% 10 days; 1.5% 15 days; 0% 20 days; 0% 30 days		1%
Davey Resource Group, Inc	<a href="#">PO-23-1080-OSD03-SRC01-28912</a>	Bill Stendrup	508-825-3217	<a href="mailto:bill.stendrup@davey.com">bill.stendrup@davey.com</a>	Cat. 4	1% 10 days; .75% 15 days; .5% 20 days; .25% 30 days		2.50%
DeLuca and Sons Excavating and Landscaping	<a href="#">PO-23-1080-OSD03-SRC01-28899</a>	Jane DeLuca	774-571-9668	<a href="mailto:jane@delucaandsons.com">jane@delucaandsons.com</a>	Cat.3	5% 10 days; 0% 15 days; 0% 20 days; 0% 30 days		10%
Donlon Draper Inc	<a href="#">PO-23-1080-OSD03-SRC01-28923</a>	Henry Donlon	617-957-8988	<a href="mailto:DDTreeland@aol.com">DDTreeland@aol.com</a>	Cat.1,2,3,5,6	2% 10 days; 1% 15 days; 1% 20 days; 1% 30 days		4%
Essex Horticulture, LLC	<a href="#">PO-23-1080-OSD03-SRC01-28907</a>	Zachary Navarro	978-548-8258	<a href="mailto:znavarro@essexhorticulture.com">znavarro@essexhorticulture.com</a>	Cat.4	3% 10 days; 2% 15 days; 2% 20 days; 1% 30 days		3%

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EZ Landscaping, Inc	<a href="#">PO-23-1080-OSD03-SRC01-28934</a>	Paul Esdra	781-599-0770	<a href="mailto:ezland@verizon.net">ezland@verizon.net</a>	Cat. 1,2,6	5% 10 days; 4% 15 days; 3% 20 days; 2% 30 days		1%
Favreau Forestry, LLC	<a href="#">PO-23-1080-OSD03-SRC01-29425</a>	Brian Favreau	978-706-1038	<a href="mailto:Office@FavreauForestry.com">Office@FavreauForestry.com</a>	Cat.3	1% 10 days; 1% 15 days; .5% 20 days; .5% 30 days		1%
FB Budge Land Services, LLC	<a href="#">PO-23-1080-OSD03-SRC01-28916</a>	James Boudreau	508-955-7000	<a href="mailto:info@fbbudgetlandservices.com">info@fbbudgetlandservices.com</a>	Cat. 1	5% 10 days; 5% 15 days; 2.5% 20 days; 0% 30 days		5%
Gatsby Grounds Company	<a href="#">PO-23-1080-OSD03-SRC01-28922</a>	Kimberly Cole	978-582-1594	<a href="mailto:kcole@gatsbygrounnds.com">kcole@gatsbygrounnds.com</a>	Cat. 1	5% 10 days; 4% 15 days; 3% 20 days; 1% 30 days		5%
Gleason Johndrow Landscaping, Inc.	<a href="#">PO-23-1080-OSD03-SRC01-28900</a>	William M. Metzger	413-588-8810	<a href="mailto:bill@gleasonjohndrowlandscaping">bill@gleasonjohndrowlandscaping</a>	Cat. 1,2,6	2% 10 days; 1% 15 days; 1% 20 days; 0% 30 days		15%
Green Acres, Inc	<a href="#">PO-23-1080-OSD03-SRC01-28931</a>	Michael Colecchia	781-284-4277 Cell 617-839-8957	<a href="mailto:greenacreslandscaping@comcast.net">greenacreslandscaping@comcast.net</a>	Cat. 1,2,6	.5% 10 days; .5% 15 days; 0% 20 days; 0% 30 days		1%
Hurst Landscape and Site Services Inc.	<a href="#">PO-23-1080-OSD03-SRC01-28910</a>	David Hurst	617-908-6850	<a href="mailto:dhurst9425@aol.com">dhurst9425@aol.com</a>	Cat. 1, 2	1.5% 10 days; 1% 15 days; 1% 20 days; .5% 30 days		15%
Iron Tree Services, LLC	<a href="#">PO-23-1080-OSD03-SRC01-28933</a>	Eric J. Roensch	978-500-6646	<a href="mailto:Eric@irontreeservice.com">Eric@irontreeservice.com</a>	Cat. 1,2,3	.25% 10 days; .25% 15 days; .25% 20 days; 0% 30 days		1%
J DeMarco Inc	<a href="#">PO-23-1080-OSD03-SRC01-28918</a>	John DeMarco	781-389-2151	<a href="mailto:jdemarco93@icloud.com">jdemarco93@icloud.com</a>	Cat. 1,2	0% 10 days; 0% 15 days; 0% 20 days; 0% 30 days		1%
Lailonnie J. Keene dba KeenKut Landscaping	<a href="#">PO-23-1080-OSD03-SRC01-28896</a>	Lonnie Keene	413- 896-9240	<a href="mailto:lonnie@keenkutlandscaping.com">lonnie@keenkutlandscaping.com</a>	Cat. 1,2	5% 10 days; 4% 15 days; 2% 20 days; 0% 30 days		1%
Lavoie Horticulture	<a href="#">PO-23-1080-OSD03-SRC01-28903</a>	Mark Lavoie	413-355-0200	<a href="mailto:mark@lavoiehorticulture.com">mark@lavoiehorticulture.com</a>	Cat. 1	0% 10 days; 2% 15 days; 0% 20 days; 0% 30 days		1%

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Leahy Landscaping, Inc.	<a href="#">PO-23-1080-OSD03-SRC01-28902</a>	Chris Nemeskal	857-919-4260	<a href="mailto:cnemeskal@leahylandscaping.com">cnemeskal@leahylandscaping.com</a>	Cat. 1, 2, 3, 6	2% 10 days; 1.5% 15 days; 1% 20 days; 0% 30 days		1%
Maltby & Co. Inc.	<a href="#">PO-23-1080-OSD03-SRC01-28929</a>	Brian Maltby	781-983-8930	<a href="mailto:brian@maltbytree.com">brian@maltbytree.com</a>	Cat. 1,2,3,4,5	5% 10 days; 3% 15 days; 3% 20 days; 3% 30 days		6%
Mayer Tree Service, Inc.	<a href="#">PO-23-1080-OSD03-SRC01-28939</a>	Michael J. Duchemin	978-768-6999	<a href="mailto:michaeld@mavertree.com">michaeld@mavertree.com</a>	Cat. 1, 3, 5	1% 10 days; 0.5% 15 days; 0.5% 20 days; 0% 30 days		10%
Mountainview Landscaping and Lawncare , Inc.	<a href="#">PO-23-1080-OSD03-SRC01-28901</a>	Mark Lacombe	413-377-6166	<a href="mailto:markl@mountainviewinc.com">markl@mountainviewinc.com</a>	Cat. 1,2,6	2% 10 days; 1.5% 15 days; 1% 20 days; .5% 30 days		2%
Native Habitat Restoration, LLC	<a href="#">PO-23-1080-OSD03-SRC01-28897</a>	Jessica M. Toro	413-358-7400	<a href="mailto:nativehabitatrestoration@gmail.com">nativehabitatrestoration@gmail.com</a>	Cat. 4	3% 10 days; 2% 15 days; 1% 20 days; .5% 30 days		1%
Northeastern dba North-Eastern Tree Service, Inc.	<a href="#">PO-23-1080-OSD03-SRC01-28935</a>	Steven Kidd	401-374-3511	<a href="mailto:skidd@northeastertree.com">skidd@northeastertree.com</a>	Cat. 1,2,3,4,5	1% 10 days; 0% 15 days; 0.5% 20 days; 0.5% 30 days		1.5%
Northern Tree Services, LLC	<a href="#">PO-23-1080-OSD03-SRC01-28940</a>	Kathleen Cambo	800-232-6232	<a href="mailto:kcambo@northerntree.com">kcambo@northerntree.com</a>	Cat. 1,2,3,4,5	.5% 10 days; .5% 15 days; 0% 20 days; 0% 30 days		9%
Outdoor Perspective	<a href="#">PO-23-1080-OSD03-SRC01-29514</a>	Colton J. Eaton	978-241-5817	<a href="mailto:ceaton@outdoorperspective.com">ceaton@outdoorperspective.com</a>	Cat. 1,2,6	3% 10 days; 2.5% 15 days; 2% 20 days; 2% 30 days		3%
Pioneer Landscapes, Inc.	<a href="#">PO-23-1080-OSD03-SRC01-28925</a>	Brian Campedelli	413-527-0852 x101	<a href="mailto:Brian@pioneerlandscapes.com">Brian@pioneerlandscapes.com</a>	Cat. 1, 2, 4, 6	3% 10 days; 2% 15 days; 1% 20 days; 0% 30 days		1%
Plumley Landscape, Inc.	<a href="#">PO-23-1080-OSD03-SRC01-28926</a>	David Plumley	413-209-0270	<a href="mailto:plumleylandscape@gmail.com">plumleylandscape@gmail.com</a>	Cat. 1, 2, 3, 4, 5, 6 (All)	0% 10 days; 0% 15 days; 3% 20 days; 1.5% 30 days		5%
R.A. D Corp dba R.A.D Sports	<a href="#">PO-23-1080-OSD03-SRC01-28906</a>	Robert Delmonico	781-871-4400	<a href="mailto:RMD@radsports.com">RMD@radsports.com</a>	Cat. 1,2	1% 10 days; 0% 15 days; 0% 20 days; 0% 30 days		1%

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Vendor	Master Blanket Purchase Order #	Contact Person	Phone #	Email	Categories	Discounts (PPD)	SDO Certification Type	SDP Commitment Percentage
REWC Land Management, Inc	<a href="#">PO-23-1080-OSD03-SRC01-28895</a>	Robert W. Collins	413-822-2622	<a href="mailto:robert@rewcinc.com">robert@rewcinc.com</a>	Cat. 1,2,3,4	3% 10 days; 2% 15 days; 0% 20 days; 0% 30 days	SBPP	1%
RM Ryan Earthworks	<a href="#">PO-23-1080-OSD03-SRC01-28911</a>	Robert Ryan, P.E.	508-455-8787	<a href="mailto:rmryan@rmryaneearthworks.com">rmryan@rmryaneearthworks.com</a>	Cat. 1,2,3	0% 10 days; 0% 15 days; 3% 20 days; 0% 30 days		3%
JCBM Enterprises Incorporated dba S & K Lawn Care	<a href="#">PO-23-1080-OSD03-SRC01-28930</a>	Joan Metcalf	413-267-3100	<a href="mailto:sklawncarema@gmail.com">sklawncarema@gmail.com</a>	Cat. 1,2	2% 10 days; 2% 15 days; 1% 20 days; 0% 30 days		1%
Shrewsbury Landscapes, Inc.	<a href="#">PO-23-1080-OSD03-SRC01-28936</a>	Kevin P. Lyons	508-842-6800	<a href="mailto:info@shrewsburylandscapes.com">info@shrewsburylandscapes.com</a>	Cat. 1, 6	1% 10 days; 0% 15 days; 0% 20 days; 0% 30 days		1%
Sole Source Construction	<a href="#">PO-23-1080-OSD03-SRC01-28915</a>	Steve Kidd	401-374-3511	<a href="mailto:msepe@solesourceconstruction.com">msepe@solesourceconstruction.com</a>	Cat.2	2% 10 days; 0.5% 15 days; 0.25% 20 days; 0% 30 days		5%
Specialized Turf Services, Inc	<a href="#">PO-23-1080-OSD03-SRC01-28917</a>	Ben Leach	508-838-1446	<a href="mailto:ben@stslinc.com">ben@stslinc.com</a>	Cat. 1, 2	3% 10 days; 3% 15 days; 1% 20 days; 1% 30 days		2%
Sperber Landscape Companies of NE, LLC dba Waverly Development	<a href="#">PO-23-1080-OSD03-SRC02-29512</a>	Bill Lahey	617-581-3851	<a href="mailto:billy@waverlydevelopment.net">billy@waverlydevelopment.net</a>	Cat. 1,2,3,6	1% 10 days; 1% 15 days; 1% 20 days; 1% 30 days		1%
Sports Turf Specialties, Inc.	<a href="#">PO-23-1080-OSD03-SRC01-28938</a>	Dennis Brolin	508-384-1084	<a href="mailto:dennis@stslinc.com">dennis@stslinc.com</a>	Cat. 1,2	1% 10 days; 1% 15 days; .5% 20 days; .5% 30 days		25
SSE LLC dba Great Horizons Property Services & Landscaping	<a href="#">PO-23-1080-OSD03-SRC01-28908</a>	Dhaval Patel	617-222-0433	<a href="mailto:Dhaval@ghpsl.com">Dhaval@ghpsl.com</a>	Cat. 1,2	3% 10 days; 2% 15 days; 1.5% 20 days; 1% 30 days		1%
Stumpy's Tree Services	<a href="#">PO-23-1080-OSD03-SRC02-29513</a>	Chris Orchard	508-958-2796	<a href="mailto:info@stumpystree.com">info@stumpystree.com</a>	Cat. 3	4% 10 days; 3% 15 days; 2% 20 days; 1% 30 days		
SumCo Eco-Contracting, LLC	<a href="#">PO-23-1080-OSD03-SRC01-28924</a>	Richard Sumner	978-744-1515	<a href="mailto:csumner@sumcoeco.com">csumner@sumcoeco.com</a>	Cat. 1, 4	1.5% 10 days; 1% 15 days; 0% 20 days;		1%

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Vendor	Master Blanket Purchase Order #	Contact Person	Phone #	Email	Categories	Discounts (PPD)	SDO Certification Type	SDP Commitment Percentage
Thomas P. Ryland Co. Inc.	<a href="#">PO-23-1080-OSD03-SRC01-28898</a>	Robyn Peloquin	413-734-7943	<a href="mailto:tpryland@gmail.com">tpryland@gmail.com</a>	Cat. 1,2,3,4,5,6 (All)	0% 30 days % 10 days; % 15 days; % 20 days; 2% 30 days		2%
TR Landworks, LLC	<a href="#">PO-23-1080-OSD03-SRC01-28905</a>	Theodore D'Onofrio	860-413-9974	<a href="mailto:ted@trlandworks.com">ted@trlandworks.com</a>	Cat. 1, 3	2% 10 days; 1% 15 days; 0% 20 days; 0% 30 days		1%
Tree Technology and Landscape Co Inc	<a href="#">PO-23-1080-OSD03-SRC01-28920</a>	Kevin Cleveland	508-889-611	<a href="mailto:kevincleveland@treetechnic.net">kevincleveland@treetechnic.net</a>	Cat. 3, 4	3% 10 days; 2% 15 days; 1% 20 days; 0% 30 days		1.2%

\*\*The Master Contract Record MBPO PO-23-1080-OSD03-SRC02-28941 is the central repository for all common contract files. [Price files may be found in the individual vendor's MBPO.]

\*\*\* [The Solicitation Enabled MBPO] is the MBPO record for multiple quote requests and price comparison for each contract category.

## Appendix A: Vendor Categories and Regions

FAC120 VENDORS	CATEGORIES						COUNTIES														
	#1: Landscaping & Grounds Keeping	#2: Snow Removal	#3: Tree Services	#4: Invasive and Exotic Plant Control	#5: Outdoor IPM	#6: Irrigation System and Repairs	#1	#2	#3	#4	#5	#6	#7	#8	#9	#10	#11	#12	#13	#14	
Arbor Tech Tree Services, LLC			X				X					X	X	X							X
Barrett Tree Service East Inc	X		X					X	X	X	X				X	X	X	X	X	X	X
Bill Tompkins Corp	X	X			X	X				X					X		X		X		
		X				X		X	X		X		X				X	X	X	X	

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BrightView Holdings, Inc dba BrightView Landscapes, LLC	X							X	X		X		X		X		X	X	X	X
Cambridge Landscape Co	X		X					X	X	X	X	X	X	X	X	X	X	X	X	X
Casablanca Services Inc	X	X	X					X	X	X	X	X	X	X	X	X	X	X	X	X
Chestnut Tree and Landscape, LLC	X	X	X					X	X	X	X		X	X	X	X	X	X	X	X
Cicoria Tree and Crane Services Inc			X			X														
Consider It Dunn Inc.	X																		X	
Davey Resource Group, Inc				X				X	X	X	X	X	X	X	X	X	X	X	X	X
DeLuca and Sons Excavating and Landscaping			X													X		X		
Donlon Draper Inc	X	X	X			X	X									X		X	X	X
Essex Horticulture, LLC				X				X	X	X		X	X	X	X	X		X	X	X
EZ Landscaping, Inc	X	X				X														
Favreau Forestry, LLC			X					X	X	X	X	X	X	X	X	X	X	X	X	X

FAC120 VENDORS	Categories						Counties													
	#1: Landscaping & Grounds Keeping	#2: Snow Removal	#3: Tree Services	#4: Invasive and Exotic Plant Control	#5: Outdoor IPM	#6: Irrigation System and Repairs	#1	#2	#3	#4	#5	#6	#7	#8	#9	#10	#11	#12	#13	#14
FB Budge Land Services, LLC	X						X	X	X	X	X	X	X	X	X	X	X	X	X	X
Gatsby Grounds Company	X														X					
Gleason Johndrow Landscaping, Inc.	X	X				X	X	X	X	X	X	X	X	X	X	X	X	X	X	X

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Green Acres, Inc	X	X				X					X									X	
Hurst Landscape and site Services, Inc.	X	X							X										X	X	X
Iron Tree Services, LLC	X	X	X						X	X	X	X	X	X	X	X	X	X	X	X	X
J DeMarco Inc	X	X																		X	
Lailonnie J. Keene dba KeenKut Landscaping	X								X	X	X	X	X	X	X	X	X	X	X	X	X
		X							X				X								X
Lavoie Horticulture	X								X	X	X	X	X	X	X	X	X	X	X	X	X
Leahy Landscaping, Inc.	X											X				X			X	X	X
		X	X			X						X				X					X
Maltby & Co. Inc.	X		X	X		X				X	X	X	X				X	X	X	X	X
Mayer Tree Service, Inc.	X		X			X				X	X	X	X	X	X	X	X	X	X	X	X
Mountainview Landscaping and Lawncare , Inc.	X								X		X		X	X	X				X	X	X
		X											X	X	X						X

FAC120 VENDORS	Categories						Counties														
	#1: Landscaping & Grounds Keeping	#2: Snow Removal	#3: Tree Services	#4: Invasive and Exotic Plant Control	#5: Outdoor IPM	#6: Irrigation System and Repairs	#1	#2	#3	#4	#5	#6	#7	#8	#9	#10	#11	#12	#13	#14	
Native Habitat Restoration LLC				X			X		X		X	X	X	X	X				X		X
Northeastern dba North-Eastern Tree Service, Inc.	X	X	X	X	X		X	X	X	X	X	X	X	X	X	X	X	X	X	X	X

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Northern Tree Services, LLC	X	X	X	X	X		X	X	X	X	X	X	X	X	X	X	X	X	X	X
	X	X								X			X					X	X	
Outdoor Perspective						X				X			X					X		X
Pioneer Landscapes, Inc	X	X		X		X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
Plumley Landscape, Inc.	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
R.A. D Corp dba R.A.D Sports	X	X					X	X	X	X	X	X	X	X	X	X	X	X	X	X
REWC Land Management, Inc	X			X			X	X	X			X	X	X	X			X		X
		X	X				X	X	X			X	X	X	X	X		X		X
	X							X	X	X	X	X	X	X	X	X	X	X	X	X
		X						X	X			X		X			X	X	X	X
RM Ryan Earthworks			X					X	X	X	X	X		X	X	X	X	X	X	X
JCBM Enterprises Incorporated dba	X	X						X	X			X		X		X	X	X	X	X
Shrewsbury Landscapes, Inc.	X					X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
Sole Source Construction		X					X	X	X	X	X	X	X	X	X	X	X	X	X	X
Specialized Turf Services, Inc	X	X					X	X	X	X	X	X	X	X	X	X	X	X	X	X
Sperber Landscape Companies of NE, LLC	X	X	X			X		X			X			X		X	X	X	X	X

FAC120 VENDORS	Categories						Counties													
	#1: Landscaping & Grounds Keeping	#2: Snow Removal	#3: Tree Services	#4: Invasive and Exotic Plant Control	#5: Outdoor IPM	#6: Irrigation System and Repairs	#1	#2	#3	#4	#5	#6	#7	#8	#9	#10	#11	#12	#13	#14
	X						X	X	X	X	X	X	X	X	X	X	X	X	X	X

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Sports Turf Specialties, Inc.		X						X	X		X			X		X	X	X	X	X
SSE LLC dba Great Horizons Property Services & Landscaping	X	X								X				X					X	X
Stumpy's Tree Services			X											X						X
SumCo Eco-Contracting, LLC	X			X				X	X	X	X	X	X	X	X	X	X	X	X	X
Thomas P. Ryland Co. Inc.	X	X	X	X		X								X						
TR Landworks, LLC	X		X					X	X	X	X	X	X	X	X	X	X	X	X	X
Tree Technology and Landscape Co Inc			X	X					X	X		X			X		X	X	X	X

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## Appendix B: FAC120 Counties and Regions

#1 Barnstable	#2 Berkshire	#3 Bristol	#4 Dukes	#5 Essex	#6 Franklin	#7 Hampden	#8 Hampshire	#9 Middlesex		#10 Nantucket	#11 Norfolk	#12 Plymouth	#13 Suffolk	#14 Worcester	
Barnstable	Adams	Acushnet	Aquinnah	Amesbury	Ashfield	Agawam	Amherst	Acton	Groton	Nantucket	Avon	Abington	Boston	Ashburnham	Harvard
Bourne	Alford	Attleboro	Chilmark	Andover	Bernardston	Blandford	Belchertown	Arlington	Holliston		Bellingham	Bridgewater	Chelsea	Athol	Holden
Brewster	Becket	Berkley	Edgartown	Beverly	Buckland	Brimfield	Chesterfield	Ashby	Hopkinton		Braintree	Brockton	Revere	Auburn	Hopedale
Chatham	Cheshire	Dartmouth	Gosnold	Boxford	Charlemont	Chester	Cummington	Ashland	Hudson		Brookline	Carver	Winthrop	Barre	Hubbardston
Dennis	Clarksburg	Dighton	Oak Bluffs	Danvers	Colrain	Chicopee	Easthampton	Ayer	Lexington		Canton	Duxbury		Berlin	Lancaster
Eastham	Dalton	Easton	Tisbury	Essex	Conway	East Longmeadow	Goshen	Bedford	Lincoln		Cohasset	East Bridgewater		Blackstone	Leicester
Falmouth	Egremont	Fairhaven	West Tisbury	Georgetown	Deerfield	Granville	Granby	Belmont	Littleton		Dedham	Halifax		Bolton	Leominster
Harwich	Florida	Fall River		Gloucester	Erving	Hampden	Hadley	Billerica	Lowell		Dover	Hanover		Boylston	Lunenburg
Mashpee	Great Barrington	Freetown		Groveland	Gill	Holland	Hatfield	Boxborough	Malden		Foxborough	Hanson		Brookfield	Mendon
Orleans	Hancock	Mansfield		Hamilton	Greenfield	Holyoke	Huntington	Burlington	Marlborough		Franklin	Hingham		Charlton	Milford
Provincetown	Hinsdale	New Bedford		Haverhill	Hawley	Longmeadow	Middlefield	Cambridge	Maynard		Holbrook	Hull		Clinton	Millbury
Sandwich	Lanesborough	North Attleborough		Ipswich	Heath	Ludlow	Northampton	Carlisle	Medford		Medfield	Kingston		Douglas	Millville
Truro	Lee	Norton		Lawrence	Leverett	Monson	Pelham	Chelmsford	Melrose		Medway	Lakeville		Dudley	New Braintree
Wellfleet	Lenox	Raynham		Lynn	Leyden	Montgomery	Plainfield	Concord	Natick		Millis	Marion		East Brookfield	North Brookfield
Yarmouth	Monterey	Rehoboth		Lynnfield	Monroe	Palmer	South Hadley	Dracut	Newton		Milton	Marshfield		Fitchburg	Northborough
	Mount Washington	Seekonk		Manchester-by-the-Sea	Montague	Russell	Southampton	Dunstable	North Reading		Needham	Mattapoisett		Gardner	Northbridge
	New Ashford	Somerset		Marblehead	New Salem	Springfield	Ware	Everett	Pepperell		Norfolk	Middleborough		Grafton	Oakham
	New Marlborough	Swansea		Methuen	Northfield	Southwick	Westhampton	Framingham	Reading		Plainville	Norwell		Hardwick	Oxford

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	North Adams	Taunton		Merrimac	Orange	Tolland	Williamsburg	Sherborn	Waltham		Quincy	Pembroke		Paxton	Sutton
	Otis	Westport		Middleton	Rowe	Wales	Worthington	Shirley	Wakefield		Randolph	Plymouth		Petersham	Templeton
	Peru			Nahant	Shelburne	West Springfield		Somerville	Watertown		Sharon	Plympton		Phillipston	Upton
	Pittsfield			Newbury	Shutesbury	Westfield		Stoneham	Wayland		Stoughton	Rochester		Princeton	Uxbridge
	Richmond			Newburport	Sunderland	Wilbraham		Stow	Westford		Walpole	Rockland		Royalston	Warren
	Sandisfield			North Andover	Warwick			Sudbury	Weston		Wellesley	Scituate		Rutland	Webster
	Savoy			Peabody	Wendell			Tewksbury	Wilmington		Westwood	Wareham		Shrewsbury	West Boylston
	Sheffield			Rockport	Whately			Townsend	Winchester		Weymouth	West Bridgewater		Southborough	West Brookfield
	Stockbridge			Rowley				Tyngsborough	Woburn		Wrentham	Whitman		Southbridge	Westborough
	Tyringham			Salem										Spencer	Westminster
	Washington			Salisbury										Sterling	Winchendon
	West Stockbridge			Saugus										Sturbridge	Worcester
	Williamstown			Swampscott											
	Windsor			Topsfield											
				Wenham											
				West Newbury											

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